



Board of Directors

Agenda Item #7

Single Family Committee

May 11, 2016

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Single Family Dashboard

	Total Loan Count (Cumulative)	Average Loan Amount	April 2016		April 2015		March 2016		March 2015	
Reservations										
LHC Preferred Conventional Program										
Start Date: 3/13/2015										
139	\$163,711.17	14	\$2,212,777.00	4	\$557,345.00	13	\$2,129,583.00	0	\$0.00	
Market Rate GNMA Program										
Start Date: 7/9/2013										
909	\$125,724.99	36	\$4,677,997.00	29	\$4,009,448.28	28	\$3,866,588.00	30	\$3,810,197.82	
Pooled										
LHC Preferred Conventional Program										
80	\$166,708.88	5	\$880,090.86	1	\$174,503.00	6	\$909,455.73	0	\$0.00	
Market Rate GNMA Program										
599	\$126,309.27	11	\$1,569,208.17	14	\$1,595,050.39	8	\$995,622.39	22	\$2,869,080.38	
Active										
LHC Preferred Conventional Program										
29	\$172,879.83	12	\$1,967,289.00	0	\$0.00	9	\$1,490,450.00	0	\$0.00	
Market Rate GNMA Program										
78	\$133,145.85	33	\$4,288,379.00	0	\$0.00	21	\$2,911,009.00	0	\$0.00	
Cancelled										
LHC Preferred Conventional Program										
30	\$146,854.23	5	\$764,438.00	1	\$136,462.00	3	\$520,673.00	0	\$0.00	
Market Rate GNMA Program										
232	\$121,721.48	5	\$603,437.00	6	\$660,900.00	10	\$1,357,056.00	11	\$1,282,013.00	
Cancelled Reasons						Total Loan Count		Total Loan Amount		
Lender Withdrew / Compliance Failure						82		\$10,107,972.00		
Property Issues						58		\$6,608,851.00		
Borrower Did Not Qualify / Underwriter Rejected						122		\$15,928,187.00		
Total						262		\$32,645,010.00		

Loan Summary

	Total Loan Count	Total Loan Amount	Average Household Income	Average Household Size
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GOVERNMENT LOAN TBA PROGRAM

Program State Date:

Reserved to Date:	2	\$250,380.00	\$49,380.00	1.00
Current Pipeline:	2	\$250,380.00	\$49,380.00	1.00

LHC PREFERRED CONVENTIONAL PROGRAM

Program State Date: 3/13/2015

Year	2015				
Pooled	52	\$8,813,428.06	\$66,638.19	2.15	
Year	2016				
Pooled	28	\$4,523,282.54	\$65,004.16	2.14	
Reserved to Date:	139	\$22,755,852.60	\$64,756.93	2.23	
Pooled to Date:	80	\$13,336,710.60	\$66,066.28	2.15	
Current Pipeline:	29	\$5,013,515.00	\$66,359.87	2.48	
Cancelled to Date:	30	\$4,405,627.00	\$59,715.81	2.20	

MARKET RATE GNMA PROGRAM

Program State Date: 7/9/2013

Year	2013				
Pooled	19	\$2,393,193.70	\$44,574.31	1.84	
Year	2014				
Pooled	282	\$34,580,690.83	\$40,624.02	2.10	
Year	2015				
Pooled	242	\$31,145,515.22	\$43,081.38	1.86	
Year	2016				
Pooled	56	\$7,539,853.76	\$42,518.02	1.68	
Reserved to Date:	909	\$114,284,012.51	\$41,689.06	2.00	
Pooled to Date:	599	\$75,659,253.51	\$41,919.18	1.95	
Current Pipeline:	78	\$10,385,376.00	\$44,892.94	2.05	
Cancelled to Date:	232	\$28,239,383.00	\$40,017.76	2.09	

Pooled Loans Interest Rate

4.375%	2013	8	\$1,051,174.08
	2014	146	\$18,572,293.31
	2015	145	\$18,741,717.01
	2016	41	\$5,541,446.12
4.500%	2014	5	\$666,343.60
	2015	56	\$7,040,602.12
	2016	4	\$549,842.86
4.625%	2016	3	\$448,140.00
4.750%	2015	15	\$2,328,016.35
	2016	16	\$2,667,621.37
4.875%	2013	10	\$1,226,287.44
	2014	131	\$15,342,053.92
	2015	58	\$8,170,776.46
	2016	20	\$2,856,085.95
5.000%	2015	10	\$1,731,733.14
5.125%	2015	10	\$1,946,098.20
5.375%	2013	1	\$115,732.18
Subtotal		679	\$88,995,964.11

Pooled Loan Demographics

	Average	April 2016	April 2015
Average Income	\$44,764.20	\$43,443.07	\$41,301.97
Average Age	35.44	32.56	37.80
Average FICO	688	707	705
Households with Dependents < 18 Years	176	3	3
Race By Majority	Black/African American	Black/African American	Black/African American
Ethnicity By Majority	Non-Hispanic	Not Hispanic or Latino	Non-Hispanic
Marital Status By Majority	Single	Single	Single

Pooled Loans FICO Score

4.375%	No Score	16	\$2,099,084.74
	640 - 659	102	\$12,885,422.80
	660 - 679	87	\$11,116,646.37
	680 - 699	48	\$6,143,990.32
	>= 700	87	\$11,661,486.29
4.500%	No Score	1	\$93,156.17
	640 - 659	15	\$1,934,836.13
	660 - 679	18	\$2,346,902.64
	680 - 699	12	\$1,369,155.90
	>= 700	19	\$2,512,737.74
4.625%	640 - 659	1	\$130,950.00
	>= 700	2	\$317,190.00
4.750%	640 - 659	3	\$502,575.17
	660 - 679	2	\$468,889.33
	680 - 699	9	\$1,224,226.31
	>= 700	17	\$2,799,946.91
4.875%	No Score	25	\$2,809,952.35
	640 - 659	66	\$8,123,532.00
	660 - 679	47	\$5,942,545.88
	680 - 699	22	\$2,814,351.77
	>= 700	59	\$7,904,821.77
5.000%	640 - 659	1	\$286,150.00
	660 - 679	1	\$177,082.55
	680 - 699	2	\$188,789.17
	>= 700	6	\$1,079,711.42
5.125%	640 - 659	1	\$315,250.00
	680 - 699	4	\$534,835.92
	>= 700	5	\$1,096,012.28
5.375%	640 - 659	1	\$115,732.18
Subtotal		679	\$88,995,964.11

Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance	# of pending draws	Total # of processed loans	Contract Start Dates	Contract End Dates	Program Summary	Comments / Pending Issues
Cameron Parish	Laura Womack	Sonja Smith	\$ 3,000,000.00	\$ 1,097,955.37	\$ 1,902,044.63	0	13	3/19/2009	4/4/2049	FTHBP offering two (2) types of assistance to eligible homebuyers up to 120% AMI. There are two (2) that offer a Soft-Second Mortgage w/zero interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$10,000 or 9% of the sales price, whichever is less. Option #1 provides a possible maximum allowable award of \$75,000 for the purchase of newly constructed properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	Waiting on budget amendment to be approved by OCD
Jefferson Parish Housing	Laura Womack	Sonja Smith	\$ 1,360,000.00	\$ 1,009,397.69	\$ -	0	18	8/1/2010	7/30/2014	FTHBP providing assistance for families with income up to 80% AMI and offering a soft second loan up to the lesser of 50% of the sales price of the property or \$50,000 to cover the affordability gap between the sales price and the price affordable to the qualifying borrower. Additionally, part of the allocated CDBG funds will be offered to the qualifying borrower as a grant to cover "reasonable" closing costs and required pre-paid items related to the closing of the first mortgage loan. Borrower is required to invest a minimum of 1% of the purchase price into the transaction.	HAJP Terminated the remaining funds of \$350,602 on December 15, 2015. The program is currently in the Close-Out phase.
Louisiana Housing Corporation	Mary Antoon	All Staff	7,864,603.79	\$ 5,863,913.77	\$2,000,690.02	0	82	9/2/2008	9/1/2014	FTHBP currently offered in conjunction with LHC's Mortgage Revenue Bond Program to assist homebuyers in Acadia, Calcasieu, Cameron, Iberia, Jefferson, Plaquemines, St. Tammany, Tangipahoa, Terrebonne, Vermillion and Washington parishes. The program provides a below market interest rate to homebuyers. Homebuyers may purchase a one-family or two family home and must agree to use the home as their primary residence for at least three (3) years.	n/a
Plaquemines Parish	Cody Henderson	Sonja Smith	\$ 2,676,976.00	\$ 2,004,628.22	\$ 672,347.78	1	19	1/1/2010	12/31/2016	FTHBP providing assistance for families with income up to 120% AMI. The homebuyer will be provided a soft second loan at 0% interest up to 50% of the sales price of the house, or \$125,000, whichever is less. All homebuyers are eligible to receive up to \$10,000 in Closing Cost Assistance.	n/a
St. Bernard Parish Home Mortgage Authority	Laura Womack	Mary Antoon	\$ 3,200,000.00	\$ 3,185,534.99	\$ 14,465.01	0	116	1/11/2011	6/30/2015	FTHBP allows household incomes at or below 120% AMI. CDBG Assistance allows for a soft second loan of 20% of the purchase price up to \$30,000 per borrower and a grant up to \$5,000 for Closing Cost. The Soft Second is at 0% interest, no payment required and forgivable 100% after 5 years. Borrower is required to have a minimum investment of 1% of purchase price or \$1000, whichever is greater	Program is currently in the Close-Out Phase.
Terrebonne Parish	Amy York	Mary Antoon	\$ 3,895,630.00	\$ 3,833,884.73	\$ 61,745.27	0	123	3/19/2009	N/A	FTHBP providing for down payment assistance of up to \$35,000 and closing cost assistance not to exceed \$10,000. Property must be a single family residence and purchase price not to exceed \$220,000. Homebuyers are required to invest a minimal contribution of at least 1% of the loan amount or \$1,000, whichever is greater.	n/a
Lafitte Parish	Cody Henderson	TBD	\$ 2,500,000.00	\$ 198,100.00	\$ 2,301,900.00	0	4	5/1/2010	12/31/2017	FTHBP providing a soft second mortgage not to exceed 50% of the sales price of the property or \$50,000. Additional funds will be offered as a grant to cover "reasonable" closing cost. Borrowers must be a 1st time homebuyer with annual household incomes at or below 80% AMI and borrowers total debt may not exceed 45% of the total household income.	n/a
St. John the Baptist Parish	Mary Boudreaux		\$ 2,981,438.00	\$ 388,683.00	\$ 2,592,755.00	0	0	1/29/2013	9/30/2017	Provides soft second mortgage in amount of 50% of sales price up to \$38,000. Closing costs not to exceed the lesser of 9% of sales price or \$10,000, within the \$38k total assistance. Max sales price \$165,000; purchase only existing SF homes. Homebuyers are required to invest a minimal contribution of at least 1% of the loan amount or \$1,000, whichever is greater. Occupancy and insurance coverage (flood, wind, & standard hazard) to be monitored for 3 years. Annual household incomes at or below 80% AMI; 33/43 DTI ratio accepted.	
					\$ -						
					\$ -						
					\$ -						
					\$ -						

CDBG Soft Second Mortgage (SSM) Program Update

			SSM									
Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance	# of pending draws	Total # of processed loans	Contract Start Dates	Contract End Dates	Program Summary	Comments/Pending Issues	
Cameron Parish	Laura Womack	Sonja Smith	\$ 525,000.00	\$ 144,898.42	\$ 380,101.58	0	2	Contract End Date - 6/30/2017		SSMP offering two (2) types of assistance to eligible homebuyers up to 120% AMI. There are two (2) that offer a Soft-Second Mortgage w/zero interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$10,000 or 9% of the sales price, whichever is less. Option #1 provides a possible maximum allowable award of \$75,000 for the purchase of newly constructed properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	n/a	
City of New Orleans	Mary Antoon	Laura Womack	\$ 52,275,000.00	\$ 51,881,343.73	\$ 393,656.27	0	891	1/13/2013	12/31/2016	SSMP providing for a Soft Second Mortgage at 0% interest up to \$65,000 depending upon the borrower's AMI and location of property. A borrower with an AMI at or below 80% is provided up to \$10,000 and up to \$5,000 for homebuyers earning above 80% AMI for Closing Cost Assistance.	n/a	
								Contract is renewed annually				
Jefferson Parish Community Development	Sonja Smith	Mary Antoon	\$ 9,600,000.00	\$ 7,357,556.00	\$ 1,928,909.05	0	178	12/1/2011	7/31/2015	SSMP allows first time homebuyers with household income up to 120% AMI. The Soft Second Assistance maximum is determined based on the homebuyers AMI with assistance ranging from \$40,000 to \$60,000. Closing Costs Assistance up to \$10,000 is provided to cover reasonable closing cost and prepaid expenses. The homebuyer must contribute the greater of \$1500 or 1% of the purchase price of the property to be acquired.	n/a	
St. Bernard Parish Home Mortgage Authority	Laura Womack	Mary Antoon	\$ 6,000,000.00	\$ 4,772,164.37	\$ 1,227,835.63	0	129	3/1/2013	2/28/2017	FTHBP allows household incomes at or below 120% AMI. CDBG Assistance allows for a soft second loan of 20% of the purchase price up to \$30,000 per borrower and a grant up to \$5,000 for Closing Cost. The Soft Second is at 0% interest, no payment required and forgivable 100% after 5 years. Borrower is required to have a minimum investment of 1% of purchase price or \$1000, whichever is greater. Program has yet to begin.	n/a	
St. Tammany (administered thru St. Bernard HMA)	Laura Womack	Amy York	\$ 2,625,000.00	\$ 2,624,848.15	\$ 151.85	0	85	6/1/2013	5/31/15	SSMP allowing 20% of the purchase price up to \$30,000 per borrower and up to \$5,000 loan per borrower for closing cost. 1st timehomebuyer with household income up to 120% AMI is allowed and requires the borrower to have a minimum credit score of 640. Additionally, borrowers are required to invest 1% of the purchase price or \$1,000 whichever is greater into the transaction.	Program is currently in the Close-Out Phase.	
					\$ -							
					\$ -							
					\$ -							
					\$ -							
					\$ -							
					\$ -							

SINGLE FAMILY PROGRAMS

Servicers Monthly Delinquency Totals

		US Bank		Bank of America		Standard Mortgage	
2016	April	7.870%	↑	7.140%	=	13.411%	↑
	March	6.690%		7.140%		12.247%	
	February	8.870%		10.370%		13.268%	
	January	8.870%		10.740%		17.086%	
2015	December	8.870%		11.340%		16.299%	
	November	8.520%		11.340%		15.312%	
	October	8.600%		10.890%		15.406%	
	September	8.600%		12.300%		15.032%	
	August	8.140%		10.630%		14.838%	
	July	8.140%		9.300%		14.888%	
	June	8.520%		10.040%		14.846%	
	May	8.520%		10.490%		14.681%	
	April	7.940%		10.700%		13.580%	
	February	9.240%		12.680%		13.666%	
	January	9.880%		11.590%		17.685%	
2014	November	10.730%		13.570%		18.064%	
	September	9.290%		13.030%		16.318%	
	July	8.670%		13.470%		15.237%	
	June	8.150%		11.150%		14.909%	
	May	8.030%		11.150%		15.637%	
	April	7.640%		12.040%		14.900%	
	March	6.400%		11.710%		14.332%	
	February	7.470%		12.900%		15.684%	
	January	8.380%		16.500%		18.267%	
Total	Average	8.418%		11.342%		15.233%	

HOUSING COUNSELING PROGRAM

As of April 29, 2016, the Housing Counseling program has processed invoices through the first quarter (Oct–Dec) of HUD’s FY2016 program year. The 2015-16 Housing Counseling Grant performance period began October 1, 2014 and ended March 31, 2016. The final quarterly report is currently being prepared. LHC, with 19 Local Housing Counseling Agencies as sub-grantees, submitted the 2016-17 HUD Comprehensive Housing Counseling Grant application on April 1, 2016.

HUD Counseling Grant Award (Including June 2015 Award)	\$497,471.00
HUD Amount Expended for FY2015 Quarters 1 - 4	\$260,355.45
HUD Amount Expended for FY2016 Quarter 1	\$120,360.83
Balance	\$116,754.72

Households Receiving One-on-One Counseling

Homeless Assistance	29
Rental	703
Pre-purchase/Home buying	703
Home Maintenance & Financial Management for homeowners	376
Resolving or Preventing Mortgage Delinquency or Default	40
TOTAL	1851