



Board of Directors

Updates and Reports

April 11, 2018

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Louisiana Housing Authority Reports

April 11, 2018

LOUISIANA HOUSING AUTHORITY ACTIVITY

Program	Households Served	Funds Disbursed/Total Payments	Balance of Funds	Program End Date
Homeless Supports and Housing – Katrina/Rita	78	\$26,438,829	\$71,500	3/31/18
Supportive Housing Services – Katrina/Rita	5,921	\$64,134,412	\$8,670,067	12/31/22
Contaminated Drywall/STARS- CDBG Katrina/Rita	167	\$2,096,662	\$367,719	6/30/23
Emergency Solutions Grant – FY16	156	\$613,210	\$1,539,397	Renewed Annually
Section 811 PRA Demo	209	\$1,394,308	\$7,095,620	9/30/2025
Project-Based Vouchers (PBV)	1,500	\$4,168,230	\$9,717,763	Renewed annually
Continuum of Care – FY16	1,098	\$10,162,859	\$1,363,090	3/31/2018
As of the March 31, 2018, reporting period:	9,515 Households Served	\$109,008,510 Disbursed*	\$28,825,156 Remaining	N/A

*The funds associated with these programs directly impact households, but do not represent the total amount of LHA funding or disbursements.

LOUISIANA HOUSING AUTHORITY UPDATES

1. Homelessness Supports and Housing – Katrina/Rita

<i>Budget</i>	<i>Funds Expended Through 3/31/18</i>	<i>Percentage Expended Through 3/31/18</i>	<i>#PSH units developed (Total = 78)</i>	<i>#Shelter Beds Repaired(Total = 200)</i>
\$26,510,329	\$26,438,829	99.7%	McCaleb – 21 Tulane – 30 Canal - 27	200

- Balance of funds to be used as follows:
 - \$1,738,599.21 – Rehab of the New Orleans Mission – 200 bed emergency shelter for people experiencing homelessness- CEA expired 2/28/2017; in closeout process – waiting for the developer (GCHP) to submit the closeout packet.
- Budget and expended amounts now include program income

2. Supportive Housing Services – CDBG Katrina/Rita and 2016 Flooding

<i>Budget</i>	<i>Funds Expended Through 3/31/18</i>	<i>Percentage Expended Through 3/31/18</i>	<i>#Persons Assisted with New Access to a Service as of 3/31/18(cumulative)</i>	<i>Program End Date</i>
Katrina \$72,804,479	\$64,134,412	88%	5,921	12/31/2018
Flood \$5,000,000	\$0	0%	136	4/1/2023

- The program provides supportive services to the severely disabled living in PSH units
- Budget and expended amounts now include program income

3. Louisiana Services Network Data Consortium – CDBG Katrina/Rita

<i>Budget</i>	<i>Funds Expended Through 3/31/18</i>	<i>Percentage Expended Through 3/31/18</i>	<i>Program End Date</i>
\$400,000	\$392,428	98%	6/30/2016

- The contract is funding the integration of 9 separate Homeless Management Information Systems into one statewide integrated system; In closeout process. Waiting for packet to be returned by LSND.

4. Contaminated Drywall/STARS-CDBG for Katrina/Rita and 2016 Flooding

<i>Budget</i>	<i>Funds Expended Through 3/31/18</i>	<i>Percentage Expended Through 3/31/18</i>	<i>Assisted Households</i>	<i>CEA End Date</i>
Katrina \$2,464,381	\$2,096,662	85%	167	6/30/2023
Flood \$16,000,000	\$2,433,016	15%	560	4/1/2023

- K/R budget increased in 2017 by \$286,664

5. Emergency Solutions Grant

<i>Budget</i>	<i>Funds Expended Through 3/31/18</i>	<i>Percentage Expended Through 3/31/18</i>	<i>Number of Contracts</i>	<i>Contract End Date</i>	<i>Units of Service for Shelters</i>	<i>Units of Financial Assistance</i>
FY14 award= \$2,252,948	\$2,241,037	99%	20	6/30/2016	5,249	3,022
FY15 award=\$2,361,022	\$2,293,988	97%	22	6/30/2017	3,306	1,553
FY16 award=\$2,152,607	\$613,210	28%	18	6/30/2018	3,237	253

- Provides funding to local communities to support homeless shelters by providing shelter housing, and/or rental assistance to homeless individuals and families who are either homeless or at risk of homelessness
- The "Units of Service Delivery for Shelters" column reflects the number of persons provided housing at homeless shelters
- The "Units of Financial Assistance" column reflects the number of financial assistance payments made on behalf of a client (rent, deposit, utilities)

6. HOME Tenant Based Rental Assistance (TBRA)

<i>Budget</i>	<i>Funds Expended Through 3/31/18</i>	<i>Percentage Expended Through 3/31/18</i>	<i>Program End Date</i>	<i>Households Served</i>
Youth Aging Out of Foster Care HOME TBRA \$500K	\$483,273	97%	Individually based (contracts are for 24 months of assistance)	41
Section 811 PRA Demo Security Deposits \$150,000	\$35,168	23%	Individually Based	87
TBRA Disaster \$610,000	\$587,353	96%	Individually Based	52

7. Permanent Supportive Housing – Support Contracts

Hawkins Contract - \$222,188			
<i>Budget</i>	<i>Funds Expended Through 3/31/18</i>	<i>Percentage Expended Through 3/31/18</i>	<i>Contract End Date</i>
\$200,000	\$35,512	16%	12/31/2019

- Contract provides legal services for the Louisiana Housing Authority; contract amendment awaiting AG approval

TAC contract - \$87,793			
<i>Budget</i>	<i>Funds Expended Through 3/31/18</i>	<i>Percentage Expended Through 3/31/18</i>	<i>Contract End Date</i>
\$87,793	\$87,793	100%	6/30/2018

- Contract provides technical assistance for administering the PSH program

Linda Jarrell contract - \$77,500			
Budget	Funds Expended Through 3/31/18	Percentage Expended Through 3/31/18	Contract End Date
\$77,500	\$68,134	88%	12/31/2018

- Contract provides assistance with recruiting owners and completing contracts for the PRA Section 811 Program

Michele S. Williams contract - \$108,350			
Budget	Funds Expended Through 3/31/18	Percentage Expended Through 3/31/18	Contract End Date
\$108,350	\$104,705	97%	9/30/2018

- Contract provides technical assistance for administering the PSH program

8. Permanent Supportive Housing – Rental Funding

Project Based Voucher							
Program	CY 2018 Voucher Renewal Funding	CY 2018 Voucher Disbursements	Percentage Expended Through 3/31/18	Units Under Contract 3/31/18	Leased Vouchers as of 3/18	Total Voucher Allocation	Contract End Date
PBV	\$12,563,620	\$3,840,548	31%	1,886	1,500	2,000	Funding Renewed Annually

Section 811 PRA Demo							
Program	2012 Grant	Funds Expended Through 4/1/18	Percentage Expended Through 4/1/18	Total Units Under Contract	Total Units Leased	Total Units Proposed	Contract End Date
811	\$8,489,928	\$1,394,308	16%	209	105	199	9/30/2025

Continuum of Care						
Program	Competition Renewal Funding	Competition Expenses	Percentage Expended as of	Projected #Households Served per Month	Actual #Households Served	Contract End Date
CoC FY15	\$11,215,857	\$9,012,564	80% (3/2017)	1,040	970 (3/2017)	3/31/17
CoC FY16	\$11,525,949	\$10,162,859	88% (3/2018)	1,098	1,038 (3/2018)	3/31/18



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Single Family Programs Reports

April 11, 2018



Single Family Housing as of March 31, 2018

Single Family Dashboard

Total Loan Count (Cumulative)	Average Loan Amount	March, 2018	March, 2017	February, 2018	February, 2017	FY Quarter 3, 2018	FY Quarter 3, 2017
Reservations							
2018A SF MRB Program							
	Start Date: 3/1/2018						
3	\$96,555.67	3	\$289,667.00	0	\$0.00	0	\$0.00
Government Loan TBA Program							
	Start Date:						
2	\$125,190.00	0	\$0.00	0	\$0.00	0	\$0.00
LHC Advantage Program							
	Start Date: 12/18/2017						
8	\$178,859.50	5	\$930,036.00	0	\$0.00	3	\$500,840.00
LHC Choice Conventional Program							
	Start Date: 5/23/2017						
31	\$150,556.77	7	\$1,076,045.00	0	\$0.00	3	\$465,406.00
LHC Preferred Conventional Program							
	Start Date: 3/13/2015						
571	\$160,456.38	18	\$2,761,634.00	15	\$2,137,783.00	28	\$4,239,453.00
Market Rate GNMA Program							
	Start Date: 7/9/2013						
1632	\$131,283.66	20	\$2,641,345.00	35	\$5,626,395.00	15	\$2,232,466.00
Mortgage Credit Certificate Program							
	Start Date: 12/29/2016						
23	\$145,565.48	1	\$158,585.00	1	\$128,783.00	2	\$317,496.00

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2276	\$715,861,715.00	54	\$7,657,313.00	51	\$7,892,961.00	54	\$7,755,661.00	40	\$6,356,159.00	145	\$21,521,813.00	121	\$18,500,135.00
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Total Loan Count (Cumulative)	Average Loan Amount	March, 2018	March, 2017	February, 2018	February, 2017	FY Quarter 3, 2018	FY Quarter 3, 2017						
Pooled													
LHC Choice Conventional Program													
Start Date: 5/23/2017													
6	\$173,010.67	1	\$241,530.00	0	\$0.00	1	\$155,325.00	0	\$0.00	2	\$396,855.00	0	\$0.00
LHC Preferred Conventional Program													
Start Date: 3/13/2015													
397	\$163,030.27	14	\$2,252,339.00	11	\$1,725,631.00	20	\$3,285,609.00	20	\$2,953,078.00	34	\$5,537,948.00	42	\$6,362,569.00
Market Rate GNMA Program													
Start Date: 7/9/2013													
1167	\$131,809.53	15	\$1,784,119.00	26	\$3,503,225.00	22	\$2,881,880.00	46	\$6,584,146.00	49	\$6,284,571.00	93	\$12,919,074.00
Mortgage Credit Certificate Program													
Start Date: 12/29/2016													
14	\$131,422.86	1	\$155,103.00	0	\$0.00	1	\$118,340.00	0	\$0.00	2	\$273,443.00	0	\$0.00
1584	\$221,422,728.00	31	\$4,433,091.00	37	\$5,228,856.00	44	\$6,441,154.00	66	\$9,537,224.00	87	\$12,492,817.00	135	\$19,281,643.00

Total Loan Count (Cumulative)	Average Loan Amount	March, 2018	March, 2017	February, 2018	February, 2017	FY Quarter 3, 2018	FY Quarter 3, 2017
Active							
2018A SF MRB Program							
	Start Date: 3/1/2018						
2	\$116,848.50	2	\$233,697.00	0	\$0.00	0	\$0.00
				0	\$0.00	0	\$0.00
Government Loan TBA Program							
	Start Date:						
2	\$125,190.00	0	\$0.00	0	\$0.00	0	\$0.00
LHC Advantage Program							
	Start Date: 12/18/2017						
7	\$180,257.86	4	\$760,965.00	0	\$0.00	3	\$500,840.00
				0	\$0.00	0	\$0.00
LHC Choice Conventional Program							
	Start Date: 5/23/2017						
12	\$132,718.17	6	\$805,295.00	0	\$0.00	2	\$276,353.00
				0	\$0.00	0	\$0.00
LHC Preferred Conventional Program							
	Start Date: 3/13/2015						
65	\$153,275.26	16	\$2,518,906.00	0	\$0.00	24	\$3,632,718.00
				0	\$0.00	0	\$0.00
Market Rate GNMA Program							
	Start Date: 7/9/2013						
44	\$140,379.66	17	\$2,302,596.00	0	\$0.00	14	\$2,086,002.00
				0	\$0.00	0	\$0.00
Mortgage Credit Certificate Program							
	Start Date: 12/29/2016						
2	\$185,265.00	1	\$158,585.00	0	\$0.00	0	\$0.00
				0	\$0.00	0	\$0.00
134	\$19,848,627.00	46	\$6,780,044.00	0	\$0.00	43	\$6,495,913.00
				0	\$0.00	0	\$0.00
						108	\$16,043,136.00
						0	\$0.00

Total Loan Count (Cumulative)	Average Loan Amount	March, 2018		March, 2017		February, 2018		February, 2017		FY Quarter 3, 2018		FY Quarter 3, 2017	
Cancelled													
2018A SF MRB Program													
	Start Date: 3/1/2018												
1	\$55,970.00	1	\$55,970.00	0	\$0.00	0	\$0.00	0	\$0.00	1	\$55,970.00	0	\$0.00
LHC Choice Conventional Program													
	Start Date: 5/23/2017												
13	\$156,659.85	1	\$270,750.00	0	\$0.00	1	\$189,053.00	0	\$0.00	3	\$579,803.00	0	\$0.00
LHC Preferred Conventional Program													
	Start Date: 3/13/2015												
108	\$155,905.35	4	\$677,485.00	3	\$283,925.00	4	\$570,360.00	0	\$0.00	9	\$1,524,295.00	6	\$673,750.00
Market Rate GNMA Program													
	Start Date: 7/9/2013												
421	\$128,875.31	9	\$1,309,979.00	10	\$1,652,185.00	3	\$301,437.00	9	\$1,233,470.00	16	\$2,151,435.00	27	\$4,029,080.00
Mortgage Credit Certificate Program													
	Start Date: 12/29/2016												
7	\$162,508.00	3	\$458,386.00	0	\$0.00	0	\$0.00	1	\$183,900.00	5	\$789,515.00	1	\$183,900.00
550	\$74,324,386.00	18	\$2,772,570.00	13	\$1,936,110.00	8	\$1,060,850.00	10	\$1,417,370.00	34	\$5,101,018.00	34	\$4,886,730.00
Cancelled Reasons													
Total Loan Count						Total Loan Amount		Average Loan Amount					
Lender Withdrew / Compliance Failure						211		\$28,265,357.00		\$133,959.04			
Property Issues						116		\$14,725,329.00		\$126,942.49			
Borrower Did Not Qualify / Underwriter Rejected						221		\$31,031,879.00		\$140,415.74			
Total						548		\$74,022,565.00		\$135,077.67			

Loan Summary

	Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size
2018A SF MRB PROGRAM					
Program State Date:	3/1/2018				
Reserved to Date:	3	\$289,667.00	\$96,555.67	\$44,583.08	1.00
Current Pipeline:	2	\$233,697.00	\$116,848.50	\$48,625.80	1.00
Cancelled to Date:	1	\$55,970.00	\$55,970.00	\$36,497.64	1.00
GOVERNMENT LOAN TBA PROGRAM					
Program State Date:					
Reserved to Date:	2	\$250,380.00	\$125,190.00	\$49,380.00	1.00
Current Pipeline:	2	\$250,380.00	\$125,190.00	\$49,380.00	1.00
LHC ADVANTAGE PROGRAM					
Program State Date:	12/18/2017				
Reserved to Date:	7	\$1,261,805.00	\$180,257.86	\$53,843.01	1.86
Current Pipeline:	7	\$1,261,805.00	\$180,257.86	\$53,843.01	1.86
LHC CHOICE CONVENTIONAL PROGRAM					
Program State Date:	5/23/2017				
Fiscal Year	2018				
Pooled	6	\$1,038,064.00	\$173,010.67	\$73,188.57	1.83
Reserved to Date:	31	\$4,667,260.00	\$150,556.77	\$56,830.16	1.94
Pooled to Date:	6	\$1,038,064.00	\$173,010.67	\$73,188.57	1.83
Current Pipeline:	12	\$1,592,618.00	\$132,718.17	\$39,657.31	1.92
Cancelled to Date:	13	\$2,036,578.00	\$156,659.85	\$65,131.98	2.00
LHC PREFERRED CONVENTIONAL PROGRAM					
Program State Date:	3/13/2015				

		Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size
Fiscal Year	2016					
	Pooled	95	\$16,207,205.00	\$170,602.16	\$67,217.35	2.24
Fiscal Year	2017					
	Pooled	161	\$25,055,179.00	\$155,622.23	\$62,301.31	1.88
Fiscal Year	2018					
	Pooled	138	\$23,039,752.00	\$166,954.72	\$63,006.83	2.02
Reserved to Date:		570	\$91,523,689.00	\$160,567.88	\$62,041.79	2.03
Pooled to Date:		397	\$64,723,019.00	\$163,030.27	\$63,782.99	2.02
Current Pipeline:		65	\$9,962,892.00	\$153,275.26	\$56,891.83	1.98
Cancelled to Date:		108	\$16,837,778.00	\$155,905.35	\$58,740.78	2.07

MARKET RATE GNMA PROGRAM

Program Start Date:	7/9/2013					
Fiscal Year	2016					
	Pooled	222	\$29,501,647.00	\$132,890.30	\$44,332.79	1.87
Fiscal Year	2017					
	Pooled	345	\$47,195,801.00	\$136,799.42	\$45,421.33	1.83
Fiscal Year	2018					
	Pooled	187	\$25,828,098.00	\$138,118.17	\$44,293.73	1.68
Reserved to Date:		1632	\$214,254,934.00	\$131,283.66	\$43,370.76	1.91
Pooled to Date:		1167	\$153,821,725.00	\$131,809.53	\$43,491.27	1.87
Current Pipeline:		44	\$6,176,705.00	\$140,379.66	\$45,378.46	2.00
Cancelled to Date:		421	\$54,256,504.00	\$128,875.31	\$42,826.87	2.01

	Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size
MORTGAGE CREDIT CERTIFICATE					
Program Start Date:	12/29/2016				
Fiscal Year 2017					
Certificate Issued	5	\$645,483.00	\$129,096.60	\$38,541.86	2.40
Fiscal Year 2018					
Certificate Issued	9	\$1,194,437.00	\$132,715.22	\$40,227.68	2.44
Reserved to Date:	23	\$3,348,006.00	\$145,565.48	\$43,214.86	2.35
Current Pipeline:	2	\$370,530.00	\$185,265.00	\$42,028.92	4.00
Cancelled to Date:	7	\$1,137,556.00	\$162,508.00	\$50,732.21	1.71

Pooled Loans Interest Rate

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Acadia	FY 2016	2	4.375%	1	\$176,641.00	\$176,641.00
	FY 2017	4	4.875%	1	\$109,971.00	\$109,971.00
	FY 2018	2	4.875%	1	\$145,500.00	\$145,500.00
Allen	FY 2016	1	5.125%	1	\$184,300.00	\$184,300.00
		3	4.875%	1	\$91,315.00	\$91,315.00
	FY 2018	1	4.375%	1	\$116,161.00	\$116,161.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Ascension	FY 2016	1	4.500%	1	\$150,228.00	\$150,228.00
		3	4.875%	3	\$524,044.00	\$174,681.33
		4	4.375%	2	\$392,557.00	\$196,278.50
			4.750%	1	\$270,602.00	\$270,602.00
	FY 2017	1	3.875%	1	\$180,175.00	\$180,175.00
			4.375%	2	\$430,983.00	\$215,491.50
			4.500%	3	\$512,837.00	\$170,945.67
			4.750%	2	\$414,093.00	\$207,046.50
		2	3.875%	1	\$124,208.00	\$124,208.00
			4.375%	3	\$501,743.00	\$167,247.67
		3	4.500%	1	\$171,830.00	\$171,830.00
			4.875%	1	\$173,850.00	\$173,850.00
		4	4.375%	2	\$460,018.00	\$230,009.00
	FY 2018	1	4.875%	3	\$476,332.00	\$158,777.33
		2	4.750%	1	\$154,230.00	\$154,230.00
			5.000%	1	\$220,924.00	\$220,924.00
Avoyelles	FY 2018	1	4.875%	1	\$130,591.00	\$130,591.00
		3	5.000%	1	\$83,460.00	\$83,460.00
Benetregerd	FY 2016	2	4.375%	1	\$66,768.00	\$66,768.00
		3	4.875%	1	\$138,225.00	\$138,225.00
	FY 2017	1	4.375%	1	\$137,464.00	\$137,464.00
			4.500%	1	\$82,450.00	\$82,450.00
		2	4.375%	1	\$132,890.00	\$132,890.00
		3	4.625%	1	\$45,590.00	\$45,590.00
Bienville	FY 2016	3	4.375%	1	\$164,956.00	\$164,956.00
Bossier	FY 2016	1	4.500%	1	\$164,465.00	\$164,465.00
			4.875%	1	\$227,368.00	\$227,368.00
			4.375%	1	\$103,098.00	\$103,098.00
			4.750%	1	\$166,355.00	\$166,355.00
			4.875%	2	\$279,837.00	\$139,918.50
			5.125%	1	\$176,540.00	\$176,540.00
		3	4.375%	2	\$213,069.00	\$106,534.50

Louisiana Housing Corporation

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Bossier	FY 2016	3	4.500%	1	\$112,917.00	\$112,917.00
			4.750%	2	\$338,045.00	\$169,022.50
			4.875%	1	\$160,000.00	\$160,000.00
		4	4.375%	4	\$670,320.00	\$167,580.00
			4.500%	1	\$176,739.00	\$176,739.00
			4.625%	2	\$403,035.00	\$201,517.50
	FY 2017	1	4.750%	2	\$373,886.00	\$186,943.00
			4.375%	6	\$773,428.00	\$128,904.67
			4.500%	4	\$473,117.00	\$118,279.25
		2	4.625%	3	\$401,095.00	\$133,698.33
			3.875%	5	\$722,617.00	\$144,523.40
			4.375%	4	\$440,336.00	\$110,084.00
		3	4.625%	2	\$389,455.00	\$194,727.50
			4.375%	3	\$341,695.00	\$113,898.33
			4.500%	2	\$265,108.00	\$132,554.00
		4	4.625%	1	\$139,389.00	\$139,389.00
			4.875%	4	\$653,965.00	\$163,491.25
			5.125%	2	\$311,229.00	\$155,614.50
			4.500%	1	\$115,862.00	\$115,862.00
			4.875%	5	\$915,115.00	\$183,023.00
			5.000%	3	\$532,918.00	\$177,639.33
	FY 2018	1	5.125%	1	\$148,895.00	\$148,895.00
			4.750%	3	\$547,677.00	\$182,559.00
			4.875%	3	\$341,155.00	\$113,718.33
		2	5.000%	2	\$340,405.00	\$170,202.50
			5.125%	1	\$183,330.00	\$183,330.00
			4.875%	3	\$682,153.00	\$227,384.33
		3	5.000%	3	\$458,473.00	\$152,824.33
			5.125%	4	\$538,236.00	\$134,559.00
			5.250%	1	\$104,760.00	\$104,760.00
		4	4.750%	1	\$132,063.00	\$132,063.00
			5.000%	1	\$135,500.00	\$135,500.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Bossier	FY 2018	3	5.250%	2	\$310,400.00	\$155,200.00
			5.375%	1	\$111,935.00	\$111,935.00
			5.500%	1	\$78,452.00	\$78,452.00
			5.750%	1	\$84,343.00	\$84,343.00
Caddo	FY 2016	1	4.375%	10	\$1,231,636.00	\$123,163.60
			4.500%	8	\$885,069.00	\$110,633.63
			4.750%	1	\$144,530.00	\$144,530.00
			4.875%	2	\$169,669.00	\$84,834.50
			5.125%	1	\$218,250.00	\$218,250.00
			4.375%	4	\$508,026.00	\$127,006.50
		2	4.500%	2	\$257,155.00	\$128,577.50
			4.750%	3	\$448,140.00	\$149,380.00
			4.875%	8	\$1,127,268.00	\$140,908.50
		3	5.125%	1	\$87,300.00	\$87,300.00
			4.375%	10	\$1,328,825.00	\$132,882.50
			4.750%	2	\$366,240.00	\$183,120.00
	FY 2017	4	4.875%	4	\$440,251.00	\$110,062.75
			4.375%	14	\$1,760,240.00	\$125,731.43
			4.625%	3	\$359,480.00	\$119,826.67
		1	3.875%	2	\$204,133.00	\$102,066.50
			4.000%	1	\$65,687.00	\$65,687.00
			4.375%	19	\$2,281,501.00	\$120,079.00
		2	4.500%	4	\$437,429.00	\$109,357.25
			4.625%	4	\$508,668.00	\$127,167.00
			4.750%	3	\$431,313.00	\$143,771.00
			4.875%	1	\$184,594.00	\$184,594.00
		3	3.875%	6	\$684,765.00	\$114,127.50
			4.375%	10	\$1,211,836.00	\$121,183.60
			4.625%	8	\$1,292,410.00	\$161,551.25
		4	4.750%	1	\$138,710.00	\$138,710.00
			3.875%	12	\$1,572,681.00	\$131,056.75
		5	4.375%	12	\$1,570,019.00	\$130,834.92

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount	
Caddo	FY 2017	3	4.500%	2	\$252,344.00	\$126,172.00	
			4.750%	1	\$135,703.00	\$135,703.00	
			4.875%	4	\$589,115.00	\$147,278.75	
			5.000%	1	\$130,950.00	\$130,950.00	
		4	4.375%	1	\$147,250.00	\$147,250.00	
		4.500%	1	\$147,283.00	\$147,283.00		
		4.875%	8	\$940,999.00	\$117,624.88		
		5.000%	3	\$321,226.00	\$107,075.33		
		FY 2018	1	0.000%	1	\$132,554.00	\$132,554.00
				3.875%	1	\$114,389.00	\$114,389.00
				4.375%	1	\$119,790.00	\$119,790.00
				4.750%	2	\$374,129.00	\$187,064.50
	4.875%		6	\$902,898.00	\$150,483.00		
	5.000%		5	\$705,345.00	\$141,069.00		
	5.125%		2	\$320,100.00	\$160,050.00		
	5.250%		1	\$118,340.00	\$118,340.00		
	2	4.500%	1	\$98,188.00	\$98,188.00		
		4.750%	2	\$262,163.00	\$131,081.50		
		4.875%	7	\$877,811.00	\$125,401.57		
		5.000%	11	\$1,429,006.00	\$129,909.64		
		5.125%	4	\$578,266.00	\$144,566.50		
		5.250%	1	\$126,100.00	\$126,100.00		
		4.875%	4	\$594,222.00	\$148,555.50		
		5.000%	2	\$192,911.00	\$96,455.50		
		5.125%	2	\$388,291.00	\$194,145.50		
		5.250%	2	\$357,930.00	\$178,965.00		
		5.375%	5	\$565,515.00	\$113,103.00		

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Calcasieu	FY 2016	2	4.250%	1	\$179,450.00	\$179,450.00
			5.000%	1	\$232,659.00	\$232,659.00
		3	4.500%	1	\$119,790.00	\$119,790.00
			4.750%	1	\$296,820.00	\$296,820.00
	FY 2017	4	4.625%	1	\$176,540.00	\$176,540.00
		1	4.500%	1	\$137,365.00	\$137,365.00
		4	4.000%	1	\$121,250.00	\$121,250.00
			4.875%	1	\$194,413.00	\$194,413.00
	FY 2018	3	5.125%	1	\$198,850.00	\$198,850.00
Claiborne	FY 2016	4	4.375%	1	\$58,913.00	\$58,913.00
	FY 2018	3	4.875%	1	\$104,080.00	\$104,080.00
			5.250%	1	\$67,925.00	\$67,925.00
DeSoto	FY 2016	1	4.375%	1	\$185,576.00	\$185,576.00
		4	4.375%	1	\$136,482.00	\$136,482.00
	FY 2017	1	4.500%	1	\$147,283.00	\$147,283.00
		2	4.500%	1	\$224,555.00	\$224,555.00
		3	5.000%	1	\$101,850.00	\$101,850.00
	FY 2018	4	4.875%	2	\$191,467.00	\$95,733.50
		2	5.000%	1	\$111,935.00	\$111,935.00
East Baton Rouge	FY 2016	1	4.375%	8	\$1,001,314.00	\$125,164.25
			4.500%	5	\$738,424.00	\$147,684.80
			4.875%	6	\$749,077.00	\$124,846.17
			5.000%	1	\$121,153.00	\$121,153.00
		2	4.375%	3	\$548,371.00	\$182,790.33
			4.500%	1	\$81,632.00	\$81,632.00
			4.750%	1	\$199,820.00	\$199,820.00
			4.875%	10	\$1,436,838.00	\$143,683.80
			5.000%	1	\$177,510.00	\$177,510.00
		3	4.375%	2	\$371,053.00	\$185,526.50
			4.750%	2	\$322,913.00	\$161,456.50
			4.875%	4	\$754,924.00	\$188,731.00
		4	4.375%	5	\$666,828.00	\$133,365.60

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East Baton Rouge	FY 2016	4	4.750%	1	\$161,893.00	\$161,893.00
	FY 2017	1	4.375%	9	\$1,375,240.00	\$152,804.44
			4.500%	1	\$58,913.00	\$58,913.00
			4.750%	3	\$172,656.00	\$157,550.00
			4.875%	1	\$98,188.00	\$98,188.00
		2	3.875%	4	\$625,460.00	\$156,365.00
			4.375%	10	\$1,287,239.00	\$128,723.90
			4.625%	1	\$67,415.00	\$67,415.00
		3	3.875%	2	\$351,083.00	\$175,541.50
			4.375%	8	\$1,230,403.00	\$153,800.38
			4.500%	4	\$493,607.00	\$123,401.75
			4.625%	2	\$295,850.00	\$147,925.00
			4.875%	2	\$328,832.00	\$164,416.00
		4	4.375%	1	\$120,772.00	\$120,772.00
			4.500%	1	\$171,731.00	\$171,731.00
			4.750%	2	\$257,115.00	\$128,557.50
			4.875%	4	\$689,753.00	\$172,438.25
			5.000%	5	\$827,083.00	\$165,416.60
	FY 2018	1	4.375%	2	\$400,381.00	\$200,190.50
			4.500%	1	\$167,676.00	\$167,676.00
			4.625%	1	\$69,332.00	\$69,332.00
			4.750%	1	\$135,009.00	\$135,009.00
			4.875%	5	\$695,565.00	\$139,113.00
			5.000%	6	\$784,338.00	\$130,723.00
			5.125%	1	\$135,800.00	\$135,800.00
		2	4.375%	1	\$129,292.00	\$129,292.00
			4.750%	2	\$417,873.00	\$208,936.50
			5.000%	4	\$629,533.00	\$157,383.25
			5.125%	4	\$795,675.00	\$198,918.75
		3	4.875%	1	\$84,343.00	\$84,343.00
			5.000%	3	\$545,700.00	\$181,900.00
			5.125%	1	\$213,303.00	\$213,303.00
			5.375%	4	\$557,711.00	\$139,427.75
			5.750%	2	\$287,155.00	\$143,577.50

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Evangeline Grant	FY 2016	2	4.375%	1	\$74,489.00	\$74,489.00
	FY 2016	1	4.875%	1	\$93,120.00	\$93,120.00
			5.000%	1	\$92,150.00	\$92,150.00
		2	4.875%	1	\$119,387.00	\$119,387.00
		4	4.625%	1	\$189,150.00	\$189,150.00
	FY 2017	1	4.375%	1	\$95,243.00	\$95,243.00
			4.750%	1	\$115,430.00	\$115,430.00
		4	4.625%	1	\$170,477.00	\$170,477.00
Iberia	FY 2017	4	5.125%	1	\$95,060.00	\$95,060.00
Iberville	FY 2018	2	5.000%	1	\$199,224.00	\$199,224.00
Jackson	FY 2018	3	5.750%	1	\$45,166.00	\$45,166.00
Jefferson	FY 2016	1	4.500%	1	\$175,757.00	\$175,757.00
			5.000%	1	\$198,850.00	\$198,850.00
			5.125%	2	\$489,650.00	\$244,825.00
		2	4.750%	1	\$172,660.00	\$172,660.00
			4.875%	2	\$500,730.00	\$250,365.00
		3	4.750%	1	\$223,100.00	\$223,100.00
			4.875%	2	\$386,553.00	\$193,276.50
		4	4.375%	2	\$236,634.00	\$118,317.00
			4.625%	2	\$344,735.00	\$172,367.50
	FY 2017	1	4.375%	4	\$333,792.00	\$83,448.00
			4.500%	3	\$508,753.00	\$169,584.33
			4.625%	1	\$160,550.00	\$160,550.00
			4.750%	5	\$877,793.00	\$175,558.60
			4.875%	1	\$81,496.00	\$81,496.00
		2	3.875%	3	\$440,358.00	\$146,786.00
			4.375%	7	\$815,032.00	\$116,433.14
			4.625%	4	\$740,153.00	\$185,038.25
			4.750%	1	\$96,418.00	\$96,418.00
		3	3.875%	1	\$81,496.00	\$81,496.00
			4.750%	1	\$196,910.00	\$196,910.00
			4.875%	1	\$137,286.00	\$137,286.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Jefferson	FY 2017	4	4.375%	2	\$198,341.00	\$99,170.50
			4.875%	5	\$790,114.00	\$158,022.80
			5.000%	4	\$759,801.00	\$189,950.25
			5.125%	5	\$716,503.00	\$143,300.60
			5.375%	1	\$167,887.00	\$167,887.00
	FY 2018	1	3.750%	1	\$202,000.00	\$202,000.00
			4.375%	1	\$131,537.00	\$131,537.00
			4.750%	1	\$117,472.00	\$117,472.00
			4.875%	4	\$639,061.00	\$159,765.25
			5.000%	9	\$1,456,939.00	\$161,882.11
			5.125%	6	\$902,840.00	\$150,473.33
		2	4.750%	1	\$205,000.00	\$205,000.00
			4.875%	1	\$136,770.00	\$136,770.00
			5.000%	7	\$976,876.00	\$139,553.71
			5.125%	7	\$1,020,508.00	\$145,786.86
		3	4.875%	1	\$179,193.00	\$179,193.00
			5.000%	2	\$248,620.00	\$124,310.00
			5.125%	3	\$696,945.00	\$232,315.00
			5.250%	1	\$99,910.00	\$99,910.00
			5.375%	4	\$433,352.00	\$108,338.00
			5.500%	1	\$142,373.00	\$142,373.00
Jefferson Davis	FY 2016	3	4.750%	1	\$51,701.00	\$51,701.00
	FY 2018	2	4.750%	1	\$135,800.00	\$135,800.00
La Salle	FY 2016	4	4.375%	1	\$68,732.00	\$68,732.00
Lafayette	FY 2016	1	4.750%	1	\$149,826.00	\$149,826.00
			5.000%	1	\$184,785.00	\$184,785.00
			5.125%	1	\$137,750.00	\$137,750.00
		2	4.750%	1	\$164,415.00	\$164,415.00
			4.875%	2	\$302,890.00	\$151,445.00
		3	5.125%	1	\$204,185.00	\$204,185.00
			4.875%	1	\$72,750.00	\$72,750.00
			4.375%	2	\$324,021.00	\$162,010.50
		4	4.375%	2	\$324,021.00	\$162,010.50
			4.375%	2	\$324,021.00	\$162,010.50

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Lafayette	FY 2017	1	4.250%	1	\$179,450.00	\$179,450.00
			4.625%	1	\$164,900.00	\$164,900.00
		2	4.625%	2	\$157,625.00	\$157,625.00
		3	4.750%	1	\$208,549.00	\$208,549.00
			4.875%	1	\$112,917.00	\$112,917.00
		4	4.750%	1	\$128,783.00	\$128,783.00
			4.875%	1	\$179,353.00	\$179,353.00
			5.000%	1	\$88,464.00	\$88,464.00
	FY 2018	1	4.750%	1	\$189,150.00	\$189,150.00
			4.875%	3	\$324,079.00	\$108,026.33
			5.000%	1	\$113,898.00	\$113,898.00
			5.125%	1	\$190,000.00	\$190,000.00
		2	4.750%	2	\$377,815.00	\$188,907.50
			4.875%	1	\$88,263.00	\$88,263.00
		3	5.125%	1	\$192,060.00	\$192,060.00
			5.000%	1	\$149,246.00	\$149,246.00
Infouche	FY 2018	1	5.000%	1	\$149,246.00	\$149,246.00
Lincoln	FY 2016	2	4.875%	1	\$67,900.00	\$67,900.00
Livingston	FY 2017	3	4.500%	1	\$194,000.00	\$194,000.00
	FY 2016	1	4.375%	1	\$127,546.00	\$127,546.00
			4.500%	1	\$112,755.00	\$112,755.00
		2	4.375%	1	\$224,925.00	\$224,925.00
			4.875%	1	\$123,619.00	\$123,619.00
		3	4.375%	2	\$307,331.00	\$153,615.50
			4.750%	2	\$319,130.00	\$159,565.00
			4.875%	2	\$292,012.00	\$146,006.00
		4	4.375%	2	\$395,811.00	\$197,905.50
			4.625%	1	\$181,293.00	\$181,293.00
	FY 2017	1	4.750%	1	\$129,980.00	\$129,980.00
		2	4.375%	3	\$471,771.00	\$157,257.00
			4.625%	1	\$178,480.00	\$178,480.00
		3	3.875%	1	\$178,899.00	\$178,899.00
			4.500%	1	\$144,337.00	\$144,337.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Livingston	FY 2017	3	4.875%	1	\$166,920.00	\$166,920.00
			5.250%	1	\$145,500.00	\$145,500.00
		4	4.000%	1	\$161,186.00	\$161,186.00
			5.000%	3	\$522,078.00	\$174,026.00
	FY 2018	1	4.375%	1	\$126,663.00	\$126,663.00
			4.625%	1	\$111,416.00	\$111,416.00
			4.875%	5	\$778,132.00	\$155,626.40
			5.000%	1	\$179,353.00	\$179,353.00
			5.375%	1	\$161,912.00	\$161,912.00
			4.875%	2	\$299,730.00	\$149,865.00
		2	5.000%	4	\$649,810.00	\$162,452.50
			5.125%	1	\$190,000.00	\$190,000.00
			5.000%	1	\$135,807.00	\$135,807.00
			5.250%	1	\$174,600.00	\$174,600.00
			5.375%	1	\$132,456.00	\$132,456.00
			5.125%	1	\$133,860.00	\$133,860.00
Natchitoches	FY 2016	1	5.125%	1	\$133,860.00	\$133,860.00
	FY 2017	2	4.375%	2	\$243,507.00	\$121,753.50
		3	4.375%	1	\$86,668.00	\$86,668.00
		4	5.000%	1	\$114,880.00	\$114,880.00
Orleans	FY 2018	1	5.000%	1	\$56,384.00	\$56,384.00
	FY 2016	1	4.375%	6	\$829,299.00	\$138,216.50
			4.500%	4	\$526,192.00	\$131,548.00
			4.875%	3	\$373,117.00	\$124,372.33
			5.000%	1	\$193,030.00	\$193,030.00
			4.375%	1	\$215,033.00	\$215,033.00
		2	4.500%	2	\$289,656.00	\$144,828.00
			4.750%	1	\$159,600.00	\$159,600.00
			4.875%	4	\$549,426.00	\$137,356.50
			4.375%	4	\$620,550.00	\$155,137.50
		4	4.375%	3	\$495,753.00	\$165,251.00
			4.625%	1	\$223,100.00	\$223,100.00
			4.750%	1	\$244,150.00	\$244,150.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Orleans	FY 2016	4	4.875%	2	\$376,804.00	\$188,402.00
			3.875%	3	\$428,495.00	\$142,831.67
	FY 2017	1	4.375%	6	\$864,548.00	\$144,091.33
			4.500%	5	\$613,272.00	\$122,654.40
			4.625%	1	\$117,103.00	\$117,103.00
			4.750%	3	\$459,489.00	\$153,163.00
			4.875%	1	\$78,255.00	\$78,255.00
			4.375%	13	\$1,969,052.00	\$151,465.54
		2	4.500%	1	\$141,391.00	\$141,391.00
			4.625%	3	\$550,229.00	\$183,409.67
			4.750%	2	\$268,610.00	\$134,305.00
			3.875%	5	\$753,316.00	\$150,663.20
			4.375%	7	\$898,806.00	\$128,400.86
			4.500%	2	\$307,330.00	\$153,665.00
			4.750%	1	\$100,800.00	\$100,800.00
		3	4.875%	4	\$690,827.00	\$172,706.75
			5.000%	2	\$452,030.00	\$226,015.00
			5.125%	2	\$312,230.00	\$156,115.00
			5.250%	2	\$386,800.00	\$194,400.00
			4.375%	2	\$256,271.00	\$128,135.50
			4.500%	1	\$122,735.00	\$122,735.00
			4.750%	1	\$81,196.00	\$81,196.00
		4	4.875%	3	\$435,575.00	\$145,191.67
			5.000%	5	\$786,362.00	\$157,272.40
			5.125%	8	\$1,304,313.00	\$163,039.13
			5.250%	1	\$171,690.00	\$171,690.00
		FY 2018	4.750%	1	\$162,011.00	\$162,011.00
			4.875%	7	\$1,285,356.00	\$183,622.29
			5.000%	8	\$1,093,875.00	\$136,734.38
			5.125%	4	\$904,145.00	\$226,036.25
		2	4.500%	1	\$182,500.00	\$182,500.00
			4.750%	2	\$359,774.00	\$179,887.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount		
Orleans	FY 2018	2	4.875%	1	\$137,464.00	\$137,464.00		
			5.000%	3	\$507,748.00	\$169,249.33		
			5.125%	5	\$902,153.00	\$180,430.60		
			5.250%	2	\$305,270.00	\$152,635.00		
		3	0.000%	1	\$155,103.00	\$155,103.00		
			5.000%	1	\$97,206.00	\$97,206.00		
			5.125%	2	\$370,540.00	\$185,270.00		
			5.250%	3	\$392,005.00	\$130,668.33		
			5.375%	6	\$830,164.00	\$138,360.67		
			5.500%	3	\$368,009.00	\$122,669.67		
		Ouachita	FY 2016	1	4.375%	1	\$155,138.00	\$155,138.00
					5.000%	1	\$149,380.00	\$149,380.00
3	4.500%			1	\$142,246.00	\$142,246.00		
FY 2017	3		4.875%	1	\$88,369.00	\$88,369.00		
			FY 2018	2	4.750%	1	\$193,903.00	\$193,903.00
4.875%	1				\$112,917.00	\$112,917.00		
3	5.000%			2	\$335,135.00	\$167,567.50		
	5.125%			1	\$149,283.00	\$149,283.00		
Plaquemines	FY 2016		1	5.125%	1	\$315,250.00	\$315,250.00	
				3	3.875%	1	\$204,723.00	\$204,723.00
			FY 2018	2	4.500%	1	\$217,979.00	\$217,979.00
	3				4.875%	1	\$208,650.00	\$208,650.00
	Pointe Coupee	FY 2016	1	4.875%	1	\$148,441.00	\$148,441.00	
				Rapides	FY 2016	1	4.500%	1
	4.875%	3	\$438,189.00				\$146,063.00	
	2	4.750%	1		\$123,500.00	\$123,500.00		
		4.875%	1		\$169,750.00	\$169,750.00		
	3	4.375%	3		\$277,478.00	\$92,492.67		
		4.750%	1		\$125,130.00	\$125,130.00		
	4	4.875%	1		\$86,406.00	\$86,406.00		
4.375%		3	\$289,556.00		\$96,518.67			

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Rapides	FY 2017	1	3.875%	1	\$123,393.00	\$123,393.00
			4.375%	3	\$257,678.00	\$85,892.67
			4.500%	1	\$93,279.00	\$93,279.00
		2	4.375%	8	\$892,495.00	\$111,561.88
			3.875%	3	\$356,655.00	\$118,885.00
		3	4.375%	1	\$188,800.00	\$188,800.00
			4.500%	1	\$143,560.00	\$143,560.00
			4.875%	1	\$96,715.00	\$96,715.00
			5.125%	1	\$146,470.00	\$146,470.00
			4.875%	3	\$423,683.00	\$141,227.67
			5.000%	1	\$149,246.00	\$149,246.00
			5.125%	1	\$214,700.00	\$214,700.00
			5.250%	1	\$158,110.00	\$158,110.00
			5.375%	1	\$63,050.00	\$63,050.00
	FY 2018	1	4.875%	1	\$84,932.00	\$84,932.00
			5.000%	2	\$206,196.00	\$103,098.00
			5.125%	1	\$117,855.00	\$117,855.00
			5.250%	1	\$47,042.00	\$47,042.00
			4.750%	1	\$169,750.00	\$169,750.00
		2	5.000%	2	\$299,474.00	\$149,737.00
			4.875%	1	\$176,739.00	\$176,739.00
			5.250%	1	\$116,400.00	\$116,400.00
			5.375%	1	\$149,737.00	\$149,737.00
			4.375%	1	\$68,732.00	\$68,732.00
Sabine	FY 2016	1	4.875%	1	\$115,862.00	\$115,862.00
			4.750%	1	\$74,100.00	\$74,100.00
	FY 2017	2	3.875%	1	\$103,098.00	\$103,098.00
			4.375%	1	\$100,642.00	\$100,642.00
	FY 2018	1	4.625%	1	\$90,210.00	\$90,210.00
			4.875%	1	\$78,551.00	\$78,551.00
St. Bernard	FY 2016	1	4.500%	1	\$119,790.00	\$119,790.00
			4.375%	1	\$152,192.00	\$152,192.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
St. Bernard	FY 2016	3	4.750%	1	\$123,500.00	\$123,500.00
		1	4.375%	3	\$466,396.00	\$155,465.33
	FY 2017		4.500%	1	\$161,912.00	\$161,912.00
			4.625%	1	\$109,250.00	\$109,250.00
		2	3.875%	2	\$294,563.00	\$147,281.00
			4.375%	5	\$675,897.00	\$135,179.40
		3	4.625%	1	\$150,350.00	\$150,350.00
			4.750%	1	\$65,960.00	\$65,960.00
			4.875%	1	\$135,990.00	\$135,990.00
			5.125%	1	\$128,250.00	\$128,250.00
		4	4.875%	2	\$294,566.00	\$147,283.00
		1	4.875%	3	\$414,127.00	\$138,042.33
			5.000%	1	\$131,572.00	\$131,572.00
		2	4.875%	1	\$137,464.00	\$137,464.00
			5.000%	1	\$109,971.00	\$109,971.00
			5.125%	1	\$168,780.00	\$168,780.00
St. Charles	FY 2016	1	4.375%	1	\$162,011.00	\$162,011.00
			4.875%	1	\$166,355.00	\$166,355.00
		2	4.875%	2	\$301,608.00	\$150,804.00
	FY 2017	4	4.500%	1	\$90,909.00	\$90,909.00
			4.875%	1	\$239,089.00	\$239,089.00
			5.125%	1	\$161,738.00	\$161,738.00
	FY 2018	1	4.875%	1	\$117,826.00	\$117,826.00
		2	5.125%	1	\$134,830.00	\$134,830.00
		3	5.375%	1	\$106,700.00	\$106,700.00
St. John the Baptist	FY 2016	1	4.375%	2	\$276,806.00	\$138,403.00
			4.500%	1	\$137,464.00	\$137,464.00
		3	4.875%	2	\$263,390.00	\$131,695.00
	FY 2017	4	4.625%	1	\$174,115.00	\$174,115.00
		1	4.500%	2	\$467,941.00	\$233,970.50
		2	3.875%	1	\$211,105.00	\$211,105.00
			4.375%	1	\$179,450.00	\$179,450.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount	
St. John the Baptist	FY 2017	2	4.500%	1	\$101,597.00	\$101,597.00	
		3	4.375%	1	\$181,649.00	\$181,649.00	
			4.875%	1	\$166,920.00	\$166,920.00	
	FY 2018	1	4.875%	1	\$142,373.00	\$142,373.00	
			5.125%	1	\$158,595.00	\$158,595.00	
		2	5.125%	1	\$159,747.00	\$159,747.00	
St. Landry		3	5.750%	1	\$135,500.00	\$135,500.00	
	FY 2016	2	4.375%	1	\$92,857.00	\$92,857.00	
	FY 2017	1	4.250%	1	\$300,700.00	\$300,700.00	
St. Martin	FY 2016	1	4.500%	1	\$45,166.00	\$45,166.00	
		3	4.375%	2	\$202,779.00	\$101,389.50	
	FY 2017	3	4.625%	1	\$74,690.00	\$74,690.00	
		FY 2018	2	4.875%	1	\$135,800.00	\$135,800.00
		FY 2016	2	4.500%	1	\$66,326.00	\$66,326.00
St. Mary	FY 2016	1	4.500%	3	\$342,676.00	\$114,225.33	
St. Tammany	FY 2016		4.875%	2	\$197,652.00	\$98,826.00	
		2	4.375%	2	\$292,110.00	\$146,055.00	
			5.000%	1	\$286,150.00	\$286,150.00	
		3	4.375%	1	\$105,061.00	\$105,061.00	
		4	4.625%	1	\$213,400.00	\$213,400.00	
		FY 2017	1	4.375%	2	\$291,619.00	\$145,809.50
				4.625%	1	\$121,735.00	\$121,735.00
			4.750%	1	\$195,533.00	\$195,533.00	
		2	3.875%	2	\$223,869.00	\$111,934.50	
				4.250%	1	\$189,150.00	\$189,150.00
				4.375%	6	\$970,592.00	\$161,765.33
		3		3.875%	2	\$353,479.00	\$176,739.50
				4.375%	2	\$286,711.00	\$143,355.50
				4.500%	1	\$132,554.00	\$132,554.00
				4.750%	1	\$167,810.00	\$167,810.00
				4.875%	1	\$148,265.00	\$148,265.00
				5.250%	1	\$161,405.00	\$161,405.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
St. Tammany	FY 2017	4	4.750%	2	\$222,397.00	\$111,198.50
			4.875%	3	\$490,615.00	\$163,538.33
			5.000%	1	\$86,896.00	\$86,896.00
			5.125%	1	\$131,920.00	\$131,920.00
	FY 2018	1	4.750%	3	\$636,320.00	\$212,106.67
			4.875%	3	\$596,353.00	\$198,784.33
			5.000%	2	\$259,725.00	\$129,862.50
			5.125%	3	\$472,390.00	\$157,463.33
		2	4.875%	1	\$240,560.00	\$240,560.00
			5.000%	4	\$549,854.00	\$137,463.50
			5.375%	1	\$132,554.00	\$132,554.00
		3	4.875%	1	\$152,191.00	\$152,191.00
			5.125%	1	\$209,520.00	\$209,520.00
			5.250%	1	\$116,303.00	\$116,303.00
Tangipahoa	FY 2016	1	4.375%	1	\$162,011.00	\$162,011.00
		2	4.500%	3	\$438,877.00	\$146,292.33
		3	4.375%	2	\$310,176.00	\$155,088.00
		4	4.375%	3	\$438,188.00	\$146,062.67
			4.625%	1	\$157,140.00	\$157,140.00
	FY 2017	1	4.375%	1	\$146,301.00	\$146,301.00
			4.500%	3	\$536,993.00	\$178,997.67
			4.625%	1	\$145,500.00	\$145,500.00
		2	3.875%	1	\$169,665.00	\$169,665.00
			4.375%	2	\$250,380.00	\$125,190.00
			3.875%	3	\$422,701.00	\$140,900.33
		4	4.375%	2	\$308,876.00	\$154,438.00
			4.375%	1	\$127,645.00	\$127,645.00
	FY 2018	1	4.875%	1	\$171,690.00	\$171,690.00
		2	5.125%	1	\$145,500.00	\$145,500.00
Terrebonne	FY 2018	2	5.000%	1	\$160,050.00	\$160,050.00
Union	FY 2016	3	4.375%	1	\$106,150.00	\$106,150.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Vermilion	FY 2016	2	4.500%	1	\$94,261.00	\$94,261.00
		3	4.875%	1	\$175,085.00	\$175,085.00
Vernon	FY 2016	2	5.000%	1	\$97,000.00	\$97,000.00
	FY 2017	3	4.375%	1	\$172,175.00	\$172,175.00
	FY 2018	2	4.750%	2	\$359,384.00	\$179,692.00
Washington	FY 2016	4	4.375%	1	\$133,536.00	\$133,536.00
	FY 2018	3	5.250%	1	\$103,790.00	\$103,790.00
Webster	FY 2016	1	4.375%	1	\$84,693.00	\$84,693.00
		4	4.750%	1	\$125,850.00	\$125,850.00
	FY 2017	1	4.250%	1	\$116,400.00	\$116,400.00
		3	4.625%	1	\$95,000.00	\$95,000.00
	FY 2018	3	5.125%	1	\$308,750.00	\$308,750.00
			5.250%	1	\$126,100.00	\$126,100.00
West Baton Rouge	FY 2016	1	4.375%	1	\$182,041.00	\$182,041.00
		4	4.375%	1	\$196,278.00	\$196,278.00
			4.625%	1	\$130,950.00	\$130,950.00
	FY 2017	1	4.875%	1	\$128,627.00	\$128,627.00
		2	4.375%	1	\$250,381.00	\$250,381.00
	FY 2018	1	5.125%	1	\$180,420.00	\$180,420.00
		2	4.750%	1	\$179,450.00	\$179,450.00
			5.000%	1	\$162,011.00	\$162,011.00
		3	5.000%	1	\$162,011.00	\$162,011.00
			4.500%	1	\$41,729.00	\$41,729.00
Winn	FY 2016	2	4.500%	1	\$41,729.00	\$41,729.00
			Subtotal	1168	\$169,705,666.00	\$145,295.95

Pooled Loan Demographics

	Average	March 2018	March 2017
Average Income	\$48,918.48	\$53,161.65	\$51,677.37
Average Age	34.97	37.03	34.57
Average FICO	695	708	692
Race By Majority	Black/African American	White	Black/African American

Louisiana Housing Corporation

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Ethnicity By Majority	Non-Hispanic	Non-Hispanic	Non-Hispanic
Marital Status By Majority	Single	Single	Single

Pooled Loans FICO Score

Interest Rate	FICO Score	Total Loan Count	Total Loan Amount	Average Loan Amount
0.000%	>= 700	2	\$287,657.00	\$143,828.50
3.750%	= 700	1	\$202,000.00	\$202,000.00
3.875%	640 - 659	10	\$1,206,476.00	\$120,647.60
	660 - 679	14	\$2,028,375.00	\$144,883.93
	680 - 699	13	\$1,586,456.00	\$122,035.08
	>= 700	27	\$4,104,018.00	\$152,000.67
4.000%	640 - 659	1	\$161,186.00	\$161,186.00
	660 - 679	1	\$65,687.00	\$65,687.00
	>= 700	1	\$121,250.00	\$121,250.00
4.250%	640 - 659	1	\$179,450.00	\$179,450.00
	680 - 699	1	\$300,700.00	\$300,700.00
	>= 700	2	\$305,550.00	\$152,775.00
4.375%	No Score	16	\$2,102,421.00	\$131,401.31
	640 - 659	158	\$20,393,527.00	\$129,072.96
	660 - 679	135	\$17,850,580.00	\$132,226.52
	680 - 699	88	\$11,859,974.00	\$134,772.43
	>= 700	166	\$22,115,764.00	\$133,227.49
4.500%	No Score	1	\$93,279.00	\$93,279.00
	640 - 659	26	\$3,541,712.00	\$136,219.69
	660 - 679	31	\$4,110,384.00	\$132,593.03
	680 - 699	23	\$2,950,957.00	\$128,302.48
	>= 700	41	\$5,698,131.00	\$138,978.80
4.625%	620 - 639	2	\$180,748.00	\$90,374.00
	640 - 659	9	\$1,401,225.00	\$155,691.67
	660 - 679	6	\$883,458.00	\$147,243.00
	680 - 699	9	\$1,249,661.00	\$138,851.22
	>= 700	34	\$5,342,543.00	\$157,127.74
4.750%	640 - 659	14	\$2,181,430.00	\$155,816.43

Interest Rate	FICO Score	Total Loan Count	Total Loan Amount	Average Loan Amount
4.750%	660 - 679	18	\$3,071,531.00	\$170,640.61
	680 - 699	19	\$2,962,608.00	\$155,926.74
	>= 700	48	\$7,804,885.00	\$162,601.77
4.875%	No Score	25	\$2,813,412.00	\$112,536.48
	640 - 659	96	\$12,780,814.00	\$133,133.48
	660 - 679	80	\$10,864,298.00	\$135,803.73
	680 - 699	46	\$6,161,831.00	\$133,952.85
	>= 700	119	\$17,018,256.00	\$143,010.55
5.000%	620 - 639	1	\$90,909.00	\$90,909.00
	640 - 659	23	\$3,700,678.00	\$160,899.04
	660 - 679	23	\$3,446,669.00	\$149,855.17
	680 - 699	29	\$3,902,479.00	\$134,568.24
	>= 700	62	\$9,344,231.00	\$150,713.40
5.125%	640 - 659	14	\$2,322,617.00	\$165,901.21
	660 - 679	13	\$2,090,671.00	\$160,820.85
	680 - 699	21	\$3,280,614.00	\$156,219.71
	>= 700	49	\$8,851,203.00	\$180,636.80
5.250%	640 - 659	4	\$566,917.00	\$141,729.25
	660 - 679	5	\$683,473.00	\$136,694.60
	680 - 699	4	\$590,145.00	\$147,536.25
	>= 700	13	\$1,751,845.00	\$134,757.31
5.375%	640 - 659	1	\$115,862.00	\$115,862.00
	660 - 679	5	\$685,358.00	\$137,071.60
	680 - 699	7	\$973,286.00	\$139,040.86
	>= 700	16	\$1,902,739.00	\$118,921.19
5.500%	640 - 659	2	\$222,690.00	\$111,345.00
	680 - 699	3	\$366,144.00	\$122,048.00
5.750%	640 - 659	1	\$103,098.00	\$103,098.00
	660 - 679	1	\$184,057.00	\$184,057.00
	>= 700	3	\$265,009.00	\$88,336.33
Subtotal		1584	\$221,422,728.00	\$139,787.08



Single Family Housing as of March 31, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Parish

7/1/2015 to 3/31/2018

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Acadia			3	4.708%	\$432,112.00	\$144,037.33	0.18%	\$147,300.00	\$55,616.32	2.67
	FY 2016	2	1	4.375%	\$176,641.00	\$176,641.00	0.07%	\$179,900.00	\$52,728.00	4.00
	FY 2017	4	1	4.875%	\$109,971.00	\$109,971.00	0.05%	\$112,000.00	\$35,100.00	1.00
	FY 2018	2	1	4.875%	\$145,500.00	\$145,500.00	0.06%	\$150,000.00	\$79,020.96	3.00
Allen			3	4.792%	\$391,776.00	\$130,592.00	0.16%	\$132,666.67	\$63,224.80	1.67
	FY 2016	1	1	5.125%	\$184,300.00	\$184,300.00	0.08%	\$190,000.00	\$90,333.00	2.00
		3	1	4.875%	\$91,315.00	\$91,315.00	0.04%	\$93,000.00	\$49,777.67	2.00
	FY 2018	1	1	4.375%	\$116,161.00	\$116,161.00	0.05%	\$115,000.00	\$49,563.72	1.00
Ascension			28	4.563%	\$5,158,654.00	\$184,237.64	2.14%	\$189,052.29	\$54,156.41	2.11
	FY 2016	1	4	4.781%	\$674,272.00	\$168,568.00	0.28%	\$172,914.75	\$51,397.92	2.25
		4	3	4.500%	\$663,159.00	\$221,053.00	0.28%	\$231,768.33	\$59,341.88	1.33
	FY 2017	1	8	4.453%	\$1,538,088.00	\$192,261.00	0.64%	\$196,825.00	\$63,150.74	1.63
		2	4	4.250%	\$625,951.00	\$156,487.75	0.26%	\$159,375.00	\$51,298.68	2.75
		3	2	4.688%	\$345,680.00	\$172,840.00	0.14%	\$179,000.00	\$48,690.00	2.50
		4	2	4.375%	\$460,018.00	\$230,009.00	0.19%	\$234,250.00	\$54,689.72	2.00
	FY 2018	1	3	4.875%	\$476,332.00	\$158,777.33	0.20%	\$161,300.00	\$48,719.42	1.67
Avoyelles			2	4.938%	\$214,051.00	\$107,025.50	0.09%	\$109,000.00	\$46,035.24	1.50
	FY 2018	1	1	4.875%	\$130,591.00	\$130,591.00	0.05%	\$133,000.00	\$53,310.48	1.00
		3	1	5.000%	\$83,460.00	\$83,460.00	0.03%	\$85,000.00	\$38,760.00	2.00
Beauregard			6	4.521%	\$603,387.00	\$100,564.50	0.25%	\$103,250.00	\$43,760.62	1.67
	FY 2016	2	1	4.375%	\$66,768.00	\$66,768.00	0.03%	\$68,000.00	\$26,000.04	2.00
		3	1	4.875%	\$138,225.00	\$138,225.00	0.06%	\$142,500.00	\$45,759.96	1.00
	FY 2017	1	2	4.438%	\$219,914.00	\$109,957.00	0.09%	\$112,500.00	\$58,073.52	2.50
		2	1	4.375%	\$132,890.00	\$132,890.00	0.06%	\$137,000.00	\$32,495.15	1.00
Bienville			3	4.625%	\$45,590.00	\$45,590.00	0.02%	\$47,000.00	\$42,161.52	1.00
			1	4.375%	\$164,956.00	\$164,956.00	0.07%	\$167,999.00	\$62,308.20	3.00
	FY 2016	3	1	4.375%	\$164,956.00	\$164,956.00	0.07%	\$167,999.00	\$62,308.20	3.00
Bossier			95	4.713%	\$14,238,780.00	\$149,881.89	5.92%	\$153,529.37	\$52,802.49	1.96



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	2	4.688%	\$391,833.00	\$195,916.50	0.16%	\$200,950.00	\$72,434.82	1.50
		2	5	4.800%	\$725,830.00	\$145,166.00	0.30%	\$148,700.00	\$62,504.60	2.60
		3	6	4.604%	\$824,031.00	\$137,338.50	0.34%	\$140,916.67	\$54,195.54	1.67
		4	9	4.528%	\$1,623,980.00	\$180,442.22	0.67%	\$184,848.89	\$60,442.87	2.89
	FY 2017	1	13	4.471%	\$1,647,640.00	\$126,741.54	0.68%	\$129,584.62	\$47,183.32	1.69
		2	11	4.193%	\$1,552,408.00	\$141,128.00	0.65%	\$144,981.64	\$42,471.81	1.73
		3	12	4.708%	\$1,711,386.00	\$142,615.50	0.71%	\$146,046.25	\$54,335.65	1.92
		4	10	4.900%	\$1,712,790.00	\$171,279.00	0.71%	\$175,289.90	\$49,465.73	1.70
	FY 2018	1	9	4.889%	\$1,412,567.00	\$156,951.89	0.59%	\$160,320.22	\$59,731.65	2.44
		2	11	5.034%	\$1,783,622.00	\$162,147.45	0.74%	\$166,428.73	\$53,562.40	1.91
		3	7	5.268%	\$852,693.00	\$121,813.29	0.35%	\$124,614.29	\$47,950.85	1.43
			237	4.578%	\$30,840,643.00	\$130,129.30	12.82%	\$133,019.36	\$46,574.42	1.75
Caddo	FY 2016	1	22	4.517%	\$2,651,154.00	\$120,507.00	1.10%	\$123,027.27	\$41,806.03	1.95
		2	18	4.715%	\$2,427,889.00	\$134,882.72	1.01%	\$137,977.78	\$50,960.26	1.78
		3	16	4.547%	\$2,135,316.00	\$133,457.25	0.89%	\$136,665.31	\$44,138.86	1.56
		4	17	4.419%	\$2,119,720.00	\$124,689.41	0.88%	\$127,454.32	\$43,027.39	2.35
	FY 2017	1	34	4.426%	\$4,113,325.00	\$120,980.15	1.71%	\$123,670.59	\$44,740.49	1.82
		2	25	4.350%	\$3,327,721.00	\$133,108.84	1.38%	\$136,827.00	\$48,004.33	1.52
		3	32	4.289%	\$4,250,812.00	\$132,837.88	1.77%	\$134,612.50	\$48,921.29	1.78
		4	13	4.837%	\$1,556,758.00	\$119,750.62	0.65%	\$122,769.23	\$44,378.40	1.23
	FY 2018	1	19	4.605%	\$2,787,545.00	\$146,712.89	1.16%	\$149,976.79	\$46,407.56	1.47
		2	26	4.957%	\$3,371,534.00	\$129,674.38	1.40%	\$132,901.92	\$47,696.61	1.77
		3	15	5.142%	\$2,098,869.00	\$139,924.60	0.87%	\$143,195.80	\$51,859.51	1.80
			9	4.681%	\$1,657,137.00	\$184,126.33	0.69%	\$190,361.67	\$59,542.28	2.56
Calcasieu	FY 2016	2	2	4.875%	\$412,109.00	\$206,054.50	0.17%	\$212,427.50	\$74,576.64	2.00
		3	2	4.625%	\$416,610.00	\$208,305.00	0.17%	\$219,250.00	\$57,634.40	4.00
		4	1	4.625%	\$176,540.00	\$176,540.00	0.07%	\$182,000.00	\$65,665.76	2.00
	FY 2017	1	1	4.500%	\$137,365.00	\$137,365.00	0.06%	\$139,900.00	\$37,164.00	3.00
		4	2	4.438%	\$315,663.00	\$157,831.50	0.13%	\$161,500.00	\$50,316.74	1.50
	FY 2018	3	1	5.125%	\$198,850.00	\$198,850.00	0.08%	\$205,000.00	\$67,995.24	3.00
Claiborne			3	4.833%	\$230,918.00	\$76,972.67	0.10%	\$79,166.67	\$23,845.84	1.33
	FY 2016	4	1	4.375%	\$58,913.00	\$58,913.00	0.02%	\$60,000.00	\$35,609.52	1.00
	FY 2018	3	2	5.063%	\$172,005.00	\$86,002.50	0.07%	\$88,750.00	\$17,964.00	1.50
DeSoto			8	4.688%	\$1,099,148.00	\$137,393.50	0.46%	\$140,437.50	\$51,392.33	2.13



Single Family Housing as of March 31, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	1	4.375%	\$185,576.00	\$185,576.00	0.08%	\$189,000.00	\$48,564.00	4.00
		4	1	4.375%	\$136,482.00	\$136,482.00	0.06%	\$139,000.00	\$59,492.28	3.00
	FY 2017	1	1	4.500%	\$147,283.00	\$147,283.00	0.06%	\$150,000.00	\$44,166.12	2.00
		2	1	4.500%	\$224,555.00	\$224,555.00	0.09%	\$231,500.00	\$84,000.00	2.00
		3	1	5.000%	\$101,850.00	\$101,850.00	0.04%	\$105,000.00	\$48,396.00	2.00
		4	2	4.875%	\$191,467.00	\$95,733.50	0.08%	\$97,500.00	\$38,500.14	1.50
	FY 2018	2	1	5.000%	\$111,935.00	\$111,935.00	0.05%	\$114,000.00	\$49,519.92	1.00
East Baton Rouge			149	4.673%	\$22,151,770.00	\$148,669.60	9.21%	\$152,226.19	\$48,948.95	2.04
	FY 2016	1	20	4.588%	\$2,609,968.00	\$130,498.40	1.08%	\$133,082.50	\$41,691.36	1.90
		2	16	4.758%	\$2,444,171.00	\$152,760.69	1.02%	\$155,550.88	\$55,265.00	2.19
		3	8	4.719%	\$1,448,890.00	\$181,111.25	0.60%	\$185,350.00	\$56,382.18	1.88
		4	6	4.438%	\$848,721.00	\$141,453.50	0.35%	\$144,400.00	\$42,140.11	1.67
	FY 2017	1	14	4.500%	\$2,004,991.00	\$143,213.64	0.83%	\$146,142.86	\$47,745.39	2.93
		2	15	4.258%	\$1,980,114.00	\$132,007.60	0.82%	\$138,993.33	\$41,910.45	1.73
		3	18	4.431%	\$2,699,775.00	\$149,987.50	1.12%	\$153,203.33	\$50,726.91	1.78
		4	13	4.837%	\$2,066,454.00	\$158,958.00	0.86%	\$162,690.77	\$56,980.32	2.54
	FY 2018	1	17	4.831%	\$2,388,101.00	\$140,476.53	0.99%	\$142,235.94	\$43,806.14	1.88
		2	11	4.943%	\$1,972,373.00	\$179,306.64	0.82%	\$185,132.64	\$57,460.94	1.82
		3	11	5.273%	\$1,688,212.00	\$153,473.82	0.70%	\$156,729.91	\$49,430.29	2.00
Evangeline			1	4.375%	\$74,489.00	\$74,489.00	0.03%	\$73,000.00	\$21,680.04	3.00
	FY 2016	2	1	4.375%	\$74,489.00	\$74,489.00	0.03%	\$73,000.00	\$21,680.04	3.00
Grant			6	4.750%	\$704,480.00	\$117,413.33	0.29%	\$120,316.67	\$62,363.30	3.17
	FY 2016	1	2	4.938%	\$185,270.00	\$92,635.00	0.08%	\$95,500.00	\$60,616.92	4.00
		2	1	4.875%	\$119,387.00	\$119,387.00	0.05%	\$119,900.00	\$47,477.04	1.00
		4	1	4.625%	\$189,150.00	\$189,150.00	0.08%	\$195,000.00	\$94,694.88	4.00
	FY 2017	1	2	4.563%	\$210,673.00	\$105,336.50	0.09%	\$108,000.00	\$55,387.02	3.00
Iberia			2	4.875%	\$265,537.00	\$132,768.50	0.11%	\$136,875.00	\$72,828.00	2.00
	FY 2016	4	1	4.625%	\$170,477.00	\$170,477.00	0.07%	\$175,750.00	\$90,480.00	2.00
	FY 2017	4	1	5.125%	\$95,060.00	\$95,060.00	0.04%	\$98,000.00	\$55,176.00	2.00
Iberville			1	5.000%	\$199,224.00	\$199,224.00	0.08%	\$202,900.00	\$48,876.00	2.00
	FY 2018	2	1	5.000%	\$199,224.00	\$199,224.00	0.08%	\$202,900.00	\$48,876.00	2.00
Jackson			1	5.750%	\$45,166.00	\$45,166.00	0.02%	\$46,000.00	\$31,200.00	1.00
	FY 2018	3	1	5.750%	\$45,166.00	\$45,166.00	0.02%	\$46,000.00	\$31,200.00	1.00
Jefferson			113	4.825%	\$17,420,748.00	\$154,165.91	7.24%	\$159,463.57	\$55,457.79	1.75



Single Family Housing as of March 31, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	4	4.938%	\$864,257.00	\$216,064.25	0.36%	\$223,750.00	\$56,318.55	2.00
		2	3	4.833%	\$673,390.00	\$224,463.33	0.28%	\$233,000.00	\$63,837.32	4.00
		3	3	4.833%	\$609,653.00	\$203,217.67	0.25%	\$210,966.67	\$92,689.12	2.00
		4	4	4.500%	\$581,369.00	\$145,342.25	0.24%	\$149,975.00	\$50,994.81	1.25
	FY 2017	1	14	4.589%	\$1,962,384.00	\$140,170.29	0.82%	\$145,539.29	\$51,781.23	1.57
		2	15	4.367%	\$2,091,961.00	\$139,464.07	0.87%	\$145,498.87	\$52,101.06	1.47
		3	3	4.500%	\$415,692.00	\$138,564.00	0.17%	\$142,000.00	\$47,457.68	1.33
		4	17	4.949%	\$2,632,646.00	\$154,861.53	1.09%	\$159,447.06	\$53,260.40	1.53
	FY 2018	1	22	4.915%	\$3,449,849.00	\$156,811.32	1.43%	\$162,806.82	\$58,843.80	2.14
		2	16	5.031%	\$2,339,154.00	\$146,197.13	0.97%	\$150,268.75	\$54,862.55	1.56
		3	12	5.208%	\$1,800,393.00	\$150,032.75	0.75%	\$154,158.33	\$53,440.02	1.75
Jefferson Davis			2	4.750%	\$187,501.00	\$93,750.50	0.08%	\$96,650.00	\$70,997.58	3.00
	FY 2016	3	1	4.750%	\$51,701.00	\$51,701.00	0.02%	\$53,300.00	\$73,175.16	2.00
	FY 2018	2	1	4.750%	\$135,800.00	\$135,800.00	0.06%	\$140,000.00	\$68,820.00	4.00
La Salle			1	4.375%	\$68,732.00	\$68,732.00	0.03%	\$70,000.00	\$34,534.44	3.00
	FY 2016	4	1	4.375%	\$68,732.00	\$68,732.00	0.03%	\$70,000.00	\$34,534.44	3.00
Lafayette			29	4.810%	\$4,393,553.00	\$151,501.83	1.83%	\$156,127.55	\$52,326.69	1.76
	FY 2016	1	3	4.958%	\$472,361.00	\$157,453.67	0.20%	\$163,500.00	\$67,375.68	2.67
		2	4	4.906%	\$671,490.00	\$167,872.50	0.28%	\$173,750.00	\$63,156.30	1.50
		3	1	4.875%	\$72,750.00	\$72,750.00	0.03%	\$75,000.00	\$75,258.72	1.00
		4	2	4.375%	\$324,021.00	\$162,010.50	0.13%	\$165,000.00	\$44,810.80	2.00
	FY 2017	1	2	4.438%	\$344,350.00	\$172,175.00	0.14%	\$177,500.00	\$68,848.02	1.50
		2	2	4.625%	\$315,250.00	\$157,625.00	0.13%	\$162,500.00	\$37,229.22	1.50
		3	2	4.813%	\$321,466.00	\$160,733.00	0.13%	\$164,999.50	\$42,283.32	1.00
		4	3	4.875%	\$396,600.00	\$132,200.00	0.16%	\$134,233.33	\$51,839.64	1.67
	FY 2018	1	6	4.917%	\$817,127.00	\$136,187.83	0.34%	\$140,666.67	\$46,140.55	1.83
		2	3	4.792%	\$466,078.00	\$155,359.33	0.19%	\$160,833.33	\$41,016.68	2.33
		3	1	5.125%	\$192,060.00	\$192,060.00	0.08%	\$198,000.00	\$45,708.00	1.00
Lafourche			1	5.000%	\$149,246.00	\$149,246.00	0.06%	\$152,000.00	\$52,811.16	1.00
	FY 2018	1	1	5.000%	\$149,246.00	\$149,246.00	0.06%	\$152,000.00	\$52,811.16	1.00
Lincoln			2	4.688%	\$261,900.00	\$130,950.00	0.11%	\$135,000.00	\$81,570.00	2.50
	FY 2016	2	1	4.875%	\$67,900.00	\$67,900.00	0.03%	\$70,000.00	\$89,136.00	3.00
	FY 2017	3	1	4.500%	\$194,000.00	\$194,000.00	0.08%	\$200,000.00	\$74,004.00	2.00
Livingston			45	4.750%	\$7,123,352.00	\$158,296.71	2.96%	\$162,957.42	\$58,112.51	2.11



Single Family Housing as of March 31, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	2	4.438%	\$240,301.00	\$120,150.50	0.10%	\$120,200.00	\$45,614.88	1.50
		2	2	4.625%	\$348,544.00	\$174,272.00	0.14%	\$177,487.50	\$50,981.22	1.50
		3	6	4.667%	\$918,373.00	\$153,062.17	0.38%	\$156,550.00	\$48,558.08	2.00
		4	3	4.458%	\$577,104.00	\$192,368.00	0.24%	\$196,671.33	\$56,494.88	1.33
	FY 2017	1	1	4.750%	\$129,980.00	\$129,980.00	0.05%	\$134,000.00	\$89,548.68	2.00
		2	4	4.438%	\$650,251.00	\$162,562.75	0.27%	\$166,118.75	\$65,300.35	3.00
		3	4	4.625%	\$635,656.00	\$158,914.00	0.26%	\$162,300.00	\$69,769.26	2.00
		4	4	4.750%	\$683,264.00	\$170,816.00	0.28%	\$176,240.00	\$50,422.46	1.25
	FY 2018	1	9	4.861%	\$1,357,476.00	\$150,830.67	0.56%	\$156,340.00	\$54,319.17	2.22
		2	7	4.982%	\$1,139,540.00	\$162,791.43	0.47%	\$167,257.14	\$66,682.41	2.43
		3	3	5.208%	\$442,863.00	\$147,621.00	0.18%	\$159,300.00	\$57,957.17	3.00
Natchitoches			6	4.708%	\$635,299.00	\$105,883.17	0.26%	\$108,270.83	\$41,363.90	2.50
	FY 2016	1	1	5.125%	\$133,860.00	\$133,860.00	0.06%	\$138,000.00	\$66,960.00	2.00
	FY 2017	2	2	4.375%	\$243,507.00	\$121,753.50	0.10%	\$124,000.00	\$43,414.14	3.00
		3	1	4.375%	\$86,668.00	\$86,668.00	0.04%	\$89,200.00	\$25,992.00	1.00
		4	1	5.000%	\$114,880.00	\$114,880.00	0.05%	\$117,000.00	\$44,434.80	5.00
	FY 2018	1	1	5.000%	\$56,384.00	\$56,384.00	0.02%	\$57,425.00	\$23,968.32	1.00
Orleans			167	4.713%	\$25,701,758.00	\$153,902.74	10.68%	\$158,154.90	\$52,254.77	1.50
	FY 2016	1	14	4.563%	\$1,921,638.00	\$137,259.86	0.80%	\$140,142.86	\$45,618.02	1.57
		2	8	4.703%	\$1,213,715.00	\$151,714.38	0.50%	\$155,475.00	\$48,457.91	1.63
		3	4	4.375%	\$620,550.00	\$155,137.50	0.26%	\$158,000.00	\$41,399.61	1.50
		4	7	4.607%	\$1,339,807.00	\$191,401.00	0.56%	\$196,985.71	\$57,715.37	1.43
	FY 2017	1	19	4.428%	\$2,561,162.00	\$134,798.00	1.06%	\$138,048.68	\$46,883.97	1.53
		2	19	4.461%	\$2,929,282.00	\$154,172.74	1.22%	\$158,727.89	\$54,982.33	1.32
		3	25	4.560%	\$3,904,139.00	\$156,165.56	1.62%	\$160,944.00	\$51,990.48	1.88
		4	21	4.946%	\$3,158,142.00	\$150,387.71	1.31%	\$154,149.67	\$60,982.41	1.43
	FY 2018	1	20	4.969%	\$3,445,387.00	\$172,269.35	1.43%	\$177,274.75	\$51,205.50	1.10
		2	14	5.000%	\$2,394,909.00	\$171,064.93	1.00%	\$176,998.21	\$57,151.16	1.64
		3	16	4.984%	\$2,213,027.00	\$138,314.19	0.92%	\$142,012.50	\$49,409.12	1.50
Ouachita			10	4.888%	\$1,474,781.00	\$147,478.10	0.61%	\$151,420.00	\$55,362.00	1.90
	FY 2016	1	2	4.688%	\$304,518.00	\$152,259.00	0.13%	\$156,000.00	\$60,884.28	3.00
		3	1	4.500%	\$142,246.00	\$142,246.00	0.06%	\$144,900.00	\$51,840.00	1.00
	FY 2017	3	1	4.875%	\$88,369.00	\$88,369.00	0.04%	\$90,000.00	\$25,492.68	1.00
	FY 2018	2	2	4.813%	\$306,820.00	\$153,410.00	0.13%	\$157,450.00	\$45,948.00	1.00
		3	4	5.125%	\$632,828.00	\$158,207.00	0.26%	\$163,100.00	\$65,655.69	2.25



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Plaquemines			4	4.594%	\$946,602.00	\$236,650.50	0.39%	\$242,000.00	\$57,068.04	2.25
	FY 2016	1	1	5.125%	\$315,250.00	\$315,250.00	0.13%	\$325,000.00	\$81,598.92	2.00
	FY 2017	3	1	3.875%	\$204,723.00	\$204,723.00	0.09%	\$208,500.00	\$59,648.03	4.00
	FY 2018	2	1	4.500%	\$217,979.00	\$217,979.00	0.09%	\$222,000.00	\$44,400.00	2.00
		3	1	4.875%	\$208,650.00	\$208,650.00	0.09%	\$212,500.00	\$42,625.20	1.00
Pointe Coupee			1	4.875%	\$148,441.00	\$148,441.00	0.06%	\$151,180.00	\$67,466.40	1.00
	FY 2016	1	1	4.875%	\$148,441.00	\$148,441.00	0.06%	\$151,180.00	\$67,466.40	1.00
Rapides			52	4.663%	\$6,312,631.00	\$121,396.75	2.62%	\$124,799.02	\$48,116.51	2.06
	FY 2016	1	4	4.781%	\$564,852.00	\$141,213.00	0.23%	\$144,787.50	\$43,625.39	1.50
		2	2	4.813%	\$293,250.00	\$146,625.00	0.12%	\$152,500.00	\$64,246.74	2.00
		3	5	4.550%	\$489,014.00	\$97,802.80	0.20%	\$99,919.80	\$43,942.80	2.40
		4	3	4.375%	\$289,556.00	\$96,518.67	0.12%	\$98,300.00	\$40,474.96	3.33
	FY 2017	1	5	4.300%	\$474,350.00	\$94,870.00	0.20%	\$94,400.00	\$40,304.04	2.00
		2	8	4.375%	\$892,495.00	\$111,561.88	0.37%	\$113,862.50	\$48,866.08	2.25
		3	7	4.357%	\$932,200.00	\$133,171.43	0.39%	\$135,642.86	\$60,391.53	2.29
		4	7	5.054%	\$1,008,789.00	\$144,112.71	0.42%	\$148,214.29	\$54,973.16	1.86
	FY 2018	1	5	5.050%	\$456,025.00	\$91,205.00	0.19%	\$101,700.00	\$37,374.71	1.80
		2	3	4.917%	\$469,224.00	\$156,408.00	0.19%	\$160,000.00	\$53,452.72	1.67
		3	3	5.167%	\$442,876.00	\$147,625.33	0.18%	\$150,833.33	\$36,897.15	1.33
Sabine			7	4.536%	\$631,195.00	\$90,170.71	0.26%	\$92,385.71	\$45,277.22	1.71
	FY 2016	1	2	4.625%	\$184,594.00	\$92,297.00	0.08%	\$94,000.00	\$46,622.82	1.00
		3	1	4.750%	\$74,100.00	\$74,100.00	0.03%	\$78,000.00	\$27,876.96	1.00
	FY 2017	2	1	3.875%	\$103,098.00	\$103,098.00	0.04%	\$105,000.00	\$58,442.64	2.00
		3	2	4.500%	\$190,852.00	\$95,426.00	0.08%	\$97,850.00	\$53,174.28	1.50
	FY 2018	1	1	4.875%	\$78,551.00	\$78,551.00	0.03%	\$80,000.00	\$31,026.72	4.00
St. Bernard			28	4.616%	\$3,840,529.00	\$137,161.75	1.60%	\$140,925.00	\$47,570.85	1.43
	FY 2016	1	1	4.500%	\$119,790.00	\$119,790.00	0.05%	\$122,000.00	\$28,643.16	2.00
		3	2	4.563%	\$275,692.00	\$137,846.00	0.11%	\$142,500.00	\$54,293.64	2.00
	FY 2017	1	5	4.450%	\$737,558.00	\$147,511.60	0.31%	\$150,980.00	\$51,194.66	1.60
		2	7	4.232%	\$970,459.00	\$138,637.00	0.40%	\$141,428.57	\$46,563.99	1.00
		3	4	4.844%	\$480,550.00	\$120,137.50	0.20%	\$124,125.00	\$47,054.25	1.25
		4	2	4.875%	\$294,566.00	\$147,283.00	0.12%	\$150,000.00	\$39,382.20	2.00
	FY 2018	1	4	4.906%	\$545,699.00	\$136,424.75	0.23%	\$142,875.00	\$50,855.55	1.50
		2	3	5.000%	\$416,215.00	\$138,738.33	0.17%	\$142,000.00	\$47,476.20	1.33
St. Charles			10	4.888%	\$1,481,066.00	\$148,106.60	0.62%	\$151,025.00	\$56,684.04	2.40



Single Family Housing as of March 31, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	2	4.625%	\$328,366.00	\$164,183.00	0.14%	\$168,250.00	\$56,453.40	1.50
		2	2	4.875%	\$301,608.00	\$150,804.00	0.13%	\$150,500.00	\$65,458.20	3.50
	FY 2017	4	3	4.833%	\$491,736.00	\$163,912.00	0.20%	\$167,916.67	\$60,354.00	2.33
	FY 2018	1	1	4.875%	\$117,826.00	\$117,826.00	0.05%	\$120,000.00	\$34,324.08	2.00
		2	1	5.125%	\$134,830.00	\$134,830.00	0.06%	\$139,000.00	\$78,948.00	4.00
		3	1	5.375%	\$106,700.00	\$106,700.00	0.04%	\$110,000.00	\$28,683.12	1.00
St. John the Baptist			17	4.676%	\$2,756,652.00	\$162,156.00	1.15%	\$165,525.76	\$58,912.45	1.94
	FY 2016	1	3	4.417%	\$414,270.00	\$138,090.00	0.17%	\$138,833.33	\$50,081.24	2.67
		3	2	4.875%	\$263,390.00	\$131,695.00	0.11%	\$134,125.00	\$42,213.12	1.00
		4	1	4.625%	\$174,115.00	\$174,115.00	0.07%	\$179,500.00	\$67,087.92	2.00
	FY 2017	1	2	4.500%	\$467,941.00	\$233,970.50	0.19%	\$240,000.00	\$75,055.50	1.50
		2	3	4.250%	\$492,152.00	\$164,050.67	0.20%	\$167,833.33	\$55,051.44	1.67
		3	2	4.625%	\$348,569.00	\$174,284.50	0.14%	\$177,500.00	\$64,659.42	3.00
	FY 2018	1	2	5.000%	\$300,968.00	\$150,484.00	0.13%	\$154,250.00	\$59,259.12	2.50
		2	1	5.125%	\$159,747.00	\$159,747.00	0.07%	\$164,688.00	\$96,171.60	1.00
		3	1	5.750%	\$135,500.00	\$135,500.00	0.06%	\$138,000.00	\$40,479.72	1.00
St. Landry			2	4.313%	\$393,557.00	\$196,778.50	0.16%	\$200,500.00	\$70,078.02	3.00
	FY 2016	2	1	4.375%	\$92,857.00	\$92,857.00	0.04%	\$91,000.00	\$44,156.04	2.00
	FY 2017	1	1	4.250%	\$300,700.00	\$300,700.00	0.12%	\$310,000.00	\$96,000.00	4.00
St. Martin			5	4.550%	\$458,435.00	\$91,687.00	0.19%	\$93,000.00	\$51,385.85	2.20
	FY 2016	1	1	4.500%	\$45,166.00	\$45,166.00	0.02%	\$46,000.00	\$41,799.36	1.00
		3	2	4.375%	\$202,779.00	\$101,389.50	0.08%	\$101,000.00	\$48,543.72	1.50
	FY 2017	3	1	4.625%	\$74,690.00	\$74,690.00	0.03%	\$77,000.00	\$45,824.76	6.00
	FY 2018	2	1	4.875%	\$135,800.00	\$135,800.00	0.06%	\$140,000.00	\$72,217.68	1.00
St. Mary			1	4.500%	\$66,326.00	\$66,326.00	0.03%	\$65,000.00	\$41,599.92	4.00
	FY 2016	2	1	4.500%	\$66,326.00	\$66,326.00	0.03%	\$65,000.00	\$41,599.92	4.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
St. Tammany			58	4.694%	\$8,977,369.00	\$154,782.22	3.73%	\$158,523.59	\$50,481.87	2.10
	FY 2016	1	5	4.650%	\$540,328.00	\$108,065.60	0.22%	\$110,060.00	\$37,636.18	1.40
		2	3	4.583%	\$578,260.00	\$192,753.33	0.24%	\$197,500.00	\$47,351.44	1.00
		3	1	4.375%	\$105,061.00	\$105,061.00	0.04%	\$107,000.00	\$49,920.00	1.00
		4	1	4.625%	\$213,400.00	\$213,400.00	0.09%	\$220,000.00	\$77,979.00	2.00
	FY 2017	1	4	4.531%	\$608,887.00	\$152,221.75	0.25%	\$156,020.00	\$58,469.40	2.50
		2	9	4.250%	\$1,383,611.00	\$153,734.56	0.57%	\$156,833.33	\$49,730.99	2.89
		3	8	4.484%	\$1,250,224.00	\$156,278.00	0.52%	\$160,112.50	\$45,346.73	1.63
		4	7	4.893%	\$931,828.00	\$133,118.29	0.39%	\$135,414.29	\$41,989.08	1.86
	FY 2018	1	11	4.932%	\$1,964,788.00	\$178,617.09	0.82%	\$184,208.00	\$58,860.01	2.55
		2	6	5.042%	\$922,968.00	\$153,828.00	0.38%	\$157,166.67	\$52,497.99	2.17
		3	3	5.083%	\$478,014.00	\$159,338.00	0.20%	\$163,633.33	\$56,404.04	2.00
Tangipahoa			26	4.394%	\$3,931,643.00	\$151,217.04	1.63%	\$153,841.35	\$51,794.15	2.50
	FY 2016	1	1	4.375%	\$162,011.00	\$162,011.00	0.07%	\$165,000.00	\$47,117.76	1.00
		2	3	4.500%	\$438,877.00	\$146,292.33	0.18%	\$148,991.67	\$48,761.52	2.33
		3	2	4.375%	\$310,176.00	\$155,088.00	0.13%	\$157,950.00	\$61,356.00	1.00
		4	4	4.438%	\$595,328.00	\$148,832.00	0.25%	\$150,500.00	\$56,827.77	2.50
	FY 2017	1	5	4.500%	\$828,794.00	\$165,758.80	0.34%	\$169,180.00	\$52,469.41	3.00
		2	3	4.208%	\$420,045.00	\$140,015.00	0.17%	\$140,000.00	\$40,131.80	1.67
		3	5	4.075%	\$731,577.00	\$146,315.40	0.30%	\$149,420.00	\$48,441.53	3.00
		4	1	4.375%	\$127,645.00	\$127,645.00	0.05%	\$130,000.00	\$39,311.88	5.00
	FY 2018	1	1	4.875%	\$171,690.00	\$171,690.00	0.07%	\$177,000.00	\$76,212.00	4.00
		2	1	5.125%	\$145,500.00	\$145,500.00	0.06%	\$150,000.00	\$62,748.60	1.00
Terrebonne			1	5.000%	\$160,050.00	\$160,050.00	0.07%	\$165,000.00	\$39,603.24	2.00
	FY 2018	2	1	5.000%	\$160,050.00	\$160,050.00	0.07%	\$165,000.00	\$39,603.24	2.00
Union			1	4.375%	\$106,150.00	\$106,150.00	0.04%	\$110,000.00	\$25,201.32	2.00
	FY 2016	3	1	4.375%	\$106,150.00	\$106,150.00	0.04%	\$110,000.00	\$25,201.32	2.00
Vermilion			2	4.688%	\$269,346.00	\$134,673.00	0.11%	\$138,250.00	\$59,028.00	2.50
	FY 2016	2	1	4.500%	\$94,261.00	\$94,261.00	0.04%	\$96,000.00	\$38,400.00	1.00
		3	1	4.875%	\$175,085.00	\$175,085.00	0.07%	\$180,500.00	\$79,656.00	4.00
Vernon			4	4.719%	\$628,559.00	\$157,139.75	0.26%	\$162,000.00	\$72,215.52	1.50
	FY 2016	2	1	5.000%	\$97,000.00	\$97,000.00	0.04%	\$100,000.00	\$77,989.31	2.00
	FY 2017	3	1	4.375%	\$172,175.00	\$172,175.00	0.07%	\$177,500.00	\$72,322.44	2.00
	FY 2018	2	2	4.750%	\$359,384.00	\$179,692.00	0.15%	\$185,250.00	\$69,275.16	1.00



Single Family Housing as of March 31, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Washington			2	4.813%	\$237,326.00	\$118,663.00	0.10%	\$121,500.00	\$55,375.02	2.00
	FY 2016	4	1	4.375%	\$133,536.00	\$133,536.00	0.06%	\$136,000.00	\$58,800.00	3.00
	FY 2018	3	1	5.250%	\$103,790.00	\$103,790.00	0.04%	\$107,000.00	\$51,950.04	1.00
Webster			6	4.729%	\$856,793.00	\$142,798.83	0.36%	\$148,000.00	\$70,178.74	2.83
	FY 2016	1	1	4.375%	\$84,693.00	\$84,693.00	0.04%	\$83,000.00	\$50,000.04	2.00
		4	1	4.750%	\$125,850.00	\$125,850.00	0.05%	\$130,000.00	\$77,504.16	2.00
	FY 2017	1	1	4.250%	\$116,400.00	\$116,400.00	0.05%	\$120,000.00	\$66,804.00	3.00
		3	1	4.625%	\$95,000.00	\$95,000.00	0.04%	\$100,000.00	\$47,006.88	2.00
	FY 2018	3	2	5.188%	\$434,850.00	\$217,425.00	0.18%	\$227,500.00	\$89,878.68	4.00
West Baton Rouge			9	4.722%	\$1,572,169.00	\$174,685.44	0.65%	\$178,588.89	\$56,721.74	2.22
	FY 2016	1	1	4.375%	\$182,041.00	\$182,041.00	0.08%	\$185,400.00	\$34,227.24	1.00
		4	2	4.500%	\$327,228.00	\$163,614.00	0.14%	\$167,450.00	\$56,810.04	2.00
	FY 2017	1	1	4.875%	\$128,627.00	\$128,627.00	0.05%	\$131,000.00	\$41,911.68	3.00
		2	1	4.375%	\$250,381.00	\$250,381.00	0.10%	\$255,000.00	\$69,453.60	2.00
	FY 2018	1	1	5.125%	\$180,420.00	\$180,420.00	0.07%	\$186,000.00	\$75,372.00	1.00
		2	2	4.875%	\$341,461.00	\$170,730.50	0.14%	\$175,000.00	\$62,533.20	3.00
		3	1	5.000%	\$162,011.00	\$162,011.00	0.07%	\$165,000.00	\$50,844.71	3.00
Winn			1	4.500%	\$41,729.00	\$41,729.00	0.02%	\$42,500.00	\$59,901.96	2.00
	FY 2016	2	1	4.500%	\$41,729.00	\$41,729.00	0.02%	\$42,500.00	\$59,901.96	2.00
Totals			1168		\$169,705,666.00		70.52%			
Averages				4.679%		\$145,295.95		\$149,054.34	\$51,284.38	1.88

Top Parishes by Loans

Parish	Loans	Total Loan Amount	March, 2018	
			Average Loan Amount	Average Interest Rate
Orleans	5	\$836,803.00	\$167,360.60	4.200%
Jefferson	5	\$615,636.00	\$123,127.20	5.300%
Caddo	4	\$604,063.00	\$151,015.75	5.094%
Totals	31	\$4,433,091.00		
Averages			\$143,002.94	5.141%



Single Family Housing as of March 31, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Top Parish by Reservation

Parish	As of: March, 2018		
	Loans	Total Loan Amount	Average Loan Amount
Orleans	56	\$8,681,932.00	\$155,034.50



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Lender

7/1/2015 to 3/31/2018

Lender	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
American Financial Network	2	\$201,286.00	\$100,643.00	4.438%
Bancorp South	39	\$5,166,209.00	\$132,466.90	4.593%
Bank of Ruston	5	\$650,252.00	\$130,050.40	5.000%
DHI Mortgage Company, LTD	19	\$3,394,484.00	\$178,657.05	4.461%
Envoy Mortgage	24	\$3,836,100.00	\$159,837.50	4.661%
Fairway Independent Mortgage Corporation	117	\$16,658,445.00	\$142,379.87	4.748%
FBT Mortgage, LLC.	19	\$2,446,580.00	\$128,767.37	4.493%
Fidelity Bank	285	\$43,251,223.00	\$151,758.68	4.699%
First NBC	2	\$323,906.00	\$161,953.00	5.063%
Franklin American Mortgage Company	32	\$5,280,879.00	\$165,027.47	4.668%
Gateway Mortgage Group	28	\$4,077,830.00	\$145,636.79	4.643%
Georgetown Mortgage	2	\$326,476.00	\$163,238.00	4.688%
Gold Financial Services	1	\$128,783.00	\$128,783.00	4.750%
Gulf Coast Bank & Trust	136	\$20,613,820.00	\$151,572.21	4.725%
Home Federal Bank	72	\$9,171,704.00	\$127,384.78	4.510%
Iberia Bank	39	\$5,958,595.00	\$152,784.49	4.628%
InterLinc Mortgage Services, LLC	22	\$3,522,921.00	\$160,132.77	4.710%
Investar Bank	7	\$766,392.00	\$109,484.57	4.625%
Movement Mortgage	11	\$1,607,958.00	\$146,178.00	4.966%
Nation's Reliable Lending	8	\$1,116,094.00	\$139,511.75	4.734%
NFM Lending	1	\$148,441.00	\$148,441.00	4.875%
Prime Lending, Inc.	63	\$9,439,806.00	\$149,838.19	4.800%
Progressive Bank	1	\$131,435.00	\$131,435.00	5.000%
Red River Bank	58	\$6,488,067.00	\$111,863.22	4.634%
Sabine State Bank & Trust Co.	58	\$7,009,567.00	\$120,854.60	4.638%
Standard Mortgage Corp. (Lender)	64	\$10,455,818.00	\$163,372.16	4.689%
SWBC Mortgage Corporation	26	\$3,827,937.00	\$147,228.35	4.625%
Whitney Bank	27	\$3,704,658.00	\$137,209.56	4.634%
Totals	1168	\$169,705,666.00		
Averages			\$145,295.95	4.679%



Single Family Housing as of March 31, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Top Lenders by Loans

March, 2018

Loan Officer	Parish	Lender	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
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LHC CHOICE CONVENTIONAL PROGRAM

Coleena Zimet	Orleans	Fidelity Bank	1	\$241,530.00	\$241,530.00	5.125%
Totals			1	\$241,530.00		
Averages					\$241,530.00	5.125%

LHC PREFERRED CONVENTIONAL PROGRAM

Rolanda Knight	Webster	Fairway Independent Mortgage Corporation	1	\$308,750.00	\$308,750.00	5.125%
DEBRA CAMPO	Orleans	Iberia Bank	1	\$257,050.00	\$257,050.00	5.375%
Shawanda Fitzgerald	East Baton Rouge	Envoy Mortgage	1	\$213,303.00	\$213,303.00	5.125%
Totals			14	\$2,252,339.00		
Averages					\$160,881.36	5.259%

MARKET RATE GNMA PROGRAM

Colin Webb	Caddo	Bancorp South	1	\$207,614.00	\$207,614.00	4.875%
Brian Crocker	East Baton Rouge	Movement Mortgage	1	\$184,057.00	\$184,057.00	5.750%
Tiffany Thomas	West Baton Rouge	Gateway Mortgage Group	1	\$162,011.00	\$162,011.00	5.000%
Totals			15	\$1,784,119.00		
Averages					\$118,941.27	5.375%

MORTGAGE CREDIT CERTIFICATE

Totals			1	\$155,103.00		
Averages					\$155,103.00	0.000%



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Loan Type

7/1/2015 to 3/31/2018

Loan Type	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
FHA	108	\$15,166,133.00	\$140,427.16	4.575%
FHA 203(b)	623	\$84,387,578.00	\$135,453.58	4.593%
FNMA HFA Preferred 95%	55	\$9,800,645.00	\$178,193.55	4.870%
FNMA HFA Preferred 97%	340	\$54,638,986.00	\$160,702.90	4.870%
FNMA HomeReady	1	\$121,250.00	\$121,250.00	4.000%
Freddie HFA Choice 97%	8	\$1,376,012.00	\$172,001.50	4.359%
USDA-RD	25	\$3,017,246.00	\$120,689.84	4.390%
VA	8	\$1,197,816.00	\$149,727.00	4.641%
Totals	1168	\$169,705,666.00		
Averages			\$145,295.95	4.679%

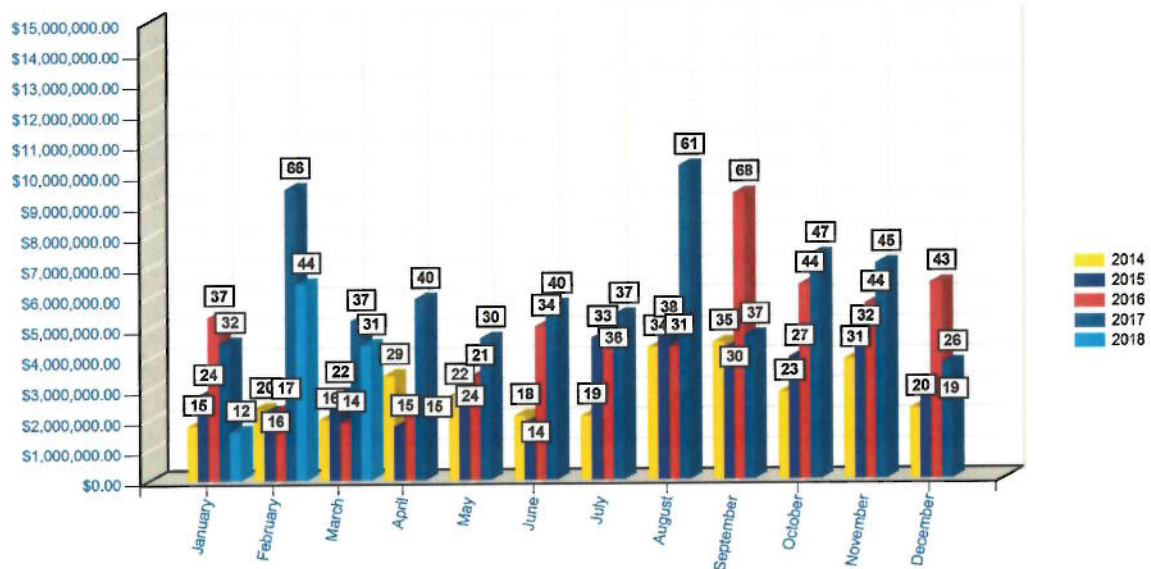
Top Loan Types by Loans

March, 2018

Loan Type	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
FNMA HFA Preferred 97%	12	\$1,817,489.00	\$151,457.42	5.271%
FHA 203(b)	14	\$1,600,062.00	\$114,290.14	5.348%
FNMA HFA Preferred 95%	2	\$434,850.00	\$217,425.00	5.188%
Totals	31	\$4,433,091.00		
Averages			\$143,002.94	5.141%

Single Family Production Trend Chart

Single Family Production by Pooled Loans



Production Trend by Pooled Loans

1/1/2014 to 3/31/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2014	January	Market Rate GNMA	15	\$1,809,018.00
		Monthly Total	15	\$1,809,018.00
	February	Market Rate GNMA	20	\$2,382,551.00
		Monthly Total	20	\$2,382,551.00
	March	Market Rate GNMA	16	\$2,018,122.00
		Monthly Total	16	\$2,018,122.00
	April	Market Rate GNMA	29	\$3,448,865.00
		Monthly Total	29	\$3,448,865.00
	May	Market Rate GNMA	22	\$2,777,343.00
		Monthly Total	22	\$2,777,343.00
	June	Market Rate GNMA	18	\$2,119,339.00
		Monthly Total	18	\$2,119,339.00
	FY Total		120	\$14,555,238.00
FY 2015	July	Market Rate GNMA	19	\$2,106,398.00
		Monthly Total	19	\$2,106,398.00
	August	Market Rate GNMA	34	\$4,342,056.00
		Monthly Total	34	\$4,342,056.00
	September	Market Rate GNMA	35	\$4,506,520.00
		Monthly Total	35	\$4,506,520.00
	October	Market Rate GNMA	23	\$2,864,146.00
		Monthly Total	23	\$2,864,146.00
	November	Market Rate GNMA	31	\$3,931,634.00
		Monthly Total	31	\$3,931,634.00

1/1/2014 to 3/31/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2015	December	Market Rate GNMA	20	\$2,326,679.00
		Monthly Total	20	\$2,326,679.00
	January	Market Rate GNMA	24	\$2,806,314.00
		Monthly Total	24	\$2,806,314.00
	February	Market Rate GNMA	16	\$2,271,184.00
		Monthly Total	16	\$2,271,184.00
	March	Market Rate GNMA	22	\$2,874,410.00
		Monthly Total	22	\$2,874,410.00
	April	LHC Preferred Conventional	1	\$174,503.00
		Market Rate GNMA	14	\$1,598,158.00
		Monthly Total	15	\$1,772,661.00
	May	Market Rate GNMA	24	\$3,074,799.00
		Monthly Total	24	\$3,074,799.00
	June	LHC Preferred Conventional	2	\$246,380.00
		Market Rate GNMA	12	\$1,642,634.00
		Monthly Total	14	\$1,889,014.00
FY Total			277	\$34,765,815.00
FY 2016	July	LHC Preferred Conventional	3	\$521,724.00
		Market Rate GNMA	30	\$4,131,346.00
		Monthly Total	33	\$4,653,070.00
	August	LHC Preferred Conventional	8	\$1,250,804.00
		Market Rate GNMA	30	\$3,696,016.00
		Monthly Total	38	\$4,946,820.00
	September	LHC Preferred Conventional	11	\$2,108,493.00
		Market Rate GNMA	19	\$2,200,727.00
		Monthly Total	30	\$4,309,220.00

1/1/2014 to 3/31/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2016	October	LHC Preferred Conventional	11	\$1,744,699.00
		Market Rate GNMA	16	\$2,251,530.00
		Monthly Total	27	\$3,996,229.00
	November	LHC Preferred Conventional	9	\$1,667,543.00
		Market Rate GNMA	23	\$2,960,892.00
		Monthly Total	32	\$4,628,435.00
	December	LHC Preferred Conventional	7	\$1,104,358.00
		Market Rate GNMA	12	\$1,697,469.00
		Monthly Total	19	\$2,801,827.00
	January	LHC Preferred Conventional	17	\$2,738,667.00
		Market Rate GNMA	20	\$2,640,746.00
		Monthly Total	37	\$5,379,413.00
	February	Market Rate GNMA	17	\$2,347,288.00
		Monthly Total	17	\$2,347,288.00
	March	LHC Preferred Conventional	6	\$911,161.00
		Market Rate GNMA	8	\$998,201.00
		Monthly Total	14	\$1,909,362.00
	April	LHC Preferred Conventional	5	\$880,635.00
		Market Rate GNMA	10	\$1,422,257.00
		Monthly Total	15	\$2,302,892.00
	May	LHC Preferred Conventional	7	\$1,438,413.00
		Market Rate GNMA	14	\$1,962,758.00
		Monthly Total	21	\$3,401,171.00
	June	LHC Preferred Conventional	11	\$1,840,708.00
		Market Rate GNMA	23	\$3,192,417.00
		Monthly Total	34	\$5,033,125.00
FY Total			317	\$45,708,852.00

1/1/2014 to 3/31/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2017	July	LHC Preferred Conventional	10	\$1,513,297.00
		Market Rate GNMA	26	\$3,444,466.00
		Monthly Total	36	\$4,957,763.00
	August	LHC Preferred Conventional	5	\$783,775.00
		Market Rate GNMA	26	\$3,574,869.00
		Monthly Total	31	\$4,358,644.00
	September	LHC Preferred Conventional	27	\$4,236,150.00
		Market Rate GNMA	41	\$5,127,855.00
		Monthly Total	68	\$9,364,005.00
	October	LHC Preferred Conventional	18	\$3,144,470.00
		Market Rate GNMA	26	\$3,242,137.00
		Monthly Total	44	\$6,386,607.00
	November	LHC Preferred Conventional	9	\$1,400,297.00
		Market Rate GNMA	35	\$4,360,752.00
		Monthly Total	44	\$5,761,049.00
	December	LHC Preferred Conventional	12	\$1,825,928.00
		Market Rate GNMA	31	\$4,612,547.00
		Monthly Total	43	\$6,438,475.00
	January	LHC Preferred Conventional	11	\$1,683,860.00
		Market Rate GNMA	21	\$2,831,703.00
		Monthly Total	32	\$4,515,563.00
	February	LHC Preferred Conventional	20	\$2,953,078.00
		Market Rate GNMA	46	\$6,584,146.00
		Monthly Total	66	\$9,537,224.00
	March	LHC Preferred Conventional	11	\$1,725,631.00
		Market Rate GNMA	26	\$3,503,225.00
		Monthly Total	37	\$5,228,856.00

1/1/2014 to 3/31/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2017	April	LHC Preferred Conventional	10	\$1,595,894.00
		Market Rate GNMA	30	\$4,356,780.00
		Monthly Total	40	\$5,952,674.00
	May	LHC Preferred Conventional	9	\$1,478,862.00
		Market Rate GNMA	20	\$3,041,256.00
		Mortgage Credit Certificate	1	\$128,783.00
		Monthly Total	30	\$4,648,901.00
	June	LHC Preferred Conventional	19	\$2,713,937.00
		Market Rate GNMA	17	\$2,516,065.00
		Mortgage Credit Certificate	4	\$516,700.00
		Monthly Total	40	\$5,746,702.00
	FY Total		511	\$72,896,463.00
FY 2018	July	LHC Preferred Conventional	14	\$2,162,769.00
		Market Rate GNMA	21	\$3,076,828.00
		Mortgage Credit Certificate	2	\$180,748.00
		Monthly Total	37	\$5,420,345.00
	August	LHC Choice Conventional	1	\$155,879.00
		LHC Preferred Conventional	35	\$6,165,756.00
		Market Rate GNMA	24	\$3,798,396.00
		Mortgage Credit Certificate	1	\$132,554.00
		Monthly Total	61	\$10,252,585.00
	September	Market Rate GNMA	35	\$4,413,414.00
		Mortgage Credit Certificate	2	\$316,389.00
		Monthly Total	37	\$4,729,803.00
	October	LHC Preferred Conventional	23	\$3,803,728.00
		Market Rate GNMA	22	\$3,263,674.00
		Mortgage Credit Certificate	2	\$291,303.00
		Monthly Total	47	\$7,358,705.00

1/1/2014 to 3/31/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2018	November	LHC Choice Conventional	1	\$205,000.00
		LHC Preferred Conventional	23	\$3,918,800.00
		Market Rate GNMA	21	\$2,940,994.00
		Monthly Total	45	\$7,064,794.00
	December	LHC Choice Conventional	2	\$280,330.00
		LHC Preferred Conventional	9	\$1,450,751.00
		Market Rate GNMA	15	\$2,050,221.00
		Monthly Total	26	\$3,781,302.00
	January	Market Rate GNMA	12	\$1,618,572.00
		Monthly Total	12	\$1,618,572.00
	February	LHC Choice Conventional	1	\$155,325.00
		LHC Preferred Conventional	20	\$3,285,609.00
		Market Rate GNMA	22	\$2,881,880.00
		Mortgage Credit Certificate	1	\$118,340.00
		Monthly Total	44	\$6,441,154.00
	March	LHC Choice Conventional	1	\$241,530.00
		LHC Preferred Conventional	14	\$2,252,339.00
		Market Rate GNMA	15	\$1,784,119.00
		Mortgage Credit Certificate	1	\$155,103.00
		Monthly Total	31	\$4,433,091.00
	FY Total		340	\$51,100,351.00

Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance	# of pending draws	Total # of processed loans	Contract Start Dates	Contract End Dates	Program Summary	Comments / Pending Issues
Cameron Parish	Laura Womack	Sonja Smith	\$ 3,000,000.00	\$ 1,112,581.69	\$ 1,887,418.31	0	13	3/19/2009	4/4/2049	FTHBP offering two (2) types of assistance to eligible homebuyers up to 120% AMI. There are two (2) that offer a Soft Second Mortgage w/zero interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$10,000 or 9% of the sales price, whichever is less. Option #1 provides a possible maximum allowable award of \$75,000 for the purchase of newly constructed properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	Waiting on budget amendment to be approved by OCD
Jefferson Parish Housing	Laura Womack	Sonja Smith	\$ 1,360,000.00	\$ 1,009,397.69	\$ 350,602.31	0	18	8/1/2010	7/30/2014	FTHBP providing assistance for families with income up to 80% AMI and offering a soft second loan up to the lesser of 50% of the sales price of the property or \$50,000 to cover the affordability gap between the sales price and the price affordable to the qualifying borrower. Additionally, part of the allocated CDHG funds will be offered to the qualifying borrower as a grant to cover "reasonable" closing costs and required pre-paid items related to the closing of the first mortgage loan. Borrower is required to invest a minimum of 1% of the purchase price into the transaction.	n/a
Louisiana Housing Corporation	Mary Antoon	All Staff	7,864,603.79	\$ 5,863,913.77	\$2,000,690.02	0	82	9/2/2008	9/1/2014	FTHBP currently offered in conjunction with LHC's Mortgage Revenue Bond Program to assist homebuyers in Acadia, Calcasieu, Cameron, Iberia, Jefferson, Plaquemines, St. Tammany, Tangipahoa, Terrebonne, Vermilion and Washington parishes. The program provides a below market interest rate to homebuyers. Homebuyers may purchase a one-family or two family home and must agree to use the home as their primary residence for at least three (3) years.	n/a
Plaquemines Parish	Cody Henderson	Sonja Smith	\$ 2,676,976.00	\$ 2,506,741.05	\$ 170,234.95	0	23	1/1/2010	12/31/2016	FTHBP providing assistance for families with income up to 120% AMI. The homebuyer will be provided a soft second loan at 0% interest up to 50% of the sales price of the house, or \$125,000, whichever is less. All homebuyers are eligible to receive up to \$10,000 in Closing Cost Assistance.	n/a
St. Bernard Parish Home Mortgage Authority	Laura Womack	Mary Antoon	\$ 3,200,000.00	\$ 3,181,581.00	\$ 18,419.00	0	116	1/11/2011	6/30/15 PE	FTHBP allows household incomes at or below 120% AMI. CDHG Assistance allows for a soft second loan of 20% of the purchase price up to \$10,000 per borrower and a grant up to \$5,000 for Closing Cost. The Soft Second is at 0% interest, no payment required and forgivable 100% after 3 years. Borrower is required to have a minimum investment of 1% of purchase price or \$1000, whichever is greater.	Final closeout docs have been sent to OCD. Waiting on confirmation program is officially closed
Terrebonne Parish	Amy York	Mary Antoon	\$ 3,890,000.00	\$ 3,320,362.00	\$ 173,461.62	0	122	3/19/2009	N/A	FTHBP providing for down payment assistance of up to \$35,000 and closing cost assistance not to exceed \$10,000. Property must be a single family residence and purchase price not to exceed \$220,000. Homebuyers are required to invest a minimal contribution of at least 1% of the loan amount or \$1,000, whichever is greater.	n/a
Lafitte Parish	Cody Henderson	TBD	\$ 2,500,000.00	\$ 384,475.00	\$ 2,115,525.00	0	8	5/1/2010	12/31/2017	FTHBP providing a soft second mortgage not to exceed 50% of the sales price of the property or \$50,000. Additional funds will be offered as a grant to cover "reasonable" closing cost. Borrowers must be a 1st time homebuyer with annual household incomes at or below 80% AMI and borrowers total debt may not exceed 45% of the total household income.	n/a
St. John the Baptist Parish	Mary Boudreaux		\$ 2,981,498.00	\$ 388,683.00	\$ 2,592,755.00	0	0	1/29/2013	9/30/2017	Provides soft second mortgage in amount of 50% of sales price up to \$38,000. Closing costs not to exceed the lesser of 9% of sales price or \$10,000, within the \$38k total assistance. Max sales price \$165,000, purchase only existing SF homes. Homebuyers are required to invest a minimal contribution of at least 1% of the loan amount or \$1,000, whichever is greater. Occupancy and insurance coverage (flood, wind, & standard hazard) to be monitored for 3 years. Annual household incomes at or below 80% AMI; 33/43 DTI ratio accepted.	
			\$ 27,473,017.79		\$ 27,473,017.79						
					\$ -						
					\$ -						
					\$ -						

CDBG Soft Second Mortgage (SSM) Program Update

SSM											
Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance	# of pending draws	Total # of processed loans	Contract Start Dates	Contract End Dates	Program Summary	Comments/Pending Issues
Cameron Parish	Laura Womack	Sorja Smith	\$ 525,000.00	\$ 145,154.74	\$ 379,845.26	0	2	1/1/2013 6/30/15		SSMP offering two (2) types of assistance to eligible homebuyers up to 120% AMI. There are two (2) that offer a Soft-Second Mortgage w/zero interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$10,000 or 9% of the sales price, whichever is less. Option #1 provides a possible maximum allowable award of \$75,000 for the purchase of newly constructed properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	n/a
City of New Orleans	Mary Antoon	Laura Womack	\$ 52,275,000.00	\$ 51,829,525.37	\$ 445,474.63	0	891	1/13/2013	12/31/2015	SSMP providing for a Soft Second Mortgage at 0% interest up to \$65,000 depending upon the borrower's AMI and location of property. A borrower with an AMI at or below 80% is provided up to \$10,000 and up to \$5,000 for homebuyers earning above 80% AMI for Closing Cost Assistance.	n/a
								Contract is renewed annually			
Jefferson Parish Community Development	Sorja Smith	Mary Antoon	\$ 9,600,000.00	\$ 7,357,556.00	\$ 1,928,909.05	0	178	12/1/2011	7/31/2015	SSMP allows first time homebuyers with household income up to 120% AMI. The Soft Second Assistance maximum is determined based on the homebuyers AMI with assistance ranging from \$40,000 to \$60,000. Closing Costs Assistance up to \$10,000 is provided to cover reasonable closing cost and prepaid expenses. The homebuyer must contribute the greater of \$1500 or 1% of the purchase price of the property to be acquired.	n/a
St. Bernard Parish Home Mortgage Authority	Laura Womack	Mary Antoon	\$ 6,000,000.00	\$ 5,832,752.19	\$ 167,247.81	0	158	3/1/2013	2/28/2015	FTBSP allows household incomes at or below 120% AMI. CDBG Assistance allows for a soft second loan of 20% of the purchase price up to \$30,000 per borrower and a grant up to \$5,000 for Closing Cost. The Soft Second is at 0% interest, no payment required and forgivable 100% after 5 years. Borrower is required to have a minimum investment of 1% of purchase price or \$1000, whichever is greater. Program has yet to begin.	n/a
St. Tammany (administered thru St. Bernard HMA)	Laura Womack	Amy York	\$ 2,625,000.00	\$ 2,624,848.15	\$ 151.85	0	85	6/1/2013	5/31/15	SSMP allowing 20% of the purchase price up to \$30,000 per borrower and up to \$5,000 loan per borrower for closing cost. 1st time homebuyer with household income up to 120% AMI is allowed and requires the borrower to have a minimum credit score of 640. Additionally, borrowers are required to invest 1% of the purchase price or \$1,000 whichever is greater into the transaction.	In closeout stage, need to do final budget revision to OCD to reallocate the unused funds.
			\$ 71,025,000.00		\$ 71,025,000.00						
					\$ -						
					\$ -						
					\$ -						
					\$ -						
					\$ -						

SINGLE FAMILY PROGRAMS

Servicers Monthly Delinquency Totals

		US Bank		Bank of America		Standard Mortgage	
2018	March	8.060%	↓	14.080%	=	11.962%	↓
	February	10.010%		14.080%		14.077%	
	January	10.460%		14.080%		15.125%	
2017	December	10.460%		14.080%		15.405%	
	November	10.460%		14.080%		14.862%	
	October	10.460%		14.080%		14.307%	
	September	10.460%		14.080%		14.064%	
	August	9.020%		10.730%		13.583%	
	July	9.340%		9.270%		14.191%	
	June	8.410%		8.290%		12.830%	
	May	8.120%		7.210%		13.175%	
	April	8.490%		7.210%		13.675%	
	March	6.930%		6.700%		12.308%	
	February	9.840%		8.530%		15.081%	
	January	9.920%		9.430%		15.289%	
2016	December	9.920%		8.760%		16.388%	
	November	10.670%		8.760%		16.421%	
	October	8.520%		8.520%		15.823%	
	September	8.980%		8.850%		17.951%	
	August	8.380%		8.850%		17.089%	
	July	9.060%		10.180%		14.859%	
	June	7.550%		9.170%		14.484%	
	May	7.870%		8.230%		13.959%	
	April	7.870%		8.090%		13.411%	
	March	6.690%		7.140%		12.247%	
	February	8.870%		10.370%		13.268%	
	January	8.870%		10.740%		17.086%	
Total		Average		9.026%		10.133%	
						14.553%	

PLACEHOLDER

SINGLE FAMILY

CARRINGTON SERVICER REPORT

MARCH 31, 2018



LHC Trial Summary

Servicing Portfolio

Category	Count	Principal Balance	D a y s					D e l i n q u e n t		FC	BK
			30	60	90	120	Total	%Total	%Cat		
Bond Program											
LHC Conv 0% M	1	\$309,430.00	0	0	0	0	0	0.000	0.000	0	0
LHC Conv 2015	75	\$12,003,685.07	1	2	0	1	4	0.145	5.333	0	0
LHC Conv 3% M	144	\$24,227,191.36	1	0	0	2	3	0.108	2.083	1	0
LHC Conv 4% M	180	\$26,675,298.60	0	0	0	0	0	0.000	0.000	0	0
LHC FHA 2012A	91	\$9,199,984.92	2	1	3	3	9	0.325	9.890	0	5
LHC FHA 2013	469	\$55,441,793.98	32	12	5	11	60	2.168	12.793	3	7
LHC FHA 3% MR	214	\$28,455,074.80	4	1	1	1	7	0.253	3.271	0	2
LHC FHA 4% MR	299	\$40,746,714.56	6	3	5	0	14	0.506	4.682	0	0
LHC Freddie H	13	\$2,000,270.38	0	0	0	0	0	0.000	0.000	0	0
LHC RHS 2012A	30	\$3,724,802.41	0	0	0	1	1	0.036	3.333	0	0
LHC RHS 2013	41	\$4,841,489.56	1	0	1	5	7	0.253	17.073	3	2
LHC RHS 3% MR	12	\$1,503,800.80	0	0	0	0	0	0.000	0.000	0	0
LHC RHS 4% MR	1	\$138,690.43	0	0	0	0	0	0.000	0.000	0	0
LHC VA 2012A	2	\$285,725.90	0	0	0	0	0	0.000	0.000	0	0
LHC VA 2013	7	\$864,075.16	0	0	0	0	0	0.000	0.000	0	0
LHC VA 3% MRP	4	\$546,261.36	0	0	0	0	0	0.000	0.000	0	0
LHC VA 4% MRP	2	\$323,877.54	0	0	0	0	0	0.000	0.000	0	0
LHFA 2007	6	\$454,300.21	1	0	0	0	1	0.036	16.667	0	0
LHFA 2007B	192	\$17,687,363.70	16	5	1	8	30	1.084	15.625	0	4
LHFA 2007C	250	\$23,434,062.20	29	6	3	21	59	2.132	23.600	7	11
LHFA 2007U	1	\$88,553.38	0	0	0	0	0	0.000	0.000	0	0
LHFA 2008A	64	\$5,979,426.95	6	1	1	5	13	0.470	20.313	2	6
LHFA 2008B	127	\$12,799,355.05	21	10	0	12	43	1.554	33.858	3	8
LHFA 2008T	1	\$144,903.67	1	0	0	0	1	0.036	100.000	0	0
LHFA 2009A	213	\$22,123,070.20	11	9	2	14	36	1.301	16.901	4	12
LHFA 2010A	111	\$11,247,998.50	7	3	2	2	14	0.506	12.613	0	1

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
LHFA 2011A	154	\$16,632,687.44	11	5	1	4	21	0.769	13.636	3	3
LHFA 2012A	63	\$6,217,344.41	1	1	1	5	8	0.289	12.698	1	3
Total	2,767	\$328,097,132.54	151	59	26	95	331	11.962		27	64

Investor

	2	\$123,185.47	0	0	0	0	0	0.000	0.000	0	0
FHLMC	396	\$41,585,265.15	27	8	2	17	54	1.952	13.636	3	9
GNMA	2,021	\$232,072,647.34	121	48	23	68	260	9.396	12.865	19	54
SMC/FNMA	348	\$54,316,034.58	3	3	1	10	17	0.614	4.885	5	1
Total	2,767	\$328,097,132.54	151	59	26	95	331	11.962		27	64

Loan Type

Conv.w/ PMI	549	\$78,250,343.34	14	5	2	16	37	1.337	6.740	2	7
Conv w/o PMI	94	\$8,126,847.55	2	1	0	2	5	0.181	5.319	2	1
Farm Loan	177	\$19,922,540.24	8	2	2	12	24	0.867	13.559	7	6
FHA	1,919	\$218,365,266.02	125	51	22	64	262	9.469	13.653	16	51
VA	28	\$3,432,135.39	2	0	0	1	3	0.108	10.714	0	0
Total	2,767	\$328,097,132.54	151	59	26	95	331	11.962		27	64

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s D e l i n q u e n t</i>					<i>Total</i>	<i>%Total</i>	<i>%Cat</i>	<i>FC</i>	<i>BK</i>
<i>Parish</i>			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>					
ACADIA	14	\$1,025,231.46	0	0	0	0	0	0.000	0.000	0	0	
ALLEN	4	\$425,564.26	1	0	0	0	1	0.036	25.000	0	1	
ASCENSION	76	\$10,901,230.33	9	2	0	3	14	0.506	18.421	1	2	
AVOUELLES	9	\$705,116.80	1	0	0	0	1	0.036	11.111	0	1	
BEAUREGARD	7	\$728,333.61	0	0	0	0	0	0.000	0.000	0	0	
BIENVILLE	2	\$212,841.12	0	0	0	0	0	0.000	0.000	0	0	
BOSSIER	123	\$16,875,977.20	3	3	0	3	9	0.325	7.317	1	1	
CADDO	419	\$46,393,585.70	16	7	5	7	35	1.265	8.353	0	14	
CALCASIEU	21	\$2,265,473.80	1	0	0	1	2	0.072	9.524	1	1	
CLAIBORNE	4	\$343,615.76	0	0	0	0	0	0.000	0.000	0	0	
DE SOTO	9	\$1,168,449.18	1	0	1	0	2	0.072	22.222	0	1	
EAST BATON ROUGE	599	\$68,749,895.46	40	14	8	36	98	3.542	16.361	9	11	
EAST FELICIANA	3	\$235,756.85	0	0	0	0	0	0.000	0.000	0	0	
EVANGELINE	2	\$101,322.25	0	0	0	0	0	0.000	0.000	0	0	
FRANKLIN	1	\$118,074.19	0	0	0	0	0	0.000	0.000	0	0	
GRANT	10	\$1,046,403.55	0	0	0	1	1	0.036	10.000	1	0	
IBERIA	21	\$1,585,748.11	1	0	1	0	2	0.072	9.524	0	1	
IBERVILLE	9	\$982,790.58	2	0	0	0	2	0.072	22.222	0	0	
JACKSON	1	\$45,085.10	0	0	0	0	0	0.000	0.000	0	0	
JEFFERSON	308	\$37,454,421.78	20	12	0	7	39	1.409	12.662	3	11	
JEFFERSON DAVIS	1	\$134,685.38	0	0	0	0	0	0.000	0.000	0	0	
LA SALLE	1	\$66,514.95	0	0	0	0	0	0.000	0.000	0	0	
LAFAYETTE	82	\$9,108,796.99	6	3	0	2	11	0.398	13.415	1	2	
LAFOURCHE	6	\$649,922.94	0	0	0	0	0	0.000	0.000	0	0	
LINCOLN	4	\$406,197.56	1	1	0	0	2	0.072	50.000	0	0	
LIVINGSTON	127	\$16,323,307.49	8	2	1	12	23	0.831	18.110	3	2	
NATCHITOCHE	8	\$871,138.02	1	1	0	0	2	0.072	25.000	0	0	
ORLEANS	390	\$48,591,534.21	20	7	4	10	41	1.482	10.513	2	8	
OUACHITA	11	\$1,474,542.48	0	0	0	0	0	0.000	0.000	0	0	
PLAQUEMINES	4	\$936,095.99	0	1	0	0	1	0.036	25.000	0	0	
POINTE COUPEE	6	\$534,299.61	0	1	0	1	2	0.072	33.333	0	0	

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
RAPIDES	87	\$9,358,357.08	2	1	0	1	4	0.145	4.598	1	2
SABINE	7	\$611,340.21	0	0	0	0	0	0.000	0.000	0	0
ST. BERNARD	43	\$5,139,399.70	3	0	0	1	4	0.145	9.302	1	0
ST. CHARLES	28	\$3,498,653.34	0	0	0	0	0	0.000	0.000	0	0
ST. HELENA	1	\$55,079.69	0	0	0	0	0	0.000	0.000	0	0
ST. JAMES	7	\$759,072.16	0	0	0	1	1	0.036	14.286	0	1
ST. JOHN THE BAPTIST	66	\$8,029,769.85	4	1	2	2	9	0.325	13.636	1	3
ST. LANDRY	7	\$742,614.67	0	0	0	0	0	0.000	0.000	0	0
ST. MARTIN	17	\$1,526,769.21	2	0	0	1	3	0.108	17.647	0	0
ST. MARY	5	\$341,579.20	0	0	0	0	0	0.000	0.000	0	0
ST. TAMMANY	113	\$14,337,032.81	4	0	3	3	10	0.361	8.850	1	1
TANGIPAHOA	48	\$6,399,121.34	4	1	1	2	8	0.289	16.667	1	0
TERREBONNE	5	\$580,843.89	0	0	0	0	0	0.000	0.000	0	0
VERMILION	6	\$583,450.85	0	1	0	0	1	0.036	16.667	0	1
VERNON	5	\$642,792.15	0	0	0	0	0	0.000	0.000	0	0
WASHINGTON	7	\$662,981.00	0	0	0	0	0	0.000	0.000	0	0
WEBSTER	7	\$907,623.59	0	0	0	0	0	0.000	0.000	0	0
WEST BATON ROUGE	25	\$3,418,717.73	1	1	0	1	3	0.108	12.000	0	0
WINN	1	\$39,981.34	0	0	0	0	0	0.000	0.000	0	0
Total	2,767	\$328,097,132.54	151	59	26	95	331	11.962		27	64

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			30	60	90	120	Total	%Total	%Cat		
Interest Rate											
1.99	3	\$388,962.45	0	0	0	0	0	0.000	0.000	0	0
2	4	\$514,654.09	0	0	1	1	2	0.072	50.000	0	1
2.45	46	\$4,202,653.94	1	1	1	4	7	0.253	15.217	0	3
2.95	64	\$5,801,851.44	2	2	1	0	5	0.181	7.813	0	0
2.99	13	\$1,651,352.31	0	0	0	0	0	0.000	0.000	0	0
3	1	\$61,095.29	0	0	0	0	0	0.000	0.000	0	0
3.15	2	\$191,253.53	0	0	0	0	0	0.000	0.000	0	0
3.4	2	\$253,727.88	0	0	0	0	0	0.000	0.000	0	0
3.465	1	\$195,106.55	0	0	0	0	0	0.000	0.000	0	0
3.49	110	\$11,773,777.66	2	1	1	3	7	0.253	6.364	0	4
3.5	15	\$2,041,161.35	4	2	0	2	8	0.289	53.333	1	0
3.625	5	\$474,145.85	0	0	0	2	2	0.072	40.000	1	0
3.7	2	\$242,057.25	1	0	0	0	1	0.036	50.000	0	0
3.75	11	\$1,209,967.31	1	0	0	3	4	0.145	36.364	1	1
3.875	73	\$9,778,786.33	5	1	1	2	9	0.325	12.329	1	1
3.95	80	\$8,682,819.33	8	1	1	0	10	0.361	12.500	0	1
3.99	4	\$406,375.00	0	0	0	0	0	0.000	0.000	0	0
4	20	\$2,279,405.67	4	2	1	2	9	0.325	45.000	0	4
4.1	21	\$1,997,324.24	1	1	0	2	4	0.145	19.048	1	0
4.11	13	\$1,282,544.88	0	0	0	0	0	0.000	0.000	0	0
4.125	14	\$1,716,958.73	0	1	0	3	4	0.145	28.571	0	2
4.215	1	\$152,599.95	0	0	0	0	0	0.000	0.000	0	0
4.25	63	\$6,913,458.15	6	1	0	7	14	0.506	22.222	4	1
4.375	518	\$64,039,158.82	28	11	8	14	61	2.205	11.776	6	9
4.45	2	\$338,139.91	0	0	0	0	0	0.000	0.000	0	0
4.5	139	\$17,481,953.34	6	4	1	2	13	0.470	9.353	1	3
4.59	2	\$223,572.55	0	0	0	0	0	0.000	0.000	0	0
4.625	69	\$9,588,469.76	2	0	0	4	6	0.217	8.696	1	1
4.75	103	\$16,195,334.32	3	0	0	2	5	0.181	4.854	0	0
4.84	30	\$2,317,958.79	2	2	0	1	5	0.181	16.667	0	1
4.85	33	\$2,749,068.89	3	0	0	1	4	0.145	12.121	0	0

Category	Count	Principal Balance	D a y s					D e l i n q u e n t		FC	BK
			30	60	90	120	Total	%Total	%Cat		
4.875	314	\$41,579,177.48	4	8	4	5	21	0.759	6.688	0	2
4.95	41	\$4,549,800.59	4	0	1	1	6	0.217	14.634	0	1
4.99	8	\$781,104.20	0	1	0	0	1	0.036	12.500	0	0
5	154	\$20,769,544.32	6	0	2	0	8	0.289	5.195	0	1
5.125	91	\$14,757,957.18	0	0	0	0	0	0.000	0.000	0	0
5.25	40	\$5,878,761.46	0	0	0	0	0	0.000	0.000	0	0
5.34	1	\$121,151.99	0	0	0	0	0	0.000	0.000	0	0
5.375	37	\$4,835,721.19	0	0	0	0	0	0.000	0.000	0	0
5.44	17	\$1,824,843.45	2	2	0	0	4	0.145	23.529	0	2
5.49	24	\$1,918,786.42	5	2	0	0	7	0.253	29.167	0	0
5.5	110	\$11,382,370.40	5	2	0	5	12	0.434	10.909	1	5
5.59	1	\$83,381.34	0	0	0	0	0	0.000	0.000	0	0
5.6	6	\$699,975.57	0	0	0	0	0	0.000	0.000	0	0
5.625	2	\$315,084.08	0	0	0	0	0	0.000	0.000	0	0
5.75	15	\$2,020,263.37	0	0	0	0	0	0.000	0.000	0	0
5.84	19	\$1,730,586.53	0	0	0	0	0	0.000	0.000	0	0
5.875	1	\$140,409.00	0	0	0	0	0	0.000	0.000	0	0
5.95	16	\$1,281,947.50	3	1	0	1	5	0.181	31.250	0	0
6	6	\$433,201.10	0	1	0	1	2	0.072	33.333	0	2
6.09	3	\$327,242.19	0	0	0	0	0	0.000	0.000	0	0
6.1	40	\$4,311,644.53	4	5	1	2	12	0.434	30.000	1	4
6.25	7	\$681,860.87	0	0	1	0	1	0.036	14.286	0	0
6.3	91	\$8,557,772.79	11	2	1	6	20	0.723	21.978	3	1
6.34	99	\$8,945,754.19	10	2	0	5	17	0.614	17.172	0	2
6.5	67	\$5,705,606.13	7	2	0	4	13	0.470	19.403	2	5
6.625	33	\$3,296,036.96	4	0	0	3	7	0.253	21.212	2	3
6.99	60	\$6,021,452.15	7	1	0	7	15	0.542	25.000	1	4
Total	2,767	\$328,097,132.54	151	59	26	95	331	11.962		27	64

Category	Count	Principal Balance	D a y s			D e l i n q u e n t			FC	BK	
			30	60	90	120	Total	%Total			%Cat
Originating Lender											
A-I Mortgage Services, LLC	30	\$2,770,488.12	5	1	0	3	9	0.325	30.000	1	2
Acadian Residential Mortgage	1	\$166,075.86	0	0	0	0	0	0.000	0.000	0	0
Ace Mortgage Services	1	\$91,787.08	0	0	0	0	0	0.000	0.000	0	0
AHW - Main	43	\$5,932,442.87	0	0	0	0	0	0.000	0.000	0	0
Allegro Mortgage, Inc	1	\$104,741.18	0	0	0	0	0	0.000	0.000	0	0
Amtcor Mortgage	2	\$148,782.53	0	0	0	0	0	0.000	0.000	0	0
American Financial Network, Inc. 5/4/15	2	\$186,333.37	0	0	0	0	0	0.000	0.000	0	0
America's Mortgage Resource, Inc	41	\$4,171,204.30	6	1	0	2	9	0.325	21.951	2	1
AmSouth Bank, NA	1	\$90,953.46	0	0	0	0	0	0.000	0.000	0	0
Area Home Lending	11	\$1,100,160.75	2	0	0	2	4	0.145	36.364	0	1
Arrow Mortgage, LLC	1	\$80,648.15	0	1	0	0	1	0.036	100.000	0	0
Assurance Financial Group	9	\$761,042.47	0	0	0	1	1	0.036	11.111	1	0
Bancorp South	50	\$6,151,529.85	3	1	0	1	5	0.181	10.000	0	1
Bank of America	16	\$1,774,060.54	0	0	0	1	1	0.036	6.250	0	0
Bank of Ruston	5	\$642,110.53	0	1	0	0	1	0.036	20.000	0	0
BAUDIER, GRACE & KINLER-WB	1	\$63,065.76	0	0	0	0	0	0.000	0.000	0	0
Britton & Koontz Bank N.A.	23	\$2,427,638.35	0	0	0	3	3	0.108	13.043	1	1
Capital Lending, LLC	25	\$2,470,346.98	4	0	0	2	6	0.217	24.000	0	4
Capital One Bank	10	\$669,256.23	1	0	0	0	1	0.036	10.000	0	0
CAPITAL ONE NATIONAL ASSOCIATION	2	\$107,499.02	1	0	0	0	1	0.036	50.000	0	0
Capital Trust Mortgage	1	\$69,441.45	0	1	0	0	1	0.036	100.000	0	0
Central Progressive Mortgage	6	\$552,067.40	0	0	0	0	0	0.000	0.000	0	0
CHASE MANHATTAN MORTGAGE CORP.	14	\$1,322,869.97	1	0	0	0	1	0.036	7.143	0	0
Coast Capital Mortgage	49	\$4,113,908.50	3	2	0	1	6	0.217	12.245	0	0
Cornerstone Mortgage Company dba Cornerst	7	\$726,927.28	0	0	0	1	1	0.036	14.286	0	1
Countrywide Bank, FSB	31	\$3,085,812.15	7	1	1	0	9	0.325	29.032	0	0
COUNTRYWIDE HOME LOANS	9	\$885,274.18	0	0	0	0	0	0.000	0.000	0	0
Cross Country Equity, LLC	29	\$2,724,780.71	1	1	1	1	4	0.145	13.793	0	3
DHI Mortgage Company	34	\$5,161,135.52	2	1	1	1	5	0.181	14.706	0	0
DRYADES MORTGAGE	10	\$1,173,681.45	0	0	0	1	1	0.036	10.000	0	1
Envoy Mortgage, Ltd	24	\$3,783,836.72	0	0	0	0	0	0.000	0.000	0	0

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
ESSENTIAL MORTGAGE COMPANY, L.L.C.	25	\$2,846,007.11	4	0	0	1	5	0.181	20.000	0	3
EUREKA HOMESTEAD SOCIETY	1	\$120,026.20	0	0	0	0	0	0.000	0.000	0	0
Eustis Mortgage	35	\$4,101,593.10	2	1	0	2	5	0.181	14.286	1	2
Fairway Independent Mortgage Corporation	189	\$24,886,432.88	4	3	1	6	14	0.506	7.407	1	4
Fakouri Mortgage Company	4	\$602,453.79	0	0	0	2	2	0.072	50.000	0	0
Fidelity Homestead Association	5	\$519,499.62	0	1	0	0	1	0.036	20.000	0	0
Fidelity Homestead Savings Bank 4/03/14	328	\$46,719,932.42	10	3	2	4	19	0.687	5.793	1	0
FIRST BANK AND TRUST	24	\$2,871,361.49	0	0	0	0	0	0.000	0.000	0	0
First Choice Funding	12	\$1,153,871.95	0	0	1	1	2	0.072	16.667	0	0
First Choice Mortgage, LLC	42	\$4,183,098.08	5	2	0	5	12	0.434	28.571	2	2
First Federal Bank of Louisiana	1	\$33,978.76	0	0	0	0	0	0.000	0.000	0	0
First Mississippi Capital Corp. dba FMC Mort	2	\$237,789.18	0	0	0	0	0	0.000	0.000	0	0
First Mortgage Services, Inc.	8	\$848,643.62	1	0	0	0	1	0.036	12.500	0	0
First National Bank	5	\$682,780.62	0	0	0	0	0	0.000	0.000	0	0
FIRST NATIONAL BANK *U*S*A*	18	\$1,990,255.14	1	0	0	1	2	0.072	11.111	0	2
First NBC Mortgage, LLC	3	\$484,899.54	0	0	0	0	0	0.000	0.000	0	0
Franklin American Mortgage Company	34	\$5,557,492.98	1	0	0	0	1	0.036	2.941	0	0
Gateway Mortgage Group	24	\$3,598,358.78	0	0	0	0	0	0.000	0.000	0	0
Georgetown Mortgage, LLC	2	\$319,030.79	0	0	0	0	0	0.000	0.000	0	0
GULF COAST BANK & TRUST COMPANY	273	\$35,223,915.33	12	13	3	3	31	1.120	11.355	0	2
Hancock Bank of Louisiana	44	\$5,372,717.90	0	0	0	2	2	0.072	4.545	0	1
Home Bank	1	\$108,668.07	0	0	0	0	0	0.000	0.000	0	0
Home Federal Bank	76	\$9,281,187.55	1	0	2	0	3	0.108	3.947	0	1
Home Loan Corporation	7	\$752,954.18	1	0	0	1	2	0.072	28.571	0	1
Home Mortgage Asso, Inc.	5	\$395,724.98	0	0	0	0	0	0.000	0.000	0	1
Homebuyer's Resource Group, LLC	5	\$561,462.45	1	0	0	0	1	0.036	20.000	0	0
Hope Community Credit Union	7	\$702,382.31	1	0	0	3	4	0.145	57.143	0	1
IBERIABANK	31	\$3,070,915.38	2	1	0	4	7	0.253	22.581	0	4
Indy Mac Bank	1	\$137,229.23	0	0	0	0	0	0.000	0.000	0	0
Interline Mortgage Services, LLC	31	\$4,470,325.43	1	0	0	2	3	0.108	9.677	1	1
International Mortgage Corporation of MD	7	\$793,964.58	0	0	0	1	1	0.036	14.286	0	1
Intertrust Mortgage	1	\$83,545.03	1	0	0	0	1	0.036	100.000	0	0

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
Investar Bank	46	\$5,350,243.65	4	1	1	0	6	0.217	13.043	0	0
JABEZ Financial Services, LLC dba AmCor M	2	\$175,587.01	0	0	0	0	0	0.000	0.000	0	0
Jefferson Financial Credit Union	1	\$122,290.27	0	0	0	0	0	0.000	0.000	0	0
JOHNSON MORTGAGE CORPORATION	108	\$10,828,348.65	9	6	0	4	19	0.687	17.593	2	3
JP Morgan Chase	8	\$758,833.91	1	0	0	0	1	0.036	12.500	0	0
Key Lending Solutions, LLC	1	\$142,056.51	0	0	0	0	0	0.000	0.000	0	0
Landmark Mortgage Corporation	1	\$114,103.41	0	0	0	0	0	0.000	0.000	0	0
LIBERTY BANK	16	\$1,636,418.34	3	0	1	3	7	0.253	43.750	0	0
Liberty Bank & Trust	23	\$2,408,596.54	2	0	0	1	3	0.108	13.043	0	0
Louisiana Real Estate Mortgage, Inc	6	\$508,250.57	0	0	0	1	1	0.036	16.667	0	0
Magnolia Mortgage, Inc.	1	\$63,265.45	0	0	0	0	0	0.000	0.000	0	0
Market Street Mortgage Corporation	2	\$163,919.42	0	0	0	1	1	0.036	50.000	0	0
MORTGAGE FACTORY	5	\$505,483.27	2	0	0	1	3	0.108	60.000	0	1
MORTGAGE MARKET, INC.	1	\$116,441.50	0	0	0	1	1	0.036	100.000	0	0
Movement Mortgage 4/03/14	15	\$1,997,450.94	0	0	0	0	0	0.000	0.000	0	0
Nations Reliable Lending, LLC 4/03/14	19	\$2,415,729.13	4	0	1	2	7	0.253	36.842	2	0
NEW SOUTH FEDERAL SAVINGS BANK	13	\$1,224,461.18	3	0	0	0	3	0.108	23.077	0	0
NFM, Inc.	1	\$142,835.62	0	1	0	0	1	0.036	100.000	0	0
NOLA Lending Group, LLC dba NOLA Fundi	34	\$3,915,033.15	1	1	0	1	3	0.108	8.824	1	2
PARISH NATIONAL BANK	2	\$173,968.64	0	0	0	0	0	0.000	0.000	0	0
Pinnacle Mortgage Group	5	\$486,277.84	0	0	0	1	1	0.036	20.000	0	0
Primelending 04/03/14	65	\$9,359,985.33	0	0	1	1	2	0.072	3.077	0	0
Progressive Bank	1	\$131,118.50	0	0	0	0	0	0.000	0.000	0	0
Pulaski Mortgage DBA IberiaBank Mortgage	121	\$12,878,241.33	11	3	4	4	22	0.795	18.182	1	6
RED RIVER BANK	120	\$12,333,817.42	2	3	2	2	9	0.325	7.500	1	3
REGIONS MORTGAGE, INC.	77	\$6,502,376.46	7	2	0	3	12	0.434	15.584	3	1
Sabine State Bank & Trust Co. Inc.	78	\$8,496,324.47	3	1	0	1	5	0.181	6.410	1	2
SB Hardie Financial Services	5	\$532,414.41	0	1	0	0	1	0.036	20.000	0	0
SMC Baton Rouge	16	\$1,748,550.00	0	0	0	0	0	0.000	0.000	0	0
SMC Lafayette	27	\$3,791,327.80	0	0	0	0	0	0.000	0.000	0	0
SMC Metairie	36	\$4,289,093.46	0	1	0	0	1	0.036	2.778	0	1
SMC Retention Center	14	\$1,574,951.84	1	0	1	0	2	0.072	14.286	0	1

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
SMC Slidell	9	\$786,232.30	0	0	0	0	0	0.000	0.000	0	0
Southwest Funding, LP	1	\$96,712.99	0	0	0	1	1	0.036	100.000	1	0
St Tammany Homestead Savings & Loan Asso	6	\$753,445.01	1	0	0	1	2	0.072	33.333	1	0
State Bank & Trust Co	2	\$139,603.95	0	0	0	1	1	0.036	50.000	0	0
Sun Cap Mortgage, Inc.	2	\$241,137.12	0	0	0	1	1	0.036	50.000	0	0
SWBC Mortgage Corporation	86	\$9,824,860.09	9	3	3	5	20	0.723	23.256	3	2
The Mortgage Lending Group, LLC	6	\$505,502.88	1	0	0	0	1	0.036	16.667	0	0
The Mortgage Link	2	\$272,603.55	1	0	0	0	1	0.036	50.000	0	0
U.S. Bank, N.A	1	\$114,429.55	0	0	0	0	0	0.000	0.000	0	0
Universal Lending Services	3	\$225,070.70	0	0	0	0	0	0.000	0.000	0	0
Wells Fargo Bank, N.A.	2	\$242,021.29	1	0	0	0	1	0.036	50.000	0	0
WELLS FARGO HOME MORTGAGE	7	\$686,311.46	1	0	0	0	1	0.036	14.286	0	0
WHITNEY NATIONAL BANK	30	\$3,099,004.43	0	1	0	1	2	0.072	6.667	0	1
Total	2,767	\$328,097,132.54	151	59	26	95	331	11.962		27	64

L4 - LOUISIANA STATE

14 - LOUISIANA STATE - 1 - By MRS. Investor

1.4. LOUISIANA STATE 2. 0-Long Term

Category	Sub	Year	Total	Share Percentage	Weight Share
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14 - LOUISIANA STATE - 3 - Bu Program

Revenue	Cost	Profit	Loss	Gain	Loss
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J. L. LOURDAAS SWANEY, J. B. SwANEY

Investor	Year	Type	Value	Source	Ref.
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- 63 -

- 64 -

- 65 -

[illegible]

- 69 -

[illegible]

L4 - LOUISIANA STATE - 6 - By County

[illegible]

L4 - LOUISIANA STATE - 7 - By City/State

[illegible]

HOUSING COUNSELING PROGRAM

LHC is the only grant recipient in the state for the **2016-17 HUD Comprehensive Housing Counseling Program**. The total FY2016 grant amount awarded to LHC and its 19 sub-grantees was \$491,352 for the performance period from October 1, 2015 through March 31, 2017. All funds for FY2016 have been expended.

FY2017 grant funding in the amount of \$580,191 was announced in July, 2017. There are sixteen (16) Sub-Grantee participants. The performance period covers October 1, 2016 through March 31, 2018. Final disbursements will follow the collection of sub-grantee reports and invoices in April.

FY2016 HUD Housing Counseling Grant Award (expended) \$491,352.00

Number of Households Receiving Counseling in FY2016

Homeless Assistance	52
Rental	793
Pre-purchase/Home buying	613
Home Maintenance & Financial Management for homeowners	392
Resolving or Preventing Mortgage Delinquency or Default	16
Group Education/Workshops	395
TOTAL	2261
Households that purchased housing after counseling	30

FY2017 HUD Housing Counseling Grant Award \$580,191.00
 HUD Amount Expended for Period Ending 12/31/17 \$449,819.49
Balance **\$130,371.51**

Number of Households Receiving Counseling in FY2017

Homeless Assistance	68
Rental	1542
Pre-purchase/Home buying	1304
Home Maintenance & Financial Management for homeowners	671
Resolving or Preventing Mortgage Delinquency or Default	52
Group Education/Workshops	1019
TOTAL	4656
Households that purchased housing after counseling	133



LOUISIANA HOUSING CORPORATION

Financial Advisor's Report
By: L. Gordon King and Shaun Toups
Government Consultants, Inc.

April 3, 2018

SINGLE FAMILY PROGRAMS

➤ TBA PROGRAMS

- Market Rate GNMA Program (Raymond James). In March, 20 loans (15 in February) totaling \$2.6mm were reserved (with 3 cancellations). For the month, 15 loans (22 last month) were closed providing revenues of \$14,833 (\$32,112 last month). Currently, the rates are 4.375% (0% DPA), 5.375% (2% DPA), and NQ (3% DPA). See RJ pipeline report attached.
- Market Rate FNMA HFA Preferred and FHLMC HFA Choice Programs (George K. Baum). In March, 30 loans (34 last month) totaling \$4.7mm were reserved (with 2 cancellations). For the month, 15 loans (21 last month) were closed providing revenues of \$11,017 (\$19,870 last month). Currently, the rates in this program are 4.75%, (0% DPA), 5.50% (2% DPA), and 5.75% (3% DPA). See GKB pipeline report attached.

➤ SINGLE FAMILY TEAM

- The team continues work on the refinancing / new money MRB issue (1st since 2009), with plans to close in May. All efforts are on getting the word out about this new MRB program.

NATIONAL HOUSING NEWS

- Total housing issuances in March totaled \$377mm – (\$664mm in February). Of that amount, \$279mm was for Single Family (Nebraska, Michigan, Ohio, Utah, and Montana), and \$98mm was for multifamily deals. There were no pass-through deals in March.

GENERAL

- US Treasury rates. The 10 year UST was 2.81% on 3/1 and 2.74% on 3/29.
- FOMC. The Fed met March 20-21, and bumped rates 25 bps. Most Fed watchers are predicting 2 more bumps in 2018 and 3 in 2019. Economic numbers remain strong with 4Q17 GDP growth revised from 2.5% to 2.9%; and, initial jobless claims came in last week of March at 215,000 – **the lowest level since January 1973.**

Thanks to the Housing bankers at JP Morgan, Raymond James and George K Baum for their input.

Louisiana Housing Corporation
Market Rate GNMA Program
Loan Reservations and Status
Through 3/30/18



Reservation Month	Reservation		Compliance Approved		Servicer Purchased		GNMA Settled		Cancelled		Total Reservations		Total Excluding Cancelled	
	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount
July '13							1	116,503			1	116,503	1	116,503
August '13							2	260,199	3	338,171	5	598,370	2	260,199
September '13							8	924,656	9	1,183,594	17	2,108,250	8	924,656
October '13							19	2,502,308	6	583,957	25	3,086,265	19	2,502,308
November '13							16	1,813,026	7	734,204	23	2,547,230	16	1,813,026
December '13							13	1,510,920	6	801,120	19	2,312,040	13	1,510,920
January '14							24	2,857,637	12	1,265,175	36	4,122,812	24	2,857,637
February '14							29	3,648,377	4	508,168	33	4,156,545	29	3,648,377
March '14							24	2,862,362	8	820,462	32	3,682,824	24	2,862,362
April '14							22	2,185,195	10	1,176,542	32	3,361,737	22	2,185,195
May '14							37	5,089,924	10	1,135,001	47	6,224,925	37	5,089,924
June '14							22	2,889,988	11	1,241,406	33	4,131,394	22	2,889,988
FY 2014 Total	-	-	-	-	-	-	217	26,661,095	86	9,787,800	303	36,448,895	217	26,661,095
July '14							30	3,818,407	11	1,211,120	41	5,029,527	30	3,818,407
August '14							29	3,423,242	10	1,128,021	39	4,551,263	29	3,423,242
September '14							22	2,833,826	4	459,817	26	3,293,643	22	2,833,826
October '14							24	2,953,117	21	2,594,887	45	5,548,004	24	2,953,117
November '14							14	1,670,776	1	83,460	15	1,754,236	14	1,670,776
December '14							27	3,506,957	6	579,694	33	4,086,651	27	3,506,957
January '15							18	2,015,192	7	855,432	25	2,870,624	18	2,015,192
February '15							18	2,420,828	6	682,246	24	3,103,074	18	2,420,828
March '15							22	2,936,116	8	880,683	30	3,816,799	22	2,936,116
April '15							22	3,075,369	7	939,701	29	4,015,070	22	3,075,369
May '15							26	3,273,154	3	460,504	29	3,733,658	26	3,273,154
June '15							24	3,043,767	7	882,267	31	3,926,034	24	3,043,767
FY 2015 Total	-	-	-	-	-	-	276	34,970,751	91	10,757,832	367	45,728,583	276	34,970,751
July '15							21	2,733,239	6	790,529	27	3,523,768	21	2,733,239
August '15							20	2,447,032	7	821,861	27	3,268,893	20	2,447,032
September '15							20	2,828,302	6	835,048	26	3,663,350	20	2,828,302
October '15							20	2,790,966	4	591,405	24	3,382,371	20	2,790,966
November '15							7	771,759	8	1,187,074	15	1,958,833	7	771,759
December '15							13	1,956,813	5	753,258	18	2,710,071	13	1,956,813
January '16							16	2,144,876	5	757,073	21	2,901,949	16	2,144,876
February '16							12	1,588,610	6	849,922	18	2,438,532	12	1,588,610
March '16							21	2,911,009	7	955,579	28	3,866,588	21	2,911,009
April '16							26	3,309,059	10	1,363,076	36	4,672,135	26	3,309,059
May '16			1	176,641			34	4,546,647	18	2,240,485	53	6,963,773	35	4,723,288
June '16							47	6,125,806	16	2,298,703	63	8,424,509	47	6,125,806
FY 2016 Total	-	-	1	176,641	-	-	257	34,154,118	98	13,444,013	356	47,774,772	258	34,330,759

RAYMOND JAMES®

Louisiana Housing Corporation
Market Rate GNMA Program
Loan Reservations and Status
Through 3/30/18



Reservation Month	Reservation		Compliance Approved		Servicer Purchased		GNMA Settled		Cancelled		Total Reservations		Total Excluding Cancelled	
	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount
July '16							25	3,153,835	8	1,303,053	33	4,456,888	25	3,153,835
August '16							29	3,976,094	12	1,548,175	41	5,524,269	29	3,976,094
September '16							21	2,711,202	10	1,398,800	31	4,110,002	21	2,711,202
October '16							30	4,312,003	7	935,398	37	5,247,401	30	4,312,003
November '16							41	5,883,513	10	1,422,103	51	7,305,616	41	5,883,513
December '16							22	3,033,404	2	420,491	24	3,453,895	22	3,033,404
January '17							18	2,337,664	6	794,806	24	3,132,470	18	2,337,664
February '17							15	2,275,413	16	2,507,178	31	4,782,591	15	2,275,413
March '17							26	4,368,455	9	1,257,940	35	5,626,395	26	4,368,455
April '17							18	2,310,682	8	1,070,150	26	3,380,832	18	2,310,682
May '17							27	4,205,879	10	1,295,226	37	5,501,105	27	4,205,879
June '17							32	4,201,408	8	1,190,265	40	5,391,673	32	4,201,408
FY 2017 Total	-	-	-	-	-	-	304	42,769,552	106	15,143,585	410	57,913,137	304	42,769,552
July '17							22	3,175,598	2	358,396	24	3,533,994	22	3,175,598
August '17							21	2,934,036	4	517,548	25	3,451,584	21	2,934,036
September '17							22	3,193,416	12	1,438,545	34	4,631,961	22	3,193,416
October '17					1	122,637	14	1,762,125	2	373,768	17	2,258,530	15	1,884,762
November '17					1	143,846	15	2,015,706	6	600,988	22	2,760,540	16	2,159,552
December '17			1	88,271			14	1,641,806	5	613,304	20	2,343,381	15	1,730,077
January '18	1	118,808	4	523,344	3	434,974	6	694,537	6	915,098	20	2,686,761	14	1,771,663
February '18			14	2,086,002					1	146,464	15	2,232,466	14	2,086,002
March '18	6	705,601	11	1,596,995					3	338,749	20	2,641,345	17	2,302,596
FY 2018 Total	7	824,409	30	4,294,612	5	701,457	114	15,417,224	41	5,302,860	197	26,540,562	156	21,237,702
Grand Total	7	824,409	31	4,471,253	5	701,457	1,168	153,972,740	422	54,436,090	1,633	214,405,949	1,211	159,969,859



RAYMOND JAMES®

**Louisiana Housing Corporation
Market Rate GNMA Program
GNMA Purchase Proceeds**

Delivery Date	GNMA Pool	Original Pool Face Amount	# of Loans	LHC Proceeds ¹	LHC Profit % ¹
9/18/2013	AF7897	116,503	1	1,220.95	1.05%
11/20/2013	AF7915	350,759	3	3,997.92	1.14%
12/18/2013	AF7922	1,051,174	8	8,731.09	0.83%
12/18/2013	AF7923	759,026	6	15,157.76	2.00%
12/18/2013	AF7924	115,732	1	3,052.77	2.64%
1/17/2014	AI0468	1,098,561	9	8,599.27	0.78%
1/17/2014	AI0469	708,699	6	14,173.78	2.00%
2/19/2014	AI0480	1,292,357	11	10,999.27	0.85%
2/19/2014	AI0481	1,087,037	9	18,885.24	1.74%
3/19/2014	AI0486	2,016,179	16	40,067.84	1.99%
4/21/2014	AI0497	3,445,588	29	86,129.05	2.50%
5/19/2014	AI0504	2,773,325	22	72,952.22	2.63%
6/18/2014	AI0507	2,116,215	18	50,498.62	2.39%
FY 2014		\$ 16,931,154	139	\$ 334,465.78	1.98%
7/18/2014	AI9447	646,004	5	4,343.20	0.67%
7/18/2014	AI9448	1,457,119	14	38,025.57	2.61%
8/20/2014	AI9439	980,006	10	25,127.22	2.56%
8/20/2014	AI9440	3,353,347	24	25,526.81	0.76%
9/17/2014	AJ5269	80,315	1	1,890.10	2.35%
9/17/2014	AJ5270	4,418,905	34	43,283.26	0.98%
10/22/2014	AJ5263	2,860,671	23	23,825.25	0.83%
11/19/2014	AK1537	3,582,325	28	28,589.98	0.80%
11/19/2014	AK1538	341,696	3	10,369.14	3.03%
12/17/2014	AL1052	1,986,821	17	16,446.64	0.83%
12/17/2014	AL1053	335,871	3	10,171.85	3.03%
1/20/2015	AL1062	2,800,980	24	32,692.79	1.17%
2/18/2015	AL8757	2,267,280	16	32,355.66	1.43%
3/20/2015	AL8747	2,869,071	22	42,606.31	1.49%
4/21/2015	AL8739	1,595,050	14	21,801.74	1.37%
5/19/2015	AM6653	1,746,239	13	31,259.97	1.79%
5/19/2015	AM6654	1,322,917	11	17,655.13	1.33%
6/17/2015	AM6644	1,640,013	12	21,987.54	1.34%
FY 2015		\$ 34,284,630	274	\$ 427,958.16	1.25%

Delivery Date	GNMA Pool	Original Pool		LHC Proceeds ¹	LHC Profit % ¹
		Face Amount	# of Loans		
7/17/2015	AN9200	2,460,059	17	35,882.15	1.46%
7/17/2015	AN9209	1,662,653	13	29,430.09	1.77%
8/19/2015	AP0334	548,691	4	13,719.68	2.50%
8/19/2015	AP0335	3,141,021	26	48,598.02	1.55%
9/18/2015	APO322	1,483,842	13	36,209.67	2.44%
9/18/2015	APO323	713,405	6	9,345.83	1.31%
10/20/2015	AP0369	2,165,592	15	53,230.60	2.46%
10/20/2015	AQ2070	81,524	1	894.05	1.10%
11/18/2015	AQ2067	931,957	7	23,674.32	2.54%
11/18/2015	AQ2068	2,022,086	16	28,921.97	1.43%
12/16/2015	AQ2052	233,112	2	5,435.89	2.33%
12/16/2015	AQ2053	1,460,008	10	17,855.01	1.22%
1/28/2016	AR3208	2,359,234	18	32,899.43	1.39%
1/28/2016	AR3209	275,356	2	6,603.64	2.40%
2/18/2016	AR3216	1,394,529	10	18,395.28	1.32%
2/18/2016	AR3217	945,902	7	21,972.89	2.32%
3/21/2016	AS6587	768,316	6	9,637.76	1.25%
3/21/2016	AS6588	227,305	2	5,256.58	2.31%
4/18/2016	AS6595	1,569,208	11	18,893.85	1.20%
5/20/2016	AS6604	1,958,185	14	29,330.47	1.50%
6/20/2016	AU3392	1,465,400	8	25,492.49	1.74%
6/20/2016	AU3393	116,119	1	2,635.89	2.27%
6/20/2016	AU3396	1,602,790	14	28,656.89	1.79%
FY 2016		\$ 29,586,294	223	\$ 502,972.45	1.70%
7/19/2016	AU3405	1,874,685	16	30,877.96	1.65%
7/19/2016	AU3406	287,864	3	3,986.05	1.38%
7/19/2016	AU3407	1,274,504	7	18,872.55	1.48%
8/17/2016	AU3412	3,383,792	25	54,954.96	1.62%
8/17/2016	AU3413	184,139	1	2,860.02	1.55%
9/19/2016	AV6302	97,678	1	1,414.66	1.45%
9/19/2016	AV6303	1,113,457	6	15,115.33	1.36%
9/19/2016	AV6304	2,903,830	26	44,908.12	1.55%
9/19/2016	AV6305	999,307	8	9,637.24	0.96%
10/18/2016	AV6285	989,853	6	12,548.44	1.27%
10/18/2016	AV6286	1,881,858	17	25,744.98	1.37%
10/18/2016	AV6287	361,319	3	4,415.56	1.22%
11/18/2016	AV6279	2,224,985	20	27,606.96	1.24%
11/18/2016	AV6280	1,043,860	9	13,652.48	1.31%
11/18/2016	AV6281	671,487	4	9,109.57	1.36%
11/18/2016	AV6282	407,068	2	5,545.00	1.36%
12/21/2016	AV6272	1,323,609	11	17,581.80	1.33%
12/21/2016	AY5472	1,778,863	12	22,787.15	1.28%
12/21/2016	AY5473	1,499,331	8	17,914.46	1.19%
1/20/2017	AY5842	1,496,684	11	17,522.78	1.17%
1/20/2017	AY5843	1,327,752	10	18,362.43	1.38%

Delivery Date	GNMA Pool	Original Pool		LHC Proceeds ¹	LHC Profit % ¹
		Face Amount	# of Loans		
2/16/2017	AY5490	2,491,669	17	26,632.62	1.07%
2/16/2017	AY5491	2,748,675	20	34,115.36	1.24%
2/16/2017	AY5492	1,327,983	9	20,589.79	1.55%
3/17/2017	AY5481	273,827	2	2,667.72	0.97%
3/17/2017	AY5488	1,713,526	14	18,264.39	1.07%
3/17/2017	AT5489	1,507,985	10	21,040.65	1.40%
4/18/2017	AY5508	1,464,118	10	13,783.66	0.94%
4/18/2017	AY5509	2,883,661	20	43,196.81	1.50%
5/17/2017	AY5516	497,625	4	8,145.17	1.64%
5/17/2017	AY5517	2,539,054	16	32,543.90	1.28%
6/19/2017	BA8810	319,640	3	3,781.07	1.18%
6/19/2017	BA8811	2,025,125	13	25,103.89	1.24%
6/19/2017	BA8812	167,698	1	1,618.36	0.97%
FY 2017		\$ 47,086,511	345	\$ 626,901.89	1.33%
7/18/2017	BA8821	432,581	3	6,327.82	1.46%
7/18/2017	BA8822	897,717	7	8,385.70	0.93%
7/18/2017	BA8823	1,741,608	11	17,126.09	0.98%
8/17/2017	BA8831	1,118,238	7	15,689.20	1.40%
8/17/2017	BA8832	2,673,752	17	29,035.65	1.09%
9/19/2017	BA8838	1,064,341	9	14,307.44	1.34%
9/19/2017	BA8839	689,481	4	8,050.92	1.17%
9/19/2017	BA8840	2,190,259	19	23,188.11	1.06%
9/19/2017	BA8841	297,930	2	3,443.03	1.16%
9/19/2017	BA8844	161,912	1	2,074.09	1.28%
10/19/2017	BD7874	620,390	4	8,670.17	1.40%
10/19/2017	BD7875	548,131	5	8,273.13	1.51%
10/19/2017	BD8851	2,084,395	13	20,294.92	0.97%
11/16/2017	BD7880	138,271	1	1,681.14	1.22%
11/16/2017	BD7881	1,549,838	9	15,713.59	1.01%
11/16/2017	BD7882	1,249,340	11	13,382.15	1.07%
12/15/2017	BD7887	132,554	1	1,200.94	0.91%
12/15/2017	BD7888	142,193	1	1,551.12	1.09%
12/15/2017	BD7889	713,628	4	8,812.68	1.23%
12/15/2017	BD7893	1,058,669	9	11,918.73	1.13%
1/18/2018	BD7900	131,896	1	903.32	0.68%
1/18/2018	BD7901	768,117	5	9,098.41	1.18%
1/18/2018	BD7902	716,313	6	10,635.19	1.48%
2/16/2018	BD7905	1,236,469	9	11,808.51	0.96%
2/16/2018	BD7906	1,640,961	13	20,303.48	1.24%
3/16/2018	BD7912	715,126	5	3,571.94	0.50%
3/16/2018	BD7913	1,065,664	10	11,261.17	1.06%
FY 2018		\$ 25,779,774	187	\$ 286,708.64	1.11%
Grand Totals		\$ 153,668,362	1,168	\$ 2,179,006.92	1.42%

¹ LHC Proceeds and Profit % are net of DPA Reimbursement and do not reflect any transfer of funds to SMC.

March 2018



Monthly Update

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George K. Baum & Company
INVESTMENT BANKERS SINCE 1929

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LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Program Summary - Stage Summary by Reservation Date				
	Since Inception		March	
	Loan Count	Loan Amount	Loan Count	Loan Amount
Total Pipeline:	610	\$97,718,728.00	30	\$4,767,715.00
<i>Snapshot Stage Summary - as of 3/31/2018</i>				
Reservation	19	\$3,027,421.00	17	\$2,770,051.00
Underwriting	0	\$0.00	0	\$0.00
Compliance	47	\$7,110,513.00	11	\$1,581,089.00
Purchased/Service	20	\$2,945,355.00	0	\$0.00
Pooled	0	\$0.00	0	\$0.00
Investor/Trustee	403	\$65,761,083.00	0	\$0.00
Cancelled	121	\$18,874,356.00	2	\$416,575.00
<i>Cumulative Stage Summary - as of 3/31/2018</i>				
Reservation	610	\$97,718,728.00	30	\$4,767,715.00
Underwriting	470	\$75,816,951.00	11	\$1,581,089.00
Compliance	470	\$75,816,951.00	11	\$1,581,089.00
Purchased/Service	423	\$68,706,438.00	0	\$0.00
Pooled	403	\$65,761,083.00	0	\$0.00
Investor/Trustee	403	\$65,761,083.00	0	\$0.00
Cancelled	121	\$18,874,356.00	2	\$416,575.00

Loan Progression Summary		
Since Inception		
Stage Progression	Average # of Days	# of Loans
From Reservation to Underwriter Certification	12.98 days	468
From eHP Compliance to Loan Purchase	47.53 days	423
From Reservation to Loan Purchase	58.07 days	423

Days to Purchase By Purchase Month		
Purchase Month	Days From Reservation	# of Loans
April 2017	43.78 days	9
May 2017	66.07 days	15
June 2017	46.45 days	11
July 2017	46.09 days	22
August 2017	42.64 days	11
September 2017	55.47 days	19
October 2017	47.53 days	19
November 2017	53.55 days	11
December 2017	53.88 days	8
January 2018	57.83 days	18
February 2018	63.07 days	15
March 2018	50.27 days	15

*Data provided by LHC

LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Monthly Pipeline Summary for March FNMA Preferred Loans - as of March 29, 2018

Loan First Stage Date	Loan Number	Loan Amount	Approved Stage	Interest Rate	UV Deadline	Loan Purchase Deadline
03/15/18	PC559	130,465	Reservation	5.750%	04/04/18	05/24/18
03/12/18	PC555	261,250	Compliance Approved	5.750%	04/01/18	05/21/18
03/13/18	PC557	124,160	Compliance Approved	5.750%	04/02/18	05/22/18
03/28/18	PC570	135,800	Reservation	5.750%	04/17/18	06/06/18
03/19/18	PC563	140,650	Compliance Approved	5.750%	04/08/18	05/28/18
03/28/18	PC569	81,950	Compliance Approved	5.750%	04/17/18	06/06/18
03/13/18	PC556	96,903	Compliance Approved	5.750%	04/02/18	05/22/18
03/19/18	PC565	139,583	Compliance Approved	5.500%	04/08/18	05/28/18
03/09/18	PC554	148,410	Compliance Approved	5.750%	03/29/18	05/18/18
03/06/18	PC553	145,825	Cancelled	5.750%	03/26/18	05/15/18
03/14/18	PC558	66,832	Reservation	5.750%	04/03/18	05/23/18
03/15/18	PC560	179,738	Reservation	5.750%	04/04/18	05/24/18
03/22/18	PC566	137,740	Reservation	5.750%	04/11/18	05/31/18
03/27/18	PC568	232,800	Reservation	5.750%	04/16/18	06/05/18
03/16/18	PC561	176,540	Reservation	5.750%	04/05/18	05/25/18
03/26/18	PC567	279,360	Reservation	5.500%	04/15/18	06/04/18
03/19/18	PC562	177,413	Compliance Approved	5.500%	04/08/18	05/28/18
03/19/18	PC564	106,215	Reservation	5.500%	04/08/18	05/28/18
03/02/18	CC26	107,670	Compliance Approved	5.500%	03/22/18	05/11/18
03/09/18	CC28	270,750	Cancelled	5.750%	03/29/18	05/18/18
03/09/18	CC27	145,825	Reservation	5.750%	03/29/18	05/18/18
03/19/18	CC29	140,650	Reservation	5.750%	04/08/18	05/28/18
03/20/18	CC30	160,050	Reservation	5.750%	04/09/18	05/29/18
03/22/18	CC31	126,100	Compliance Approved	5.750%	04/11/18	05/31/18
03/23/18	CC32	125,000	Reservation	5.750%	04/12/18	06/01/18
03/01/18	AD4	177,000	Compliance Approved	4.750%	03/21/18	05/10/18
03/13/18	AD5	274,500	Reservation	4.750%	04/02/18	05/22/18
03/19/18	AD6	130,500	Reservation	4.750%	04/08/18	05/28/18
03/27/18	AD7	169,071	Reservation	4.750%	04/16/18	06/05/18
03/29/18	AD8	178,965	Reservation	4.750%	04/18/18	06/07/18

LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Settlement Details						
Settlement Date	Loan ID	Reservation Date	Current Prin	LHC Fee (%)	LHC Fee (\$)	Settlement Total
03/09/18	PC503	12/19/17	308,023	0.548%	1,688.35	
03/09/18	PC487	11/29/17	212,801	0.417%	886.58	
03/09/18	PC504	12/19/17	256,762	0.560%	1,436.90	
03/09/18	PC506	12/21/17	77,513	0.466%	361.11	
03/09/18	PC512	01/09/18	99,795	0.329%	328.51	
03/09/18	PC505	12/21/17	106,700	0.466%	497.09	
03/09/18	PC484	11/27/17	116,170	0.518%	601.98	
03/09/18	PC498	12/12/17	125,955	0.456%	573.96	
03/09/18	PC502	12/19/17	148,244	0.560%	829.61	
03/09/18	PC435	09/11/17	135,047	0.361%	487.01	
03/09/18	PC511	01/04/18	153,084	0.360%	551.77	
03/09/18	PC514	01/10/18	159,871	0.357%	569.94	
03/09/18	PC501	12/14/17	174,199	0.456%	793.80	
03/09/18	PC509	01/03/18	174,400	0.353%	614.98	
03/09/18	CC20	01/12/18	241,530	0.329%	795.54	11,017.15

	Current Prin	LHC Fee (\$)
Since Inception	\$67,794,151.30	\$410,238.43
FYTD	\$26,165,585.98	\$139,875.37
March 2018	\$2,490,093.50	\$11,017.15



Board of Directors

**HOME Programs
Reports**

April 11, 2018



HOME FUNDS DASHBOARD REPORT
CURRENT AS OF IDIS-PR27 3/29/18 AT 2:13 PM

DASHBOARD DETAILS						
Grant Year	2013	2014	2015	2016	2017	TOTAL
Total Award Amount	\$7,073,089.00	\$7,456,547.00	\$6,515,936.00	\$6,861,210.00	\$6,897,534.00	\$34,804,316.00
Committed Funds	\$7,073,089.00	\$5,923,793.63	\$4,793,640.14	\$2,764,596.00	\$689,753.40	\$21,244,872.17
Cumulative Unexpended Committed Funds as of 03-29-18* (Cumulative only through 2014)	\$0.00	\$5,774,360.00	\$4,567,916.57	\$2,210,369.00	\$689,753.40	\$13,242,398.97
Cumulative Unexpended Authorized Funds as of 03-29-18 (Cumulative only through 2014)	\$0.00	\$7,307,113.37	\$6,290,212.43	\$6,306,983.00	\$6,897,534.00	\$26,801,842.80
Unexpended Required CHDO Portion as of 03-29-18*	\$0	\$0	\$973,026.67	\$1,029,181.50	\$1,034,630.10	
Deadline to Expend Before Recapture	August 31, 2018	July 31, 2019	July 31, 2020	August 31, 2021	September 20, 2025	
Uncommitted Funds as of 03-29-18 (Cumulative through 2014)	\$0	\$1,532,753.37	\$1,722,295.86	\$4,096,614.00	\$6,207,780.60	\$13,559,443.83
Uncommitted CHDO Portion as of 03-29-18**	\$0	\$0	\$0	\$0	\$ 1,034,630.10	
Deadline to Commit Before Recapture		Suspended by HUD through 2019	Suspended by HUD through 2019	Suspended by HUD through 2019	CHDO ONLY - September 30, 2019 EN-Suspended by HUD through 2019	

*Included in total Cumulative Unexpended Authorized Funds

** Included in total Uncommitted Funds

Red Text - Funds subject to recapture within the next 18 months

Total Award Amount = Committed Funds + Uncommitted Funds

Committed Funds - a grant agreement is in place and funds have been committed and are being expended.

Uncommitted Funds - no grant agreement is in place and the funds are available for use in accordance with the subgrant. This is an accurate reflection of data that is in IDIS which is what HUD sees.



HOME FUNDS DASHBOARD REPORT
CURRENT AS OF IDIS-PR27 3/29/18 AT 2:13 PM

Funds Allocated/Set-Aside - Funds that LHC has allocated to projects but have not yet been Committed in IDIS - Tax Credit Projects must go to closing to show as 'Committed' - TBRA funds show as 'Committed' after applicants complete the eligibility process	Agency Programs – Allocated by LHC but not Committed in IDIS		\$2,104,322.00
	HOME-Youth Aging Out of Foster Care TBRA - \$515,000 - Balance →	\$14,194.00	
	Section 811 - HOME TBRA - Security Deposit Program - \$124,900 - Balance →	\$ 87,853.00	
	HOME TBRA Disaster Rental Assistance Program - \$610,100 - Balance →	\$ 2,275.00	
	SF-DELTA 100 – HOMEOWNERSHIP INITIATIVE - \$2,000,000-Balance →	\$2,000,000.00	
	HOME NOFA Projects – Allocated by LHC but not Committed in IDIS		\$13,816,000.00
	Pine Trace Homes I	\$1,000,000.00	
	Pine Trace Homes II	\$1,000,000.00	
	Barton Drive Manor and Briarwood Village	\$1,000,000.00	
	Cypress Gardens Preservation Rehab, Phase I	\$1,000,000.00	
	Le Jolliet	\$1,000,000.00	
	NOAH Allocation – (\$3,200,000.00 conditionally reserved for 8 projects)	\$ 2,816,000.00	
	CHAAP Allocation	\$2,000,000.00	
	2017 Small Project Continuation Program	\$4,000,000.00	
	Grand Total Allocated but not Committed		\$15,920,322.00
DASHBOARD SUMMARY			
			Total
Awarded Funds 2013-2017			\$34,804,316.00
Committed Funds (as shown in IDIS)			\$21,244,872.17
<i>Committed Funds Subject to Recapture by HUD Unless Expended by Deadlines Indicated</i>		\$13,092,965.34	
Total Uncommitted (as shown in IDIS) Subject to Recapture by HUD Unless Committed by Deadlines Indicated			\$13,559,443.83
Expected SF Transfer MRB HOME repayment obligation (minus 10% Program Admin)			10,080,000.00
Program Income (PI) Available			3,961,050.19
Recaptured Homebuyer (HP) Funds Available			63.00
Repayments to Local Account (IU) Available			9,420.49
Allocated by LHC but not Committed in IDIS			-15,920,322.00
Funds Available to Commit to New Projects			\$11,689,655.51



Board of Directors

LHC Properties Reports

April 11, 2018



Village de Jardin Trend Report

March 01, 2018 to March 31, 2018											
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
March, 2018											
0	100%	223	1	0	1	0	0	0	2	4	100%



Property Address: 8800 Lake Forest Blvd
 New Orleans, LA 70127

Total Units: 224
1 Bedrooms: 134
2 Bedrooms: 90

Property Manager: Tennille Esnault
Property Manager Email: tesnault@latterblumpm.com
Property Manager Phone: 504-309-8011

Management Company: Latter & Blum
 Christopher Riggs
criggs@latterblumpm.com

Budget Comparison

Period = Feb 2018

Book = Accrual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010	REVENUE									
5020	RENTAL INCOME									
5047	Rent-Agency	18,381.00	16,250.00	2,131.00	13.11	145,834.00	130,000.00	15,834.00	12.18	195,000.00
5050	Market Rent	135,419.00	137,550.00	-2,131.00	-1.55	1,084,566.00	1,100,400.00	-15,834.00	-1.44	1,650,600.00
5051	Less-Vacancy	-831.00	-6,152.00	5,321.00	86.49	-13,226.60	-47,678.00	34,451.40	72.26	-67,672.00
5052	Loss/Gain to Lease	8,290.00	7,000.00	1,290.00	18.43	61,870.00	56,000.00	5,870.00	10.48	84,000.00
5054	Less-Employee Apartments	0.00	-900.00	900.00	100.00	0.00	-7,200.00	7,200.00	100.00	-10,800.00
5060	Less-Concessions	-800.00	0.00	-800.00	N/A	-6,400.00	0.00	-6,400.00	N/A	0.00
5066	Write-Offs/Bad Debt Allowance	-2,944.00	-300.00	-2,644.00	-881.33	-3,079.00	-2,400.00	-679.00	-28.29	-3,600.00
5067	Prior Month Agency Adjustments	0.00	0.00	0.00	N/A	-2,514.00	0.00	-2,514.00	N/A	0.00
5072	Prior Month Rent Adjustments	150.00	0.00	150.00	N/A	699.00	0.00	699.00	N/A	0.00
5081	TOTAL RENTAL INCOME	157,685.00	153,448.00	4,217.00	2.75	1,287,749.40	1,229,122.00	58,627.40	3.14	1,847,528.00
5170	TENANT OTHER INCOME									
5182	Locks & Keys	50.00	0.00	50.00	N/A	425.81	0.00	425.81	N/A	0.00
5200	Security Deposit Forfeits	1,000.00	300.00	700.00	233.33	1,775.00	1,200.00	575.00	47.92	2,100.00
5210	Late Fees	-450.00	700.00	-250.00	-35.71	4,175.00	5,600.00	-1,425.00	-25.45	8,400.00
5220	NSF Fees	0.00	35.00	-35.00	-100.00	0.00	140.00	-140.00	-100.00	210.00
5230	Application Fees	105.00	0.00	105.00	N/A	1,190.00	0.00	1,190.00	N/A	0.00
5235	Cleaning, Damages, etc	150.00	100.00	50.00	50.00	1,337.60	700.00	637.60	91.09	1,050.00
5240	Month-to-Month Fees	100.00	175.00	-75.00	-42.86	1,475.00	1,400.00	75.00	5.36	2,100.00
5270	Pet Fees	0.00	0.00	0.00	N/A	300.00	600.00	-300.00	-50.00	900.00
5293	Cable Television Income	0.00	0.00	0.00	N/A	17,117.43	0.00	17,117.43	N/A	0.00
5297	TOTAL TENANT OTHER INCOME	1,855.00	1,310.00	545.00	41.60	27,795.84	9,640.00	18,155.84	188.34	14,760.00
5500	OTHER INCOME									
5560	Laundry Income	923.59	850.00	73.59	8.66	12,292.59	6,800.00	5,492.59	80.77	10,200.00
5570	Interest Income	55.33	0.00	55.33	N/A	289.22	0.00	289.22	N/A	0.00
5597	TOTAL OTHER INCOME	978.92	850.00	128.92	15.17	12,581.81	6,800.00	5,781.81	85.17	10,200.00

Budget Comparison

Period = Feb. 2018

Book = Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5990	TOTAL REVENUE	160,498.92	155,608.00	4,890.92	3.14	1,308,137.05	1,245,562.00	62,575.05	5.02	1,672,488.00
6000	OPERATING EXPENSES									
6100	CLEANING									
6170	Trash Removal	1,250.00	1,250.00	0.00	0.00	11,603.28	10,000.00	-1,603.28	-16.03	15,000.00
6180	General Cleaning	400.00	0.00	-400.00	N/A	400.00	0.00	-400.00	N/A	0.00
6190	TOTAL CLEANING	1,650.00	1,250.00	-400.00	-32.00	12,003.28	10,000.00	-2,003.28	-20.03	15,000.00
6200	REPAIRS & MAINTENANCE									
6207	Appliance Repair	0.00	200.00	200.00	100.00	902.52	1,600.00	697.48	43.59	2,400.00
6225	Electrical	0.00	850.00	850.00	100.00	4,387.59	8,800.00	2,412.41	35.48	10,200.00
6230	Elevator Contract	2,979.32	0.00	-2,979.32	N/A	2,979.32	0.00	-2,979.32	N/A	0.00
6232	Elevator Repairs	355.70	1,200.00	844.30	70.36	3,933.40	9,800.00	5,866.60	59.03	14,400.00
6235	Fire & Safety	0.00	45.00	45.00	100.00	720.00	2,065.00	1,345.00	65.13	3,850.00
6240	Glass, Screen & Window Repair	0.00	0.00	0.00	N/A	812.20	0.00	-812.20	N/A	0.00
6280	HVAC Repairs	1,765.00	2,500.00	735.00	29.40	15,565.89	20,000.00	4,434.11	22.17	28,450.00
6282	HVAC - Contract	1,291.66	0.00	-1,291.66	N/A	1,291.66	0.00	-1,291.66	N/A	0.00
6285	HVAC Supplies	781.26	1,000.00	218.74	21.87	2,594.94	3,625.00	1,030.06	28.42	5,000.00
6300	Keys & Locks	0.00	100.00	100.00	100.00	0.00	800.00	800.00	100.00	1,200.00
6320	Lawn Maintenance	0.00	3,500.00	3,500.00	100.00	16,767.32	30,300.00	13,532.68	44.66	46,000.00
6325	Maintenance Supplies	1,334.53	600.00	-734.53	-122.42	12,102.72	4,800.00	-7,302.72	-152.14	7,200.00
6360	Painting	0.00	0.00	0.00	N/A	207.54	0.00	-207.54	N/A	0.00
6410	Plumbing	0.00	500.00	500.00	100.00	31,741.66	4,000.00	-27,741.66	-693.54	6,000.00
6450	Interior Repairs	0.00	250.00	250.00	100.00	250.00	2,000.00	1,750.00	87.50	3,000.00
6480	Miscellaneous R&M	0.00	400.00	400.00	100.00	1,221.82	3,200.00	1,978.18	61.82	4,800.00
6490	TOTAL REPAIRS & MAINTENANCE	8,507.47	11,145.00	2,637.53	23.67	95,478.58	88,790.00	-6,688.58	-7.53	133,600.00
8500	CONTRACT SERVICES									
8520	Alarm & Monitoring	0.00	0.00	0.00	N/A	2,948.39	0.00	-2,948.39	N/A	0.00
8540	Pest Control	1,350.00	1,120.00	-230.00	-20.54	10,200.00	8,960.00	-1,240.00	-13.84	13,440.00
8580	Guard Service	38,029.00	14,250.00	-23,779.00	-166.87	130,172.61	114,000.00	-16,172.61	-14.19	171,000.00

Budget Comparison

Period = Feb 2019

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6615 Termite Treatment & Renewal	0.00	0.00	0.00	N/A	13,500.00	2,000.00	-11,500.00	-575.00	4,000.00
6618 Uniforms	0.00	0.00	0.00	N/A	0.00	750.00	750.00	100.00	1,200.00
6680 TOTAL CONTRACT SERVICES	39,379.00	15,370.00	-24,009.00	-156.21	156,821.00	125,710.00	-31,111.00	-24.75	189,640.00
6800 MAKE READY EXPENSE									
6802 Appliance Purchase	0.00	0.00	0.00	N/A	495.00	0.00	-495.00	N/A	0.00
6805 Windows/Blinds/Screens	0.00	35.00	35.00	100.00	0.00	280.00	280.00	100.00	420.00
6820 Carpet/Tile Cleaning	0.00	50.00	50.00	100.00	225.00	6,250.00	6,025.00	96.40	8,400.00
6830 Cleaning	0.00	300.00	300.00	100.00	4,851.36	2,400.00	-2,451.36	-102.14	3,600.00
6870 Dry Wall Repairs	0.00	75.00	75.00	100.00	0.00	600.00	600.00	100.00	900.00
6875 Painting	0.00	600.00	600.00	100.00	510.73	4,800.00	4,289.27	89.36	7,200.00
6885 Miscellaneous Make Ready	0.00	65.00	65.00	100.00	200.00	520.00	320.00	61.54	780.00
6890 TOTAL MAKE READY EXPENSE	0.00	1,125.00	1,125.00	100.00	6,282.08	14,850.00	8,567.91	57.70	21,300.00
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	4,502.00	4,285.00	-217.00	-5.06	36,948.49	34,280.00	-2,668.49	-7.78	51,420.00
6906 Assistant Manager	0.00	2,686.00	2,686.00	100.00	10,584.75	21,488.00	10,903.25	50.74	32,232.00
6910 Leasing Agent	1,994.88	2,250.00	255.12	11.34	17,023.84	18,000.00	976.16	5.42	27,000.00
6913 Maintenance	0.00	0.00	0.00	N/A	306.00	0.00	-306.00	N/A	0.00
6914 Maintenance I	0.00	3,320.00	3,320.00	100.00	14,939.37	26,560.00	11,620.63	43.75	39,840.00
6919 Maintenance II	4,390.97	3,146.00	-1,244.97	-39.57	30,934.74	25,168.00	-5,766.74	-22.91	37,752.00
6920 Housekeeping/Maid Salary	1,225.00	0.00	-1,225.00	N/A	3,468.70	0.00	-3,468.70	N/A	0.00
6924 Make Ready II	2,736.86	0.00	-2,736.86	N/A	5,878.95	0.00	-5,878.95	N/A	0.00
6930 Porter	0.00	4,030.00	4,030.00	100.00	14,793.64	32,240.00	17,446.36	54.11	48,360.00
6952 Payroll Taxes	4,252.41	5,915.10	1,662.69	28.11	38,160.47	47,320.80	9,160.33	19.36	70,981.20
6965 Health Insurance	827.36	1,000.00	172.64	17.26	4,194.40	8,000.00	3,805.60	47.57	12,000.00
6997 TOTAL PAYROLL & RELATED EXPENSES	19,929.48	26,632.10	6,702.62	25.17	177,233.35	213,056.80	35,823.45	16.81	319,685.20
7000 ADMINISTRATIVE EXPENSES									

Budget Comparison

Period = Feb 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7004 Accounting/Technology Fees	225.00	225.00	0.00	0.00	1,800.00	1,800.00	0.00	0.00	2,700.00
-LBPMI									
7005 Administrative Fee-LBPMI	0.00	50.00	50.00	100.00	0.00	400.00	400.00	100.00	600.00
7009 Bank Charges	14.81	95.00	80.19	84.41	717.84	760.00	42.16	5.55	1,140.00
7010 Office Equipment Rental	306.39	225.00	-81.39	-36.17	1,924.44	1,800.00	-124.44	-6.91	2,700.00
7013 Credit Bureau	125.00	125.00	0.00	0.00	616.80	1,000.00	383.20	38.32	1,500.00
7016 Employee Mileage, Meals & Education	100.00	500.00	400.00	80.00	1,245.54	2,250.00	1,004.46	44.64	3,500.00
7025 Office Expense	40.00	275.00	235.00	85.45	513.83	2,200.00	1,686.17	76.64	3,300.00
7030 Office Supplies	0.00	0.00	0.00	N/A	116.36	0.00	-116.36	N/A	0.00
7045 Postage & Overnight Mail	0.00	25.00	25.00	100.00	0.00	200.00	200.00	100.00	300.00
7060 Professional Fees	0.00	0.00	0.00	N/A	2,196.80	1,375.00	-821.80	-59.77	1,625.00
7070 Telephone	1,285.58	1,050.00	-235.58	-22.44	9,586.26	8,400.00	-1,186.26	-14.12	12,600.00
7090 TOTAL ADMINISTRATIVE EXPENSES	2,096.78	2,570.00	473.22	18.41	18,717.87	20,185.00	1,467.13	7.27	28,865.00
7100 MANAGEMENT FEES									
7115 Management Fees-LBPMI	8,936.21	8,582.17	-354.04	-4.13	70,842.27	68,657.36	-2,184.91	-3.18	102,986.00
7145 TOTAL MANAGEMENT FEES	8,936.21	8,582.17	-354.04	-4.13	70,842.27	68,657.36	-2,184.91	-3.18	102,986.00
7150 MARKETING									
7153 Advertising	1,036.00	1,000.00	-36.00	-3.60	4,148.00	8,000.00	3,852.00	48.15	12,000.00
7154 Customer Relations	0.00	150.00	150.00	100.00	2,469.10	1,200.00	-1,269.10	-107.42	1,800.00
7160 Leasing Commission	550.00	100.00	-450.00	-450.00	3,075.00	800.00	-2,275.00	-284.38	1,200.00
7165 Leasing Expense	0.00	100.00	100.00	100.00	0.00	800.00	800.00	100.00	1,200.00
7160 Referral Fees	0.00	0.00	0.00	N/A	0.00	250.00	250.00	100.00	500.00
7190 TOTAL MARKETING	1,586.00	1,350.00	-236.00	-17.48	9,712.10	11,050.00	1,337.90	12.11	16,700.00
7200 UTILITIES									
7209 Electricity-Income	0.00	-2,800.00	2,800.00	100.00	0.00	-22,400.00	22,400.00	100.00	-33,600.00
7210 Electricity	28,202.75	25,000.00	-3,202.75	-12.81	254,300.53	200,000.00	-54,300.53	-27.16	300,000.00
7212 Electricity-Vacant Space	123.24	50.00	-73.24	-146.48	783.10	400.00	-383.10	-95.78	600.00
7230 Water	6,080.09	6,000.00	-2,080.09	-34.67	32,586.88	48,000.00	15,413.12	32.11	72,000.00
7235 Sewer	3,322.95	8,100.00	4,777.05	58.98	38,390.30	64,800.00	26,409.70	40.76	97,200.00
7289 Utilities - Reimbursements	3,100.00	0.00	-3,100.00	N/A	-26,624.63	0.00	26,624.63	N/A	0.00

Budget Comparison

Period = Feb 2018

Book = Annual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7290	TOTAL UTILITIES	42,829.03	41,950.00	-879.03	-2.10	299,436.18	335,600.00	36,163.82	10.78	503,400.00
7405	TAXES & INSURANCE									
7455	Other Taxes	0.00	0.00	0.00	N/A	135.00	0.00	-135.00	N/A	0.00
7460	Property & Liability Insurance	8,789.92	8,789.00	-0.92	-0.01	70,319.36	70,312.00	-7.36	-0.01	105,468.00
7480	TOTAL TAXES & INSURANCE	8,789.92	8,789.00	-0.92	-0.01	70,454.36	70,312.00	-142.36	-0.20	105,468.00
7599	TOTAL OPERATING EXPENSES	133,703.89	118,763.27	-14,940.62	-12.58	918,981.08	958,211.16	41,230.08	4.30	1,437,644.20
8275	NET OPERATING INCOME	26,795.03	36,844.73	-10,049.70	-27.28	391,165.97	287,350.84	103,805.13	36.12	434,843.80
8299	NON-OPERATING									
8870	NET AFTER NON OPERATING	26,795.03	36,844.73	-10,049.70	-27.28	391,165.97	287,350.84	103,805.13	36.12	434,843.80
9550	ESCROW AND RESERVE									
9556	Reserve Replacement	0.00	4,667.00	4,667.00	100.00	0.00	37,336.00	37,336.00	100.00	56,004.00
9583	NET ESCROW AND RESERVE	0.00	4,667.00	4,667.00	100.00	0.00	37,336.00	37,336.00	100.00	56,004.00
9601	CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605	Appliance Purchase	0.00	0.00	0.00	N/A	0.00	400.00	400.00	100.00	800.00
9606	Exterior Improvements	0.00	3,750.00	3,750.00	100.00	2,782.25	9,000.00	6,217.75	69.09	10,500.00
9607	Interior Improvements	0.00	750.00	750.00	100.00	8,690.00	3,000.00	-5,690.00	-189.67	4,500.00
9610	Carpet Replacement	538.53	0.00	-538.53	N/A	2,005.51	2,400.00	394.49	16.44	3,600.00
9611	Tile & Floor Replacement	567.68	0.00	-567.68	N/A	7,323.08	0.00	-7,323.08	N/A	0.00
9698	TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	1,106.21	4,500.00	3,393.79	75.42	20,800.82	14,800.00	-6,000.82	-40.55	19,400.00

Budget Comparison

Period = Feb 2018

Book = Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
9795	NET BEFORE DEPRECIATION & AMORTIZATION	25,688.62	27,677.73	-1,989.91	-7.19	370,355.15	235,214.84	135,140.31	57.45	359,439.80
9800	DEPRECIATION & AMORTIZATION									
9802	Depreciation Expense	100,577.86	0.00	-100,577.86	N/A	804,622.87	0.00	-804,622.87	N/A	0.00
9850	TOTAL DEPRECIATION & AMORTIZATION	100,577.86	0.00	-100,577.86	N/A	804,622.87	0.00	-804,622.87	N/A	0.00
9997	NET INCOME (LOSS)	-74,889.04	27,677.73	-102,566.77	-370.58	-434,267.72	235,214.84	-669,482.56	-284.63	359,439.80

Statement (12 months)

Period: Jul 2017-Feb 2018

Book: Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	18,247.00	18,117.00	17,434.00	17,541.00	18,545.00	18,696.00	18,873.00	18,381.00	145,834.00
5050 Market Rent	135,553.00	135,683.00	136,366.00	136,259.00	135,255.00	135,104.00	134,927.00	135,419.00	1,084,566.00
5051 Less-Vacancy	-2,803.60	-2,429.00	-2,806.00	-1,900.00	-1,995.00	-152.00	-310.00	-831.00	-13,226.60
5052 Loss/Gain to Lease	6,910.00	7,410.00	7,570.00	7,570.00	7,870.00	8,050.00	8,200.00	8,290.00	61,870.00
5060 Less-Concessions	-800.00	-800.00	-800.00	-800.00	-800.00	-800.00	-800.00	-800.00	-6,400.00
5066 Write-Offs/Bad Debt Allowance	0.00	-390.00	-425.00	-200.00	-1,400.00	-520.00	0.00	-2,944.00	-3,079.00
5067 Prior Month Agency Adjustments	0.00	0.00	0.00	-726.00	-1,688.00	-105.00	5.00	0.00	-2,514.00
5072 Prior Month Rent Adjustments	275.00	125.00	0.00	518.00	-226.00	513.00	-656.00	150.00	699.00
5081 TOTAL RENTAL INCOME	157,381.40	157,716.00	157,339.00	158,262.00	158,381.00	160,788.00	160,239.00	157,665.00	1,267,749.40
5170 TENANT OTHER INCOME									
5182 Locks & Keys	0.00	95.00	40.00	0.00	11.81	120.00	109.00	50.00	425.81
5200 Security Deposit Forfeits	0.00	-125.00	0.00	0.00	200.00	0.00	700.00	1,000.00	1,775.00
5210 Late Fees	650.00	550.00	650.00	500.00	300.00	600.00	475.00	450.00	4,175.00
5230 Application Fees	105.00	-245.00	140.00	140.00	140.00	140.00	175.00	105.00	1,190.00
5235 Cleaning, Damages, etc	42.50	275.00	720.00	0.00	150.00	0.00	0.00	150.00	1,337.50
5240 Month-to-Month Fees	225.00	250.00	225.00	225.00	150.00	150.00	150.00	100.00	1,475.00
5270 Pet Fees	0.00	0.00	0.00	0.00	0.00	0.00	300.00	0.00	300.00
5293 Cable Television Income	12,491.51	0.00	0.00	4,825.92	0.00	0.00	0.00	0.00	17,117.43
5297 TOTAL TENANT OTHER INCOME	13,514.11	1,290.00	1,775.00	5,490.92	951.81	1,010.00	1,909.00	1,855.00	27,795.84
5500 OTHER INCOME									
5550 Laundry Income	761.99	995.05	1,808.29	1,246.92	722.64	1,120.76	4,713.35	923.59	12,292.59
5570 Interest Income	0.00	0.00	5.71	59.40	57.85	60.20	60.73	55.33	289.22
5597 TOTAL OTHER INCOME	761.99	995.05	1,814.00	1,306.32	780.49	1,180.96	4,774.08	978.92	12,581.81
5890 TOTAL REVENUE	171,657.50	160,001.05	160,928.00	165,059.24	160,093.30	162,976.96	166,922.08	160,498.92	1,308,137.05

Statement (12 months)

Period = Jul 2017-Feb 2018

Book = Actual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
6000 OPERATING EXPENSES									
6100 CLEANING									
6170 Trash Removal	1,140.83	1,157.94	1,140.83	1,140.83	1,157.94	1,140.83	3,474.08	1,250.00	11,603.28
6180 General Cleaning	0.00	0.00	0.00	0.00	0.00	0.00	0.00	400.00	400.00
6190 TOTAL CLEANING	1,140.83	1,157.94	1,140.83	1,140.83	1,157.94	1,140.83	3,474.08	1,650.00	12,003.28
6200 REPAIRS & MAINTENANCE									
6207 Appliance Repair	529.51	11.86	229.38	0.00	131.67	0.00	0.00	0.00	902.52
6225 Electrical	190.00	-95.00	1,650.00	315.00	258.59	0.00	2,069.00	0.00	4,387.59
6230 Elevator Contract	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,979.32	2,979.32
6232 Elevator Repairs	732.92	732.92	1,378.94	732.92	0.00	0.00	0.00	355.70	3,933.40
6235 Fire & Safety	0.00	0.00	720.00	0.00	0.00	0.00	0.00	0.00	720.00
6240 Glass, Screen & Window Repair	0.00	0.00	0.00	0.00	0.00	0.00	812.20	0.00	812.20
6280 HVAC Repairs	2,918.23	2,328.16	2,205.79	2,523.44	0.00	2,190.72	1,634.55	1,765.00	15,565.89
6282 HVAC - Contract	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,291.66	1,291.66
6285 HVAC Supplies	0.00	0.00	1,004.30	229.38	0.00	0.00	580.00	781.26	2,694.94
6320 Lawn Maintenance	3,316.83	3,316.83	3,316.83	3,316.83	3,316.83	-3,316.83	3,500.00	0.00	16,767.32
6325 Maintenance Supplies	1,514.73	1,812.79	1,781.05	1,485.89	613.63	526.04	3,034.08	1,334.53	12,102.72
6360 Painting	0.00	0.00	0.00	0.00	0.00	0.00	207.54	0.00	207.54
6410 Plumbing	520.00	1,341.50	488.79	109.80	324.17	25,412.40	3,565.00	0.00	31,741.66
6450 Interior Repairs	0.00	0.00	250.00	0.00	0.00	0.00	0.00	0.00	250.00
6480 Miscellaneous R&M	305.30	0.00	916.52	0.00	0.00	0.00	0.00	0.00	1,221.82
6490 TOTAL REPAIRS & MAINTENANCE	10,027.52	9,449.16	13,921.60	8,713.26	4,844.89	24,812.33	15,402.35	8,507.47	95,478.58
6500 CONTRACT SERVICES									
6520 Alarm & Monitoring	0.00	1,917.39	0.00	0.00	0.00	425.00	606.00	0.00	2,948.39
6540 Pest Control	1,350.00	1,050.00	1,200.00	2,100.00	1,050.00	1,050.00	1,050.00	-1,350.00	10,200.00
6580 Guard Service	10,370.09	27,127.86	13,749.67	17,015.60	14,250.00	0.00	9,630.19	38,029.00	130,172.61
6615 Termite Treatment & Renewal	0.00	0.00	4,500.00	9,000.00	0.00	0.00	0.00	0.00	13,500.00

Statement (12 months)

Period = Jul 2017-Feb 2018

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
6690 TOTAL CONTRACT SERVICES	11,720.09	30,095.25	19,449.87	28,115.60	15,300.00	1,475.00	11,288.19	39,379.00	156,821.00
6800 MAKE READY EXPENSE									
6802 Appliance Purchase	0.00	495.00	0.00	0.00	0.00	0.00	0.00	0.00	495.00
6820 Carpet/Tile Cleaning	0.00	0.00	0.00	75.00	150.00	0.00	0.00	0.00	225.00
6830 Cleaning	961.50	1,371.77	865.00	1,523.09	0.00	130.00	0.00	0.00	4,851.36
6875 Painting	0.00	0.00	0.00	160.77	0.00	0.00	349.96	0.00	510.73
6885 Miscellaneous Make Ready	0.00	0.00	200.00	0.00	0.00	0.00	0.00	0.00	200.00
6890 TOTAL MAKE READY EXPENSE	961.50	1,866.77	1,065.00	1,758.86	150.00	130.00	349.96	0.00	6,282.09
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	5,726.92	4,370.84	4,370.84	4,370.84	4,370.84	4,734.21	4,502.00	4,502.00	36,948.49
6906 Assistant Manager	2,293.20	2,701.35	2,587.60	2,437.20	565.50	0.00	0.00	0.00	10,584.75
6910 Leasing Agent	1,915.63	2,229.28	2,221.51	2,009.00	2,223.69	2,296.86	2,134.01	1,994.88	17,023.84
6913 Maintenance	0.00	0.00	0.00	0.00	306.00	0.00	0.00	0.00	306.00
6914 Maintenance I	2,729.73	3,107.01	2,894.00	1,374.89	1,717.34	3,116.40	0.00	0.00	14,939.37
6919 Maintenance II	3,102.85	3,737.31	3,436.20	3,771.28	3,485.09	3,210.46	5,800.58	4,390.97	30,934.74
6920 Housekeeping/Maid Salary	0.00	0.00	0.00	0.00	731.70	0.00	1,512.00	1,225.00	3,468.70
6924 Make Ready II	0.00	0.00	0.00	0.00	0.00	549.36	2,592.73	2,736.86	5,878.95
6930 Porter	2,712.15	2,549.10	1,688.74	560.52	2,782.11	3,544.52	858.50	0.00	14,793.64
6952 Payroll Taxes	5,716.64	5,608.46	5,317.13	4,469.32	3,973.03	4,172.19	4,651.29	4,252.41	38,180.47
6985 Health Insurance	413.68	413.68	413.68	413.68	427.67	457.29	827.36	827.36	4,194.40
6997 TOTAL PAYROLL & RELATED EXPENSES	24,610.80	24,717.01	22,929.60	19,405.73	20,582.97	22,181.29	22,876.47	19,929.48	177,233.35
7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees -LBPMI	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	1,800.00
7009 Bank Charges	160.10	120.49	147.99	162.74	98.90	38.75	-25.94	14.81	717.84
7010 Office Equipment Rental	213.07	205.38	194.84	200.00	58.05	493.98	252.73	306.39	1,924.44
7013 Credit Bureau	50.00	0.00	382.50	125.80	-66.00	0.00	0.00	125.00	616.80

Statement (12 months)

Period = Jul 2017-Feb 2018

Book = Actual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
7016 Employee Mileage, Meals & Education	375.23	104.30	153.01	228.22	113.59	0.00	171.19	100.00	1,245.54
7025 Office Expense	169.96	0.00	150.00	0.00	0.00	120.95	32.90	40.00	513.83
7030 Office Supplies	0.00	0.00	0.00	0.00	116.36	0.00	0.00	0.00	116.36
7060 Professional Fees	185.00	491.80	400.00	0.00	0.00	1,120.00	0.00	0.00	2,196.80
7070 Telephone	1,797.60	479.57	1,498.46	1,041.39	1,159.69	2,123.38	200.59	1,285.58	9,586.26
7080 TOTAL ADMINISTRATIVE EXPENSES	3,175.98	1,828.54	3,151.80	1,982.65	1,705.59	4,122.05	856.47	2,086.78	18,717.87
7100 MANAGEMENT FEES									
7115 Management Fees-LBPMI	8,744.50	8,758.19	8,634.39	8,802.26	8,948.65	8,851.21	9,166.86	8,936.21	70,842.27
7145 TOTAL MANAGEMENT FEES	8,744.50	8,758.19	8,634.39	8,802.26	8,948.65	8,851.21	9,166.86	8,936.21	70,842.27
7150 MARKETING									
7153 Advertising	629.00	-906.25	1,741.50	1,036.00	0.00	518.00	93.75	1,036.00	4,148.00
7154 Customer Relations	395.34	0.00	96.96	364.71	628.02	821.42	182.65	0.00	2,489.10
7160 Leasing Commission	575.00	0.00	525.00	375.00	575.00	0.00	475.00	550.00	3,075.00
7190 TOTAL MARKETING	1,599.34	-906.25	2,363.46	1,775.71	1,203.02	1,339.42	751.40	1,586.00	9,712.10
7200 UTILITIES									
7210 Electricity	36,584.20	35,450.41	35,110.56	30,097.82	33,172.91	27,677.11	28,004.77	28,202.75	254,300.53
7212 Electricity-Vacant Space	175.33	125.89	243.54	50.00	-50.00	54.26	60.84	123.24	783.10
7230 Water	500.00	2,500.00	-399.27	3,583.35	6,000.00	6,322.71	6,000.00	8,080.09	32,586.88
7235 Sewer	1,850.00	3,500.00	2,392.19	4,848.71	8,100.00	8,376.45	6,000.00	3,322.95	38,390.30
7289 Utilities - Reimbursements	-3,655.08	-9,108.31	0.00	-6,898.74	-3,852.32	-3,112.18	-3,100.00	3,100.00	-26,624.63
7290 TOTAL UTILITIES	35,454.45	32,469.99	37,347.02	31,681.14	43,370.59	39,318.35	38,965.61	42,829.03	298,438.18
7405 TAXES & INSURANCE									
7455 Other Taxes	0.00	0.00	0.00	135.00	0.00	0.00	0.00	0.00	135.00
7460 Property & Liability Insurance	8,789.92	8,789.92	8,789.92	8,789.92	8,789.92	8,789.92	8,789.92	8,789.92	70,319.36
7490 TOTAL TAXES & INSURANCE	8,789.92	8,789.92	8,789.92	8,924.92	8,789.92	8,789.92	8,789.92	8,789.92	70,454.36
7599 TOTAL OPERATING EXPENSES	108,224.93	118,024.52	118,793.49	112,300.96	105,853.57	112,160.41	108,918.31	133,703.89	916,881.08

Statement (12 months)

Period - Jul 2017-Feb 2018

Book - Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
8275 NET OPERATING INCOME	65,432.57	41,978.53	42,134.51	52,758.28	54,239.73	50,816.55	57,002.77	26,795.03	391,155.97
8299 NON OPERATING									
8870 NET AFTER NON OPERATING	65,432.57	41,978.53	42,134.51	52,758.28	54,239.73	50,816.55	57,002.77	26,795.03	391,155.97
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9606 Exterior Improvements	2,782.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,782.25
9607 Interior Improvements	0.00	0.00	0.00	8,690.00	0.00	0.00	0.00	0.00	8,690.00
9610 Carpet Replacement	0.00	0.00	1,148.12	318.88	0.00	0.00	0.00	538.53	2,005.51
9611 Tile & Floor Replacement	0.00	0.00	0.00	0.00	0.00	4,978.53	1,776.85	567.68	7,323.06
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	2,782.25	0.00	1,148.12	9,008.88	0.00	4,978.53	1,776.85	1,106.21	20,800.82
9795 NET BEFORE DEPRECIATION & AMORTIZATION	62,650.32	41,978.53	40,986.39	43,749.42	54,239.73	45,838.02	55,225.92	25,688.82	370,355.15
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	106,974.94	106,974.94	87,783.69	100,577.86	100,577.86	100,577.86	100,577.86	100,577.86	804,622.87
9850 TOTAL DEPRECIATION & AMORTIZATION	106,974.94	106,974.94	87,783.69	100,577.86	100,577.86	100,577.86	100,577.86	100,577.86	804,622.87
9997 NET INCOME (LOSS)	-44,324.62	-64,996.41	-46,797.30	-56,828.44	-46,338.13	-54,739.84	-45,351.94	-74,889.04	-434,267.72



Mid City Gardens Trend Report

March 01, 2018 to March 31, 2018

Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Average Vacant 3BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
March, 2018												
0	93%	56	4	0	4	0	0	1	3	8	4	91%



Property Address: 1690 North Blvd
Baton Rouge, LA 70802

Total Units: 60

1 Bedrooms: 16

2 Bedrooms: 24

3 Bedrooms: 20

Management Company: Latter & Blum

Property Manager: Sylvia Dunn

Property Manager Email: midcitygardens@latterblumpm.com

Property Manager Phone: 225-302-5544

Budget Comparison

Period = Feb 2018

Book = Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010	REVENUE									
5020	RENTAL INCOME									
5047	Rent-Agency	7,133.00	3,800.00	3,333.00	87.71	38,303.00	30,400.00	7,903.00	26.00	45,600.00
5050	Market Rent	34,654.00	41,063.00	-8,399.00	-15.58	295,198.00	328,504.00	-32,306.00	-9.83	492,758.00
5051	Less-Vacancy	-2,531.00	-2,100.00	-431.00	-20.52	-46,874.00	-16,800.00	-32,074.00	-190.92	-25,200.00
5052	Loss/Gain to Lease	-277.00	-750.00	473.00	63.07	-3,924.00	-6,000.00	2,076.00	34.60	-9,000.00
5060	Less-Concessions	0.00	0.00	0.00	N/A	-630.00	0.00	-630.00	N/A	0.00
5066	Write-Offs/Bad Debt Allowance	49.00	0.00	49.00	N/A	-11,000.50	0.00	-11,000.50	N/A	0.00
5067	Prior Month Agency Adjustments	0.00	0.00	0.00	N/A	782.00	0.00	782.00	N/A	0.00
5072	Prior Month Rent Adjustments	0.00	0.00	0.00	N/A	-379.68	0.00	-379.68	N/A	0.00
5081	TOTAL RENTAL INCOME	39,038.00	42,013.00	-2,975.00	-7.08	270,474.82	338,104.00	-65,629.18	-19.53	504,156.00
5170	TENANT OTHER INCOME									
5182	Locks & Keys	0.00	10.00	-10.00	-100.00	-75.00	80.00	-155.00	-193.75	120.00
5200	Security Deposit Forfeits	0.00	0.00	0.00	N/A	2,529.00	350.00	2,179.00	622.57	350.00
5210	Late Fees	800.00	900.00	-100.00	-11.11	5,021.50	7,200.00	-2,178.50	-30.26	10,800.00
5220	NSF Fees	0.00	50.00	-50.00	-100.00	50.00	100.00	-50.00	-50.00	100.00
5230	Application Fees	35.00	100.00	-65.00	-65.00	2,030.00	800.00	1,230.00	153.75	1,200.00
5235	Cleaning, Damages, etc	0.00	120.00	-120.00	-100.00	115.50	960.00	-844.50	-87.97	1,440.00
5297	TOTAL TENANT OTHER INCOME	835.00	1,180.00	-345.00	-29.24	9,671.00	9,490.00	181.00	1.91	14,010.00
5500	OTHER INCOME									
5560	Laundry Income	114.70	80.00	34.70	43.38	327.80	640.00	-312.20	-48.78	960.00
5590	Miscellaneous Income	0.00	0.00	0.00	N/A	69.88	0.00	69.88	N/A	0.00
5597	TOTAL OTHER INCOME	114.70	80.00	34.70	43.38	397.68	640.00	-242.32	-37.86	960.00
5990	TOTAL REVENUE	39,987.70	43,273.00	-3,285.30	-7.59	280,543.50	346,234.00	-65,690.50	-18.97	519,126.00
6000	OPERATING EXPENSES									

Budget Comparison

Period = Feb 2016

Book = Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6100	CLEANING									
6135	Paper/Janitorial Supplies	838.90	20.00	-818.90	-4,094.50	852.47	160.00	-692.47	-432.79	240.00
6170	Trash Removal	632.48	500.00	-132.48	-26.50	3,851.72	4,000.00	148.28	3.71	8,000.00
6190	TOTAL CLEANING	1,471.38	520.00	-951.38	-182.96	4,704.19	4,160.00	-544.19	-13.08	6,240.00
6200	REPAIRS & MAINTENANCE									
6207	Appliance Repair	786.35	30.00	-756.35	-2,521.17	821.22	240.00	-681.22	-242.18	360.00
6216	Bulbs & Ballast Supplies	3,558.49	150.00	-3,408.49	-2,272.33	4,835.75	1,200.00	-3,635.75	-302.98	1,800.00
6221	Door Repairs & Replacement	159.28	0.00	-159.28	N/A	275.28	0.00	-275.28	N/A	0.00
6225	Electrical	470.55	200.00	-270.55	-135.28	3,445.85	1,600.00	-1,845.85	-115.37	2,400.00
6230	Elevator Contract	943.49	310.00	-633.49	-204.35	3,162.82	2,480.00	-682.82	-27.53	3,720.00
6235	Fire & Safety	87.74	10.00	-77.74	-777.40	626.74	1,940.00	1,313.26	67.69	1,980.00
6236	Gate Repair	0.00	300.00	300.00	100.00	0.00	2,400.00	2,400.00	100.00	3,600.00
6280	HVAC Repairs	187.00	0.00	-187.00	N/A	5,028.25	700.00	-4,328.25	-618.32	1,050.00
6285	HVAC Supplies	1,604.48	200.00	-1,404.48	-702.24	2,728.61	1,600.00	-1,128.61	-70.54	2,400.00
6300	Keys & Locks	296.59	50.00	-246.59	-493.18	1,025.52	400.00	-625.52	-156.38	600.00
6310	Landscaping	0.00	500.00	500.00	100.00	0.00	500.00	500.00	100.00	500.00
6320	Lawn Maintenance	1,275.00	2,240.00	965.00	43.08	12,758.32	18,090.00	5,331.68	29.47	27,050.00
6325	Maintenance Supplies	58.14	250.00	191.86	76.74	441.46	2,000.00	1,558.54	77.93	3,000.00
6327	Tools & Equipment	248.18	0.00	-248.18	N/A	248.18	0.00	-248.18	N/A	0.00
6410	Plumbing	509.38	130.00	-379.38	-291.83	1,216.32	1,040.00	-176.32	-16.95	1,560.00
6490	TOTAL REPAIRS & MAINTENANCE	10,164.67	4,370.00	-5,814.67	-133.06	35,614.32	34,190.00	-2,424.32	-7.09	50,020.00
6500	CONTRACT SERVICES									
6520	Alarm & Monitoring	210.00	210.00	0.00	0.00	1,680.00	1,680.00	0.00	0.00	2,520.00
6540	Pest Control	250.00	290.00	40.00	13.79	1,910.00	2,320.00	410.00	17.67	3,480.00
6580	Guard Service	9,099.30	9,600.00	500.70	5.22	79,882.54	76,800.00	-3,082.54	-4.01	115,200.00
6615	Termite Treatment & Renewal	0.00	0.00	0.00	N/A	0.00	750.00	750.00	100.00	750.00
6618	Uniforms	93.98	0.00	-93.98	N/A	151.74	200.00	48.26	24.13	200.00
6690	TOTAL CONTRACT SERVICES	9,653.28	10,100.00	446.72	4.42	83,624.28	81,750.00	-1,874.28	-2.29	122,150.00

Budget Comparison

Period = Feb 2018

Book = Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6800	MAKE READY EXPENSE									
6802	Appliance Purchase	30.25	0.00	-30.25	N/A	79.72	0.00	-79.72	N/A	0.00
6805	Windows/Blinds/Screens	781.88	0.00	-781.88	N/A	961.49	100.00	-861.49	-861.49	200.00
6820	Carpet/Tile Cleaning	0.00	150.00	150.00	100.00	1,670.60	1,200.00	-470.60	-39.22	1,800.00
6830	Cleaning	0.00	100.00	100.00	100.00	2,845.39	800.00	-2,045.39	-255.67	1,200.00
6875	Painting	216.42	400.00	183.58	45.90	9,361.48	3,200.00	-6,161.48	-192.23	4,800.00
6880	Sheetrock & Drywall Repairs	0.00	0.00	0.00	N/A	780.00	150.00	-630.00	-420.00	200.00
6885	Miscellaneous Make Ready	0.00	0.00	0.00	N/A	75.00	0.00	-75.00	N/A	0.00
6890	TOTAL MAKE READY EXPENSE	1,028.55	650.00	-378.55	-58.24	15,783.68	5,450.00	-10,313.68	-188.24	8,200.00
6900	PAYROLL & RELATED EXPENSES									
6902	Property Manager	2,625.00	2,666.67	41.67	-1.56	23,122.23	21,333.36	-1,788.87	-8.39	32,533.36
6913	Maintenance	4,008.51	2,773.33	-1,235.18	-44.54	24,419.49	22,186.64	-2,232.85	-10.06	33,279.96
6920	Housekeeping/Maid Salary	628.00	756.00	-72.00	-9.52	6,402.28	5,904.00	-498.28	-8.44	8,928.00
6930	Porter	0.00	0.00	0.00	N/A	554.25	0.00	-554.25	N/A	0.00
6952	Payroll Taxes	2,238.45	1,826.10	-412.35	-22.58	16,604.48	14,608.80	-1,995.68	-13.86	21,956.40
6965	Health Insurance	406.67	413.68	6.01	1.94	2,582.13	3,309.44	727.31	21.88	4,964.16
6993	Temporary/Contract Labor	0.00	0.00	0.00	N/A	6,154.00	0.00	-6,154.00	N/A	0.00
6997	TOTAL PAYROLL & RELATED EXPENSES	10,105.63	8,435.78	-1,669.85	-18.79	79,838.66	67,342.24	-12,496.62	-18.56	101,881.88
7000	ADMINISTRATIVE EXPENSES									
7004	Accounting/Technology Fees -LBPMI	225.00	225.00	0.00	0.00	1,800.00	1,800.00	0.00	0.00	2,700.00
7005	Administrative Fees-LBPMI	50.00	50.00	0.00	0.00	400.00	400.00	0.00	0.00	600.00
7007	Answering Service	126.00	63.00	-63.00	-100.00	567.00	504.00	-63.00	-12.50	756.00
7009	Bank Charges	56.00	80.00	24.00	30.00	874.51	640.00	-234.51	-38.64	960.00
7010	Office Equipment Rental	90.00	41.00	-49.00	-119.51	344.00	328.00	-16.00	-4.88	492.00
7013	Credit Bureau	0.00	75.00	75.00	100.00	1,219.62	600.00	-619.62	-103.27	900.00
7016	Employee Mileage, Meals & Education	15.50	50.00	34.50	69.00	340.93	400.00	59.07	14.77	720.00
7021	Office Rent Expense	840.00	840.00	0.00	0.00	6,720.00	6,720.00	0.00	0.00	10,080.00
7025	Office Expense	136.80	50.00	-86.80	-173.60	365.15	400.00	34.85	8.71	600.00

Budget Comparison

Period = Feb 2018

Book = Accrual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7030	Office Supplies	201.84	75.00	-126.84	-169.12	715.15	600.00	-115.15	-19.19	900.00
7045	Postage & Overnight Mail	8.99	0.00	-8.99	N/A	26.75	20.00	-6.75	-33.75	20.00
7080	Professional Fees	129.50	0.00	-129.50	N/A	19.35	520.00	500.65	96.28	780.00
7070	Telephone	551.14	850.00	98.86	15.21	7,702.93	5,200.00	-2,502.93	-48.13	7,800.00
7090	TOTAL ADMINISTRATIVE EXPENSES	2,430.77	2,199.00	-231.77	-10.54	21,095.39	18,132.00	-2,963.39	-16.34	27,308.00
7100	MANAGEMENT FEES									
7115	Management Fees-(BPM)	2,091.11	2,380.02	288.91	12.14	15,753.30	19,042.91	3,289.61	17.27	28,551.99
7145	TOTAL MANAGEMENT FEES	2,091.11	2,380.02	288.91	12.14	15,753.30	19,042.91	3,289.61	17.27	28,551.99
7150	MARKETING									
7153	Advertising	250.00	250.00	0.00	0.00	2,500.00	2,000.00	-500.00	-25.00	3,000.00
7154	Customer Relations	0.00	0.00	0.00	N/A	0.00	100.00	100.00	100.00	150.00
7160	Leasing Commission	0.00	0.00	0.00	N/A	850.00	0.00	-850.00	N/A	0.00
7190	TOTAL MARKETING	250.00	250.00	0.00	0.00	3,350.00	2,100.00	-1,250.00	-69.52	3,150.00
7200	UTILITIES									
7210	Electricity	6,888.79	6,200.00	-688.79	-10.79	41,330.74	49,600.00	8,269.26	16.67	74,400.00
7212	Electricity-Vacant Space	182.49	120.00	-62.49	-52.08	3,784.51	960.00	-2,804.51	-282.14	1,440.00
7216	Electricity-Office	0.00	0.00	0.00	N/A	217.62	0.00	-217.62	N/A	0.00
7230	Water	1,113.19	1,400.00	286.81	20.49	10,180.54	11,200.00	1,019.46	9.10	16,800.00
7235	Sewer	2,283.60	2,300.00	16.40	0.71	18,724.82	18,400.00	-324.82	-1.77	27,600.00
7242	Internet Service	151.70	500.00	348.30	69.66	1,578.48	4,000.00	2,421.52	60.54	6,000.00
7290	TOTAL UTILITIES	10,589.77	10,820.00	-230.23	-2.13	75,796.71	84,160.00	8,363.29	9.94	128,240.00
7405	TAXES & INSURANCE									
7460	Property & Liability Insurance	2,958.58	2,958.58	0.00	0.00	23,668.64	23,668.64	0.00	0.00	35,502.96
7490	TOTAL TAXES & INSURANCE	2,958.58	2,958.58	0.00	0.00	23,668.64	23,668.64	0.00	0.00	35,502.96
7588	TOTAL OPERATING EXPENSES	50,773.74	42,383.38	-8,390.36	-19.80	350,209.37	339,995.79	-20,213.58	-5.95	509,024.83
8275	NET OPERATING INCOME	-10,786.04	899.82	-11,675.86	-1,312.43	-79,685.87	8,238.21	-85,904.08	-1,377.08	10,101.17

Tuesday, March 20, 2018

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Budget Comparison

Period = Feb 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
8299 NON OPERATING									
8970 NET AFTER NON OPERATING	-10,786.04	889.62	-11,675.66	-1,312.43	-79,665.87	6,238.21	-85,904.08	-1,377.06	10,101.17
8601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9607 Interior Improvements	0.00	0.00	0.00	N/A	4,385.08	0.00	-4,385.08	N/A	0.00
9610 Carpet Replacement	0.00	1,400.00	1,400.00	100.00	16,944.09	4,200.00	-12,744.09	-303.43	4,200.00
9615 Electrical Upgrades	0.00	0.00	0.00	N/A	545.72	0.00	-545.72	N/A	0.00
9620 HVAC Replacement	0.00	0.00	0.00	N/A	1,700.71	0.00	-1,700.71	N/A	0.00
9624 Gate Replacement	0.00	0.00	0.00	N/A	21,060.00	0.00	-21,060.00	N/A	0.00
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	0.00	1,400.00	1,400.00	100.00	44,635.60	4,200.00	-40,435.60	-962.75	4,200.00
9795 NET BEFORE DEPRECIATION & AMORTIZATION	-10,786.04	-510.38	-10,275.66	-2,013.34	-124,301.47	2,038.21	-126,339.68	-6,196.66	5,901.17
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	41,608.46	0.00	-41,608.46	N/A	332,867.60	0.00	-332,867.60	N/A	0.00
9850 TOTAL DEPRECIATION & AMORTIZATION	41,608.46	0.00	-41,608.46	N/A	332,867.60	0.00	-332,867.60	N/A	0.00
9997 NET INCOME (LOSS)	-52,394.60	-510.38	-51,884.22	-10,165.78	-457,169.07	2,038.21	-459,207.28	-22,528.93	5,901.17

Statement (12 months)

Period = Jul 2017-Feb 2018

Book = Actual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	3,954.00	3,954.00	4,392.00	4,392.00	4,378.00	3,825.00	6,275.00	7,133.00	38,303.00
5050 Market Rent	37,804.00	37,859.00	37,421.00	37,413.00	37,427.00	37,980.00	35,530.00	34,684.00	286,198.00
5051 Less-Vacancy	-8,328.00	-10,808.00	-9,636.00	-8,537.00	-3,874.00	-4,513.00	-2,647.00	-2,531.00	-48,874.00
5052 Loss/Gain to Lease	-589.00	-475.00	-1,266.00	-383.00	-342.00	-274.00	-318.00	-277.00	-3,924.00
5060 Less-Concessions	0.00	-630.00	150.00	0.00	-150.00	0.00	0.00	0.00	-630.00
5066 Write-Offs/Bad Debt Allowance	143.00	-3,591.50	-545.00	0.00	0.00	0.00	-7,056.00	49.00	-11,000.50
5067 Prior Month Agency Adjustments	0.00	0.00	0.00	0.00	0.00	-553.00	1,335.00	0.00	782.00
5072 Prior Month Rent Adjustments	0.00	1,212.00	555.00	231.00	26.00	-306.00	-2,097.68	0.00	-379.68
5081 TOTAL RENTAL INCOME	33,084.00	27,520.50	31,071.00	35,118.00	37,485.00	36,158.00	31,021.32	39,038.00	270,474.82
5170 TENANT OTHER INCOME									
5182 Locks & Keys	-75.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-75.00
5200 Security Deposit Forfeits	0.00	1,030.00	350.00	0.00	0.00	0.00	1,149.00	0.00	2,629.00
5210 Late Fees	750.00	821.50	150.00	1,100.00	500.00	400.00	500.00	800.00	5,021.50
5220 NSF Fees	0.00	50.00	0.00	0.00	0.00	0.00	0.00	0.00	50.00
5230 Application Fees	210.00	455.00	385.00	280.00	35.00	245.00	385.00	35.00	2,030.00
5235 Cleaning, Damages, etc	-270.00	350.00	0.00	0.00	-99.00	0.00	134.50	0.00	115.50
5287 TOTAL TENANT OTHER INCOME	815.00	2,706.50	885.00	1,380.00	436.00	645.00	-2,168.50	835.00	9,671.00
5500 OTHER INCOME									
5580 Laundry Income	0.00	57.17	0.00	67.65	0.00	88.28	0.00	114.70	327.60
5590 Miscellaneous Income	0.00	0.00	40.09	0.00	0.00	0.00	29.79	0.00	69.88
5597 TOTAL OTHER INCOME	0.00	57.17	40.09	67.65	0.00	88.28	29.79	114.70	397.68
5990 TOTAL REVENUE	33,899.00	30,284.17	31,996.09	36,563.65	37,901.00	36,892.28	33,219.61	39,987.70	280,543.50
6000 OPERATING EXPENSES									

Statement (12 months)

Period = Jul 2017-Feb 2018

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
6100 CLEANING									
6135 Paper/Janitorial Supplies	13.57	0.00	0.00	0.00	0.00	0.00	0.00	838.90	852.47
6170 Trash Removal	219.52	736.00	642.33	375.00	375.00	456.39	415.00	632.48	3,851.72
6180 TOTAL CLEANING	233.09	736.00	642.33	375.00	375.00	456.39	415.00	1,471.38	4,704.19
6200 REPAIRS & MAINTENANCE									
6207 Appliance Repair	0.00	34.87	0.00	0.00	0.00	0.00	0.00	786.35	821.22
6218 Bulbs & Ballast Supplies	1,015.75	0.00	0.00	261.51	0.00	0.00	0.00	3,558.49	4,835.75
6221 Door Repairs & Replacement	0.00	0.00	0.00	116.00	0.00	0.00	0.00	159.28	275.28
6225 Electrical	225.13	187.24	0.00	2,562.93	0.00	0.00	0.00	470.55	3,445.85
6230 Elevator Contract	988.01	307.83	0.00	307.83	307.83	307.83	0.00	943.49	3,162.82
6235 Fire & Safety	0.00	0.00	0.00	0.00	539.00	0.00	0.00	87.74	626.74
6260 HVAC Repairs	478.50	1,368.00	0.00	237.00	285.25	478.50	2,953.00	187.00	5,028.25
6285 HVAC Supplies	31.34	117.69	0.00	932.31	-1,212.37	259.12	998.04	1,604.48	2,728.61
6300 Keys & Locks	0.00	0.00	72.60	656.33	0.00	0.00	0.00	296.59	1,025.52
6320 Lawn Maintenance	2,233.33	2,233.33	2,233.33	2,233.33	2,233.33	1,275.00	-958.33	1,275.00	12,758.32
6325 Maintenance Supplies	137.50	224.93	0.00	20.89	0.00	0.00	0.00	58.14	441.46
6327 Tools & Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	248.18	248.18
6410 Plumbing	0.00	145.00	0.00	561.94	0.00	0.00	0.00	509.38	1,216.32
6490 TOTAL REPAIRS & MAINTENANCE	5,109.56	4,818.89	2,305.83	7,890.07	2,153.04	1,363.45	2,990.71	10,184.87	38,814.32
6500 CONTRACT SERVICES									
6520 Alarm & Monitoring	210.00	210.00	210.00	210.00	420.00	0.00	210.00	210.00	1,680.00
6540 Pest Control	290.00	290.00	580.00	290.00	290.00	-40.00	-40.00	250.00	1,910.00
6580 Guard Service	9,657.41	9,140.19	6,963.92	7,008.21	11,810.60	14,342.14	11,860.77	9,099.30	79,882.54
6618 Uniforms	0.00	0.00	57.76	0.00	0.00	0.00	0.00	93.98	151.74
6690 TOTAL CONTRACT SERVICES	10,157.41	9,640.19	7,811.68	7,508.21	12,520.60	14,302.14	12,030.77	9,653.28	83,824.28
6800 MAKE READY EXPENSE									
6802 Appliance Purchase	0.00	49.47	0.00	0.00	0.00	0.00	0.00	30.25	79.72
6805 Windows/Blinds/Screens	0.00	0.00	0.00	0.00	179.61	0.00	0.00	781.88	961.49
6820 Carpet/Tile Cleaning	198.00	418.00	0.00	0.00	594.00	82.50	378.10	0.00	1,670.60

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Statement (12 months)

Period = Jul 2017-Feb 2018

Book = Actual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
6830 Cleaning	14.85	134.85	0.00	114.10	966.59	910.00	705.00	0.00	2,845.39
6876 Painting	0.00	1,354.38	0.00	539.42	1,916.26	575.00	4,750.00	216.42	9,351.48
6880 Sheetrock & Drywall Repairs	0.00	0.00	0.00	0.00	0.00	780.00	0.00	0.00	780.00
6885 Miscellaneous Make Ready	0.00	0.00	0.00	0.00	0.00	0.00	75.00	0.00	75.00
6890 TOTAL MAKE READY EXPENSE	212.85	1,959.70	0.00	653.52	3,656.46	2,347.50	5,908.10	1,028.55	15,763.68
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	2,666.66	4,017.90	3,150.24	2,625.00	2,625.00	2,787.43	2,625.00	2,625.00	23,122.23
6913 Maintenance	1,788.12	2,092.53	2,903.63	2,182.18	2,407.70	5,071.96	3,964.86	4,008.51	24,419.49
6920 Housekeeping/Maid Salary	720.00	828.00	828.00	744.00	852.00	882.28	720.00	828.00	6,402.28
6930 Porter	0.00	0.00	214.87	0.00	279.67	59.71	0.00	0.00	554.25
6952 Payroll Taxes	1,552.44	2,091.53	2,129.02	1,665.35	2,104.31	2,640.42	2,192.96	2,238.45	16,604.48
6965 Health Insurance	260.82	260.82	119.23	223.25	509.77	418.05	384.52	405.67	2,582.13
6993 Temporary/Contract Labor	2,544.00	3,084.00	310.00	216.00	0.00	0.00	0.00	0.00	6,154.00
6997 TOTAL PAYROLL & RELATED EXPENSES	9,532.04	12,364.78	9,654.99	7,655.78	8,778.45	11,859.85	9,887.34	10,105.63	79,838.86
7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees-LBPMI	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	1,800.00
7005 Administrative Fee-LBPMI	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	400.00
7007 Answering Service	63.00	63.00	63.00	63.00	63.00	126.00	0.00	126.00	567.00
7009 Bank Charges	114.24	113.84	241.41	137.55	187.18	50.99	-36.51	56.00	674.51
7010 Office Equipment Rental	41.00	41.00	41.00	41.00	82.00	-29.00	37.00	90.00	344.00
7013 Credit Bureau	21.00	174.28	352.22	480.47	122.20	6.70	62.74	0.00	1,219.62
7016 Employee Mileage, Meals & Education	43.00	50.00	25.43	40.00	117.00	0.00	50.00	15.50	340.93
7021 Office Rent Expense	840.00	840.00	840.00	840.00	840.00	840.00	840.00	840.00	6,720.00
7025 Office Expense	0.00	37.40	70.00	50.00	0.00	70.95	0.00	136.80	365.15
7030 Office Supplies	270.91	123.78	118.62	0.00	0.00	0.00	0.00	201.84	715.15
7045 Postage & Overnight Mail	0.00	0.00	0.00	0.00	0.00	0.00	17.76	8.99	26.75
7060 Professional Fees	740.85	-359.50	20.00	-896.00	512.00	-256.00	128.50	129.50	19.35
7070 Telephone	1,113.96	642.09	925.80	525.52	839.82	961.35	2,143.25	551.14	7,702.93

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Statement (12 months)

Period = Jul 2017-Feb 2018

Book = Actual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
7090 TOTAL ADMINISTRATIVE EXPENSES	3,522.96	2,000.70	2,972.48	1,556.54	3,048.21	2,045.99	3,517.74	2,430.77	21,095.39
7100 MANAGEMENT FEES									
7115 Management Fees-LBPMI	1,800.00	1,800.00	1,800.00	1,800.00	1,868.51	2,152.89	2,440.79	2,091.11	15,753.30
7145 TOTAL MANAGEMENT FEES	1,800.00	1,800.00	1,800.00	1,800.00	1,868.51	2,152.89	2,440.79	2,091.11	15,753.30
7150 MARKETING									
7153 Advertising	250.00	750.00	-250.00	250.00	1,250.00	-500.00	500.00	250.00	2,500.00
7160 Leasing Commission	0.00	0.00	0.00	0.00	850.00	0.00	0.00	0.00	850.00
7190 TOTAL MARKETING	250.00	750.00	-250.00	250.00	2,100.00	-500.00	500.00	250.00	3,350.00
7200 UTILITIES									
7210 Electricity	7,874.29	5,416.78	218.37	5,231.02	5,383.97	5,082.59	5,254.93	6,868.79	41,330.74
7212 Electricity-Vacant Space	505.40	831.17	165.42	832.22	526.22	273.39	448.20	182.49	3,764.51
7216 Electricity-Office	0.00	0.00	0.00	0.00	0.00	0.00	217.62	0.00	217.62
7230 Water	1,400.00	1,410.35	1,349.29	952.58	1,226.00	1,151.01	1,578.12	1,113.19	10,180.54
7235 Sewer	2,025.00	1,894.95	2,344.95	2,774.63	2,437.00	2,243.14	2,721.55	2,283.60	18,724.82
7242 Internet Service	223.18	300.07	300.00	300.00	300.00	-292.74	296.27	151.70	1,578.48
7290 TOTAL UTILITIES	12,027.87	9,853.32	4,378.03	10,090.45	9,873.19	8,457.39	10,518.69	10,599.77	75,790.71
7405 TAXES & INSURANCE									
7460 Property & Liability Insurance	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	23,668.64
7490 TOTAL TAXES & INSURANCE	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	23,668.64
7599 TOTAL OPERATING EXPENSES	45,604.36	46,977.16	32,274.02	40,738.15	47,332.04	45,444.18	51,165.72	50,773.74	380,209.37
8275 NET OPERATING INCOME	-12,105.36	-16,392.99	-277.93	-4,174.50	-9,431.04	-8,551.90	-17,948.11	-10,788.04	-79,665.87
8299 NON OPERATING									
8970 NET AFTER NON OPERATING	-12,105.36	-16,392.99	-277.93	-4,174.50	-9,431.04	-8,551.90	-17,948.11	-10,788.04	-79,665.87

Statement (12 months)

Period = Jul 2017-Feb 2018

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9607 Interior Improvements	0.00	0.00	0.00	2,923.54	0.00	1,461.54	0.00	0.00	4,385.08
9610 Carpet Replacement	900.54	2,503.90	0.00	3,146.59	6,614.96	3,778.10	0.00	0.00	16,944.09
9615 Electrical Upgrades	0.00	0.00	0.00	545.72	0.00	0.00	0.00	0.00	545.72
9620 HVAC Replacement	786.57	0.00	0.00	0.00	0.00	914.14	0.00	0.00	1,700.71
9624 Gate Replacement	0.00	0.00	0.00	0.00	0.00	0.00	21,060.00	0.00	21,060.00
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	1,687.11	2,503.90	0.00	3,615.85	6,614.96	6,153.78	21,060.00	0.00	44,635.60
9795 NET BEFORE DEPRECIATION & AMORTIZATION	-13,792.47	-18,896.86	-277.93	-10,790.35	-15,048.00	-14,705.68	-39,006.11	-10,786.04	-124,301.47
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	41,615.54	41,615.54	41,194.22	41,608.46	41,608.46	41,608.46	41,608.46	41,608.46	332,867.60
9850 TOTAL DEPRECIATION & AMORTIZATION	41,615.54	41,615.54	41,194.22	41,608.46	41,608.46	41,608.46	41,608.46	41,608.46	332,867.60
9997 NET INCOME (LOSS)	-55,608.01	-60,712.43	-41,472.15	-52,388.81	-57,654.46	-56,314.14	-80,614.57	-52,394.60	-457,169.07



Willowbrook Apartments

Trend Report

March 01, 2018 to March 31, 2018											
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
March, 2018											
1	97%	395	8	7	3	2	8	10	46	29	96%



Property Address: 7001 Bundy Road
New Orleans, LA 70127

Total Units: 408
1 Bedrooms: 216
2 Bedrooms: 192
80 units at 80% AMI

Property Manager: Aloha Ratleff
Property Manager Email: aratleff@latterblumpm.com
Property Manager Phone: 504-218-7750

Management Company: Latter & Blum
Christopher Riggs
criggs@latterblumpm.com

Trial Balance

Period = Feb 2018.

Book = Accrual

		Forward Balance	Debit	Credit	Ending Balance
1020	Petty Cash	350.00	0.00	0.00	350.00
1105	WB Operating Account-LBPMI	125,000.00	0.00	0.00	125,000.00
1106	WB Security Dep Account - LBPMI	126,785.00	0.00	75.00	126,710.00
1110	Operating Account-LBPMI	0.00	0.00	0.00	0.00
1146	Reserve Account 2- LBPMI	1,607,650.65	12,148.02	0.00	1,619,798.67
1310	Accounts Receivable	5,135.05	626.45	0.00	5,761.50
1314	A/R - Agency Subsidy	42,987.82	0.00	99.00	42,888.82
1315	Accounts Receivable-Other	265.21	1,889.72	0.00	2,154.93
2020	Building	33,403,098.00	0.00	0.00	33,403,098.00
2021	A/D - Building	-6,858,231.79	0.00	0.00	-6,858,231.79
2023	Building Improvements	832,590.00	0.00	0.00	832,590.00
2024	A/D - Building Improvements	-306,430.57	0.00	0.00	-306,430.57
2027	Capital Improvements-Other	131,030.11	0.00	0.00	131,030.11
2040	Equipment	109,800.00	0.00	0.00	109,800.00
2041	A/D - Equipment	-95,000.98	0.00	0.00	-95,000.98
2050	Furniture & Fixtures	13,172.00	0.00	0.00	13,172.00
2051	A/D - Furniture & Fixtures	-11,604.13	0.00	0.00	-11,604.13
2487	Accumulated Depreciation	-4,135,164.54	0.00	96,253.50	-4,231,418.04
2720	Utility Deposits	1,000.00	0.00	0.00	1,000.00
3012	Agency Suspense Payment	0.00	0.00	0.00	0.00
3030	Accounts Payable	13.34	0.00	462.02	-448.68
3040	Security Deposit Payable	-128,656.00	350.00	0.00	-128,306.00
3050	Deposit Refund Account	0.00	750.00	0.00	750.00
3059	Unclaimed Funds - Due to State	-522.54	0.00	0.00	-522.54
3065	Management Fee Payable	-20,354.00	0.00	0.00	-20,354.00
3080	Prepaid Revenue	-15,884.30	0.00	649.20	-16,533.50
3085	Prepaid Revenue-Other	0.00	0.00	300.00	-300.00
3150	Accrued Insurance	-55,171.69	0.00	7,881.67	-63,053.36
3170	Accrued Expenses	-48,214.07	0.00	6,063.54	-54,277.61
3210	Reserve- Replacement	0.00	0.00	0.00	0.00
4140	Partner's Capital	-32,433,875.00	0.00	0.00	-32,433,875.00
4150	Distribution to Owner/Partner	10,227,298.54	123,059.97	0.00	10,350,358.51
4151	Distribution to Owner/Partner #2	1,439,692.00	0.00	0.00	1,439,692.00

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Trial Balance

Period = Feb 2018

Book = Accrual

		Forward Balance	Debit	Credit	Ending Balance
4160	Contribution from Owner	-1,936,324.75	0.00	0.00	-1,936,324.75
4250	Prior to LBPMI	53,491.00	0.00	0.00	53,491.00
4300	Retained Earnings	-1,898,972.46	0.00	0.00	-1,898,972.46
4500	Current Earnings	0.00	0.00	0.00	0.00
5047	Rent-Agency	-1,068,586.77	0.00	149,489.00	-1,218,075.77
5050	Market Rent	-1,018,393.23	0.00	148,651.00	-1,167,044.23
5051	Less-Vacancy	74,685.00	7,258.00	0.00	81,943.00
5052	Loss/Gain to Lease	-17,835.00	0.00	3,665.00	-21,500.00
5053	Less-Model Units/Office/Storage	10,290.00	1,470.00	0.00	11,760.00
5060	Less-Concessions	3,642.00	500.00	0.00	4,142.00
5061	Additional Rent	-845.00	0.00	0.00	-845.00
5066	Write-Offs/Bad Debt Allowance	-14,833.34	1,094.65	0.00	-13,738.69
5067	Prior Month Agency Adjustments	-8,049.33	769.00	0.00	-7,280.33
5072	Prior Month Rent Adjustments	1,056.02	0.00	197.00	859.02
5182	Locks & Keys	-355.00	0.00	85.00	-440.00
5190	Access/Gate Card Reimb.	-530.00	0.00	150.00	-680.00
5200	Security Deposit Forfeits	-1,300.00	0.00	0.00	-1,300.00
5210	Late Fees	-15,258.00	0.00	2,500.00	-17,758.00
5220	NSF Fees	-350.00	0.00	35.00	-385.00
5230	Application Fees	-2,765.00	0.00	240.00	-3,005.00
5235	Cleaning, Damages, etc	-4,377.05	0.00	225.00	-4,602.05
5240	Month-to-Month Fees	-6,500.00	0.00	900.00	-7,400.00
5260	Collections	-2,054.70	0.00	1,001.34	-3,056.04
5270	Pet Fees	-1,200.00	0.00	0.00	-1,200.00
5295	Tenant Reimbursement	205.00	0.00	0.00	205.00
5560	Laundry Income	-4,767.14	0.00	589.84	-5,356.98
5570	Interest Income	-930.78	0.00	248.02	-1,178.80
5590	Miscellaneous Income	-9,088.50	0.00	11,321.01	-20,409.51
6130	Janitorial Contract	2,600.00	0.00	0.00	2,600.00
6170	Trash Removal	15,163.10	1,827.76	0.00	16,990.86
6207	Appliance Repair	4,730.72	353.89	0.00	5,084.61
6218	Bulbs & Ballast Supplies	3,892.35	949.18	0.00	4,841.53
6225	Electrical	4,831.58	290.99	0.00	5,122.57

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Trial Balance

Period = Feb 2018

Book = Accrual

		Forward Balance	Debit	Credit	Ending Balance
6235	Fire & Safety	1,783.53	1,418.44	0.00	3,201.97
6236	Gate Repair	1,782.96	129.74	0.00	1,912.70
6240	Glass, Screen & Window Repair	1,505.06	281.76	0.00	1,786.82
6280	HVAC Repairs	3,840.72	396.00	0.00	4,236.72
6285	HVAC Supplies	5,526.75	325.68	0.00	5,852.43
6300	Keys & Locks	3,579.91	713.11	0.00	4,293.02
6320	Lawn Maintenance	25,945.02	3,420.00	0.00	29,365.02
6325	Maintenance Supplies	3,897.55	462.69	0.00	4,360.24
6410	Plumbing	9,012.87	1,105.31	0.00	10,118.18
6430	Roof/Structural	2,536.14	0.00	0.00	2,536.14
6440	Exterior Repairs	1,288.58	177.63	0.00	1,466.21
6450	Interior Repairs	16,400.27	356.37	0.00	16,756.64
6480	Miscellaneous R&M	2,759.92	1,087.48	0.00	3,847.40
6520	Alarm & Monitoring	14,685.53	0.00	0.00	14,685.53
6540	Pest Control	7,345.00	675.00	0.00	8,020.00
6550	Pool Service	4,050.81	242.00	0.00	4,292.81
6580	Guard Service	140,647.39	4,539.20	0.00	145,186.59
6618	Uniforms	420.88	233.36	0.00	654.24
6680	Miscellaneous Services	347.82	0.00	0.00	347.82
6805	Windows/Blinds/Screens	8,556.37	960.70	0.00	9,517.07
6820	Carpet/Tile Cleaning	2,346.00	1,265.00	0.00	3,611.00
6825	Carpet & Tile Replacement	11,987.76	1,284.65	0.00	13,272.41
6830	Cleaning	6,956.62	887.53	0.00	7,844.15
6875	Painting	41,607.23	3,503.85	0.00	45,111.08
6880	Sheetrock & Drywall Repairs	8,433.90	0.00	0.00	8,433.90
6885	Miscellaneous Make Ready	2,460.66	125.00	0.00	2,585.66
6902	Property Manager	44,281.67	4,291.66	0.00	48,573.33
6906	Assistant Manager	16,228.51	2,910.09	0.00	19,138.60
6910	Leasing Agent	13,994.19	2,021.14	0.00	16,015.33
6913	Maintenance	47,604.78	8,159.36	0.00	55,764.14
6914	Maintenance I	21,330.85	2,633.61	0.00	23,964.46
6919	Maintenance II	4,716.64	0.00	0.00	4,716.64
6920	Housekeeping/Maid Salary	300.00	0.00	0.00	300.00

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Trial Balance

Period = Feb 2018

Book = Accrual

		Forward Balance	Debit	Credit	Ending Balance
6922	Make Ready I	6,086.25	2,583.91	0.00	8,670.16
6930	Porter	25,039.74	1,860.50	0.00	26,900.24
6950	Courtesy Employee	0.00	0.00	0.00	0.00
6952	Payroll Taxes	51,419.68	7,623.09	0.00	59,042.77
6985	Health Insurance	4,895.06	723.94	0.00	5,619.00
7004	Accounting/Technology Fees-LBPMI	1,575.00	225.00	0.00	1,800.00
7007	Answering Service	577.50	82.50	0.00	660.00
7009	Bank Charges	916.93	15.75	0.00	932.68
7010	Office Equipment Rental	1,860.72	224.92	0.00	2,085.64
7013	Credit Bureau	1,014.90	0.00	0.00	1,014.90
7016	Employee Mileage, Meals & Education	2,854.11	345.00	0.00	3,199.11
7025	Office Expense	5,915.30	460.69	0.00	6,375.99
7030	Office Supplies	406.71	0.00	0.00	406.71
7045	Postage & Overnight Mail	69.34	23.68	0.00	93.02
7060	Professional Fees	6,662.40	8,289.20	0.00	14,951.60
7070	Telephone	4,606.02	1,031.75	0.00	5,637.77
7115	Management Fees-LBPMI	113,761.72	16,985.58	0.00	130,747.30
7153	Advertising	16,727.60	5,106.40	0.00	21,834.00
7154	Customer Relations	6,214.79	594.89	0.00	6,809.68
7160	Leasing Commission	5,950.00	950.00	0.00	6,900.00
7180	Referral Fees	1,600.00	400.00	0.00	2,000.00
7210	Electricity	56,556.42	8,784.57	0.00	65,340.99
7212	Electricity-Vacant Space	9,999.42	866.21	0.00	10,865.63
7230	Water	111,608.03	17,734.03	0.00	129,342.06
7235	Sewer	134,375.62	26,445.89	0.00	160,821.51
7460	Property & Liability Insurance	55,312.94	7,881.67	0.00	63,194.61
9605	Appliance Purchase	2,993.00	0.00	0.00	2,993.00
9606	Exterior Improvements	88,075.75	8,045.54	0.00	96,121.29
9607	Interior Improvements	11,538.80	20,598.94	0.00	32,137.74
9620	HVAC Replacement	1,421.03	0.00	0.00	1,421.03
9802	Depreciation Expense	673,774.50	96,253.50	0.00	770,028.00
	Total	0.00	431,081.14	431,081.14	0.00

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Budget Comparison

Period = Feb 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	149,489.00	139,000.00	10,489.00	7.55	1,218,076.77	1,112,000.00	106,076.77	9.54	1,669,000.00
5050 Market Rent	148,851.00	167,670.00	-9,019.00	-6.72	1,167,044.23	1,261,360.00	-94,315.77	-7.48	1,892,040.00
5051 Less-Vacancy	-7,258.00	-20,786.90	13,508.90	65.05	-81,943.00	-160,201.80	78,258.80	48.85	-237,336.00
5052 Loss/Gain to Lease	3,665.00	-3,500.00	7,165.00	204.71	21,500.00	-28,000.00	49,500.00	176.79	-42,000.00
5053 Less-Model	-1,470.00	-1,470.00	0.00	0.00	-11,760.00	-11,760.00	0.00	0.00	-17,540.00
Units/Office/Storage									
5054 Less-Employee Apartments	0.00	-795.00	795.00	100.00	0.00	-6,360.00	6,360.00	100.00	-9,540.00
5060 Less-Concessions	-500.00	-1,500.00	1,000.00	66.67	-4,142.00	-12,000.00	7,858.00	65.48	-18,000.00
5061 Additional Rent	0.00	0.00	0.00	N/A	845.00	0.00	845.00	N/A	0.00
5066 White-Offs/Bad Debt	-1,084.65	-3,153.40	2,068.75	65.29	13,738.89	-25,227.20	38,966.09	154.46	-37,840.80
Allowance									
5067 Prior Month Agency	-769.00	0.00	-769.00	N/A	7,280.33	0.00	7,280.33	N/A	0.00
Adjustments									
5072 Prior Month Rent	197.00	0.00	197.00	N/A	-859.02	0.00	-859.02	N/A	0.00
Adjustments									
5091 TOTAL RENTAL INCOME	290,910.35	295,484.70	25,425.65	9.66	2,329,780.00	2,129,811.00	199,969.00	9.39	3,187,883.20
5170 TENANT OTHER INCOME									
5182 Locks & Keys	85.00	0.00	85.00	N/A	440.00	0.00	440.00	N/A	0.00
5190 Access/Gate Card Reimb.	150.00	0.00	150.00	N/A	680.00	0.00	680.00	N/A	0.00
5200 Security Deposit Forfeits	0.00	550.00	-550.00	-100.00	1,300.00	4,400.00	-3,100.00	-70.45	6,600.00
5210 Late Fees	2,500.00	2,150.00	350.00	16.28	17,758.00	17,200.00	558.00	3.24	25,800.00
5220 NSF Fees	35.00	0.00	35.00	N/A	385.00	0.00	385.00	N/A	0.00
5230 Application Fees	240.00	500.00	-260.00	-52.00	3,005.00	4,000.00	-995.00	-24.88	6,000.00
5235 Cleaning, Damages, etc	225.00	6,600.00	-6,275.00	-96.54	4,602.05	52,000.00	-47,397.95	-91.15	78,000.00
5240 Month-to-Month Fees	900.00	200.00	700.00	350.00	7,400.00	1,600.00	5,800.00	362.50	2,400.00
5250 Collections	1,001.34	0.00	1,001.34	N/A	3,056.04	0.00	3,056.04	N/A	0.00
5270 Pet Fees	0.00	0.00	0.00	N/A	1,200.00	600.00	600.00	100.00	1,200.00
5285 Tenant Reimbursement	0.00	0.00	0.00	N/A	-205.00	0.00	-205.00	N/A	0.00
5297 TOTAL TENANT OTHER INCOME	5,136.34	9,900.00	-4,763.66	-48.12	39,621.09	79,600.00	-40,178.91	-50.35	120,000.00

Budget Comparison

Period = Feb 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5500 OTHER INCOME									
5560 Laundry Income	589.84	600.00	-10.16	-1.69	5,356.98	4,800.00	556.98	11.60	7,200.00
5570 Interest Income	248.02	0.00	248.02	N/A	1,178.80	0.00	1,178.80	N/A	0.00
5590 Miscellaneous Income	11,321.01	65.00	11,256.01	17,316.94	20,409.51	605.00	19,804.51	3,273.47	865.00
5597 TOTAL OTHER INCOME	12,158.87	665.00	11,493.87	1,728.40	26,945.29	5,405.00	21,540.29	399.83	8,065.00
5880 OTHER INCOME									
5884 Administrative Fees	0.00	35.00	-35.00	-100.00	0.00	280.00	-280.00	-100.00	420.00
5896 TOTAL OTHER INCOME	0.00	35.00	-35.00	-100.00	0.00	280.00	-280.00	-100.00	420.00
5990 TOTAL REVENUE	308,205.58	276,084.70	32,120.88	11.63	2,396,346.38	2,215,296.00	181,050.38	8.17	3,326,186.20
6000 OPERATING EXPENSES									
6100 CLEANING									
6130 Janitorial Contract	0.00	0.00	0.00	N/A	2,600.00	0.00	-2,600.00	N/A	0.00
6170 Trash Removal	1,827.76	2,350.00	-522.24	22.22	18,990.86	18,800.00	1,809.14	-9.62	28,200.00
6190 TOTAL CLEANING	1,827.76	2,350.00	-522.24	22.22	19,590.86	18,800.00	-790.86	-4.21	28,200.00
6200 REPAIRS & MAINTENANCE									
6207 Appliance Repair	353.89	350.00	-3.89	-1.11	5,084.61	2,800.00	-2,284.61	-81.59	4,200.00
6218 Bulbs & Ballast Supplies	949.18	266.00	-683.18	-266.83	4,841.53	2,128.00	-2,713.53	-127.52	3,192.00
6225 Electrical	290.99	500.00	-209.01	41.80	5,122.57	4,000.00	-1,122.57	-28.08	6,000.00
6235 Fire & Safety	1,418.44	100.00	-1,318.44	-1,318.44	3,201.97	1,700.00	-1,501.97	-88.35	7,000.00
6236 Gate Repair	129.74	1,000.00	-870.26	87.03	1,912.70	3,500.00	-1,587.30	-45.35	5,250.00
6240 Glass, Screen & Window Repair	281.76	50.00	-231.76	-463.52	1,786.82	400.00	-1,386.82	-346.70	800.00
6280 HVAC Repairs	396.00	500.00	-104.00	20.80	4,236.72	4,000.00	-236.72	-5.92	6,000.00
6285 HVAC Supplies	325.68	250.00	-75.68	-30.27	5,852.43	2,000.00	-3,852.43	-192.82	3,150.00
6300 Keys & Locks	713.11	350.00	-363.11	-103.75	4,283.02	2,800.00	-1,483.02	-53.32	4,200.00
6310 Landscaping	0.00	0.00	0.00	N/A	0.00	2,000.00	2,000.00	100.00	4,000.00
6320 Lawn Maintenance	3,420.00	3,400.00	-20.00	-0.59	29,365.02	27,200.00	-2,165.02	-7.96	40,800.00
6325 Maintenance Supplies	482.69	600.00	-117.31	22.88	4,360.24	4,800.00	-439.76	-9.16	7,200.00
6410 Plumbing	1,105.31	1,075.00	-30.31	-2.82	10,118.18	8,600.00	-1,518.18	-17.65	12,900.00

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Budget Comparison

Period = Feb 2016

Book = Accrual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6430	Roof/Structural	0.00	1,000.00	1,000.00	100.00	2,536.14	6,500.00	5,963.86	70.16	12,500.00
6440	Exterior Repairs	177.63	750.00	572.37	76.32	1,466.21	6,000.00	4,533.79	75.56	9,000.00
6450	Interior Repairs	356.37	1,500.00	1,143.63	76.24	16,756.64	12,000.00	-4,756.64	-39.64	18,000.00
6480	Miscellaneous R&M	1,087.48	300.00	-787.48	-262.49	3,847.40	2,400.00	-1,447.40	-60.31	3,600.00
6490	TOTAL REPAIRS & MAINTENANCE	11,468.27	11,991.00	522.73	4.36	104,782.20	94,828.00	-9,954.20	-10.50	147,592.00
6500	CONTRACT SERVICES									
6520	Alarm & Monitoring	0.00	350.00	350.00	100.00	14,685.53	6,100.00	-8,585.53	-140.75	10,600.00
6540	Pest Control	675.00	675.00	0.00	0.00	8,020.00	9,050.00	1,030.00	11.39	15,400.00
6550	Pool Service	242.00	300.00	58.00	19.33	4,292.81	3,200.00	-1,092.81	-34.15	4,600.00
6580	Guard Service	4,639.20	19,000.00	14,460.80	76.11	145,186.59	152,000.00	6,813.41	4.48	228,000.00
6610	Uniforms	233.36	50.00	-183.36	-366.72	654.24	450.00	-204.24	-45.39	650.00
6680	Miscellaneous Services	0.00	250.00	250.00	100.00	347.82	2,000.00	1,652.18	82.61	3,000.00
6690	TOTAL CONTRACT SERVICES	5,689.56	20,625.00	14,935.44	72.41	173,188.99	172,800.00	-388.99	-0.22	262,450.00
6800	MAKE READY EXPENSE									
6805	Windows/Blinds/Screens	960.70	350.00	-610.70	-174.49	9,517.07	2,800.00	-6,717.07	-239.90	4,200.00
6820	Carpet/Tile Cleaning	1,265.00	800.00	-465.00	-58.12	3,811.00	6,200.00	2,389.00	41.76	9,400.00
6825	Carpet & Tile Replacement	1,284.65	2,000.00	715.35	35.77	13,272.41	16,000.00	2,727.59	17.05	24,000.00
6830	Cleaning	887.53	400.00	-487.53	-121.88	7,844.15	3,200.00	-4,644.15	-145.13	4,800.00
6870	Dry Wall Repairs	0.00	125.00	125.00	100.00	0.00	1,000.00	1,000.00	100.00	1,500.00
6875	Painting	3,503.85	2,000.00	-1,503.85	-75.19	45,111.08	16,000.00	-29,111.08	-181.94	24,000.00
6880	Sheetrock & Drywall Repairs	0.00	0.00	0.00	N/A	8,433.90	0.00	-8,433.90	N/A	0.00
6885	Miscellaneous Make Ready	125.00	250.00	125.00	50.00	2,585.66	2,000.00	-585.66	-29.28	3,000.00
6890	TOTAL MAKE READY EXPENSE	8,026.73	5,925.00	-2,101.73	-35.47	90,378.27	47,200.00	-43,178.27	-91.47	70,900.00
6900	PAYROLL & RELATED EXPENSES									
6902	Property Manager	4,291.66	4,464.00	172.34	3.86	48,573.33	35,712.00	-12,861.33	-36.01	53,568.00
6906	Assistant Manager	2,910.09	3,000.00	89.91	3.00	19,138.60	24,000.00	4,861.40	20.26	36,000.00
6910	Leasing Agent	2,021.14	4,650.00	2,628.86	56.53	16,015.33	37,200.00	21,184.67	56.95	55,800.00
6913	Maintenance	8,159.36	0.00	-8,159.36	N/A	55,764.14	0.00	-55,764.14	N/A	0.00

Budget Comparison

Period = Feb 2018

Book = Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6914	Maintenance I	2,633.61	4,000.00	1,366.39	34.16	23,964.46	32,000.00	8,035.54	25.11	48,000.00
6919	Maintenance II	0.00	5,500.00	5,500.00	100.00	4,716.64	44,000.00	39,283.36	89.28	66,000.00
6920	Housekeeping/Maid Salary	0.00	2,080.00	2,080.00	100.00	300.00	16,585.00	16,285.00	98.19	24,905.00
6922	Make Ready I	2,583.91	2,585.00	1.09	0.04	8,670.16	20,680.00	12,009.84	58.07	31,020.00
6930	Porter	1,860.50	2,167.00	306.50	14.14	26,900.24	17,336.00	-9,564.24	-55.17	26,004.00
6952	Payroll Taxes	7,623.09	7,071.60	-551.49	-7.80	59,042.77	56,350.20	-2,692.57	-4.78	84,636.60
6985	Health Insurance	723.94	1,241.00	-517.06	-41.66	5,618.00	9,928.00	-4,309.00	-43.40	14,892.00
6997	TOTAL PAYROLL & RELATED EXPENSES	32,807.30	38,758.60	3,951.30	10.75	289,704.87	293,791.20	25,086.53	8.54	440,825.60
7000	ADMINISTRATIVE EXPENSES									
7004	Accounting/Technology Fees -LBPMI	225.00	225.00	0.00	0.00	1,800.00	1,800.00	0.00	0.00	2,700.00
7005	Administrative Fee-LBPMI	0.00	50.00	50.00	100.00	0.00	400.00	400.00	100.00	600.00
7007	Answering Service	82.50	75.00	-7.50	-10.00	860.00	675.00	185.00	2.22	975.00
7009	Bank Charges	15.75	150.00	134.25	89.50	932.68	1,150.00	217.32	18.90	1,750.00
7010	Office Equipment Rental	224.92	425.00	200.08	47.08	2,085.64	3,400.00	1,314.36	38.66	5,100.00
7013	Credit Bureau	0.00	400.00	400.00	100.00	1,014.90	3,200.00	2,185.10	68.28	4,800.00
7016	Employee Mileage, Meals & Education	345.00	400.00	55.00	13.75	3,199.11	3,200.00	0.89	0.03	4,800.00
7026	Office Expense	460.69	600.00	139.31	23.22	6,375.99	4,200.00	-2,175.99	-51.81	6,600.00
7030	Office Supplies	0.00	0.00	0.00	N/A	406.71	600.00	193.29	32.22	600.00
7045	Postage & Overnight Mail	23.68	25.00	1.32	5.28	83.02	200.00	116.98	53.49	300.00
7060	Professional Fees	9,289.20	450.00	-7,839.20	-1,742.04	14,951.60	3,900.00	-11,051.60	-283.37	5,700.00
7070	Telephone	1,031.75	670.83	-360.92	-33.80	5,637.77	5,366.64	-271.13	-5.05	6,050.00
7090	TOTAL ADMINISTRATIVE EXPENSES	10,698.49	3,470.83	-7,227.66	-208.24	37,157.42	28,081.84	-9,085.78	-32.27	41,975.00
7100	MANAGEMENT FEES									
7115	Management Fees-LBPMI	16,985.58	12,240.00	-4,745.58	-38.77	130,747.30	96,289.21	-34,458.09	-35.79	145,249.21
7145	TOTAL MANAGEMENT FEES	16,985.58	12,240.00	-4,745.58	-38.77	130,747.30	96,289.21	-34,458.09	-35.79	145,249.21
7150	MARKETING									
7153	Advertising	5,108.40	2,250.00	-2,856.40	-126.95	21,834.00	18,000.00	-3,834.00	-21.30	27,000.00
7154	Customer Relations	594.89	650.00	55.11	8.48	6,809.68	5,200.00	-1,609.68	-30.96	7,800.00

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Budget Comparison

Period = Feb 2018

Book = Accrual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7160	Leasing Commission	950.00	600.00	-350.00	-58.33	6,900.00	4,800.00	-2,100.00	-43.75	7,200.00
7180	Referral Fees	400.00	400.00	0.00	0.00	2,000.00	3,200.00	1,200.00	37.50	4,800.00
7190	TOTAL MARKETING	7,051.29	3,900.00	-3,151.29	-80.80	37,543.68	31,200.00	-6,343.68	-20.33	46,800.00
7200	UTILITIES									
7210	Electricity	8,784.57	7,250.00	-1,534.57	-21.17	65,340.99	58,600.00	-6,740.99	-11.50	87,600.00
7212	Electricity-Vacant Space	866.21	850.00	-16.21	-1.91	10,865.63	6,800.00	-4,065.63	-59.79	10,200.00
7230	Water	17,734.03	9,900.00	-7,834.03	-79.13	129,342.06	79,200.00	-50,142.06	-63.31	118,800.00
7235	Sewer	26,445.89	11,000.00	-15,445.89	-140.42	160,821.51	88,000.00	-72,821.51	-82.75	132,000.00
7290	TOTAL UTILITIES	53,830.70	29,000.00	-24,830.70	-85.62	366,370.19	232,600.00	-133,770.19	-57.51	348,600.00
7405	TAXES & INSURANCE									
7460	Property & Liability Insurance	7,881.67	7,882.00	0.33	0.00	63,194.61	66,326.00	3,131.39	4.72	97,854.00
7490	TOTAL TAXES & INSURANCE	7,881.67	7,882.00	0.33	0.00	63,194.61	66,326.00	3,131.39	4.72	97,854.00
7599	TOTAL OPERATING EXPENSES	156,267.35	134,142.43	-22,124.92	-16.49	1,291,853.19	1,081,926.05	-209,727.14	-19.38	1,630,445.81
8275	NET OPERATING INCOME	151,938.21	141,942.27	9,995.94	7.04	1,104,693.19	1,133,369.95	-28,676.76	-2.53	1,695,722.39
8299	NON OPERATING									
8970	NET AFTER NON OPERATING	151,938.21	141,942.27	9,995.94	7.04	1,104,693.19	1,133,369.95	-28,676.76	-2.53	1,695,722.39
9550	ESCROW AND RESERVE									
9556	Reserve Replacement	0.00	12,000.00	12,000.00	100.00	0.00	96,000.00	96,000.00	100.00	144,000.00
9563	NET ESCROW AND RESERVE	0.00	12,000.00	12,000.00	100.00	0.00	96,000.00	96,000.00	100.00	144,000.00
9601	CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605	Appliance Purchase	0.00	600.00	600.00	100.00	2,993.00	4,800.00	1,807.00	37.65	7,200.00
9606	Exterior Improvements	8,045.54	9,750.00	1,704.46	17.48	96,121.29	74,250.00	-21,871.29	-29.46	121,750.00

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Budget Comparison

Period = Feb.2018

Book = Accrual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
9607	Interior Improvements	20,598.94	2,000.00	-18,598.94	-929.95	32,137.74	14,000.00	-18,137.74	-129.56	22,000.00
9620	HVAC Replacement	0.00	0.00	0.00	N/A	1,421.03	2,600.00	1,178.97	45.34	3,900.00
9670	Interior Repairs	0.00	0.00	0.00	N/A	0.00	2,000.00	2,000.00	100.00	2,000.00
9698	TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	28,644.48	12,350.00	-16,294.48	-131.94	132,673.06	97,650.00	-35,023.06	-35.87	156,850.00
9795	NET BEFORE DEPRECIATION & AMORTIZATION	123,293.73	117,592.27	5,701.46	4.85	972,020.13	939,719.95	32,300.18	3.44	1,394,872.39
9800	DEPRECIATION & AMORTIZATION									
9802	Depreciation Expense	96,253.50	0.00	-96,253.50	N/A	770,028.00	0.00	-770,028.00	N/A	0.00
9850	TOTAL DEPRECIATION & AMORTIZATION	96,253.50	0.00	-96,253.50	N/A	770,028.00	0.00	-770,028.00	N/A	0.00
9997	NET INCOME (LOSS)	27,040.23	117,592.27	-90,552.04	-77.01	201,992.13	939,719.95	-737,727.82	-78.51	1,394,872.39

Statement (12 months)

Period = Jul 2017-Feb 2018

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	150,369.77	152,549.00	152,664.00	153,610.00	154,983.00	151,732.00	152,679.00	149,489.00	1,218,075.77
5050 Market Rent	147,770.23	145,591.00	145,476.00	144,530.00	143,157.00	146,409.00	145,461.00	148,651.00	1,187,044.23
5051 Less-Vacancy	-10,732.00	-12,023.00	-12,159.00	-11,299.00	-8,604.00	-10,621.00	-9,248.00	-7,258.00	-81,943.00
5052 Loss/Gain to Lease	1,535.00	1,965.00	2,420.00	2,720.00	2,895.00	3,095.00	3,205.00	3,665.00	21,500.00
5053 Less-Model Units/Office/Storage	-1,470.00	-1,470.00	-1,470.00	-1,470.00	-1,470.00	-1,470.00	-1,470.00	-1,470.00	-11,760.00
5060 Less-Concessions	-500.00	-500.00	-542.00	-600.00	-500.00	-500.00	-500.00	-500.00	-4,142.00
5061 Additional Rent	0.00	50.00	-25.00	820.00	0.00	0.00	0.00	0.00	845.00
5066 Write-Offs/Bad Debt Allowance	-1,117.69	-1,819.98	1,606.87	-399.60	0.00	19,458.00	-2,894.36	-1,094.65	13,738.69
5067 Prior Month Agency Adjustments	1,058.77	2,224.00	448.00	487.00	1,484.00	-169.44	2,517.00	-769.00	7,280.33
5072 Prior Month Rent Adjustments	-576.02	-543.00	-510.00	-804.00	150.00	1,227.00	0.00	197.00	-859.02
5081 TOTAL RENTAL INCOME	286,338.08	286,023.02	287,909.87	287,594.50	292,095.00	309,159.66	288,749.64	290,910.35	2,329,780.00
5170 TENANT OTHER INCOME									
5182 Locks & Keys	95.00	105.00	40.00	20.00	70.00	0.00	25.00	85.00	440.00
5190 Access/Gate Card Reimb.	135.00	115.00	0.00	150.00	125.00	5.00	0.00	150.00	680.00
5200 Security Deposit Forfeits	250.00	50.00	500.00	0.00	0.00	250.00	250.00	0.00	1,300.00
5210 Late Fees	2,000.00	1,791.00	3,050.00	2,217.00	2,050.00	2,300.00	1,850.00	2,500.00	17,758.00
5220 NSF Fees	0.00	35.00	0.00	105.00	195.00	105.00	0.00	35.00	385.00
5230 Application Fees	380.00	485.00	480.00	380.00	295.00	425.00	340.00	240.00	3,005.00
5235 Cleaning, Damages, etc	1,564.00	1,072.00	737.55	296.50	200.00	257.00	250.00	225.00	4,602.05
5240 Month-to-Month Fees	750.00	700.00	900.00	650.00	1,050.00	950.00	1,300.00	900.00	7,400.00
5260 Collections	233.34	0.00	133.34	907.77	68.67	0.00	713.58	1,001.34	3,056.04
5270 Pet Fees	0.00	0.00	300.00	300.00	0.00	600.00	0.00	0.00	1,200.00
5295 Tenant Reimbursement	-205.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-205.00
5297 TOTAL TENANT OTHER INCOME	6,202.34	4,333.00	6,140.89	5,226.27	3,961.67	4,892.00	4,728.58	5,136.34	39,621.09
5500 OTHER INCOME									

Statement (12 months)

Period = Jul 2017-Feb 2018.

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
5580 Laundry Income	842.18	432.11	779.70	1,000.00	927.63	520.31	265.21	589.84	5,356.98
5570 Interest Income	0.00	0.00	0.00	128.54	258.85	270.56	272.83	248.02	1,178.80
5590 Miscellaneous Income	355.00	0.00	0.00	7,672.50	150.00	711.00	200.00	11,321.01	20,409.51
5597 TOTAL OTHER INCOME	1,197.18	432.11	779.70	8,801.04	1,336.48	1,501.87	738.04	12,158.87	28,945.29
5990 TOTAL REVENUE	292,737.58	290,788.13	294,830.46	301,621.81	297,383.15	315,553.43	295,216.28	308,205.56	2,396,346.38
6000 OPERATING EXPENSES									
6100 CLEANING									
6130 Janitorial Contract	650.00	650.00	1,300.00	0.00	0.00	0.00	0.00	0.00	2,600.00
6170 Trash Removal	3,537.70	2,600.00	2,600.00	-681.15	2,349.85	2,856.70	1,800.00	1,827.76	16,990.86
6190 TOTAL CLEANING	4,187.70	3,250.00	3,900.00	-681.15	2,349.85	2,856.70	1,800.00	1,827.76	19,590.86
6200 REPAIRS & MAINTENANCE									
6207 Appliance Repair	758.82	1,389.81	696.54	255.16	247.31	495.91	887.17	353.89	5,084.61
6218 Bulbs & Ballast Supplies	1,038.82	1,160.03	317.23	461.08	288.65	225.56	400.98	949.18	4,841.53
6225 Electrical	374.17	610.77	257.46	628.08	283.59	408.51	2,269.00	290.99	5,122.57
6235 Fire & Safety	0.00	99.96	0.00	0.00	0.00	55.39	1,628.18	1,418.44	3,201.97
6236 Gate Repair	820.00	-205.00	834.96	0.00	0.00	158.00	175.00	129.74	1,912.70
6240 Glass, Screen & Window Repair	0.00	132.82	1,053.77	-284.06	0.00	0.00	602.53	281.76	1,788.82
6280 HVAC Repairs	828.00	559.22	250.86	446.69	343.75	300.51	1,111.69	396.00	4,236.72
6285 HVAC Supplies	1,337.75	558.22	844.89	339.40	122.88	412.29	1,911.32	325.68	5,852.43
6300 Keys & Locks	469.35	683.99	261.80	542.70	167.40	330.15	1,124.52	713.11	4,293.02
6320 Lawn Maintenance	3,420.00	3,420.00	3,420.00	3,420.00	3,420.00	3,420.00	5,426.02	3,420.00	29,365.02
6325 Maintenance Supplies	824.94	579.47	172.57	402.65	59.63	783.57	1,094.82	462.69	4,360.24
6410 Plumbing	773.35	1,383.59	1,102.37	1,675.12	789.29	1,685.94	1,603.21	1,105.31	10,118.18
6430 Roof/Structural	1,035.00	0.00	285.00	1,216.14	0.00	0.00	0.00	0.00	2,536.14
6440 Exterior Repairs	267.33	495.44	438.04	87.77	0.00	0.00	0.00	177.63	1,466.21
6450 Interior Repairs	1,106.26	4,297.95	1,803.79	1,402.49	1,643.18	2,185.12	3,961.48	358.37	16,756.64
6480 Miscellaneous R&M	964.62	1,257.99	90.50	61.02	62.42	54.55	268.82	1,087.48	3,847.40
6490 TOTAL REPAIRS & MAINTENANCE	14,018.41	16,424.26	11,829.78	10,654.14	7,428.10	10,485.50	22,463.74	11,468.27	104,782.20

Statement (12 months)

Period = Jul 2017-Feb 2018

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
6500 CONTRACT SERVICES									
6520 Alarm & Monitoring	9,049.50	3,668.73	514.00	553.30	350.00	-350.00	700.00	0.00	14,685.53
6540 Pest Control	450.00	450.00	850.00	675.00	675.00	470.00	3,775.00	675.00	8,020.00
6550 Pool Service	2,279.88	0.00	0.00	1,015.05	274.00	285.88	195.00	242.00	4,292.81
6580 Guard Service	19,760.23	34,631.84	19,438.64	14,653.48	14,398.40	11,692.40	26,072.40	4,539.20	145,186.59
6518 Uniforms	0.00	0.00	0.00	351.64	0.00	69.24	0.00	233.36	654.24
6680 Miscellaneous Services	98.44	99.38	0.00	0.00	0.00	150.00	0.00	0.00	347.82
6690 TOTAL CONTRACT SERVICES	31,688.05	39,049.95	20,802.64	17,248.47	15,697.40	12,317.52	30,743.40	5,869.66	173,188.99
6800 MAKE READY EXPENSE									
6805 Windows/Blinds/Screens	1,328.83	2,585.10	1,521.71	1,033.92	307.34	1,102.87	696.60	960.70	9,517.07
6820 Carpet/Tile Cleaning	580.00	545.00	445.00	0.00	195.00	110.00	471.00	1,265.00	3,611.00
6825 Carpet & Tile Replacement	1,936.51	1,314.64	2,271.63	146.51	1,969.53	1,749.16	2,599.78	1,284.66	13,272.41
6830 Cleaning	1,138.43	1,361.66	432.40	461.19	521.57	1,893.99	1,147.48	887.53	7,844.15
6875 Painting	4,800.88	12,411.87	5,306.00	6,685.99	782.85	6,175.77	5,443.87	3,503.85	45,111.08
6880 Sheetrock & Drywall Repairs	3,690.00	3,655.28	963.28	90.31	0.00	0.00	35.03	0.00	8,433.90
6885 Miscellaneous Make Ready	97.85	0.00	1,336.21	113.95	516.11	132.40	265.14	125.00	2,585.66
6890 TOTAL MAKE READY EXPENSE	13,572.50	21,853.45	12,278.23	8,531.87	4,291.40	11,164.19	10,658.80	8,026.73	80,375.27
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	7,247.84	7,569.87	4,846.97	6,706.60	6,981.70	5,919.19	5,007.50	4,291.66	48,573.33
6906 Assistant Manager	2,316.21	2,787.28	3,326.50	0.00	1,918.43	3,168.37	2,691.72	2,910.09	19,135.60
6910 Leasing Agent	0.00	1,744.56	1,820.81	1,611.82	1,847.87	2,914.20	4,054.93	2,021.14	16,015.33
6913 Maintenance	7,555.49	7,974.22	8,084.04	8,530.69	7,550.61	300.00	7,629.73	8,159.36	55,764.14
6914 Maintenance I	2,676.03	2,970.31	2,585.66	2,779.09	2,886.66	3,559.25	3,873.85	2,633.61	23,954.46
6919 Maintenance II	0.00	0.00	0.00	0.00	0.00	4,716.84	0.00	0.00	4,716.84
6920 Housekeeping/Maid Salary	0.00	0.00	0.00	300.00	0.00	0.00	0.00	0.00	300.00
6922 Make Ready I	0.00	0.00	0.00	0.00	0.00	3,860.67	2,225.58	2,583.91	8,670.16
6930 Porter	2,264.70	5,002.99	2,703.85	4,562.67	4,808.28	3,977.15	1,700.10	1,880.50	26,900.24
6952 Payroll Taxes	6,732.13	7,860.76	6,606.50	6,528.97	7,123.45	7,980.34	8,387.53	7,623.09	59,042.77
6985 Health Insurance	827.36	827.36	611.07	638.62	606.53	507.57	676.55	723.94	5,619.00

Statement (12 months)

Period = Jul 2017-Feb 2018

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
6997 TOTAL PAYROLL & RELATED EXPENSES	29,639.78	36,797.35	30,965.40	31,660.46	33,723.53	36,923.38	36,247.49	32,807.30	268,704.67
7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees -LBPMI	225.00	225.00	225.00	225.00	225.00	225.00	225.00	225.00	1,800.00
7007 Answering Service	82.50	82.50	82.50	82.50	82.50	82.50	82.50	82.50	660.00
7009 Bank Charges	207.11	235.08	146.67	253.31	166.33	-65.24	-26.33	15.75	932.68
7010 Office Equipment Rental	325.00	100.74	234.18	235.92	425.00	300.17	239.71	224.92	2,085.64
7013 Credit Bureau	210.60	210.60	318.30	275.40	0.00	0.00	0.00	0.00	1,014.90
7016 Employee Mileage, Meals & Education	511.55	269.48	79.80	395.81	170.02	0.00	1,427.45	345.00	3,199.11
7025 Office Expense	446.65	1,091.41	521.92	524.14	228.05	840.54	2,262.59	460.69	6,375.99
7030 Office Supplies	0.00	0.00	0.00	253.87	152.84	0.00	0.00	0.00	406.71
7045 Postage & Overnight Mail	17.06	0.00	0.00	0.00	-44.43	0.00	7.85	23.68	93.02
7060 Professional Fees	-453.50	2,414.80	-742.00	3,492.50	-427.00	-329.20	2,707.00	8,289.20	14,951.60
7070 Telephone	698.69	707.05	671.70	331.10	578.09	787.16	832.03	1,031.75	5,637.77
7090 TOTAL ADMINISTRATIVE EXPENSES	2,270.66	5,336.46	1,538.07	6,069.55	1,645.25	1,840.93	7,757.80	10,698.49	37,157.42
7100 MANAGEMENT FEES									
7115 Management Fees-LBPMI	16,201.29	16,143.55	16,263.88	15,294.89	16,712.48	17,462.97	15,682.68	16,985.58	130,747.30
7145 TOTAL MANAGEMENT FEES	16,201.29	16,143.55	16,263.88	15,294.89	16,712.48	17,462.97	15,682.68	16,985.58	130,747.30
7150 MARKETING									
7153 Advertising	2,692.40	2,375.40	2,660.40	3,054.40	1,682.00	1,539.20	2,623.80	5,106.40	21,834.00
7154 Customer Relations	714.84	1,128.16	594.89	834.63	302.23	1,169.89	1,470.15	594.89	6,809.68
7160 Leasing Commission	850.00	1,425.00	550.00	975.00	775.00	600.00	775.00	950.00	6,900.00
7180 Referral Fees	400.00	200.00	200.00	600.00	200.00	0.00	0.00	400.00	2,000.00
7190 TOTAL MARKETING	4,657.24	5,128.56	4,005.29	5,464.03	2,959.23	3,409.09	4,868.95	7,051.29	37,543.68
7200 UTILITIES									
7210 Electricity	8,858.22	8,348.12	7,196.44	7,798.73	7,807.56	7,663.46	9,083.87	8,784.57	65,340.99
7212 Electricity-Vacant Space	1,317.21	2,245.54	2,579.25	1,227.42	522.97	651.76	1,455.27	866.21	10,865.63
7230 Water	13,588.16	12,675.40	19,545.70	18,732.78	16,570.19	13,006.88	17,589.12	17,734.03	129,342.06

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Statement (12 months)

Period = Jul 2017-Feb 2018

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
7235 Sewer	17,849.93	14,536.77	25,874.57	21,262.52	20,816.69	16,379.80	17,855.34	26,445.89	180,821.51
7290 TOTAL UTILITIES	41,213.52	37,705.83	55,195.96	49,021.45	45,717.41	37,701.72	45,989.60	53,830.70	366,370.19
7405 TAXES & INSURANCE									
7460 Property & Liability Insurance	7,881.67	7,881.67	7,881.67	7,881.67	8,022.92	7,881.67	7,881.67	7,881.67	63,194.61
7490 TOTAL TAXES & INSURANCE	7,881.67	7,881.67	7,881.67	7,881.67	8,022.92	7,881.67	7,881.67	7,881.67	63,194.61
7599 TOTAL OPERATING EXPENSES	185,381.00	189,511.08	164,858.92	151,145.38	138,547.56	142,053.67	184,088.29	158,287.35	1,291,653.19
8275 NET OPERATING INCOME	127,356.58	101,277.05	130,171.54	150,476.43	158,845.59	173,499.76	111,128.03	151,938.21	1,104,693.19
8299 NON OPERATING									
8970 NET AFTER NON OPERATING	127,356.58	101,277.05	130,171.54	150,476.43	158,845.59	173,499.76	111,128.03	151,938.21	1,104,693.19
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605 Appliance Purchase	0.00	0.00	0.00	1,443.00	0.00	1,550.00	0.00	0.00	2,993.00
9606 Exterior Improvements	15,521.05	20,843.51	7,549.38	10,811.20	6,892.74	19,910.36	6,547.51	8,045.54	96,121.29
9607 Interior Improvements	0.00	0.00	962.12	4,991.68	990.00	4,595.00	0.00	20,598.94	32,137.74
9620 HVAC Replacement	0.00	0.00	0.00	669.67	0.00	751.36	0.00	0.00	1,421.03
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	15,521.05	20,843.51	8,511.50	17,915.55	7,882.74	28,806.72	6,547.51	28,644.48	132,573.06
9795 NET BEFORE DEPRECIATION & AMORTIZATION	111,835.53	80,433.54	121,660.04	132,560.88	150,962.85	146,693.04	104,580.52	123,293.73	972,020.13
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	770,026.00

Willowbrook Apartments (no7001)

Statement (12 months)

Period = Jul 2017-Feb 2018

Book = Accrual

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	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Feb 2018	Total
9850 TOTAL DEPRECIATION & AMORTIZATION	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	770,028.00
9997 NET INCOME (LOSS)	15,582.03	-15,819.96	25,406.54	36,307.38	54,709.35	50,439.54	8,327.02	27,040.23	201,892.13

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Board of Directors

**Energy Programs
Activity Reports**

April 11, 2018

Energy Programs Activity Summary

As of MARCH 31, 2018 According to LHC Accounting Budget Controls and HES Software

2017 DOE/WAP

U.S. Department of Energy (\$1,425,235) Units projected: DOE 141 + (DHHS/WAP 488) = 629 units

Programs	Program Year	Grant Award	Expended	Balance	Units Completed
DOE/WAP*	7/1/2017-6/30/2018	\$1,425,235.00	\$867,229.70	\$558,005.30	85
Total:		\$1,425,235.00	\$867,229.70	\$558,005.30	85
Percentage:			60.85%	39.15%	

* March Invoices have not been submitted by Sub-grantees as of 4/6/18. Therefore, no change in production from previous report.

2017 DHHS/LIHEAP

Grantor: U.S. Department of Health & Human Services (\$42,490,771)

Programs	Grant Period	Grant Award	Expended	Balance	Households Served	New Clients	Units Completed
LIHEAP 90%	10/1/2016-9/30/2018	\$33,043,341.33	\$32,309,864.89	\$733,476.44	80,843	12,448	N/A
LIHEAP 10%	10/1/2016-9/30/2018	\$4,590,032.98	\$4,122,331.37	\$467,701.61	10,251	2,180	N/A
LIHEAP 2016 Reallotment	10/1/2016-9/30/2018	\$28,714.00	\$0.00	\$28,714.00	0	0	N/A
DHHS/WAP*	7/1/2017-6/30/2018	\$4,828,683.06	\$2,478,432.89	\$2,350,250.17	N/A	N/A	259
Total:		\$42,490,771.37	\$38,910,629.15	\$3,580,142.22	91,094	14,628	259
Percentage:			91.57%	8.43%			

* NOTE : LIHEAP funds set aside to supplement the 2017 DOE/WAP.

* Contracts for DHHS WAP funds executed August 30, 2017

* March WAP Invoices have not been submitted by Sub-grantees as of 4/6/18. Therefore, no change in production from previous report.

2018 DHHS/LIHEAP

Grantor: U.S. Department of Health & Human Services (\$40,132,668)

Programs	Grant Period	Grant Award	Expended	Balance	Households Served	New Clients	Units Completed
LIHEAP 90%	10/1/2017-9/30/2019	\$35,015,752.83	\$11,168,877.36	\$23,846,875.47	26,246	3,496	N/A
DHHS/WAP*	7/1/2018-6/30/2019	\$5,116,915.17	\$0.00	\$5,116,915.17	N/A	N/A	0
Total:		\$40,132,668.00	\$11,168,877.36	\$28,963,790.64	26,246	3,496	0
Percentage:			27.83%	72.17%			

* NOTE : LIHEAP funds set aside to supplement the 2018 DOE/WAP.

* DHHS WAP funds will not be released until 2018 DOE/WAP.