



Board of Directors

UPDATES AND REPORTS

November 9, 2016

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Board of Directors

Sustainable Housing Committee
Jennifer Vidrine, Chairwoman

November 9, 2016

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Chairwoman's Summary: Sustainable Housing Committee



- *Energy Programs*
- *Sustainable Housing Department*
- *Louisiana Housing Authority*
- *HOME Funds Dashboard Report*

Energy Programs Activity Summary

As of October 31, 2016 According to HES Budget Tracking

2016 DOE/WAP

U.S. Department of Energy (\$1,698,356) Units projected: DOE 120 + (488 LIHEAP Only) = 608 units

Programs	Program Year	Grant Award	Expended	Balance	Units Completed
DOE/WAP*	7/1/2016-6/30/2017	\$1,791,725.00	\$265,771.22	\$142,595.78	24
Total:		\$1,791,725.00	\$265,771.22	\$142,595.78	24
Percentage:			14.83%	7.96%	

2016 DHHS/LIHEAP

Grantor: U.S. Department of Health & Human Services (\$42,081,263)

Programs	Grant Period	Grant Award	Expended	Balance	Households Served	New Clients	Units Completed
LIHEAP	10/1/2015-9/30/2017	\$33,063,670.75	\$29,532,398.74	\$3,531,288.13	78,847	12,603	
LIHEAP	10/1/2015-9/30/2017	\$4,185,939.00	\$1,464,563.99	\$2,721,375.08	6,099	1,520	
DHHS/WAP*	7/1/2016-6/30/2017	\$4,831,653.95	\$581,043.08	\$4,250,610.87			74
Total:		\$42,081,263.70	\$31,578,005.81	\$10,503,274.08	84,946	14,123	0
Percentage:			75.04%	24.96%			

*NOTE : LIHEAP funds set aside to supplement the 2016 DOE/WAP.



SUSTAINABLE HOUSING PROGRAM ACTIVITY

Katrina/Rita Recovery

Program	Affordable Units Created/Properties Completed Construction	% of Goal	Funds Disbursed/Total Payments	% of Total Applicant Allocation	Balance of All Available Funds
Small Rental Property Program	7,578	90%	\$436,040,330	99%	\$2,407,601
TO-DATE TOTAL =	7,578		\$436,040,330		\$2,407,601

Gustav/Ike Recovery

Program	Affordable Units Created/Properties Completed Construction	% of Goal	Funds Disbursed/Total Payments	% of Total Applicant Allocation	Balance of All Available Funds
State Affordable Rental Program (ARP)	606	87%	\$49,468,079	98%	\$1,134,464
Parish Affordable Rental Program	593	94%	\$24,780,484	92%	\$2,169,516
Parish Housing Programs	1049	74%	\$34,446,695	79%	\$9,137,474
TO-DATE TOTAL =	2,248		\$108,695,258		\$12,441,454

Isaac

Program	Affordable Units Created/Properties Completed Construction	% of Goal	Funds Disbursed/Total Payments	% of Total Applicant Allocation	Balance of All Available Funds
Parish Housing	2	0%	\$6,649,176	52%	\$6,251,963
State Housing (HMA Cost Share)	5	17%	\$231,262	49%	\$241,203
TO-DATE TOTAL =	7		\$6,880,438		\$6,493,166



LOUISIANA HOUSING AUTHORITY ACTIVITY

Program	Households Served	Funds Disbursed/Total Payments	Balance of Funds	Program End Date
Homeless Supports and Housing – Katrina/Rita	78	\$24,648,144	\$1,065,778	3/31/18
Supportive Housing Services – Katrina/Rita	5921	\$60,268,780	\$12,461,220	12/31/18
Contaminated Drywall/STARS- CDBG Katrina/Rita	149	\$1,659,768	\$517,949	6/30/17
Emergency Solutions Grant	182	\$4,127,417	\$2,474,355	Renewed Annually
Calcasieu Parish Homeless Prevention – Gustav/Ike	N/A	\$669,048	0	7/31/16
Section 811 PRA Demo	45	\$347,282	\$8,142,646	9/30/2025
Project-Based Vouchers (PBV)	1504	\$10.8M	\$1.9M	Renewed annually
Continuum of Care	988	\$4.7M	\$6.5M	3/31/2017
As of the October 31, 2016, reporting period:	Over 8,867 Households Served	\$107,220,439 Disbursed**	\$33,061,948 Remaining	N/A

**The funds associated with these programs directly impact households, but do not represent the total amount of LHA funding or disbursements.

LOUISIANA HOUSING AUTHORITY UPDATES

1. Homelessness Supports and Housing – Katrina/Rita

<i>Budget</i>	<i>Funds Expended Through 10/31/16</i>	<i>Percentage Expended Through 10/31/16</i>	<i># of PSH units developed (total = 78)</i>	<i># of Shelter Beds Repaired (Total=200)</i>
\$26,009,205	\$24,648,144	95%	McCaleb – 21 Tulane – 30 Canal - 27	0

- Balance of funds to be used as follows:
 - \$1,738,599.21 – Rehab of the New Orleans Mission – 200 bed emergency shelter for people experiencing homelessness- CEA expires 2/28/2017

2. Supportive Housing Services – CDBG Katrina/Rita

<i>Budget</i>	<i>Funds Expended Through 10/31/16</i>	<i>Percentage Expended Through 10/31/16</i>	<i># of Persons Assisted with New Access to a Service as of 10/31/16 (cumulative)</i>	<i>Program End Date</i>
\$72.73M	\$60,720,638.72	84%	5,921	12/31/2018

- The program provides supportive services to the severely disabled living in PSH units

3. Louisiana Services Network Data Consortium – CDBG Katrina/Rita

<i>Budget</i>	<i>Funds Expended Through 9/30/16</i>	<i>Percentage Expended Through 9/30/16</i>	<i>Program End Date</i>
\$400,000	\$376,848	94%	6/30/2016

- The contract is funding the integration of 9 separate Homeless Management Information Systems into one statewide integrated system

4. Contaminated Drywall/STARS-CDBG Katrina/Rita

<i>Budget</i>	<i>Funds Expended Through 10/31/16</i>	<i>Percentage Expended Through 10/31/16</i>	<i>Assisted Households</i>	<i>CEA End Date</i>
\$2,177,717	\$1,659,768	76%	149	6/30/2017

5. Calcasieu Parish Homeless Prevention – Gustav/Ike/CoC Capacity Building Project

<i>Budget</i>	<i>Funds Expended Through 10/31/16</i>	<i>Percentage Expended Through 10/31/16</i>	<i>Assisted Households</i>
\$669,048.00	\$669,048.00	100%	N/A

- The Parish is providing homeless prevention funds and Continuum of Care capacity building

6. Emergency Solutions Grant

<i>Budget</i>	<i>Funds Expended Through 10/31/16</i>	<i>Percentage Expended Through 10/31/16</i>	<i>Number of Contracts</i>	<i>Contract End Date</i>	<i>Units of Service for Shelters</i>	<i>Units of Financial Assistance</i>
FY13 award = \$1,969,448	\$1,785,017	91%	26	6/30/2015	441	201
FY14 award= \$2,253,006	\$2,124,810	94%	28	6/30/2016	101	19
FY15 award=\$2,379,318	\$217,590	.09%	22	6/30/2017	16	3

- Provides funding to local communities to support homeless shelters by providing shelter housing, and/or rental assistance to homeless individuals and families who are either homeless or at risk of homelessness
- The "Units of Service Delivery for Shelters" reflects the number of persons provided housing at homeless shelters
- The "Units of Financial Assistance" reflects the number of financial assistance payments made on behalf of a client (rent, deposit, utilities)

7. HOME Tenant Based Rental Assistance (TBRA)

<i>Budget</i>	<i>Funds Expended Through 10/31/16</i>	<i>Percentage Expended Through 10/31/16</i>	<i>Program End Date</i>	<i>Households Served</i>
Youth Aging Out of Foster Care HOME TBRA \$500K	\$365,834	73%	Individually based (contracts are for 24 months of assistance)	28
Section 811 PRA Demo Security Deposits \$10,000	\$4,520	45%	Individually Based	14

8. Permanent Supportive Housing – Support Contracts

Hawkins Contract - \$222,187			
<i>Budget</i>	<i>Funds Expended Through 10/31/16</i>	<i>Percentage Expended Through 10/31/16</i>	<i>Contract End Date</i>
\$222,187	\$8,175	3.68%	8/31/2016

- Contract provides legal services for the Louisiana Housing Authority

TAC contract - \$243,588			
<i>Budget</i>	<i>Funds Expended Through 10/31/16</i>	<i>Percentage Expended Through 10/31/16</i>	<i>Contract End Date</i>
\$243,588	\$213,029	84%	6/30/2016

- Contract provides technical assistance for administering the PSH program

Linda Jarrell contract - \$42,500			
<i>Budget</i>	<i>Funds Expended Through 10/31/16</i>	<i>Percentage Expended Through 10/31/16</i>	<i>Contract End Date</i>
\$42,500	\$40,909	96%	12/31/2017

- Contract provides assistance with recruiting owners and completing contracts for the PRA Section 811 Program

9. Permanent Supportive Housing – Administration and Services

Project Based Voucher							
<i>Program</i>	<i>2016 Renewal Funding</i>	<i>2016Expenses</i>	<i>Percentage Expended Through 10/31/16</i>	<i>Units Under Contract 10/31/16</i>	<i>Leased Vouchers through 10/31/16</i>	<i>Total Voucher Allocation</i>	<i>Contract End Date</i>
PBV	\$12.7M	\$10.8M	85%	1633	1504	2000	Funding Renewed Annually

Section 811 PRA Demo							
<i>Program</i>	<i>2016 Renewal Funding</i>	<i>Funds Expended through 10/31/16</i>	<i>Percentage Expended Through 10/31/16</i>	<i>Total Units Under Contract</i>	<i>Total Units Leased</i>	<i>Total Units</i>	<i>Contract End Date</i>
811	\$8,489,928	\$347,282	4%	140	45	199	9/30/2025

Continuum of Care						
<i>Program</i>	<i>2016 Renewal Funding</i>	<i>2016 Expenses</i>	<i>Percentage Expended Through 10/31/16</i>	<i>Leased Subsidies through 10/31/16</i>	<i>Total Subsidies</i>	<i>Contract End Date</i>
CoC	\$11.2M	\$4.7M	42%	988	1040	4/30/17



HOME FUNDS DASHBOARD REPORT

CURRENT AS OF IDIS-PR27 10/24/16 AT 8:03 AM

DASHBOARD DETAILS							
Grant Year	2011	2012	2013	2014	2015	2016	TOTAL
Total Award Amount	\$14,225,651.00	\$8,240,993.00	\$7,073,089.00	\$7,456,547.00	\$6,515,936.00	\$6,861,210.00	\$50,373,426.00
Committed Funds	\$14,225,651.00	\$8,240,993.00	\$7,073,089.00	\$7,236,743.91	\$6,407,337.04	\$3,834,044.75	\$47,017,858.70
Cumulative Unexpended Committed Funds as of 10/24/2016* (Cumulative only through 2014)	\$0	\$6,531,253.94	\$7,073,089.00	\$7,236,743.91	\$6,349,457.12	\$3,834,044.75	\$31,024,588.72
Cumulative Unexpended Authorized Funds as of 10/24/2016 (Cumulative only through 2014)	\$0	\$6,531,253.94	\$7,073,089.00	\$7,456,547.00	\$6,458,056.08	\$6,861,210.00	\$34,380,156.02
Unexpended Required CHDO Portion as of 10/24/2016*	\$0	\$0	\$0	\$0	\$973,026.67	\$1,029,181.50	
Deadline to Expended Before Recapture		April 30, 2017	August 31, 2018	July 31, 2019	July 31, 2020	August 31, 2021	
Uncommitted Funds as of 10/24/2016	\$0	\$0	\$0	\$219,803.09	\$108,598.96	\$3,027,165.25	\$3,355,567.30
Uncommitted CHDO Portion as of 10/24/2016**	\$0	\$0	\$0	\$0	\$0	\$0	
Deadline to Commit Before Recapture					July 31, 2017	August 31, 2018	

*Included in total Cumulative Unexpended Authorized Funds

** Included in total Uncommitted Funds

Red Text - Funds subject to recapture within the next 18 months

Total Award Amount = Committed Funds + Uncommitted Funds
 Committed Funds - a grant agreement is in place and funds have been committed and are being expended.
 Uncommitted Funds - no grant agreement is in place and the funds are available for use in accordance with the subgrant. This is an accurate reflection of data that is in IDIS which is what HUD sees.



HOME FUNDS DASHBOARD REPORT

CURRENT AS OF IDIS-PR27 10/24/16 AT 8:03 AM

DASHBOARD SUMMARY			
			Total
Awarded Funds 2011-2016			\$ 50,373,426.00
Committed Funds (as shown in IDIS)			\$ 47,017,858.70
<i>Committed Funds Subject to Recapture by HUD Unless Expended by Deadlines indicated</i>		\$ 31,024,588.72	
Total Uncommitted (as shown in IDIS) Subject to Recapture by HUD Unless Committed by Deadlines indicated			\$ 3,355,567.30
Program Income (PI) Available			+ 313,249.36
Recaptured Homebuyer (HP) Funds Available			+ 0.00
Repayments to Local Account (LU) Available			+ 0.00
Allocated by LHC but not Committed in IDIS			- 343,025.00
Actual Funds Available to Commit to New Projects			\$ 3,325,790.66

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LHC PROPERTIES REPORTS

Board of Directors' Meeting

November 9, 2016

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Willowbrook Apartments

Trend Report

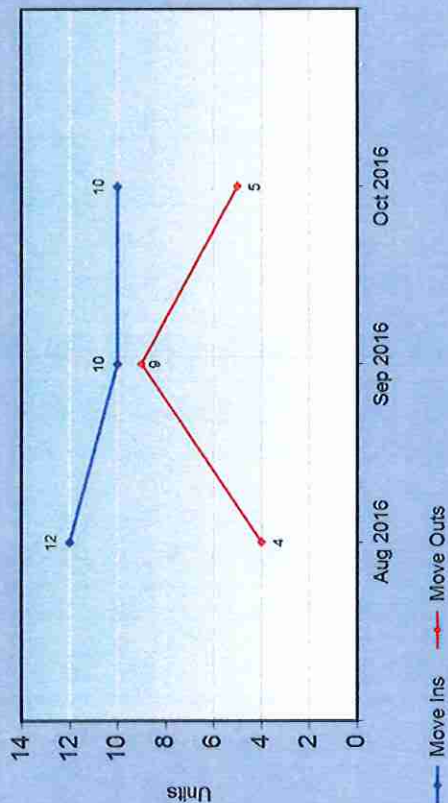
August 01, 2016 to October 31, 2016											
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
August, 2016											
0	95%	390	20	9	8	2	12	4	48	71	97%
September, 2016											
0	96%	394	12	6	7	2	10	9	45	36	96%
October, 2016											
0	97%	395	14	5	5	2	10	5	72	67	97%
						Property Address: 7001 Bundy Road New Orleans, LA 70127 Total Units: 408 1 Bedrooms: 216 2 Bedrooms: 192 80 units at 80% AMI Property Manager: Aloha Ratleff Property Manager Email: aratl@latterblum.com Property Manager Phone: 504-218-7750 Management Company: Latter & Blum Christopher Riggs criggs@latterblum.com					



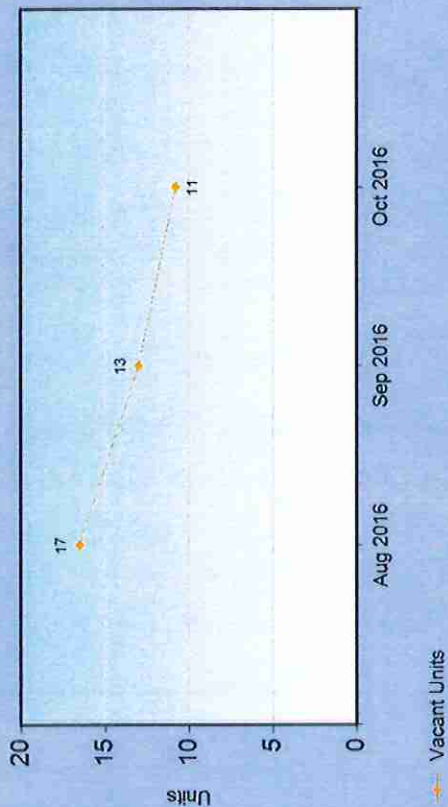
Willowbrook Apartments Trend Report

August 01, 2016 to October 31, 2016

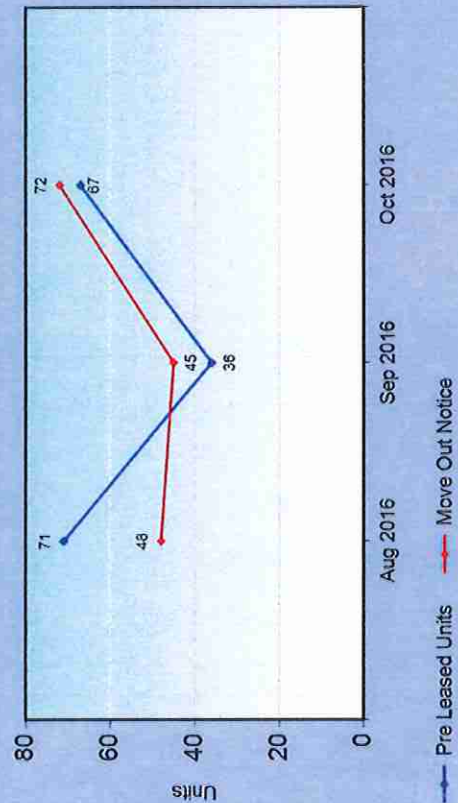
Move In vs Move Outs



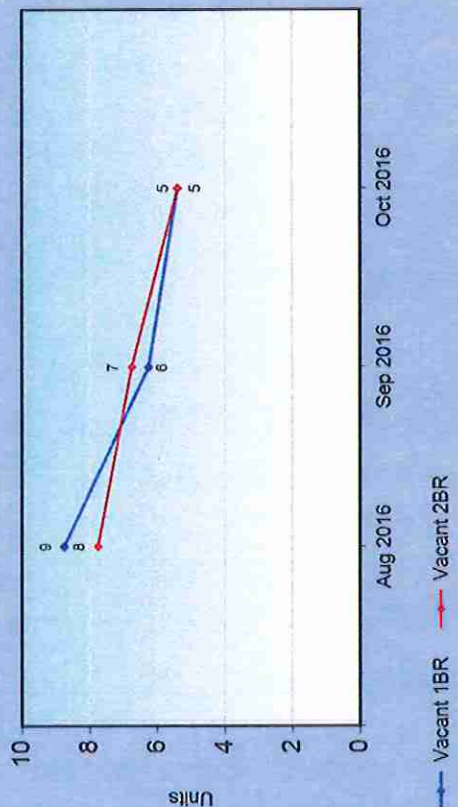
Vacant Units



Pre-Lease Units vs Move Out Notice



Vacant Units by Bedrooms



Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	142,682.00	139,000.00	3,682.00	2.65	427,368.00	417,000.00	10,368.00	2.49	1,668,000.00
5050 Market Rent	155,458.00	157,670.00	-2,212.00	-1.40	467,052.00	473,010.00	-5,958.00	-1.26	1,892,040.00
5051 Less-Vacancy	-9,609.00	-20,766.90	11,157.90	53.73	-31,675.00	-69,334.00	27,659.00	46.62	-237,336.00
5052 Loss/Gain to Lease	-1,680.00	-3,500.00	1,820.00	52.00	-5,500.00	-10,500.00	5,000.00	47.62	-42,000.00
5053 Less-Model Units/Office/Storage	-1,470.00	-1,470.00	0.00	0.00	-4,410.00	-4,410.00	0.00	0.00	-17,640.00
5054 Less-Employee Apartments	0.00	-795.00	795.00	100.00	0.00	-2,385.00	2,385.00	100.00	-9,540.00
5060 Less-Concessions	-1,000.00	-3,000.00	2,000.00	66.67	-2,500.00	-7,000.00	4,500.00	64.29	-31,000.00
5061 Additional Rent	0.00	0.00	0.00	N/A	110.00	0.00	110.00	N/A	0.00
5066 Write-Offs/Bad Debt Allowance	-4,382.44	-3,153.40	-1,229.04	-38.98	-12,669.44	-9,460.20	-3,209.24	-33.92	-37,840.80
5067 Prior Month Agency Adjustments	1,512.00	0.00	1,512.00	N/A	3,899.00	0.00	3,899.00	N/A	0.00
5072 Prior Month Rent Adjustments	2,401.67	0.00	2,401.67	N/A	1,218.67	0.00	1,218.67	N/A	0.00
5081 TOTAL RENTAL INCOME	283,912.23	263,984.70	19,927.53	7.55	842,893.23	796,920.80	45,972.43	5.77	3,184,683.20
TENANT OTHER INCOME									
5170 Locks & Keys	85.00	0.00	85.00	N/A	120.00	0.00	120.00	N/A	0.00
5190 Access/Gate Card Reimb.	75.00	0.00	75.00	N/A	250.00	0.00	250.00	N/A	0.00
5200 Security Deposit Forfeits	1,100.00	625.00	475.00	76.00	1,700.00	1,875.00	-175.00	-9.33	7,500.00
5210 Late Fees	3,000.00	2,250.00	750.00	33.33	6,792.00	6,750.00	42.00	0.62	27,000.00
5220 NSF Fees	-35.00	0.00	-35.00	N/A	70.00	0.00	70.00	N/A	0.00
5230 Application Fees	395.00	350.00	45.00	12.86	1,455.00	1,200.00	255.00	21.25	5,100.00
5235 Cleaning, Damages, etc	598.37	475.00	123.37	25.97	1,991.75	1,425.00	566.75	39.77	5,700.00
5240 Month-to-Month Fees	500.00	200.00	300.00	150.00	1,259.00	600.00	659.00	109.83	2,400.00
5260 Collections	183.33	0.00	183.33	N/A	706.66	0.00	706.66	N/A	0.00
5270 Pet Fees	0.00	0.00	0.00	N/A	0.00	300.00	-300.00	-100.00	1,200.00
5297 TOTAL TENANT OTHER INCOME	5,901.70	3,900.00	2,001.70	51.33	14,344.41	12,150.00	2,194.41	18.06	48,900.00
5500 OTHER INCOME									

Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5560 Laundry Income	416.80	600.00	-183.20	-30.53	-643.55	1,800.00	-2,443.55	-135.75	7,200.00
5590 Miscellaneous Income	0.00	65.00	-65.00	-100.00	0.00	195.00	-195.00	-100.00	780.00
5597 TOTAL OTHER INCOME	416.80	665.00	-248.20	-37.32	-643.55	1,995.00	-2,638.55	-132.26	7,980.00
5880 OTHER INCOME									
5884 Administrative Fees	0.00	35.00	-35.00	-100.00	0.00	105.00	-105.00	-100.00	420.00
5898 TOTAL OTHER INCOME	0.00	35.00	-35.00	-100.00	0.00	105.00	-105.00	-100.00	420.00
5990 TOTAL REVENUE	290,230.73	268,584.70	21,646.03	8.06	856,594.09	811,170.80	45,423.29	5.60	3,241,983.20
6000 OPERATING EXPENSES									
6100 CLEANING									
6135 Paper/Janitorial Supplies	0.00	0.00	0.00	N/A	246.89	0.00	-246.89	N/A	0.00
6170 Trash Removal	2,868.85	2,350.00	-518.85	-22.08	8,606.55	7,050.00	-1,556.55	-22.08	28,200.00
6190 TOTAL CLEANING	2,868.85	2,350.00	-518.85	-22.08	8,853.44	7,050.00	-1,803.44	-25.58	28,200.00
6200 REPAIRS & MAINTENANCE									
6207 Appliance Repair	124.53	350.00	225.47	64.42	629.95	1,050.00	420.05	40.00	4,200.00
6218 Bulbs & Ballast Supplies	380.81	150.00	-230.81	-153.87	2,145.21	800.00	-1,345.21	-168.15	3,200.00
6225 Electrical	736.35	325.00	-411.35	-126.57	2,625.49	975.00	-1,650.49	-169.28	3,900.00
6235 Fire & Safety	381.00	100.00	-281.00	-281.00	943.09	300.00	-643.09	-214.36	7,000.00
6236 Gate Repair	247.50	1,000.00	752.50	75.25	525.50	1,500.00	974.50	64.97	5,250.00
6240 Glass, Screen & Window Repair	575.80	50.00	-525.80	-1,051.60	1,991.14	150.00	-1,841.14	-1,227.43	600.00
6280 HVAC Repairs	910.05	500.00	-410.05	-82.01	3,129.01	1,500.00	-1,629.01	-108.60	5,100.00
6285 HVAC Supplies	868.79	400.00	-468.79	-117.20	2,590.06	1,200.00	-1,390.06	-115.84	3,900.00
6300 Keys & Locks	1,058.44	350.00	-708.44	-202.41	2,003.35	1,050.00	-953.35	-90.80	4,200.00
6310 Landscaping	376.62	0.00	-376.62	N/A	376.62	2,500.00	2,123.38	84.94	5,000.00
6320 Lawn Maintenance	3,450.00	3,400.00	-50.00	-1.47	10,200.00	10,200.00	0.00	0.00	40,800.00
6325 Maintenance Supplies	726.56	500.00	-226.56	-45.31	3,169.00	1,500.00	-1,669.00	-111.27	6,000.00
6327 Tools & Equipment	179.55	0.00	-179.55	N/A	179.55	0.00	-179.55	N/A	0.00
6410 Plumbing	376.26	1,075.00	698.74	65.00	2,221.66	3,225.00	1,003.34	31.11	12,900.00
6415 Pool Maintenance & Supplies	18.96	0.00	-18.96	N/A	18.96	0.00	-18.96	N/A	0.00

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Thursday, October 20, 2016
02:54 PM

Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6430 Roof/Structural	0.00	1,000.00	1,000.00	100.00	0.00	3,000.00	3,000.00	100.00	12,000.00
6440 Exterior Repairs	126.23	750.00	623.77	83.17	5,745.98	2,250.00	-3,495.98	-155.38	9,000.00
6450 Interior Repairs	2,334.44	1,000.00	-1,334.44	-133.44	8,003.38	3,000.00	-5,003.38	-166.78	12,000.00
6480 Miscellaneous R&M	1,279.68	500.00	-779.68	-155.94	3,425.01	1,500.00	-1,925.01	-128.33	6,000.00
6490 TOTAL REPAIRS & MAINTENANCE	14,151.57	11,450.00	-2,701.57	-23.59	49,922.96	35,700.00	-14,222.96	-39.84	141,050.00
6500 CONTRACT SERVICES									
6520 Alarm & Monitoring	1,232.40	350.00	-882.40	-252.11	4,293.40	2,700.00	-1,593.40	-59.01	10,800.00
6540 Pest Control	675.00	675.00	0.00	0.00	2,325.00	3,850.00	1,525.00	39.61	15,400.00
6550 Pool Service	0.00	500.00	500.00	100.00	2,956.56	1,500.00	-1,456.56	-97.10	4,600.00
6580 Guard Service	25,541.12	18,500.00	-7,041.12	-38.06	68,235.35	55,500.00	-12,735.35	-22.95	222,000.00
6618 Uniforms	-23.08	50.00	73.08	146.16	23.08	150.00	126.92	84.61	600.00
6680 Miscellaneous Services	150.00	250.00	100.00	40.00	342.20	750.00	407.80	54.37	3,000.00
6690 TOTAL CONTRACT SERVICES	27,575.44	20,325.00	-7,250.44	-35.67	78,175.59	64,450.00	-13,725.59	-21.30	256,400.00
6800 MAKE READY EXPENSE									
6802 Appliance Purchase	234.00	0.00	-234.00	N/A	234.00	0.00	-234.00	N/A	0.00
6805 Windows/Blinds/Screens	2,049.97	350.00	-1,699.97	-485.71	5,520.52	1,050.00	-4,470.52	-425.76	4,200.00
6820 Carpet/Tile Cleaning	1,125.00	800.00	-325.00	-40.62	3,590.00	2,400.00	-1,190.00	-49.58	9,600.00
6825 Carpet & Tile Replacement	2,123.52	2,000.00	-123.52	-6.18	7,489.96	6,000.00	-1,489.96	-24.83	24,000.00
6830 Cleaning	252.74	400.00	147.26	36.82	1,075.86	1,200.00	124.14	10.34	4,800.00
6870 Dry Wall Repairs	0.00	125.00	125.00	100.00	0.00	375.00	375.00	100.00	1,500.00
6875 Painting	11,715.25	2,500.00	-9,215.25	-368.61	30,856.29	5,500.00	-25,356.29	-461.02	22,000.00
6880 Sheetrock & Drywall Repairs	6,663.06	0.00	-6,663.06	N/A	6,715.13	0.00	-6,715.13	N/A	0.00
6885 Miscellaneous Make Ready	740.88	250.00	-490.88	-196.35	1,158.58	750.00	-408.58	-54.48	3,000.00
6890 TOTAL MAKE READY EXPENSE	24,904.42	6,425.00	-18,479.42	-287.62	56,640.34	17,275.00	-39,365.34	-227.87	69,100.00
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	4,891.66	4,450.00	-441.66	-9.92	13,474.98	13,350.00	-124.98	-0.94	53,400.00
6906 Assistant Manager	0.00	2,700.00	2,700.00	100.00	0.00	8,100.00	8,100.00	100.00	32,400.00
6910 Leasing Agent	6,767.54	4,500.00	-2,267.54	-50.39	21,610.48	13,500.00	-8,110.48	-60.08	54,000.00

Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6913 Maintenance	7,878.17	0.00	-7,878.17	N/A	23,663.11	0.00	-23,663.11	N/A	0.00
6914 Maintenance I	2,826.74	3,623.00	796.26	21.98	9,550.59	10,869.00	1,318.41	12.13	43,476.00
6919 Maintenance II	0.00	3,146.00	3,146.00	100.00	747.25	9,438.00	8,690.75	92.08	37,752.00
6920 Housekeeping/Maid Salary	385.00	2,080.00	1,695.00	81.49	4,705.00	6,240.00	1,535.00	24.60	24,960.00
6922 Make Ready I	0.00	2,520.00	2,520.00	100.00	0.00	7,560.00	7,560.00	100.00	30,240.00
6930 Porter	3,577.00	2,000.00	-1,577.00	-78.85	10,759.00	6,000.00	-4,759.00	-79.32	24,000.00
6952 Payroll Taxes	5,932.34	7,071.60	1,139.26	16.11	17,780.59	21,214.80	3,434.21	16.19	84,859.20
6985 Health Insurance	413.68	1,241.00	827.32	66.67	103.42	3,723.00	3,619.58	97.22	14,892.00
6997 TOTAL PAYROLL & RELATED EXPENSES	32,672.13	33,331.60	659.47	1.98	102,394.42	99,994.80	-2,399.62	-2.40	399,979.20
7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees -LBPMI	225.00	225.00	0.00	0.00	675.00	675.00	0.00	0.00	2,700.00
7005 Administrative Fee-LBPMI	0.00	50.00	50.00	100.00	0.00	150.00	150.00	100.00	600.00
7007 Answering Service	82.50	75.00	-7.50	-10.00	247.50	225.00	-22.50	-10.00	900.00
7009 Bank Charges	146.17	150.00	3.83	2.55	463.79	450.00	-13.79	-3.06	1,800.00
7010 Office Equipment Rental	196.93	425.00	228.07	53.66	573.89	1,275.00	701.11	54.99	5,100.00
7013 Credit Bureau	226.80	400.00	173.20	43.30	878.50	1,200.00	321.50	26.79	4,800.00
7016 Employee Mileage, Meals & Education	211.00	400.00	189.00	47.25	1,061.85	1,200.00	138.15	11.51	4,800.00
7025 Office Expense	1,186.68	600.00	-586.68	-97.78	1,594.15	1,800.00	205.85	11.44	7,200.00
7030 Office Supplies	0.00	0.00	0.00	N/A	1,317.32	0.00	-1,317.32	N/A	0.00
7045 Postage & Overnight Mail	30.18	25.00	-5.18	-20.72	156.71	75.00	-81.71	-108.95	300.00
7060 Professional Fees	1,000.91	450.00	-550.91	-122.42	8,030.91	1,350.00	-6,680.91	-494.88	5,400.00
7070 Telephone	705.46	675.00	-30.46	-4.51	2,490.50	2,025.00	-465.50	-22.99	8,100.00
7090 TOTAL ADMINISTRATIVE EXPENSES	4,011.63	3,475.00	-536.63	-15.44	17,490.12	10,425.00	-7,065.12	-67.77	41,700.00
7100 MANAGEMENT FEES									
7115 Management Fees-LBPMI	16,591.72	12,240.00	-4,351.72	-35.55	48,074.27	36,720.00	-11,354.27	-30.92	146,880.00
7145 TOTAL MANAGEMENT FEES	16,591.72	12,240.00	-4,351.72	-35.55	48,074.27	36,720.00	-11,354.27	-30.92	146,880.00
7150 MARKETING									
7153 Advertising	3,044.40	2,250.00	-794.40	-35.31	7,826.40	6,750.00	-1,076.40	-15.95	27,000.00

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Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7154 Customer Relations	1,173.59	650.00	-523.59	-80.55	2,529.23	1,950.00	-579.23	-29.70	7,800.00
7160 Leasing Commission	0.00	600.00	600.00	100.00	0.00	1,800.00	1,800.00	100.00	7,200.00
7180 Referral Fees	0.00	400.00	400.00	100.00	400.00	1,200.00	800.00	66.67	4,800.00
7190 TOTAL MARKETING	4,217.99	3,900.00	-317.99	-8.15	10,755.63	11,700.00	944.37	8.07	46,800.00
7200 UTILITIES									
7210 Electricity	12,677.60	7,250.00	-5,427.60	-74.86	29,428.48	21,750.00	-7,678.48	-35.30	87,000.00
7212 Electricity-Vacant Space	1,713.34	850.00	-863.34	-101.57	4,192.58	2,550.00	-1,642.58	-64.41	10,200.00
7230 Water	13,357.84	9,000.00	-4,357.84	-48.42	41,164.61	27,000.00	-14,164.61	-52.46	108,000.00
7235 Sewer	15,954.83	11,000.00	-4,954.83	-45.04	47,359.38	33,000.00	-14,359.38	-43.51	132,000.00
7290 TOTAL UTILITIES	43,703.61	28,100.00	-15,603.61	-55.53	122,145.05	84,300.00	-37,845.05	-44.89	337,200.00
7405 TAXES & INSURANCE									
7460 Property & Liability Insurance	7,881.67	7,882.00	0.33	0.00	23,644.98	23,646.00	1.02	0.00	94,584.00
7490 TOTAL TAXES & INSURANCE	7,881.67	7,882.00	0.33	0.00	23,644.98	23,646.00	1.02	0.00	94,584.00
7599 TOTAL OPERATING EXPENSES	178,579.03	129,478.60	-49,100.43	-37.92	518,096.80	391,260.80	-126,836.00	-32.42	1,561,893.20
8275 NET OPERATING INCOME	111,651.70	139,106.10	-27,454.40	-19.74	338,497.29	419,910.00	-81,412.71	-19.39	1,680,090.00
8299 NON OPERATING									
8970 NET AFTER NON OPERATING	111,651.70	139,106.10	-27,454.40	-19.74	338,497.29	419,910.00	-81,412.71	-19.39	1,680,090.00
9550 ESCROW AND RESERVE									
9556 Reserve Replacement	0.00	11,900.00	11,900.00	100.00	0.00	35,700.00	35,700.00	100.00	142,800.00
9563 NET ESCROW AND RESERVE	0.00	11,900.00	11,900.00	100.00	0.00	35,700.00	35,700.00	100.00	142,800.00
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605 Appliance Purchase	0.00	600.00	600.00	100.00	0.00	1,800.00	1,800.00	100.00	7,200.00

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Thursday, October 20, 2016
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Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
9606 Exterior Improvements	1,745.67	5,000.00	3,254.33	65.09	1,745.67	49,000.00	47,254.33	96.44	121,750.00
9607 Interior Improvements	2,273.90	2,000.00	-273.90	-13.70	2,273.90	6,000.00	3,726.10	62.10	24,000.00
9620 HVAC Replacement	0.00	650.00	650.00	100.00	900.00	1,950.00	1,050.00	53.85	3,900.00
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	4,019.57	8,250.00	4,230.43	51.28	4,919.57	56,750.00	53,830.43	91.63	156,850.00
9795 NET BEFORE DEPRECIATION & AMORTIZATION	107,632.13	118,956.10	-11,323.97	-9.52	333,577.72	325,460.00	8,117.72	2.49	1,380,440.00
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	96,876.17	0.00	-96,876.17	N/A	288,760.51	0.00	-288,760.51	N/A	0.00
9850 TOTAL DEPRECIATION & AMORTIZATION	96,876.17	0.00	-96,876.17	N/A	288,760.51	0.00	-288,760.51	N/A	0.00
9997 NET INCOME (LOSS)	10,755.96	118,956.10	-108,200.14	-90.96	44,817.21	325,460.00	-280,642.79	-86.23	1,380,440.00



Village de Jardin Trend Report

August 01, 2016 to October 31, 2016											
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
August, 2016											
0	98%	220	4	3	1	0	9	8	0	13	100%
September, 2016											
0	100%	224	0	0	0	0	0	0	0	0	100%
October, 2016											
0	100%	224	0	0	0	0	0	0	3	2	100%



Property Address: 8800 Lake Forest Blvd
 New Orleans, LA 70127

Total Units: 224
1 Bedrooms: 134
2 Bedrooms: 90

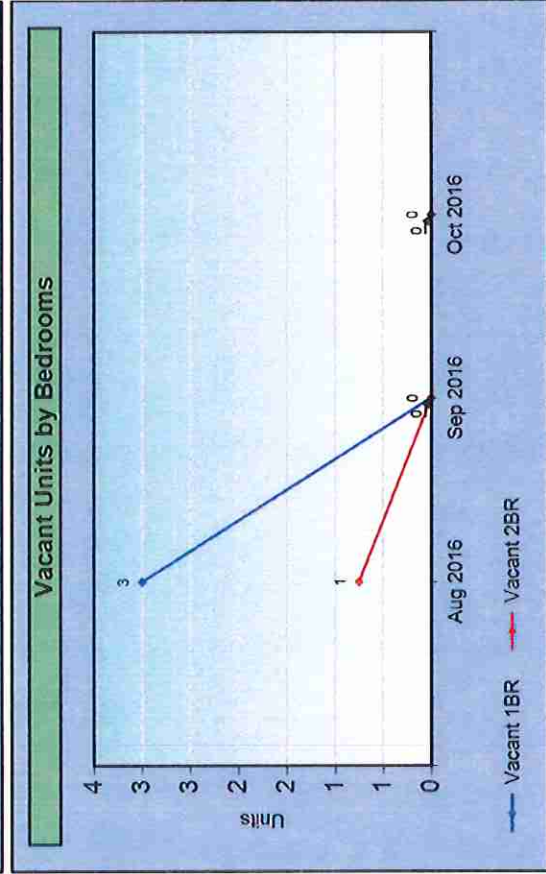
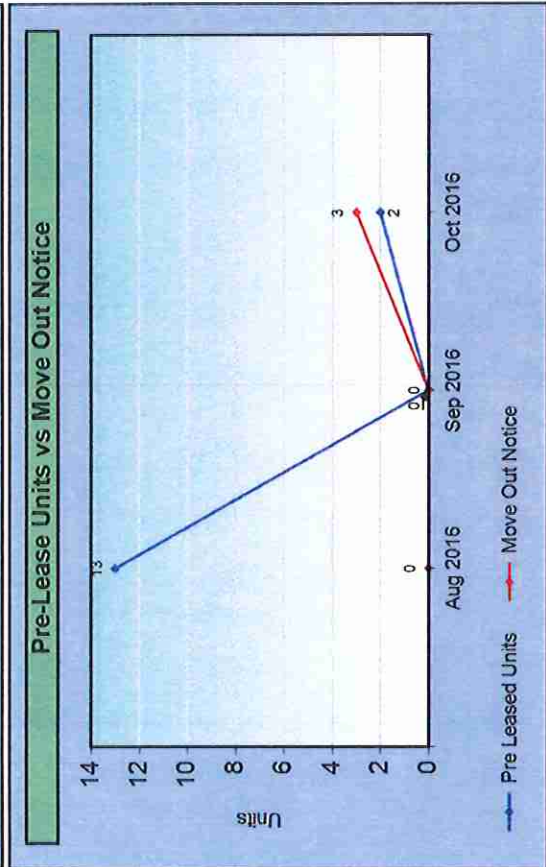
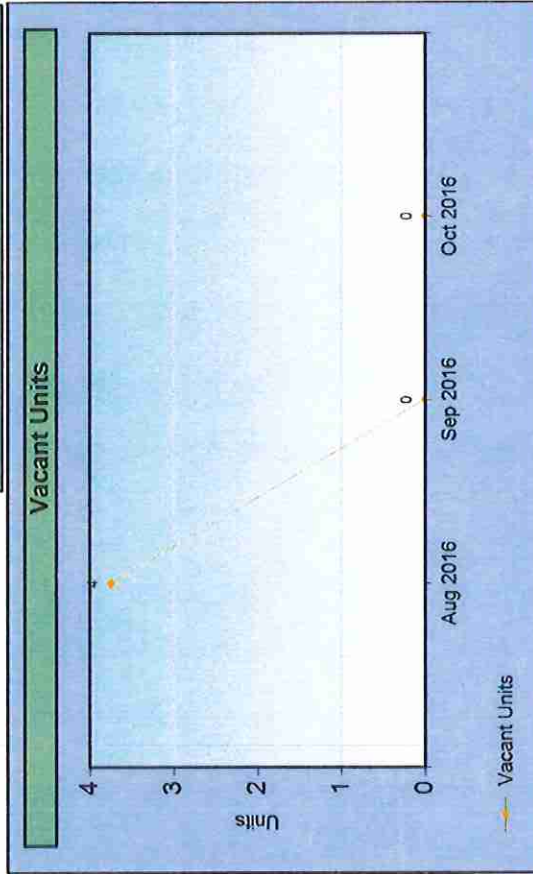
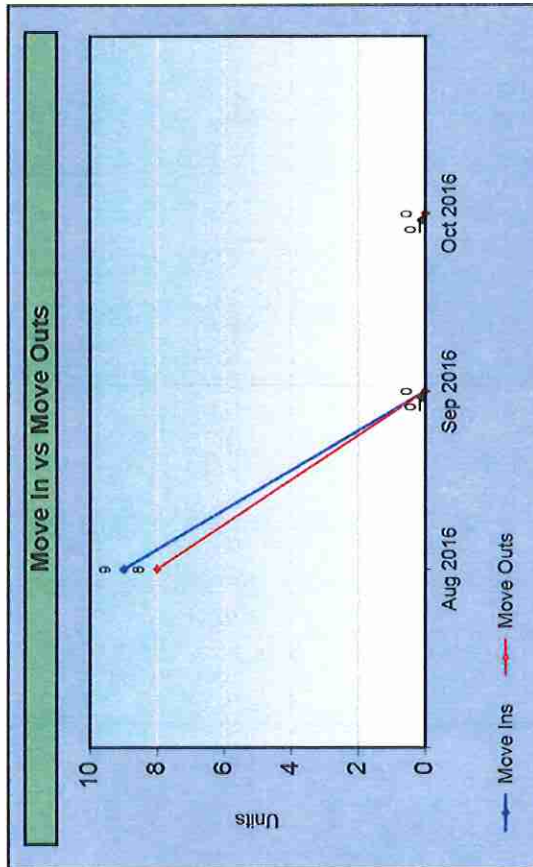
Property Manager: Tennille Esnault
Property Manager Email: tesnault@latterblumpm.com
Property Manager Phone: 504-309-8011

Management Company: Latter & Blum
Christopher Riggs
criggs@latterblumpm.com



Village de Jardin Trend Report

August 01, 2016 to October 31, 2016



Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	17,432.00	16,250.00	1,182.00	7.27	51,104.00	48,750.00	2,354.00	4.83	195,000.00
5050 Market Rent	136,368.00	137,550.00	-1,182.00	-0.86	410,296.00	412,650.00	-2,354.00	-0.57	1,650,600.00
5051 Less-Vacancy	0.00	-7,690.00	7,690.00	100.00	-4,433.71	-23,070.00	18,636.29	80.78	-92,280.00
5052 Loss/Gain to Lease	6,815.00	6,000.00	815.00	13.58	20,095.00	18,000.00	2,095.00	11.64	72,000.00
5054 Less-Employee Apartments	0.00	-900.00	900.00	100.00	0.00	-2,700.00	2,700.00	100.00	-10,800.00
5060 Less-Concessions	-900.00	0.00	-900.00	N/A	-2,700.00	0.00	-2,700.00	N/A	0.00
5066 Write-Offs/Bad Debt Allowance	0.00	-300.00	300.00	100.00	-450.00	-900.00	450.00	50.00	-3,600.00
5072 Prior Month Rent Adjustments	-25.00	0.00	-25.00	N/A	50.00	0.00	50.00	N/A	0.00
5081 TOTAL RENTAL INCOME	159,690.00	150,910.00	8,780.00	5.82	473,961.29	452,730.00	21,231.29	4.69	1,810,920.00
TENANT OTHER INCOME									
5170 Locks & Keys	20.00	0.00	20.00	N/A	144.71	0.00	144.71	N/A	0.00
5200 Security Deposit Forfeits	300.00	0.00	300.00	N/A	1,350.00	300.00	1,050.00	350.00	2,100.00
5210 Late Fees	900.00	700.00	200.00	28.57	2,600.00	2,100.00	500.00	23.81	8,400.00
5220 NSF Fees	0.00	0.00	0.00	N/A	0.00	35.00	-35.00	-100.00	210.00
5230 Application Fees	35.00	0.00	35.00	N/A	315.00	0.00	315.00	N/A	0.00
5235 Cleaning, Damages, etc	75.00	75.00	0.00	0.00	795.00	250.00	545.00	218.00	1,050.00
5240 Month-to-Month Fees	225.00	125.00	100.00	80.00	575.00	375.00	200.00	53.33	1,500.00
5270 Pet Fees	300.00	300.00	0.00	0.00	300.00	300.00	0.00	0.00	900.00
5297 TOTAL TENANT OTHER INCOME	1,855.00	1,200.00	655.00	54.58	6,079.71	3,360.00	2,719.71	80.94	14,160.00
OTHER INCOME									
5500 Laundry Income	901.60	850.00	51.60	6.07	2,955.30	2,550.00	405.30	15.89	10,200.00
5590 Miscellaneous Income	0.00	2,800.00	-2,800.00	-100.00	0.00	8,400.00	-8,400.00	-100.00	33,600.00
5597 TOTAL OTHER INCOME	901.60	3,650.00	-2,748.40	-75.30	2,955.30	10,950.00	-7,994.70	-73.01	43,800.00
5990 TOTAL REVENUE	162,446.60	155,760.00	6,686.60	4.29	482,996.30	467,040.00	15,956.30	3.42	1,868,880.00

Village de Jardin - MF (no8801)

Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6000 OPERATING EXPENSES									
6100 CLEANING									
6170 Trash Removal	0.00	1,250.00	1,250.00	100.00	2,360.20	3,750.00	1,389.80	37.06	15,000.00
6190 TOTAL CLEANING	0.00	1,250.00	1,250.00	100.00	2,360.20	3,750.00	1,389.80	37.06	15,000.00
6200 REPAIRS & MAINTENANCE									
6207 Appliance Repair	395.11	200.00	-195.11	-97.56	514.13	600.00	85.87	14.31	2,400.00
6218 Bulbs & Ballast Supplies	0.00	0.00	0.00	N/A	172.52	0.00	-172.52	N/A	0.00
6225 Electrical	763.60	850.00	86.40	10.16	2,260.45	2,550.00	289.55	11.35	10,200.00
6232 Elevator Repairs	682.42	725.00	42.58	5.87	3,653.01	2,175.00	-1,478.01	-67.95	8,700.00
6235 Fire & Safety	0.00	2,500.00	2,500.00	100.00	0.00	7,045.00	7,045.00	100.00	10,860.00
6280 HVAC Repairs	3,321.90	1,950.00	-1,371.90	-70.35	5,298.10	6,950.00	1,651.90	23.77	26,700.00
6285 HVAC Supplies	0.00	250.00	250.00	100.00	2,726.73	750.00	-1,976.73	-263.56	3,000.00
6300 Keys & Locks	0.00	100.00	100.00	100.00	0.00	300.00	300.00	100.00	1,200.00
6320 Lawn Maintenance	3,316.83	3,500.00	183.17	5.23	11,889.99	10,500.00	-1,389.99	-13.24	42,000.00
6325 Maintenance Supplies	1,690.77	400.00	-1,290.77	-322.69	2,979.03	1,200.00	-1,779.03	-148.25	4,800.00
6410 Plumbing	970.87	500.00	-470.87	-94.17	3,853.61	1,500.00	-2,353.61	-156.91	6,000.00
6450 Interior Repairs	0.00	250.00	250.00	100.00	0.00	750.00	750.00	100.00	3,000.00
6480 Miscellaneous R&M	453.17	400.00	-53.17	-13.29	658.17	1,200.00	541.83	45.15	4,800.00
6490 TOTAL REPAIRS & MAINTENANCE	11,594.67	11,625.00	30.33	0.26	34,005.74	35,520.00	1,514.26	4.26	123,660.00
6500 CONTRACT SERVICES									
6520 Alarm & Monitoring	0.00	0.00	0.00	N/A	952.98	0.00	-952.98	N/A	0.00
6540 Pest Control	1,375.00	1,120.00	-255.00	-22.77	6,925.00	3,360.00	-3,565.00	-106.10	13,440.00
6580 Guard Service	13,273.55	10,992.00	-2,281.55	-20.76	45,385.90	32,976.00	-12,409.90	-37.63	131,904.00
6615 Termite Treatment & Renewal	0.00	0.00	0.00	N/A	0.00	2,000.00	2,000.00	100.00	4,000.00
6618 Uniforms	46.16	150.00	103.84	69.23	46.16	300.00	253.84	84.61	1,200.00
6690 TOTAL CONTRACT SERVICES	14,694.71	12,262.00	-2,432.71	-19.84	53,310.04	38,636.00	-14,674.04	-37.98	150,544.00
6800 MAKE READY EXPENSE									
6805 Windows/Blinds/Screens	0.00	35.00	35.00	100.00	38.15	105.00	66.85	63.67	420.00

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Monday, October 24, 2016
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Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6820 Carpet/Tile Cleaning	0.00	50.00	50.00	100.00	887.01	2,100.00	1,212.99	57.76	8,400.00
6830 Cleaning	632.81	300.00	-332.81	-110.94	2,725.28	900.00	-1,825.28	-202.81	3,600.00
6870 Dry Wall Repairs	0.00	75.00	75.00	100.00	0.00	225.00	225.00	100.00	900.00
6875 Painting	0.00	600.00	600.00	100.00	34.19	1,800.00	1,765.81	98.10	7,200.00
6885 Miscellaneous Make Ready	0.00	65.00	65.00	100.00	0.00	195.00	195.00	100.00	780.00
6890 TOTAL MAKE READY EXPENSE	632.81	1,125.00	492.19	43.75	3,684.63	5,325.00	1,640.37	30.81	21,300.00
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	4,335.00	4,370.83	35.83	0.82	13,130.00	13,112.49	-17.51	-0.13	52,450.00
6906 Assistant Manager	2,979.90	2,920.00	-59.90	-2.05	7,686.40	8,760.00	1,073.60	12.26	35,040.00
6910 Leasing Agent	2,418.00	2,080.00	-338.00	-16.25	7,291.34	6,240.00	-1,051.34	-16.85	24,960.00
6914 Maintenance I	1,519.32	3,800.00	2,280.68	60.02	5,719.65	11,400.00	5,680.35	49.83	45,600.00
6919 Maintenance II	3,421.57	2,920.00	-501.57	-17.18	10,559.07	8,760.00	-1,799.07	-20.54	35,040.00
6930 Porter	3,933.61	4,000.00	66.39	1.66	11,174.24	12,000.00	825.76	6.88	48,000.00
6952 Payroll Taxes	5,582.22	6,001.50	419.28	6.99	16,668.21	18,004.50	1,336.29	7.42	72,018.00
6985 Health Insurance	1,034.20	600.00	-434.20	-72.37	3,619.70	1,800.00	-1,819.70	-101.09	7,200.00
6997 TOTAL PAYROLL & RELATED EXPENSES	25,223.82	26,692.33	1,468.51	5.50	75,848.61	80,076.99	4,228.38	5.28	320,306.00
7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees -LBPMI	225.00	225.00	0.00	0.00	675.00	675.00	0.00	0.00	2,700.00
7005 Administrative Fee-LBPMI	0.00	50.00	50.00	100.00	0.00	150.00	150.00	100.00	600.00
7009 Bank Charges	124.32	85.00	-39.32	-46.26	312.36	255.00	-57.36	-22.49	1,020.00
7010 Office Equipment Rental	229.59	300.00	70.41	23.47	670.20	900.00	229.80	25.53	3,600.00
7013 Credit Bureau	48.60	125.00	76.40	61.12	221.30	375.00	153.70	40.99	1,500.00
7016 Employee Mileage, Meals & Education	198.38	250.00	51.62	20.65	604.45	750.00	145.55	19.41	3,000.00
7025 Office Expense	0.00	275.00	275.00	100.00	0.00	825.00	825.00	100.00	3,300.00
7030 Office Supplies	618.84	0.00	-618.84	N/A	904.75	0.00	-904.75	N/A	0.00
7045 Postage & Overnight Mail	0.00	25.00	25.00	100.00	8.84	75.00	66.16	88.21	300.00
7060 Professional Fees	457.11	125.00	-332.11	-265.69	207.11	750.00	542.89	72.39	1,625.00
7070 Telephone	1,046.56	1,050.00	3.44	0.33	4,227.23	3,150.00	-1,077.23	-34.20	12,600.00

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Monday, October 24, 2016
07:11 AM

Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7090 TOTAL ADMINISTRATIVE EXPENSES	2,948.40	2,510.00	-438.40	-17.47	7,831.24	7,905.00	73.76	0.93	30,245.00
7100 MANAGEMENT FEES									
7115 Management Fees-LBPMI	9,068.62	6,720.00	-2,348.62	-34.95	26,424.04	20,160.00	-6,264.04	-31.07	80,640.00
7145 TOTAL MANAGEMENT FEES	9,068.62	6,720.00	-2,348.62	-34.95	26,424.04	20,160.00	-6,264.04	-31.07	80,640.00
7150 MARKETING									
7153 Advertising	611.75	1,800.00	1,188.25	66.01	3,219.64	5,400.00	2,180.36	40.38	21,600.00
7154 Customer Relations	71.18	250.00	178.82	71.53	733.14	750.00	16.86	2.25	3,000.00
7160 Leasing Commission	0.00	300.00	300.00	100.00	0.00	900.00	900.00	100.00	3,600.00
7165 Leasing Expense	0.00	200.00	200.00	100.00	-200.00	600.00	800.00	133.33	2,900.00
7180 Referral Fees	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	500.00
7190 TOTAL MARKETING	682.93	2,550.00	1,867.07	73.22	3,752.78	7,650.00	3,897.22	50.94	31,600.00
7200 UTILITIES									
7210 Electricity	35,237.30	19,000.00	-16,237.30	-85.46	102,380.38	57,000.00	-45,380.38	-79.61	228,000.00
7212 Electricity-Vacant Space	0.00	50.00	50.00	100.00	25.37	150.00	124.63	83.09	600.00
7230 Water	9,557.25	5,500.00	-4,057.25	-73.77	20,245.39	16,500.00	-3,745.39	-22.70	66,000.00
7235 Sewer	7,877.66	7,500.00	-377.66	-5.04	19,127.71	22,500.00	3,372.29	14.99	90,000.00
7289 Utilities - Reimbursements	-3,176.58	0.00	3,176.58	N/A	-8,482.36	0.00	8,482.36	N/A	0.00
7290 TOTAL UTILITIES	49,495.63	32,050.00	-17,445.63	-54.43	133,296.49	96,150.00	-37,146.49	-38.63	384,600.00
7405 TAXES & INSURANCE									
7460 Property & Liability Insurance	8,789.92	8,789.00	-0.92	-0.01	26,369.73	26,367.00	-2.73	-0.01	105,468.00
7490 TOTAL TAXES & INSURANCE	8,789.92	8,789.00	-0.92	-0.01	26,369.73	26,367.00	-2.73	-0.01	105,468.00
7599 TOTAL OPERATING EXPENSES	123,131.51	105,573.33	-17,558.18	-16.63	366,883.50	321,539.99	-45,343.51	-14.10	1,263,365.00
8275 NET OPERATING INCOME	39,315.09	50,186.67	-10,871.58	-21.66	116,112.80	145,500.01	-29,387.21	-20.20	605,515.00
8299 NON OPERATING									

Village de Jardin - MF (no8901)

Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
8970 NET AFTER NON OPERATING	39,315.09	50,186.67	-10,871.58	-21.66	116,112.80	145,500.01	-29,387.21	-20.20	605,515.00
9550 ESCROW AND RESERVE									
9556 Reserve Replacement	0.00	4,667.00	4,667.00	100.00	0.00	14,001.00	14,001.00	100.00	56,004.00
9553 NET ESCROW AND RESERVE	0.00	4,667.00	4,667.00	100.00	0.00	14,001.00	14,001.00	100.00	56,004.00
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605 Appliance Purchase	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	800.00
9606 Exterior Improvements	0.00	0.00	0.00	N/A	0.00	6,000.00	6,000.00	100.00	10,500.00
9607 Interior Improvements	0.00	750.00	750.00	100.00	0.00	1,500.00	1,500.00	100.00	4,500.00
9610 Carpet Replacement	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	3,600.00
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	0.00	750.00	750.00	100.00	0.00	7,500.00	7,500.00	100.00	19,400.00
9795 NET BEFORE DEPRECIATION & AMORTIZATION	39,315.09	44,769.67	-5,454.58	-12.18	116,112.80	123,999.01	-7,886.21	-6.36	530,111.00
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	106,974.94	0.00	-106,974.94	N/A	320,924.82	0.00	-320,924.82	N/A	0.00
9850 TOTAL DEPRECIATION & AMORTIZATION	106,974.94	0.00	-106,974.94	N/A	320,924.82	0.00	-320,924.82	N/A	0.00
9997 NET INCOME (LOSS)	-67,659.85	44,769.67	-112,429.52	-251.13	-204,812.02	123,999.01	-328,811.03	-265.17	530,111.00



Mid City Gardens Trend Report

August 01, 2016 to October 31, 2016												
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Average Vacant 3BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
August, 2016												
0	89%	53	7	1	5	1	0	4	2	4	7	90%
September, 2016												
0	92%	55	5	2	3	1	60	5	2	1	7	94%
October, 2016												
0	96%	58	2	1	1	0	0	2	1	0	1	97%



Property Address: 1690 North Blvd
Baton Rouge, LA 70802

Total Units: 60
1 Bedrooms: 16
2 Bedrooms: 24
3 Bedrooms: 20

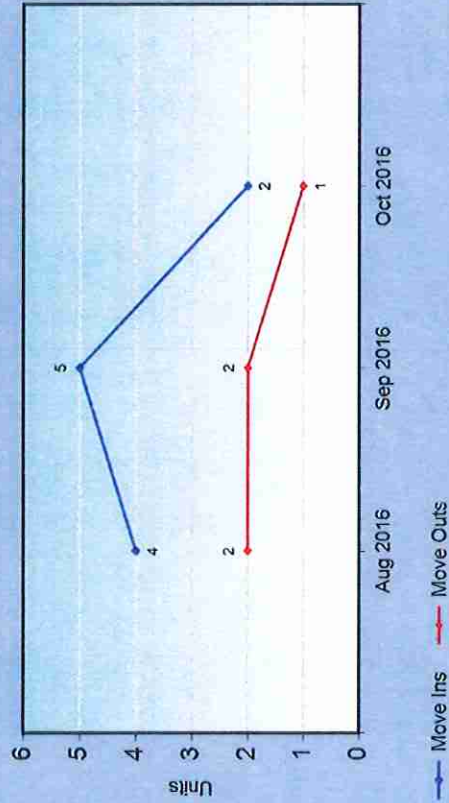
Management Company: Latter & Blum
Property Manager: Sylvia Dunn
Property Manager Email: midcitygardens@latterblumpm.com
Property Manager Phone: 225-302-5544



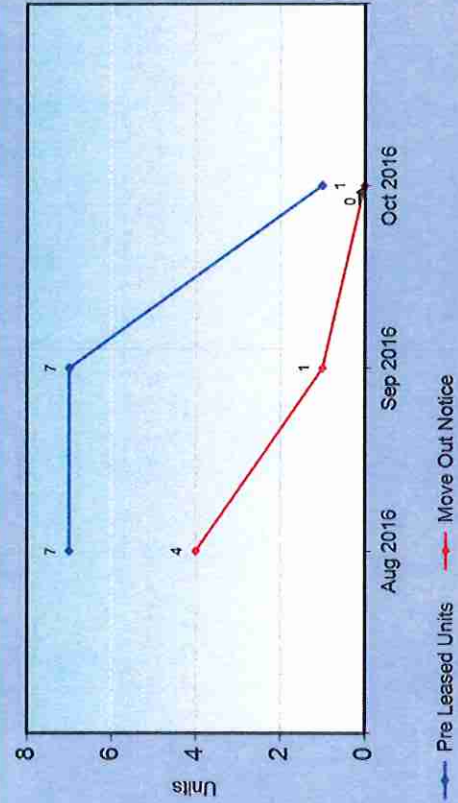
Mid City Gardens Trend Report

August 01, 2016 to October 31, 2016

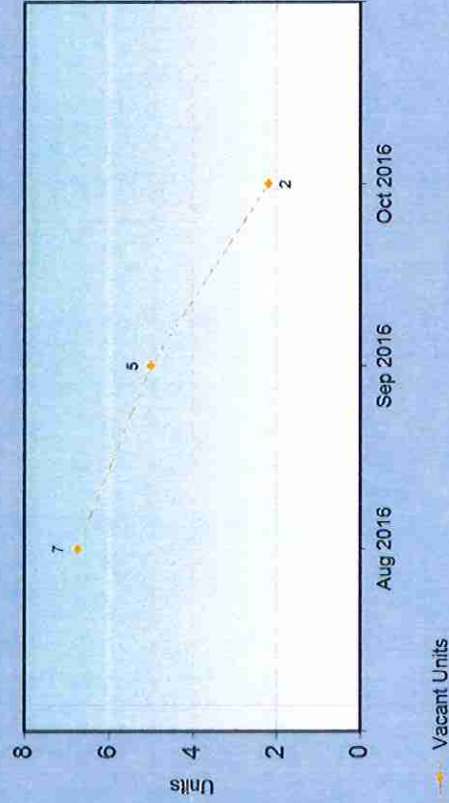
Move In vs Move Outs



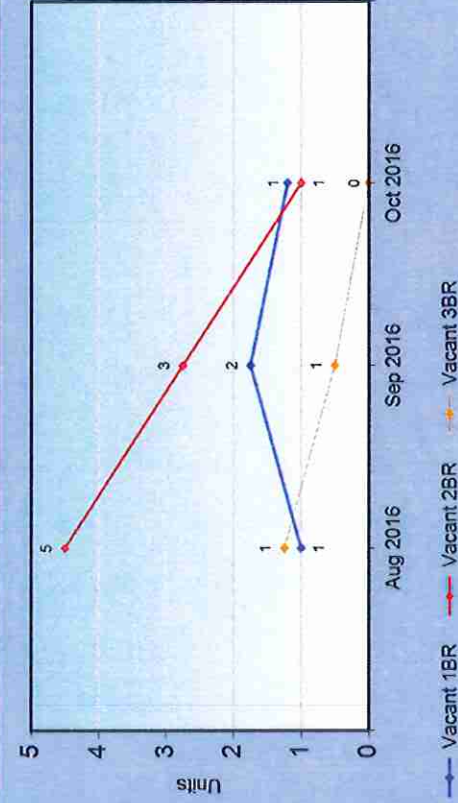
Pre-Lease Units vs Move Out Notice



Vacant Units



Vacant Units by Bedrooms



Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	3,369.00	3,432.00	-63.00	-1.84	9,493.00	10,296.00	-803.00	-7.80	41,184.00
5050 Market Rent	38,489.00	41,063.00	-2,574.00	-6.27	116,081.00	372,879.00	-256,798.00	-68.87	492,756.00
5051 Less-Vacancy	-3,070.88	-3,577.00	506.12	14.15	-13,763.88	-22,385.00	8,621.12	38.51	-42,924.00
5052 Loss/Gain to Lease	-869.00	0.00	-869.00	N/A	-2,657.00	0.00	-2,657.00	N/A	0.00
5060 Less-Concessions	-630.00	0.00	-630.00	N/A	-630.00	0.00	-630.00	N/A	0.00
5066 Write-Offs/Bad Debt Allowance	-1,270.00	0.00	-1,270.00	N/A	-1,270.00	0.00	-1,270.00	N/A	0.00
5072 Prior Month Rent Adjustments	-317.10	0.00	-317.10	N/A	297.91	0.00	297.91	N/A	0.00
5081 TOTAL RENTAL INCOME	35,701.02	40,918.00	-5,216.98	-12.75	107,551.03	360,790.00	-253,238.97	-70.19	491,016.00
TENANT OTHER INCOME									
5170 Locks & Keys	35.00	0.00	35.00	N/A	35.00	0.00	35.00	N/A	0.00
5182 Security Deposit Forfeits	99.00	350.00	-251.00	-71.71	99.00	1,950.00	-1,851.00	-94.92	4,200.00
5200 Late Fees	750.00	650.00	100.00	15.38	2,900.00	4,050.00	-1,150.00	-28.40	7,800.00
5210 NSF Fees	0.00	0.00	0.00	N/A	0.00	150.00	-150.00	-100.00	0.00
5220 Application Fees	0.00	70.00	-70.00	-100.00	700.00	840.00	-140.00	-16.67	840.00
5235 Cleaning, Damages, etc	655.75	280.00	375.75	134.20	700.75	2,490.00	-1,789.25	-71.86	3,360.00
5297 TOTAL TENANT OTHER INCOME	1,539.75	1,350.00	189.75	14.06	4,434.75	9,480.00	-5,045.25	-53.22	16,200.00
OTHER INCOME									
5500 Laundry Income	600.00	100.00	500.00	500.00	665.00	1,050.00	-385.00	-36.67	1,200.00
5560 Miscellaneous Income	0.00	0.00	0.00	N/A	0.00	150.00	-150.00	-100.00	0.00
5597 TOTAL OTHER INCOME	600.00	100.00	500.00	500.00	665.00	1,200.00	-535.00	-44.58	1,200.00
5990 TOTAL REVENUE	37,840.77	42,368.00	-4,527.23	-10.69	112,650.78	371,470.00	-258,819.22	-69.67	508,416.00
6000 OPERATING EXPENSES									
6100 CLEANING									

Mid City Gardens (br1690)

Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6170 Trash Removal	399.94	425.00	25.06	5.90	914.82	4,475.00	3,560.18	79.56	4,950.00
6190 TOTAL CLEANING	399.94	425.00	25.06	5.90	914.82	4,475.00	3,560.18	79.56	4,950.00
6200 REPAIRS & MAINTENANCE									
6207 Appliance Repair	0.00	50.00	50.00	100.00	0.00	450.00	450.00	100.00	600.00
6218 Bulbs & Ballast Supplies	0.00	150.00	150.00	100.00	275.65	750.00	474.35	63.25	1,800.00
6225 Electrical	0.00	50.00	50.00	100.00	0.00	750.00	750.00	100.00	600.00
6230 Elevator Contract	286.62	290.00	3.38	1.17	859.86	2,370.00	1,510.14	63.72	3,480.00
6235 Fire & Safety	0.00	0.00	0.00	N/A	0.00	1,000.00	1,000.00	100.00	1,100.00
6236 Gate Repair	740.80	300.00	-440.80	-146.93	1,070.30	900.00	-170.30	-18.92	3,600.00
6280 HVAC Repairs	0.00	0.00	0.00	N/A	0.00	200.00	200.00	100.00	0.00
6285 HVAC Supplies	92.51	300.00	207.49	69.16	387.55	2,100.00	1,712.45	81.55	2,400.00
6300 Keys & Locks	0.00	100.00	100.00	100.00	4.29	300.00	295.71	98.57	1,200.00
6310 Landscaping	0.00	0.00	0.00	N/A	0.00	1,000.00	1,000.00	100.00	500.00
6320 Lawn Maintenance	2,233.33	2,410.00	176.67	7.33	6,874.99	17,430.00	10,555.01	60.56	28,920.00
6325 Maintenance Supplies	0.00	300.00	300.00	100.00	377.10	2,400.00	2,022.90	84.29	3,600.00
6347 Parking - Space Expense	0.00	0.00	0.00	N/A	0.00	1,800.00	1,800.00	100.00	0.00
6360 Painting	0.00	0.00	0.00	N/A	12.34	0.00	-12.34	N/A	0.00
6410 Plumbing	0.00	100.00	100.00	100.00	840.75	900.00	59.25	6.58	1,200.00
6490 TOTAL REPAIRS & MAINTENANCE	3,353.26	4,050.00	696.74	17.20	10,702.83	32,350.00	21,647.17	66.92	49,000.00
6500 CONTRACT SERVICES									
6520 Alarm & Monitoring	210.00	210.00	0.00	0.00	630.00	630.00	0.00	0.00	2,520.00
6540 Pest Control	-200.00	100.00	300.00	300.00	0.00	1,020.00	1,020.00	100.00	1,200.00
6580 Guard Service	7,074.57	2,400.00	-4,674.57	-194.77	25,766.31	65,400.00	39,633.69	60.60	28,800.00
6615 Termite Treatment & Renewal	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	750.00
6618 Uniforms	0.00	0.00	0.00	N/A	0.00	500.00	500.00	100.00	500.00
6690 TOTAL CONTRACT SERVICES	7,084.57	2,710.00	-4,374.57	-161.42	26,396.31	67,550.00	41,153.69	60.92	33,770.00
6800 MAKE READY EXPENSE									
6805 Windows/Blinds/Screens	0.00	50.00	50.00	100.00	66.00	50.00	-16.00	-32.00	200.00
6820 Carpet/Tile Cleaning	0.00	200.00	200.00	100.00	116.50	2,100.00	1,983.50	94.45	2,400.00

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Friday, October 21, 2016
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Mid City Gardens (br1690)

Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6830 Cleaning	0.00	200.00	200.00	100.00	195.00	2,100.00	1,905.00	90.71	2,400.00
6875 Painting	0.00	0.00	0.00	N/A	2,300.00	3,000.00	700.00	23.33	0.00
6880 Sheetrock & Drywall Repairs	0.00	0.00	0.00	N/A	0.00	700.00	700.00	100.00	400.00
6890 TOTAL MAKE READY EXPENSE	0.00	450.00	450.00	100.00	2,677.50	7,950.00	5,272.50	66.32	5,400.00
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	2,916.66	2,916.67	0.01	0.00	8,749.98	25,760.01	17,010.03	66.03	35,000.04
6906 Assistant Manager	0.00	0.00	0.00	N/A	0.00	9,000.00	9,000.00	100.00	0.00
6913 Maintenance	3,089.77	2,816.00	-273.77	-9.72	8,943.10	24,198.00	15,254.90	63.04	34,693.12
6920 Housekeeping/Maid Salary	802.56	780.00	-22.56	-2.89	2,334.72	6,660.00	4,325.28	64.94	9,360.00
6952 Payroll Taxes	2,042.70	1,953.80	-88.90	-4.55	6,008.34	18,389.40	12,381.06	67.33	23,715.92
6985 Health Insurance	413.68	400.00	-13.68	-3.42	1,241.04	3,600.00	2,358.96	65.53	4,800.00
6997 TOTAL PAYROLL & RELATED EXPENSES	9,265.37	8,866.47	-398.90	-4.50	27,277.18	87,607.41	60,330.23	68.86	107,569.08
7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees -LBPMI	225.00	225.00	0.00	0.00	675.00	1,725.00	1,050.00	60.87	2,700.00
7005 Administrative Fee-LBPMI	50.00	50.00	0.00	0.00	150.00	450.00	300.00	66.67	600.00
7007 Answering Service	63.00	63.00	0.00	0.00	126.00	549.00	423.00	77.05	756.00
7009 Bank Charges	155.66	75.00	-80.66	-107.55	373.42	675.00	301.58	44.68	900.00
7010 Office Equipment Rental	38.00	40.00	2.00	5.00	114.00	120.00	6.00	5.00	480.00
7013 Credit Bureau	182.25	50.00	-132.25	-264.50	632.95	600.00	-32.95	-5.49	600.00
7016 Employee Mileage, Meals & Education	0.00	75.00	75.00	100.00	0.00	525.00	525.00	100.00	1,020.00
7021 Office Rent Expense	750.00	750.00	0.00	0.00	2,250.00	25,050.00	22,800.00	91.02	9,000.00
7025 Office Expense	65.00	75.00	10.00	13.33	223.00	225.00	2.00	0.89	900.00
7030 Office Supplies	0.00	0.00	0.00	N/A	131.82	450.00	318.18	70.71	0.00
7045 Postage & Overnight Mail	0.00	10.00	10.00	100.00	0.00	70.00	70.00	100.00	40.00
7060 Professional Fees	-628.00	128.00	756.00	590.62	140.00	1,104.00	964.00	87.32	1,536.00
7070 Telephone	806.59	620.00	-186.59	-30.10	2,346.84	5,160.00	2,813.16	54.52	7,440.00
7090 TOTAL ADMINISTRATIVE EXPENSES	1,707.50	2,161.00	453.50	20.99	7,163.03	36,703.00	29,539.97	80.48	25,972.00

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Friday, October 21, 2016
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Budget Comparison

Period = Sep 2016

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7100 MANAGEMENT FEES									
7115 Management Fees-LBPMI	2,148.28	2,250.49	102.21	4.54	5,910.23	18,971.47	13,061.24	68.85	27,005.88
7145 TOTAL MANAGEMENT FEES	2,148.28	2,250.49	102.21	4.54	5,910.23	18,971.47	13,061.24	68.85	27,005.88
7150 MARKETING									
7153 Advertising	358.00	250.00	-108.00	-43.20	1,234.00	2,250.00	1,016.00	45.16	3,000.00
7154 Customer Relations	250.00	50.00	-200.00	-400.00	250.00	450.00	200.00	44.44	600.00
7180 Referral Fees	0.00	0.00	0.00	N/A	0.00	150.00	150.00	100.00	0.00
7190 TOTAL MARKETING	608.00	300.00	-308.00	-102.67	1,484.00	2,850.00	1,366.00	47.93	3,600.00
7200 UTILITIES									
7210 Electricity	4,296.50	4,700.00	403.50	8.59	13,311.46	18,900.00	5,588.54	29.57	56,400.00
7212 Electricity-Vacant Space	215.90	160.00	-55.90	-34.94	471.41	1,680.00	1,208.59	71.94	1,920.00
7230 Water	1,307.00	1,200.00	-107.00	-8.92	2,894.96	5,400.00	2,505.04	46.39	14,400.00
7235 Sewer	2,150.00	2,200.00	50.00	2.27	4,487.84	12,000.00	7,512.16	62.60	26,400.00
7242 Internet Service	305.47	420.00	114.53	27.27	2,329.36	1,260.00	-1,069.36	-84.87	5,040.00
7290 TOTAL UTILITIES	8,274.87	8,680.00	405.13	4.67	23,495.03	39,240.00	15,744.97	40.12	104,160.00
7301 NON RECAPTURABLE CLEANING									
7309 Non Recapturable Janitorial Contract	0.00	0.00	0.00	N/A	0.00	1,500.00	1,500.00	100.00	0.00
7315 TOTAL NON RECAPTURABLE CLEANING	0.00	0.00	0.00	N/A	0.00	1,500.00	1,500.00	100.00	0.00
7359 NON RECAPTURABLE OTHER SERVICES									
7376 Non Recapturable Miscellaneous	0.00	0.00	0.00	N/A	0.00	1,800.00	1,800.00	100.00	0.00
7377 TOTAL NON RECAPTURABLE OTHER SERVICES	0.00	0.00	0.00	N/A	0.00	1,800.00	1,800.00	100.00	0.00
7390 NON RECAPTURABLE UTILITIES									

Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7391 Non Recapturable Electricity	0.00	0.00	0.00	N/A	0.00	2,000.00	2,000.00	100.00	0.00
7394 Non Recapturable Water	0.00	0.00	0.00	N/A	0.00	400.00	400.00	100.00	0.00
7398 TOTAL NON RECAPTURABLE UTILITIES	0.00	0.00	0.00	N/A	0.00	2,400.00	2,400.00	100.00	0.00
7399 TOTAL NON RECAPTURABLE EXPENSES	0.00	0.00	0.00	N/A	0.00	5,700.00	5,700.00	100.00	0.00
7405 TAXES & INSURANCE									
7460 Property & Liability Insurance	2,958.58	3,000.00	41.42	1.38	8,875.74	9,000.00	124.26	1.38	36,000.00
7490 TOTAL TAXES & INSURANCE	2,958.58	3,000.00	41.42	1.38	8,875.74	9,000.00	124.26	1.38	36,000.00
7599 TOTAL OPERATING EXPENSES	35,800.37	32,892.96	-2,907.41	-8.84	114,896.67	312,396.88	197,500.21	63.22	397,426.96
8275 NET OPERATING INCOME	2,040.40	9,475.04	-7,434.64	-78.47	-2,245.89	59,073.12	-61,319.01	-103.80	110,989.04
8299 NON OPERATING									
8970 NET AFTER NON OPERATING	2,040.40	9,475.04	-7,434.64	-78.47	-2,245.89	59,073.12	-61,319.01	-103.80	110,989.04
9500 DEBT SERVICE									
9510 Interest-1st Mortgage	0.00	0.00	0.00	N/A	0.00	172,614.00	172,614.00	100.00	0.00
9545 TOTAL DEBT SERVICE	0.00	0.00	0.00	N/A	0.00	172,614.00	172,614.00	100.00	0.00
9550 ESCROW AND RESERVE									
9556 Reserve Replacement	0.00	1,500.00	1,500.00	100.00	0.00	4,500.00	4,500.00	100.00	18,000.00
9563 NET ESCROW AND RESERVE	0.00	1,500.00	1,500.00	100.00	0.00	4,500.00	4,500.00	100.00	18,000.00
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605 Appliance Purchase	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	1,200.00
9610 Carpet Replacement	0.00	0.00	0.00	N/A	3,144.02	0.00	-3,144.02	N/A	1,500.00

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Budget Comparison

Period = Sep 2016

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
9620 HVAC Replacement	0.00	0.00	0.00	N/A	0.00	1,300.00	1,300.00	100.00	1,300.00
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	0.00	0.00	0.00	N/A	3,144.02	1,300.00	-1,844.02	-141.85	4,000.00
9795 NET BEFORE DEPRECIATION & AMORTIZATION	2,040.40	7,975.04	-5,934.64	-74.42	-5,389.91	-119,340.88	113,950.97	95.48	88,989.04
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	41,815.54	0.00	-41,815.54	N/A	125,446.62	0.00	-125,446.62	N/A	0.00
9850 TOTAL DEPRECIATION & AMORTIZATION	41,815.54	0.00	-41,815.54	N/A	125,446.62	0.00	-125,446.62	N/A	0.00
9997 NET INCOME (LOSS)	-39,775.14	7,975.04	-47,750.18	-598.75	-130,836.53	-119,340.88	-11,495.65	-9.63	88,989.04



Board of Directors

Single Family Reports and Updates

November 9, 2016



Single Family Housing as of October 31, 2016

Single Family Dashboard

Total Loan Count (Cumulative)	Average Loan Amount	October 2016	October 2015	September 2016	September 2015
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Reservations

LHC Preferred Conventional Program

Start Date: 3/13/2015

246	\$160,592.20	14	\$1,995,663.00	9	\$1,516,024.25	9	\$1,183,294.00	15	\$2,340,602.68
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Market Rate GNMA Program

Start Date: 7/9/2013

1167	\$127,650.81	37	\$5,264,089.00	23	\$3,224,084.67	31	\$4,108,002.00	26	\$3,656,598.07
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Pooled

LHC Preferred Conventional Program

157	\$166,524.86	18	\$3,137,798.85	11	\$1,742,839.69	26	\$4,103,981.63	11	\$2,108,103.70
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Market Rate GNMA Program

754	\$127,325.39	26	\$3,233,032.47	16	\$2,247,116.77	41	\$5,113,969.34	19	\$2,197,247.46
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Active

LHC Preferred Conventional Program

39	\$142,954.08	14	\$1,995,663.00	3	\$501,723.00	8	\$975,714.00	2	\$209,865.00
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Market Rate GNMA Program

109	\$135,880.50	36	\$5,130,651.00	4	\$591,405.00	30	\$4,001,959.00	6	\$835,048.00
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Cancelled

LHC Preferred Conventional Program

50	\$155,721.38	2	\$277,320.00	3	\$446,778.00	0	\$0.00	2	\$188,490.00
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Market Rate GNMA Program

302	\$125,545.35	12	\$1,713,723.00	8	\$1,161,859.00	9	\$1,245,841.00	10	\$1,301,659.00
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Cancelled Reasons

	Total Loan Count	Total Loan Amount
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Lender Withdrew / Compliance Failure	104	\$13,074,787.00
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Property Issues	86	\$10,341,917.00
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Borrower Did Not Qualify / Underwriter Rejected	162	\$22,284,060.00
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Total	352	\$45,700,764.00
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Loan Summary

	Total Loan Count	Total Loan Amount	Average Household Income	Average Household Size
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GOVERNMENT LOAN TBA PROGRAM

Program State Date:

Reserved to Date:	2	\$250,380.00	\$49,380.00	1.00
Current Pipeline:	2	\$250,380.00	\$49,380.00	1.00

LHC PREFERRED CONVENTIONAL PROGRAM

Program State Date: 3/13/2015

Year	2015				
	Pooled	52	\$8,813,428.06	\$66,638.19	2.15
Year	2016				
	Pooled	105	\$17,330,975.02	\$65,197.14	2.13
Reserved to Date:		246	\$39,505,681.08	\$63,634.17	2.11
Pooled to Date:		157	\$26,144,403.08	\$65,674.43	2.14
Current Pipeline:		39	\$5,575,209.00	\$61,360.04	2.03
Cancelled to Date:		50	\$7,786,069.00	\$59,001.59	2.06

MARKET RATE GNMA PROGRAM

Program State Date: 7/9/2013

Year	2013				
	Pooled	19	\$2,393,193.70	\$44,574.31	1.84
Year	2014				
	Pooled	282	\$34,580,690.83	\$40,624.02	2.10
Year	2015				
	Pooled	242	\$31,145,515.22	\$43,081.38	1.86
Year	2016				
	Pooled	211	\$27,883,946.03	\$44,183.39	1.86
Reserved to Date:		1165	\$148,729,015.78	\$42,489.08	1.96
Pooled to Date:		754	\$96,003,345.78	\$42,508.32	1.95
Current Pipeline:		109	\$14,810,975.00	\$45,318.33	1.79
Cancelled to Date:		302	\$37,914,695.00	\$41,419.90	2.05

Pooled Loans Interest Rate

3.875%	2016	10	\$1,295,129.49
4.000%	2016	1	\$65,497.40
4.250%	2016	4	\$785,177.89
4.375%	2013	8	\$1,051,174.08
	2014	146	\$18,572,293.31
	2015	145	\$18,741,717.01
	2016	157	\$21,060,715.54
4.500%	2014	5	\$666,343.60
	2015	56	\$7,040,602.12
	2016	35	\$4,891,699.63
4.625%	2016	40	\$6,411,156.72
4.750%	2015	15	\$2,328,016.35
	2016	42	\$6,904,337.31
4.875%	2013	10	\$1,226,287.44
	2014	131	\$15,342,053.92
	2015	58	\$8,170,776.46
	2016	27	\$3,801,207.07
5.000%	2015	10	\$1,731,733.14
5.125%	2015	10	\$1,946,098.20
5.375%	2013	1	\$115,732.18
Subtotal		911	\$122,147,748.86

Pooled Loan Demographics

	Average	October 2016	October 2015
Average Income	\$46,500.72	\$51,502.92	\$58,855.18
Average Age	35.00	33.82	33.41
Average FICO	772	707	687
Households with Dependents < 18 Years	256	13	4
Race By Majority	Black/African American	White	White
Ethnicity By Majority	Non-Hispanic	Non-Hispanic	Non-Hispanic
Marital Status By Majority	Single	Single	Single

Pooled Loans FICO Score

3.875%	640 - 659	1	\$90,066.41
	660 - 679	3	\$405,877.31
	680 - 699	2	\$277,057.57
	>= 700	4	\$522,128.20
4.000%	660 - 679	1	\$65,497.40
4.250%	640 - 659	1	\$179,450.00
	680 - 699	1	\$300,700.00
	>= 700	2	\$305,027.89
4.375%	No Score	16	\$2,099,084.74
	640 - 659	133	\$17,121,321.95
	660 - 679	106	\$13,690,545.72
	680 - 699	66	\$8,922,752.02
	>= 700	135	\$17,592,195.51
4.500%	No Score	1	\$93,156.17
	640 - 659	22	\$2,959,650.61
	660 - 679	26	\$3,275,813.57
	680 - 699	18	\$2,262,985.39
	>= 700	29	\$4,007,039.61
4.625%	640 - 659	6	\$943,755.35
	660 - 679	5	\$690,446.91
	680 - 699	4	\$719,771.29
	>= 700	25	\$4,057,183.17
4.750%	640 - 659	6	\$930,234.18
	660 - 679	11	\$2,114,807.32
	680 - 699	13	\$1,922,474.87
	>= 700	27	\$4,264,837.29
4.875%	No Score	25	\$2,809,952.35
	640 - 659	68	\$8,349,520.21
	660 - 679	49	\$6,204,843.78
	680 - 699	24	\$3,011,867.36
	>= 700	60	\$8,164,141.19
5.000%	640 - 659	1	\$286,150.00
	660 - 679	1	\$177,082.55
	680 - 699	2	\$188,789.17
	>= 700	6	\$1,079,711.42
5.125%	640 - 659	1	\$315,250.00
	680 - 699	4	\$534,835.92
	>= 700	5	\$1,096,012.28
5.375%	640 - 659	1	\$115,732.18
Subtotal		911	\$122,147,748.86

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Parish

1/1/2014 to 10/31/2016

Parish	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Acadia	2	4.375%	\$272,509.29	\$136,254.65	0.19%	\$139,200.00	\$36,763.98	3.00
Allen	3	4.833%	\$324,977.10	\$108,325.70	0.22%	\$109,666.67	\$55,366.60	2.33
Ascension	25	4.540%	\$4,626,860.79	\$185,074.43	3.19%	\$189,854.96	\$54,513.19	2.04
Avoyelles	2	4.375%	\$173,999.31	\$86,999.66	0.12%	\$85,375.00	\$35,358.02	2.00
Beauregard	4	4.531%	\$423,770.64	\$105,942.66	0.29%	\$108,875.00	\$46,976.76	2.00
Bienville	1	4.375%	\$164,286.97	\$164,286.97	0.11%	\$167,999.00	\$62,308.20	3.00
Bossier	51	4.539%	\$7,341,326.70	\$143,947.58	5.07%	\$147,482.80	\$50,500.77	1.98
Caddo	180	4.529%	\$21,161,319.44	\$117,562.89	14.60%	\$120,408.11	\$42,490.33	1.91
Calcasieu	10	4.713%	\$1,558,080.69	\$155,808.07	1.08%	\$160,715.50	\$52,778.80	2.40
Claiborne	1	4.375%	\$58,754.01	\$58,754.01	0.04%	\$60,000.00	\$35,609.52	1.00
DeSoto	3	4.417%	\$468,334.05	\$156,111.35	0.32%	\$159,333.33	\$50,740.80	3.00
East Baton Rouge	250	4.572%	\$32,835,031.73	\$131,340.13	22.66%	\$134,001.34	\$42,731.52	2.12
Evangeline	1	4.375%	\$74,388.66	\$74,388.66	0.05%	\$73,000.00	\$21,680.04	3.00
Grant	8	4.656%	\$868,066.00	\$108,508.25	0.60%	\$110,237.50	\$57,640.53	2.63
Iberia	2	4.688%	\$255,837.00	\$127,918.50	0.18%	\$131,875.00	\$78,900.00	2.50
Jefferson	43	4.613%	\$6,812,451.38	\$158,429.10	4.70%	\$164,234.86	\$54,085.12	1.86
Jefferson Davis	1	4.750%	\$51,570.64	\$51,570.64	0.04%	\$53,300.00	\$73,175.16	2.00
La Salle	1	4.375%	\$68,546.50	\$68,546.50	0.05%	\$70,000.00	\$34,534.44	3.00
Lafayette	14	4.741%	\$2,190,571.01	\$156,469.36	1.51%	\$161,535.71	\$61,299.25	1.86
Lafourche	1	4.375%	\$150,228.00	\$150,228.00	0.10%	\$153,000.00	\$43,644.96	1.00
Lincoln	1	4.875%	\$67,900.00	\$67,900.00	0.05%	\$70,000.00	\$89,136.00	3.00
Livingston	44	4.568%	\$6,263,405.98	\$142,350.14	4.32%	\$144,686.11	\$46,274.25	2.05
Natchitoches	4	4.563%	\$461,025.06	\$115,256.27	0.32%	\$117,125.00	\$45,770.64	2.25
Orleans	81	4.519%	\$11,758,617.98	\$145,168.12	8.11%	\$148,867.43	\$47,378.57	1.53
Ouachita	5	4.550%	\$621,950.64	\$124,390.13	0.43%	\$127,320.00	\$45,795.53	2.00
Plaquemines	1	5.125%	\$315,250.00	\$315,250.00	0.22%	\$325,000.00	\$81,598.92	2.00
Pointe Coupee	1	4.875%	\$148,258.48	\$148,258.48	0.10%	\$151,180.00	\$67,466.40	1.00
Rapides	40	4.550%	\$4,577,672.11	\$114,441.80	3.16%	\$116,086.23	\$44,648.06	2.03
Sabine	4	4.469%	\$360,963.75	\$90,240.94	0.25%	\$92,750.00	\$44,891.31	1.25
St. Bernard	10	4.513%	\$1,391,980.92	\$139,198.09	0.96%	\$142,485.00	\$48,026.10	1.70
St. Charles	5	4.775%	\$760,584.56	\$152,116.91	0.52%	\$154,300.00	\$55,004.64	2.40
St. John the Baptist	16	4.516%	\$2,249,814.63	\$140,613.41	1.55%	\$143,165.63	\$54,494.36	1.88
St. Landry	2	4.313%	\$393,431.92	\$196,715.96	0.27%	\$200,500.00	\$70,078.02	3.00
St. Martin	4	4.406%	\$373,971.93	\$93,492.98	0.26%	\$93,000.00	\$43,664.70	1.50
St. Mary	1	4.500%	\$66,150.98	\$66,150.98	0.05%	\$65,000.00	\$41,599.92	4.00
St. Tammany	25	4.505%	\$3,578,842.15	\$143,153.69	2.47%	\$146,461.28	\$49,643.66	2.00



Single Family Housing as of October 31, 2016

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Tangipahoa	20	4.438%	\$3,080,401.16	\$154,020.06	2.13%	\$156,340.25	\$51,856.72	2.00
Terrebonne	4	4.750%	\$484,737.87	\$121,184.47	0.33%	\$122,000.00	\$40,399.72	2.00
Union	1	4.375%	\$105,713.17	\$105,713.17	0.07%	\$110,000.00	\$25,201.32	2.00
Vermilion	2	4.688%	\$269,221.87	\$134,610.94	0.19%	\$138,250.00	\$59,028.00	2.50
Vernon	2	4.688%	\$221,602.00	\$110,801.00	0.15%	\$113,750.00	\$66,091.66	2.00
Washington	1	4.375%	\$133,356.12	\$133,356.12	0.09%	\$136,000.00	\$58,800.00	3.00
Webster	3	4.458%	\$326,191.82	\$108,730.61	0.23%	\$111,000.00	\$64,769.40	2.33
West Baton Rouge	11	4.500%	\$1,820,981.25	\$165,543.75	1.26%	\$167,576.36	\$44,762.52	1.73
Winn	1	4.500%	\$41,618.90	\$41,618.90	0.03%	\$42,500.00	\$59,901.96	2.00
Totals	892		\$119,754,555.16		82.65%			
Averages		4.554%		\$134,253.99		\$137,272.98	\$46,541.76	1.98

Top Parishes by Loans

October, 2016

Parish	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
Orleans	7	\$1,192,749.28	\$170,392.75	4.536%
Caddo	8	\$1,158,690.64	\$144,836.33	4.547%
Jefferson	5	\$817,533.38	\$163,506.68	4.525%
Totals	44	\$6,370,831.32		
Averages			\$144,791.62	4.432%



Single Family Housing as of October 31, 2016

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Lender

1/1/2014 to 10/31/2016

Lender	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
American Financial Network	4	\$377,173.97	\$94,293.49	4.438%
Bancorp South	9	\$1,009,580.82	\$112,175.65	4.444%
Bank of Ruston	1	\$67,900.00	\$67,900.00	4.875%
Britton & Koontz Bank, N.A.	7	\$809,158.13	\$115,594.02	4.661%
DHI Mortgage Company, LTD	22	\$3,698,291.81	\$168,104.17	4.426%
Envoy Mortgage	2	\$351,329.96	\$175,664.98	4.125%
Fairway Independent Mortgage Corporation	120	\$16,074,579.88	\$133,954.83	4.577%
FBT Mortgage, LLC.	10	\$1,096,811.76	\$109,681.18	4.375%
Fidelity Bank	181	\$26,220,412.45	\$144,864.16	4.541%
Franklin American Mortgage Company	2	\$319,627.33	\$159,813.67	4.375%
Gateway Mortgage Group	10	\$1,597,178.06	\$159,717.81	4.475%
Georgetown Mortgage	1	\$149,535.31	\$149,535.31	4.375%
Gulf Coast Bank & Trust	97	\$13,793,160.85	\$142,197.53	4.571%
Home Bank	1	\$115,212.81	\$115,212.81	4.375%
Home Federal Bank	32	\$3,907,040.63	\$122,095.02	4.457%
Iberia Bank	62	\$7,691,108.79	\$124,050.14	4.579%
InterLine Mortgage Services, LLC	11	\$1,777,759.98	\$161,614.54	4.602%
Investar Bank	50	\$6,308,601.96	\$126,172.04	4.530%
Movement Mortgage	11	\$1,418,825.53	\$128,984.14	4.716%
Nation's Reliable Lending	26	\$3,499,947.13	\$134,613.35	4.606%
NFM Lending	1	\$148,258.48	\$148,258.48	4.875%
NOLA Lending Group	2	\$191,217.15	\$95,608.58	4.625%
Prime Lending, Inc.	9	\$1,103,518.25	\$122,613.14	4.389%
Red River Bank	55	\$5,922,120.09	\$107,674.91	4.507%
Sabine State Bank & Trust Co.	50	\$5,706,908.25	\$114,138.17	4.580%
Standard Mortgage Corp. (Lender)	45	\$7,057,875.00	\$156,841.67	4.628%
SWBC Mortgage Corporation	48	\$6,318,982.03	\$131,645.46	4.617%
Whitney Bank	23	\$3,022,438.75	\$131,410.38	4.549%
Totals	892	\$119,754,555.16		
Averages			\$134,253.99	4.554%



Single Family Housing as of October 31, 2016

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Top Lenders by Loans

October, 2016

Loan Officer	Lender	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
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LHC PREFERRED CONVENTIONAL PROGRAM

DEBRA CAMPO	Iberia Bank	2	\$352,950.61	\$176,475.31	4.625%
Tasha Williams	Fidelity Bank	2	\$326,368.79	\$163,184.40	4.688%
Alex Shafirovich	InterLine Mortgage Services, LLC	1	\$289,002.61	\$289,002.61	4.625%
Totals		18	\$3,137,798.85		
Averages				\$174,322.16	4.583%

MARKET RATE GNMA PROGRAM

Sharon Williams	Prime Lending, Inc.	4	\$439,255.19	\$109,813.80	4.375%
Carla George	Red River Bank	3	\$394,086.44	\$131,362.15	4.375%
SUE CUTCHALL	Sabine State Bank & Trust Co.	3	\$346,120.93	\$115,373.64	4.208%
Totals		26	\$3,233,032.47		
Averages				\$124,347.40	4.327%



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Loan Type

1/1/2014 to 10/31/2016

Loan Type	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
FHA	222	\$27,449,302.48	\$123,645.51	4.526%
FHA 203(b)	450	\$58,447,129.91	\$129,882.51	4.501%
FHA 234(c)	5	\$408,884.79	\$81,776.96	4.775%
FNMA HFA Preferred 95%	20	\$3,606,182.84	\$180,309.14	4.694%
FNMA HFA Preferred 97%	137	\$22,538,220.24	\$164,512.56	4.756%
USDA-RD	52	\$6,512,101.91	\$125,232.73	4.495%
VA	6	\$792,732.99	\$132,122.17	4.708%
Totals	892	\$119,754,555.16		
Averages			\$134,253.99	4.554%

Top Loan Types by Loans

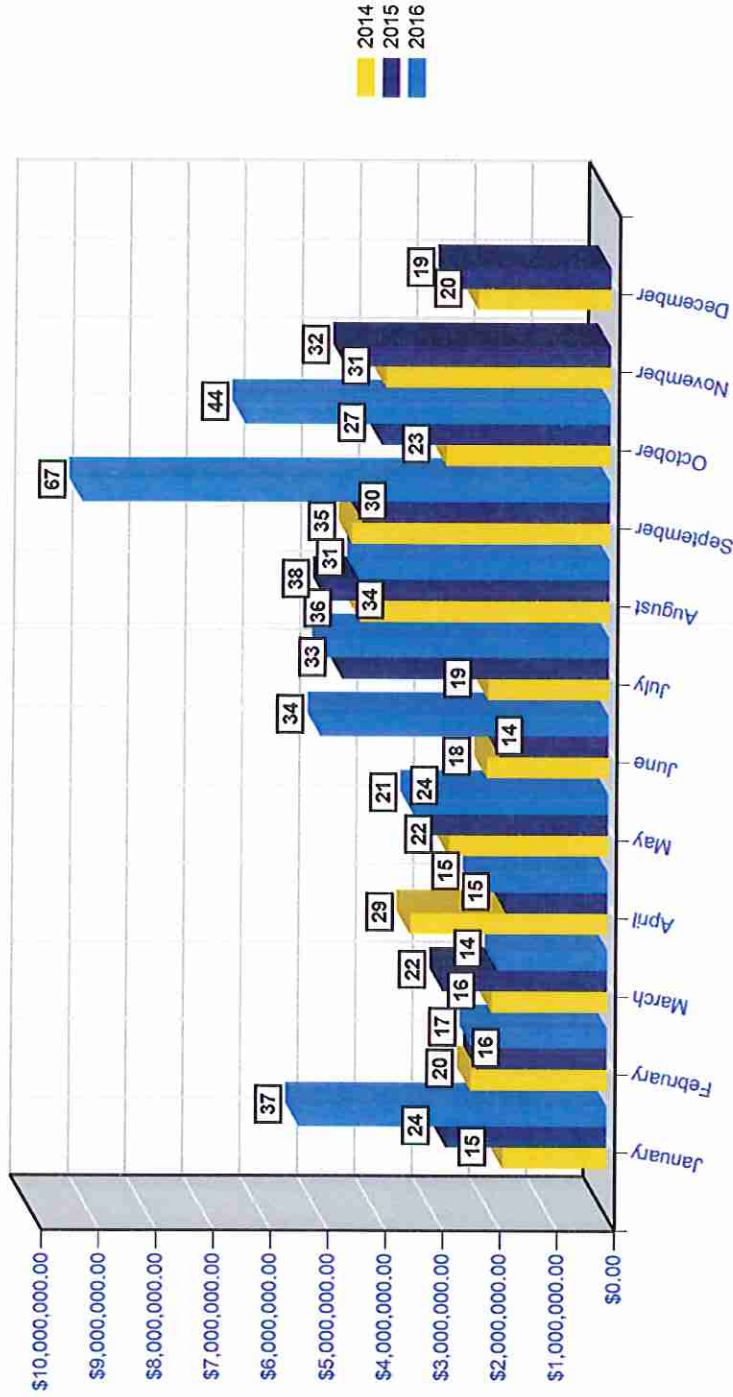
October, 2016

Loan Type	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
FHA 203(b)	23	\$2,857,333.75	\$124,231.90	4.342%
FNMA HFA Preferred 97%	13	\$2,169,661.37	\$166,897.03	4.558%
FNMA HFA Preferred 95%	5	\$968,137.48	\$193,627.50	4.650%
Totals	44	\$6,370,831.32		
Averages			\$144,791.62	4.432%



Single Family Production Trend Chart

Single Family Production by Pooled Loans



Production Trend by Pooled Loans

1/1/2014 to 10/31/2016

Year	Month	Allotment	Total Count	Total Amount
2014	January	Market Rate GNMA	15	\$1,807,259.53
		Total	15	\$1,807,259.53
	February	Market Rate GNMA	20	\$2,379,393.33
		Total	20	\$2,379,393.33
	March	Market Rate GNMA	16	\$2,016,179.93
		Total	16	\$2,016,179.93
	April	Market Rate GNMA	29	\$3,445,588.08
		Total	29	\$3,445,588.08
	May	Market Rate GNMA	22	\$2,773,325.36
		Total	22	\$2,773,325.36
	June	Market Rate GNMA	18	\$2,116,215.38
		Total	18	\$2,116,215.38
	July	Market Rate GNMA	19	\$2,103,124.28
		Total	19	\$2,103,124.28
	August	Market Rate GNMA	34	\$4,333,354.52
		Total	34	\$4,333,354.52
	September	Market Rate GNMA	35	\$4,498,864.32
		Total	35	\$4,498,864.32
	October	Market Rate GNMA	23	\$2,860,671.08
		Total	23	\$2,860,671.08
	November	Market Rate GNMA	31	\$3,924,022.11
		Total	31	\$3,924,022.11

1/1/2014 to 10/31/2016

Year	Month	Allotment	Total Count	Total Amount
2014	December	Market Rate GNMA	20	\$2,322,692.91
		Total	20	\$2,322,692.91
2015	January	Market Rate GNMA	24	\$2,800,980.26
		Total	24	\$2,800,980.26
	February	Market Rate GNMA	16	\$2,267,280.10
		Total	16	\$2,267,280.10
	March	Market Rate GNMA	22	\$2,869,080.38
		Total	22	\$2,869,080.38
	April	LHC Preferred Conventional	1	\$174,503.00
		Market Rate GNMA	14	\$1,595,050.39
		Total	15	\$1,769,553.39
	May	Market Rate GNMA	24	\$3,069,156.54
		Total	24	\$3,069,156.54
	June	LHC Preferred Conventional	2	\$246,380.00
		Market Rate GNMA	12	\$1,640,013.15
		Total	14	\$1,886,393.15
	July	LHC Preferred Conventional	3	\$521,542.16
		Market Rate GNMA	30	\$4,122,712.64
		Total	33	\$4,644,254.80
	August	LHC Preferred Conventional	8	\$1,250,130.78
		Market Rate GNMA	30	\$3,689,712.57
		Total	38	\$4,939,843.35
	September	LHC Preferred Conventional	11	\$2,108,103.70
		Market Rate GNMA	19	\$2,197,247.46
		Total	30	\$4,305,351.16

1/1/2014 to 10/31/2016

Year	Month	Allotment	Total Count	Total Amount
2015	October	LHC Preferred Conventional	11	\$1,742,839.69
		Market Rate GNMA	16	\$2,247,116.77
		Total	27	\$3,989,956.46
	November	LHC Preferred Conventional	9	\$1,667,232.51
		Market Rate GNMA	23	\$2,954,044.41
		Total	32	\$4,621,276.92
	December	LHC Preferred Conventional	7	\$1,102,696.22
		Market Rate GNMA	12	\$1,693,120.55
		Total	19	\$2,795,816.77
2016	January	LHC Preferred Conventional	17	\$2,733,735.95
		Market Rate GNMA	20	\$2,634,590.93
		Total	37	\$5,368,326.88
	February	Market Rate GNMA	17	\$2,340,432.27
		Total	17	\$2,340,432.27
	March	LHC Preferred Conventional	6	\$909,455.73
		Market Rate GNMA	8	\$995,622.39
		Total	14	\$1,905,078.12
	April	LHC Preferred Conventional	5	\$880,090.86
		Market Rate GNMA	10	\$1,418,817.37
		Total	15	\$2,298,908.23
	May	LHC Preferred Conventional	7	\$1,435,064.62
		Market Rate GNMA	14	\$1,958,185.10
		Total	21	\$3,393,249.72
	June	LHC Preferred Conventional	11	\$1,837,669.19
		Market Rate GNMA	23	\$3,184,310.06
		Total	34	\$5,021,979.25
	July	LHC Preferred Conventional	10	\$1,510,736.48

1/1/2014 to 10/31/2016

Year	Month	Allotment	Total Count	Total Amount
2016	July	Market Rate GNMA	26	\$3,437,054.79
		Total	36	\$4,947,791.27
	August	LHC Preferred Conventional	5	\$782,441.71
		Market Rate GNMA	26	\$3,567,931.31
		Total	31	\$4,350,373.02
	September	LHC Preferred Conventional	26	\$4,103,981.63
		Market Rate GNMA	41	\$5,113,969.34
		Total	67	\$9,217,950.97
	October	LHC Preferred Conventional	18	\$3,137,798.85
		Market Rate GNMA	26	\$3,233,032.47
		Total	44	\$6,370,831.32

Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance	# of pending grants	Total # of processed loans	Contract Start Dates	Contract End Dates	Program Summary	Comments / Pending Issues
Cameron Parish	Laura Womack	Sonya Smith	\$ 3,000,000.00	\$ 1,112,581.69	\$ 1,887,418.31	0	13	3/19/2009	4/4/2049	FTBHP offering two (2) types of assistance to eligible homebuyers up to 120% AMI. There are two (2) that offer a Soft-Second Mortgage w/zero interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$40,000 or 9% of the sales price, whichever is less. Option #1 provides a possible maximum allowable award of \$75,000 for the purchase of newly constructed properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	Waiting on budget amendment to be approved by OCB
Jefferson Parish Housing	Laura Womack	Sonya Smith	\$ 1,360,000.00	\$ 1,009,397.69	\$ 350,602.31	0	18	8/1/2010	7/30/2014	FTBHP providing assistance for families with income up to 80% AMI and offering a soft second loan up to the lesser of 50% of the sales price of the property or \$50,000 to cover the affordability gap between the sales price and the price affordable to the qualifying borrower. Additionally, part of the allocated CDBG funds will be offered to the qualifying borrower as a grant to cover "reasonable" closing costs and required pre-paid items related to the closing of the first mortgage loan. Borrower is required to invest a minimum of 1% of the purchase price into the transaction.	n/a
Louisiana Housing Corporation	Mary Antoon	All Staff	7,864,603.70	\$ 5,863,913.77	\$2,000,690.02	0	82	9/2/2008	12/31/2015	FTBHP currently offered in conjunction with LHC's Mortgage Revenue Bond Program to assist homebuyers in Acadia, Calcasieu, Cameron, Iberia, Jefferson, Plaquemines, St. Tammany, Tangipahoa, Terrebonne, Vermilion and Washington parishes. The program provides a below market interest rate to homebuyers. Homebuyers may purchase a one-family or two family home and must agree to use the home as their primary residence for at least three (3) years.	Beginning stages of close-out.
Plaquemines Parish	Cody Henderson	Sonya Smith	\$ 2,676,976.00	\$ 2,355,217.82	\$ 321,758.18	1	22	1/1/2010	12/31/2016	FTBHP providing assistance for families with income up to 120% AMI. The homebuyer will be provided a soft second loan at 0% interest up to 50% of the sales price of the house, or \$125,000, whichever is less. All homebuyers are eligible to receive up to \$10,000 in Closing Cost Assistance.	n/a
St. Bernard Parish Home Mortgage Authority	Laura Womack	Mary Antoon	\$ 3,200,000.00	\$ 3,181,581.00	\$ 18,419.00	0	116	1/11/2011	6/30/15 PE	FTBHP allows household incomes at or below 120% AMI. CDBG Assistance allows for a soft second loan of 20% of the purchase price up to \$30,000 per borrower and a grant up to \$5,000 for Closing Cost. The Soft-Second is at 0% interest, no payment required and forgivable 100% after 5 years. Borrower is required to have a minimum investment of 1% of purchase price or \$1000, whichever is greater.	Final discount docs have been sent to OCB. Waiting on confirmation program is officially closed
Terrebonne Parish	Amy York	Mary Antoon	\$ 3,890,000.00	\$ 3,320,362.00	\$ 173,463.62	0	122	3/19/2009	N/A	FTBHP providing for down payment assistance of up to \$35,000 and closing cost assistance not to exceed \$10,000. Property must be a single family residence and purchase price not to exceed \$220,000. Homebuyers are required to invest a minimal contribution of at least 1% of the loan amount or \$1,000, whichever is greater.	n/a
Lafitte Parish	Cody Henderson	TBD	\$ 2,500,000.00	\$ 198,100.00	\$ 2,301,900.00	0	4	5/1/2010	4/30/2016	FTBHP providing a soft second mortgage not to exceed 50% of the sales price of the property or \$50,000. Additional funds will be offered as a grant to cover "reasonable" closing cost. Borrowers must be a 1st time homebuyer with annual household incomes at or below 80% AMI and borrowers total debt may not exceed 45% of the total household income.	n/a
St. John the Baptist Parish	Mary Boudreaux		\$ 2,981,438.00	\$ 546,116.98	\$ 2,435,321.02	0	0	1/29/2013	9/30/2017	Provides soft second mortgage in amount of 50% of sales price up to \$38,000. Closing costs not to exceed the lesser of 1% of sales price or \$20,000, within the \$38k total assistance. Max sales price \$102,000; purchase only existing 3+ homes. Homebuyers are required to invest a minimal contribution of at least 1% of the loan amount or \$1,000, whichever is greater. Occupancy and insurance coverage (flood, wind, & standard hazard) to be monitored for 3 years. Annual household incomes at or below 80% AMI; 33/43 DTI ratio accepted.	
			\$ 27,473,017.79		\$ 27,473,017.79						
					\$ -						
					\$ -						
					\$ -						

CDBG Soft Second Mortgage (SSM) Program Update

SSM											
Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance	# of pending draws	Total # of processed loans	Contract Start Dates	Contract End Dates	Program Summary	Comments/Pending Issues
Cameron Parish	Laura Womack	Sonja Smith	\$ 525,000.00	\$ 145,154.74	\$ 379,845.26	0	2	1/1/2013 6/30/15		SSMP offering two (2) types of assistance to eligible homebuyers up to 120% AMI. There are two (2) that offer a Soft-Second Mortgage w/zero interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$10,000 or 9% of the sales price, whichever is less. Option #1 provides a possible maximum allowable award of \$75,000 for the purchase of newly constructed properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	n/a
City of New Orleans	Mary Antoon	Laura Womack	\$ 52,275,000.00	\$ 51,576,520.53	\$ 698,479.47	0	891	1/13/2013 Contract is renewed annually	12/31/2016	SSMP providing for a Soft Second Mortgage at 0% interest up to \$65,000 depending upon the borrower's AMI and location of property. A borrower with an AMI at or below 80% is provided up to \$10,000 and up to \$5,000 for homebuyers earning above 80% AMI for Closing Cost Assistance.	n/a
Jefferson Parish Community Development	Sonja Smith	Mary Antoon	\$ 9,600,000.00	\$ 7,357,556.00	\$ 1,928,909.05	0	178	12/1/2011	7/31/2015	SSMP allows first time homebuyers with household income up to 120% AMI. The Soft Second Assistance maximum is determined based on the homebuyer's AMI with assistance ranging from \$40,000 to \$60,000. Closing Costs Assistance up to \$10,000 is provided to cover reasonable closing cost and prepaid expenses. The homebuyer must contribute the greater of \$1,500 or 1% of the purchase price of the property to be acquired.	n/a
St. Bernard Parish Home Mortgage Authority	Laura Womack	Mary Antoon	\$ 6,000,000.00	\$ 5,952,843.19	\$ 47,156.81	0	159	3/1/2013	2/28/2017	FTHBP allows household incomes at or below 120% AMI. CDBG Assistance allows for a soft second loan of 20% of the purchase price up to \$30,000 per borrower and a grant up to \$5,000 for Closing Cost. The Soft Second is at 0% interest, no payment required and forgivable 100% after 5 years. Borrower is required to have a minimum investment of 1% of purchase price or \$1,000, whichever is greater. Program has yet to begin.	n/a
St. Tammany (administered thru St. Bernard HMA)	Laura Womack	Amy York	\$ 2,625,000.00	\$ 2,624,848.15	\$ 151.85	0	85	6/1/2013	5/31/15	SSMP allowing 20% of the purchase price up to \$30,000 per borrower and up to \$5,000 loan per borrower for closing cost. 1st timehomebuyer with household income up to 120% AMI is allowed and requires the borrower to have a minimum credit score of 640. Additionally, borrowers are required to invest 1% of the purchase price or \$1,000 whichever is greater into the transaction.	In disbursement stage, need to do final budget revision to OCD to reallocate the unused funds.
			\$ 71,025,000.00		\$ 71,025,000.00						
					\$ -						
					\$ -						
					\$ -						
					\$ -						
					\$ -						

SINGLE FAMILY PROGRAMS

Servicers Monthly Delinquency Totals

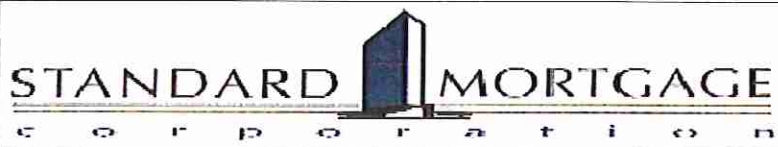
		US Bank		Bank of America		Standard Mortgage	
2016	October	8.980%	=	8.520%	↓	15.823%	↑
	September	8.980%		8.850%		17.951%	
	August	8.380%		8.850%		17.089%	
	July	9.060%		10.180%		14.859%	
	June	7.550%		9.170%		14.484%	
	May	7.870%		8.230%		13.959%	
	April	7.870%		8.090%		13.411%	
	March	6.690%		7.140%		12.247%	
	February	8.870%		10.370%		13.268%	
	January	8.870%		10.740%		17.086%	
2015	December	8.870%		11.340%		16.299%	
	November	8.520%		11.340%		15.312%	
	October	8.600%		10.890%		15.406%	
	September	8.600%		12.300%		15.032%	
	August	8.140%		10.630%		14.838%	
	July	8.140%		9.300%		14.888%	
	June	8.520%		10.040%		14.846%	
	May	8.520%		10.490%		14.681%	
	April	7.940%		10.700%		13.580%	
	February	9.240%		12.680%		13.666%	
	January	9.880%		11.590%		17.685%	
2014	November	10.730%		13.570%		18.064%	
	September	9.290%		13.030%		16.318%	
	July	8.670%		13.470%		15.237%	
	June	8.150%		11.150%		14.909%	
	May	8.030%		11.150%		15.637%	
	April	7.640%		12.040%		14.900%	
	March	6.400%		11.710%		14.332%	
	February	7.470%		12.900%		15.684%	
	January	8.380%		16.500%		18.267%	
Total	Average	8.428%		10.899%		15.325%	

PLACEHOLDER

SINGLE FAMILY

SERVICER REPORT – BANK OF AMERICA

NOVEMBER 9, 2016



LHC Trial Summary

Servicing Portfolio

Category	Count	Principal	D a y s				D e l i n q u e n t			FC	BK
		Balance	30	60	90	120	Total	%Total	%Cat		
Bond Program											
LHC Conv 2015	89	\$14,500,631.22	1	0	1	1	3	0.128	3.371	1	0
LHC Conv 3% M	31	\$5,212,278.92	1	0	0	0	1	0.043	3.226	0	0
LHC Conv 4% M	41	\$6,487,298.32	0	0	0	0	0	0.000	0.000	0	0
LHC FHA 2012A	94	\$9,776,705.08	4	2	3	3	12	0.510	12.766	1	1
LHC FHA 2013	511	\$62,506,041.20	24	18	6	9	57	2.425	11.155	3	5
LHC FHA 3% MR	73	\$9,441,123.04	1	0	0	0	1	0.043	1.370	0	1
LHC FHA 4% MR	77	\$9,790,796.73	0	1	0	0	1	0.043	1.299	0	0
LHC RHS 2012A	33	\$4,132,107.52	0	1	1	0	2	0.085	6.061	0	0
LHC RHS 2013	45	\$5,379,962.51	2	0	0	4	6	0.255	13.333	2	2
LHC RHS 3% MR	4	\$551,726.12	0	0	0	0	0	0.000	0.000	0	0
LHC VA 2012A	2	\$296,680.71	0	0	0	0	0	0.000	0.000	0	0
LHC VA 2013	7	\$882,646.52	1	1	0	0	2	0.085	28.571	0	0
LHFA 2007	8	\$751,090.40	1	1	0	0	2	0.085	25.000	0	0
LHFA 2007B	227	\$22,026,300.75	18	9	2	9	38	1.616	16.740	4	8
LHFA 2007C	286	\$27,522,285.74	25	17	9	19	70	2.977	24.476	14	8
LHFA 2007U	1	\$91,446.48	0	0	0	0	0	0.000	0.000	0	0
LHFA 2008A	72	\$7,173,446.74	5	4	1	6	16	0.681	22.222	2	6
LHFA 2008B	151	\$15,828,401.17	15	10	7	11	43	1.829	28.477	3	11
LHFA 2008T	1	\$149,375.03	1	0	0	0	1	0.043	100.000	0	0
LHFA 2009A	241	\$25,945,747.49	24	13	3	16	56	2.382	23.237	2	11
LHFA 2010A	121	\$12,912,105.25	8	4	4	6	22	0.936	18.182	0	3
LHFA 2011A	170	\$19,208,585.59	13	8	4	6	31	1.319	18.235	3	4
LHFA 2012A	66	\$6,818,559.48	2	0	1	5	8	0.340	12.121	1	2
Total	2,351	\$267,385,342.01	146	89	42	95	372	15.823		36	62

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
Investor											
	2	\$127,621.14	1	0	0	0	1	0.043	50.000	0	0
<i>FHLMC</i>	360	\$33,715,951.17	32	15	3	13	63	2.680	17.500	6	9
<i>GNMA</i>	1,780	\$201,456,265.70	110	73	36	73	292	12.420	16.404	21	51
<i>SMC/FNMA</i>	209	\$32,085,504.00	3	1	3	9	16	0.681	7.656	9	2
Total	2,351	\$267,385,342.01	146	89	42	95	372	15.823		36	62
Loan Type											
<i>Conv w/ PMI</i>	345	\$44,832,400.87	13	7	2	14	36	1.531	10.435	10	6
<i>Conv w/o PMI</i>	83	\$6,952,982.92	6	3	1	1	11	0.468	13.253	1	1
<i>Farm Loan</i>	189	\$21,832,536.76	8	9	4	9	30	1.276	15.873	4	2
<i>FHA</i>	1,707	\$190,410,819.89	116	69	34	70	289	12.293	16.930	21	52
<i>VA</i>	27	\$3,356,601.57	3	1	1	1	6	0.255	22.222	0	1
Total	2,351	\$267,385,342.01	146	89	42	95	372	15.823		36	62

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
Parish	179	\$16,781,781.31	16	15	4	21	56	2.382	31.285	7	17
ACADIA	7	\$528,192.05	0	1	0	0	1	0.043	14.286	0	0
ALACHUA	5	\$298,265.70	0	0	0	0	0	0.000	0.000	0	0
ALLEN	3	\$318,256.17	0	0	0	0	0	0.000	0.000	0	1
ASCENSION	62	\$9,171,160.34	5	3	1	1	10	0.425	16.129	0	0
AVOYELLES	2	\$168,244.82	0	0	0	0	0	0.000	0.000	0	0
BACON	7	\$781,168.63	0	0	0	0	0	0.000	0.000	0	0
BEAUREGARD	5	\$553,531.87	0	0	0	0	0	0.000	0.000	0	0
BIENVILLE	1	\$162,466.77	0	0	0	0	0	0.000	0.000	0	0
BOSSIER	72	\$9,605,281.00	3	3	0	0	6	0.255	8.333	0	1
BURKE	50	\$5,214,321.11	4	1	0	0	5	0.213	10.000	0	0
CADDO PARISH	218	\$24,228,689.71	8	3	1	4	16	0.681	7.339	1	3
CALCASIEU	14	\$1,859,016.89	0	0	0	0	0	0.000	0.000	0	0
CHARLOTTE	1	\$72,150.80	0	0	0	0	0	0.000	0.000	0	0
CITRUS	9	\$784,586.00	1	0	0	0	1	0.043	11.111	0	0
CLAIBORNE	1	\$58,432.53	0	0	0	0	0	0.000	0.000	0	0
CLAY	1	\$77,658.89	0	0	0	0	0	0.000	0.000	0	0
DE SOTO	5	\$616,564.38	1	0	0	0	1	0.043	20.000	0	0
DO NOT USE	20	\$1,786,231.61	2	0	1	0	3	0.128	15.000	0	0
EAST BATON ROUGE	528	\$59,711,316.74	37	32	13	25	107	4.551	20.265	11	9
EAST FELICIANA	3	\$237,092.09	0	0	0	1	1	0.043	33.333	1	0
EVANGELINE	2	\$167,667.79	0	0	0	0	0	0.000	0.000	0	0
GRANT	9	\$973,978.63	0	0	0	0	0	0.000	0.000	0	0
GREENWOOD	1	\$128,589.08	0	0	0	0	0	0.000	0.000	0	0
GULF	8	\$514,631.70	1	0	0	0	1	0.043	12.500	0	0
HENDRY	29	\$3,272,593.51	1	0	0	1	2	0.085	6.897	0	1
HIGHLANDS	15	\$1,425,385.14	0	0	0	0	0	0.000	0.000	0	1
HILLSBOROUGH	2	\$155,807.18	0	0	0	0	0	0.000	0.000	0	0
IBERIA	15	\$1,285,938.26	1	0	0	1	2	0.085	13.333	1	0
IBERVILLE	3	\$373,062.58	0	0	0	0	0	0.000	0.000	0	0
JACKSON	62	\$7,155,117.14	8	2	1	2	13	0.553	20.968	1	0

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
JEFFERSON	220	\$25,801,457.11	17	8	3	12	40	1.701	18.182	4	12
JEFFERSON DAVIS	1	\$50,971.11	0	0	0	0	0	0.000	0.000	0	0
LAFAYETTE	56	\$6,229,645.34	3	0	3	3	9	0.383	16.071	0	2
LAFOURCHE	4	\$345,945.40	1	0	0	0	1	0.043	25.000	0	0
LASALLE	1	\$68,171.42	0	0	0	0	0	0.000	0.000	0	0
LEVY	1	\$178,551.93	0	0	0	0	0	0.000	0.000	0	0
LIBERTY	1	\$79,744.74	0	0	0	0	0	0.000	0.000	0	0
LINCOLN	1	\$66,650.18	0	0	0	0	0	0.000	0.000	0	0
LIVINGSTON	99	\$12,150,577.47	7	4	4	6	21	0.893	21.212	3	1
MADISON	1	\$49,915.18	0	1	0	0	1	0.043	100.000	0	1
MONROE	3	\$343,507.94	1	0	0	0	1	0.043	33.333	0	0
MUSKOGEE	1	\$58,686.04	0	0	0	0	0	0.000	0.000	0	0
NASSAU	5	\$599,345.42	0	0	0	0	0	0.000	0.000	0	0
NATCHITOCHE	5	\$635,851.07	0	0	0	0	0	0.000	0.000	0	0
OKEECHOBEE	2	\$230,601.19	0	0	0	0	0	0.000	0.000	0	0
ORANGE	14	\$1,482,070.35	0	0	0	0	0	0.000	0.000	0	0
ORLEANS	264	\$31,851,930.19	17	8	6	12	43	1.829	16.288	5	8
OSCEOLA	1	\$75,088.84	0	0	0	0	0	0.000	0.000	0	0
OUACHITA	6	\$672,173.47	0	0	0	0	0	0.000	0.000	0	0
PALM BEACH	3	\$302,756.90	0	0	0	0	0	0.000	0.000	0	0
PINELLAS	9	\$943,032.73	0	0	0	0	0	0.000	0.000	0	0
PLAQUEMINES	2	\$514,210.49	0	0	1	0	1	0.043	50.000	0	0
POINTE COUPEE	1	\$146,009.56	1	0	0	0	1	0.043	100.000	0	0
POLK	1	\$104,615.14	0	0	0	0	0	0.000	0.000	0	0
RAPIDES	62	\$6,308,922.14	0	2	0	1	3	0.128	4.839	1	2
SABINE	4	\$355,688.01	0	0	0	0	0	0.000	0.000	0	0
ST JOHN THE BAPTIST	43	\$5,169,321.22	3	2	0	2	7	0.298	16.279	0	1
ST LANDRY	4	\$552,253.89	0	0	0	0	0	0.000	0.000	0	0
ST MARTIN	4	\$365,782.31	0	0	0	0	0	0.000	0.000	0	0
ST. BERNARD	14	\$1,859,236.79	0	0	0	0	0	0.000	0.000	0	0
ST. CHARLES	24	\$2,955,491.60	0	0	1	0	1	0.043	4.167	0	0
ST. HELENA	1	\$56,618.38	1	0	0	0	1	0.043	100.000	0	0

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
<i>ST. JAMES</i>	4	\$431,191.06	0	0	0	0	0	0.000	0.000	0	0
<i>ST. MARY</i>	5	\$302,507.08	0	0	0	0	0	0.000	0.000	0	0
<i>ST. TAMMANY</i>	74	\$8,860,695.41	5	0	2	1	8	0.340	10.811	0	2
<i>TANGIPAHOA</i>	35	\$4,660,697.23	2	1	1	0	4	0.170	11.429	0	0
<i>TERREBONNE</i>	3	\$340,140.81	0	0	0	1	1	0.043	33.333	1	0
<i>VERMILION</i>	6	\$606,935.79	0	0	0	1	1	0.043	16.667	0	0
<i>VERNON</i>	3	\$272,646.48	0	0	0	0	0	0.000	0.000	0	0
<i>WASHINGTON</i>	6	\$578,067.41	0	1	0	0	1	0.043	16.667	0	0
<i>WEBSTER</i>	4	\$391,614.77	0	0	0	0	0	0.000	0.000	0	0
<i>WEST BATON ROUGE</i>	13	\$1,827,844.69	0	2	0	0	2	0.085	15.385	0	0
<i>WINN</i>	1	\$40,997.31	0	0	0	0	0	0.000	0.000	0	0
Total	2,351	\$267,385,342.01	146	89	42	95	372	15.823		36	62

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
Interest Rate											
1.99	3	\$405,529.10	0	0	0	0	0	0.000	0.000	0	0
2	5	\$683,764.79	0	0	0	1	1	0.043	20.000	0	0
2.375	1	\$84,316.16	0	0	0	0	0	0.000	0.000	0	0
2.45	47	\$4,380,074.82	2	0	3	1	6	0.255	12.766	0	1
2.465	1	\$206,412.71	0	0	0	0	0	0.000	0.000	0	0
2.59	1	\$219,480.99	0	1	0	0	1	0.043	100.000	0	0
2.95	73	\$7,011,209.41	6	0	2	5	13	0.553	17.808	0	1
2.99	14	\$1,861,264.22	0	1	0	0	1	0.043	7.143	0	0
3	3	\$289,345.71	0	0	0	0	0	0.000	0.000	0	0
3.15	3	\$304,989.34	0	0	0	0	0	0.000	0.000	0	0
3.215	1	\$71,896.21	0	0	0	0	0	0.000	0.000	0	0
3.25	1	\$122,994.71	0	0	0	0	0	0.000	0.000	0	0
3.4	2	\$264,018.19	0	0	0	0	0	0.000	0.000	0	0
3.49	116	\$12,833,620.34	4	2	1	5	12	0.510	10.345	1	2
3.5	17	\$2,042,482.49	3	1	2	2	8	0.340	47.059	1	1
3.7	2	\$254,704.72	0	0	0	1	1	0.043	50.000	0	1
3.75	3	\$351,952.36	1	0	0	0	1	0.043	33.333	0	0
3.875	31	\$3,936,032.81	1	1	0	3	5	0.213	16.129	1	0
3.95	87	\$9,915,788.13	7	2	0	1	10	0.425	11.494	1	0
3.99	4	\$420,912.95	0	0	0	0	0	0.000	0.000	0	0
4	23	\$2,576,618.36	2	0	1	2	5	0.213	21.739	1	2
4.1	24	\$2,271,516.41	4	1	1	1	7	0.298	29.167	0	1
4.11	14	\$1,471,625.79	2	0	0	0	2	0.085	14.286	0	0
4.125	11	\$1,251,964.42	0	1	2	1	4	0.170	36.364	1	1
4.215	1	\$161,838.13	0	0	0	0	0	0.000	0.000	0	0
4.25	58	\$6,726,683.22	8	9	3	3	23	0.978	39.655	2	1
4.34	1	\$118,944.02	0	1	0	0	1	0.043	100.000	0	0
4.375	460	\$57,847,681.22	18	9	5	8	40	1.701	8.696	3	6
4.45	2	\$350,807.46	0	0	0	0	0	0.000	0.000	0	0
4.465	1	\$125,856.83	0	0	0	0	0	0.000	0.000	0	0
4.5	131	\$16,584,994.20	5	8	3	4	20	0.851	15.267	2	4

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
4.59	2	\$239,764.43	0	0	0	0	0	0.000	0.000	0	0
4.625	57	\$8,464,353.97	3	1	0	4	8	0.340	14.035	3	0
4.75	68	\$10,301,967.52	3	0	1	2	6	0.255	8.824	2	0
4.84	37	\$3,054,574.16	5	3	0	2	10	0.425	27.027	2	2
4.85	40	\$3,493,173.65	5	1	1	4	11	0.468	27.500	3	0
4.875	192	\$23,663,572.11	10	8	1	6	25	1.063	13.021	2	2
4.95	44	\$5,174,166.48	1	3	2	1	7	0.298	15.909	0	2
4.99	9	\$956,425.37	0	1	0	0	1	0.043	11.111	0	0
5	33	\$3,683,471.51	4	1	0	0	5	0.213	15.152	0	0
5.125	7	\$1,218,386.48	0	0	1	0	1	0.043	14.286	0	0
5.34	1	\$131,387.46	0	0	0	0	0	0.000	0.000	0	0
5.375	1	\$113,852.36	0	0	0	1	1	0.043	100.000	1	0
5.44	23	\$2,616,496.07	1	0	2	1	4	0.170	17.391	0	2
5.49	32	\$2,767,123.13	3	0	0	1	4	0.170	12.500	0	0
5.5	123	\$12,982,180.47	10	5	1	10	26	1.106	21.138	2	7
5.59	1	\$92,463.34	0	0	0	0	0	0.000	0.000	0	0
5.6	8	\$960,674.99	0	0	0	0	0	0.000	0.000	0	0
5.84	23	\$2,161,208.49	0	1	0	0	1	0.043	4.348	0	1
5.95	22	\$1,904,053.17	1	2	0	0	3	0.128	13.636	0	0
6	6	\$453,584.07	0	1	0	1	2	0.085	33.333	0	1
6.09	3	\$339,176.87	0	0	0	0	0	0.000	0.000	0	0
6.1	50	\$5,713,149.94	5	6	0	3	14	0.595	28.000	0	3
6.25	10	\$1,033,314.16	1	0	1	0	2	0.085	20.000	0	0
6.3	98	\$9,455,735.26	7	9	3	3	22	0.936	22.449	1	3
6.34	116	\$11,123,448.49	8	1	2	3	14	0.595	12.069	0	4
6.5	87	\$7,743,807.51	6	2	0	7	15	0.638	17.241	5	2
6.625	45	\$4,798,802.86	3	2	0	3	8	0.340	17.778	1	4
6.99	72	\$7,595,707.47	7	5	4	5	21	0.893	29.167	1	8
Total	2,351	\$267,385,342.01	146	89	42	95	372	15.823		36	62

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
Originating Lender											
A-I Mortgage Services, LLC	33	\$3,140,221.73	3	3	2	2	10	0.425	30.303	1	2
Acadian Residential Mortgage	1	\$171,575.90	0	0	0	0	0	0.000	0.000	0	0
Ace Mortgage Services	2	\$175,044.06	0	0	0	0	0	0.000	0.000	0	0
AHW - Main	33	\$4,354,391.83	1	0	0	1	2	0.085	6.061	0	0
Allegro Mortgage, Inc	2	\$182,545.66	0	0	0	0	0	0.000	0.000	0	0
Amtcor Mortgage	3	\$289,506.36	0	0	0	0	0	0.000	0.000	0	0
American Financial Network, Inc. 5/4/15	3	\$301,889.99	0	0	0	0	0	0.000	0.000	0	0
America's Mortgage Resource, Inc	47	\$5,002,595.16	7	2	4	0	13	0.553	27.660	0	1
AmSouth Bank, NA	1	\$94,234.41	0	0	0	0	0	0.000	0.000	0	0
Area Home Lending	11	\$1,126,613.31	1	1	0	2	4	0.170	36.364	0	2
Arrow Mortgage, LLC	1	\$81,598.42	1	0	0	0	1	0.043	100.000	0	0
Assurance Financial Group	10	\$923,021.02	0	0	0	1	1	0.043	10.000	1	1
Bancorp South	24	\$2,379,805.58	0	0	0	1	1	0.043	4.167	0	1
Bank of America	19	\$2,152,854.15	1	2	0	1	4	0.170	21.053	0	0
Bank of Ruston	1	\$66,650.18	0	0	0	0	0	0.000	0.000	0	0
BAUDIER, GRACE & KINLER-WB	1	\$65,770.81	0	0	0	0	0	0.000	0.000	0	0
Britton & Koontz Bank N.A.	24	\$2,576,327.54	0	0	2	1	3	0.128	12.500	1	0
Capital Lending, LLC	28	\$2,926,970.71	3	2	0	5	10	0.425	35.714	2	5
Capital One Bank	10	\$694,231.64	0	1	0	0	1	0.043	10.000	0	1
CAPITAL ONE NATIONAL ASSOCIATION	2	\$112,487.04	0	0	0	0	0	0.000	0.000	0	0
Capital Trust Mortgage	1	\$71,510.49	0	0	0	0	0	0.000	0.000	0	0
Central Progressive Mortgage	6	\$578,495.25	0	0	0	0	0	0.000	0.000	0	0
CHASE MANHATTAN MORTGAGE CORP.	16	\$1,597,912.79	1	1	0	0	2	0.085	12.500	0	0
Coast Capital Mortgage	56	\$4,868,058.26	2	2	3	2	9	0.383	16.071	0	0
Cornerstone Mortgage Company dba Cornerst	8	\$909,458.33	1	0	0	1	2	0.085	25.000	0	1
Countrywide Bank, FSB	37	\$3,628,784.87	0	2	2	3	7	0.298	18.919	2	0
COUNTRYWIDE HOME LOANS	10	\$1,031,014.55	0	0	0	0	0	0.000	0.000	0	1
Cross Country Equity, LLC	32	\$3,088,440.80	1	3	0	2	6	0.255	18.750	0	6
DHI Mortgage Company	33	\$4,751,767.36	0	1	1	0	2	0.085	6.061	0	0
DRYADES MORTGAGE	11	\$1,344,140.45	2	0	1	0	3	0.128	27.273	0	0
Envoy Mortgage, Ltd	2	\$350,328.48	0	0	0	0	0	0.000	0.000	0	0

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
<i>ESSENTIAL MORTGAGE COMPANY, L.L.C.</i>	29	\$3,444,016.47	2	0	0	0	2	0.085	6.897	0	2
<i>EUREKA HOMESTEAD SOCIETY</i>	1	\$124,232.37	0	0	0	0	0	0.000	0.000	0	0
<i>Eustis Mortgage</i>	40	\$4,799,621.61	3	1	1	2	7	0.298	17.500	1	2
<i>Fairway Independent Mortgage Corporation</i>	139	\$17,858,093.70	7	7	2	4	20	0.851	14.388	1	1
<i>Fakouri Mortgage Company</i>	4	\$614,640.43	0	2	0	0	2	0.085	50.000	0	1
<i>Fidelity Homestead Association</i>	5	\$540,303.88	0	0	0	0	0	0.000	0.000	0	0
<i>Fidelity Homestead Savings Bank 4/03/14</i>	173	\$24,248,643.21	3	2	1	0	6	0.255	3.468	0	0
<i>FIRST BANK AND TRUST</i>	15	\$1,585,217.42	0	0	0	0	0	0.000	0.000	0	0
<i>First Choice Funding</i>	16	\$1,654,657.75	1	0	1	2	4	0.170	25.000	2	0
<i>First Choice Mortgage, LLC</i>	45	\$4,693,482.95	5	5	2	4	16	0.681	35.556	0	1
<i>First Federal Bank of Louisiana</i>	3	\$129,032.00	0	0	0	0	0	0.000	0.000	0	0
<i>First Mississippi Capital Corp. dba FMC Mort</i>	2	\$246,910.32	0	0	1	0	1	0.043	50.000	0	1
<i>First Mortgage Services, Inc.</i>	9	\$947,035.69	3	2	0	0	5	0.213	55.556	0	0
<i>First National Bank</i>	7	\$951,858.51	0	0	0	0	0	0.000	0.000	0	0
<i>FIRST NATIONAL BANK *U*S*A*</i>	22	\$2,462,424.74	2	1	0	1	4	0.170	18.182	1	1
<i>First NBC Mortgage, LLC</i>	1	\$170,572.82	0	0	0	0	0	0.000	0.000	0	0
<i>Franklin American Mortgage Company</i>	4	\$559,239.93	0	0	0	0	0	0.000	0.000	0	0
<i>Gateway Mortgage Group</i>	11	\$1,687,954.48	0	0	0	1	1	0.043	9.091	0	0
<i>Georgetown Mortgage, LLC</i>	1	\$147,477.47	0	0	0	0	0	0.000	0.000	0	0
<i>GULF COAST BANK & TRUST COMPANY</i>	210	\$26,284,056.20	19	6	4	6	35	1.489	16.667	3	1
<i>Hancock Bank of Louisiana</i>	33	\$3,949,813.06	2	1	0	0	3	0.128	9.091	0	1
<i>Home Bank</i>	1	\$111,754.38	0	0	0	0	0	0.000	0.000	0	0
<i>Home Federal Bank</i>	33	\$3,989,186.81	0	0	0	0	0	0.000	0.000	0	0
<i>Home Loan Corporation</i>	10	\$1,068,587.53	2	0	1	1	4	0.170	40.000	0	1
<i>Home Mortgage Asso, Inc.</i>	5	\$410,726.08	0	0	0	0	0	0.000	0.000	0	1
<i>Homebuyer's Resource Group, LLC</i>	6	\$674,494.40	0	1	0	0	1	0.043	16.667	0	0
<i>Hope Community Credit Union</i>	7	\$722,730.92	0	0	0	0	0	0.000	0.000	0	0
<i>IBERIABANK</i>	33	\$3,390,397.12	2	2	0	5	9	0.383	27.273	2	2
<i>Indy Mac Bank</i>	1	\$141,745.13	0	0	0	0	0	0.000	0.000	0	0
<i>Interline Mortgage Services, LLC</i>	19	\$2,666,945.52	0	0	0	2	2	0.085	10.526	2	0
<i>International Mortgage Corporation of MD</i>	7	\$814,838.16	0	1	0	0	1	0.043	14.286	0	0
<i>Intertrust Mortgage</i>	2	\$153,602.18	0	0	0	0	0	0.000	0.000	0	0

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
Investar Bank	51	\$6,137,667.41	1	3	1	1	6	0.255	11.765	0	1
JABEZ Financial Services, LLC dba AmCor M	3	\$267,086.27	0	0	0	1	1	0.043	33.333	1	0
Jefferson Financial Credit Union	1	\$127,009.63	0	0	0	0	0	0.000	0.000	0	0
JOHNSON MORTGAGE CORPORATION	118	\$12,822,036.47	13	6	2	7	28	1.191	23.729	3	5
JP Morgan Chase	9	\$855,739.67	0	0	0	0	0	0.000	0.000	0	0
Key Lending Solutions, LLC	3	\$327,633.24	0	0	0	0	0	0.000	0.000	0	0
Landmark Mortgage Corporation	1	\$104,011.35	0	0	0	0	0	0.000	0.000	0	0
LIBERTY BANK	18	\$1,883,440.81	2	2	1	2	7	0.298	38.889	2	0
Liberty Bank & Trust	24	\$2,597,919.88	5	1	0	0	6	0.255	25.000	0	0
Louisiana Real Estate Mortgage, Inc	6	\$516,772.42	0	1	0	0	1	0.043	16.667	0	0
Magnolia Mortgage, Inc.	1	\$65,265.83	0	0	0	0	0	0.000	0.000	0	0
Market Street Mortgage Corporation	3	\$310,167.40	0	0	0	0	0	0.000	0.000	0	0
MORTGAGE FACTORY	6	\$639,647.86	1	0	0	1	2	0.085	33.333	0	1
MORTGAGE MARKET, INC.	2	\$216,818.98	0	0	0	1	1	0.043	50.000	1	0
Movement Mortgage 4/03/14	11	\$1,395,331.21	2	0	0	0	2	0.085	18.182	0	0
Nations Reliable Lending, LLC 4/03/14	23	\$2,920,483.00	0	2	1	0	3	0.128	13.043	0	0
NEW SOUTH FEDERAL SAVINGS BANK	14	\$1,394,133.00	3	2	0	0	5	0.213	35.714	0	2
NFM, Inc.	1	\$146,009.56	1	0	0	0	1	0.043	100.000	0	0
NOLA Lending Group, LLC dba NOLA Fundi	40	\$4,853,584.95	2	1	0	4	7	0.298	17.500	1	1
PARISH NATIONAL BANK	2	\$180,410.62	0	0	0	0	0	0.000	0.000	0	0
Pinnacle Mortgage Group	5	\$503,327.53	0	0	0	0	0	0.000	0.000	0	0
Primelending 04/03/14	13	\$1,577,118.71	1	0	0	0	1	0.043	7.692	0	0
Pulaski Mortgage DBA IberiaBank Mortgage	115	\$12,094,448.23	9	1	4	3	17	0.723	14.783	0	2
RED RIVER BANK	92	\$9,309,145.69	6	4	0	2	12	0.510	13.043	1	3
REGIONS MORTGAGE, INC.	88	\$7,623,292.18	7	1	3	8	19	0.808	21.591	3	6
Sabine State Bank & Trust Co. Inc.	62	\$6,632,301.36	1	1	0	1	3	0.128	4.839	1	1
SB Hardie Financial Services	5	\$551,413.24	1	0	0	0	1	0.043	20.000	0	0
SMC Baton Rouge	19	\$1,972,213.12	1	1	0	0	2	0.085	10.526	0	0
SMC Lafayette	22	\$3,165,651.21	0	0	0	0	0	0.000	0.000	0	0
SMC Metairie	37	\$4,284,157.79	0	0	1	0	1	0.043	2.703	0	1
SMC Retention Center	15	\$1,733,934.44	2	0	1	0	3	0.128	20.000	0	1
SMC Slidell	10	\$936,060.74	0	0	0	0	0	0.000	0.000	0	0

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
Southwest Funding, LP	1	\$85,350.74	0	0	0	1	1	0.043	100.000	0	1
St Tammany Homestead Savings & Loan Asso	7	\$938,656.54	0	0	0	1	1	0.043	14.286	0	0
State Bank & Trust Co	2	\$143,655.04	0	0	0	0	0	0.000	0.000	0	0
Sun Cap Mortgage, Inc.	3	\$372,950.59	0	0	0	0	0	0.000	0.000	0	0
SWBC Mortgage Corporation	92	\$10,637,494.71	7	9	0	6	22	0.936	23.913	1	1
The Mortgage Lending Group, LLC	7	\$660,980.70	1	0	0	0	1	0.043	14.286	0	0
The Mortgage Link	2	\$268,184.65	0	0	0	1	1	0.043	50.000	0	0
Trinity United Mortgage, LLC	1	\$125,818.13	0	0	0	0	0	0.000	0.000	0	0
U.S. Bank, N.A	1	\$112,940.95	0	1	0	0	1	0.043	100.000	0	0
Universal Lending Services	5	\$508,783.98	0	0	0	1	1	0.043	20.000	1	0
Wells Fargo Bank, N.A.	4	\$470,271.18	0	1	0	1	2	0.085	50.000	0	0
WELLS FARGO HOME MORTGAGE	8	\$808,488.44	1	0	0	1	2	0.085	25.000	1	0
WHITNEY NATIONAL BANK	36	\$3,824,992.19	4	1	0	2	7	0.298	19.444	1	0
Total	2,351	\$267,385,342.01	146	89	42	95	372	15.823		36	62

L4 - LOUISIANA STATE

L4 - LOUISIANA STATE - 1 - By MBS Investor

L4 - LOUISIANA STATE - 2 - By Loan TypeL4 - LOUISIANA STATE - 3 - By Program

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L4 - LOUISIANA STATE - 6 - By County																								
City	Population	Area (sq. mi.)	Density (pop./sq. mi.)	Population Change (2000-2010)	Population Change (%)	Population Change (2010-2020)	Population Change (%)	Population Change (2020-2030)	Population Change (%)	Population Change (2030-2040)	Population Change (%)	Population Change (2040-2050)	Population Change (%)	Population Change (2050-2060)	Population Change (%)	Population Change (2060-2070)	Population Change (%)	Population Change (2070-2080)	Population Change (%)	Population Change (2080-2090)	Population Change (%)	Population Change (2090-2100)	Population Change (%)	
ACADIA	1	26,724	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	89	6,520,466	3.75%	267,444	4.10%	2	2.60%	121,306	1.80%	1	1.25%	146,108	2.24%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	3	132,663	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	2	80,327	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	2	72,822	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	35	1,571,270	2.71%	164,824	5.40%	2	5.71%	184,824	5.40%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	122	4,004,460	7.30%	314,003	6.34%	6	4.92%	103,021	3.02%	1	2.46%	171,802	2.48%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	9	339,144	11.11%	10,805	3.19%	1	11.11%	10,805	3.19%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	2	33,660	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	377	26,130,613	41	10,805	3.19%	22	5.44%	1,616,089	6.19%	1	2.77%	74,121	0.28%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	3	33,660	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	4	392,029	25.00%	104,772	26.70%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	15	919,028	13.33%	234,306	25.60%	2	13.33%	234,306	25.60%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	1	11,262	100.00%	11,262	100.00%	0	0.00%	0	0.00%	1	100.00%	11,262	100.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	263	16,306,176	26	8,00%	2,655,309	12.54%	22	8.33%	1,616,070	9.67%	1	0.38%	36,622	0.22%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
ADAMS	15	1,642,656	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	11	466,307	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	2	97,181	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	6	162,702	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	108	7,008,011	6.11%	4	3.70%	250,011	3.15%	0	0.00%	2	1.88%	171,401	2.16%	1	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	6	172,863	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	1	50,000	12.851	32.15%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
ADAMS	3	115,724	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	103	13,340,365	19	10.30%	1,529,064	11.46%	14	7.65%	1,021,337	7.65%	4	2.19%	306,481	2.37%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
ADAMS	27	861,021	3.76%	21,006	2.46%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	7	434,343	14.20%	170,542	39.50%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	27	1,307,169	3.76%	24,029	1.84%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	15	1,115,026	6.07%	77,790	6.91%	1	6.07%	73,790	6.61%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	29	2,111,790	13.79%	280,263	13.65%	3	15.34%	130,431	6.18%	1	3.45%	107,862	7.48%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	8	280,814	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	102	7,331,861	10.77%	716,937	10.46%	9	8.16%	603,709	8.18%	2	1.96%	122,488	1.61%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	5	136,662	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	2	76,863	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	4	171,380	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	111	6,172,770	7.63%	887,630	12.58%	4	3.66%	150,026	2.31%	3	2.74%	326,802	4.71%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	32	2,616,702	6.25%	315,027	12.06%	1	3.13%	175,862	7.55%	1	3.13%	175,862	7.55%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	6	243,975	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	1	36,196	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	2	107,680	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	1	89,167	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	
ADAMS	7	756,015	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	



LOUISIANA HOUSING CORPORATION

Financial Advisor's Report
By: L. Gordon King and Shaun Toups
Government Consultants, Inc.

November 2, 2016

SINGLE FAMILY PROGRAMS

➤ TBA PROGRAMS

- Market Rate GNMA Program (Raymond James). In October, 37 loans (31 in September) totaling \$5,264,089 were reserved (with 2 cancellations). For the month, 26 loans (41 last month) were closed providing revenues of \$42,709. Currently, the rates are 3.875% and 4.375%. See RJ pipeline report attached.
- Market Rate FNMA HFA Preferred Program (George K. Baum). In October, 14 loans (9 in September) totaling \$1,995,663 were reserved (with 0 cancellations). For the month, 18 loans (27 last month) were closed providing revenues of \$15,333. Currently, the rates in this program are 4.375% and 4.625%. See GKB pipeline report attached.
- **Note: Total revenues to the Corp this month from the 2 TBA programs are \$58,042 (were \$94,172 – a record - in September).**

➤ SINGLE FAMILY TEAM

- The team had meetings / calls concerning the FHLB "Home at Last!" program and other programs to utilize Home Funds; the Stifel TEMS program; the Freddie Mac HFA Advantage program; and, the taxable pass-through refinancing of the 2007 B and C bonds. We continue to push forward on the "10 point" plan.

NATIONAL HOUSING NEWS

- Total housing issuances in October were 19 state HFA deals totaling \$1.290 Bn (13 Single Family deals – Missouri, California, Georgia, Ohio, Tennessee, Utah, South Dakota, Washington, Minnesota, North Carolina, Massachusetts, Nebraska and New Mexico; and, 6 Multi-Family deals). Of the 19 transactions, one was a single family taxable pass-through (new money) for Minnesota.

GENERAL

- US Treasury rates. The 10 year UST was 1.63% on 10/3 and 1.84% on 10/31. Currently (11/2) is at 1.82%.
- FOMC. At the FOMC meeting on November 1-2, the Fed took no action. Speculation has been that a rate increase will come at the December 13-14 meeting. Internal pressure to raise the discount rate (the rate the Fed charges banks for short-term borrowing) has been growing. Most believed the Fed would not raise rates until after the election, and that appears to be the case. All eyes on 12/14 !

Thanks to the Housing bankers at JP Morgan, Raymond James and George K Baum for their input.

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GOVERNMENT
CONSULTANTS

Louisiana Housing Corporation
Market Rate GNMA Program
Loan Reservations and Status
Through 10/31/16



Reservation Month	Reservation		Compliance Approved		Servicer Purchased		GNMA Settled		Cancelled		Total Reservations		Total Excluding Cancelled	
	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount
July '13							1	116,503	3	338,171	1	116,503	1	116,503
August '13							2	260,199			5	598,370	2	260,199
September '13							8	924,656	9	1,183,594	17	2,108,250	8	924,656
October '13							19	2,502,308	6	583,957	25	3,086,265	19	2,502,308
November '13							16	1,813,026	7	734,204	23	2,547,230	16	1,813,026
December '13							13	1,510,920	6	801,120	19	2,312,040	13	1,510,920
January '14							24	2,857,637	12	1,265,175	36	4,122,812	24	2,857,637
February '14							29	3,648,377	4	508,168	33	4,156,545	29	3,648,377
March '14							24	2,862,362	8	820,462	32	3,682,824	24	2,862,362
April '14							22	2,185,195	10	1,176,542	32	3,361,737	22	2,185,195
May '14							37	5,089,924	10	1,135,001	47	6,224,925	37	5,089,924
June '14							22	2,889,988	11	1,241,406	33	4,131,394	22	2,889,988
FY 2014 Total	-	-	-	-	-	-	217	26,661,095	86	9,787,800	303	36,448,895	217	26,661,095
July '14							30	3,818,407	11	1,211,120	41	5,029,527	30	3,818,407
August '14							29	3,423,242	10	1,128,021	39	4,551,263	29	3,423,242
September '14							22	2,833,826	4	459,817	26	3,293,643	22	2,833,826
October '14							24	2,953,117	21	2,594,887	45	5,548,004	24	2,953,117
November '14							14	1,670,776	1	83,460	15	1,754,236	14	1,670,776
December '14							27	3,506,957	6	579,694	33	4,086,651	27	3,506,957
January '15							18	2,015,192	7	855,432	25	2,870,624	18	2,015,192
February '15							18	2,420,828	6	682,246	24	3,103,074	18	2,420,828
March '15							22	2,936,116	8	880,683	30	3,816,799	22	2,936,116
April '15							22	3,075,369	7	939,701	29	4,015,070	22	3,075,369
May '15							26	3,273,154	3	460,504	29	3,733,658	26	3,273,154
June '15							24	3,043,767	7	882,267	31	3,926,034	24	3,043,767
FY 2015 Total	-	-	-	-	-	-	276	34,970,751	91	12,757,832	367	45,728,583	276	34,970,751
July '15							21	2,733,239	6	790,529	27	3,523,768	21	2,733,239
August '15							20	2,447,032	7	821,861	27	3,268,893	20	2,447,032
September '15							20	2,828,302	6	835,048	26	3,663,350	20	2,828,302
October '15							20	2,790,966	4	591,405	24	3,382,371	20	2,790,966
November '15							7	771,759	8	1,187,074	15	1,958,833	7	771,759
December '15							13	1,956,813	5	753,258	18	2,710,071	13	1,956,813
January '16							16	2,144,876	5	757,073	21	2,901,949	16	2,144,876
February '16							12	1,588,610	6	849,922	18	2,438,532	12	1,588,610
March '16							21	2,911,009	7	955,579	28	3,866,588	21	2,911,009
April '16			2	254,308			24	3,054,751	10	1,363,076	36	4,672,135	26	3,309,059
May '16			3	451,470	2	233,688	32	4,312,959	16	1,965,656	53	6,963,773	37	4,998,117
June '16			5	761,456	4	538,957	39	5,016,861	15	2,107,235	63	8,424,509	48	6,317,274
FY 2016 Total	-	-	10	1,467,234	6	772,645	245	32,557,177	95	12,977,716	356	47,774,772	261	34,797,056
July '16			3	480,533	6	627,060	16	2,046,242	8	1,303,053	33	4,456,888	25	3,153,835
August '16			10	1,647,613	19	2,330,677	1	103,098	11	1,440,095	41	5,521,483	30	4,081,388
September '16			21	2,684,654	1	130,591			9	1,292,757	31	4,108,002	22	2,815,245
October '16	7	1,040,305	27	3,672,947	1	195,395			2	355,442	37	5,264,089	35	4,908,647
FY 2017 Total	7	1,040,305	61	8,485,747	27	3,283,723	17	2,149,340	30	4,391,347	142	19,350,462	112	14,959,115
Grand Total	7	1,040,305	71	9,952,981	33	4,056,368	755	96,338,363	302	37,914,695	1,168	149,302,712	866	111,388,017

RAYMOND JAMES®



RAYMOND JAMES®

**Louisiana Housing Corporation
Market Rate GNMA Program
GNMA Purchase Proceeds**

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
9/18/2013	AF7897	116,503	1	1,220.95	1.05%
11/20/2013	AF7915	350,759	3	3,997.92	1.14%
12/18/2013	AF7922	1,051,174	8	8,731.09	0.83%
12/18/2013	AF7923	759,026	6	15,157.76	2.00%
12/18/2013	AF7924	115,732	1	3,052.77	2.64%
1/17/2014	AI0468	1,098,561	9	8,599.27	0.78%
1/17/2014	AI0469	708,699	6	14,173.78	2.00%
2/19/2014	AI0480	1,292,357	11	10,999.27	0.85%
2/19/2014	AI0481	1,087,037	9	18,885.24	1.74%
3/19/2014	AI0486	2,016,179	16	40,067.84	1.99%
4/21/2014	AI0497	3,445,588	29	86,129.05	2.50%
5/19/2014	AI0504	2,773,325	22	72,952.22	2.63%
6/18/2014	AI0507	2,116,215	18	50,498.62	2.39%
FY 2014		\$ 16,931,154	139	\$ 334,465.78	1.98%
7/18/2014	AI9447	646,004	5	4,343.20	0.67%
7/18/2014	AI9448	1,457,119	14	38,025.57	2.61%
8/20/2014	AI9439	980,006	10	25,127.22	2.56%
8/20/2014	AI9440	3,353,347	24	25,526.81	0.76%
9/17/2014	AJ5269	80,315	1	1,890.10	2.35%
9/17/2014	AJ5270	4,418,905	34	43,283.26	0.98%
10/22/2014	AJ5263	2,860,671	23	23,825.25	0.83%
11/19/2014	AK1537	3,582,325	28	28,589.98	0.80%
11/19/2014	AK1538	341,696	3	10,369.14	3.03%
12/17/2014	AL1052	1,986,821	17	16,446.64	0.83%
12/17/2014	AL1053	335,871	3	10,171.85	3.03%
1/20/2015	AL1062	2,800,980	24	32,692.79	1.17%
2/18/2015	AL8757	2,267,280	16	32,355.66	1.43%
3/20/2015	AL8747	2,869,071	22	42,606.31	1.49%
4/21/2015	AL8739	1,595,050	14	21,801.74	1.37%
5/19/2015	AM6653	1,746,239	13	31,259.97	1.79%
5/19/2015	AM6654	1,322,917	11	17,655.13	1.33%
6/17/2015	AM6644	1,640,013	12	21,987.54	1.34%
FY 2015		\$ 34,284,630	274	\$ 427,958.16	1.25%

7/17/2015	AN9200	2,460,059	17	35,882.15	1.46%
7/17/2015	AN9209	1,662,653	13	29,430.09	1.77%
8/19/2015	AP0334	548,691	4	13,719.68	2.50%
8/19/2015	AP0335	3,141,021	26	48,598.02	1.55%
9/18/2015	APO322	1,483,842	13	36,209.67	2.44%
9/18/2015	APO323	713,405	6	9,345.83	1.31%
10/20/2015	AP0369	2,165,592	15	53,230.60	2.46%
10/20/2015	AQ2070	81,524	1	894.05	1.10%
11/18/2015	AQ2067	931,957	7	23,674.32	2.54%
11/18/2015	AQ2068	2,022,086	16	28,921.97	1.43%
12/16/2015	AQ2052	233,112	2	5,435.89	2.33%
12/16/2015	AQ2053	1,460,008	10	17,855.01	1.22%
1/28/2016	AR3208	2,359,234	18	32,899.43	1.39%
1/28/2016	AR3209	275,356	2	6,603.64	2.40%
2/18/2016	AR3216	1,394,529	10	18,395.28	1.32%
2/18/2016	AR3217	945,902	7	21,972.89	2.32%
3/21/2016	AS6587	768,316	6	9,637.76	1.25%
3/21/2016	AS6588	227,305	2	5,256.58	2.31%
4/18/2016	AS6595	1,569,208	11	18,893.85	1.20%
5/20/2016	AS6604	1,958,185	14	29,330.47	1.50%
6/20/2016	AU3392	1,465,400	8	25,492.49	1.74%
6/20/2016	AU3393	116,119	1	2,635.89	2.27%
6/20/2016	AU3396	1,602,790	14	28,656.89	1.79%

FY 2016	\$	29,586,294	223	\$	502,972.45	1.70%
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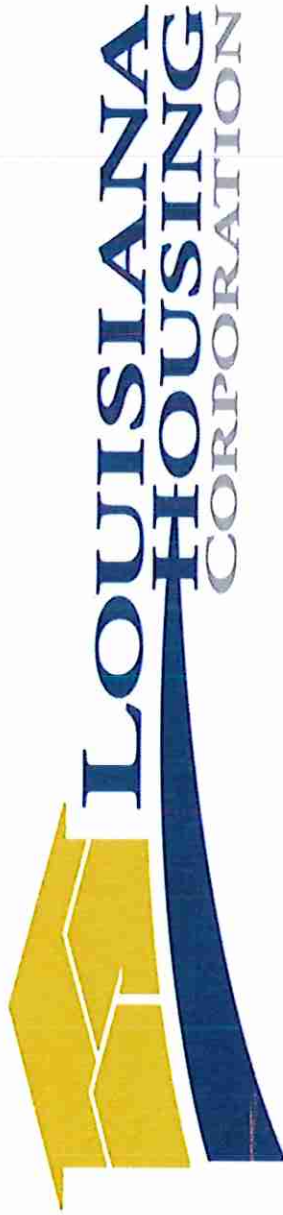
7/19/2016	AU3405	1,874,685	16	30,877.96	1.65%
7/19/2016	AU3406	287,864	3	3,986.05	1.38%
7/19/2016	AU3407	1,274,504	7	18,872.55	1.48%
8/17/2016	AU3412	3,383,792	25	54,954.96	1.62%
8/17/2016	AU3413	184,139	1	2,860.02	1.55%
9/19/2016	AV6302	97,678	1	1,414.66	1.45%
9/19/2016	AV6303	1,113,457	6	15,115.33	1.36%
9/19/2016	AV6304	2,903,830	26	44,908.12	1.55%
9/19/2016	AV6305	999,307	8	9,637.24	0.96%
10/18/2016	AV6285	989,853	6	12,548.44	1.27%
10/18/2016	AV6286	1,881,858	17	25,744.98	1.37%
10/18/2016	AV6287	361,319	3	4,415.56	1.22%

FY 2017	\$	15,352,286	119	\$	225,335.87	1.47%
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Grand Totals	\$	96,154,363	755	\$	1,490,732.26	1.55%
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¹ LHC Proceeds and Profit % are Net of DPA Reimbursement

October 2016



Monthly Update

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LHC FNMA HFA Preferred Program

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Program Summary - Stage Summary by Reservation Date			
		Since Inception	October
Total Pipeline:	Loan Count	Loan Amount	Loan Count
	246	\$39,543,383.00	14
<i>Snapshot Stage Summary - as of 10/31/2016</i>			
Reservation	2	\$397,700.00	2
Underwriting	0	\$0.00	0
Compliance	27	\$3,653,537.00	12
Purchased/Servicer	10	\$1,523,972.00	0
Pooled	0	\$0.00	0
Investor/Trustee	157	\$26,182,105.00	0
Cancelled	50	\$7,786,069.00	0
<i>Cumulative Stage Summary - as of 10/31/2016</i>			
Reservation	246	\$39,543,383.00	14
Underwriting	194	\$31,359,614.00	12
Compliance	194	\$31,359,614.00	12
Purchased/Servicer	167	\$27,706,077.00	0
Pooled	157	\$26,182,105.00	0
Investor/Trustee	157	\$26,182,105.00	0
Cancelled	50	\$7,786,069.00	0

*Data provided by LHC

Loan Progression Summary Since Inception		
Stage Progression	Average # of Days	# of Loans
From Reservation to Underwriter Certification	11.08 days	194
From eHP Compliance to Loan Purchase	54.09 days	167
From Reservation to Loan Purchase	63.49 days	167

Days to Purchase By Purchase Month		
Purchase Month	Days From Reservation	# of Loans
November 2015	64.33 days	6
December 2015	69.89 days	9
January 2016	70.00 days	8
February 2016	64.60 days	5
March 2016	52.33 days	3
April 2016	51.40 days	5
May 2016	51.63 days	8
June 2016	64.80 days	10
July 2016	65.50 days	2
August 2016	68.74 days	27
September 2016	84.13 days	8
October 2016	68.42 days	12

LHC FNMA HFA Preferred Program

Settlement Details						
Settlement Date	Loan ID	Reservation Date	Current Prin	LHC Fee (%)	LHC Fee (\$)	Settlement Total
10/11/16	PC183	06/28/16	154,781	0.598%	925.50	
10/11/16	PC189	07/05/16	188,628	0.442%	833.85	
10/11/16	PC224	09/02/16	207,580	0.478%	992.10	
10/11/16	PC200	07/20/16	215,050	0.558%	1,199.58	
10/11/16	PC159	06/02/16	171,992	0.498%	856.63	
10/11/16	PC163	06/07/16	138,184	0.631%	871.77	
10/11/16	PC179	06/22/16	95,626	0.630%	602.80	
10/11/16	PC185	06/30/16	169,312	0.482%	816.61	
10/11/16	PC186	06/30/16	142,222	0.482%	685.96	
10/11/16	PC194	07/12/16	163,577	0.451%	737.84	
10/11/16	PC202	07/20/16	142,038	0.449%	638.10	
10/11/16	PC204	07/21/16	130,612	0.418%	545.96	
10/11/16	PC210	08/02/16	164,203	0.480%	787.66	
10/11/16	PC223	08/31/16	145,500	0.486%	706.77	
10/11/16	PC188	07/05/16	178,020	0.506%	900.33	
10/11/16	PC196	07/13/16	289,003	0.475%	1,371.32	
10/11/16	PC199	07/19/16	210,728	0.434%	913.77	
10/11/16	PC211	08/03/16	230,743	0.410%	946.48	15,333.03

	Current Prin	LHC Fee (\$)
Since Inception	\$26,271,362.07	\$187,844.96
FYTD	\$9,661,386.99	\$51,759.89
October 2016	\$3,137,798.85	\$15,333.03