



Louisiana Housing
Corporation

Board of Directors

**UPDATES AND
REPORTS**

December 12, 2018

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Board of Directors

Louisiana Housing Authority Reports

December 12, 2018



LOUISIANA HOUSING AUTHORITY ACTIVITY

Program	Households Served or Services Provided	Funds Disbursed/Total Payments	Balance of Funds	Program End Date
Homelessness Supports and Housing – Katrina/Rita	17,417**	\$26,438,829	\$71,500	3/31/18
Supportive Housing Services – Katrina/Rita	6,148**	\$65,122,852	\$7,731,855	12/31/22
Contaminated Drywall/STARS- CDBG Katrina/Rita	186	\$2,339,560	\$124,821	6/30/23
Emergency Solutions Grant – FY16	4,254**	\$1,730,974	\$584,733	Renewed Annually
Section 811 PRA Demo	133	\$2,345,665	\$6,144,263	9/30/2025
Project-Based Vouchers (PBV)	1,505	\$12,063,432	\$500,188	Renewed annually
Continuum of Care – FY17	946	\$4,944,856	\$6,685,565	5/31/2019
As of the November 1, 2018, reporting period:	30,589	\$114,986,168	\$21,842,925	N/A
		Disbursed*	Remaining	

*The funds associated with these programs directly impact households, but do not represent the total amount of LHA funding or disbursements.

**Reflects services provided over lifespan of grant. Services calculated per quarter are frequently provided to same beneficiary.

LOUISIANA HOUSING AUTHORITY UPDATES

1. Homelessness Supports and Housing – Katrina/Rita

Budget	Funds Expended Through 11/27/18	Percentage Expended Through 11/27/18	±PSH units developed (Total = 78)	±Shelter Beds Repaired(Total = 200)
\$26,510,329	\$26,438,829	99.7%	McCaleb – 21 Tulane – 30 Canal - 27	200

- Balance of funds to be used as follows:
 - \$1,738,599.21 – Rehab of the New Orleans Mission – 200 bed emergency shelter for people experiencing homelessness - CEA expired 2/28/2017; in closeout process –developer (GCHP) has submitted closeout packet and LHC has reviewed and sent to the Disaster Recovery Unit.
- Budget and expended amounts now include program income

2. Supportive Housing Services – CDBG Katrina/Rita and 2016 Flooding

Budget	Funds Expended Through 11/27/18	Percentage Expended Through 11/27/18	±Persons Assisted with New Access to a Service as of 11/27/18(cumulative)	Program End Date
Katrina \$72,854,707	\$65,122,852	89%	6,148	12/31/2022
Flood \$5,000,000	\$11,581	0.2%	167	12/31/2022

- The program provides supportive services to the severely disabled living in PSH units
- Budget and expended amounts now include program income

3. Contaminated Drywall/STARS-CDBG for Katrina/Rita and 2016 Flooding

Budget	Funds Expended Through 11/27/18	Percentage Expended Through 11/27/18	Assisted Households	CEA End Date
Katrina \$2,464,381	\$2,339,675	95%	186	12/31/2022
Flood \$16,000,000	\$6,359,109	40%	708	12/31/2022

- K/R budget increased in 2017 by \$286,664

4. Emergency Solutions Grant

Budget	Funds Expended Through 11/28/18	Percentage Expended Through 11/28/18	Number of Contracts	Contract End Date	Units of Service for Shelters	Units of Financial Assistance
FY14 award= \$2,253,006	\$2,241,037	99%	20	6/30/2016	5,249	3,022
FY15 award=\$2,379,318	\$2,347,666	99%	23	6/30/2017	5,721	1,586
FY16 award=\$2,315,707	\$1,730,974	75%	19	6/30/2018	4,463	1,121
FY17 award=\$2,970,487	\$361,688	12%	19	6/30/2019	0	68

- Provides funding to local communities to support homeless shelters by providing shelter housing, and/or rental assistance to homeless individuals and families who are either homeless or at risk of homelessness
- The "Units of Service Delivery for Shelters" column reflects the number of persons provided housing at homeless shelters
- The "Units of Financial Assistance" column reflects the number of financial assistance payments made on behalf of a client (rent, deposit, utilities)

5. HOME Tenant Based Rental Assistance (TBRA)

Budget	Funds Expended Through 11/28/18	Percentage Expended Through 11/28/18	Program End Date	Households Served
Re-Entry HOME TBRA \$500,000	\$5,327	0%	Individually based (contracts are for 24 months of assistance)	3
Section 811 PRA Demo Security Deposits \$150,000	\$51,437	31.6%	Individually Based	113

6. Permanent Supportive Housing – Support Contracts

Hawkins Contract - \$222,188			
Budget	Funds Expended Through 11/29/18	Percentage Expended Through 11/29/18	Contract End Date
\$200,000	\$40,237	20%	12/31/2019

- Contract provides legal services for the Louisiana Housing Authority; contract amendment awaiting AG approval

TAC contract - \$251,458			
Budget	Funds Expended Through 11/29/18	Percentage Expended Through 11/29/18	Contract End Date
\$251,458	\$191,502	76%	6/30/2019

- Contract provides technical assistance for administering the PSH program

Linda Jarrell contract - \$77,500			
Budget	Funds Expended Through 11/29/18	Percentage Expended Through 11/29/18	Contract End Date
\$77,500	\$74,984	94%	12/31/2018

- Contract provides assistance with recruiting owners and completing contracts for the PRA Section 811 Program

Michele S. Williams contract - \$198,790			
<i>Budget</i>	<i>Funds Expended Through 11/29/18</i>	<i>Percentage Expended Through 11/29/18</i>	<i>Contract End Date</i>
\$198,790	\$127,441	64%	12/31/2019

- Contract provides technical assistance for administering the PSH program

7. Permanent Supportive Housing – Rental Funding

Project Based Voucher							
<i>Program</i>	<i>CY 2018 Voucher Renewal Funding</i>	<i>CY 2018 Voucher Disbursements</i>	<i>Percentage Expended Through 12/1/18</i>	<i>Units Under Contract 12/1/18</i>	<i>Leased Vouchers as of 12/1/18</i>	<i>Total Voucher Allocation</i>	<i>Contract End Date</i>
PBV	\$12,563,620	\$12,063,432	96%	1,787	1,505	2,000	Funding Renewed Annually

Section 811 PRA Demo							
<i>Program</i>	<i>2012 Grant</i>	<i>Funds Expended Through 12/1/18</i>	<i>Percentage Expended Through 12/1/18</i>	<i>Total Units Under Contract</i>	<i>Total Leased Units Funded</i>	<i>Total Units Proposed</i>	<i>Contract End Date</i>
811	\$8,489,928	\$2,345,665	28%	219	133	199	9/30/2025

Continuum of Care						
<i>Program</i>	<i>Competition Renewal Funding</i>	<i>Competition Expenses</i>	<i>Percentage Expended as of</i>	<i>Projected ±Households Served per Month</i>	<i>Actual ±Households Served</i>	<i>Contract End Date</i>
CoC FY17	\$11,630,421	\$4,944,856	43% (11/2018)	1,069	946 (11/2018)	5/31/2019



Board of Directors

LHC Properties Reports

December 12, 2018



Mid City Gardens Trend Report

October 22, 2018 to October 22, 2018												
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Average Vacant 3BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
October, 2018												
0	97%	58	2	0	1	1	0	2	0	0	1	98%



Property Address: 1690 North Blvd
Baton Rouge, LA 70802

Total Units: 60
1 Bedrooms: 16
2 Bedrooms: 24
3 Bedrooms: 20

Management Company: Latter & Blum
Property Manager: Sylvia Dunn
Property Manager Email: midcitygardens@latterblumpm.com
Property Manager Phone: 225-302-5544

Budget Comparison

Period = Oct 2018

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	7,444	7,500	-56	-1	29,588	30,000	-412	-1	90,000
5050 Market Rent	35,861	35,891	-240	-1	140,148	143,564	-3,416	-2	430,692
5051 Less-Vacancy	-2,055	-2,603	548	21	-8,286	-10,414	2,128	20	-31,242
5052 Loss/Gain to Lease	-1,354	-250	-1,104	-442	-3,145	-1,000	-2,145	-214	-3,000
5060 Less-Concessions	0	0	0	N/A	-352	0	-352	N/A	0
5066 Write-Offs/Bad Debt Allowance	-540	-868	328	38	-4,455	-3,471	-984	-28	-10,414
5067 Prior Month Agency Adjustments	0	0	0	N/A	-594	0	-594	N/A	0
5072 Prior Month Rent Adjustments	22	0	22	N/A	-1,093	0	-1,093	N/A	0
5081 TOTAL RENTAL INCOME	39,168	39,870	-502	-1	151,811	158,679	-6,868	-4	478,037
TENANT OTHER INCOME									
5170 Locks & Keys	-75	0	-75	N/A	0	0	0	N/A	0
5200 Security Deposit Forfeits	0	300	-300	-100	200	600	-400	-67	2,100
5210 Late Fees	1,125	600	525	88	4,325	2,400	1,925	80	7,200
5220 NSF Fees	0	0	0	N/A	0	35	-35	-100	140
5230 Application Fees	70	0	70	N/A	665	0	665	N/A	0
5235 Cleaning, Damages, etc	90	50	40	80	655	200	455	228	600
5297 TOTAL TENANT OTHER INCOME	1,210	950	260	27	5,845	3,235	2,610	81	10,040
5600 OTHER INCOME									
5560 Laundry Income	151	0	151	N/A	244	160	84	52	480
5590 Miscellaneous Income	102	0	102	N/A	147	0	147	N/A	0
5597 TOTAL OTHER INCOME	253	0	253	N/A	391	160	231	144	480
5990 TOTAL REVENUE	40,631	40,820	11	0	158,047	162,074	-4,027	-2	488,557
6000 OPERATING EXPENSES									

Budget Comparison

Period = Oct 2018

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
CLEANING									
6100									
6135	0	0	0	N/A	300	0	-300	N/A	0
6170	415	529	114	22	2,003	2,116	113	5	6,348
6180	415	529	114	22	2,304	2,116	-188	-9	6,348
REPAIRS & MAINTENANCE									
6200									
6207	0	135	135	100	200	505	305	60	1,585
6218	704	0	-704	N/A	1,350	0	-1,350	N/A	0
6221	0	0	0	N/A	264	0	-264	N/A	0
6225	185	600	435	73	509	2,400	1,891	79	7,200
6230	636	320	-316	-98	2,015	1,560	-455	-29	4,680
6235	4,071	25	-4,046	-16,184	4,609	100	-4,509	-4,509	1,600
6240	0	0	0	N/A	430	0	-430	N/A	0
6280	0	400	400	100	840	1,600	760	48	4,800
6283	0	0	0	N/A	394	0	-394	N/A	0
6285	0	300	300	100	3,232	1,200	-2,032	-169	5,300
6300	-557	100	657	657	918	400	-518	-130	1,200
6310	2,238	0	-2,238	N/A	4,528	0	-4,528	N/A	0
6320	1,275	1,350	75	6	5,100	6,050	950	16	17,500
6325	55	100	45	45	286	400	114	29	1,200
6327	150	0	-150	N/A	150	0	-150	N/A	0
6410	0	300	300	100	91	1,200	-1,109	92	3,600
6440	0	0	0	N/A	66	0	-66	N/A	0
6450	0	50	50	100	3,203	200	-3,003	-1,501	600
6480	0	50	50	100	0	200	-200	100	600
6490	8,736	3,730	-5,006	-134	28,185	15,815	-12,370	-78	49,885
CONTRACT SERVICES									
6500									
6520	-80	210	290	138	630	840	210	25	2,520
6540	330	250	-80	-32	1,370	1,250	-120	-10	3,750
6580	5,128	6,000	874	15	26,971	24,000	-2,971	-12	72,000

Mid City Gardens (br1690)

Budget Comparison

Period = Oct 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6615 Termite Treatment & Renewal	0	4,500	4,500	100	0	4,500	4,500	100	4,500
6618 Uniforms	73	0	-73	N/A	-235	100	-135	-135	200
6890 TOTAL CONTRACT SERVICES	5,448	10,950	5,511	50	29,208	30,590	1,484	5	82,970
6800 MAKE READY EXPENSE									
6802 Appliance Purchase	66	0	-66	N/A	66	0	-66	N/A	0
6805 Windows/Blinds/Screens	0	100	100	100	528	400	-128	-32	1,200
6820 Carpet/Tile Cleaning	55	165	110	67	498	660	-162	-25	1,980
6830 Cleaning	134	290	156	54	564	1,160	-596	51	3,480
6870 Dry Wall Repairs	0	75	75	100	0	300	300	100	900
6875 Painting	750	900	150	17	1,452	3,600	-2,148	60	10,800
6880 Sheetrock & Drywall Repairs	870	0	-870	N/A	1,816	0	-1,816	N/A	0
6885 Miscellaneous Make Ready	0	50	50	100	0	200	200	100	600
6890 TOTAL MAKE READY EXPENSE	1,875	1,580	-295	-19	4,924	6,320	-1,396	22	18,960
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	2,625	2,710	85	3	10,500	10,840	-340	3	32,520
6913 Maintenance	3,646	3,393	-253	-7	15,957	13,572	-2,385	-18	40,720
6920 Housekeeping/Maid Salary	792	0	-792	N/A	3,108	0	-3,108	N/A	0
6930 Porter	0	2,166	2,166	100	0	8,664	8,664	100	25,992
6952 Payroll Taxes	2,119	2,646	527	20	8,870	10,584	-1,715	16	31,754
6985 Health Insurance	207	400	193	48	1,443	1,600	-157	10	4,800
6983 Temporary/Contract Labor Admin	0	0	0	N/A	600	0	-600	N/A	0
6987 TOTAL PAYROLL & RELATED EXPENSES	9,389	11,315	1,926	17	40,478	45,260	-4,782	11	135,786
7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees -LBPMI	225	300	75	25	900	1,200	-300	25	3,600
7005 Administrative Fee-LBPMI	50	100	50	50	200	400	-200	50	1,200

Monday, November 19, 2018
09:59 AM

Mid City Gardens (pr1890)

Budget Comparison

Period = Oct 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7007 Answering Service	63	63	0	1	314	252	-62	-24	756
7009 Bank Charges	-80	95	175	184	161	380	219	58	1,140
7010 Office Equipment Rental	45	45	0	0	180	180	0	0	540
7013 Credit Bureau	223	150	-73	-48	1,056	600	-456	-76	1,800
7016 Employee Mileage, Meals & Education	140	65	-75	-115	902	260	-642	-247	780
7021 Office Rent Expense	840	840	0	0	3,360	3,360	0	0	10,080
7025 Office Expense	15	75	60	80	170	300	130	43	900
7030 Office Supplies	148	0	-148	N/A	518	0	-518	N/A	0
7045 Postage & Overnight Mail	0	25	25	100	17	100	83	83	300
7060 Professional Fees	157	80	-77	-96	6	320	314	98	960
7070 Telephone	689	940	241	28	3,002	3,760	758	20	11,280
7090 TOTAL ADMINISTRATIVE EXPENSES	2,525	2,778	253	9	10,787	11,112	325	3	33,336
7100 MANAGEMENT FEES									
7115 Management Fees-LBPMI	2,116	1,828	-288	-16	8,723	7,293	-1,429	-20	21,895
7145 TOTAL MANAGEMENT FEES	2,116	1,828	-288	-16	8,723	7,293	-1,429	-20	21,895
7150 MARKETING									
7153 Advertising	0	250	250	100	500	1,000	500	50	3,000
7154 Customer Relations	0	100	100	100	0	400	400	100	1,200
7190 TOTAL MARKETING	0	350	350	100	500	1,400	900	64	4,200
7200 UTILITIES									
7210 Electricity	6,100	5,566	-535	-10	22,903	22,260	-643	-3	66,780
7212 Electricity-Vacant Space	243	350	107	31	646	1,400	754	54	4,200
7230 Water	1,329	1,400	71	5	5,119	5,600	481	9	16,800
7235 Sewer	2,113	2,200	87	4	8,840	8,800	-40	0	26,400
7242 Internet Service	159	200	41	21	636	800	164	21	2,400
7290 TOTAL UTILITIES	9,945	9,715	-230	-2	38,143	38,860	717	2	116,580
7405 TAXES & INSURANCE									
7460 Property & Liability Insurance	2,959	2,959	0	0	11,834	11,834	0	0	35,503

Monday, November 19, 2018
09:59 AM

Budget Comparison

Period = Oct 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7490 TOTAL TAXES & INSURANCE	2,859	2,859	0	0	11,834	11,834	0	0	35,503
7599 TOTAL OPERATING EXPENSES	43,409	45,744	2,335	5	175,083	170,701	4,382	-3	505,443
8275 NET OPERATING INCOME	-2,778	-5,124	2,346	46	-17,037	-8,627	-8,410	-97	-18,887
8298 NON OPERATING									
8970 NET AFTER NON OPERATING	-2,778	-5,124	2,346	46	-17,037	-8,627	-8,410	-97	-18,887
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605 Appliance Purchase	1,836	0	-1,836	N/A	2,392	400	-1,992	-498	800
9607 Interior Improvements	2,706	0	-2,706	N/A	4,861	0	-4,861	N/A	0
9610 Carpet Replacement	0	1,200	1,200	100	2,073	2,400	327	14	4,800
9615 Electrical Upgrades	0	0	0	N/A	9,930	0	-9,930	N/A	0
9620 HVAC Replacement	2,101	0	-2,101	N/A	9,476	800	-8,676	-1,085	2,400
9624 Gate Replacement	3,358	0	-3,358	N/A	3,358	0	-3,358	N/A	0
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	10,000	1,200	-8,800	-733	32,089	3,600	-28,489	-791	6,000
9795 NET BEFORE DEPRECIATION & AMORTIZATION	-12,778	-6,324	-6,455	-102	-49,126	-12,227	-36,899	-302	-26,887
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	41,791	0	-41,791	N/A	167,195	0	-167,195	N/A	0
9850 TOTAL DEPRECIATION & AMORTIZATION	41,791	0	-41,791	N/A	167,195	0	-167,195	N/A	0
9997 NET INCOME (LOSS)	-54,570	-8,324	-46,246	-763	-216,321	-12,227	-204,094	-1,869	-26,887

Statement (12 months)

Period = Jul 2018-Oct 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
5010 REVENUE					
5020 RENTAL INCOME					
5047 Rent-Agency	6,779	7,427	7,938	7,444	29,588
5050 Market Rent	34,994	34,346	35,157	35,651	140,148
5051 Less-Vacancy	-2,058	-1,913	-2,260	-2,055	-8,286
5052 Loss/Gain to Lease	-289	-142	-1,360	-1,354	-3,145
5060 Less-Concessions	-352	0	0	0	-352
5066 Write-Offs/Bad Debt Allowance	-1,599	-1,072	-1,244	-540	-4,455
5067 Prior Month Agency Adjustments	-840	250	-4	0	-594
5072 Prior Month Rent Adjustments	293	-1,507	99	22	-1,093
5081 TOTAL RENTAL INCOME	38,928	37,389	38,328	38,168	151,811
TENANT OTHER INCOME					
5170 Locks & Keys	75	0	0	-75	0
5182 Security Deposit Forfeits	0	0	200	0	200
5200 Late Fees	900	1,225	1,075	1,125	4,325
5210 Application Fees	315	70	210	70	665
5230 Cleaning, Damages, etc	515	0	50	80	655
5235 TOTAL TENANT OTHER INCOME	1,805	1,295	1,535	1,210	5,845
OTHER INCOME					
5500 Laundry Income	0	93	0	151	244
5560 Miscellaneous Income	45	0	0	102	147
5590 TOTAL OTHER INCOME	45	93	0	253	391
5980 TOTAL REVENUE	38,778	38,777	39,861	40,831	158,047
6000 OPERATING EXPENSES					
CLEANING					
6100 Paper/Janitorial Supplies	0	300	0	0	300
6135 Trash Removal	502	502	584	415	2,003
6170					

Statement (12 months)

Period = Jul 2018-Oct 2018

Book = Actual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
6100 TOTAL CLEANING	502	802	584	415	2,304
6200 REPAIRS & MAINTENANCE					
6207 Appliance Repair	0	200	0	0	200
6218 Bulbs & Ballast Supplies	0	646	0	704	1,350
6221 Door Repairs & Replacement	0	0	264	0	264
6225 Electrical	0	344	0	165	509
6230 Elevator Contract	318	743	318	636	2,015
6235 Fire & Safety	66	66	407	4,071	4,609
6240 Glass, Screen & Window Repair	0	288	132	0	430
6280 HVAC Repairs	465	375	0	0	840
6283 HVAC - Chiller Service	0	394	0	0	394
6285 HVAC Supplies	0	0	3,232	0	3,232
6300 Keys & Locks	566	910	0	-557	918
6310 Landscaping	0	340	1,950	2,238	4,528
6320 Lawn Maintenance	1,275	1,275	1,275	1,275	5,100
6325 Maintenance Supplies	14	217	0	55	286
6327 Tools & Equipment	0	0	0	150	150
6410 Plumbing	0	91	0	0	91
6440 Exterior Repairs	66	0	0	0	66
6450 Interior Repairs	0	3,203	0	0	3,203
6490 TOTAL REPAIRS & MAINTENANCE	2,770	9,101	7,578	8,736	28,185
6500 CONTRACT SERVICES					
6520 Alarm & Monitoring	210	250	250	-80	630
6540 Pest Control	540	250	250	330	1,370
6580 Guard Service	10,252	6,468	5,126	5,126	26,971
6618 Uniforms	26	136	0	73	235
6690 TOTAL CONTRACT SERVICES	11,028	7,103	5,626	5,449	29,206
6800 MAKE READY EXPENSE					
6802 Appliance Purchase	0	0	0	66	66
6805 Windows/Blinds/Screens	0	0	528	0	528
6820 Carpet/Tile Clearing	0	137	306	55	498

Statement (12 months)

Period = Jul 2018-Oct 2018

Book = Actual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
6830 Cleaning	380	50	0	134	564
6875 Painting	651	50	0	750	1,452
6880 Sheetrock & Drywall Repairs	0	946	0	870	1,816
TOTAL MAKE READY EXPENSE	1,031	1,183	835	1,875	4,924
PAYROLL & RELATED EXPENSES					
6900 Property Manager	2,625	2,625	2,625	2,625	10,500
6902 Maintenance	4,738	3,819	3,754	3,646	15,957
6913 Housekeeping/Maid Salary	756	840	720	792	3,108
6920 Payroll Taxes	2,436	2,185	2,130	2,119	8,870
6952 Health Insurance	414	412	411	207	1,443
6985 Temporary/Contract Labor - Admin.	0	600	0	0	600
6987 TOTAL PAYROLL & RELATED EXPENSES	10,969	10,480	9,639	9,389	40,478
ADMINISTRATIVE EXPENSES					
7000 Accounting/Technology Fees-LBPMI	225	225	225	225	900
7004 Administrative Fee-LBPMI	50	50	50	50	200
7005 Answering Service	63	125	63	63	314
7007 Bank Charges	77	84	80	-80	161
7009 Office Equipment Rental	45	45	45	45	180
7013 Credit Bureau	73	297	483	223	1,056
7016 Employee Mileage, Meals & Education	267	0	495	140	902
7021 Office Rent Expense	840	840	840	840	3,360
7025 Office Expense	90	50	15	15	170
7030 Office Supplies	73	90	207	148	518
7045 Postage & Overnight Mail	0	17	0	0	17
7060 Professional Fees	-150	300	-301	157	6
7070 Telephone	751	793	759	699	3,002
TOTAL ADMINISTRATIVE EXPENSES	2,404	2,816	2,941	2,525	10,767
MANAGEMENT FEES					
7100 Management Fees-LBPMI	2,029	2,819	1,959	2,116	8,723
7115 TOTAL MANAGEMENT FEES	2,029	2,819	1,959	2,116	8,723

Statement (12 months)

Period = Jul 2018-Oct 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
MARKETING					
7150 Advertising	250	0	250	0	500
7180 TOTAL MARKETING	250	0	250	0	500
UTILITIES					
7200 Electricity	5,855	5,292	5,656	6,100	22,903
7210 Electricity-Vacant Space	283	27	92	243	646
7230 Water	1,041	1,525	1,224	1,329	5,119
7235 Sewer	2,539	2,119	2,068	2,113	8,840
7242 Internet Service	159	159	159	159	636
7280 TOTAL UTILITIES	9,877	9,122	9,199	9,945	38,143
TAXES & INSURANCE					
7405 Property & Liability Insurance	2,959	2,959	2,959	2,959	11,834
7480 TOTAL TAXES & INSURANCE	2,959	2,959	2,959	2,959	11,834
TOTAL OPERATING EXPENSES	43,818	46,286	41,570	43,409	175,083
NET OPERATING INCOME	-5,040	-7,509	-1,709	-2,778	-17,037
NON OPERATING					
NET AFTER NON OPERATING	-5,040	-7,509	-1,709	-2,778	-17,037
CAPITAL & RESERVE REPLACEMENT EXPENDITURES					
9605 Appliance Purchase	0	0	556	1,836	2,392
9607 Interior Improvements	0	0	2,155	2,708	4,861
9610 Carpet Replacement	2,073	0	0	0	2,073
9615 Electrical Upgrades	0	0	9,930	0	9,930
9620 HVAC Replacement	0	0	7,375	2,101	9,476
9624 Gate Replacement	0	0	0	3,358	3,358
9688 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	2,073	0	20,016	10,000	32,089

Mid City Gardens (for 1500)

Statement (12 months)

Period = Jul 2018-Oct 2018

Book = Actual

Page 5

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
9795 NET BEFORE DEPRECIATION & AMORTIZATION	-7,113	-7,509	-21,725	-12,778	-49,126
9800 DEPRECIATION & AMORTIZATION					
9802 Depreciation Expense	41,608	41,608	42,187	41,791	167,195
9850 TOTAL DEPRECIATION & AMORTIZATION	41,608	41,608	42,187	41,791	167,195
9897 NET INCOME (LOSS)	-48,722	-49,118	-63,912	-54,570	-216,321



Village de Jardin Trend Report

October 22, 2018 to October 22, 2018										
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units
0	100%	223	1	0	1	0	0	0	1	1
October, 2018										
										Forecasted Occupancy Percent
										100%



Property Address: 8800 Lake Forest Blvd
New Orleans, LA 70127

Total Units: 224
1 Bedrooms: 134
2 Bedrooms: 90

Property Manager: Tennille Esnault
Property Manager Email: tesnault@latterblumppm.com
Property Manager Phone: 504-309-8011

Management Company: Latter & Blum
Christopher Riggs
criggs@latterblumppm.com

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	18,335	16,250	2,085	13	75,991	65,000	10,991	17	195,000
5050 Market Rent	135,465	137,550	-2,085	-2	539,309	550,200	-10,891	-2	1,650,600
5051 Less-Vacancy	-1,710	-6,152	4,442	72	-4,420	-20,763	16,343	79	-65,365
5052 Loss/Gain to Lease	9,155	8,150	1,005	12	35,845	32,600	3,245	10	97,800
5054 Less-Employee Apartments	-800	-800	0	0	-1,600	-3,200	1,600	50	-9,600
5060 Less-Concessions	0	0	0	N/A	-1,600	0	-1,600	N/A	0
5066 Write-Offs/Bad Debt Allowance	-12	-300	288	96	604	-1,200	1,804	150	-3,600
5067 Prior Month Agency Adjustments	465	0	465	N/A	451	0	451	N/A	0
5072 Prior Month Rent Adjustments	0	0	0	N/A	-722	0	-722	N/A	0
5081 TOTAL RENTAL INCOME	180,898	154,898	26,000	4	843,768	822,637	21,121	3	1,864,835
TENANT OTHER INCOME									
5170 Locks & Keys	40	0	40	N/A	80	0	80	N/A	0
5182 Security Deposit Forfeits	300	300	0	0	1,100	600	500	83	2,100
5200 Late Fees	200	550	-350	-64	1,450	2,200	-750	-34	6,600
5210 NSF Fees	0	0	0	N/A	70	35	35	100	140
5220 Application Fees	70	0	70	N/A	350	0	350	N/A	0
5235 Cleaning, Damages, etc	75	125	-50	-40	428	500	-72	-14	1,500
5240 Month-to-Month Fees	125	175	-50	-28	500	700	-200	-29	2,100
5270 Pet Fees	0	0	0	N/A	0	300	-300	-100	600
5283 Cable Television Income	0	0	0	N/A	4,499	0	4,499	N/A	0
5295 Tenant Reimbursement	0	0	0	N/A	-650	0	-650	N/A	0
5297 TOTAL TENANT OTHER INCOME	910	1,150	-240	-30	7,827	4,335	3,492	81	13,040
OTHER INCOME									
5500 Laundry Income	1,552	905	647	71	3,862	3,620	242	7	10,860
5570 Interest Income	0	0	0	N/A	159	0	159	N/A	0

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5597 TOTAL OTHER INCOME	1,552	905	647	71	4,022	3,620	402	11	10,860
5990 TOTAL REVENUE	163,260	156,753	6,507	4	655,607	630,592	25,015	4	1,888,735
6000 OPERATING EXPENSES									
CLEANING									
6100 Trash Removal	1,625	1,250	-375	-30	3,374	5,000	1,626	33	15,000
6190 TOTAL CLEANING	1,625	1,250	-375	-30	3,374	5,000	1,626	33	15,000
REPAIRS & MAINTENANCE									
6200 Appliance Repair	0	135	135	100	0	540	540	100	1,620
6215 Bldg. Repairs & Maintenance	0	0	0	N/A	175	0	-175	N/A	0
6220 Carpet & Flooring Repairs	0	0	0	N/A	218	0	-218	N/A	0
6225 Electrical	0	700	700	100	0	2,800	2,800	100	8,400
6230 Elevator Contract	1,513	0	-1,513	N/A	3,784	0	-3,784	N/A	0
6232 Elevator Repairs	353	732	379	52	353	3,596	3,243	90	11,456
6234 Fence Repairs	720	0	-720	N/A	720	0	-720	N/A	0
6235 Fire & Safety	660	45	-615	-1,366	1,555	935	-620	-66	3,000
6236 Gate Repair	0	0	0	N/A	814	0	-814	N/A	0
6240 Glass, Screen & Window Repair	0	0	0	N/A	2,110	0	-2,110	N/A	0
6280 HVAC Repairs	0	1,650	1,650	100	6,324	6,600	276	4	19,800
6282 HVAC - Contract	0	0	0	N/A	5,400	0	-5,400	N/A	0
6283 HVAC - Chiller Service	354	0	-354	N/A	2,878	0	-2,878	N/A	0
6285 HVAC Supplies	300	300	0	0	5,985	1,200	-4,785	-399	3,600
6300 Keys & Locks	0	100	100	100	0	400	400	100	1,200
6320 Lawn Maintenance	3,317	3,500	183	5	14,767	15,500	733	5	46,700
6324 Lighting Retrofit	0	0	0	N/A	26	0	-26	N/A	0
6325 Maintenance Supplies	2,659	750	-1,909	-255	12,872	3,000	-9,872	-329	9,000
6410 Plumbing	1,741	500	-1,241	-248	12,784	3,000	-9,784	-326	8,000
6450 Interior Repairs	150	250	100	40	1,378	1,000	-378	-38	3,000
6480 Miscellaneous R&M	0	400	400	100	1,700	1,600	-100	-6	4,800
6490 TOTAL REPAIRS & MAINTENANCE	11,767	9,062	-2,705	-30	73,842	40,171	-33,671	-84	120,576

Budget Comparison

Period = Oct 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
CONTRACT SERVICES									
6500 Alarm & Monitoring	0	0	0	N/A	4,204	1,500	-2,704	-180	3,000
6520 Pest Control	1,050	1,120	70	6	4,450	4,760	310	7	14,560
6580 Guard Service	13,595	14,250	655	5	59,735	57,000	-2,735	-5	171,000
6615 Termite Treatment & Renewal	0	4,500	4,500	100	0	4,500	4,500	100	4,500
6618 Uniforms	523	150	-373	-249	523	450	-73	-16	1,200
6690 TOTAL CONTRACT SERVICES	15,168	20,020	4,852	24	68,912	68,210	-702	-1	194,260
MAKE READY EXPENSE									
6800 Windows/Blinds/Screens	0	35	35	100	0	140	140	100	420
6805 Carpet/Tile Cleaning	0	2,000	2,000	100	1,149	4,100	2,951	72	8,400
6825 Carpet & Tile Replacement	226	0	-226	N/A	1,088	0	-1,088	N/A	0
6830 Cleaning	50	300	250	83	451	1,600	1,149	72	4,800
6870 Dry Wall Repairs	0	75	75	100	0	300	300	100	900
6875 Painting	0	200	200	100	0	800	800	100	2,400
6885 Miscellaneous Make Ready	0	65	65	100	0	260	260	100	780
6890 TOTAL MAKE READY EXPENSE	276	2,675	2,399	90	2,688	7,200	4,512	63	17,700
PAYROLL & RELATED EXPENSES									
6900 Property Manager	4,502	4,500	-2	0	18,008	18,000	-8	0	54,000
6906 Assistant Manager	0	2,440	2,440	100	0	9,760	9,760	100	29,280
6910 Leasing Agent	2,558	2,006	-552	-28	13,322	8,024	-5,298	-66	24,072
6913 Maintenance	0	0	0	N/A	5,183	0	-5,183	N/A	0
6914 Maintenance I	6,305	3,320	-2,985	-90	10,491	13,280	2,789	21	39,840
6919 Maintenance II	2,388	3,046	658	22	11,349	12,184	835	7	36,560
6920 Housekeeping/Maid Salary	0	0	0	N/A	2,595	0	-2,595	N/A	0
6930 Porter	423	2,006	1,583	79	3,347	8,024	4,677	58	24,072
6952 Payroll Taxes	4,966	5,542	576	10	18,245	22,168	3,923	18	66,504
6985 Health Insurance	326	1,000	674	67	1,578	4,000	2,422	81	12,000
6993 Temporary/Contract Labor - Admin	2,800	0	-2,800	N/A	12,945	0	-12,945	N/A	0

Budget Comparison

Period = Oct 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6997 TOTAL PAYROLL & RELATED EXPENSES	24,288	23,860	-408	-2	97,062	95,440	-1,622	-2	286,328
7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees -LBPMI	225	300	75	25	900	1,200	300	25	3,600
7005 Administrative Fee-LBPMI	50	100	50	50	200	400	200	50	1,200
7009 Bank Charges	0	95	95	100	0	380	380	100	1,140
7010 Office Equipment Rental	230	225	-5	-2	991	900	-91	-10	2,700
7013 Credit Bureau	49	125	76	61	178	500	322	64	1,500
7016 Employee Mileage, Meals & Education	377	250	-127	-51	1,588	1,000	-588	-59	3,500
7025 Office Expense	100	200	100	50	206	800	592	74	2,400
7030 Office Supplies	165	0	-165	N/A	186	0	-186	N/A	0
7045 Postage & Overnight Mail	14	25	11	43	20	100	80	80	300
7060 Professional Fees	-179	0	179	N/A	318	750	432	58	1,625
7070 Telephone	1,371	1,050	-321	-31	4,103	4,200	97	2	12,600
7090 TOTAL ADMINISTRATIVE EXPENSES	2,401	2,370	-31	-1	8,693	10,230	1,537	15	30,595
7100 MANAGEMENT FEES									
7115 Management Fees-LBPMI	8,789	7,054	-1,735	-25	35,757	28,377	-7,381	-26	84,993
7145 TOTAL MANAGEMENT FEES	8,789	7,054	-1,735	-25	35,757	28,377	-7,381	-26	84,993
7150 MARKETING									
7153 Advertising	18	600	582	97	1,579	2,400	821	34	7,200
7154 Customer Relations	191	450	259	58	770	1,200	430	36	3,000
7160 Leasing Commission	800	500	-300	-60	2,300	1,000	-1,300	-130	2,000
7165 Leasing Expense	0	100	100	100	0	400	400	100	1,200
7180 Referral Fees	0	0	0	N/A	0	250	250	100	500
7190 TOTAL MARKETING	-1,009	1,650	641	39	4,649	5,250	601	-11	13,900
7200 UTILITIES									
7210 Electricity	29,441	28,000	-1,441	-5	132,259	112,000	-20,259	-18	336,000
7212 Electricity-Vacant Space	145	50	-85	-191	1,394	260	-1,144	-458	800

Budget Comparison

Period = Oct 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7230 Water	3,944	4,000	56	1	32,207	16,000	-16,207	-101	48,000
7235 Sewer	4,977	6,000	1,023	17	27,596	24,000	-3,596	-15	72,000
7289 Utilities - Reimbursements	-2,809	-3,200	-391	-12	-16,487	-12,900	3,587	29	-38,400
7290 TOTAL UTILITIES	35,898	34,850	-848	-2	176,970	139,450	-37,520	-27	418,400
7405 TAXES & INSURANCE									
7460 Property & Liability Insurance	8,790	0	-8,790	N/A	35,160	0	-35,160	N/A	0
7490 TOTAL TAXES & INSURANCE	8,790	0	-8,790	N/A	35,160	0	-35,160	N/A	0
7598 TOTAL OPERATING EXPENSES	109,791	102,791	-7,000	-7	507,107	399,328	-107,779	-27	1,181,722
8275 NET OPERATING INCOME	53,469	53,962	-493	-1	148,500	231,264	-82,764	-36	707,013
8298 NON OPERATING									
8970 NET AFTER NON OPERATING	53,469	53,962	-493	-1	148,500	231,264	-82,764	-36	707,013
9560 ESCROW AND RESERVE									
9566 Reserve Replacement	0	4,667	4,667	100	0	18,668	18,668	100	56,004
9563 NET ESCROW AND RESERVE	0	4,667	4,667	100	0	18,668	18,668	100	56,004
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605 Appliance Purchase	0	0	0	N/A	0	400	400	100	800
9606 Exterior Improvements	4,860	750	-4,110	-548	4,860	4,500	-360	-8	10,500
9607 Interior Improvements	0	0	0	N/A	0	1,500	1,500	100	4,500
9610 Carpet Replacement	0	1,200	1,200	100	0	2,400	2,400	100	4,800
9611 Tile & Floor Replacement	0	0	0	N/A	10,262	0	-10,262	N/A	0
9620 HVAC Replacement	0	0	0	N/A	14,863	0	-14,863	N/A	0
9624 Gate Replacement	0	0	0	N/A	4,279	0	-4,279	N/A	0

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	4,860	1,950	-2,910	-149	34,264	8,800	-25,464	-289	20,800
9785 NET BEFORE DEPRECIATION & AMORTIZATION	48,609	47,345	1,264	3	114,238	203,796	-89,561	-44	630,409
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	103,776	0	-103,776	N/A	415,105	0	-415,105	N/A	0
9850 TOTAL DEPRECIATION & AMORTIZATION	103,776	0	-103,776	N/A	415,105	0	-415,105	N/A	0
9897 NET INCOME (LOSS)	-55,167	47,345	-102,512	-217	-300,870	203,796	-504,666	-248	630,409

Village de Jardin - MF (no801)
Statement (12 months)
 Period = Jul 2018-Oct 2018
 Book = Actual

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	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
5010 REVENUE					
5020 RENTAL INCOME					
5047 Rent-Agency	18,786	19,382	19,388	18,335	75,891
5050 Market Rent	135,014	134,418	134,412	135,465	539,308
5051 Less-Vacancy	-1,446	-44	-1,220	-1,710	-4,420
5052 Loss/Gain to Lease	8,880	8,955	8,855	9,155	35,845
5054 Less-Employee Apartments	0	0	-800	-800	-1,600
5060 Less-Concessions	-800	-800	0	0	-1,600
5066 Write-Offs/Bad Debt Allowance	0	-394	1,010	-12	604
5067 Prior Month Agency Adjustments	89	-78	-25	465	451
5072 Prior Month Rent Adjustments	-50	-747	75	0	-722
5081 TOTAL RENTAL INCOME	160,473	160,692	161,695	160,898	643,758
5170 TENANT OTHER INCOME					
5182 Locks & Keys	20	20	0	40	80
5200 Security Deposit Forfeits	200	200	400	300	1,100
5210 Late Fees	450	400	400	200	1,450
5220 NSF Fees	70	0	0	0	70
5230 Application Fees	70	70	140	70	350
5235 Cleaning, Damages, etc	353	0	0	75	428
5240 Month-to-Month Fees	125	125	125	125	500
5293 Cable Television Income	0	4,499	0	0	4,499
5295 Tenant Reimbursement	0	-650	0	0	-650
5297 TOTAL TENANT OTHER INCOME	1,288	4,664	1,085	810	7,827
5500 OTHER INCOME					
5560 Laundry Income	1,064	900	346	1,552	3,862
5570 Interest Income	86	73	0	0	159
5597 TOTAL OTHER INCOME	1,150	973	346	1,552	4,022
5990 TOTAL REVENUE	162,911	166,330	163,106	163,260	655,607

Tuesday, November 20, 2018
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	6000	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
OPERATING EXPENSES						
CLEANING						
6100 Trash Removal		-498	623	1,625	1,625	3,374
6180 TOTAL CLEANING		-498	623	1,625	1,625	3,374
REPAIRS & MAINTENANCE						
6200 Bldg. Repairs & Maintenance		175	0	0	0	175
6215 Carpet & Flooring Repairs		156	62	0	0	218
6220 Elevator Contract		0	757	1,513	1,513	3,784
6230 Elevator Repairs		0	0	0	353	353
6234 Fence Repairs		0	0	0	720	720
6235 Fire & Safety		0	895	0	660	1,555
6236 Gate Repair		0	0	814	0	814
6240 Glass, Screen & Window Repair		2,110	0	0	0	2,110
6280 HVAC Repairs		4,730	1,352	242	0	6,324
6282 HVAC - Contract		5,400	0	0	0	5,400
6283 HVAC - Chiller Service		804	1,720	0	354	2,878
6285 HVAC Supplies		2,408	1,747	1,532	300	5,985
6320 Lawn Maintenance		3,317	4,817	3,317	3,317	14,767
6324 Lighting Retrofit		0	26	0	0	26
6325 Maintenance Supplies		1,752	7,498	962	2,869	12,872
6410 Plumbing		7,512	3,532	0	1,741	12,784
6450 Interior Repairs		1,228	0	0	160	1,378
6480 Miscellaneous R&M		0	450	1,250	0	1,700
6490 TOTAL REPAIRS & MAINTENANCE		29,589	22,856	9,631	11,767	73,842
CONTRACT SERVICES						
6500 Alarm & Monitoring		3,934	270	0	0	4,204
6520 Pest Control		1,050	1,300	1,050	1,050	4,450
6540 Guard Service		13,590	16,722	15,858	13,595	59,735
6618 Uniforms		0	0	0	523	523
6690 TOTAL CONTRACT SERVICES		18,544	18,292	16,908	15,168	68,912

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
6800 MAKE READY EXPENSE					
6820 Carpet/Tile Cleaning	0	1,080	69	0	1,149
6825 Carpet & Tile Replacement	0	0	862	226	1,088
6830 Cleaning	0	401	0	50	451
6890 TOTAL MAKE READY EXPENSE	0	1,481	931	276	2,688
6900 PAYROLL & RELATED EXPENSES					
6902 Property Manager	4,502	4,502	4,502	4,502	18,008
6910 Leasing Agent	3,300	4,543	2,920	2,558	13,322
6913 Maintenance	939	4,244	0	0	5,183
6914 Maintenance I	200	0	3,986	6,305	10,491
6919 Maintenance II	4,450	1,630	2,882	2,388	11,349
6920 Housekeeping/Maid Salary	2,086	0	509	0	2,595
6930 Porter	2,058	0	866	423	3,347
6952 Payroll Taxes	4,146	4,611	4,522	4,966	18,245
6985 Health Insurance	435	403	414	326	1,578
6993 Temporary/Contract Labor - Admin	1,183	5,931	3,031	2,800	12,945
6997 TOTAL PAYROLL & RELATED EXPENSES	23,298	25,863	23,632	24,268	97,062
7000 ADMINISTRATIVE EXPENSES					
7004 Accounting/Technology Fees-LBP/MI	225	225	225	225	900
7005 Administrative Fee-LBP/MI	50	50	50	50	200
7010 Office Equipment Rental	223	259	279	230	991
7013 Credit Bureau	0	65	64	49	178
7016 Employee Mileage, Meals & Education	589	196	427	377	1,588
7025 Office Expense	45	0	63	100	208
7030 Office Supplies	22	0	0	165	186
7045 Postage & Overnight Mail	5	0	0	14	20
7060 Professional Fees	0	497	0	-179	318
7070 Telephone	178	2,434	121	1,371	4,103
7090 TOTAL ADMINISTRATIVE EXPENSES	1,337	3,725	1,230	2,401	8,693
7100 MANAGEMENT FEES					
7115 Management Fees-LBP/MI	8,911	9,480	8,578	8,789	35,757

Statement (12 months)

Period - Jul 2018-Oct 2018

Book - Actual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
7145 TOTAL MANAGEMENT FEES	8,911	9,480	8,578	8,789	35,757
7150 MARKETING					
7153 Advertising	612	707	242	18	1,579
7154 Customer Relations	181	17	381	191	770
7160 Leasing Commission	1,050	450	0	800	2,300
7190 TOTAL MARKETING	1,844	1,174	623	1,009	4,649
7200 UTILITIES					
7210 Electricity	37,131	32,693	32,984	29,441	132,259
7212 Electricity-Vacant Space	863	386	0	145	1,394
7230 Water	5,978	7,773	14,512	3,844	32,207
7235 Sewer	2,584	9,312	10,723	4,977	27,596
7289 Utilities - Reimbursements	-4,772	-4,361	-4,545	-2,809	-16,487
7290 TOTAL UTILITIES	41,783	45,804	53,684	35,688	176,970
7405 TAXES & INSURANCE					
7460 Property & Liability Insurance	8,790	8,790	8,790	8,790	35,160
7490 TOTAL TAXES & INSURANCE	8,790	8,790	8,790	8,790	35,160
7590 TOTAL OPERATING EXPENSES	133,589	138,086	125,632	109,791	507,107
8275 NET OPERATING INCOME	29,312	28,244	37,475	53,469	148,500
8299 NON OPERATING					
8970 NET AFTER NON OPERATING	29,312	28,244	37,475	53,469	148,500
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES					
9606 Exterior Improvements	0	0	0	4,860	4,860
9611 Tile & Floor Replacement	4,282	2,089	3,892	0	10,262
9620 HVAC Replacement	7,174	7,689	0	0	14,863
9624 Gate Replacement	0	0	4,279	0	4,279

Statement (12 months)

Period = Jul 2018-Oct 2018

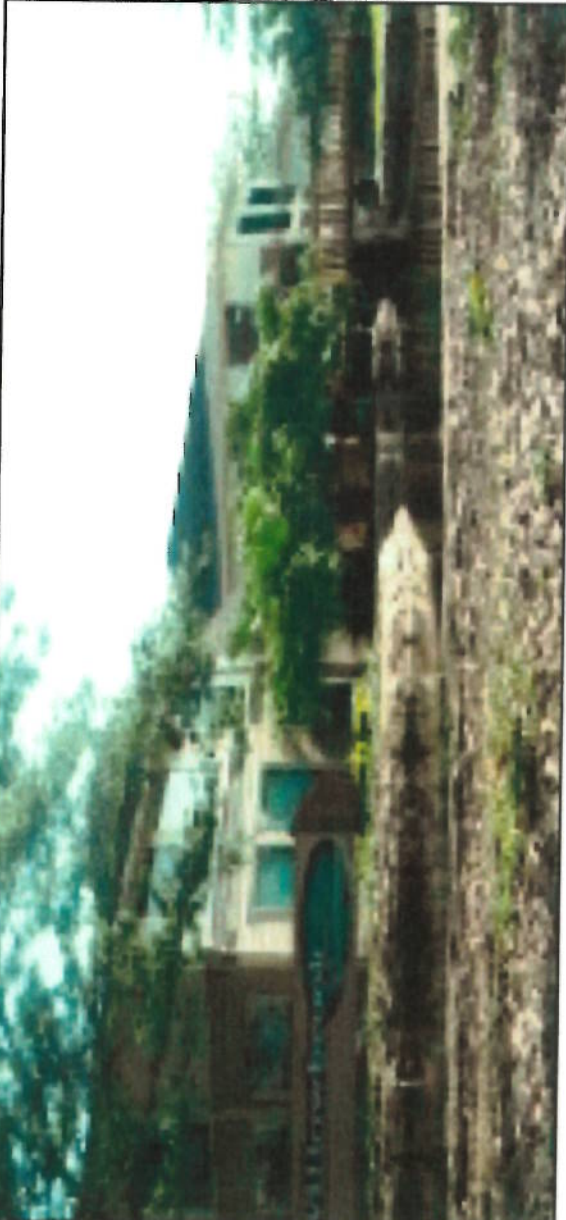
Book = Annual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	11,455	9,778	8,171	4,860	34,264
9785 NET BEFORE DEPRECIATION & AMORTIZATION	17,857	18,466	29,304	48,609	114,236
9800 DEPRECIATION & AMORTIZATION					
9802 Depreciation Expense	100,578	106,975	103,776	103,776	415,105
9860 TOTAL DEPRECIATION & AMORTIZATION	100,578	106,975	103,776	103,776	415,105
9997 NET INCOME (LOSS)	-82,721	-88,509	-74,473	-55,167	-300,870



Willowbrook Apartments Trend Report

October 21, 2018 to October 21, 2018									
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice
October, 2018									
0	94%	383	23	16	7	2	3	1	14
									9
									93%



Property Address: 7001 Bundy Road
New Orleans, LA 70127

Total Units: 408
1 Bedrooms: 216
2 Bedrooms: 192
80 units at 80% AMI

Property Manager: Aloha Ratleff
Property Manager Email: arateff@latterblumpm.com
Property Manager Phone: 504-218-7750

Management Company: Latter & Blum
Christopher Riggs
criggs@latterblumpm.com

Budget Comparison

Period = Oct 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	144,110	149,000	-4,890	-3	592,709	596,000	-13,291	-2	1,788,000
5050 Market Rent	154,030	147,670	6,360	4	609,851	590,880	19,171	3	1,772,040
5051 Less-Vacancy	-17,382	-14,834	-2,548	-17	-59,524	-57,851	-1,673	-3	-172,069
5052 Loss/Gain to Lease	5,269	2,000	3,269	163	20,752	8,000	12,752	159	24,000
5053 Less-Model Units/Office/Storage:	-1,470	-1,470	0	0	-5,880	-5,880	0	0	-17,540
5054 Less-Employee Apartments:	0	-795	795	-100	0	-3,180	3,180	100	-9,540
5060 Less-Concessions	0	-500	500	100	-1,850	-2,000	150	8	-6,000
5061 Additional Rent	2	0	2	N/A	309	0	309	N/A	0
5066 Write-Offs/Bad Debt Allowance	-2,579	-2,215	-364	-16	16,277	-8,860	25,137	284	-26,581
5067 Prior Month Agency Adjustments	822	0	622	N/A	-35,092	0	-35,092	N/A	0
5072 Prior Month Rent Adjustments	649	0	649	N/A	3,888	0	3,888	N/A	0
5081 TOTAL RENTAL INCOME	283,251	278,856	4,395	2	1,131,440	1,116,909	14,531	1	3,352,211
TENANT OTHER INCOME									
5170 Locks & Keys	-136	0	-136	N/A	204	0	204	N/A	0
5182 Access/Gate Card Reimb.	-75	0	-75	N/A	178	0	178	N/A	0
5190 Security Deposit Forfeits	160	625	-475	-76	2,800	2,500	100	4	7,500
5200 Late Fees	1,050	2,250	-1,200	-53	7,750	9,000	-1,250	-14	27,000
5210 NSF Fees	0	0	0	N/A	245	0	245	N/A	0
5220 Application Fees	205	500	-295	-59	2,125	1,700	425	25	5,100
5235 Cleaning, Damages, etc.	755	475	280	59	3,222	1,900	1,322	70	5,700
5240 Month-to-Month Fees	803	750	53	7	4,130	3,000	1,130	38	9,000
5260 Collections	0	0	0	N/A	131	0	131	N/A	0
5270 Pet Fees	300	0	300	N/A	300	300	0	0	1,200
5293 Cable Television Income	0	0	0	N/A	5,759	0	5,759	N/A	0
5297 TOTAL TENANT OTHER INCOME	3,052	4,800	-1,548	-34	26,843	18,400	8,243	45	55,500

Willowbrook Apartments (no7001)
Budget Comparison
 Period = Oct 2018
 Book = Actual

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	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5500 OTHER INCOME									
5560 Laundry Income	652	600	52	9	3,008	2,400	608	25	7,200
5570 Interest Income	0	0	0	N/A	525	0	525	N/A	0
5587 TOTAL OTHER INCOME	652	600	52	9	3,533	2,400	1,133	47	7,200
5880 OTHER INCOME									
5884 Administrative Fees	0	35	-35	-100	0	140	-140	-100	420
5896 Miscellaneous Income	0	65	-65	-100	0	260	-260	-100	780
5898 TOTAL OTHER INCOME	0	100	-100	-100	0	400	-400	-100	1,200
5980 TOTAL REVENUE	286,955	284,156	2,798	1	1,161,617	1,138,109	23,508	2	3,416,111
6000 OPERATING EXPENSES									
6100 CLEANING									
6120 Cleaning Supplies	0	0	0	N/A	303	0	-303	N/A	0
6170 Trash Removal	1,700	2,350	650	28	10,375	9,400	-975	-10	28,200
6180 TOTAL CLEANING	1,700	2,350	650	28	10,678	9,400	-1,278	-14	28,200
6200 REPAIRS & MAINTENANCE									
6207 Appliance Repair	839	500	-339	-68	1,607	2,000	393	20	6,000
6218 Bulbs & Ballast Supplies	273	500	227	45	851	2,000	1,149	57	6,000
6225 Electrical	1,152	375	-777	-207	2,778	1,500	-1,278	-85	4,500
6235 Fire & Safety	0	100	100	100	0	400	400	100	7,400
6236 Gate Repair	108	250	142	57	1,849	1,750	-99	-6	5,250
6240 Glass, Screen & Window Repair	795	150	-645	-430	2,202	600	-1,602	-267	1,800
6280 HVAC Repairs	623	350	-273	-78	2,367	1,850	-517	-28	5,100
6285 HVAC Supplies	585	600	15	3	2,610	2,400	-210	-9	7,200
6300 Keys & Locks	1,184	350	-834	-238	4,199	1,400	-2,799	-200	4,200
6310 Landscaping	0	0	0	N/A	11,101	2,500	-8,601	-344	5,000
6320 Lawn Maintenance	3,420	3,520	100	3	14,109	14,080	-29	0	42,240
6325 Maintenance Supplies	238	500	262	52	1,024	2,000	976	49	6,000
6360 Painting	0	0	0	N/A	422	0	-422	N/A	0

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Budget Comparison

Period = Oct 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6410 Plumbing	2,376	1,075	-1,301	-121	12,188	4,625	-7,563	-164	14,200
6415 Pool Maintenance & Supplies	0	0	0	N/A	293	0	-293	N/A	0
6430 Roof/Structural	75	500	425	85	75	2,000	1,925	96	6,000
6440 Exterior Repairs	100	350	250	71	599	1,400	801	57	4,200
6450 Interior Repairs	2,313	1,250	-1,063	-85	7,489	5,000	-2,489	-50	15,000
6480 Miscellaneous R&M	139	500	361	72	858	2,000	1,142	57	6,000
6490 TOTAL REPAIRS & MAINTENANCE	14,221	10,870	-3,351	-31	66,822	47,505	-19,317	-40	146,080
CONTRACT SERVICES									
6500 Alarm & Monitoring	351	350	-1	0	1,400	3,050	1,650	54	10,800
6520 Pest Control	825	675	-150	-22	3,975	4,525	550	12	15,400
6540 Pool Service	978	300	-678	-226	2,436	2,550	114	4	6,300
6550 Guard Service	15,212	15,500	288	2	72,726	62,000	-10,726	-17	186,000
6615 Termite Treatment & Renewal	0	0	0	N/A	0	0	0	N/A	2,850
6618 Uniforms	109	50	-59	-119	542	200	-342	-171	600
6680 Miscellaneous Services	2,290	150	-2,140	-1,427	2,750	600	-2,150	-358	1,800
6690 TOTAL CONTRACT SERVICES	19,768	17,025	-2,741	-16	83,830	72,825	-10,905	-15	223,750
MAKE READY EXPENSE									
6800 Windows/Blinds/Screens	1,308	1,000	-308	-31	4,551	4,000	-551	-14	12,000
6805 Carpet/Tile Cleaning	1,455	525	-930	-177	2,230	2,100	-130	-6	6,300
6820 Carpet & Tile Replacement	4,289	2,000	-2,289	-114	10,295	8,000	-2,295	-29	24,000
6830 Clearing	1,592	915	-677	-74	5,884	3,660	-2,224	-61	10,980
6870 Dry Wall Repairs	0	125	125	100	0	500	500	100	1,500
6875 Painting	13,138	6,000	-7,138	-119	34,878	24,800	-10,078	-41	61,000
6880 Sheetrock & Drywall Repairs	1,180	0	-1,180	N/A	3,421	0	-3,421	N/A	0
6885 Miscellaneous Make Ready	586	350	-236	-62	907	1,400	-493	35	4,200
6890 TOTAL MAKE READY EXPENSE	23,527	10,915	-12,612	-116	62,176	44,480	-17,716	-40	118,980
PAYROLL & RELATED EXPENSES									
6900 Property Manager	4,292	4,400	108	2	17,167	17,600	433	2	52,800

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Budget Comparison

Period = Oct 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6906 Assistant Manager	2,652	2,700	48	2	10,699	10,800	101	1	32,400
6910 Leasing Agent	5,600	2,525	-3,075	-122	17,518	10,100	-7,418	-73	30,300
6911 Leasing Agent II	0	1,906	1,906	100	0	7,624	7,624	100	22,872
6914 Maintenance I	3,218	3,667	449	12	13,167	14,667	1,500	10	44,000
6919 Maintenance II	2,948	2,973	25	1	13,606	11,892	-1,714	-14	35,676
6920 Housekeeping/Maid Salary	0	2,080	2,080	100	56	8,320	8,264	99	24,960
6922 Make Ready I	2,457	2,520	63	3	9,831	10,080	249	2	30,240
6930 Porter	2,991	2,000	-991	-50	9,936	8,000	-1,936	-24	24,000
6952 Payroll Taxes	7,166	7,927	761	10	26,342	31,706	5,364	17	95,119
6985 Health Insurance	823	1,241	418	34	3,255	4,964	1,709	34	14,992
6997 TOTAL PAYROLL & RELATED EXPENSES	32,146	33,938	1,792	5	121,579	136,763	14,175	10	407,259

7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees -LBPMI	225	325	100	31	900	1,300	400	31	3,900
7005 Administrative Fee-LBPMI	50	100	50	50	200	400	200	50	1,200
7007 Answering Service	0	75	75	100	247	300	53	18	900
7009 Bank Charges	51	150	99	66	134	600	466	78	1,800
7010 Office Equipment Rental	259	350	91	26	1,041	1,400	359	26	4,200
7013 Credit Bureau	200	400	200	50	1,836	1,600	-236	-15	4,800
7016 Employee Mileage, Meals & Education	528	400	-128	-32	2,002	1,800	-402	-25	5,650
7025 Office Expense	680	600	-80	-13	3,334	2,400	-934	-39	7,200
7030 Office Supplies	0	0	0	N/A	58	0	-58	N/A	0
7045 Postage & Overnight Mail	39	25	-14	-57	92	100	8	8	300
7080 Professional Fees	-159	450	609	135	10,358	1,900	-8,558	-475	5,400
7070 Telephone	233	675	442	65	2,854	2,700	-154	-6	8,100
7080 TOTAL ADMINISTRATIVE EXPENSES	2,106	3,550	1,444	41	23,058	14,200	-8,858	-82	43,450

7100 MANAGEMENT FEES									
7115 Management Fees-LBPMI	15,967	12,787	-3,180	-25	63,685	51,215	-12,470	-24	153,725
7145 TOTAL MANAGEMENT FEES	15,967	12,787	-3,180	-25	63,685	51,215	-12,470	-24	153,725

Budget Comparison

Period = Oct 2018

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7150 MARKETING									
7153 Advertising	1,664	1,750	86	5	7,660	9,000	1,340	15	27,000
7154 Customer Relations	444	850	406	48	3,960	3,400	-560	-16	10,200
7160 Leasing Commission	1,050	800	-250	-31	4,150	3,200	-950	-30	9,600
7180 Referral Fees	400	400	0	0	1,600	1,600	0	0	4,800
7190 TOTAL MARKETING	3,558	3,800	242	6	17,370	17,200	-170	-1	61,600
7200 UTILITIES									
7210 Electricity	6,596	7,250	654	9	30,458	31,250	792	3	90,750
7212 Electricity-Vacant Space	521	1,000	479	48	6,039	4,000	-2,039	-51	12,000
7230 Water	8,821	13,000	4,179	32	27,169	52,000	24,831	48	156,000
7235 Sewer	8,184	17,000	8,816	52	32,744	68,000	35,256	52	204,000
7240 Cable Television	38	0	-38	N/A	38	0	-38	N/A	0
7290 TOTAL UTILITIES	24,161	38,250	14,089	37	96,449	155,250	58,801	36	462,750
7405 TAXES & INSURANCE									
7455 Other Taxes	0	0	0	N/A	129	0	-129	N/A	0
7460 Property & Liability Insurance	7,882	0	-7,882	N/A	31,527	0	-31,527	N/A	0
7490 TOTAL TAXES & INSURANCE	7,882	0	-7,882	N/A	31,656	0	-31,656	N/A	0
7599 TOTAL OPERATING EXPENSES	145,034	133,485	-11,549	-9	577,100	647,908	-29,192	-5	1,636,804
8275 NET OPERATING INCOME	141,920	150,671	-8,751	-6	584,517	590,201	-5,684	-1	1,779,306
8299 NON OPERATING									
8970 NET AFTER NON OPERATING	141,920	150,671	-8,751	-6	584,517	590,201	-5,684	-1	1,779,306
9550 ESCROW AND RESERVE									
9556 Reserve Replacement	0	11,900	11,900	100	0	47,600	47,600	100	142,800
9863 NET ESCROW AND RESERVE	0	11,900	11,900	100	0	47,600	47,600	100	142,800

Budget Comparison

Period = Oct 2018

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605 Appliance Purchase	0	600	600	100	2,544	2,400	-144	-6	7,200
9606 Exterior Improvements	0	0	0	N/A	29,059	0	-29,059	N/A	0
9607 Interior Improvements	0	0	0	N/A	85,143	0	-85,143	N/A	0
9610 Carpet Replacement	0	0	0	N/A	534	0	-534	N/A	0
9620 HVAC Replacement	1,398	850	-748	-115	4,597	2,600	-1,997	-77	3,900
9660 Exterior Repairs	21,060	5,000	-16,060	-321	21,060	20,000	-1,060	-5	60,000
9670 Interior Repairs	3,851	2,000	-1,851	-83	3,851	8,000	4,149	52	24,000
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	26,309	8,250	-18,059	-219	146,787	33,000	-113,787	-345	95,100
9785 NET BEFORE DEPRECIATION & AMORTIZATION	115,612	130,521	-14,909	-11	437,728	508,601	-71,872	-14	1,541,406
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	96,121	0	-96,121	N/A	384,484	0	-384,484	N/A	0
9850 TOTAL DEPRECIATION & AMORTIZATION	96,121	0	-96,121	N/A	384,484	0	-384,484	N/A	0
9897 NET INCOME (LOSS)	19,491	130,521	-111,030	-85	53,245	508,601	-455,356	-90	1,541,406

Statement (12 months)

Period = Jul 2018-Oct 2018

Book = Actual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
5010 REVENUE					
5020 RENTAL INCOME					
5047 Rent-Agency	146,969	147,127	144,503	144,110	582,709
5050 Market Rent	151,171	151,013	153,637	154,030	609,851
5051 Less-Vacancy	-13,593	-10,988	-17,551	-17,382	-59,524
5052 Loss/Gain to Lease	4,893	5,646	4,944	5,269	20,752
5053 Less-Model Units/Office/Storage	-1,470	-1,470	-1,470	-1,470	-5,880
5060 Less-Concessions	-500	-850	-500	0	-1,850
5061 Additional Rent	0	307	0	2	309
5066 Write-Offs/Bad Debt Allowance	0	19,467	-811	-2,579	16,277
5067 Prior Month Agency Adjustments	-649	224	-35,289	622	-35,092
5072 Prior Month Rent Adjustments	-892	-314	4,448	649	3,888
5081 TOTAL RENTAL INCOME	285,928	310,152	252,108	283,251	1,131,440
5170 TENANT OTHER INCOME					
5182 Locks & Keys	-25	155	210	-136	204
5190 Access/Gate Card Reimb.	-25	125	163	-75	178
5200 Security Deposit Forfeits	382	1,350	718	150	2,600
5210 Late Fees	1,588	2,650	2,482	1,050	7,750
5220 NSF Fees	70	35	140	0	245
5230 Application Fees	840	685	395	205	2,125
5235 Cleaning, Damages, etc	165	1,842	460	755	3,222
5240 Month-to-Month Fees	1,023	1,202	1,102	803	4,130
5260 Collections	0	131	0	0	131
5270 Pet Fees	0	0	0	300	300
5293 Cable Television Income	0	5,759	0	0	5,759
5297 TOTAL TENANT OTHER INCOME	3,998	13,933	5,660	3,052	26,643
5500 OTHER INCOME					
5560 Laundry Income	810	529	1,017	652	3,008
5570 Interest Income	284	241	0	0	525
5597 TOTAL OTHER INCOME	1,094	769	1,017	652	3,533

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Statement (12 months)

Period = Jul 2018-Oct 2018

Book = Actual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
5890 TOTAL REVENUE	291,022	324,855	258,786	286,855	1,161,517
6000 OPERATING EXPENSES					
6100 CLEANING					
6120 Cleaning Supplies	0	0	303	0	303
6170 Trash Removal	2,025	2,350	4,300	1,700	10,375
6190 TOTAL CLEANING	2,025	2,350	4,603	1,700	10,878
6200 REPAIRS & MAINTENANCE					
6207 Appliance Repair	341	102	325	839	1,607
6218 Bulbs & Ballast Supplies	263	181	133	273	851
6225 Electrical	819	414	394	1,152	2,778
6236 Gate Repair	394	873	485	108	1,849
6240 Glass, Screen & Window Repair	0	266	1,141	795	2,202
6280 HVAC Repairs	0	866	878	623	2,367
6285 HVAC Supplies	481	907	637	585	2,610
6300 Keys & Locks	1,570	346	1,098	1,184	4,199
6310 Landscaping	10,750	351	0	0	11,101
6320 Lawn Maintenance	3,420	3,420	3,848	3,420	14,109
6325 Maintenance Supplies	306	154	327	238	1,024
6360 Painting	422	0	0	0	422
6410 Plumbing	3,843	3,158	2,611	2,376	12,188
6415 Pool Maintenance & Supplies	293	0	0	0	293
6430 Roof/Structural	0	0	0	75	75
6440 Exterior Repairs	0	0	499	100	599
6450 Interior Repairs	2,725	1,820	631	2,313	7,489
6480 Miscellaneous R&M	299	127	294	139	858
6490 TOTAL REPAIRS & MAINTENANCE	25,916	12,985	13,500	14,221	66,622
8500 CONTRACT SERVICES					
8520 Alarm & Monitoring	273	189	587	351	1,400
8540 Pest Control	800	1,200	1,150	825	3,975

Tuesday, November 20, 2018
02:38 PM

Willowbrook Apartments (no7001)
Statement (12 months)
 Period = Jul 2018-Oct 2018
 Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
6650 Pool Service	462	528	468	978	2,436
6680 Guard Service	12,283	12,251	32,980	15,212	72,726
6618 Uniforms	0	433	0	109	542
6680 Miscellaneous Services	0	0	460	2,290	2,750
6690 TOTAL CONTRACT SERVICES	13,818	14,800	36,046	19,766	83,830
6600 MAKE READY EXPENSE					
6905 Windows/Blinds/Screens	1,674	1,291	288	1,308	4,561
6920 Carpet/Tile Cleaning	0	700	75	1,455	2,230
6825 Carpet & Tile Replacement	1,478	3,222	1,305	4,289	10,295
6830 Cleaning	1,438	1,204	1,650	1,592	5,884
6875 Painting	7,033	8,786	5,921	13,138	34,878
6880 Sheetrock & Drywall Repairs	1,470	540	231	1,180	3,421
6885 Miscellaneous Make Ready	0	341	0	566	907
6890 TOTAL MAKE READY EXPENSE	13,094	16,084	9,470	23,627	62,176
6900 PAYROLL & RELATED EXPENSES					
6902 Property Manager	4,292	4,292	4,292	4,292	17,167
6906 Assistant Manager	2,593	2,878	2,575	2,652	10,699
6910 Leasing Agent	2,843	4,357	4,718	5,600	17,518
6914 Maintenance I	3,133	3,428	3,388	3,218	13,167
6919 Maintenance II	3,150	3,927	3,581	2,948	13,606
6920 Housekeeping/Maid Salary	56	0	0	0	56
6922 Make Ready I	2,221	2,643	2,511	2,457	9,831
6930 Porter	1,971	2,417	2,658	2,991	9,936
6952 Payroll Taxes	5,815	6,847	6,515	7,166	26,342
6985 Health Insurance	823	827	782	823	3,255
6987 TOTAL PAYROLL & RELATED EXPENSES	26,896	31,616	30,920	32,146	121,578
7000 ADMINISTRATIVE EXPENSES					
7004 Accounting/Technology Fees-LBPMI	225	225	225	225	900
7005 Administrative Fee-LBPMI	50	50	50	50	200
7007 Answering Service	82	82	82	0	247
7009 Bank Charges	0	61	23	51	134

Statement (12 months)

Period = Jul 2018-Oct 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
7010 Office Equipment Rental	223	438	122	259	1,041
7013 Credit Bureau	0	982	654	200	1,836
7016 Employee Mileage, Meals & Education	352	651	441	528	2,002
7025 Office Expense	1,027	1,346	281	680	3,334
7030 Office Supplies	0	0	58	0	58
7045 Postage & Overnight Mail	0	10	43	39	92
7060 Professional Fees	2,471	5,232	2,813	159	10,358
7070 Telephone	646	1,212	762	233	2,854
7090 TOTAL ADMINISTRATIVE EXPENSES	5,107	10,280	5,553	2,105	23,056
7100 MANAGEMENT FEES					
7115 Management Fees-LBPMI	15,754	16,601	15,353	15,967	63,685
7145 TOTAL MANAGEMENT FEES	15,754	16,601	15,353	15,967	63,685
7150 MARKETING					
7153 Advertising	1,893	2,808	1,298	1,664	7,660
7154 Customer Relations	1,183	1,367	966	444	3,960
7160 Leasing Commission	1,150	1,300	650	1,050	4,150
7180 Referral Fees	200	600	400	400	1,600
7190 TOTAL MARKETING	4,425	6,073	3,314	3,568	17,370
7200 UTILITIES					
7210 Electricity	8,808	7,811	7,243	6,596	30,458
7212 Electricity-Vacant Space	3,800	1,656	62	521	6,039
7230 Water	-6,309	12,657	12,000	8,821	27,169
7235 Sewer	-8,430	16,989	16,000	8,184	32,744
7240 Cable Television	0	0	0	38	38
7280 TOTAL UTILITIES	-2,131	39,114	35,305	24,161	96,449
7405 TAXES & INSURANCE					
7455 Other Taxes	0	0	129	0	129
7460 Property & Liability Insurance	7,882	7,882	7,882	7,882	31,527
7490 TOTAL TAXES & INSURANCE	7,882	7,882	8,010	7,882	31,655

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Total
7599 TOTAL OPERATING EXPENSES	112,786	157,595	161,685	146,034	577,100
8275 NET OPERATING INCOME	178,236	167,260	97,101	141,920	584,517
8299 NON OPERATING					
8970 NET AFTER NON OPERATING	178,236	167,260	97,101	141,920	584,517
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES					
9605 Appliance Purchase	1,090	1,454	0	0	2,544
9606 Exterior Improvements	10,444	15,917	2,698	0	29,059
9607 Interior Improvements	41,263	38,753	8,127	0	85,143
9610 Carpet Replacement	0	0	534	0	534
9620 HVAC Replacement	0	2,485	714	1,398	4,597
9660 Exterior Repairs	0	0	0	21,060	21,060
9670 Interior Repairs	0	0	0	3,851	3,851
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	52,796	55,609	12,073	26,309	146,787
9795 NET BEFORE DEPRECIATION & AMORTIZATION	125,439	111,650	85,027	115,612	437,729
9800 DEPRECIATION & AMORTIZATION					
9802 Depreciation Expense	96,254	95,988	96,121	96,121	384,484
9850 TOTAL DEPRECIATION & AMORTIZATION	96,254	95,988	96,121	96,121	384,484
9997 NET INCOME (LOSS)	29,185	15,662	-11,093	19,491	53,245



Board of Directors

HOME Programs Reports

December 12, 2018



HOME FUNDS DASHBOARD REPORT
CURRENT AS OF IDIS-PR27 12/4/18 AT 5:18 PM

DASHBOARD DETAILS							
Grant Year	2013	2014	2015	2016	2017	2018	TOTAL
Total Award Amount	\$7,073,089.00	\$7,456,547.00	\$6,515,936.00	\$6,861,210.00	\$6,897,534.00	\$10,369,418.00	\$45,173,734.00
Committed Funds	\$7,073,089.00	\$5,773,793.63	\$4,882,695.59	\$2,891,109.00	\$889,753.64	\$0.00	\$21,510,440.86
Cumulative Unexpended Committed Funds as of 12-04-18* (Cumulative only through 2014)	\$0.00	\$3,401,787.49	\$3,193,838.48	\$2,095,165.85	\$703,080.34	\$0.00	\$9,393,872.16
Cumulative Unexpended Authorized Funds as of 12-04-18 (Cumulative only through 2014)	\$0.00	\$5,084,540.86	\$4,827,078.89	\$6,065,266.85	\$6,710,860.70	\$10,369,418.00	\$33,057,165.30
Unexpended Required CHDO Portion as of 12-04-18*	\$0	\$0	(\$518,961.21)	\$1,029,181.50	\$1,034,630.10	\$0.00	
Deadline to Expend Before Recapture	August 31, 2018	July 31, 2019	July 31, 2020	August 31, 2021	September 20, 2025		
Uncommitted Funds as of 12-04-18 (Cumulative through 2014)	\$0	\$1,682,753.37	\$1,633,240.41	\$3,970,101.00	\$6,007,780.36	\$10,369,418.00	\$23,663,293.14
Uncommitted CHDO Portion as of 12-04-18**	\$0	\$0	\$0	\$1,029,182	\$1,034,629.86	\$0	
Deadline to Commit Before Recapture		Suspended by HUD through 2019	Suspended by HUD through 2019	Suspended by HUD through 2019	CHDO ONLY - September 30, 2019 ETI-Suspended by HUD through 2019		

*Included in total Cumulative Unexpended Authorized Funds

** Included in total Uncommitted Funds

Red Text - Funds subject to recapture within the next 18 months

Total Award Amount = Committed Funds + Uncommitted Funds

Committed Funds - a grant agreement is in place and funds have been committed and are being expended.

Uncommitted Funds - no grant agreement is in place and the funds are available for use in accordance with the subgrant. This is an accurate reflection of data that is in IDIS which is what HUD sees.



HOME FUNDS DASHBOARD REPORT
CURRENT AS OF IDIS-PR27 12/4/18 AT 5:18 PM

Funds Allocated/Set-Aside - Funds that LHC has allocated to projects but have not yet been Committed in IDIS - Tax Credit Projects must go to closing to show as 'Committed' - TBRA funds show as 'Committed' after applicants complete the eligibility process	Agency Programs – Allocated by LHC but not Committed in IDIS			\$2,089,932.00
	HOME-Youth Aging Out of Foster Care TBRA - \$515,000 - Balance →	\$14,194.00		
	Section 811 - HOME TBRA - Security Deposit Program - \$124,900 - Balance →	\$ 73,463.00		
	HOME TBRA Disaster Rental Assistance Program - \$610,100 - Balance →	\$ 2,275.00		
	SF DELTA 100 – HOMEOWNERSHIP INITIATIVE - \$2,000,000 Balance →	\$2,000,000.00		
	HOME NOFA Projects – Allocated by LHC but not Committed in IDIS			\$13,416,000.00
	Pine Trace Homes I	\$1,000,000.00		
	Pine Trace Homes II	\$1,000,000.00		
	Barton Drive Manor and Briarwood Village	\$1,000,000.00		
	Cypress Gardens Preservation Rehab, Phase I	\$1,000,000.00		
	Le Joliet	\$1,000,000.00		
	NOAH Allocation – (\$3,200,000.00 conditionally reserved for 8 projects)	\$ 2,416,000.00		
	CHAAP Allocation	\$2,000,000.00		
	2017 Small Project Continuation Program	\$4,000,000.00		
	Grand Total Allocated but not Committed			\$15,505,932.00
DASHBOARD SUMMARY				
Awarded Funds 2013-2017				Total
Committed Funds (as shown in IDIS)				\$34,804,316.00
Committed Funds Subject to Recapture by HUD Unless Expended by Deadlines indicated		\$7,021,866.02		\$21,510,440.80
Total Uncommitted (as shown in IDIS) Subject to Recapture by HUD Unless Committed by Deadlines indicated				\$13,293,875.14
Expected SF Transfer MRB HOME repayment obligation (minus 10% Program Admin)				10,080,000.00
Program Income (PI) Available				6,579,720.30
Recaptured Homebuyer (HP) Funds Available				63.00
Repayments to Local Account (IU) Available				9,420.40
Allocated by LHC but not Committed in IDIS				-15,505,932.00
Funds Available to Commit to New Projects				\$14,457,148.80



Board of Directors

Single Family Programs Reports

December 12, 2018



Single Family Dashboard

Total	Average Loan	November, 2018	November, 2017	October, 2018	October, 2017	FY Quarter 2, 2019	FY Quarter 2, 2018
Loan	Amount						
Count							
(Cumulative)							
Reservations							
2018A SF MRB Program							
	Start Date	3/1/2018					
273	\$138,816.52	38	\$5,222,774.13	0	\$0.00	\$7,571,688.00	54
LHC Advantage Program							
	Start Date	12/18/2017					
46	\$191,474.50	0	\$0.00	7	\$1,418,390.00	0	\$0.00
LHC Choice Conventional Program							
	Start Date	5/23/2017					
57	\$149,447.44	0	\$0.00	3	\$469,771.00	3	\$469,771.00
LHC Preferred Conventional Program							
	Start Date	3/13/2015					
691	\$160,705.96	13	\$1,986,679.00	10	\$1,740,379.00	16	\$2,682,894.00
Market Rate GNMA Program							
	Start Date	7/9/2013					
1726	\$131,737.15	6	\$852,656.00	5	\$772,250.00	17	\$2,258,530.00
Mortgage Credit Certificate Program							
	Start Date	12/29/2016					
31	\$146,491.94	0	\$0.00	1	\$132,284.00	1	\$211,945.00
LHC Soft Second Conventional Program							
	Start Date	8/31/2018					
26	\$106,774.62	15	\$1,556,820.00	6	\$707,130.00	21	\$2,263,940.00

Louisiana Housing Corporation

12/5/2018 11:29:37 AM

LHC Soft Second Government Program

Start Date: 8/31/2018

11	\$119,835.00	9	\$1,071,239.00	0	\$0.00	2	\$246,946.00	0	\$0.00	11	\$1,318,185.00	0	\$0.00
2861	\$402,284,966.13	81	\$10,690,168.13	57	\$8,321,241.00	88	\$13,058,828.00	37	\$6,574,184.00	173	\$24,312,053.13	133	\$19,222,654.00

Total Loan Count	Average Loan Amount	November, 2018	November, 2017	October, 2018	October, 2017	FY Quarter 2, 2019	FY Quarter 2, 2018						
(cumulative)													
Active													
2018A SF MRB Program													
Start Date 3/1/2018													
190	\$142,453.50	33	\$4,394,869.13	0	\$0.00	43	\$6,092,835.00	0	\$0.00	78	\$10,794,923.13	0	\$0.00
LHC Advantage Program													
Start Date 12/18/2017													
31	\$188,273.74	0	\$0.00	7	\$1,418,390.00	0	\$0.00	7	\$1,418,390.00	0	\$0.00	0	\$0.00
LHC Choice Conventional Program													
Start Date 5/23/2017													
17	\$146,723.18	0	\$0.00	3	\$469,771.00	0	\$0.00	3	\$469,771.00	2	\$253,920.00	2	\$253,920.00
LHC Preferred Conventional Program													
Start Date 3/13/2015													
96	\$163,898.19	13	\$1,986,679.00	8	\$1,499,819.00	2	\$307,200.00	21	\$3,486,498.00	11	\$1,711,730.00	0	\$0.00
Market Rate GNMA Program													
Start Date 7/9/2013													
43	\$142,704.63	6	\$852,656.00	5	\$772,250.00	0	\$0.00	12	\$1,814,806.00	0	\$0.00	0	\$0.00
LHC Soft Second Conventional Program													
Start Date 8/31/2018													
22	\$106,551.82	15	\$1,556,820.00	4	\$491,120.00	0	\$0.00	19	\$2,047,940.00	0	\$0.00	0	\$0.00
LHC Soft Second Government Program													
Start Date 8/31/2018													
11	\$119,835.00	9	\$1,071,239.00	2	\$246,946.00	0	\$0.00	11	\$1,318,185.00	0	\$0.00	0	\$0.00
410	\$60,929,794.13	76	\$9,862,263.13	72	\$10,991,131.00	2	\$307,200.00	151	\$21,350,513.13	13	\$1,965,650.00	0	\$0.00

Total Loan Count	Average Loan Amount	November, 2018	November, 2017	October, 2018	October, 2017	FY Quarter 2, 2019	FY Quarter 2, 2018						
(Cumulative)													
Cancelled													
2018A SF MRB Program													
Start Date 3/1/2018													
45	\$132,430.02	8	\$1,064,938.00	0	\$0.00	12	\$1,456,421.00	0	\$0.00	21	\$2,682,429.00	0	\$0.00
LHC Advantage Program													
Start Date 12/18/2017													
6	\$217,745.17	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00	0	\$0.00
LHC Choice Conventional Program													
Start Date 5/23/2017													
22	\$152,398.86	0	\$0.00	1	\$169,750.00	1	\$145,213.00	1	\$116,235.00	1	\$145,213.00	3	\$434,395.00
LHC Preferred Conventional Program													
Start Date 3/13/2015													
130	\$154,662.35	1	\$109,610.00	7	\$1,207,345.00	3	\$483,155.00	3	\$582,660.00	4	\$592,765.00	14	\$2,364,075.00
Market Rate GNMA Program													
Start Date 7/9/2013													
440	\$129,092.35	0	\$0.00	8	\$1,129,113.00	1	\$166,920.00	4	\$536,011.00	1	\$166,920.00	18	\$2,248,810.00
Mortgage Credit Certificate Program													
Start Date 12/29/2016													
11	\$160,639.91	0	\$0.00	0	\$0.00	0	\$0.00	1	\$164,141.00	0	\$0.00	1	\$164,141.00
LHC Soft Second Conventional Program													
Start Date 8/31/2018													
3	\$110,666.67	2	\$216,000.00	0	\$0.00	0	\$0.00	0	\$0.00	2	\$216,000.00	0	\$0.00
657	\$89,624,373.00	11	\$1,390,548.00	16	\$2,506,208.00	17	\$2,251,709.00	9	\$1,399,047.00	29	\$3,803,327.00	36	\$5,211,421.00

Cancelled Reasons	Total Loan Count	Total Loan Amount	Average Loan Amount
Lender Withdrew / Compliance Failure	2	\$423,890.00	\$211,945.00
Property Issues	252	\$33,869,312.00	\$134,402.03
Borrower Did Not Qualify / Underwriter Rejected	137	\$17,640,710.00	\$128,764.31
Total	245	\$34,552,668.00	\$141,031.30
	636	\$86,486,580.00	\$135,985.19

Loan Summary

	Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size
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2018A SF MRB PROGRAM

Program State Date 3/1/2018

Fiscal Year	2019				
Pooled					
Reserved to Date:	34	\$4,187,513.00	\$123,162.15	\$40,470.66	1.74
Pooled to Date:	270	\$37,358,837.13	\$138,366.06	\$45,071.13	2.07
Current Pipeline:	34	\$4,187,513.00	\$123,162.15	\$40,470.66	1.74
Cancelled to Date:	190	\$27,066,164.13	\$142,453.50	\$46,075.80	2.11
	45	\$5,959,351.00	\$132,430.02	\$44,320.96	2.16
	1	\$145,809.00	\$145,809.00	\$44,358.60	3.00

LHC ADVANTAGE PROGRAM

Program State Date 12/18/2017

Fiscal Year	2018				
Pooled					
Reserved to Date:	7	\$1,267,590.00	\$181,084.29	\$54,083.67	2.00
Pooled to Date:	2	\$397,280.00	\$198,640.00	\$74,019.96	2.00
Current Pipeline:	46	\$8,807,827.00	\$191,474.50	\$64,468.11	1.85
Cancelled to Date:	9	\$1,664,870.00	\$184,985.56	\$58,513.96	2.00
	31	\$5,836,486.00	\$188,273.74	\$68,246.15	1.94
	6	\$1,306,471.00	\$217,745.17	\$53,879.48	1.17

LHC CHOICE CONVENTIONAL PROGRAM

Program State Date:		5/23/2017				
Fiscal Year	2018	Pooled	16	\$2,391,687.00	\$149,480.44	\$51,988.28
	2019	Pooled	2	\$279,748.00	\$139,874.00	\$58,599.66
Reserved to Date:			57	\$8,518,504.00	\$149,447.44	\$55,997.74
Pooled to Date:			18	\$2,671,435.00	\$148,413.06	\$52,722.88
Current Pipeline:			17	\$2,494,294.00	\$146,723.18	\$51,967.07
Cancelled to Date:			22	\$3,352,775.00	\$152,398.86	\$61,791.78

LHC PREFERRED CONVENTIONAL PROGRAM

Program State Date:		3/13/2015				
Fiscal Year	2016	Pooled	95	\$16,207,205.00	\$170,602.16	\$67,217.35
	2017	Pooled	151	\$25,055,179.00	\$155,622.23	\$62,301.31
Fiscal Year	2018	Pooled	193	\$31,366,526.00	\$162,520.86	\$61,080.46
	2019	Pooled	13	\$2,157,697.00	\$165,976.69	\$56,739.64
Reserved to Date:			691	\$111,047,821.00	\$160,705.96	\$61,387.24
Pooled to Date:			465	\$75,207,490.00	\$161,736.54	\$62,694.73
Current Pipeline:			96	\$15,734,226.00	\$163,898.19	\$60,245.59
Cancelled to Date:			130	\$20,106,105.00	\$154,652.35	\$57,553.51

MARKET RATE GNMA PROGRAM

Program State Date:		7/9/2013				
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		Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size
Fiscal Year	2016					
	Pooled	222	\$29,501,647.00	\$132,890.30	\$44,332.79	1.87
Fiscal Year	2017					
	Pooled	345	\$47,195,801.00	\$136,799.42	\$45,421.33	1.83
Fiscal Year	2018					
	Pooled	227	\$31,596,029.00	\$139,189.56	\$44,621.83	1.73
Fiscal Year	2019					
	Pooled	36	\$4,851,742.00	\$134,770.61	\$45,916.58	2.36
Reserved to Date:		1726	\$227,378,329.00	\$131,737.15	\$43,583.31	1.93
Pooled to Date:		1243	\$164,441,398.00	\$132,293.96	\$43,647.25	1.89
Current Pipeline:		43	\$6,136,299.00	\$142,704.63	\$47,426.51	2.28
Cancelled to Date:		440	\$56,800,632.00	\$129,092.35	\$43,027.10	2.01
MORTGAGE CREDIT CERTIFICATE						
Program Start Date 12/29/2016						
Fiscal Year	2017					
	Certificate Issued	5	\$645,483.00	\$129,096.60	\$38,541.86	2.40
Fiscal Year	2018					
	Certificate Issued	11	\$1,558,022.00	\$141,638.36	\$42,059.44	2.45
Fiscal Year	2019					
	Certificate Issued	4	\$570,706.00	\$142,676.50	\$36,216.42	1.75
Reserved to Date:		31	\$4,541,250.00	\$146,491.94	\$41,897.17	2.19
Current Pipeline:		0				
Cancelled to Date:		11	\$1,767,039.00	\$160,639.91	\$45,325.77	2.00

SOFT SECOND PROGRAM CONV FIRST MORTGAGE						
Program State Date: 8/31/2018						
	Total Loan Count	Total Loan Amount	Average Loan Amount	Household Income	Average Household Size	
Reserved to Date:	25	\$2,676,140.00	\$107,045.60	\$32,466.40	2.52	
Current Pipeline:	22	\$2,344,140.00	\$106,551.82	\$33,118.86	2.55	
Cancelled to Date:	3	\$332,000.00	\$110,666.67	\$27,681.76	2.33	
SOFT SECOND PROGRAM GNMA FIRST MORTGAGE						
Program State Date: 8/31/2018						
Reserved to Date:	11	\$1,318,185.00	\$119,835.00	\$36,297.30	3.18	
Current Pipeline:	11	\$1,318,185.00	\$119,835.00	\$36,297.30	3.18	
Pooled Loans Interest Rate						
Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Acadia	FY 2016	2	4.375%	1	\$176,641.00	\$176,641.00
	FY 2017	4	4.875%	1	\$109,971.00	\$109,971.00
	FY 2018	2	4.875%	1	\$145,500.00	\$145,500.00
Allen	FY 2016	1	5.125%	1	\$184,300.00	\$184,300.00
	FY 2017	3	4.875%	1	\$91,315.00	\$91,315.00
	FY 2018	1	4.375%	1	\$116,161.00	\$116,161.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Ascension	FY 2016	1	4.500%	1	\$150,228.00	\$150,228.00
		3	4.875%	3	\$524,044.00	\$174,681.33
		4	4.375%	2	\$392,557.00	\$196,278.50
			4.750%	1	\$270,602.00	\$270,602.00
FY 2017		1	3.875%	1	\$180,175.00	\$180,175.00
			4.375%	2	\$430,983.00	\$215,491.50
			4.500%	3	\$512,837.00	\$170,945.67
		2	4.750%	2	\$414,093.00	\$207,046.50
FY 2018			3.875%	1	\$124,208.00	\$124,208.00
		3	4.375%	3	\$501,743.00	\$167,247.67
			4.500%	1	\$171,830.00	\$171,830.00
		4	4.875%	1	\$173,850.00	\$173,850.00
FY 2019		1	4.375%	2	\$460,018.00	\$230,009.00
		2	4.875%	3	\$476,332.00	\$158,777.33
			4.750%	1	\$154,230.00	\$154,230.00
		4	5.000%	1	\$220,924.00	\$220,924.00
FY 2018			4.750%	1	\$172,660.00	\$172,660.00
			5.125%	1	\$87,875.00	\$87,875.00
		1	5.750%	1	\$104,080.00	\$104,080.00
		1	4.750%	1	\$224,852.00	\$224,852.00
FY 2019		3	4.875%	1	\$130,591.00	\$130,591.00
			5.000%	1	\$83,460.00	\$83,460.00
		1	4.875%	1	\$73,232.00	\$73,232.00
		2	4.375%	1	\$66,768.00	\$66,768.00
FY 2016		3	4.875%	1	\$138,225.00	\$138,225.00
			4.375%	1	\$137,464.00	\$137,464.00
		1	4.500%	1	\$82,450.00	\$82,450.00
		2	4.375%	1	\$132,890.00	\$132,890.00
FY 2017		3	4.625%	1	\$45,590.00	\$45,590.00
		1	6.125%	1	\$117,826.00	\$117,826.00
		3	4.375%	1	\$164,956.00	\$164,956.00
		1	4.500%	1	\$164,465.00	\$164,465.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Bossier	FY 2016	1	4.875%	1	\$227,368.00	\$227,368.00
		2	4.375%	1	\$103,098.00	\$103,098.00
			4.750%	1	\$166,355.00	\$166,355.00
			4.875%	2	\$279,837.00	\$139,918.50
			5.125%	1	\$176,540.00	\$176,540.00
		3	4.375%	2	\$213,069.00	\$106,534.50
			4.500%	1	\$112,917.00	\$112,917.00
			4.750%	2	\$338,045.00	\$169,022.50
			4.875%	1	\$160,000.00	\$160,000.00
		4	4.375%	4	\$670,320.00	\$167,580.00
	FY 2017		4.500%	1	\$176,739.00	\$176,739.00
			4.625%	2	\$403,035.00	\$201,517.50
			4.750%	2	\$373,886.00	\$186,943.00
		1	4.375%	6	\$773,428.00	\$128,904.67
			4.500%	4	\$473,117.00	\$118,279.25
			4.625%	3	\$401,095.00	\$133,698.33
		2	3.875%	5	\$722,617.00	\$144,523.40
			4.375%	4	\$440,336.00	\$110,084.00
			4.625%	2	\$389,455.00	\$194,727.50
		3	4.375%	3	\$341,695.00	\$113,898.33
			4.500%	2	\$265,108.00	\$132,554.00
			4.625%	1	\$139,389.00	\$139,389.00
			4.875%	4	\$653,965.00	\$163,491.25
			5.125%	2	\$311,229.00	\$155,614.50
		4	4.500%	1	\$115,862.00	\$115,862.00
			4.875%	5	\$915,115.00	\$183,023.00
			5.000%	3	\$532,918.00	\$177,639.33
			5.125%	1	\$148,895.00	\$148,895.00
		1	4.750%	3	\$547,677.00	\$182,559.00
			4.875%	3	\$341,155.00	\$113,718.33
			5.000%	2	\$340,405.00	\$170,202.50
			5.125%	1	\$183,330.00	\$183,330.00

Louisiana Housing Corporation

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Bossier	FY 2018	2	4.875%	3	\$682,153.00	\$227,384.33
			5.000%	3	\$458,473.00	\$152,824.33
			5.125%	4	\$538,236.00	\$134,559.00
			5.250%	1	\$104,760.00	\$104,760.00
		3	4.750%	1	\$132,063.00	\$132,063.00
			5.000%	1	\$135,500.00	\$135,500.00
			5.250%	2	\$310,400.00	\$155,200.00
			5.375%	1	\$111,935.00	\$111,935.00
	FY 2019	4	5.500%	1	\$78,452.00	\$78,452.00
			5.750%	1	\$84,343.00	\$84,343.00
			4.375%	2	\$193,431.00	\$96,715.50
			5.125%	1	\$163,833.00	\$163,833.00
		1	5.250%	2	\$385,370.00	\$192,785.00
			5.500%	1	\$239,502.00	\$239,502.00
			5.625%	1	\$172,175.00	\$172,175.00
			5.750%	1	\$140,650.00	\$140,650.00
Caddo	FY 2019	1	4.750%	1	\$75,641.00	\$75,641.00
			4.875%	4	\$444,318.00	\$111,079.50
			5.375%	2	\$232,116.00	\$116,058.00
			4.375%	10	\$1,233,636.00	\$123,363.60
	FY 2016	1	4.500%	8	\$885,069.00	\$110,633.63
			4.750%	1	\$144,530.00	\$144,530.00
			4.875%	2	\$169,669.00	\$84,834.50
			5.125%	1	\$218,250.00	\$218,250.00
		2	4.375%	4	\$508,026.00	\$127,006.50
			4.500%	2	\$257,155.00	\$128,577.50
			4.750%	3	\$448,140.00	\$149,380.00
			4.875%	8	\$1,127,268.00	\$140,908.50
Louisiana Housing Corporation		3	5.125%	1	\$87,300.00	\$87,300.00
			4.375%	10	\$1,328,825.00	\$132,882.50
			4.750%	2	\$366,240.00	\$183,120.00
			4.875%	4	\$440,251.00	\$110,062.75

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Caddo	FY 2016	4	4.375%	14	\$1,760,240.00	\$125,731.43
			4.625%	3	\$359,480.00	\$119,826.67
	FY 2017	1	3.875%	2	\$204,133.00	\$102,066.50
			4.000%	1	\$65,687.00	\$65,687.00
			4.375%	19	\$2,281,501.00	\$120,079.00
			4.500%	4	\$437,429.00	\$109,357.25
			4.625%	4	\$508,668.00	\$127,167.00
			4.750%	3	\$431,313.00	\$143,771.00
			4.875%	1	\$184,594.00	\$184,594.00
		2	3.875%	6	\$684,765.00	\$114,127.50
			4.375%	10	\$1,211,836.00	\$121,183.60
			4.625%	8	\$1,292,410.00	\$161,551.25
			4.750%	1	\$138,710.00	\$138,710.00
		3	3.875%	12	\$1,572,681.00	\$131,056.75
			4.375%	12	\$1,570,019.00	\$130,834.92
			4.500%	2	\$252,344.00	\$126,172.00
			4.750%	1	\$135,703.00	\$135,703.00
			4.875%	4	\$589,115.00	\$147,278.75
			5.000%	1	\$130,950.00	\$130,950.00
Louisiana Housing Corporation	FY 2018	4	4.375%	1	\$147,250.00	\$147,250.00
			4.500%	1	\$147,283.00	\$147,283.00
			4.875%	8	\$940,999.00	\$117,624.88
			5.000%	3	\$321,226.00	\$107,075.33
		1	0.000%	1	\$132,554.00	\$132,554.00
			3.875%	1	\$114,389.00	\$114,389.00
			4.375%	1	\$119,790.00	\$119,790.00
			4.750%	2	\$374,129.00	\$187,064.50
			4.875%	6	\$902,898.00	\$150,483.00
			5.000%	5	\$705,345.00	\$141,069.00
			5.125%	2	\$320,100.00	\$160,050.00
			5.250%	1	\$118,340.00	\$118,340.00
		2	4.500%	1	\$98,188.00	\$98,188.00
				1		

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Caddo	FY 2018	2	4.750%	2	\$262,163.00	\$131,081.50
			4.875%	7	\$877,811.00	\$125,401.57
		11	5.000%	11	\$1,429,006.00	\$129,909.64
			5.125%	4	\$578,266.00	\$144,566.50
		1	5.250%	1	\$126,100.00	\$126,100.00
			4.875%	4	\$594,222.00	\$148,555.50
		2	5.000%	2	\$192,911.00	\$96,455.50
			5.125%	2	\$388,291.00	\$194,145.50
		2	5.250%	2	\$357,930.00	\$178,965.00
			5.375%	5	\$565,515.00	\$113,103.00
	FY 2019	4	5.250%	2	\$185,173.00	\$92,586.50
			5.375%	3	\$316,067.00	\$105,355.67
		2	5.500%	2	\$316,996.00	\$158,498.00
			5.625%	1	\$121,735.00	\$121,735.00
		8	5.750%	8	\$1,186,754.00	\$148,344.25
			5.875%	2	\$271,883.00	\$135,941.50
		7	4.875%	7	\$857,575.00	\$122,510.71
			5.375%	1	\$162,501.00	\$162,501.00
		1	5.750%	1	\$85,845.00	\$85,845.00
			5.875%	1	\$107,000.00	\$107,000.00
	2	1	6.125%	1	\$147,184.00	\$147,184.00
			0.000%	2	\$308,434.00	\$154,217.00
		2	5.875%	2	\$279,837.00	\$139,918.50

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Calcasieu	FY 2016	2	4.750%	1	\$179,430.00	\$179,430.00
		3	5.000%	1	\$232,659.00	\$232,659.00
		4	4.500%	1	\$119,790.00	\$119,790.00
		4	4.750%	1	\$296,820.00	\$296,820.00
	FY 2017	1	4.625%	1	\$176,540.00	\$176,540.00
		4	4.500%	1	\$157,365.00	\$157,365.00
		4	4.000%	1	\$121,250.00	\$121,250.00
		3	4.875%	1	\$194,413.00	\$194,413.00
Claiborne	FY 2018	3	5.125%	1	\$198,850.00	\$198,850.00
		1	4.875%	1	\$78,421.00	\$78,421.00
		4	4.375%	1	\$58,913.00	\$58,913.00
		3	4.875%	1	\$104,080.00	\$104,080.00
DeSoto	FY 2016	4	5.250%	1	\$67,925.00	\$67,925.00
		1	5.250%	1	\$115,430.00	\$115,430.00
		4	4.375%	1	\$185,576.00	\$185,576.00
		1	4.375%	1	\$136,482.00	\$136,482.00
	FY 2017	2	4.500%	1	\$147,283.00	\$147,283.00
		3	4.500%	1	\$224,555.00	\$224,555.00
		4	5.000%	1	\$101,350.00	\$101,350.00
		4	4.875%	2	\$191,467.00	\$95,733.50
East Baton Rouge	FY 2018	2	5.000%	1	\$111,935.00	\$111,935.00
		1	4.875%	1	\$101,134.00	\$101,134.00
		1	4.375%	8	\$1,001,314.00	\$125,164.25
		5	4.500%	5	\$738,424.00	\$147,684.80
	FY 2019	6	4.875%	6	\$749,077.00	\$124,846.17
		2	5.000%	1	\$121,153.00	\$121,153.00
		3	4.375%	3	\$548,371.00	\$182,790.33
		1	4.500%	1	\$81,632.00	\$81,632.00
Louisiana Housing Corporation		1	4.750%	1	\$199,820.00	\$199,820.00
		10	4.875%	10	\$1,436,838.00	\$143,683.80
		1	5.000%	1	\$177,510.00	\$177,510.00
		3	4.375%	2	\$371,033.00	\$185,526.50

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
East Baton Rouge	FY 2016	3	4.750%	2	\$322,913.00	\$161,456.50
			4.875%	4	\$754,924.00	\$188,731.00
		4	4.375%	5	\$686,828.00	\$137,365.60
	FY 2017		4.730%	1	\$161,893.00	\$161,893.00
		1	4.375%	9	\$1,375,240.00	\$152,804.44
			4.500%	1	\$58,913.00	\$58,913.00
			4.750%	3	\$472,650.00	\$157,550.00
			4.875%	1	\$98,188.00	\$98,188.00
		2	3.875%	4	\$625,460.00	\$156,365.00
			4.375%	10	\$1,287,239.00	\$128,723.90
			4.625%	1	\$67,415.00	\$67,415.00
	FY 2018	3	3.875%	2	\$351,083.00	\$175,541.50
			4.375%	8	\$1,230,403.00	\$153,800.38
			4.500%	4	\$493,607.00	\$123,401.75
			4.625%	2	\$295,850.00	\$147,925.00
			4.875%	2	\$328,832.00	\$164,416.00
		4	4.375%	1	\$120,772.00	\$120,772.00
			4.500%	1	\$171,731.00	\$171,731.00
			4.750%	2	\$257,115.00	\$128,557.50
			4.875%	4	\$689,753.00	\$172,438.25
			5.000%	5	\$827,083.00	\$165,416.60
Louisiana Housing Corporation	FY 2018	1	4.375%	2	\$400,381.00	\$200,190.50
			4.500%	1	\$167,676.00	\$167,676.00
			4.625%	1	\$69,332.00	\$69,332.00
			4.750%	1	\$135,009.00	\$135,009.00
			4.875%	5	\$695,365.00	\$139,113.00
			5.000%	6	\$784,338.00	\$130,723.00
			5.125%	1	\$135,800.00	\$135,800.00
		2	4.375%	1	\$129,292.00	\$129,292.00
			4.750%	2	\$417,873.00	\$208,936.50
			5.000%	4	\$629,533.00	\$157,383.25
			5.125%	4	\$795,675.00	\$198,918.75

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P parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
East Baton Rouge	FY 2018	3	4.875%	1	\$84,343.00	\$84,343.00
			5.000%	3	\$545,700.00	\$181,900.00
			5.125%	1	\$213,303.00	\$213,303.00
		4	5.375%	4	\$557,711.00	\$139,427.75
			5.750%	2	\$287,155.00	\$143,577.50
	FY 2019	4	4.250%	1	\$205,000.00	\$205,000.00
			4.375%	1	\$162,393.00	\$162,393.00
			4.750%	2	\$346,750.00	\$173,375.00
		1	5.250%	1	\$140,553.00	\$140,553.00
			5.375%	1	\$144,337.00	\$144,337.00
Evangeline Franklin Grant	FY 2016	2	5.500%	1	\$107,670.00	\$107,670.00
			5.750%	4	\$491,415.00	\$122,853.75
			5.875%	2	\$305,660.00	\$152,830.00
		1	4.625%	1	\$127,272.00	\$127,272.00
			4.750%	1	\$170,000.00	\$170,000.00
	FY 2018	4	4.875%	2	\$273,686.00	\$136,843.00
			5.875%	2	\$406,009.00	\$203,004.50
			6.000%	1	\$123,190.00	\$123,190.00
		3	6.125%	3	\$453,118.00	\$151,039.33
			5.875%	2	\$225,735.00	\$112,867.50
Iberia	FY 2016	2	4.375%	1	\$74,489.00	\$74,489.00
			5.375%	1	\$118,340.00	\$118,340.00
			4.875%	1	\$93,120.00	\$93,120.00
		3	5.000%	1	\$92,150.00	\$92,150.00
			4.875%	1	\$119,387.00	\$119,387.00
	FY 2017	4	4.625%	1	\$189,150.00	\$189,150.00
			4.375%	1	\$95,243.00	\$95,243.00
			4.750%	1	\$115,430.00	\$115,430.00
		4	4.625%	1	\$170,477.00	\$170,477.00
			5.125%	1	\$95,060.00	\$95,060.00
Iberville Jackson	FY 2018	2	5.000%	1	\$199,224.00	\$199,224.00
			5.750%	1	\$45,166.00	\$45,166.00
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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Jefferson	FY 2016	1	4.500%	1	\$175,757.00	\$175,757.00
			5.000%	1	\$198,350.00	\$198,350.00
		2	5.125%	2	\$489,650.00	\$244,825.00
			4.750%	1	\$172,660.00	\$172,660.00
		3	4.875%	2	\$500,730.00	\$250,365.00
			4.750%	1	\$223,100.00	\$223,100.00
		4	4.875%	2	\$386,553.00	\$193,276.50
			4.375%	2	\$236,634.00	\$118,317.00
Jefferson	FY 2017	1	4.625%	2	\$344,735.00	\$172,367.50
			4.375%	4	\$333,792.00	\$83,448.00
		3	4.500%	3	\$508,753.00	\$169,584.33
			4.625%	1	\$160,550.00	\$160,550.00
		5	4.750%	5	\$877,793.00	\$175,558.60
			4.875%	1	\$81,496.00	\$81,496.00
		2	3.875%	3	\$440,358.00	\$146,786.00
			4.375%	7	\$815,032.00	\$116,433.14
Jefferson	FY 2018	4	4.625%	4	\$740,153.00	\$185,038.25
			4.750%	1	\$96,418.00	\$96,418.00
		3	3.875%	1	\$81,496.00	\$81,496.00
			4.750%	1	\$196,910.00	\$196,910.00
		4	4.875%	1	\$137,286.00	\$137,286.00
			4.375%	2	\$198,341.00	\$99,170.50
		5	4.875%	5	\$790,114.00	\$158,022.80
			5.000%	4	\$759,801.00	\$189,950.25
Jefferson	FY 2018	5	5.125%	5	\$716,503.00	\$143,300.60
			5.375%	1	\$167,887.00	\$167,887.00
		1	3.750%	1	\$202,000.00	\$202,000.00
			4.375%	1	\$131,537.00	\$131,537.00
		1	4.750%	1	\$117,472.00	\$117,472.00
			4.875%	4	\$639,061.00	\$159,765.25
		9	5.000%	9	\$1,456,939.00	\$161,882.11
			5.125%	6	\$902,840.00	\$150,473.33

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Jefferson	FY 2018	2	4.750%	1	\$205,000.00	\$205,000.00
			4.875%	1	\$136,770.00	\$136,770.00
		3	5.000%	7	\$976,876.00	\$139,553.71
			5.125%	7	\$1,020,508.00	\$145,786.86
			4.875%	1	\$179,193.00	\$179,193.00
			5.000%	2	\$248,620.00	\$124,310.00
			5.125%	3	\$696,945.00	\$232,315.00
	FY 2019	4	5.250%	1	\$99,910.00	\$99,910.00
			5.375%	4	\$433,352.00	\$108,338.00
			5.500%	1	\$142,373.00	\$142,373.00
			4.750%	1	\$274,500.00	\$274,500.00
			5.250%	1	\$223,100.00	\$223,100.00
			5.375%	2	\$189,356.00	\$94,678.00
			5.500%	2	\$263,597.00	\$131,798.50
Jefferson Davis	FY 2016	1	5.750%	8	\$1,166,672.00	\$145,834.00
			5.875%	1	\$260,935.00	\$260,935.00
			0.000%	1	\$135,000.00	\$135,000.00
			4.750%	2	\$317,729.00	\$158,864.50
			5.375%	1	\$136,482.00	\$136,482.00
			5.750%	2	\$349,006.00	\$174,503.00
			5.875%	3	\$635,690.00	\$211,896.67
	FY 2018	2	6.000%	2	\$404,504.00	\$202,252.00
			5.875%	2	\$276,891.00	\$138,445.50
			6.125%	1	\$117,826.00	\$117,826.00
			4.750%	1	\$51,701.00	\$51,701.00
			4.750%	1	\$135,800.00	\$135,800.00
			4.875%	1	\$112,917.00	\$112,917.00
			4.375%	1	\$68,732.00	\$68,732.00
La Salle Lafayette	FY 2016	1	4.750%	1	\$149,826.00	\$149,826.00
			5.000%	1	\$184,785.00	\$184,785.00
			5.125%	1	\$137,750.00	\$137,750.00
			4.750%	1	\$164,415.00	\$164,415.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Lafayette	FY 2016	2	4.875%	2	\$302,890.00	\$151,445.00
			5.125%	1	\$204,185.00	\$204,185.00
		3	4.875%	1	\$72,750.00	\$72,750.00
		4	4.375%	2	\$324,021.00	\$162,010.50
	FY 2017	1	4.250%	1	\$179,450.00	\$179,450.00
			4.625%	1	\$164,900.00	\$164,900.00
		2	4.625%	2	\$315,250.00	\$157,625.00
		3	4.750%	1	\$208,549.00	\$208,549.00
		4	4.875%	1	\$112,917.00	\$112,917.00
	FY 2018		4.750%	1	\$128,783.00	\$128,783.00
			4.875%	1	\$179,353.00	\$179,353.00
			5.000%	1	\$88,464.00	\$88,464.00
Lafourche Lincoln	FY 2018	1	4.750%	1	\$189,150.00	\$189,150.00
			4.875%	3	\$324,079.00	\$108,026.33
			5.000%	1	\$113,898.00	\$113,898.00
		2	5.125%	1	\$190,000.00	\$190,000.00
	FY 2019		4.750%	2	\$377,815.00	\$188,907.50
		3	4.875%	1	\$88,263.00	\$88,263.00
		4	5.125%	1	\$192,060.00	\$192,060.00
			5.250%	1	\$203,700.00	\$203,700.00
	FY 2019	1	5.375%	1	\$212,430.00	\$212,430.00
			4.750%	1	\$129,600.00	\$129,600.00
		2	4.875%	2	\$274,376.00	\$137,188.00
			3.250%	1	\$73,150.00	\$73,150.00
Livingston	FY 2018	1	4.750%	1	\$167,810.00	\$167,810.00
		2	5.000%	1	\$149,246.00	\$149,246.00
	FY 2017	3	4.875%	1	\$67,900.00	\$67,900.00
			4.500%	1	\$194,000.00	\$194,000.00
	FY 2019	1	4.875%	1	\$162,960.00	\$162,960.00
		1	4.375%	1	\$127,546.00	\$127,546.00
Louisiana Housing Corporation	FY 2019		4.500%	1	\$112,755.00	\$112,755.00
		2	4.375%	1	\$224,925.00	\$224,925.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Livingston	FY 2016	2	4.875%	1	\$123,619.00	\$123,619.00
		3	4.375%	2	\$307,231.00	\$153,615.50
			4.750%	2	\$319,130.00	\$159,565.00
			4.875%	2	\$292,012.00	\$146,006.00
	FY 2017	4	4.375%	2	\$395,811.00	\$197,905.50
		1	4.625%	1	\$181,293.00	\$181,293.00
		2	4.750%	1	\$129,980.00	\$129,980.00
			4.375%	3	\$471,771.00	\$157,257.00
	FY 2018	3	4.625%	1	\$178,480.00	\$178,480.00
			3.875%	1	\$178,899.00	\$178,899.00
			4.500%	1	\$144,337.00	\$144,337.00
			4.875%	1	\$166,920.00	\$166,920.00
	FY 2019		5.250%	1	\$145,500.00	\$145,500.00
		4	4.000%	1	\$161,186.00	\$161,186.00
		1	5.000%	3	\$322,078.00	\$107,359.33
			4.375%	1	\$126,663.00	\$126,663.00
	FY 2020		4.625%	1	\$111,416.00	\$111,416.00
			4.875%	5	\$778,132.00	\$155,626.40
			5.000%	1	\$179,353.00	\$179,353.00
			5.375%	1	\$161,912.00	\$161,912.00
	FY 2021	2	4.875%	2	\$299,730.00	\$149,865.00
			5.000%	4	\$649,810.00	\$162,452.50
			5.125%	1	\$190,000.00	\$190,000.00
		3	5.000%	1	\$135,807.00	\$135,807.00
	FY 2022		5.250%	1	\$174,600.00	\$174,600.00
		4	5.375%	1	\$132,456.00	\$132,456.00
			4.750%	1	\$101,200.00	\$101,200.00
			5.500%	1	\$146,301.00	\$146,301.00
	FY 2023		5.750%	2	\$351,140.00	\$175,570.00
			5.875%	2	\$267,854.00	\$133,927.00
		1	4.875%	1	\$145,319.00	\$145,319.00
			5.875%	2	\$329,422.00	\$164,711.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Natchitoches	FY 2016	1	5.125%	1	\$133,860.00	\$133,860.00
	FY 2017	2	4.375%	2	\$243,507.00	\$121,753.50
		3	4.375%	1	\$86,668.00	\$86,668.00
		4	5.000%	1	\$114,880.00	\$114,880.00
Orleans	FY 2018	1	5.000%	1	\$56,384.00	\$56,384.00
	FY 2016	1	4.375%	6	\$829,299.00	\$138,216.50
			4.500%	4	\$526,192.00	\$131,548.00
			4.875%	3	\$373,117.00	\$124,372.33
			5.000%	1	\$193,030.00	\$193,030.00
		2	4.375%	1	\$215,033.00	\$215,033.00
			4.300%	2	\$289,656.00	\$144,828.00
			4.750%	1	\$159,600.00	\$159,600.00
			4.875%	4	\$549,426.00	\$137,356.50
		3	4.375%	4	\$620,550.00	\$155,137.50
		4	4.375%	3	\$495,753.00	\$165,251.00
			4.625%	1	\$223,100.00	\$223,100.00
			4.750%	1	\$244,150.00	\$244,150.00
FY 2017			4.875%	2	\$376,804.00	\$188,402.00
		1	3.875%	3	\$428,495.00	\$142,831.67
			4.375%	6	\$864,548.00	\$144,091.33
			4.300%	5	\$613,272.00	\$122,654.40
			4.625%	1	\$117,103.00	\$117,103.00
			4.750%	3	\$459,489.00	\$153,163.00
			4.875%	1	\$78,255.00	\$78,255.00
		2	4.375%	13	\$1,969,052.00	\$151,465.54
			4.500%	1	\$141,391.00	\$141,391.00
			4.625%	3	\$350,229.00	\$116,743.00
			4.750%	2	\$268,610.00	\$134,305.00
		3	3.875%	5	\$753,316.00	\$150,663.20
			4.375%	7	\$898,806.00	\$128,400.86
			4.500%	2	\$307,330.00	\$153,665.00
			4.750%	1	\$100,800.00	\$100,800.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Orleans	FY 2017	3	4.875%	4	\$690,827.00	\$172,706.75
			5.000%	2	\$452,030.00	\$226,015.00
			5.125%	2	\$312,230.00	\$156,115.00
			5.250%	2	\$388,800.00	\$194,400.00
			4.375%	2	\$256,271.00	\$128,135.50
		4	4.500%	1	\$122,735.00	\$122,735.00
			4.750%	1	\$81,196.00	\$81,196.00
			4.875%	3	\$435,575.00	\$145,191.67
			5.000%	5	\$786,362.00	\$157,272.40
			5.125%	8	\$1,304,313.00	\$163,039.13
	FY 2018	1	5.250%	1	\$171,690.00	\$171,690.00
			4.750%	1	\$162,011.00	\$162,011.00
			4.875%	7	\$1,285,356.00	\$183,622.29
			5.000%	8	\$1,093,875.00	\$136,734.38
			5.125%	4	\$904,145.00	\$226,036.25
		2	4.500%	1	\$182,300.00	\$182,300.00
			4.750%	2	\$359,774.00	\$179,887.00
			4.875%	1	\$137,464.00	\$137,464.00
			5.000%	3	\$507,748.00	\$169,249.33
			5.125%	5	\$902,153.00	\$180,430.60
		3	5.250%	2	\$305,270.00	\$152,635.00
			5.000%	1	\$155,103.00	\$155,103.00
			5.000%	1	\$97,206.00	\$97,206.00
			5.125%	2	\$370,540.00	\$185,270.00
			5.250%	3	\$392,005.00	\$130,668.33
		4	5.375%	6	\$830,164.00	\$138,360.67
			5.500%	3	\$368,009.00	\$122,669.67
			4.625%	1	\$90,210.00	\$90,210.00
			4.750%	1	\$309,430.00	\$309,430.00
			4.875%	1	\$143,846.00	\$143,846.00
			5.250%	1	\$121,250.00	\$121,250.00
			5.375%	1	\$206,196.00	\$206,196.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Orleans	FY 2018	4	5.625%	2	\$315,250.00	\$157,625.00
			5.750%	10	\$1,634,429.00	\$163,442.90
			5.875%	4	\$638,912.00	\$159,728.00
			6.125%	1	\$162,011.00	\$162,011.00
Orleans	FY 2019	1	4.875%	1	\$204,250.00	\$204,250.00
			5.375%	1	\$201,286.00	\$201,286.00
			5.750%	1	\$130,950.00	\$130,950.00
			5.875%	4	\$446,266.00	\$111,566.50
Ouachita	FY 2016	2	6.000%	1	\$118,750.00	\$118,750.00
			6.125%	3	\$388,768.00	\$129,589.33
			6.125%	1	\$145,712.00	\$145,712.00
			4.375%	1	\$155,138.00	\$155,138.00
Ouachita	FY 2017	3	5.000%	1	\$149,380.00	\$149,380.00
			4.500%	1	\$142,246.00	\$142,246.00
			4.875%	1	\$88,369.00	\$88,369.00
			4.750%	1	\$193,903.00	\$193,903.00
Plaquemines	FY 2018	2	4.875%	1	\$112,917.00	\$112,917.00
			5.000%	2	\$335,135.00	\$167,567.50
			5.125%	1	\$149,283.00	\$149,283.00
			5.375%	1	\$148,410.00	\$148,410.00
Plaquemines	FY 2019	4	4.375%	1	\$135,990.00	\$135,990.00
			4.875%	1	\$130,099.00	\$130,099.00
			5.125%	1	\$315,250.00	\$315,250.00
			3.875%	1	\$204,723.00	\$204,723.00
Pointe Coupee	FY 2016	2	4.500%	1	\$217,979.00	\$217,979.00
			4.875%	1	\$208,650.00	\$208,650.00
			4.875%	1	\$148,441.00	\$148,441.00
			4.500%	1	\$126,663.00	\$126,663.00
Rapides	FY 2016	1	4.875%	3	\$438,189.00	\$146,063.00
			4.750%	1	\$123,500.00	\$123,500.00
			4.875%	1	\$169,750.00	\$169,750.00
			4.375%	3	\$277,478.00	\$92,492.67

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Rapides	FY 2016	3	4.750%	1	\$125,130.00	\$125,130.00
			4.875%	1	\$86,406.00	\$86,406.00
		4	4.375%	3	\$289,556.00	\$96,518.67
	FY 2017	1	3.875%	1	\$123,393.00	\$123,393.00
			4.375%	3	\$257,678.00	\$85,892.67
			4.500%	1	\$93,279.00	\$93,279.00
		2	4.375%	8	\$892,495.00	\$111,561.88
		3	3.875%	3	\$356,655.00	\$118,885.00
			4.375%	1	\$188,800.00	\$188,800.00
			4.500%	1	\$143,560.00	\$143,560.00
			4.875%	1	\$96,715.00	\$96,715.00
			5.125%	1	\$146,470.00	\$146,470.00
		4	4.875%	3	\$423,683.00	\$141,227.67
	FY 2018		5.000%	1	\$149,246.00	\$149,246.00
			5.125%	1	\$214,700.00	\$214,700.00
			5.250%	1	\$158,110.00	\$158,110.00
			5.375%	1	\$63,050.00	\$63,050.00
		1	4.875%	1	\$84,932.00	\$84,932.00
			5.000%	2	\$206,196.00	\$103,098.00
			5.125%	1	\$117,855.00	\$117,855.00
			5.250%	1	\$47,042.00	\$47,042.00
	FY 2019	2	4.750%	1	\$169,750.00	\$169,750.00
			5.000%	2	\$299,474.00	\$149,737.00
		3	4.875%	1	\$176,739.00	\$176,739.00
	FY 2019		5.250%	1	\$116,400.00	\$116,400.00
			5.375%	1	\$149,737.00	\$149,737.00
		4	5.750%	1	\$140,650.00	\$140,650.00
		2	5.875%	1	\$66,276.00	\$66,276.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Sabine	FY 2016	1	4.375%	1	\$68,732.00	\$68,732.00
			4.875%	1	\$115,862.00	\$115,862.00
		3	4.750%	1	\$74,100.00	\$74,100.00
	FY 2017	2	3.875%	1	\$103,098.00	\$103,098.00
		3	4.375%	1	\$100,642.00	\$100,642.00
			4.625%	1	\$90,210.00	\$90,210.00
	FY 2018	1	4.875%	1	\$78,551.00	\$78,551.00
		4	5.875%	1	\$97,206.00	\$97,206.00
			4.875%	1	\$78,551.00	\$78,551.00
	FY 2019	1	4.875%	1	\$119,790.00	\$119,790.00
St. Bernard	FY 2016	1	4.500%	1	\$152,192.00	\$152,192.00
		3	4.375%	1	\$123,500.00	\$123,500.00
			4.750%	1	\$466,396.00	\$466,396.00
	FY 2017	1	4.375%	1	\$161,912.00	\$161,912.00
			4.500%	1	\$109,250.00	\$109,250.00
		2	4.625%	1	\$294,562.00	\$294,562.00
	FY 2018	2	3.875%	2	\$675,897.00	\$337,948.50
		3	4.375%	5	\$150,350.00	\$30,070.00
			4.625%	1	\$65,960.00	\$65,960.00
	FY 2019	4	4.875%	1	\$135,990.00	\$135,990.00
St. Charles	FY 2016	4	5.125%	1	\$128,250.00	\$128,250.00
			4.875%	2	\$294,566.00	\$147,283.00
		1	4.875%	3	\$314,127.00	\$104,709.00
	FY 2017	2	5.000%	1	\$131,572.00	\$131,572.00
			4.875%	1	\$137,464.00	\$137,464.00
			5.000%	1	\$109,971.00	\$109,971.00
	FY 2018	4	5.125%	1	\$168,780.00	\$168,780.00
			5.750%	1	\$161,505.00	\$161,505.00
		1	4.375%	1	\$162,011.00	\$162,011.00
	FY 2019	2	4.875%	1	\$166,355.00	\$166,355.00
		4	4.875%	2	\$301,608.00	\$150,804.00
			4.500%	1	\$90,909.00	\$90,909.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
St. Charles	FY 2017	4	4.875%	1	\$239,089.00	\$239,089.00
			5.125%	1	\$161,738.00	\$161,738.00
		1	4.875%	1	\$117,826.00	\$117,826.00
		2	5.125%	1	\$134,830.00	\$134,830.00
	FY 2018	3	5.375%	1	\$106,700.00	\$106,700.00
		4	5.750%	1	\$130,465.00	\$130,465.00
		2	5.875%	1	\$127,645.00	\$127,645.00
		1	4.375%	2	\$276,806.00	\$138,403.00
St. John the Baptist	FY 2016		4.500%	1	\$137,464.00	\$137,464.00
		3	4.875%	2	\$263,390.00	\$131,695.00
		4	4.625%	1	\$174,115.00	\$174,115.00
		1	4.500%	2	\$467,941.00	\$233,970.50
	FY 2017	2	3.875%	1	\$211,105.00	\$211,105.00
			4.375%	1	\$179,450.00	\$179,450.00
			4.500%	1	\$101,597.00	\$101,597.00
		3	4.375%	1	\$181,649.00	\$181,649.00
	FY 2018		4.875%	1	\$166,920.00	\$166,920.00
		1	4.875%	1	\$142,373.00	\$142,373.00
			5.125%	1	\$158,595.00	\$158,595.00
		2	5.125%	1	\$159,747.00	\$159,747.00
St. Landry	FY 2019	3	5.750%	1	\$135,500.00	\$135,500.00
		4	5.750%	3	\$484,581.00	\$161,527.00
		1	4.750%	1	\$82,478.00	\$82,478.00
		2	4.375%	1	\$92,857.00	\$92,857.00
St. Martin	FY 2016	1	4.250%	1	\$300,700.00	\$300,700.00
		1	4.500%	1	\$45,166.00	\$45,166.00
		3	4.375%	2	\$202,779.00	\$101,389.50
		3	4.625%	1	\$74,690.00	\$74,690.00
St. Mary	FY 2017	3	4.625%	1	\$135,800.00	\$135,800.00
		2	4.875%	1	\$66,326.00	\$66,326.00
		2	4.500%	1	\$342,676.00	\$114,225.33
		1	4.500%	3	\$197,652.00	\$98,826.00
St. Tammany	FY 2016		4.875%	2		

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
St. Tammany	FY 2016	2	4.375%	2	\$292,110.00	\$146,055.00
			5.000%	1	\$286,150.00	\$286,150.00
		3	4.375%	1	\$105,061.00	\$105,061.00
		4	4.625%	1	\$213,400.00	\$213,400.00
	FY 2017	1	4.375%	2	\$291,619.00	\$145,809.50
			4.625%	1	\$121,735.00	\$121,735.00
			4.750%	1	\$195,533.00	\$195,533.00
		2	3.875%	2	\$223,869.00	\$111,934.50
			4.250%	1	\$189,150.00	\$189,150.00
			4.375%	6	\$970,592.00	\$161,765.33
		3	3.875%	2	\$353,479.00	\$176,739.50
			4.375%	2	\$286,711.00	\$143,355.50
			4.500%	1	\$132,554.00	\$132,554.00
			4.750%	1	\$167,810.00	\$167,810.00
			4.875%	1	\$148,265.00	\$148,265.00
			5.250%	1	\$161,405.00	\$161,405.00
		4	4.750%	2	\$222,397.00	\$111,198.50
			4.875%	3	\$490,615.00	\$163,538.33
			5.000%	1	\$86,896.00	\$86,896.00
	FY 2018		5.125%	1	\$131,920.00	\$131,920.00
		1	4.750%	3	\$636,320.00	\$212,106.67
			4.875%	3	\$596,353.00	\$198,784.33
			5.000%	2	\$259,725.00	\$129,862.50
			5.125%	3	\$472,396.00	\$157,465.33
		2	4.875%	1	\$240,560.00	\$240,560.00
			5.000%	4	\$549,854.00	\$137,463.50
		3	5.375%	1	\$132,554.00	\$132,554.00
			4.875%	1	\$152,191.00	\$152,191.00
			5.125%	1	\$209,520.00	\$209,520.00
			5.250%	1	\$116,303.00	\$116,303.00
		4	4.750%	1	\$142,590.00	\$142,590.00
			5.375%	1	\$124,000.00	\$124,000.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
St. Tammany	FY 2018	4	5.750%	2	\$281,210.00	\$140,605.00
			5.875%	3	\$386,424.00	\$128,808.00
	FY 2019	1	4.875%	2	\$269,081.00	\$134,540.50
			5.875%	1	\$197,000.00	\$197,000.00
Tangipahoa	FY 2016		6.000%	1	\$177,995.00	\$177,995.00
		1	4.375%	1	\$162,011.00	\$162,011.00
		2	4.500%	3	\$438,877.00	\$146,292.33
		3	4.375%	2	\$310,176.00	\$155,088.00
	FY 2017	4	4.375%	3	\$438,188.00	\$146,062.67
			4.625%	1	\$157,140.00	\$157,140.00
		1	4.375%	1	\$146,301.00	\$146,301.00
	FY 2018		4.500%	3	\$536,993.00	\$178,997.67
			4.625%	1	\$145,500.00	\$145,500.00
		2	3.875%	1	\$169,665.00	\$169,665.00
Terrebonne Union Vermilion	FY 2018		4.375%	2	\$250,380.00	\$125,190.00
		3	3.875%	3	\$422,701.00	\$140,900.33
			4.375%	2	\$308,876.00	\$154,438.00
		4	4.375%	1	\$127,645.00	\$127,645.00
	FY 2019	1	4.875%	1	\$171,690.00	\$171,690.00
		2	5.125%	1	\$145,500.00	\$145,500.00
		4	4.375%	2	\$310,100.00	\$155,050.00
			5.375%	1	\$168,780.00	\$168,780.00
	FY 2016		5.750%	2	\$237,053.00	\$118,526.50
		1	6.125%	1	\$183,121.00	\$183,121.00
			4.750%	1	\$144,827.00	\$144,827.00
			5.375%	1	\$146,680.00	\$146,680.00
	FY 2018		5.875%	1	\$109,971.00	\$109,971.00
		2	5.000%	1	\$160,050.00	\$160,050.00
		3	4.375%	1	\$106,150.00	\$106,150.00
		2	4.500%	1	\$94,261.00	\$94,261.00
		3	4.875%	1	\$175,085.00	\$175,085.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Vernon	FY 2016	2	5.000%	1	\$97,000.00	\$97,000.00
	FY 2017	3	4.375%	1	\$172,175.00	\$172,175.00
	FY 2018	2	4.750%	2	\$339,384.00	\$179,692.00
	FY 2019	1	5.750%	1	\$80,510.00	\$80,510.00
Washington	FY 2016	4	6.125%	1	\$143,355.00	\$143,355.00
	FY 2018	3	4.375%	1	\$133,536.00	\$133,536.00
	FY 2019	4	5.250%	1	\$103,790.00	\$103,790.00
	FY 2019	4	5.875%	1	\$89,842.00	\$89,842.00
Webster	FY 2016	2	4.750%	1	\$126,100.00	\$126,100.00
	FY 2016	1	4.375%	1	\$84,693.00	\$84,693.00
	FY 2017	4	4.750%	1	\$125,850.00	\$125,850.00
	FY 2017	1	4.250%	1	\$116,400.00	\$116,400.00
West Baton Rouge	FY 2018	3	4.625%	1	\$93,000.00	\$93,000.00
	FY 2018	3	5.125%	1	\$308,750.00	\$308,750.00
	FY 2019	1	5.250%	1	\$126,100.00	\$126,100.00
	FY 2019	1	5.750%	1	\$86,528.00	\$86,528.00
Winn	FY 2016	1	4.375%	1	\$182,041.00	\$182,041.00
	FY 2017	4	4.375%	1	\$196,278.00	\$196,278.00
	FY 2017	1	4.625%	1	\$130,950.00	\$130,950.00
	FY 2018	1	4.875%	1	\$128,627.00	\$128,627.00
	FY 2018	2	4.375%	1	\$250,381.00	\$250,381.00
	FY 2018	1	5.125%	1	\$180,420.00	\$180,420.00
	FY 2018	2	4.750%	1	\$179,450.00	\$179,450.00
	FY 2018	3	5.000%	1	\$162,011.00	\$162,011.00
	FY 2016	3	5.000%	1	\$162,011.00	\$162,011.00
	FY 2016	4	0.000%	1	\$158,585.00	\$158,585.00
	FY 2016	5	5.375%	1	\$182,592.00	\$182,592.00
	FY 2016	5	5.875%	1	\$186,558.00	\$186,558.00
	FY 2016	2	4.500%	1	\$41,729.00	\$41,729.00
			Subtotal	1373	\$199,229,855.00	\$145,105.50

Pooled Loan Demographics

	Average	November 2018	November 2017
Average Income	\$48,891.89	\$48,072.73	\$54,088.21
Average Age	35.10	39.00	37.20
Average FICO	695	706	711
Race By Majority	Black/African American	Black/African American	Black/African American
Ethnicity By Majority	Non-Hispanic	Non-Hispanic	Non-Hispanic
Marital Status By Majority	Single	Single	Single

Pooled Loans FICO Score

Interest Rate	FICO Score	Total Loan Count	Total Loan Amount	Average Loan Amount
0.000%	640 - 659	1	\$135,000.00	\$135,000.00
	660 - 679	2	\$334,735.00	\$167,367.50
	>= 700	3	\$419,941.00	\$139,980.33
	>= 700	1	\$73,150.00	\$73,150.00
3.250%	>= 700	1	\$202,000.00	\$202,000.00
	640 - 659	10	\$1,206,476.00	\$120,647.60
	660 - 679	14	\$2,028,375.00	\$144,883.93
	680 - 699	13	\$1,586,456.00	\$122,035.08
3.750%	>= 700	27	\$4,104,018.00	\$152,000.67
	640 - 659	1	\$161,186.00	\$161,186.00
	660 - 679	1	\$65,687.00	\$65,687.00
	>= 700	1	\$121,250.00	\$121,250.00
4.000%	640 - 659	1	\$179,450.00	\$179,450.00
	660 - 679	1	\$300,700.00	\$300,700.00
	>= 700	3	\$510,550.00	\$170,183.33
	No Score	16	\$2,102,421.00	\$131,401.31
4.250%	640 - 659	159	\$20,529,517.00	\$129,116.46
	660 - 679	137	\$18,127,979.00	\$132,321.01
	680 - 699	88	\$11,859,974.00	\$134,772.43
	>= 700	169	\$22,504,289.00	\$133,161.47
4.500%	No Score	1	\$93,279.00	\$93,279.00

Louisiana Housing Corporation

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Interest Rate	FICO Score	Total Loan Count	Total Loan Amount	Average Loan Amount
4.500%	640 - 659	26	\$3,541,712.00	\$136,219.69
	660 - 679	31	\$4,110,384.00	\$132,593.03
	680 - 699	23	\$2,950,957.00	\$128,302.48
	>= 700	41	\$5,698,131.00	\$138,978.80
		2	\$180,748.00	\$90,374.00
4.625%	620 - 639	10	\$1,528,497.00	\$152,849.70
	640 - 659	6	\$883,458.00	\$147,243.00
	660 - 679	9	\$1,249,661.00	\$138,851.22
	680 - 699	35	\$5,432,353.00	\$155,215.80
	>= 700	17	\$2,549,520.00	\$149,971.76
4.750%	640 - 659	20	\$3,518,691.00	\$175,934.55
	660 - 679	23	\$3,727,690.00	\$162,073.48
	680 - 699	56	\$9,008,720.00	\$160,870.00
	>= 700	25	\$2,813,412.00	\$112,536.48
	No Score	104	\$13,611,568.00	\$130,880.46
4.875%	640 - 659	88	\$11,903,302.00	\$135,264.80
	660 - 679	51	\$6,739,489.00	\$132,146.84
	680 - 699	125	\$17,920,605.00	\$143,364.84
	>= 700	1	\$90,909.00	\$90,909.00
		23	\$3,700,678.00	\$160,899.04
5.000%	640 - 659	23	\$3,446,669.00	\$149,855.17
	660 - 679	29	\$3,902,479.00	\$134,568.24
	680 - 699	62	\$9,344,231.00	\$150,713.40
	>= 700	15	\$2,410,492.00	\$160,699.47
		14	\$2,254,504.00	\$161,036.00
5.125%	640 - 659	21	\$3,280,614.00	\$156,219.71
	660 - 679	49	\$8,851,203.00	\$180,636.80
	680 - 699	6	\$993,717.00	\$165,619.50
	>= 700	7	\$997,166.00	\$142,452.29
		6	\$846,128.00	\$141,021.33
5.250%	640 - 659	16	\$2,130,145.00	\$133,134.06
	660 - 679	10	\$1,333,209.00	\$133,320.90
	680 - 699			
	>= 700			
5.375%	640 - 659			
	660 - 679			
	680 - 699			
	>= 700			

Interest Rate	FICO Score	Total Loan Count	Total Loan Amount	Average Loan Amount
5.375%	660 - 679	5	\$685,358.00	\$137,071.60
	680 - 699	9	\$1,193,227.00	\$132,580.78
	>= 700	23	\$3,006,614.00	\$130,722.35
5.500%	640 - 659	2	\$222,690.00	\$111,345.00
	660 - 679	1	\$146,301.00	\$146,301.00
	680 - 699	6	\$790,810.00	\$131,801.67
5.625%	>= 700	3	\$503,099.00	\$167,699.67
	660 - 679	1	\$121,735.00	\$121,735.00
	680 - 699	1	\$172,175.00	\$172,175.00
5.750%	>= 700	2	\$315,250.00	\$157,625.00
	640 - 659	6	\$835,109.00	\$139,184.83
	660 - 679	9	\$1,265,560.00	\$140,617.78
5.875%	680 - 699	7	\$1,163,383.00	\$166,197.57
	>= 700	33	\$4,531,555.00	\$137,319.85
	640 - 659	12	\$1,958,792.00	\$163,232.67
6.000%	660 - 679	6	\$1,076,747.00	\$179,457.83
	680 - 699	6	\$762,333.00	\$127,055.50
	>= 700	15	\$1,915,144.00	\$127,676.27
6.125%	640 - 659	1	\$123,190.00	\$123,190.00
	660 - 679	1	\$118,750.00	\$118,750.00
	>= 700	3	\$582,499.00	\$194,166.33
Subtotal	640 - 659	4	\$544,748.00	\$136,187.00
	680 - 699	3	\$433,052.00	\$144,350.67
	>= 700	6	\$881,121.00	\$146,853.50
		1789	\$250,946,917.00	\$140,272.17



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Parish

1/1/2015 to 11/30/2018

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Acadia			4	4.625%	\$528,827.00	\$132,206.75	0.18%	\$135,100.00	\$46,912.23	2.50
	FY 2015	4	1	4.375%	\$96,715.00	\$96,715.00	0.03%	\$98,500.00	\$20,799.96	2.00
	FY 2016	2	1	4.375%	\$176,641.00	\$176,641.00	0.06%	\$179,900.00	\$52,728.00	4.00
	FY 2017	4	1	4.875%	\$109,971.00	\$109,971.00	0.04%	\$112,000.00	\$35,100.00	1.00
	FY 2018	2	1	4.875%	\$145,500.00	\$145,500.00	0.05%	\$150,000.00	\$79,020.96	3.00
Allen			4	4.719%	\$441,776.00	\$110,444.00	0.15%	\$111,000.00	\$53,915.88	2.00
	FY 2015	3	1	4.500%	\$50,000.00	\$50,000.00	0.02%	\$46,000.00	\$25,989.12	3.00
	FY 2016	1	1	5.125%	\$184,300.00	\$184,300.00	0.06%	\$190,000.00	\$90,333.00	2.00
		3	1	4.875%	\$91,315.00	\$91,315.00	0.03%	\$93,000.00	\$49,777.67	2.00
	FY 2018	1	1	4.375%	\$116,161.00	\$116,161.00	0.04%	\$115,000.00	\$49,563.72	1.00
Ascension			35	4.607%	\$6,321,443.00	\$180,612.66	2.11%	\$185,224.69	\$52,196.59	2.23
	FY 2015	3	2	4.375%	\$427,120.00	\$213,560.00	0.14%	\$217,500.00	\$46,164.54	2.00
		4	1	4.375%	\$146,202.00	\$146,202.00	0.05%	\$148,900.00	\$56,638.44	5.00
		1	4	4.781%	\$674,272.00	\$168,568.00	0.22%	\$172,914.75	\$51,397.92	2.25
	FY 2016	4	3	4.500%	\$663,159.00	\$221,053.00	0.22%	\$231,768.33	\$59,341.88	1.33
		1	8	4.453%	\$1,538,088.00	\$192,261.00	0.51%	\$196,825.00	\$63,150.74	1.63
		2	4	4.250%	\$625,951.00	\$156,487.75	0.21%	\$159,375.00	\$51,298.68	2.75
	FY 2017	3	2	4.688%	\$345,680.00	\$172,840.00	0.12%	\$179,000.00	\$48,690.00	2.50
		4	2	4.375%	\$460,018.00	\$230,009.00	0.15%	\$234,250.00	\$54,689.72	2.00
		1	3	4.875%	\$476,332.00	\$158,777.33	0.16%	\$161,300.00	\$48,719.42	1.67
		2	2	4.875%	\$375,154.00	\$187,577.00	0.13%	\$192,000.00	\$34,721.89	4.00
		4	3	5.208%	\$364,615.00	\$121,538.33	0.12%	\$125,500.00	\$33,389.20	2.67
	FY 2018	1	1	4.750%	\$224,852.00	\$224,852.00	0.08%	\$229,000.00	\$61,366.19	2.00
Avoyelles			4	4.781%	\$376,313.00	\$94,078.25	0.13%	\$95,062.50	\$36,398.61	1.50
	FY 2015	3	1	4.375%	\$89,030.00	\$89,030.00	0.03%	\$87,250.00	\$27,108.00	1.00
	FY 2018	1	1	4.875%	\$130,591.00	\$130,591.00	0.04%	\$133,000.00	\$53,310.48	1.00
		3	1	5.000%	\$83,460.00	\$83,460.00	0.03%	\$85,000.00	\$38,760.00	2.00
	FY 2019	1	1	4.875%	\$73,232.00	\$73,232.00	0.02%	\$75,000.00	\$26,415.96	2.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Beauregard			7	4.750%	\$721,213.00	\$103,030.43	0.24%	\$105,642.86	\$45,044.64	1.86
	FY 2016	2	1	4.375%	\$66,768.00	\$66,768.00	0.02%	\$68,000.00	\$26,000.04	2.00
		3	1	4.875%	\$138,225.00	\$138,225.00	0.05%	\$142,500.00	\$45,759.96	1.00
	FY 2017	1	2	4.438%	\$219,914.00	\$109,957.00	0.07%	\$112,500.00	\$58,073.52	2.50
		2	1	4.375%	\$132,890.00	\$132,890.00	0.04%	\$137,000.00	\$32,495.15	1.00
	FY 2019	3	1	4.625%	\$45,590.00	\$45,590.00	0.02%	\$47,000.00	\$42,161.52	1.00
		1	1	6.125%	\$117,826.00	\$117,826.00	0.04%	\$120,000.00	\$52,748.76	3.00
Bienville			1	4.375%	\$164,956.00	\$164,956.00	0.06%	\$167,999.00	\$62,308.20	3.00
	FY 2016	3	1	4.375%	\$164,956.00	\$164,956.00	0.06%	\$167,999.00	\$62,308.20	3.00
Bossier			116	4.744%	\$17,117,438.00	\$147,564.12	5.71%	\$151,193.06	\$50,852.40	2.03
	FY 2015	3	3	4.375%	\$460,306.00	\$153,435.33	0.15%	\$156,266.67	\$33,560.00	1.67
		4	3	4.375%	\$373,116.00	\$124,372.00	0.12%	\$126,666.67	\$35,827.85	1.67
	FY 2016	1	2	4.688%	\$391,833.00	\$195,916.50	0.13%	\$200,950.00	\$72,434.82	1.50
		2	5	4.800%	\$725,830.00	\$145,166.00	0.24%	\$148,700.00	\$62,504.60	2.60
		3	6	4.604%	\$824,031.00	\$137,338.50	0.27%	\$140,916.67	\$54,195.54	1.67
		4	9	4.528%	\$1,623,980.00	\$180,442.22	0.54%	\$184,848.89	\$60,442.87	2.89
	FY 2017	1	13	4.471%	\$1,647,640.00	\$126,741.54	0.55%	\$129,584.62	\$47,183.32	1.69
		2	11	4.193%	\$1,552,408.00	\$141,128.00	0.52%	\$144,981.64	\$42,471.81	1.73
		3	12	4.708%	\$1,711,386.00	\$142,615.50	0.57%	\$146,046.25	\$54,335.65	1.92
		4	10	4.900%	\$1,712,790.00	\$171,279.00	0.57%	\$175,289.90	\$49,465.73	1.70
	FY 2018	1	9	4.889%	\$1,412,567.00	\$156,951.89	0.47%	\$160,320.22	\$59,731.65	2.44
		2	11	5.034%	\$1,783,622.00	\$162,147.45	0.60%	\$166,428.73	\$53,562.40	1.91
		3	7	5.268%	\$852,693.00	\$121,813.29	0.28%	\$124,614.29	\$47,950.85	1.43
		4	8	5.156%	\$1,295,161.00	\$161,895.13	0.43%	\$166,350.63	\$52,794.10	3.25
	FY 2019	1	7	5.000%	\$750,075.00	\$107,153.57	0.25%	\$110,500.00	\$36,017.84	1.86
Caddo			290	4.632%	\$37,093,593.00	\$127,908.94	12.38%	\$130,725.74	\$45,639.73	1.77



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2015	3	6	4.375%	\$559,907.00	\$93,317.83	0.19%	\$95,040.00	\$43,848.71	1.17
		4	14	4.429%	\$1,346,059.00	\$96,147.07	0.45%	\$98,318.57	\$37,061.49	1.79
	FY 2016	1	22	4.517%	\$2,651,154.00	\$120,507.00	0.88%	\$123,027.27	\$41,806.03	1.95
		2	18	4.715%	\$2,427,889.00	\$134,882.72	0.81%	\$137,977.78	\$50,960.26	1.78
		3	16	4.547%	\$2,135,316.00	\$133,457.25	0.71%	\$136,665.31	\$44,138.86	1.56
		4	17	4.419%	\$2,119,720.00	\$124,689.41	0.71%	\$127,454.32	\$43,027.39	2.35
	FY 2017	1	34	4.426%	\$4,113,325.00	\$120,980.15	1.37%	\$123,670.59	\$44,740.49	1.82
		2	25	4.350%	\$3,327,721.00	\$133,108.84	1.11%	\$136,827.00	\$48,004.33	1.52
		3	32	4.289%	\$4,250,812.00	\$132,837.88	1.42%	\$134,612.50	\$48,921.29	1.78
		4	13	4.837%	\$1,556,758.00	\$119,750.62	0.52%	\$122,769.23	\$44,378.40	1.23
	FY 2018	1	19	4.605%	\$2,787,545.00	\$146,712.89	0.93%	\$149,976.79	\$46,407.56	1.47
		2	26	4.957%	\$3,371,534.00	\$129,674.38	1.12%	\$132,901.92	\$47,696.61	1.77
		3	15	5.142%	\$2,098,869.00	\$139,924.60	0.70%	\$143,195.80	\$51,859.51	1.80
		4	18	5.611%	\$2,398,608.00	\$133,256.00	0.80%	\$136,555.56	\$46,003.36	2.00
	FY 2019	1	11	5.205%	\$1,360,105.00	\$123,645.91	0.45%	\$126,025.00	\$35,229.28	2.00
		2	4	2.938%	\$588,271.00	\$147,067.75	0.20%	\$148,475.00	\$49,961.60	2.25
Calcasieu			10	4.700%	\$1,735,558.00	\$173,555.80	0.58%	\$179,410.10	\$56,346.90	2.40
FY 2016	2	2	4.875%	\$412,109.00	\$206,054.50	0.14%	\$212,427.50	\$74,576.64	2.00	
	3	2	4.625%	\$416,610.00	\$208,305.00	0.14%	\$219,250.00	\$57,634.40	4.00	
	4	1	4.625%	\$176,540.00	\$176,540.00	0.06%	\$182,000.00	\$65,665.76	2.00	
FY 2017	1	1	4.500%	\$137,365.00	\$137,365.00	0.05%	\$139,900.00	\$37,164.00	3.00	
	4	2	4.438%	\$315,663.00	\$157,831.50	0.11%	\$161,500.00	\$50,316.74	1.50	
FY 2018	3	1	5.125%	\$198,850.00	\$198,850.00	0.07%	\$205,000.00	\$67,995.24	3.00	
FY 2019	1	1	4.875%	\$78,421.00	\$78,421.00	0.03%	\$80,846.00	\$27,588.48	1.00	
Claiborne			4	4.938%	\$346,348.00	\$86,587.00	0.12%	\$89,125.00	\$38,750.40	2.00
FY 2016	4	1	4.375%	\$58,913.00	\$58,913.00	0.02%	\$60,000.00	\$35,609.52	1.00	
FY 2018	3	2	5.063%	\$172,005.00	\$86,002.50	0.06%	\$88,750.00	\$17,964.00	1.50	
	4	1	5.250%	\$115,430.00	\$115,430.00	0.04%	\$119,000.00	\$83,464.08	4.00	



Single Family Housing as of November 30, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
DeSoto			9	4.708%	\$1,200,282.00	\$133,364.67	0.40%	\$136,277.78	\$49,298.07	2.00
	FY 2016	1	1	4.375%	\$185,576.00	\$185,576.00	0.06%	\$189,000.00	\$48,564.00	4.00
		4	1	4.375%	\$136,482.00	\$136,482.00	0.05%	\$139,000.00	\$59,492.28	3.00
	FY 2017	1	1	4.500%	\$147,283.00	\$147,283.00	0.05%	\$150,000.00	\$44,166.12	2.00
		2	1	4.500%	\$224,555.00	\$224,555.00	0.07%	\$231,500.00	\$84,000.00	2.00
		3	1	5.000%	\$101,850.00	\$101,850.00	0.03%	\$105,000.00	\$48,396.00	2.00
	FY 2018	4	2	4.875%	\$191,467.00	\$95,733.50	0.06%	\$97,500.00	\$38,500.14	1.50
		2	1	5.000%	\$111,935.00	\$111,935.00	0.04%	\$114,000.00	\$49,519.92	1.00
	FY 2019	1	1	4.875%	\$101,134.00	\$101,134.00	0.03%	\$103,000.00	\$32,544.00	1.00
East Baton Rouge			213	4.712%	\$31,081,370.00	\$145,921.92	10.37%	\$149,332.80	\$47,824.92	2.03
	FY 2015	3	26	4.380%	\$3,405,563.00	\$130,983.19	1.14%	\$133,400.00	\$40,084.04	1.81
		4	13	4.423%	\$1,841,249.00	\$141,634.54	0.61%	\$144,298.77	\$49,089.20	2.08
	FY 2016	1	20	4.588%	\$2,609,968.00	\$130,498.40	0.87%	\$133,082.50	\$41,691.36	1.90
		2	16	4.758%	\$2,444,171.00	\$152,760.69	0.82%	\$155,550.88	\$55,265.00	2.19
		3	8	4.719%	\$1,448,890.00	\$181,111.25	0.48%	\$185,350.00	\$56,382.18	1.88
		4	6	4.438%	\$848,721.00	\$141,453.50	0.28%	\$144,400.00	\$42,140.11	1.67
	FY 2017	1	14	4.500%	\$2,004,991.00	\$143,213.64	0.67%	\$146,142.86	\$47,745.39	2.93
		2	15	4.258%	\$1,980,114.00	\$132,007.60	0.66%	\$138,993.33	\$41,910.45	1.73
		3	18	4.431%	\$2,699,775.00	\$149,987.50	0.90%	\$153,203.33	\$50,726.91	1.78
		4	13	4.837%	\$2,066,454.00	\$158,958.00	0.69%	\$162,690.77	\$56,980.32	2.54
	FY 2018	1	17	4.831%	\$2,388,101.00	\$140,476.53	0.80%	\$142,235.94	\$43,806.14	1.88
		2	11	4.943%	\$1,972,373.00	\$179,306.64	0.66%	\$185,132.64	\$57,460.94	1.82
		3	11	5.273%	\$1,688,212.00	\$153,473.82	0.56%	\$156,729.91	\$49,430.29	2.00
		4	13	5.308%	\$1,903,778.00	\$146,444.46	0.64%	\$151,315.38	\$48,815.37	1.92
	FY 2019	1	10	5.525%	\$1,553,275.00	\$155,327.50	0.52%	\$158,490.00	\$49,320.50	2.40
		2	2	5.875%	\$225,735.00	\$112,867.50	0.08%	\$114,950.00	\$42,582.30	2.50
Evangeline			1	4.375%	\$74,489.00	\$74,489.00	0.02%	\$73,000.00	\$21,680.04	3.00
	FY 2016	2	1	4.375%	\$74,489.00	\$74,489.00	0.02%	\$73,000.00	\$21,680.04	3.00
Franklin			1	5.375%	\$118,340.00	\$118,340.00	0.04%	\$122,000.00	\$67,191.12	5.00
	FY 2018	4	1	5.375%	\$118,340.00	\$118,340.00	0.04%	\$122,000.00	\$67,191.12	5.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Grant			7	4.696%	\$804,480.00	\$114,925.71	0.27%	\$117,128.57	\$62,343.96	2.86
	FY 2015	3	1	4.375%	\$100,000.00	\$100,000.00	0.03%	\$98,000.00	\$62,227.92	1.00
	FY 2016	1	2	4.938%	\$185,270.00	\$92,635.00	0.06%	\$95,500.00	\$60,616.92	4.00
		2	1	4.875%	\$119,387.00	\$119,387.00	0.04%	\$119,900.00	\$47,477.04	1.00
		4	1	4.625%	\$189,150.00	\$189,150.00	0.06%	\$195,000.00	\$94,694.88	4.00
	FY 2017	1	2	4.563%	\$210,673.00	\$105,336.50	0.07%	\$108,000.00	\$55,387.02	3.00
Iberia			3	4.833%	\$350,897.00	\$116,965.67	0.12%	\$120,583.33	\$70,992.00	2.33
	FY 2015	4	1	4.750%	\$85,360.00	\$85,360.00	0.03%	\$88,000.00	\$67,320.00	3.00
	FY 2016	4	1	4.625%	\$170,477.00	\$170,477.00	0.06%	\$175,750.00	\$90,480.00	2.00
	FY 2017	4	1	5.125%	\$95,060.00	\$95,060.00	0.03%	\$98,000.00	\$55,176.00	2.00
Iberville			1	5.000%	\$199,224.00	\$199,224.00	0.07%	\$202,900.00	\$48,876.00	2.00
	FY 2018	2	1	5.000%	\$199,224.00	\$199,224.00	0.07%	\$202,900.00	\$48,876.00	2.00
Jackson			1	5.750%	\$45,166.00	\$45,166.00	0.02%	\$46,000.00	\$31,200.00	1.00
	FY 2018	3	1	5.750%	\$45,166.00	\$45,166.00	0.02%	\$46,000.00	\$31,200.00	1.00
Jefferson			146	4.933%	\$22,769,070.00	\$155,952.53	7.60%	\$161,243.03	\$55,104.88	1.87
	FY 2015	3	2	4.375%	\$327,950.00	\$163,975.00	0.11%	\$167,000.00	\$51,576.12	3.00
		4	2	4.375%	\$269,084.00	\$134,542.00	0.09%	\$137,025.00	\$43,752.00	2.00
	FY 2016	1	4	4.938%	\$864,257.00	\$216,064.25	0.29%	\$223,750.00	\$56,318.55	2.00
		2	3	4.833%	\$673,390.00	\$224,463.33	0.22%	\$233,000.00	\$63,837.32	4.00
		3	3	4.833%	\$609,653.00	\$203,217.67	0.20%	\$210,966.67	\$92,689.12	2.00
	FY 2017	4	4	4.500%	\$581,369.00	\$145,342.25	0.19%	\$149,975.00	\$50,994.81	1.25
		1	14	4.589%	\$1,962,384.00	\$140,170.29	0.65%	\$145,539.29	\$51,781.23	1.57
		2	15	4.367%	\$2,091,961.00	\$139,464.07	0.70%	\$145,498.87	\$52,101.06	1.47
		3	3	4.500%	\$415,692.00	\$138,564.00	0.14%	\$142,000.00	\$47,457.68	1.33
	FY 2018	4	17	4.949%	\$2,632,646.00	\$154,861.53	0.88%	\$159,447.06	\$53,260.40	1.53
		1	22	4.915%	\$3,449,849.00	\$156,811.32	1.15%	\$162,806.82	\$58,843.80	2.14
		2	16	5.031%	\$2,339,154.00	\$146,197.13	0.78%	\$150,268.75	\$54,862.55	1.56
		3	12	5.208%	\$1,800,393.00	\$150,032.75	0.60%	\$154,158.33	\$53,440.02	1.75
	FY 2019	4	15	5.575%	\$2,378,160.00	\$158,544.00	0.79%	\$164,383.33	\$51,515.63	1.87
		1	11	5.091%	\$1,978,411.00	\$179,855.55	0.66%	\$186,027.27	\$62,216.79	2.64
		2	3	5.958%	\$394,717.00	\$131,572.33	0.13%	\$134,000.00	\$43,602.24	2.67
Jefferson Davis			3	4.792%	\$300,418.00	\$100,139.33	0.10%	\$102,766.67	\$57,038.36	2.33
	FY 2016	3	1	4.750%	\$51,701.00	\$51,701.00	0.02%	\$53,300.00	\$73,175.16	2.00
	FY 2018	2	1	4.750%	\$135,800.00	\$135,800.00	0.05%	\$140,000.00	\$68,820.00	4.00
	FY 2019	1	1	4.875%	\$112,917.00	\$112,917.00	0.04%	\$115,000.00	\$29,119.92	1.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
La Salle	FY 2016	4	1	4.375%	\$68,732.00	\$68,732.00	0.02%	\$70,000.00	\$34,534.44	3.00
			1	4.375%	\$68,732.00	\$68,732.00	0.02%	\$70,000.00	\$34,534.44	3.00
Lafayette	FY 2015	4	38	4.753%	\$5,688,789.00	\$149,704.97	1.90%	\$154,597.34	\$51,585.76	1.74
			1	4.750%	\$161,020.00	\$161,020.00	0.05%	\$166,000.00	\$57,000.00	2.00
			3	4.958%	\$472,361.00	\$157,453.67	0.16%	\$163,500.00	\$67,375.68	2.67
			2	4.906%	\$671,490.00	\$167,872.50	0.22%	\$173,750.00	\$63,156.30	1.50
			3	4.875%	\$72,750.00	\$72,750.00	0.02%	\$75,000.00	\$75,258.72	1.00
	FY 2017	4	2	4.375%	\$324,021.00	\$162,010.50	0.11%	\$165,000.00	\$44,810.80	2.00
			1	4.438%	\$344,350.00	\$172,175.00	0.11%	\$177,500.00	\$68,848.02	1.50
			2	4.625%	\$315,250.00	\$157,625.00	0.11%	\$162,500.00	\$37,229.22	1.50
			3	4.813%	\$321,466.00	\$160,733.00	0.11%	\$164,999.50	\$42,283.32	1.00
			4	4.875%	\$396,600.00	\$132,200.00	0.13%	\$134,233.33	\$51,839.64	1.67
	FY 2018	1	6	4.917%	\$817,127.00	\$136,187.83	0.27%	\$140,666.67	\$46,140.55	1.83
			2	4.792%	\$466,078.00	\$155,359.33	0.16%	\$160,833.33	\$41,016.68	2.33
			3	5.125%	\$192,060.00	\$192,060.00	0.06%	\$198,000.00	\$45,708.00	1.00
			4	5.313%	\$416,130.00	\$208,065.00	0.14%	\$214,500.00	\$68,598.00	1.50
	FY 2019	1	3	4.833%	\$403,976.00	\$134,658.67	0.13%	\$141,666.67	\$41,477.16	2.00
			2	3.750%	\$314,110.00	\$104,703.33	0.10%	\$109,000.00	\$41,385.80	1.33
Lafourche	FY 2018	1	1	5.000%	\$149,246.00	\$149,246.00	0.05%	\$152,000.00	\$52,811.16	1.00
			1	5.000%	\$149,246.00	\$149,246.00	0.05%	\$152,000.00	\$52,811.16	1.00
Lincoln	FY 2016	2	3	4.750%	\$424,860.00	\$141,620.00	0.14%	\$146,000.00	\$67,380.00	2.00
			1	4.875%	\$67,900.00	\$67,900.00	0.02%	\$70,000.00	\$89,136.00	3.00
			3	4.500%	\$194,000.00	\$194,000.00	0.06%	\$200,000.00	\$74,004.00	2.00
			1	4.875%	\$162,960.00	\$162,960.00	0.05%	\$168,000.00	\$39,000.00	1.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Livingston			62	4.823%	\$9,597,601.00	\$154,800.02	3.20%	\$159,656.19	\$55,962.70	2.00
	FY 2015	3	6	4.375%	\$819,891.00	\$136,648.50	0.27%	\$138,300.00	\$49,105.03	1.67
		4	2	4.438%	\$313,122.00	\$156,561.00	0.10%	\$159,450.00	\$33,955.44	1.50
	FY 2016	1	2	4.438%	\$240,301.00	\$120,150.50	0.08%	\$120,200.00	\$45,614.88	1.50
		2	2	4.625%	\$348,544.00	\$174,272.00	0.12%	\$177,487.50	\$50,981.22	1.50
		3	6	4.667%	\$918,373.00	\$153,062.17	0.31%	\$156,550.00	\$48,558.08	2.00
	FY 2017	4	3	4.458%	\$577,104.00	\$192,368.00	0.19%	\$196,671.33	\$56,494.88	1.33
		1	1	4.750%	\$129,980.00	\$129,980.00	0.04%	\$134,000.00	\$89,548.68	2.00
		2	4	4.438%	\$650,251.00	\$162,562.75	0.22%	\$166,118.75	\$65,300.35	3.00
		3	4	4.625%	\$635,656.00	\$158,914.00	0.21%	\$162,300.00	\$69,769.26	2.00
	FY 2018	4	4	4.750%	\$683,264.00	\$170,816.00	0.23%	\$176,240.00	\$50,422.46	1.25
		1	9	4.861%	\$1,357,476.00	\$150,830.67	0.45%	\$156,340.00	\$54,319.17	2.22
		2	7	4.982%	\$1,139,540.00	\$162,791.43	0.38%	\$167,257.14	\$66,682.41	2.43
		3	3	5.208%	\$442,863.00	\$147,621.00	0.15%	\$159,300.00	\$57,957.17	3.00
	FY 2019	4	6	5.583%	\$866,495.00	\$144,415.83	0.29%	\$155,566.67	\$57,694.36	1.83
		1	3	5.542%	\$474,741.00	\$158,247.00	0.16%	\$161,166.67	\$48,638.96	1.67
Natchitoches			7	4.661%	\$719,600.00	\$102,800.00	0.24%	\$104,589.29	\$39,639.67	2.29
	FY 2015	3	1	4.375%	\$84,301.00	\$84,301.00	0.03%	\$82,500.00	\$29,294.28	1.00
	FY 2016	1	1	5.125%	\$133,860.00	\$133,860.00	0.04%	\$138,000.00	\$66,960.00	2.00
	FY 2017	2	2	4.375%	\$243,507.00	\$121,753.50	0.08%	\$124,000.00	\$43,414.14	3.00
		3	1	4.375%	\$86,668.00	\$86,668.00	0.03%	\$89,200.00	\$25,992.00	1.00
		4	1	5.000%	\$114,880.00	\$114,880.00	0.04%	\$117,000.00	\$44,434.80	5.00
	FY 2018	1	1	5.000%	\$56,384.00	\$56,384.00	0.02%	\$57,425.00	\$23,968.32	1.00

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Orleans			212	4.852%	\$32,451,502.00	\$153,073.12	10.83%	\$157,263.07	\$51,330.69	1.53
	FY 2015	3	6	4.375%	\$757,778.00	\$126,296.33	0.25%	\$128,626.67	\$41,213.09	1.33
		4	5	4.400%	\$734,450.00	\$146,890.00	0.25%	\$149,600.00	\$46,922.45	1.40
	FY 2016	1	14	4.563%	\$1,921,638.00	\$137,259.86	0.64%	\$140,142.86	\$45,618.02	1.57
		2	8	4.703%	\$1,213,715.00	\$151,714.38	0.40%	\$155,475.00	\$48,457.91	1.63
		3	4	4.375%	\$620,550.00	\$155,137.50	0.21%	\$158,000.00	\$41,399.61	1.50
	FY 2017	4	7	4.607%	\$1,339,807.00	\$191,401.00	0.45%	\$196,985.71	\$57,715.37	1.43
		1	19	4.428%	\$2,561,162.00	\$134,798.00	0.85%	\$138,048.68	\$46,883.97	1.53
		2	19	4.461%	\$2,929,282.00	\$154,172.74	0.98%	\$158,727.89	\$54,982.33	1.32
		3	25	4.560%	\$3,904,139.00	\$156,165.56	1.30%	\$160,944.00	\$51,990.48	1.88
	FY 2018	4	21	4.946%	\$3,158,142.00	\$150,387.71	1.05%	\$154,149.67	\$60,982.41	1.43
		1	20	4.969%	\$3,445,387.00	\$172,269.35	1.15%	\$177,274.75	\$51,205.50	1.10
		2	14	5.000%	\$2,394,909.00	\$171,064.93	0.80%	\$176,998.21	\$57,151.16	1.64
		3	16	4.984%	\$2,213,027.00	\$138,314.19	0.74%	\$142,012.50	\$49,409.12	1.50
	FY 2019	4	22	5.602%	\$3,621,534.00	\$164,615.18	1.21%	\$169,445.45	\$51,639.29	1.64
		1	11	5.807%	\$1,490,270.00	\$135,479.09	0.50%	\$139,267.55	\$43,054.99	2.00
		2	1	6.125%	\$145,712.00	\$145,712.00	0.05%	\$148,400.00	\$63,999.96	1.00
Ouachita			14	4.786%	\$1,917,314.00	\$136,951.00	0.64%	\$140,350.00	\$49,139.64	1.79
	FY 2015	3	1	4.375%	\$59,600.00	\$59,600.00	0.02%	\$60,700.00	\$21,839.48	2.00
		4	1	4.500%	\$116,844.00	\$116,844.00	0.04%	\$119,000.00	\$33,529.60	1.00
	FY 2016	1	2	4.688%	\$304,518.00	\$152,259.00	0.10%	\$156,000.00	\$60,884.28	3.00
		3	1	4.500%	\$142,246.00	\$142,246.00	0.05%	\$144,900.00	\$51,840.00	1.00
	FY 2017	3	1	4.875%	\$88,369.00	\$88,369.00	0.03%	\$90,000.00	\$25,492.68	1.00
	FY 2018	2	2	4.813%	\$306,820.00	\$153,410.00	0.10%	\$157,450.00	\$45,948.00	1.00
		3	4	5.125%	\$632,828.00	\$158,207.00	0.21%	\$163,100.00	\$65,655.69	2.25
	FY 2019	4	1	4.375%	\$135,990.00	\$135,990.00	0.05%	\$138,500.00	\$47,765.88	1.00
Plaquemines			4	4.594%	\$946,602.00	\$236,650.50	0.32%	\$242,000.00	\$57,068.04	2.25
	FY 2016	1	1	5.125%	\$315,250.00	\$315,250.00	0.11%	\$325,000.00	\$81,598.92	2.00
	FY 2017	3	1	3.875%	\$204,723.00	\$204,723.00	0.07%	\$208,500.00	\$59,648.03	4.00
	FY 2018	2	1	4.500%	\$217,979.00	\$217,979.00	0.07%	\$222,000.00	\$44,400.00	2.00
		3	1	4.875%	\$208,650.00	\$208,650.00	0.07%	\$212,500.00	\$42,625.20	1.00
Pointe Coupee			1	4.875%	\$148,441.00	\$148,441.00	0.05%	\$151,180.00	\$67,466.40	1.00
	FY 2016	1	1	4.875%	\$148,441.00	\$148,441.00	0.05%	\$151,180.00	\$67,466.40	1.00
Rapides			58	4.690%	\$7,023,371.00	\$121,092.60	2.34%	\$124,300.84	\$47,936.55	2.03



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2015	3	1	4.500%	\$163,265.00	\$163,265.00	0.05%	\$163,000.00	\$55,545.00	1.00
		4	3	4.458%	\$340,549.00	\$113,516.33	0.11%	\$114,800.00	\$38,269.32	2.67
	FY 2016	1	4	4.781%	\$564,852.00	\$141,213.00	0.19%	\$144,787.50	\$43,625.39	1.50
		2	2	4.813%	\$293,250.00	\$146,625.00	0.10%	\$152,500.00	\$64,246.74	2.00
		3	5	4.550%	\$489,014.00	\$97,802.80	0.16%	\$99,919.80	\$43,942.80	2.40
		4	3	4.375%	\$289,556.00	\$96,518.67	0.10%	\$98,300.00	\$40,474.96	3.33
	FY 2017	1	5	4.300%	\$474,350.00	\$94,870.00	0.16%	\$94,400.00	\$40,304.04	2.00
		2	8	4.375%	\$892,495.00	\$111,561.88	0.30%	\$113,862.50	\$48,866.08	2.25
		3	7	4.357%	\$932,200.00	\$133,171.43	0.31%	\$135,642.86	\$60,391.53	2.29
		4	7	5.054%	\$1,008,789.00	\$144,112.71	0.34%	\$148,214.29	\$54,973.16	1.86
	FY 2018	1	5	5.050%	\$456,025.00	\$91,205.00	0.15%	\$101,700.00	\$37,374.71	1.80
		2	3	4.917%	\$469,224.00	\$156,408.00	0.16%	\$160,000.00	\$53,452.72	1.67
		3	3	5.167%	\$442,876.00	\$147,625.33	0.15%	\$150,833.33	\$36,897.15	1.33
		4	1	5.750%	\$140,650.00	\$140,650.00	0.05%	\$145,000.00	\$52,893.00	1.00
	FY 2019	2	1	5.875%	\$66,276.00	\$66,276.00	0.02%	\$67,500.00	\$55,015.08	1.00
			9	4.722%	\$806,952.00	\$89,661.33	0.27%	\$91,744.44	\$47,486.45	1.89
Sabine	FY 2016	1	2	4.625%	\$184,594.00	\$92,297.00	0.06%	\$94,000.00	\$46,622.82	1.00
		3	1	4.750%	\$74,100.00	\$74,100.00	0.02%	\$78,000.00	\$27,876.96	1.00
	FY 2017	2	1	3.875%	\$103,098.00	\$103,098.00	0.03%	\$105,000.00	\$58,442.64	2.00
		3	2	4.500%	\$190,852.00	\$95,426.00	0.06%	\$97,850.00	\$53,174.28	1.50
	FY 2018	1	1	4.875%	\$78,551.00	\$78,551.00	0.03%	\$80,000.00	\$31,026.72	4.00
		4	1	5.875%	\$97,206.00	\$97,206.00	0.03%	\$99,000.00	\$52,275.36	2.00
	FY 2019	1	1	4.875%	\$78,551.00	\$78,551.00	0.03%	\$80,000.00	\$58,162.20	3.00
			29	4.655%	\$4,002,034.00	\$138,001.17	1.34%	\$141,806.90	\$48,843.34	1.45
St. Bernard	FY 2016	1	1	4.500%	\$119,790.00	\$119,790.00	0.04%	\$122,000.00	\$28,643.16	2.00
		3	2	4.563%	\$275,692.00	\$137,846.00	0.09%	\$142,500.00	\$54,293.64	2.00
	FY 2017	1	5	4.450%	\$737,558.00	\$147,511.60	0.25%	\$150,980.00	\$51,194.66	1.60
		2	7	4.232%	\$970,459.00	\$138,637.00	0.32%	\$141,428.57	\$46,563.99	1.00
		3	4	4.844%	\$480,550.00	\$120,137.50	0.16%	\$124,125.00	\$47,054.25	1.25
		4	2	4.875%	\$294,566.00	\$147,283.00	0.10%	\$150,000.00	\$39,382.20	2.00
	FY 2018	1	4	4.906%	\$545,699.00	\$136,424.75	0.18%	\$142,875.00	\$50,855.55	1.50
		2	3	5.000%	\$416,215.00	\$138,738.33	0.14%	\$142,000.00	\$47,476.20	1.33
St. Charles		4	1	5.750%	\$161,505.00	\$161,505.00	0.05%	\$166,500.00	\$84,472.92	2.00
			12	5.042%	\$1,739,176.00	\$144,931.33	0.58%	\$147,895.83	\$55,056.20	2.50



Single Family Housing as of November 30, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	2	4.625%	\$328,366.00	\$164,183.00	0.11%	\$168,250.00	\$56,453.40	1.50
		2	2	4.875%	\$301,608.00	\$150,804.00	0.10%	\$150,500.00	\$65,458.20	3.50
	FY 2017	4	3	4.833%	\$491,736.00	\$163,912.00	0.16%	\$167,916.67	\$60,354.00	2.33
	FY 2018	1	1	4.875%	\$117,826.00	\$117,826.00	0.04%	\$120,000.00	\$34,324.08	2.00
		2	1	5.125%	\$134,830.00	\$134,830.00	0.04%	\$139,000.00	\$78,948.00	4.00
		3	1	5.375%	\$106,700.00	\$106,700.00	0.04%	\$110,000.00	\$28,683.12	1.00
		4	1	5.750%	\$130,465.00	\$130,465.00	0.04%	\$134,500.00	\$62,400.00	5.00
	FY 2019	2	1	5.875%	\$127,645.00	\$127,645.00	0.04%	\$130,000.00	\$31,434.00	1.00
St. John the Baptist			24	4.776%	\$3,656,566.00	\$152,356.92	1.22%	\$155,409.92	\$57,643.93	1.79
	FY 2015	3	1	4.375%	\$101,134.00	\$101,134.00	0.03%	\$103,000.00	\$67,500.00	1.00
		4	2	4.375%	\$231,721.00	\$115,860.50	0.08%	\$115,450.00	\$46,052.46	2.00
	FY 2016	1	3	4.417%	\$414,270.00	\$138,090.00	0.14%	\$138,833.33	\$50,081.24	2.67
		3	2	4.875%	\$263,390.00	\$131,695.00	0.09%	\$134,125.00	\$42,213.12	1.00
		4	1	4.625%	\$174,115.00	\$174,115.00	0.06%	\$179,500.00	\$67,087.92	2.00
	FY 2017	1	2	4.500%	\$467,941.00	\$233,970.50	0.16%	\$240,000.00	\$75,055.50	1.50
		2	3	4.250%	\$492,152.00	\$164,050.67	0.16%	\$167,833.33	\$55,051.44	1.67
		3	2	4.625%	\$348,569.00	\$174,284.50	0.12%	\$177,500.00	\$64,659.42	3.00
	FY 2018	1	2	5.000%	\$300,968.00	\$150,484.00	0.10%	\$154,250.00	\$59,259.12	2.50
		2	1	5.125%	\$159,747.00	\$159,747.00	0.05%	\$164,688.00	\$96,171.60	1.00
		3	1	5.750%	\$135,500.00	\$135,500.00	0.05%	\$138,000.00	\$40,479.72	1.00
		4	3	5.750%	\$484,581.00	\$161,527.00	0.16%	\$166,000.00	\$58,754.64	1.33
	FY 2019	1	1	4.750%	\$82,478.00	\$82,478.00	0.03%	\$84,000.00	\$46,073.88	1.00
St. Landry			2	4.313%	\$393,557.00	\$196,778.50	0.13%	\$200,500.00	\$70,078.02	3.00
	FY 2016	2	1	4.375%	\$92,857.00	\$92,857.00	0.03%	\$91,000.00	\$44,156.04	2.00
	FY 2017	1	1	4.250%	\$300,700.00	\$300,700.00	0.10%	\$310,000.00	\$96,000.00	4.00
St. Martin			5	4.550%	\$458,435.00	\$91,687.00	0.15%	\$93,000.00	\$51,385.85	2.20
	FY 2016	1	1	4.500%	\$45,166.00	\$45,166.00	0.02%	\$46,000.00	\$41,799.36	1.00
		3	2	4.375%	\$202,779.00	\$101,389.50	0.07%	\$101,000.00	\$48,543.72	1.50
	FY 2017	3	1	4.625%	\$74,690.00	\$74,690.00	0.02%	\$77,000.00	\$45,824.76	6.00
	FY 2018	2	1	4.875%	\$135,800.00	\$135,800.00	0.05%	\$140,000.00	\$72,217.68	1.00
St. Mary			1	4.500%	\$66,326.00	\$66,326.00	0.02%	\$65,000.00	\$41,599.92	4.00
	FY 2016	2	1	4.500%	\$66,326.00	\$66,326.00	0.02%	\$65,000.00	\$41,599.92	4.00
St. Tammany			71	4.815%	\$10,838,352.00	\$152,652.85	3.62%	\$156,593.92	\$50,202.72	2.11

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2015	3	1	4.375%	\$87,387.00	\$87,387.00	0.03%	\$89,000.00	\$38,896.80	5.00
		4	1	4.375%	\$195,296.00	\$195,296.00	0.07%	\$198,900.00	\$49,836.00	1.00
	FY 2016	1	5	4.650%	\$540,328.00	\$108,065.60	0.18%	\$110,060.00	\$37,636.18	1.40
		2	3	4.583%	\$578,260.00	\$192,753.33	0.19%	\$197,500.00	\$47,351.44	1.00
		3	1	4.375%	\$105,061.00	\$105,061.00	0.04%	\$107,000.00	\$49,920.00	1.00
		4	1	4.625%	\$213,400.00	\$213,400.00	0.07%	\$220,000.00	\$77,979.00	2.00
	FY 2017	1	4	4.531%	\$608,887.00	\$152,221.75	0.20%	\$156,020.00	\$58,469.40	2.50
		2	9	4.250%	\$1,383,611.00	\$153,734.56	0.46%	\$156,833.33	\$49,730.99	2.89
		3	8	4.484%	\$1,250,224.00	\$156,278.00	0.42%	\$160,112.50	\$45,346.73	1.63
		4	7	4.893%	\$931,828.00	\$133,118.29	0.31%	\$135,414.29	\$41,989.08	1.86
	FY 2018	1	11	4.932%	\$1,964,788.00	\$178,617.09	0.66%	\$184,208.00	\$58,860.01	2.55
		2	6	5.042%	\$922,968.00	\$153,828.00	0.31%	\$157,166.67	\$52,497.99	2.17
		3	3	5.083%	\$478,014.00	\$159,338.00	0.16%	\$163,633.33	\$56,404.04	2.00
		4	7	5.607%	\$934,224.00	\$133,460.57	0.31%	\$137,785.71	\$48,436.59	2.00
	FY 2019	1	4	5.406%	\$644,076.00	\$161,019.00	0.21%	\$167,850.00	\$52,163.97	2.00
Tangipahoa			37	4.615%	\$5,484,272.00	\$148,223.57	1.83%	\$150,768.24	\$50,527.39	2.22
	FY 2015	3	1	4.375%	\$97,206.00	\$97,206.00	0.03%	\$99,000.00	\$36,924.16	1.00
		4	1	4.375%	\$154,891.00	\$154,891.00	0.05%	\$157,750.00	\$43,825.44	1.00
	FY 2016	1	1	4.375%	\$162,011.00	\$162,011.00	0.05%	\$165,000.00	\$47,117.76	1.00
		2	3	4.500%	\$438,877.00	\$146,292.33	0.15%	\$148,991.67	\$48,761.52	2.33
		3	2	4.375%	\$310,176.00	\$155,088.00	0.10%	\$157,950.00	\$61,356.00	1.00
		4	4	4.438%	\$595,328.00	\$148,832.00	0.20%	\$150,500.00	\$56,827.77	2.50
	FY 2017	1	5	4.500%	\$828,794.00	\$165,758.80	0.28%	\$169,180.00	\$52,469.41	3.00
		2	3	4.208%	\$420,045.00	\$140,015.00	0.14%	\$140,000.00	\$40,131.80	1.67
		3	5	4.075%	\$731,577.00	\$146,315.40	0.24%	\$149,420.00	\$48,441.53	3.00
		4	1	4.375%	\$127,645.00	\$127,645.00	0.04%	\$130,000.00	\$39,311.88	5.00
	FY 2018	1	1	4.875%	\$171,690.00	\$171,690.00	0.06%	\$177,000.00	\$76,212.00	4.00
		2	1	5.125%	\$145,500.00	\$145,500.00	0.05%	\$150,000.00	\$62,748.60	1.00
		4	6	5.292%	\$809,054.00	\$149,842.33	0.30%	\$151,716.67	\$48,078.72	1.67
	FY 2019	1	3	5.333%	\$401,478.00	\$133,826.00	0.13%	\$137,166.67	\$51,214.47	1.67
Terrebonne			2	4.688%	\$300,459.00	\$150,229.50	0.10%	\$154,000.00	\$36,891.12	1.50
	FY 2015	4	1	4.375%	\$140,409.00	\$140,409.00	0.05%	\$143,000.00	\$34,179.00	1.00
	FY 2018	2	1	5.000%	\$160,050.00	\$160,050.00	0.05%	\$165,000.00	\$39,603.24	2.00
Union			1	4.375%	\$106,150.00	\$106,150.00	0.04%	\$110,000.00	\$25,201.32	2.00
	FY 2016	3	1	4.375%	\$106,150.00	\$106,150.00	0.04%	\$110,000.00	\$25,201.32	2.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Vermilion	FY 2016		2	4.688%	\$269,346.00	\$134,673.00	0.09%	\$138,250.00	\$59,028.00	2.50
		2	1	4.500%	\$94,261.00	\$94,261.00	0.03%	\$96,000.00	\$38,400.00	1.00
		3	1	4.875%	\$175,085.00	\$175,085.00	0.06%	\$180,500.00	\$79,656.00	4.00
Vernon	FY 2016		6	5.125%	\$852,424.00	\$142,070.67	0.28%	\$146,166.67	\$62,714.08	2.17
		2	1	5.000%	\$97,000.00	\$97,000.00	0.03%	\$100,000.00	\$77,989.31	2.00
		3	1	4.375%	\$172,175.00	\$172,175.00	0.06%	\$177,500.00	\$72,322.44	2.00
		2	2	4.750%	\$359,384.00	\$179,692.00	0.12%	\$185,250.00	\$69,275.16	1.00
		1	2	5.938%	\$223,865.00	\$111,932.50	0.07%	\$114,500.00	\$43,711.20	3.50
Washington	FY 2016		4	5.063%	\$453,268.00	\$113,317.00	0.15%	\$116,125.00	\$47,477.19	1.75
		4	1	4.375%	\$133,536.00	\$133,536.00	0.04%	\$136,000.00	\$58,800.00	3.00
		3	1	5.250%	\$103,790.00	\$103,790.00	0.03%	\$107,000.00	\$51,950.04	1.00
		4	1	5.875%	\$89,842.00	\$89,842.00	0.03%	\$91,500.00	\$21,192.00	2.00
		2	1	4.750%	\$126,100.00	\$126,100.00	0.04%	\$130,000.00	\$57,966.72	1.00
Webster	FY 2016		7	4.875%	\$943,321.00	\$134,760.14	0.31%	\$139,100.00	\$65,938.58	2.57
		1	1	4.375%	\$84,693.00	\$84,693.00	0.03%	\$83,000.00	\$50,000.04	2.00
		4	1	4.750%	\$125,850.00	\$125,850.00	0.04%	\$130,000.00	\$77,504.16	2.00
		1	1	4.250%	\$116,400.00	\$116,400.00	0.04%	\$120,000.00	\$66,804.00	3.00
		3	1	4.625%	\$95,000.00	\$95,000.00	0.03%	\$100,000.00	\$47,006.88	2.00
		3	2	5.188%	\$434,850.00	\$217,425.00	0.15%	\$227,500.00	\$89,878.68	4.00
		1	1	5.750%	\$86,528.00	\$86,528.00	0.03%	\$85,700.00	\$40,497.60	1.00
West Baton Rouge	FY 2015		15	4.467%	\$2,651,761.00	\$176,784.07	0.88%	\$180,356.00	\$53,543.65	2.20
		3	2	4.438%	\$361,470.00	\$180,735.00	0.12%	\$184,070.00	\$44,980.02	1.00
		4	1	4.375%	\$190,387.00	\$190,387.00	0.06%	\$193,900.00	\$43,800.00	2.00
		1	1	4.375%	\$182,041.00	\$182,041.00	0.06%	\$185,400.00	\$34,227.24	1.00
		4	2	4.500%	\$327,228.00	\$163,614.00	0.11%	\$167,450.00	\$56,810.04	2.00
		1	1	4.875%	\$128,627.00	\$128,627.00	0.04%	\$131,000.00	\$41,911.68	3.00
		2	1	4.375%	\$250,381.00	\$250,381.00	0.08%	\$255,000.00	\$69,453.60	2.00
		1	1	5.125%	\$180,420.00	\$180,420.00	0.06%	\$186,000.00	\$75,372.00	1.00
		2	2	4.875%	\$341,461.00	\$170,730.50	0.11%	\$175,000.00	\$62,533.20	3.00
		3	1	5.000%	\$162,011.00	\$162,011.00	0.05%	\$165,000.00	\$50,844.71	3.00
Winn	FY 2016		1	4.500%	\$41,729.00	\$41,729.00	0.01%	\$42,500.00	\$59,901.96	2.00
		2	1	4.500%	\$41,729.00	\$41,729.00	0.01%	\$42,500.00	\$59,901.96	2.00



Single Family Housing as of November 30, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Totals			1489		\$213,991,387.00		71.40%			
Averages				4.749%		\$143,714.83		\$147,408.21	\$50,223.55	1.90

Top Parishes by Loans

Parish	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
Caddo	4	\$588,271.00	\$147,067.75	2.938%
Jefferson	3	\$394,717.00	\$131,572.33	5.958%
Lafayette	3	\$314,110.00	\$104,703.33	3.750%
Totals	16	\$1,988,566.00		
Averages			\$124,285.38	4.703%

Top Parish by Reservation

Parish	Loans	Total Loan Amount	Average Loan Amount
East Baton Rouge	48	\$7,127,607.00	\$148,491.81



Single Family Housing as of November 30, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Lender

1/1/2015 to 11/30/2018

Lender	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
American Financial Network	4	\$378,515.00	\$94,628.75	4.438%
Bancorp South	43	\$5,769,587.00	\$134,176.44	4.663%
Bank of Ruston	6	\$813,212.00	\$135,535.33	4.979%
Citizens Bank	2	\$146,300.00	\$73,150.00	3.250%
DHI Mortgage Company, LTD	27	\$4,712,901.00	\$174,551.89	4.444%
Envoy Mortgage	30	\$4,528,235.00	\$150,941.17	4.833%
Eustis Mortgage Corp.	1	\$130,465.00	\$130,465.00	5.750%
Fairway Independent Mortgage Corporation	149	\$21,153,289.00	\$141,968.38	4.854%
FBT Mortgage, LLC.	19	\$2,446,580.00	\$128,767.37	4.493%
Fidelity Bank	368	\$55,102,006.00	\$149,733.71	4.778%
First NBC	2	\$323,906.00	\$161,953.00	5.063%
Franklin American Mortgage Company	37	\$6,005,793.00	\$162,318.73	4.774%
Gateway Mortgage Group	40	\$5,883,265.00	\$147,081.63	4.647%
Georgetown Mortgage	2	\$326,476.00	\$163,238.00	4.688%
Gold Financial Services	1	\$128,783.00	\$128,783.00	4.750%
Gulf Coast Bank & Trust	185	\$27,894,163.00	\$150,779.26	4.843%
Hancock Whitney Bank	28	\$3,786,608.00	\$135,236.00	4.674%
Home Bank	1	\$115,371.00	\$115,371.00	4.375%
Home Federal Bank	90	\$11,392,193.00	\$126,579.92	4.549%
Iberia Bank	47	\$6,949,629.00	\$147,864.45	4.644%
InterLine Mortgage Services, LLC	25	\$3,991,506.00	\$159,660.24	4.855%
Investar Bank	15	\$1,783,523.00	\$118,901.53	4.492%
Movement Mortgage	21	\$3,145,459.00	\$149,783.76	5.190%
Nation's Reliable Lending	17	\$2,505,931.00	\$147,407.71	4.551%
NFM Lending	1	\$148,441.00	\$148,441.00	4.875%
Pacific Union Financial LLC	1	\$176,150.00	\$176,150.00	0.000%
Prime Lending, Inc	74	\$10,911,038.00	\$147,446.46	4.961%
Progressive Bank	1	\$131,435.00	\$131,435.00	5.000%
Red River Bank	76	\$8,427,978.00	\$110,894.45	4.678%
Sabine State Bank & Trust Co	71	\$8,312,037.00	\$117,070.94	4.713%
Standard Mortgage Corp. (Lender)	75	\$12,128,982.00	\$161,719.76	4.700%
SWBC Mortgage Corporation	30	\$4,341,630.00	\$144,721.00	4.638%
Totals	1489	\$213,991,387.00		
Averages			\$143,714.83	4.749%



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Top Lenders by Loans

November, 2018

Loan Officer	Parish	Lender	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
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2018A SF MRB PROGRAM

Jessica Leblanc	Lafayette	Standard Mortgage Corp. (Lender)	1	\$167,810.00	\$167,810.00	4.750%
Totals			4	\$440,210.00		
Averages					\$110,052.50	4.000%

MARKET RATE GNMA PROGRAM

Leslie Pickett	Caddo	Fairway Independent Mortgage Corporation	1	\$159,065.00	\$159,065.00	5.875%
Melanie Cochran	Jefferson	Fairway Independent Mortgage Corporation	1	\$154,156.00	\$154,156.00	5.875%
Alex Shafirovich	Orleans	InterLine Mortgage Services, LLC	1	\$145,712.00	\$145,712.00	6.125%
Totals			10	\$1,239,922.00		
Averages					\$123,992.20	5.925%

MORTGAGE CREDIT CERTIFICATE

Lakisha Russell-Smith	Caddo	Home Federal Bank	1	\$132,284.00	\$132,284.00	0.000%
Totals			2	\$308,434.00		
Averages					\$154,217.00	0.000%



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Loan Type

1/1/2015 to 11/30/2018

Loan Type	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
FHA	180	\$24,549,025.00	\$136,383.47	4.551%
FHA 203(b)	753	\$101,692,711.00	\$135,050.08	4.684%
FNMA HFA Preferred 95%	61	\$10,788,270.00	\$176,856.89	4.842%
FNMA HFA Preferred 97%	421	\$66,993,913.00	\$159,130.43	4.978%
FNMA HomeReady	2	\$326,250.00	\$163,125.00	4.125%
Freddie HFA Choice 97%	23	\$3,537,358.00	\$153,798.17	5.022%
Freddie HFA Choice 97% + \$1500	1	\$85,845.00	\$85,845.00	5.750%
USDA-RD	39	\$4,687,915.00	\$120,202.95	4.311%
VA	9	\$1,330,100.00	\$147,788.89	4.125%
Totals	1489	\$213,991,387.00		
Averages			\$143,714.83	4.749%

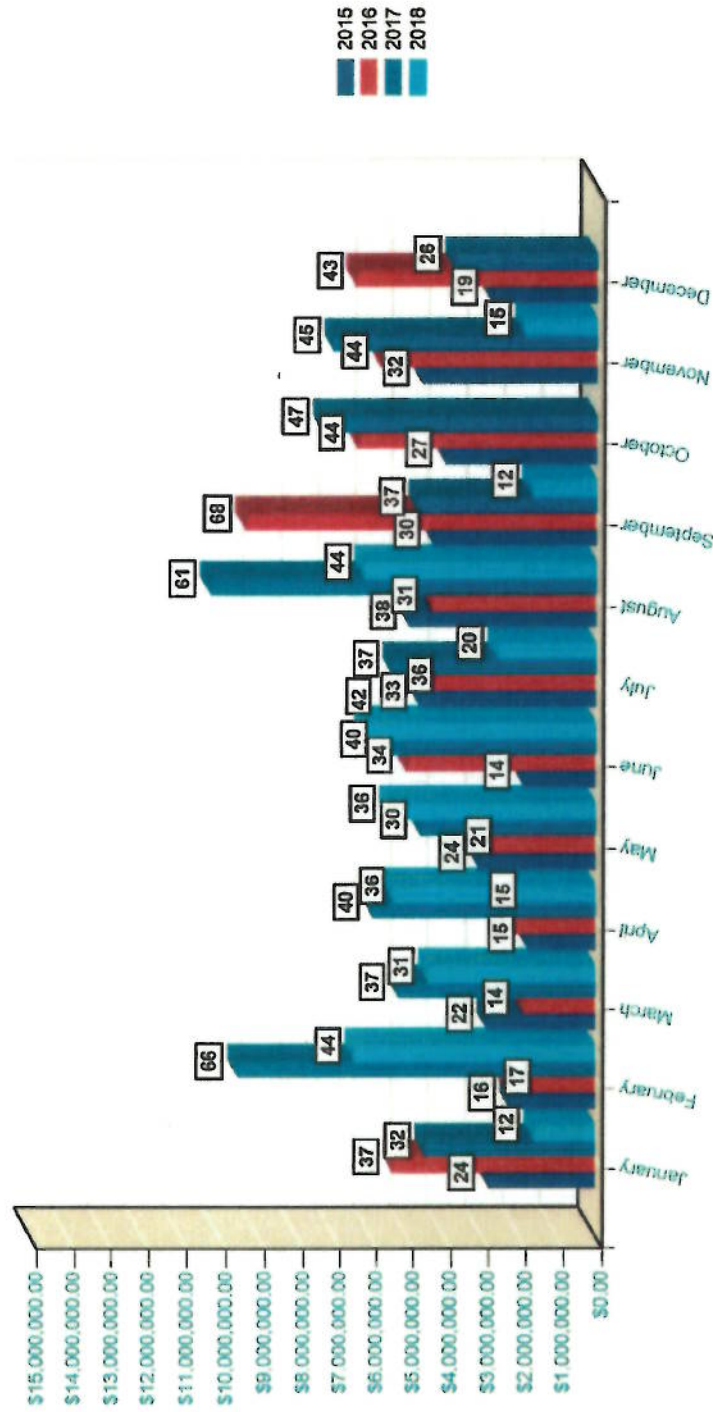
Top Loan Types by Loans

November,
2018

Loan Type	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
FHA 203(b)	10	\$1,239,922.00	\$123,992.20	5.925%
FNMA HFA Preferred 97%	4	\$440,210.00	\$110,052.50	4.000%
FHA	1	\$176,150.00	\$176,150.00	0.000%
Totals	16	\$1,988,566.00		
Averages			\$124,285.38	4.703%

Single Family Production Trend Chart

Single Family Production by Pooled Loans



Production Trend by Pooled Loans

1/1/2015 to 11/30/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2015	January	Market Rate GNMA	24	\$2,806,314.00
		Monthly Total	24	\$2,806,314.00
	February	Market Rate GNMA	16	\$2,271,184.00
		Monthly Total	16	\$2,271,184.00
	March	Market Rate GNMA	22	\$2,874,410.00
		Monthly Total	22	\$2,874,410.00
	April	LHC Preferred Conventional	1	\$174,503.00
		Market Rate GNMA	14	\$1,598,158.00
		Monthly Total	15	\$1,772,661.00
	May	Market Rate GNMA	24	\$3,074,799.00
		Monthly Total	24	\$3,074,799.00
	June	LHC Preferred Conventional	2	\$246,380.00
		Market Rate GNMA	12	\$1,642,634.00
		Monthly Total	14	\$1,889,014.00
	FY Total		115	\$14,688,382.00
FY 2016	July	LHC Preferred Conventional	3	\$521,724.00
		Market Rate GNMA	30	\$4,131,346.00
		Monthly Total	33	\$4,653,070.00
	August	LHC Preferred Conventional	8	\$1,250,804.00
		Market Rate GNMA	30	\$3,696,016.00
		Monthly Total	38	\$4,946,820.00
	September	LHC Preferred Conventional	11	\$2,108,493.00
		Market Rate GNMA	19	\$2,200,727.00
		Monthly Total	30	\$4,309,220.00

1/1/2015 to 11/30/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2016	October	LHC Preferred Conventional	11	\$1,744,699.00
		Market Rate GNMA	16	\$2,251,530.00
		Monthly Total	27	\$3,996,229.00
	November	LHC Preferred Conventional	9	\$1,667,543.00
		Market Rate GNMA	23	\$2,960,892.00
		Monthly Total	32	\$4,628,435.00
	December	LHC Preferred Conventional	7	\$1,104,358.00
		Market Rate GNMA	12	\$1,697,469.00
		Monthly Total	19	\$2,801,827.00
	January	LHC Preferred Conventional	17	\$2,738,667.00
		Market Rate GNMA	20	\$2,640,746.00
		Monthly Total	37	\$5,379,413.00
	February	Market Rate GNMA	17	\$2,347,288.00
		Monthly Total	17	\$2,347,288.00
	March	LHC Preferred Conventional	6	\$911,161.00
		Market Rate GNMA	8	\$998,201.00
		Monthly Total	14	\$1,909,362.00
	April	LHC Preferred Conventional	5	\$880,635.00
		Market Rate GNMA	10	\$1,422,257.00
		Monthly Total	15	\$2,302,892.00
	May	LHC Preferred Conventional	7	\$1,438,413.00
		Market Rate GNMA	14	\$1,962,758.00
		Monthly Total	21	\$3,401,171.00
	June	LHC Preferred Conventional	11	\$1,840,708.00
		Market Rate GNMA	23	\$3,192,417.00
		Monthly Total	34	\$5,033,125.00
FY Total			317	\$45,708,852.00

1/1/2015 to 11/30/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2017	July	LHC Preferred Conventional	10	\$1,513,297.00
		Market Rate GNMA	26	\$3,444,466.00
		Monthly Total	36	\$4,957,763.00
	August	LHC Preferred Conventional	5	\$783,775.00
		Market Rate GNMA	26	\$3,574,869.00
		Monthly Total	31	\$4,358,644.00
	September	LHC Preferred Conventional	27	\$4,236,150.00
		Market Rate GNMA	41	\$5,127,855.00
		Monthly Total	68	\$9,364,005.00
	October	LHC Preferred Conventional	18	\$3,144,470.00
		Market Rate GNMA	26	\$3,242,137.00
		Monthly Total	44	\$6,386,607.00
	November	LHC Preferred Conventional	9	\$1,400,297.00
		Market Rate GNMA	35	\$4,360,752.00
		Monthly Total	44	\$5,761,049.00
	December	LHC Preferred Conventional	12	\$1,825,928.00
		Market Rate GNMA	31	\$4,612,547.00
		Monthly Total	43	\$6,438,475.00
	January	LHC Preferred Conventional	11	\$1,683,860.00
		Market Rate GNMA	21	\$2,831,703.00
		Monthly Total	32	\$4,515,563.00
	February	LHC Preferred Conventional	20	\$2,953,078.00
		Market Rate GNMA	46	\$6,584,146.00
		Monthly Total	66	\$9,537,224.00
	March	LHC Preferred Conventional	11	\$1,725,631.00
		Market Rate GNMA	26	\$3,503,225.00
		Monthly Total	37	\$5,228,856.00

1/1/2015 to 11/30/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2017	April	LHC Preferred Conventional	10	\$1,595,894.00
		Market Rate GNMA	30	\$4,356,780.00
		Monthly Total	40	\$5,952,674.00
	May	LHC Preferred Conventional	9	\$1,478,862.00
		Market Rate GNMA	20	\$3,041,256.00
		Mortgage Credit Certificate	1	\$128,783.00
		Monthly Total	30	\$4,648,901.00
	June	LHC Preferred Conventional	19	\$2,713,937.00
		Market Rate GNMA	17	\$2,516,065.00
		Mortgage Credit Certificate	4	\$516,700.00
		Monthly Total	40	\$5,746,702.00
	FY Total		511	\$72,896,463.00
FY 2018	July	LHC Preferred Conventional	14	\$2,162,769.00
		Market Rate GNMA	21	\$3,076,828.00
		Mortgage Credit Certificate	2	\$180,748.00
		Monthly Total	37	\$5,420,345.00
	August	LHC Choice Conventional	1	\$155,879.00
		LHC Preferred Conventional	35	\$6,165,756.00
		Market Rate GNMA	24	\$3,798,396.00
		Mortgage Credit Certificate	1	\$132,554.00
		Monthly Total	61	\$10,252,585.00
	September	Market Rate GNMA	35	\$4,413,414.00
		Mortgage Credit Certificate	2	\$316,389.00
		Monthly Total	37	\$4,729,803.00
	October	LHC Preferred Conventional	23	\$3,803,728.00
		Market Rate GNMA	22	\$3,263,674.00
		Mortgage Credit Certificate	2	\$291,303.00
		Monthly Total	47	\$7,358,705.00

1/1/2015 to 11/30/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2018	November	LHC Choice Conventional	1	\$205,000.00
		LHC Preferred Conventional	23	\$3,918,800.00
		Market Rate GNMA	21	\$2,940,994.00
		Monthly Total	45	\$7,064,794.00
	December	LHC Choice Conventional	2	\$280,330.00
		LHC Preferred Conventional	9	\$1,450,751.00
		Market Rate GNMA	15	\$2,050,221.00
		Monthly Total	26	\$3,781,302.00
	January	Market Rate GNMA	12	\$1,618,572.00
		Monthly Total	12	\$1,618,572.00
	February	LHC Choice Conventional	1	\$155,325.00
		LHC Preferred Conventional	20	\$3,285,609.00
		Market Rate GNMA	22	\$2,881,880.00
		Mortgage Credit Certificate	1	\$118,340.00
		Monthly Total	44	\$6,441,154.00
	March	LHC Choice Conventional	1	\$241,530.00
		LHC Preferred Conventional	14	\$2,252,339.00
		Market Rate GNMA	15	\$1,784,119.00
		Mortgage Credit Certificate	1	\$155,103.00
		Monthly Total	31	\$4,433,091.00
	April	LHC Advantage	1	\$309,430.00
		LHC Choice Conventional	4	\$533,403.00
		LHC Preferred Conventional	20	\$2,933,035.00
		Market Rate GNMA	11	\$1,595,953.00
		Monthly Total	36	\$5,371,821.00
	May	LHC Advantage	3	\$368,410.00
		LHC Choice Conventional	1	\$107,670.00
		LHC Preferred Conventional	16	\$2,528,489.00
		Market Rate GNMA	15	\$2,349,113.00
		Mortgage Credit Certificate	1	\$158,585.00
		Monthly Total	36	\$5,512,267.00

1/1/2015 to 11/30/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2018	June	LHC Advantage	3	\$589,750.00
		LHC Choice Conventional	5	\$712,550.00
		LHC Preferred Conventional	19	\$2,865,250.00
		Market Rate GNMA	14	\$1,822,865.00
		Mortgage Credit Certificate	1	\$205,000.00
		Monthly Total	42	\$6,195,415.00
	FY Total		454	\$68,179,854.00
FY 2019	July	2018A MRB Assisted Non Targeted	2	\$251,263.00
		2018A MRB Assisted Targeted	6	\$762,477.00
		Market Rate GNMA	12	\$1,605,333.00
		Monthly Total	20	\$2,619,073.00
	August	2018A MRB Assisted Non Targeted	13	\$1,398,087.00
		2018A MRB Assisted Targeted	10	\$1,408,626.00
		LHC Advantage	2	\$397,280.00
		LHC Choice Conventional	2	\$279,748.00
		LHC Preferred Conventional	13	\$2,157,697.00
		Market Rate GNMA	3	\$440,507.00
		Mortgage Credit Certificate	1	\$127,272.00
		Monthly Total	44	\$6,209,217.00
	September	Market Rate GNMA	11	\$1,565,980.00
		Mortgage Credit Certificate	1	\$135,000.00
		Monthly Total	12	\$1,700,980.00
	November		1	\$73,150.00
		2018A MRB Assisted Non Targeted	1	\$167,810.00
		2018A MRB Assisted Targeted	1	\$126,100.00
		Market Rate GNMA	10	\$1,239,922.00
		Mortgage Credit Certificate	2	\$308,434.00
		Monthly Total	15	\$1,915,416.00
		FY Total		91

1/1/2015 to 11/30/2018

FY Year	Month	Allotment	Total Count	Total Amount
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Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance	# of pending offers	Total # of interested loans	Contract Start Dates	Contract End Dates	Program Summary	Comments / Pending Issues
Cameron Parish	Laura Womack	Senja Smith	\$ 3,000,000.00	\$ 1,112,581.69	\$ 1,887,418.31	0	13	3/19/2009	4/4/2049	FDHP offering two (2) types of assistance to eligible homeowners up to 120% AMI. There are two (2) that offer a soft-second mortgage w/ zero interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$10,000 or 9% of the sales price, whichever is less. Option #1 provides a possible maximum allowable award of \$75,000 for the purchase of newly constructed properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	Waiting on budget amendment to be approved by OOD
Jefferson Parish Housing	Laura Womack	Senja Smith	\$ 1,340,000.00	\$ 1,009,397.69	\$ 350,602.31	0	18	8/1/2010	7/31/2014	FDHP providing assistance for families with income up to 80% AMI and offering a soft second loan up to the lesser of 50% of the sales price of the property or \$50,000 to cover the affordability gap between the sales price and the price affordable to the qualifying borrower. Additionally, part of the allocated CDBG funds will be offered to the qualifying borrower as a grant to cover "reasonable" closing costs and required pre-paid items related to the closing of the first mortgage loan. Borrower is required to invest a minimum of 1% of the purchase price into the transaction.	n/a
Louisiana Housing Corporation	Mary Antoon	All Staff	7,964,601.79	\$ 5,863,913.77	\$ 2,099,688.02	0	82	9/2/2008	9/1/2014	FDHP currently offered in conjunction with LHC's Mortgage Revenue Bond Program to assist homeowners in Acadian, Calcasieu, Cameron, Iberia, Jefferson, Plaquemines, St. Tammany, Tangipahoa, Terrebonne, Vermilion and Washington parishes. The program provides a below-market interest rate to homeowners. Homebuyers may purchase a one-family or two family home and must agree to use the home as their primary residence for at least three (3) years.	n/a
Plaquemines Parish	Cody Henderson	Senja Smith	\$ 2,676,976.00	\$ 2,566,741.05	\$ 170,234.95	0	23	1/1/2010	12/31/2016	FDHP providing assistance for families with income up to 120% AMI. The Homebuyer will be provided a soft second loan at 0% interest up to 50% of the sales price of the house, or \$25,000, whichever is less. All homebuyers are eligible to receive up to \$10,000 in Closing Cost Assistance.	n/a
St. Bernard Parish Home Mortgage Authority	Laura Womack	Mary Antoon	\$ 3,200,000.00	\$ 3,181,581.00	\$ 18,419.00	0	116	1/11/2011	6/30/15 PE	FDHP allow household incomes at or below 120% AMI. CDBG Assistance allows for a soft second loan of 20% of the purchase price up to \$10,000 per borrower and a grant to cover Closing Costs. The borrower must be a first time homebuyer and have a minimum credit score of 640. Second is at 0% interest, no prepayment penalty and forgivable 100% after 5 years. Borrower is required to have a minimum investment of 1% of purchase price or \$5,000, whichever is greater.	Final disbursement docs have been sent to OOD. Waiting on confirmation program is officially closed
Terrebonne Parish	Amy York	Mary Antoon	\$ 3,090,000.00	\$ 3,320,362.00	\$ 173,461.62	0	122	9/19/2009	N/A	FDHP providing for down payment assistance of up to \$15,000 and closing cost assistance not to exceed \$10,000. Property must be a single family residence and purchase price not to exceed \$220,000. Homebuyers are required to invest a minimal contribution of at least 1% of the loan amount or \$1,000, whichever is greater.	n/a
Lafitte Parish	Cody Henderson	TBD	\$ 2,500,000.00	\$ 384,475.00	\$ 2,115,525.00	0	8	5/1/2010	12/31/2017	FDHP providing a soft second mortgage not to exceed 50% of the sales price of the property or \$50,000. Additional funds will be offered as a grant to cover "reasonable" closing costs. Borrowers must be a 1st time homebuyer with annual household incomes at or below 80% AMI and borrowers total debt may not exceed 45% of the total household income.	n/a
St. John the Baptist Parish	Mary Bourqueur		\$ 2,991,438.00	\$ 388,483.00	\$ 2,592,955.00	0	0	1/29/2013	9/30/2017	Provides soft second mortgage in amount of 50% of sales price up to \$10,000. Closing costs not to exceed the lesser of 9% of sales price or \$10,000, within the \$10k total assistance. Max sales price \$165,000. Borrowers must be a first time homebuyer. Homebuyers are required to invest a minimum contribution of at least 1% of the loan amount or \$1,000, whichever is greater. Property must be a single family residence and purchase price not to exceed \$165,000. Standard 30 year fixed rate mortgage with 3 years. Annual household incomes at or below 80% AMI; 31/43 DTI ratio accepted.	
			\$ 27,473,017.79		\$ 27,473,017.79						
					\$ -						
					\$ -						
					\$ -						

CDBG Soft Second Mortgage (SSM) Program Update

Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance	# of pending loans	Total # of processed loans	Contract Start Date	Contract End Dates	Program Summary	Comments/Pending Issues
SSM											
Cameron Parish	Laura Wornack	Senja Smith	\$ 525,000.00	\$ 145,154.74	\$ 379,845.26	0	2	1/12/2013	6/20/15	SSMP offering two (2) types of assistance to eligible homebuyers up to 120% AMI. There are two (2) that offer a Soft-Second Mortgage without interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$10,000 or 9% of the sales price, whichever is less. Option #1 provides a 1% discount on the purchase price of up to \$75,000 for the purchase of new construction properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	n/a
City of New Orleans	Mary Johnson	Laura Wornack	\$ 52,275,000.00	\$ 51,829,525.37	\$ 445,474.63	0	907	1/13/2013	12/31/2015	SSMP providing for a Soft Second Mortgage at 0% interest up to \$65,000 depending upon the borrower's AMI and location of property. A borrower with an AMI at or below 80% is provided up to \$10,000 and up to \$5,000 for homebuyers earning above 80% AMI for Closing Cost Assistance.	n/a
Jefferson Parish Community Development	Senja Smith	Mary Johnson	\$ 9,600,000.00	\$ 7,357,556.00	\$ 1,928,949.05	0	178	12/1/2011	7/31/2015	SSMP allows first time homebuyers with household income up to 120% AMI. The Soft Second Assistance maximum is determined based on the homebuyer's AMI with assistance ranging from \$40,000 to \$60,000. Closing Cost Assistance up to \$10,000 is provided to cover reasonable closing cost and prepaid expenses. The homebuyer must contribute the greater of \$1500 or 1% of the purchase price of the property to be acquired.	n/a
St. Bernard Parish Home Mortgage Authority	Laura Wornack	Mary Johnson	\$ 6,000,000.00	\$ 5,832,752.19	\$ 167,247.81	0	158	3/1/2013	2/28/2015	FNHP allows household income at or below 120% AMI. CDBG Assistance allows for a soft second loan of 20% of the purchase price up to \$10,000 per borrower and a grant up to \$5,000 for Closing Cost. The Soft Second is at 0% interest, no payment required and forgivable 100% after 5 years. Borrower is required to have a minimum investment of 1% of purchase price or \$1000, whichever is greater. Program has yet to begin.	n/a
St. Tammany (administered thru St. Bernard HMA)	Laura Wornack	Amy York	\$ 2,625,000.00	\$ 2,624,948.15	\$ 151.85	0	85	6/1/2013	5/31/15	SSMP allowing 20% of the purchase price up to \$30,000 per borrower and up to \$5,000 loan per borrower for closing costs. The homebuyer with household income up to 120% AMI is allowed and requires the borrower to have a minimum credit score of 640. Additionally, borrowers are required to invest 1% of the purchase price or \$1,000 whichever is greater into the transaction.	In discount stage, need to do final budget revision to OGD to reallocate the unused funds.
			\$ 71,025,000.00		\$ 71,025,000.00						
					\$ -						
					\$ -						
					\$ -						
					\$ -						
					\$ -						
					\$ -						

SINGLE FAMILY PROGRAMS

Servicers Monthly Delinquency Totals

		US Bank		Carrington		Standard Mortgage	
2018	November	7.710%	↓	12.500%	=	12.471%	↓
	October	9.170%		12.500%		12.521%	
	September	8.080%		12.400%		13.260%	
	August	8.080%		9.836%		12.284%	
	July	9.040%		9.836%		12.409%	
	June	9.040%		9.890%		12.500%	
	May	7.260%		7.921%		12.140%	
	April	8.240%		7.979%		11.630%	
	March	8.060%		7.979%		11.962%	
	February	10.010%		14.080%		14.077%	
	January	10.460%		14.080%		15.125%	
2017	December	10.460%		14.080%		15.405%	
	November	10.460%		14.080%		14.862%	
	October	10.460%		14.080%		14.307%	
	September	10.460%		14.080%		14.064%	
	August	9.020%		10.730%		13.583%	
	July	9.340%		9.270%		14.191%	
	June	8.410%		8.290%		12.830%	
	May	8.120%		7.210%		13.175%	
	April	8.490%		7.210%		13.675%	
	March	6.930%		6.700%		12.308%	
	February	9.840%		8.530%		15.081%	
	January	9.920%		9.430%		15.289%	
Total		Average		9.003%		10.552%	
						13.441%	



LHC Trial Summary

Servicing Portfolio

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
Bond Program											
LHC 2018A MRB	122	\$17,337,659.05	2	1	0	0	3	0.099	2.459	0	0
LHC Conv 0% M	26	\$4,795,411.68	1	0	0	0	1	0.033	3.846	0	0
LHC Conv 2015	69	\$10,945,920.27	2	1	0	1	4	0.132	5.797	0	1
LHC Conv 3% M	177	\$29,478,375.14	4	2	1	0	7	0.231	3.955	0	1
LHC Conv 4% M	241	\$35,827,684.91	6	0	0	1	7	0.231	2.905	0	1
LHC FHA 0% MR	8	\$1,023,628.39	0	0	0	0	0	0.000	0.000	0	0
LHC FHA 2% MR	12	\$1,715,904.27	0	0	0	0	0	0.000	0.000	0	0
LHC FHA 2012A	86	\$8,511,361.25	6	2	1	5	14	0.462	16.279	3	4
LHC FHA 2013	452	\$52,525,393.57	25	12	8	19	64	2.112	14.159	6	11
LHC FHA 3% MR	275	\$36,405,327.41	11	2	4	4	21	0.693	7.636	0	2
LHC FHA 4% MR	294	\$39,442,675.50	16	4	2	5	27	0.891	9.184	2	2
LHC Freddie H	41	\$6,068,779.72	0	0	0	0	0	0.000	0.000	0	0
LHC RHS 0% MR	3	\$437,966.99	0	0	0	0	0	0.000	0.000	0	0
LHC RHS 2012A	29	\$3,490,650.84	1	1	0	0	2	0.066	6.897	0	0
LHC RHS 2013	39	\$4,400,517.93	2	0	2	5	9	0.297	23.077	4	0
LHC RHS 3% MR	12	\$1,485,913.25	0	0	0	1	1	0.033	8.333	0	0
LHC RHS 4% MR	1	\$137,223.39	0	0	0	0	0	0.000	0.000	0	0
LHC VA 2012A	2	\$280,412.13	0	0	0	0	0	0.000	0.000	0	0
LHC VA 2013	7	\$853,378.49	0	0	1	0	1	0.033	14.286	0	0
LHC VA 3% MRP	4	\$540,051.46	0	0	0	0	0	0.000	0.000	0	0
LHC VA 4% MRP	2	\$320,764.10	0	0	0	0	0	0.000	0.000	0	0
LHFA 2007	6	\$446,143.75	0	0	0	0	0	0.000	0.000	0	0
LHFA 2007B	182	\$16,448,878.38	9	7	2	11	29	0.957	15.934	4	3
LHFA 2007C	242	\$22,341,505.15	23	5	0	22	50	1.650	20.661	8	11
LHFA 2008A	60	\$5,456,137.49	1	1	1	2	5	0.165	8.333	2	5
LHFA 2008B	119	\$11,792,657.90	22	8	1	9	40	1.320	33.613	2	9

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<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
<i>LHFA 2008T</i>	1	\$142,650.24	1	0	0	0	1	0.033	100.000	0	0
<i>LHFA 2009A</i>	205	\$20,844,767.61	14	10	4	11	39	1.287	19.024	6	11
<i>LHFA 2010A</i>	107	\$10,583,282.86	10	6	0	4	20	0.660	18.692	1	1
<i>LHFA 2011A</i>	147	\$15,555,051.94	12	2	3	8	25	0.825	17.007	3	3
<i>LHFA 2012A</i>	60	\$5,713,070.14	1	0	2	5	8	0.264	13.333	2	3
Total	3,031	\$365,349,145.20	169	64	32	113	378	12.471		43	68
Investor											
	2	\$121,187.74	0	1	0	0	1	0.033	50.000	0	0
<i>FHLMC</i>	433	\$47,768,742.68	27	4	2	20	53	1.749	12.240	8	6
<i>GNMA</i>	2,103	\$241,102,887.77	131	55	28	84	298	9.832	14.170	30	57
<i>SMC/FNMA</i>	493	\$76,356,327.01	11	4	2	9	26	0.858	5.274	5	5
Total	3,031	\$365,349,145.20	169	64	32	113	378	12.471		43	68
Loan Type											
<i>Conv w/ PMI</i>	708	\$103,946,399.42	23	5	2	12	42	1.386	5.932	4	7
<i>Conv w/o PMI</i>	108	\$9,386,116.51	4	1	0	6	11	0.363	10.185	3	1
<i>Farm Loan</i>	173	\$19,243,072.34	9	3	2	10	24	0.792	13.873	6	2
<i>FHA</i>	2,013	\$229,179,603.13	131	54	27	85	297	9.799	14.754	30	58
<i>VA</i>	29	\$3,593,953.80	2	1	1	0	4	0.132	13.793	0	0
Total	3,031	\$365,349,145.20	169	64	32	113	378	12.471		43	68

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t Total</i>	<i>%Total</i>	<i>%Cat</i>	<i>FC</i>	<i>BK</i>
<i>Parish</i>			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>					
ACADIA	13	\$967,238.77	0	0	1	0	1	0.033	7.692	0	0
ALLEN	4	\$421,346.03	0	0	0	1	1	0.033	25.000	1	0
ASCENSION	87	\$12,644,876.91	5	3	0	4	12	0.396	13.793	2	0
AVOUELLES	10	\$767,571.68	1	0	0	0	1	0.033	10.000	0	1
BEAUREGARD	9	\$1,058,506.84	0	0	0	0	0	0.000	0.000	0	0
BIENVILLE	2	\$209,832.94	0	0	0	0	0	0.000	0.000	0	0
BOSSIER	138	\$18,563,592.81	4	3	1	5	13	0.429	9.420	0	2
CADDO	459	\$50,896,320.95	32	12	7	9	60	1.980	13.072	2	19
CALCASIEU	30	\$3,554,128.18	0	0	0	1	1	0.033	3.333	0	1
CLAIBORNE	4	\$340,255.63	0	0	0	0	0	0.000	0.000	0	0
DE SOTO	10	\$1,256,092.37	0	0	0	2	2	0.066	20.000	0	1
EAST BATON ROUGE	630	\$73,552,928.81	35	19	11	31	96	3.167	15.238	14	4
EAST FELICIANA	2	\$153,283.83	0	0	0	0	0	0.000	0.000	0	0
EVANGELINE	2	\$99,875.78	0	0	0	0	0	0.000	0.000	0	0
FRANKLIN	1	\$117,124.93	0	0	0	0	0	0.000	0.000	0	0
GRANT	11	\$1,118,686.45	1	0	1	1	3	0.099	27.273	1	1
IBERIA	21	\$1,561,716.18	0	0	0	1	1	0.033	4.762	1	0
IBERVILLE	9	\$967,251.71	2	0	0	0	2	0.066	22.222	0	0
JACKSON	1	\$44,119.04	0	0	0	0	0	0.000	0.000	0	0
JEFFERSON	348	\$44,151,676.37	22	5	2	12	41	1.353	11.782	3	13
JEFFERSON DAVIS	3	\$356,219.87	0	0	0	0	0	0.000	0.000	0	0
LA SALLE	2	\$153,730.86	0	0	0	0	0	0.000	0.000	0	0
LAFAYETTE	89	\$10,071,296.72	4	2	0	2	8	0.264	8.989	0	2
LAFOURCHE	7	\$837,627.43	0	0	0	0	0	0.000	0.000	0	0
LINCOLN	5	\$562,004.11	0	0	0	0	0	0.000	0.000	0	0
LIVINGSTON	141	\$18,516,317.09	10	2	1	7	20	0.660	14.184	3	4
NATCHITOCHES	9	\$1,005,953.54	1	1	0	1	3	0.099	33.333	1	0
ORLEANS	420	\$53,479,681.48	22	10	4	18	54	1.782	12.857	7	10
OUACHITA	15	\$2,003,008.41	0	0	0	0	0	0.000	0.000	0	0
PLAQUEMINES	4	\$925,172.10	0	0	0	0	0	0.000	0.000	0	0
POINTE COUPEE	6	\$533,127.76	0	0	0	1	1	0.033	16.667	0	0

Category	Count	Principal Balance	Days Delinquent				Total	%Total	%Cat	FC	BK
			30	60	90	120					
RAPIDES	91	\$9,655,630.23	2	2	2	2	8	0.264	8.791	1	3
SABINE	12	\$1,133,218.49	0	0	0	0	0	0.000	0.000	0	0
ST. BERNARD	47	\$5,683,617.64	2	1	0	2	5	0.165	10.638	1	0
ST. CHARLES	28	\$3,400,935.76	4	0	0	0	4	0.132	14.286	0	1
ST. HELENA	1	\$54,436.50	1	0	0	0	1	0.033	100.000	0	0
ST. JAMES	7	\$745,397.45	1	0	0	0	1	0.033	14.286	0	0
ST. JOHN THE BAPTIST	71	\$8,800,682.68	5	1	2	4	12	0.396	16.901	2	4
ST. LANDRY	8	\$796,545.26	0	0	0	0	0	0.000	0.000	0	0
ST. MARTIN	17	\$1,506,198.93	0	0	0	1	1	0.033	5.882	0	0
ST. MARY	5	\$335,413.68	0	0	0	0	0	0.000	0.000	0	0
ST. TAMMANY	128	\$16,570,874.53	3	2	0	3	8	0.264	6.250	1	1
TANGIPAHOA	57	\$7,605,553.68	6	1	0	2	9	0.297	15.789	1	0
TERREBONNE	5	\$573,777.03	0	0	0	1	1	0.033	20.000	0	0
VERMILION	7	\$737,623.13	1	0	0	1	2	0.066	28.571	1	1
VERNON	9	\$1,097,320.82	0	0	0	0	0	0.000	0.000	0	0
WASHINGTON	10	\$985,238.46	1	0	0	0	1	0.033	10.000	0	0
WEBSTER	8	\$983,095.83	1	0	0	0	1	0.033	12.500	0	0
WEST BATON ROUGE	27	\$3,753,601.39	3	0	0	1	4	0.132	14.815	1	0
WINN	1	\$39,418.13	0	0	0	0	0	0.000	0.000	0	0
Total	3,031	\$365,349,145.20	169	64	32	113	378	12.471		43	68

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
Interest Rate											
1.99	2	\$211,407.89	0	0	0	0	0	0.000	0.000	0	0
2	3	\$348,022.32	1	0	0	1	2	0.066	66.667	0	1
2.45	44	\$3,970,190.02	2	0	3	2	7	0.231	15.909	1	2
2.95	63	\$5,573,832.25	5	3	0	2	10	0.330	15.873	1	0
2.99	12	\$1,506,411.50	0	1	0	0	1	0.033	8.333	0	0
3	1	\$156,793.81	0	0	0	0	0	0.000	0.000	0	0
3.15	2	\$187,498.30	0	0	0	0	0	0.000	0.000	0	0
3.25	5	\$732,008.57	0	0	0	0	0	0.000	0.000	0	0
3.4	2	\$248,711.44	0	0	0	0	0	0.000	0.000	0	0
3.49	105	\$10,916,602.43	5	1	0	5	11	0.363	10.476	2	4
3.5	14	\$1,891,303.14	2	4	0	1	7	0.231	50.000	0	0
3.625	5	\$462,240.45	1	0	0	1	2	0.066	40.000	0	0
3.7	1	\$108,558.88	1	0	0	0	1	0.033	100.000	0	0
3.75	13	\$1,443,254.63	4	0	0	2	6	0.198	46.154	0	3
3.875	73	\$9,844,894.28	3	2	1	4	10	0.330	13.699	1	1
3.95	77	\$8,202,413.04	6	0	3	3	12	0.396	15.584	0	2
3.99	4	\$399,412.67	0	0	0	0	0	0.000	0.000	0	0
4	22	\$2,629,105.91	3	1	1	5	10	0.330	45.455	1	1
4.1	21	\$1,961,235.77	1	2	1	2	6	0.198	28.571	2	0
4.11	13	\$1,256,760.54	1	0	0	0	1	0.033	7.692	0	0
4.125	19	\$2,224,186.66	4	1	0	4	9	0.297	47.368	0	3
4.215	1	\$149,014.57	0	0	0	0	0	0.000	0.000	0	0
4.25	62	\$6,888,095.91	6	2	1	3	12	0.396	19.355	2	2
4.375	504	\$61,342,587.58	32	13	9	21	75	2.474	14.881	10	9
4.45	2	\$331,897.22	0	0	0	0	0	0.000	0.000	0	0
4.5	135	\$16,634,064.85	6	2	1	9	18	0.594	13.333	4	3
4.59	2	\$217,839.15	0	0	0	0	0	0.000	0.000	0	0
4.625	65	\$8,845,358.57	2	1	0	4	7	0.231	10.769	3	0
4.75	191	\$29,253,154.81	7	1	0	3	11	0.363	5.759	0	2
4.84	28	\$2,132,647.82	2	1	0	2	5	0.165	17.857	1	1
4.85	33	\$2,677,019.45	3	0	0	2	5	0.165	15.152	1	0

Category	Count	Principal Balance	Days Delinquent				Total	%Total	%Cat	FC	BK
4.875	357	\$47,242,719.05	11	5	3	7	26	0.858	7.283	2	4
4.95	38	\$4,135,673.80	2	2	1	1	6	0.198	15.789	0	1
4.99	8	\$767,626.83	1	0	0	0	1	0.033	12.500	0	0
5	155	\$20,770,592.50	7	1	2	2	12	0.396	7.742	1	1
5.125	97	\$15,155,493.77	2	0	0	1	3	0.099	3.093	0	0
5.25	41	\$5,925,028.34	1	0	0	0	1	0.033	2.439	0	0
5.34	1	\$118,537.11	0	0	0	0	0	0.000	0.000	0	0
5.375	48	\$6,376,114.71	1	0	0	0	1	0.033	2.083	0	0
5.44	16	\$1,667,776.80	1	1	0	0	2	0.066	12.500	0	2
5.49	23	\$1,814,717.42	7	0	0	1	8	0.264	34.783	0	0
5.5	113	\$11,918,806.50	7	5	1	4	17	0.561	15.044	2	5
5.59	1	\$81,334.34	0	0	0	0	0	0.000	0.000	0	0
5.6	6	\$688,621.76	0	1	0	0	1	0.033	16.667	0	0
5.625	5	\$850,135.44	0	0	0	0	0	0.000	0.000	0	0
5.75	79	\$11,469,744.30	2	0	0	0	2	0.066	2.532	0	0
5.84	19	\$1,689,881.66	1	0	0	0	1	0.033	5.263	0	0
5.875	60	\$8,903,051.16	0	0	1	0	1	0.033	1.667	0	0
5.95	15	\$1,145,170.22	2	1	0	1	4	0.132	26.667	0	0
6	21	\$2,835,329.22	2	0	0	0	2	0.066	9.524	0	1
6.09	2	\$203,511.44	0	0	0	0	0	0.000	0.000	0	0
6.1	37	\$3,832,379.27	1	1	2	2	6	0.198	16.216	1	3
6.125	23	\$3,165,847.26	1	0	0	0	1	0.033	4.348	0	0
6.25	22	\$3,055,120.49	0	0	0	0	0	0.000	0.000	0	0
6.3	86	\$7,905,072.92	8	3	0	6	17	0.561	19.767	3	4
6.34	91	\$7,997,939.24	3	5	2	6	16	0.528	17.582	2	1
6.5	62	\$5,218,541.07	4	1	0	3	8	0.264	12.903	1	4
6.625	30	\$2,887,383.66	1	1	0	1	3	0.099	10.000	1	3
6.99	51	\$4,980,471.99	7	2	0	2	11	0.363	21.669	1	5
Total	3,031	\$365,349,145.20	169	64	32	113	378	12.471		43	68

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
Originating Lender											
<i>A-1 Mortgage Services, LLC</i>	29	\$2,599,030.03	3	0	0	2	5	0.165	17.241	2	2
<i>Acadian Residential Mortgage</i>	1	\$163,313.24	0	0	0	0	0	0.000	0.000	0	0
<i>Ace Mortgage Services</i>	1	\$88,633.11	0	0	0	0	0	0.000	0.000	0	0
<i>AHW - Main</i>	43	\$5,795,668.64	1	1	0	0	2	0.066	4.651	0	0
<i>Allegro Mortgage, Inc</i>	1	\$102,609.85	0	0	0	0	0	0.000	0.000	0	0
<i>Amtcor Mortgage</i>	2	\$146,392.36	1	0	0	0	1	0.033	50.000	0	0
<i>American Financial Network, Inc. 5/4/15</i>	2	\$183,417.95	0	0	0	0	0	0.000	0.000	0	0
<i>America's Mortgage Resource, Inc</i>	38	\$3,745,298.94	8	0	0	2	10	0.330	26.316	1	1
<i>AmSouth Bank, NA</i>	1	\$89,309.02	0	0	0	0	0	0.000	0.000	0	0
<i>Area Home Lending</i>	11	\$1,088,097.38	2	0	0	1	3	0.099	27.273	0	1
<i>Arrow Mortgage, LLC</i>	1	\$80,086.08	1	0	0	0	1	0.033	100.000	0	0
<i>Assurance Financial Group</i>	8	\$661,126.30	0	0	0	0	0	0.000	0.000	0	0
<i>Bancorp South</i>	54	\$6,722,284.50	1	1	0	2	4	0.132	7.407	0	1
<i>Bank of America</i>	16	\$1,753,018.33	0	1	0	1	2	0.066	12.500	1	1
<i>Bank of Ruston</i>	6	\$796,164.11	0	0	0	0	0	0.000	0.000	0	0
<i>BAUDIER, GRACE & KINLER-WB</i>	1	\$61,706.48	0	0	0	0	0	0.000	0.000	0	0
<i>Britton & Koontz Bank N.A.</i>	21	\$2,103,875.36	0	0	0	2	2	0.066	9.524	1	0
<i>Capital Lending, LLC</i>	25	\$2,431,785.07	1	1	0	2	4	0.132	16.000	2	2
<i>Capital One Bank</i>	9	\$571,162.45	0	0	0	1	1	0.033	11.111	0	0
<i>CAPITAL ONE NATIONAL ASSOCIATION</i>	2	\$105,086.76	0	1	0	0	1	0.033	50.000	0	0
<i>Capital Trust Mortgage</i>	1	\$68,566.94	0	0	0	1	1	0.033	100.000	0	0
<i>Central Progressive Mortgage</i>	6	\$541,689.48	0	0	0	0	0	0.000	0.000	0	0
<i>CHASE MANHATTAN MORTGAGE CORP.</i>	14	\$1,299,578.20	0	0	1	0	1	0.033	7.143	0	0
<i>Citizens Bank, N.A. (Virginia 10/2018)</i>	4	\$521,168.24	0	0	0	0	0	0.000	0.000	0	0
<i>Coast Capital Mortgage</i>	48	\$3,955,109.15	1	1	1	3	6	0.198	12.500	1	0
<i>Cornerstone Mortgage Company dba Cornerst</i>	7	\$713,219.51	0	0	0	1	1	0.033	14.286	0	0
<i>Countrywide Bank, FSB</i>	28	\$2,749,060.59	2	1	1	3	7	0.231	25.000	1	1
<i>COUNTRYWIDE HOME LOANS</i>	9	\$871,129.82	0	0	0	0	0	0.000	0.000	0	0
<i>Cross Country Equity, LLC</i>	28	\$2,608,974.73	1	0	0	0	1	0.033	3.571	0	3
<i>DHI Mortgage Company</i>	34	\$5,249,467.17	2	0	0	0	2	0.066	5.882	0	0
<i>DRYADES MORTGAGE</i>	10	\$1,155,106.66	1	0	0	1	2	0.066	20.000	1	0

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
Envoy Mortgage, Ltd	31	\$4,561,170.39	0	0	0	0	0	0.000	0.000	0	0
ESSENTIAL MORTGAGE COMPANY, L.L.C.	29	\$3,414,769.95	1	1	1	1	4	0.132	13.793	0	3
Eustis Mortgage	36	\$4,162,569.52	2	1	0	1	4	0.132	11.111	0	3
Fairway Independent Mortgage Corporation	203	\$26,406,126.31	8	7	2	7	24	0.792	11.823	3	3
Fakouri Mortgage Company	4	\$594,756.56	0	0	0	1	1	0.033	25.000	0	0
Fidelity Homestead Association	5	\$510,573.73	0	0	0	1	1	0.033	20.000	1	0
Fidelity Homestead Savings Bank 4/03/14	411	\$59,555,807.65	16	3	3	7	29	0.957	7.056	3	0
FIRST BANK AND TRUST	26	\$3,135,347.56	2	0	0	1	3	0.099	11.538	0	0
First Choice Funding	11	\$1,056,111.66	0	0	0	0	0	0.000	0.000	0	0
First Choice Mortgage, LLC	40	\$3,932,997.83	7	2	2	3	14	0.462	35.000	0	3
First Federal Bank of Louisiana	1	\$33,417.89	0	0	0	0	0	0.000	0.000	0	0
First Mississippi Capital Corp. dba FMC Mort	2	\$233,624.23	0	0	0	0	0	0.000	0.000	0	0
First Mortgage Services, Inc.	7	\$764,921.36	4	0	0	0	4	0.132	57.143	0	0
First National Bank	5	\$664,707.16	1	0	0	0	1	0.033	20.000	0	0
FIRST NATIONAL BANK *U*S*A*	18	\$1,957,233.76	2	2	0	1	5	0.165	27.778	0	2
First NBC Mortgage, LLC	3	\$478,327.55	0	0	0	0	0	0.000	0.000	0	0
Franklin American Mortgage Company	38	\$6,097,017.37	0	0	0	1	1	0.033	2.632	0	0
Gateway Mortgage Group	47	\$7,184,974.35	3	0	0	0	3	0.099	6.383	0	0
Georgetown Mortgage, LLC	2	\$315,447.22	0	0	0	0	0	0.000	0.000	0	0
GULF COAST BANK & TRUST COMPANY	329	\$43,981,063.64	20	5	3	14	42	1.386	12.766	2	4
Hancock Bank of Louisiana	49	\$6,027,495.64	3	0	0	0	3	0.099	6.122	0	1
Home Bank	1	\$106,838.67	0	0	0	0	0	0.000	0.000	0	0
Home Federal Bank	106	\$12,879,705.56	2	0	1	1	4	0.132	3.774	0	1
Home Loan Corporation	7	\$738,966.85	2	0	0	1	3	0.099	42.857	1	0
Home Mortgage Asso, Inc.	5	\$387,134.51	0	0	0	0	0	0.000	0.000	0	1
Homebuyer's Resource Group, LLC	4	\$397,376.16	0	0	0	0	0	0.000	0.000	0	0
Hope Community Credit Union	6	\$590,903.65	1	0	0	0	1	0.033	16.667	0	0
IBERIABANK	30	\$2,880,896.32	0	2	0	3	5	0.165	16.667	1	3
Indy Mac Bank	1	\$134,960.94	0	0	0	0	0	0.000	0.000	0	0
Interline Mortgage Services, LLC	32	\$4,583,505.03	0	0	1	2	3	0.099	9.375	2	0
International Mortgage Corporation of MD	6	\$672,513.99	0	0	0	1	1	0.033	16.667	0	1
Intertrust Mortgage	1	\$81,893.77	0	0	0	0	0	0.000	0.000	0	0

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
Investar Bank	45	\$5,186,173.06	3	2	1	3	9	0.297	20.000	1	0
JABEZ Financial Services, LLC dba AmCor M	2	\$173,095.91	0	0	0	0	0	0.000	0.000	0	0
Jefferson Financial Credit Union	1	\$119,961.05	0	0	0	0	0	0.000	0.000	0	0
JOHNSON MORTGAGE CORPORATION	103	\$10,032,947.77	11	4	0	6	21	0.693	20.388	2	4
JP Morgan Chase	8	\$746,575.84	1	1	0	0	2	0.066	25.000	0	0
Key Lending Solutions, LLC	1	\$140,031.91	1	0	0	0	1	0.033	100.000	0	0
Landmark Mortgage Corporation	1	\$112,798.33	0	0	0	0	0	0.000	0.000	0	0
LIBERTY BANK	14	\$1,457,525.15	2	3	0	3	8	0.264	57.143	2	0
Liberty Bank & Trust	23	\$2,357,389.83	0	3	0	0	3	0.099	13.043	0	0
Louisiana Real Estate Mortgage, Inc	6	\$506,559.22	0	0	0	0	0	0.000	0.000	0	0
Magnolia Mortgage, Inc.	1	\$62,268.90	0	0	0	0	0	0.000	0.000	0	0
Market Street Mortgage Corporation	2	\$175,708.84	0	0	0	0	0	0.000	0.000	0	0
MORTGAGE FACTORY	5	\$498,663.29	0	0	0	2	2	0.066	40.000	0	1
MORTGAGE MARKET, INC.	1	\$126,779.26	0	0	0	0	0	0.000	0.000	0	0
Movement Mortgage 4/03/14	24	\$3,544,291.86	1	1	0	0	2	0.066	8.333	0	0
Nations Reliable Lending, LLC 4/03/14	18	\$2,178,908.57	0	1	1	2	4	0.132	22.222	2	0
NEW SOUTH FEDERAL SAVINGS BANK	13	\$1,203,349.77	2	0	0	0	2	0.066	15.385	0	0
NFM, Inc.	1	\$148,197.13	0	0	0	0	0	0.000	0.000	0	0
NOLA Lending Group, LLC dba NOLA Fundi	31	\$3,519,482.02	1	0	0	2	3	0.099	9.677	0	3
Pacific Union Financial, LLC	10	\$1,503,731.22	2	0	0	0	2	0.066	20.000	0	0
PARISH NATIONAL BANK	2	\$170,748.14	0	0	0	0	0	0.000	0.000	0	0
Pinnacle Mortgage Group	4	\$379,273.62	0	0	0	0	0	0.000	0.000	0	0
Primelending 04/03/14	83	\$11,798,140.72	3	2	1	1	7	0.231	8.434	0	0
Progressive Bank	2	\$291,523.01	0	0	0	0	0	0.000	0.000	0	0
Pulaski Mortgage DBA IberiaBank Mortgage	118	\$12,528,910.49	10	2	3	5	20	0.660	16.949	2	8
RED RIVER BANK	136	\$14,207,708.76	10	2	5	5	22	0.726	16.176	2	8
REGIONS MORTGAGE, INC.	72	\$6,010,997.95	9	3	1	4	17	0.561	23.611	2	1
Sabine State Bank & Trust Co. Inc.	93	\$10,072,842.66	3	1	1	3	8	0.264	8.602	3	1
SB Hardie Financial Services	4	\$417,129.73	0	1	0	0	1	0.033	25.000	0	0
SMC Baton Rouge	18	\$1,928,522.20	0	0	0	0	0	0.000	0.000	0	0
SMC Lafayette	33	\$4,733,092.49	0	0	0	0	0	0.000	0.000	0	0
SMC Metairie	33	\$3,844,980.70	3	0	0	0	3	0.099	9.091	0	1

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
SMC Retention Center	12	\$1,307,573.80	1	0	0	1	2	0.066	16.667	0	2
SMC Slidell	9	\$769,420.93	0	0	0	0	0	0.000	0.000	0	0
Southwest Funding, LP	1	\$96,529.56	0	0	0	1	1	0.033	100.000	0	0
St Tammany Homestead Savings & Loan Asso	5	\$601,771.13	0	0	0	0	0	0.000	0.000	0	0
State Bank & Trust Co	2	\$138,341.30	0	0	0	1	1	0.033	50.000	0	0
Sun Cap Mortgage, Inc.	2	\$234,435.16	0	0	0	0	0	0.000	0.000	0	0
SWBC Mortgage Corporation	86	\$9,674,988.28	2	7	2	5	16	0.528	18.605	4	0
The Mortgage Lending Group, LLC	6	\$496,646.28	1	1	0	0	2	0.066	33.333	0	0
The Mortgage Link	2	\$268,822.26	1	0	0	0	1	0.033	50.000	0	0
U.S. Bank, N.A	1	\$113,274.69	0	0	0	0	0	0.000	0.000	0	0
Universal Lending Services	3	\$220,577.36	0	0	0	0	0	0.000	0.000	0	0
Wells Fargo Bank, N.A.	2	\$239,419.47	1	0	0	1	2	0.066	100.000	0	1
WELLS FARGO HOME MORTGAGE	7	\$670,034.00	1	0	1	0	2	0.066	28.571	0	0
WHITNEY NATIONAL BANK	28	\$2,794,708.35	1	0	0	0	1	0.033	3.571	0	1
Total	3,031	\$365,349,145.20	169	64	32	113	378	12.471		43	68

L4 - LOUISIANA STATE - 1 - By MBS Investor

Investor	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100	101	102	103	104	105	106	107	108	109	110	111	112	113	114	115	116	117	118	119	120	121	122	123	124	125	126	127	128	129	130	131	132	133	134	135	136	137	138	139	140	141	142	143	144	145	146	147	148	149	150	151	152	153	154	155	156	157	158	159	160	161	162	163	164	165	166	167	168	169	170	171	172	173	174	175	176	177	178	179	180	181	182	183	184	185	186	187	188	189	190	191	192	193	194	195	196	197	198	199	200	201	202	203	204	205	206	207	208	209	210	211	212	213	214	215	216	217	218	219	220	221	222	223	224	225	226	227	228	229	230	231	232	233	234	235	236	237	238	239	240	241	242	243	244	245	246	247	248	249	250	251	252	253	254	255	256	257	258	259	260	261	262	263	264	265	266	267	268	269	270	271	272	273	274	275	276	277	278	279	280	281	282	283	284	285	286	287	288	289	290	291	292	293	294	295	296	297	298	299	300	301	302	303	304	305	306	307	308	309	310	311	312	313	314	315	316	317	318	319	320	321	322	323	324	325	326	327	328	329	330	331	332	333	334	335	336	337	338	339	340	341	342	343	344	345	346	347	348	349	350	351	352	353	354	355	356	357	358	359	360	361	362	363	364	365	366	367	368	369	370	371	372	373	374	375	376	377	378	379	380	381	382	383	384	385	386	387	388	389	390	391	392	393	394	395	396	397	398	399	400	401	402	403	404	405	406	407	408	409	410	411	412	413	414	415	416	417	418	419	420	421	422	423	424	425	426	427	428	429	430	431	432	433	434	435	436	437	438	439	440	441	442	443	444	445	446	447	448	449	450	451	452	453	454	455	456	457	458	459	460	461	462	463	464	465	466	467	468	469	470	471	472	473	474	475	476	477	478	479	480	481	482	483	484	485	486	487	488	489	490	491	492	493	494	495	496	497	498	499	500	501	502	503	504	505	506	507	508	509	510	511	512	513	514	515	516	517	518	519	520	521	522	523	524	525	526	527	528	529	530	531	532	533	534	535	536	537	538	539	540	541	542	543	544	545	546	547	548	549	550	551	552	553	554	555	556	557	558	559	560	561	562	563	564	565	566	567	568	569	570	571	572	573	574	575	576	577	578	579	580	581	582	583	584	585	586	587	588	589	590	591	592	593	594	595	596	597	598	599	600	601	602	603	604	605	606	607	608	609	610	611	612	613	614	615	616	617	618	619	620	621	622	623	624	625	626	627	628	629	630	631	632	633	634	635	636	637	638	639	640	641	642	643	644	645	646	647	648	649	650	651	652	653	654	655	656	657	658	659	660	661	662	663	664	665	666	667	668	669	670	671	672	673	674	675	676	677	678	679	680	681	682	683	684	685	686	687	688	689	690	691	692	693	694	695	696	697	698	699	700	701	702	703	704	705	706	707	708	709	710	711	712	713	714	715	716	717	718	719	720	721	722	723	724	725	726	727	728	729	730	731	732	733	734	735	736	737	738	739	740	741	742	743	744	745	746	747	748	749	750	751	752	753	754	755	756	757	758	759	760	761	762	763	764	765	766	767	768	769	770	771	772	773	774	775	776	777	778	779	780	781	782	783	784	785	786	787	788	789	790	791	792	793	794	795	796	797	798	799	800	801	802	803	804	805	806	807	808	809	810	811	812	813	814	815	816	817	818	819	820	821	822	823	824	825	826	827	828	829	830	831	832	833	834	835	836	837	838	839	840	841	842	843	844	845	846	847	848	849	850	851	852	853	854	855	856	857	858	859	860	861	862	863	864	865	866	867	868	869	870	871	872	873	874	875	876	877	878	879	880	881	882	883	884	885	886	887	888	889	890	891	892	893	894	895	896	897	898	899	900	901	902	903	904	905	906	907	908	909	910	911	912	913	914	915	916	917	918	919	920	921	922	923	924	925	926	927	928	929	930	931	932	933	934	935	936	937	938	939	940	941	942	943	944	945	946	947	948	949	950	951	952	953	954	955	956	957	958	959	960	961	962	963	964	965	966	967	968	969	970	971	972	973	974	975	976	977	978	979	980	981	982	983	984	985	986	987	988	989	990	991	992	993	994	995	996	997	998	999	1000	1001	1002	1003	1004	1005	1006	1007	1008	1009	1010	1011	1012	1013	1014	1015	1016	1017	1018	1019	1020	1021	1022	1023	1024	1025	1026	1027	1028	1029	1030	1031	1032	1033	1034	1035	1036	1037	1038	1039	1040	1041	1042	1043	1044	1045	1046	1047	1048	1049	1050	1051	1052	1053	1054	1055	1056	1057	1058	1059	1060	1061	1062	1063	1064	1065	1066	1067	1068	1069	1070	1071	1072	1073	1074	1075	1076	1077	1078	1079	1080	1081	1082	1083	1084	1085	1086	1087	1088	1089	1090	1091	1092	1093	1094	1095	1096	1097	1098	1099	1100	1101	1102	1103	1104	1105	1106	1107	1108	1109	1110	1111	1112	1113	1114	1115	1116	1117	1118	1119	1120	1121	1122	1123	1124	1125	1126	1127	1128	1129	1130	1131	1132	1133	1134	1135	1136	1137	1138	1139	1140	1141	1142	1143	1144	1145	1146	1147	1148	1149	1150	1151	1152	1153	1154	1155	1156	1157	1158	1159	1160	1161	1162	1163	1164	1165	1166	1167	1168	1169	1170	1171	1172	1173	1174	1175	1176	1177	1178	1179	1180	1181	1182	1183	1184	1185	1186	1187	1188	1189	1190	1191	1192	1193	1194	1195	1196	1197	1198	1199	1200	1201	1202	1203	1204	1205	1206	1207	1208	1209	1210	1211	1212	1213	1214	1215	1216	1217	1218	1219	1220	1221	1222	1223	1224	1225	1226	1227	1228	1229	1230	1231	1232	1233	1234	1235	1236	1237	1238	1239	1240	1241	1242	1243	1244	1245	1246	1247	1248	1249	1250	1251	1252	1253	1254	1255	1256	1257	1258	1259	1260	1261	1262	1263	1264	1265	1266	1267	1268	1269	1270	1271	1272	1273	1274	1275	1276	1277	1278	1279	1280	1281	1282	1283	1284	1285	1286	1287	1288	1289	1290	1291	1292	1293	1294	1295	1296	1297	1298	1299	1300	1301	1302	1303	1304	1305	1306	1307	1308	1309	1310	1311	1312	1313	1314	1315	1316	1317	1318	1319	1320	1321	1322	1323	1324	1325	1326	1327	1328	1329	1330	1331	1332	1333	1334	1335	1336	1337	1338	1339	1340	1341	1342	1343	1344	1345	1346	1347	1348	1349	1350	1351	1352	1353	1354	1355	1356	1357	1358	1359	1360	1361	1362	1363	1364	1365	1366	1367	1368	1369	1370	1371	1372	1373	1374	1375	1376	1377	1378	1379	1380	1381	1382	1383	1384	1385	1386	1387	1388	1389	1390	1391	1392	1393	1394	1395	1396	1397	1398	1399	1400	1401	1402	1403	1404	1405	1406	1407	1408	1409	1410	1411	1412	1413	1414	1415	1416	1417	1418	1419	1420	1421	1422	1423	1424	1425	1426	1427	1428	1429	1430	1431	1432	1433	1434	1435	1436	1437	1438	1439	1440	1441	1442	1443	1444	1445	1446	1447	1448	1449	1450	1451	1452	1453	1454	1455	1456	1457	1458	1459	1460	1461	1462	1463	1464	1465	1466	1467	1468	1469	1470	1471	1472	1473	1474	1475	1476	1477	1478
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HOUSING COUNSELING PROGRAM

LHC is the only grant recipient in the state for the **2018 HUD Comprehensive Housing Counseling Program**. The FY2018 grant amount awarded to LHC and its 18 sub-grantees is \$579,800 for the performance period from October 1, 2017 through September 30, 2019. Currently LHC is drafting the Sub-Grantee Agreements and collecting reimbursement invoices from the sub-grantees.

The awards were announced by HUD's Office of Housing Counseling on October 16, 2018.

FY2018 HUD Housing Counseling Grant Award

\$579,800.00

Number of Households Receiving Counseling in FY2018

Homeless Assistance	TBD
Rental	TBD
Pre-purchase/Home buying	TBD
Home Maintenance & Financial Management for homeowners	TBD
Resolving or Preventing Mortgage Delinquency or Default	TBD
Group Education/Workshops	TBD
TOTAL	
Households that purchased housing after counseling	TBD

FY2017 HUD Housing Counseling Grant Award (expended)

\$580,191.00

Number of Households Receiving Counseling in FY2017

Homeless Assistance	68
Rental	1542
Pre-purchase/Home buying	1304
Home Maintenance & Financial Management for homeowners	671
Resolving or Preventing Mortgage Delinquency or Default	52
Group Education/Workshops	1019
TOTAL	4656
Households that purchased housing after counseling	133



LOUISIANA HOUSING CORPORATION

Financial Advisor's Report
By: L. Gordon King and Katie Lanclos
Government Consultants, Inc.

December 4, 2018

SINGLE FAMILY PROGRAMS

➤ TBA PROGRAMS

- Market Rate GNMA Program (Raymond James). In November, 15 loans (8 last month) totaling \$1.9mm were reserved (with 0 cancellations). For the month, 11 loans (12 last month) were closed providing revenues of \$9,855. Currently, the rates are 4.875% (unassisted), 5.875% (2% DPA), and 6.125% (3% DPA). See RJ pipeline report attached.
- Market Rate FNMA HFA Preferred and FHLMC HFA Choice Programs (George K. Baum). In November, 28 loans (26 last month) totaling \$3.5mm were reserved (with 0 cancellations). For the month, 21 loans (15 last month) were closed providing revenues of \$18,319 (\$12,383 last month). Currently, the rates in this program are 5.125% (unassisted), 6.125% (3% DPA), and 6.375% (4% DPA). See GKB pipeline report attached.

SINGLE FAMILY TEAM

- With only one pooling of loans remaining in the MRB I, work continues on the MRB II program with a resolution on the December Board agenda. \$50mm new money, and \$7mm refunding of the '09 bonds. Rates are 3.25% (HOME) and 5.25% with 4% DPA. We're off to a good start with MRB II – currently, we have an estimated \$15MM in reservations.

- Continue to make reservations in the LHC Soft Second Government/Conventional Program. 20% DPA (CDBG monies) and up to \$5K closing costs.

NATIONAL HOUSING NEWS

- Housing issuances in November totaled \$1.1Bn (\$2.1Bn in October). Of that amount, \$968.9mm was for Single Family (New Mexico, North Carolina, Utah, South Dakota, New York, Minnesota, Florida, Maine, and Colorado), and \$142.1mm was for multifamily deals. There was 1 HFA Single Family pass-through deal in November. See attached from JPM.

GENERAL

- US Treasury rates. The 10-year UST was 3.14% on 11/1 and 3.01% on 11/30. During the month, the 10y UST went as high as 3.24% - the highest since 2014.
- FOMC. The Fed met November 7-8 with no increase in the Fed rate. However, most analysts predict a 25 bps increase at the December 18-19 meeting.

Thanks to the Housing bankers at JP Morgan, Raymond James and George K Baum for their input.

700 North 10th Street ~ Annex Building
Baton Rouge, LA 70802
(225) 344-2098 (Phone) (225) 344-5952 (Fax)



Louisiana Housing Corporation
Market Rate GNMA Program
Loan Reservations and Status
Through 11/30/18



Reservation Month	Reservation		Compliance Approved		Servicer Purchased		GNMA Settled		Cancelled		Total Reservations		Total Excluding Cancelled	
	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount
July '13							1	116,503	3	338,171	1	116,503	1	116,503
August '13							2	260,199			5	598,370	2	260,199
September '13							8	924,656	9	1,183,594	17	2,108,250	8	924,656
October '13							19	2,502,308	6	583,957	25	3,086,265	19	2,502,308
November '13							16	1,813,026	7	734,204	23	2,547,230	16	1,813,026
December '13							13	1,510,920	6	801,120	19	2,312,040	13	1,510,920
January '14							24	2,857,637	12	1,265,175	36	4,122,812	24	2,857,637
February '14							29	3,648,377	4	508,168	33	4,156,545	29	3,648,377
March '14							24	2,862,362	8	820,462	32	3,682,824	24	2,862,362
April '14							22	2,185,195	10	1,176,542	32	3,361,737	22	2,185,195
May '14							37	5,089,924	10	1,135,001	47	6,224,925	37	5,089,924
June '14							22	2,889,988	11	1,241,406	33	4,131,394	22	2,889,988
FY 2014 Total	-	-	-	-	-	-	217	26,661,095	86	9,787,800	303	36,448,895	217	26,661,095
July '14							30	3,818,407	11	1,211,120	41	5,029,527	30	3,818,407
August '14							29	3,423,242	10	1,128,021	39	4,551,263	29	3,423,242
September '14							22	2,833,826	4	459,817	26	3,293,643	22	2,833,826
October '14							24	2,953,117	21	2,594,887	45	5,548,004	24	2,953,117
November '14							14	1,670,776	1	83,460	15	1,754,236	14	1,670,776
December '14							27	3,506,957	6	579,694	33	4,086,651	27	3,506,957
January '15							18	2,015,192	7	855,432	25	2,870,624	18	2,015,192
February '15							18	2,420,828	6	682,246	24	3,103,074	18	2,420,828
March '15							22	2,936,116	8	880,683	30	3,816,799	22	2,936,116
April '15							22	3,075,369	7	939,701	29	4,015,070	22	3,075,369
May '15							26	3,273,154	3	460,504	29	3,733,658	26	3,273,154
June '15							24	3,043,767	7	882,267	31	3,926,034	24	3,043,767
FY 2015 Total	-	-	-	-	-	-	276	34,970,751	91	10,757,832	367	45,728,583	276	34,970,751
July '15							21	2,733,239	6	790,529	27	3,523,768	21	2,733,239
August '15							20	2,447,032	7	821,861	27	3,268,893	20	2,447,032
September '15							20	2,828,302	6	835,048	26	3,663,350	20	2,828,302
October '15							20	2,790,966	4	591,405	24	3,382,371	20	2,790,966
November '15							7	771,759	8	1,187,074	15	1,958,833	7	771,759
December '15							13	1,956,813	5	753,258	18	2,710,071	13	1,956,813
January '16							16	2,144,876	5	757,073	21	2,901,949	16	2,144,876
February '16							12	1,588,610	6	849,922	18	2,438,532	12	1,588,610
March '16							21	2,911,009	7	955,579	28	3,866,588	21	2,911,009
April '16							26	3,309,059	10	1,363,076	36	4,672,135	26	3,309,059
May '16							34	4,546,647	19	2,417,126	53	6,963,773	34	4,546,647
June '16							47	6,125,806	16	2,298,703	63	8,424,509	47	6,125,806
FY 2016 Total	-	-	-	-	-	-	257	34,154,118	99	13,620,654	356	47,774,772	257	34,154,118

Louisiana Housing Corporation
Market Rate GNMA Program
Loan Reservations and Status
Through 11/30/18



Reservation Month	Reservation		Compliance Approved		Servicer Purchased		GNMA Settled		Cancelled		Total Reservations		Total Excluding Cancelled	
	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount
July '16							25	3,153,835	8	1,303,053	33	4,456,888	25	3,153,835
August '16							29	3,976,094	12	1,548,175	41	5,524,269	29	3,976,094
September '16							21	2,711,202	10	1,398,800	31	4,110,002	21	2,711,202
October '16							30	4,312,003	7	935,398	37	5,247,401	30	4,312,003
November '16							41	5,883,513	10	1,422,103	51	7,305,616	41	5,883,513
December '16							22	3,033,404	2	420,491	24	3,453,895	22	3,033,404
January '17							18	2,337,664	6	794,806	24	3,132,470	18	2,337,664
February '17							15	2,275,413	16	2,507,178	31	4,782,591	15	2,275,413
March '17							26	4,368,455	9	1,257,940	35	5,626,395	26	4,368,455
April '17							18	2,310,682	8	1,070,150	26	3,380,832	18	2,310,682
May '17							27	4,205,879	10	1,295,226	37	5,501,105	27	4,205,879
June '17							32	4,201,408	8	1,190,265	40	5,391,673	32	4,201,408
FY 2017 Total	-	-	-	-	-	-	304	42,769,552	106	15,143,585	410	57,913,137	304	42,769,552
July '17							22	3,175,598	2	358,396	24	3,533,994	22	3,175,598
August '17							21	2,934,036	4	517,548	25	3,451,584	21	2,934,036
September '17							22	3,193,416	12	1,438,545	34	4,631,961	22	3,193,416
October '17							15	1,884,762	2	373,768	17	2,258,530	15	1,884,762
November '17							16	2,159,552	6	600,988	22	2,760,540	16	2,159,552
December '17							14	1,641,806	6	701,575	20	2,343,381	14	1,641,806
January '18							13	1,652,855	7	1,033,906	20	2,686,761	13	1,652,855
February '18							13	1,894,534	2	337,932	15	2,232,466	13	1,894,534
March '18							13	1,783,552	6	675,752	20	2,459,304	13	1,783,552
April '18			2	238,499	1	176,641	13	1,772,400	1	121,655	16	2,132,554	14	1,960,193
May '18			1	130,275	1	117,826	12	1,698,524	1	153,174	15	2,099,799	15	2,010,899
June '18							5	828,710	4	608,611	9	1,437,321	5	828,710
FY 2018 Total	-	-	3	368,774	2	294,467	179	24,619,745	53	6,921,850	237	32,204,836	184	25,282,986
July '18			10	1,334,674	4	520,889	1	177,230			15	2,032,793	15	2,032,793
August '18	1	191,468	9	1,143,598	3	368,206			4	544,946	17	2,248,218	13	1,703,272
September '18	1	158,585	7	1,001,168					2	203,551	10	1,363,304	8	1,159,753
October '18	4	578,540	4	610,634							8	1,189,174	8	1,189,174
November '18	9	1,155,355	6	764,473							15	1,919,828	15	1,919,828
FY 2019 Total	15	2,083,948	36	4,854,547	7	889,095	1	177,230	6	748,497	65	8,753,317	59	8,004,820
Grand Total	15	2,083,948	39	5,223,321	9	1,183,562	1,234	163,352,491	441	56,980,218	1,738	228,823,540	1,297	171,843,322



RAYMOND JAMES®

**Louisiana Housing Corporation
Market Rate GNMA Program
GNMA Purchase Proceeds**

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
9/18/2013	AF7897	116,503	1	1,220.95	1.05%
11/20/2013	AF7915	350,759	3	3,997.92	1.14%
12/18/2013	AF7922	1,051,174	8	8,731.09	0.83%
12/18/2013	AF7923	759,026	6	15,157.76	2.00%
12/18/2013	AF7924	115,732	1	3,052.77	2.64%
1/17/2014	AI0468	1,098,561	9	8,599.27	0.78%
1/17/2014	AI0469	708,699	6	14,173.78	2.00%
2/19/2014	AI0480	1,292,357	11	10,999.27	0.85%
2/19/2014	AI0481	1,087,037	9	18,885.24	1.74%
3/19/2014	AI0486	2,016,179	16	40,067.84	1.99%
4/21/2014	AI0497	3,445,588	29	86,129.05	2.50%
5/19/2014	AI0504	2,773,325	22	72,952.22	2.63%
6/18/2014	AI0507	2,116,215	18	50,498.62	2.39%
FY 2014		\$ 16,931,154	139	\$ 334,465.78	1.98%
7/18/2014	AI9447	646,004	5	4,343.20	0.67%
7/18/2014	AI9448	1,457,119	14	38,025.57	2.61%
8/20/2014	AI9439	980,006	10	25,127.22	2.56%
8/20/2014	AI9440	3,353,347	24	25,526.81	0.76%
9/17/2014	AJ5269	80,315	1	1,890.10	2.35%
9/17/2014	AJ5270	4,418,905	34	43,283.26	0.98%
10/22/2014	AJ5263	2,860,671	23	23,825.25	0.83%
11/19/2014	AK1537	3,582,325	28	28,589.98	0.80%
11/19/2014	AK1538	341,696	3	10,369.14	3.03%
12/17/2014	AL1052	1,986,821	17	16,446.64	0.83%
12/17/2014	AL1053	335,871	3	10,171.85	3.03%
1/20/2015	AL1062	2,800,980	24	32,692.79	1.17%
2/18/2015	AL8757	2,267,280	16	32,355.66	1.43%
3/20/2015	AL8747	2,869,071	22	42,606.31	1.49%
4/21/2015	AL8739	1,595,050	14	21,801.74	1.37%
5/19/2015	AM6653	1,746,239	13	31,259.97	1.79%
5/19/2015	AM6654	1,322,917	11	17,655.13	1.33%
6/17/2015	AM6644	1,640,013	12	21,987.54	1.34%
FY 2015		\$ 34,284,630	274	\$ 427,958.16	1.25%

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
7/17/2015	AN9200	2,460,059	17	35,882.15	1.46%
7/17/2015	AN9209	1,662,653	13	29,430.09	1.77%
8/19/2015	AP0334	548,691	4	13,719.68	2.50%
8/19/2015	AP0335	3,141,021	26	48,598.02	1.55%
9/18/2015	APO322	1,483,842	13	36,209.67	2.44%
9/18/2015	APO323	713,405	6	9,345.83	1.31%
10/20/2015	AP0369	2,165,592	15	53,230.60	2.46%
10/20/2015	AQ2070	81,524	1	894.05	1.10%
11/18/2015	AQ2067	931,957	7	23,674.32	2.54%
11/18/2015	AQ2068	2,022,086	16	28,921.97	1.43%
12/16/2015	AQ2052	233,112	2	5,435.89	2.33%
12/16/2015	AQ2053	1,460,008	10	17,855.01	1.22%
1/28/2016	AR3208	2,359,234	18	32,899.43	1.39%
1/28/2016	AR3209	275,356	2	6,603.64	2.40%
2/18/2016	AR3216	1,394,529	10	18,395.28	1.32%
2/18/2016	AR3217	945,902	7	21,972.89	2.32%
3/21/2016	AS6587	768,316	6	9,637.76	1.25%
3/21/2016	AS6588	227,305	2	5,256.58	2.31%
4/18/2016	AS6595	1,569,208	11	18,893.85	1.20%
5/20/2016	AS6604	1,958,185	14	29,330.47	1.50%
6/20/2016	AU3392	1,465,400	8	25,492.49	1.74%
6/20/2016	AU3393	116,119	1	2,635.89	2.27%
6/20/2016	AU3396	1,602,790	14	28,656.89	1.79%
FY 2016		\$ 29,586,294	223	\$ 502,972.45	1.70%
7/19/2016	AU3405	1,874,685	16	30,877.96	1.65%
7/19/2016	AU3406	287,864	3	3,986.05	1.38%
7/19/2016	AU3407	1,274,504	7	18,872.55	1.48%
8/17/2016	AU3412	3,383,792	25	54,954.96	1.62%
8/17/2016	AU3413	184,139	1	2,860.02	1.55%
9/19/2016	AV6302	97,678	1	1,414.66	1.45%
9/19/2016	AV6303	1,113,457	6	15,115.33	1.36%
9/19/2016	AV6304	2,903,830	26	44,908.12	1.55%
9/19/2016	AV6305	999,307	8	9,637.24	0.96%
10/18/2016	AV6285	989,853	6	12,548.44	1.27%
10/18/2016	AV6286	1,881,858	17	25,744.98	1.37%
10/18/2016	AV6287	361,319	3	4,415.56	1.22%
11/18/2016	AV6279	2,224,985	20	27,606.96	1.24%
11/18/2016	AV6280	1,043,860	9	13,652.48	1.31%
11/18/2016	AV6281	671,487	4	9,109.57	1.36%
11/18/2016	AV6282	407,068	2	5,545.00	1.36%
12/21/2016	AV6272	1,323,609	11	17,581.80	1.33%
12/21/2016	AY5472	1,778,863	12	22,787.15	1.28%
12/21/2016	AY5473	1,499,331	8	17,914.46	1.19%
1/20/2017	AY5842	1,496,684	11	17,522.78	1.17%

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
1/20/2017	AY5843	1,327,752	10	18,362.43	1.38%
2/16/2017	AY5490	2,491,669	17	26,632.62	1.07%
2/16/2017	AY5491	2,748,675	20	34,115.36	1.24%
2/16/2017	AY5492	1,327,983	9	20,589.79	1.55%
3/17/2017	AY5481	273,827	2	2,667.72	0.97%
3/17/2017	AY5488	1,713,526	14	18,264.39	1.07%
3/17/2017	AT5489	1,507,985	10	21,040.65	1.40%
4/18/2017	AY5508	1,464,118	10	13,783.66	0.94%
4/18/2017	AY5509	2,883,661	20	43,196.81	1.50%
5/17/2017	AY5516	497,625	4	8,145.17	1.64%
5/17/2017	AY5517	2,539,054	16	32,543.90	1.28%
6/19/2017	BA8810	319,640	3	3,781.07	1.18%
6/19/2017	BA8811	2,025,125	13	25,103.89	1.24%
6/19/2017	BA8812	167,698	1	1,618.36	0.97%
FY 2017		\$ 47,086,511	345	\$ 626,901.89	1.33%

7/18/2017	BA8821	432,581	3	6,327.82	1.46%
7/18/2017	BA8822	897,717	7	8,385.70	0.93%
7/18/2017	BA8823	1,741,608	11	17,126.09	0.98%
8/17/2017	BA8831	1,118,238	7	15,689.20	1.40%
8/17/2017	BA8832	2,673,752	17	29,035.65	1.09%
9/19/2017	BA8838	1,064,341	9	14,307.44	1.34%
9/19/2017	BA8839	689,481	4	8,050.92	1.17%
9/19/2017	BA8840	2,190,259	19	23,188.11	1.06%
9/19/2017	BA8841	297,930	2	3,443.03	1.16%
9/19/2017	BA8844	161,912	1	2,074.09	1.28%
10/19/2017	BD7874	620,390	4	8,670.17	1.40%
10/19/2017	BD7875	548,131	5	8,273.13	1.51%
10/19/2017	BD8851	2,084,395	13	20,294.92	0.97%
11/16/2017	BD7880	138,271	1	1,681.14	1.22%
11/16/2017	BD7881	1,549,838	9	15,713.59	1.01%
11/16/2017	BD7882	1,249,340	11	13,382.15	1.07%
12/15/2017	BD7887	132,554	1	1,200.94	0.91%
12/15/2017	BD7888	142,193	1	1,551.12	1.09%
12/15/2017	BD7889	713,628	4	8,812.68	1.23%
12/15/2017	BD7893	1,058,669	9	11,918.73	1.13%
1/18/2018	BD7900	131,896	1	903.32	0.68%
1/18/2018	BD7901	768,117	5	9,098.41	1.18%
1/18/2018	BD7902	716,313	6	10,635.19	1.48%
2/16/2018	BD7905	1,236,469	9	11,808.51	0.96%
2/16/2018	BD7906	1,640,961	13	20,303.48	1.24%
3/16/2018	BD7912	715,126	5	3,571.94	0.50%
3/16/2018	BD7913	1,065,664	10	11,261.17	1.06%
4/17/2018	BD7919	143,491	1	1,066.11	0.74%
4/17/2018	BD7920	1,309,525	9	11,795.62	0.90%

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
4/17/2018	BD7921	140,409	1	834.02	0.59%
5/17/2018	BG8856	491,658	3	3,063.32	0.62%
5/17/2018	BG8857	822,535	6	3,980.86	0.48%
5/17/2018	BG8858	1,032,127	6	3,850.01	0.37%
6/18/2018	BG8862	309,287	3	1,615.03	0.52%
6/18/2018	BG8863	452,870	3	2,579.43	0.57%
6/18/2018	BG8864	1,234,665	9	13,985.82	1.13%
FY 2018		\$ 31,716,341	228	\$ 329,478.86	1.04%
7/17/2018	BG8870	238,021	2	1,706.06	0.72%
7/17/2018	BG8871	655,488	5	3,913.25	0.60%
7/17/2018	BG8872	947,665	7	2,525.73	0.27%
9/18/2018	BG8893	130,989	1	1,658.75	1.27%
9/18/2018	BG8894	308,498	2	2,203.19	0.71%
9/18/2018	BG8895	1,562,657	11	8,128.68	0.52%
10/16/2018	BK0627	164,673	1	1,360.06	0.83%
10/16/2018	BK0628	1,401,443	11	7,195.15	0.51%
11/15/2018	BK0636	1,236,986	10	6,777.77	0.55%
11/15/2018	BK0635	191,232	1	3,077.52	1.61%
FY 2019		\$ 6,837,652	51	\$ 38,546.16	0.56%
Grand Totals		\$ 166,442,581	1,260	\$ 2,260,323.30	1.36%

¹ LHC Proceeds and Profit % are net of DPA Reimbursement and do not reflect any transfer of funds to SMC.



Monthly Update

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LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Program Summary - Stage Summary by Reservation Date				November	
		Since Inception			
Total Pipeline:	Loan Count	Loan Amount	Loan Count	Loan Amount	
	820	\$131,143,792.00	28	\$3,536,999.00	
<i>Snapshot Stage Summary - as of 11/30/2018</i>					
Reservation	50	\$7,862,054.00	23	\$2,904,143.00	
Underwriting	2	\$167,000.00	1	\$75,000.00	
Compliance	82	\$13,067,156.00	4	\$557,856.00	
Purchased/Service	33	\$5,406,436.00	0	\$0.00	
Pooled	0	\$0.00	0	\$0.00	
Investor/Trustee	492	\$79,543,795.00	0	\$0.00	
Cancelled	161	\$25,097,351.00	0	\$0.00	
<i>Cumulative Stage Summary - as of 11/30/2018</i>					
Reservation	820	\$131,143,792.00	28	\$3,536,999.00	
Underwriting	609	\$98,184,387.00	5	\$632,856.00	
Compliance	607	\$98,017,387.00	4	\$557,856.00	
Purchased/Service	525	\$84,950,231.00	0	\$0.00	
Pooled	492	\$79,543,795.00	0	\$0.00	
Investor/Trustee	492	\$79,543,795.00	0	\$0.00	
Cancelled	161	\$25,097,351.00	0	\$0.00	

Loan Progression Summary Since Inception		
Stage Progression	Average # of Days	# of Loans
From Reservation to Underwriter Certification	13.93 days	607
From eHP Compliance to Loan Purchase	46.46 days	525
From Reservation to Loan Purchase	58.14 days	525

Days to Purchase By Purchase Month		
Purchase Month	Days From Reservation	# of Loans
December 2017	53.88 days	8
January 2018	57.83 days	18
February 2018	63.07 days	15
March 2018	50.27 days	15
April 2018	60.30 days	10
May 2018	59.07 days	14
June 2018	57.67 days	3
July 2018	64.50 days	6
August 2018	60.42 days	12
September 2018	71.43 days	7
October 2018	61.80 days	5
November 2018	71.00 days	4

*Data provided by LHC

LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Monthly Pipeline Summary for November FNMA Preferred & FHLMC Choice Loans - as of November 30, 2018

Loan First Stage Date	Loan Number	Loan Amount	Approved Stage	Interest Rate	Loan Purpose	Due Date
11/02/18	PC677	133,000	Reservation	6.500%	11/22/18	01/11/19
11/05/18	SS26	85,600	Reservation	5.375%	11/25/18	01/14/19
11/07/18	PC678	177,995	Reservation	6.250%	11/27/18	01/16/19
11/07/18	SS29	87,920	Preliminary File Received	5.375%	11/27/18	01/16/19
11/07/18	SS27	75,000	Underwriter Certification	5.375%	11/27/18	01/16/19
11/09/18	SS31	106,000	HQS Inspection Ordered	5.500%	11/29/18	01/18/19
11/13/18	PC679	171,690	Compliance Approved	6.500%	12/03/18	01/22/19
11/13/18	PC680	274,510	Reservation	6.250%	12/03/18	01/22/19
11/14/18	SS32	108,800	Preliminary File Received	5.375%	12/04/18	01/23/19
11/14/18	SS33	52,500	Reservation	5.375%	12/04/18	01/23/19
11/15/18	PC681	133,860	Reservation	6.500%	12/05/18	01/24/19
11/19/18	PC683	184,203	Reservation	6.500%	12/09/18	01/28/19
11/19/18	PC682	179,850	Compliance Approved	6.500%	12/09/18	01/28/19
11/19/18	SS34	146,900	Preliminary File Received	5.250%	12/09/18	01/28/19
11/20/18	PC684	147,416	Compliance Approved	6.125%	12/10/18	01/29/19
11/21/18	PC685	58,900	Compliance Approved	6.375%	12/11/18	01/30/19
11/21/18	PC686	114,460	Reservation	6.375%	12/11/18	01/30/19
11/21/18	SS36	104,000	Preliminary File Received	5.250%	12/11/18	01/30/19
11/21/18	SS37	119,200	Reservation	5.250%	12/11/18	01/30/19
11/26/18	PC687	134,830	Reservation	6.125%	12/16/18	02/04/19
11/26/18	SS38	174,900	Reservation	5.250%	12/16/18	02/04/19
11/27/18	SS41	96,000	Reservation	5.250%	12/17/18	02/05/19
11/27/18	SS40	59,600	Reservation	5.250%	12/17/18	02/05/19
11/27/18	SS39	106,000	Reservation	5.250%	12/17/18	02/05/19
11/28/18	PC688	193,515	Reservation	6.125%	12/18/18	02/06/19
11/28/18	PC689	82,450	Reservation	6.500%	12/18/18	02/06/19
11/29/18	SS45	116,000	Reservation	5.125%	12/19/18	02/07/19
11/30/18	SS47	111,900	Reservation	5.250%	12/20/18	02/08/19

LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Settlement Date		Settlement Details				
Settlement Date	Loan ID	Resorigination Date	Current Prin	LHC Fee (%)	LHC Fee (\$)	Settlement Total
11/08/18	AD35	09/10/18	162,280	0.318%	516.46	
11/08/18	AD30	08/20/18	174,293	0.495%	862.97	
11/08/18	AD31	08/21/18	109,865	0.432%	474.96	
11/08/18	AD33	08/27/18	175,570	0.417%	731.58	
11/08/18	AD32	08/21/18	291,280	0.432%	1,259.24	
11/08/18	AD24	07/30/18	239,735	0.675%	1,619.11	
11/08/18	AD25	08/03/18	289,068	0.746%	2,155.55	
11/08/18	AD37	09/21/18	111,150	0.379%	421.12	
11/08/18	AD38	09/25/18	131,575	0.355%	467.67	
11/08/18	AD27	08/06/18	181,656	0.433%	785.89	
11/08/18	PC650	08/22/18	137,596	0.472%	649.97	
11/08/18	PC647	08/17/18	140,737	0.594%	836.33	
11/08/18	PC649	08/21/18	98,837	0.472%	466.88	
11/08/18	PC607	06/08/18	112,754	0.498%	561.16	
11/08/18	PC643	08/13/18	128,878	0.594%	765.54	
11/08/18	PC648	08/20/18	198,642	0.472%	937.84	
11/08/18	PC642	08/13/18	139,160	0.533%	741.20	
11/08/18	PC640	08/08/18	159,833	0.501%	801.36	
11/08/18	PC644	08/13/18	161,347	0.533%	859.37	
11/08/18	PC637	08/01/18	197,407	0.455%	897.21	
11/08/18	PC646	08/16/18	283,114	0.533%	1,507.94	18,319.35

		Current Prin	LHC Fee (\$)
Since Inception		\$93,574,156.08	\$524,602.78
FYTD		\$14,843,095.92	\$65,503.70
November 2018		\$3,624,777.68	\$18,319.35

November 2018 Negotiated Fixed Rate Housing Transactions

Sale Date	Taxable Code	Issuer	General Use of Proceeds	Amount of Issue (\$ mils)	Series	Lead Manager
11/01/18	Tax-Exempt	New Mexico Mortgage Fin Auth	Single-Family Housing	49,900	2018 Series D	RBC Capital Markets
11/01/18	Tax-Exempt	North Carolina Housing Fin Agcy	Single Family Housing	97,975	Series 40	RBC Capital Markets
11/01/18	Taxable	Upper Illinois River Vly Dev Auth	Multi-Family Housing	2,200	Series 2018 A-2	Stifel Nicolaus & Co Inc
11/01/18	Tax-Exempt	Upper Illinois River Vly Dev Auth	Multi-Family Housing	58,200	Ser 18A-1&SubSer 18B	Stifel Nicolaus & Co Inc
11/01/18	Taxable	Utah Housing Corporation	Single Family Housing	22,000	2018 Series B	Zions Bank
11/06/18	Tax-Exempt	South Dakota Housing Dev Auth	Single Family Housing	99,000	2018 Series B	Citi
11/07/18	Tax-Exempt	California Housing Finance Agcy	Multi-Family Housing	23,090	2018 Series A	RBC Capital Markets
11/08/18	Tax-Exempt	NYS Housing Fin-Mortgage Agcy	Single Family Housing	31,135	Series 214	Wells Fargo & Co
11/08/18	Tax-Exempt	NYS Housing Fin-Mortgage Agcy	Single Family Housing	116,125	Series 213	Wells Fargo & Co
11/08/18	Tax-Exempt	Utah Housing Corporation	Single Family Housing	42,805	Series 2018 I (G2)	Stifel Nicolaus & Co Inc
11/14/18	Tax-Exempt	Maryland Dept Hsg & Com Dev	Multi-Family Housing	9,000	Series 2018 H	RBC Capital Markets
11/14/18	Taxable	Minnesota Housing Fin Agency	Single Family Housing	14,800	2018 Series F	RBC Capital Markets
11/14/18	Tax-Exempt	Minnesota Housing Fin Agency	Single Family Housing	35,000	2018 Series G	RBC Capital Markets
11/15/18	Tax-Exempt	Minnesota Housing Fin Agency	Single Family Housing	65,200	2018 Series E	RBC Capital Markets
11/15/18	Tax-Exempt	Florida Housing Finance Corp	Single Family Housing	175,000	2018 Series 2	Citi
11/15/18	Taxable	Lynwood Housing Authority	Single Family Housing	19,705	Series 2018	Backstrom McCarley Berry & Co
11/16/18	Tax-Exempt	Maine State Housing Authority	Single Family Housing	34,430	2018 Series F	Barclays
11/20/18	Tax-Exempt	Maryland Dept Hsg & Com Dev	Multi-Family Housing	7,600	Series 2018 G	Stifel Nicolaus & Co Inc
11/20/18	Tax-Exempt	Maryland Dept Hsg & Com Dev	Multi-Family Housing	10,000	Series 2018 I	Stifel Nicolaus & Co Inc
11/20/18	Tax-Exempt	Nashville-Davidson Co Metro Govt	Multi-Family Housing	1,725	Series 2018	Dougherty & Company LLC
11/21/18	Tax-Exempt	California Housing Finance Agcy	Multi-Family Housing	12,614	2018 Issue K	Jefferies LLC
11/27/18	Taxable	Colorado Hsg & Fin Auth	Single Family Housing	30,000	2019 Series B-1	Barclays
11/27/18	Tax-Exempt	Colorado Hsg & Fin Auth	Single Family Housing	36,935	2019 Series C	Barclays
11/28/18	Tax-Exempt	Colorado Hsg & Fin Auth	Single Family Housing	16,035	2019 Series A	Barclays
11/28/18	Tax-Exempt	New Hampshire Housing Fin Auth	Multi-Family Housing	11,690	2018 Series 1	George K Baum & Company Inc
11/28/18	Tax-Exempt	Oregon Hsg & Comm Svcs Dept	Single-Family Housing	82,885	2018 Series D	Bank of America Merrill Lynch
11/29/18	Tax-Exempt	Pennsylvania Housing Fin Agcy	Multi-Family Housing	5,945	Series 2018 A	Red Capital Markets Inc
				1,110,994		

Source: Thomson Reuters Securities Data Corporation, 12/3/2018.

■ Housing issuance in November decreased from September with issuance totaling \$1.1 billion of bonds compared to last month's issuance of \$2.1 billion. Of the \$1.1 billion, \$968.9 million was for single family and \$142.1 million was for multifamily.

■ Single-family pass-through deals total \$130.4mm (Utah and Lynwood); Multifamily pass-through deals total \$84.5mm (Upper Illinois, California, Maryland, and Pennsylvania)

Source: Thomson Reuters, 888.989.8373 Date: 11/2/2018

Closed Loans Month to Month

November 2018

October 2018

September 2018

Closing Date	Number Closed	Amount	Revenue	Closing Date	Number Closed	Amount	Revenue	Closing Date	Number Closed	Amount	Revenue
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2018A SF MRB PROGRAM

2018A SF MRB PROGRAM

2018A SF MRB PROGRAM

11/2/2018	3	\$322,644.00	\$0.00	10/4/2018	1	\$252,200.00	\$0.00	9/1/2018	1	\$110,953.00	\$0.00
11/5/2018	1	\$108,640.00	\$0.00	10/5/2018	2	\$185,571.00	\$0.00	9/5/2018	3	\$308,515.00	\$0.00
11/6/2018	2	\$199,323.00	\$0.00	10/12/2018	3	\$385,582.00	\$0.00	9/6/2018	1	\$232,397.00	\$0.00
11/7/2018	1	\$157,140.00	\$0.00	10/15/2018	2	\$206,195.00	\$0.00	9/7/2018	3	\$373,074.00	\$0.00
11/8/2018	1	\$208,453.00	\$0.00	10/16/2018	1	\$187,540.00	\$0.00	9/12/2018	1	\$134,027.00	\$0.00
11/9/2018	2	\$363,750.00	\$0.00	10/17/2018	2	\$276,196.00	\$0.00	9/14/2018	1	\$172,660.00	\$0.00
11/13/2018	3	\$523,495.00	\$0.00	10/18/2018	1	\$80,514.00	\$0.00	9/19/2018	2	\$325,946.00	\$0.00
11/14/2018	1	\$173,695.00	\$0.00	10/22/2018	1	\$125,130.00	\$0.00	9/21/2018	2	\$333,252.00	\$0.00
11/16/2018	4	\$685,529.00	\$0.00	10/23/2018	1	\$152,192.00	\$0.00	9/24/2018	1	\$115,900.00	\$0.00
11/19/2018	4	\$556,236.00	\$0.00	10/25/2018	2	\$258,110.00	\$0.00	9/27/2018	1	\$170,848.00	\$0.00
11/20/2018	1	\$199,323.00	\$0.00	10/26/2018	5	\$853,493.00	\$0.00	9/28/2018	7	\$904,860.00	\$0.00
11/21/2018	1	\$103,098.00	\$0.00	10/30/2018	1	\$160,050.00	\$0.00				
11/26/2018	4	\$581,708.00	\$0.00	10/31/2018	3	\$524,294.00	\$0.00				
11/29/2018	1	\$183,612.00	\$0.00								
11/30/2018	7	\$1,091,528.00	\$0.00								
Sub Total	36	\$5,458,174.00	\$0.00	Sub Total	25	\$3,647,067.00	\$0.00	Sub Total	23	\$3,182,432.00	\$0.00

Sub Total

\$0.00

LHC ADVANTAGE PROGRAM

9/3/2018 1 \$175,570.00 \$732.13

LHC ADVANTAGE PROGRAM

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LHC ADVANTAGE PROGRAM

11/21/2018	1	\$327,750.00	\$1,366.72
Sub Total	1	\$327,750.00	\$1,366.72

LHC PREFERRED CONVENTIONAL PROGRAM

11/9/2018	1	\$222,130.00	\$1,208.39
11/19/2018	1	\$171,690.00	\$851.12
11/27/2018	1	\$179,850.00	\$688.83
Sub Total	3	\$573,670.00	\$2,448.34

MARKET RATE GNMA PROGRAM

11/19/2018	1	\$122,735.00	\$1,246.99
11/27/2018	1	\$109,971.00	\$1,357.04
11/30/2018	1	\$196,377.00	\$2,270.12
Sub Total	3	\$429,083.00	\$4,874.15

MORTGAGE CREDIT CERTIFICATE

11/1/2018	1	\$132,284.00	\$0.00
Sub Total	1	\$132,284.00	\$0.00

10/19/2018	1	\$85,405.00	\$356.99
10/23/2018	1	\$117,000.00	\$534.69
10/31/2018	1	\$135,800.00	\$492.95
Sub Total	3	\$338,205.00	\$1,384.64

LHC CHOICE CONVENTIONAL PROGRAM

10/5/2018	1	\$159,953.00	\$655.81
10/15/2018	2	\$338,821.00	\$1,598.97
10/26/2018	2	\$296,820.00	\$1,152.97
Sub Total	5	\$795,594.00	\$3,407.74

LHC PREFERRED CONVENTIONAL PROGRAM

10/5/2018	1	\$214,273.00	\$1,007.08
10/10/2018	1	\$134,830.00	\$655.27
10/12/2018	3	\$501,587.00	\$1,823.65
10/22/2018	2	\$281,970.00	\$1,063.98
10/23/2018	1	\$185,672.00	\$547.73
10/26/2018	1	\$239,590.00	\$934.40
10/31/2018	1	\$166,840.00	\$907.61
Sub Total	10	\$1,724,762.00	\$6,939.73

MARKET RATE GNMA PROGRAM

Sub Total	1	\$175,570.00	\$732.13
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LHC PREFERRED CONVENTIONAL PROGRAM

9/7/2018	1	\$50,440.00	\$171.50
9/12/2018	1	\$104,760.00	\$478.75
9/13/2018	3	\$510,578.00	\$2,132.28
9/14/2018	1	\$126,003.00	\$378.01
9/25/2018	1	\$173,630.00	\$534.78
9/27/2018	2	\$351,625.00	\$1,502.26
9/28/2018	2	\$340,994.00	\$1,355.15
Sub Total	11	\$1,658,030.00	\$6,552.74

MARKET RATE GNMA PROGRAM

9/7/2018	1	\$117,826.00	\$699.89
9/11/2018	1	\$98,090.00	\$336.55
9/20/2018	1	\$134,518.00	\$672.59
9/24/2018	1	\$120,772.00	\$396.13
9/26/2018	2	\$396,092.00	\$1,464.76
9/28/2018	2	\$259,944.00	\$1,427.66
Sub Total	8	\$1,127,242.00	\$5,197.59

MORTGAGE CREDIT CERTIFICATE

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**SOFT SECOND PROGRAM CONV
FIRST MORTGAGE**

11/15/2018	2	\$210,800.00	\$772.56
11/30/2018	2	\$221,000.00	\$838.98
Sub Total	4	\$431,800.00	\$1,611.54

**SOFT SECOND PROGRAM GNMA
FIRST MORTGAGE**

11/16/2018	2	\$246,946.00	\$1,144.29
11/28/2018	2	\$222,831.00	\$742.24
Sub Total	4	\$469,777.00	\$1,886.53
Grand Total	52	\$7,822,538.00	\$12,187.28

**SOFT SECOND PROGRAM CONV
FIRST MORTGAGE**

10/1/2018	1	\$133,536.00	\$438.00
10/10/2018	2	\$287,594.00	\$2,093.35
10/18/2018	1	\$155,138.00	\$556.95
Sub Total	4	\$576,268.00	\$3,088.29

10/5/2018	1	\$105,000.00	\$624.75
10/11/2018	1	\$99,200.00	\$582.30
10/31/2018	1	\$120,000.00	\$530.40
Sub Total	3	\$324,200.00	\$1,737.45
Grand Total	50	\$7,406,096.00	\$16,557.86

9/21/2018	1	\$176,150.00	\$0.00
Sub Total	1	\$176,150.00	\$0.00
Grand Total	44	\$6,319,424.00	\$12,482.45

November 2017

Closing Date	Number Closed	Amount	Revenue
11/10/2017	1	\$134,830.00	\$755.05
11/15/2017	1	\$102,600.00	\$504.79
11/22/2017	1	\$151,320.00	\$626.46
Sub Total	3	\$388,750.00	\$1,886.30

LHC CHOICE CONVENTIONAL PROGRAM

LHC PREFERRED CONVENTIONAL PROGRAM

11/3/2017	1	\$152,000.00	\$769.12
11/9/2017	2	\$222,130.00	\$925.26
11/10/2017	1	\$118,340.00	\$640.22
11/13/2017	4	\$518,975.00	\$2,917.95
11/14/2017	1	\$155,200.00	\$960.69
11/15/2017	3	\$157,140.00	\$960.13
11/20/2017	2	\$263,840.00	\$1,527.38
11/27/2017	1	\$252,200.00	\$1,442.58
11/29/2017	1	\$82,450.00	\$404.01
11/30/2017	4	\$675,090.00	\$3,679.33
Sub Total	18	\$2,597,365.00	\$14,226.67

October 2017

Closing Date	Number Closed	Amount	Revenue
10/6/2017	1	\$145,500.00	\$906.47
Sub Total	1	\$145,500.00	\$906.47

LHC CHOICE CONVENTIONAL PROGRAM

LHC PREFERRED CONVENTIONAL PROGRAM

10/2/2017	2	\$285,143.00	\$1,075.22
10/4/2017	1	\$193,903.00	\$829.90
10/5/2017	1	\$169,750.00	\$991.34
10/9/2017	1	\$160,050.00	\$777.78
10/16/2017	1	\$97,000.00	\$505.37
10/19/2017	1	\$211,944.00	\$1,282.26
10/25/2017	1	\$235,470.00	\$1,516.82
10/26/2017	1	\$188,665.00	\$645.23
10/30/2017	1	\$199,500.00	\$1,071.32
10/31/2017	1	\$149,150.00	\$911.31
Sub Total	11	\$1,896,575.00	\$9,406.56

MARKET RATE GNMA PROGRAM

September 2017

Closing Date	Number Closed	Amount	Revenue
9/14/2017	1	\$205,000.00	\$1,213.60
Sub Total	1	\$205,000.00	\$1,213.60

LHC CHOICE CONVENTIONAL PROGRAM

LHC PREFERRED CONVENTIONAL PROGRAM

9/1/2017	1	\$265,668.00	\$1,421.32
9/8/2017	1	\$135,800.00	\$711.59
9/11/2017	2	\$320,100.00	\$1,743.09
9/13/2017	3	\$421,950.00	\$2,119.01
9/14/2017	1	\$144,530.00	\$829.60
9/15/2017	2	\$275,383.00	\$1,632.49
9/20/2017	2	\$374,307.00	\$1,842.12
9/27/2017	2	\$373,147.00	\$2,388.38
9/28/2017	1	\$275,500.00	\$1,137.82
9/29/2017	4	\$775,400.00	\$3,987.47
Sub Total	19	\$3,361,785.00	\$17,812.90

MARKET RATE GNMA PROGRAM

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MARKET RATE GNMA PROGRAM

11/1/2017	1	\$156,120.00	\$633.85
11/3/2017	2	\$267,072.00	\$1,400.43
11/6/2017	1	\$132,063.00	\$578.44
11/10/2017	2	\$293,548.00	\$2,602.70
11/13/2017	1	\$176,641.00	\$1,104.01
11/15/2017	1	\$84,343.00	\$592.93
11/16/2017	1	\$208,650.00	\$1,466.81
11/17/2017	3	\$404,946.00	\$2,522.01
11/20/2017	1	\$137,464.00	\$1,245.42
11/21/2017	2	\$239,217.00	\$2,515.82
11/30/2017	2	\$327,515.00	\$1,924.68
Sub Total	17	\$2,349,579.00	\$16,587.09

MORTGAGE CREDIT CERTIFICATE

11/10/2017	1	\$118,340.00	\$0.00
Sub Total	1	\$118,340.00	\$0.00
Grand Total	39	\$5,454,034.00	\$32,700.07

10/2/2017	1	\$127,643.00	\$578.23
10/3/2017	1	\$162,011.00	\$531.40
10/5/2017	1	\$65,247.00	\$346.46
10/10/2017	3	\$310,271.00	\$2,043.82
10/13/2017	2	\$347,341.00	\$1,162.06
10/16/2017	3	\$393,735.00	\$1,626.86
10/18/2017	1	\$125,681.00	\$530.37
10/23/2017	1	\$134,518.00	\$567.67
10/24/2017	1	\$176,739.00	\$1,076.34
10/27/2017	3	\$363,295.00	\$2,516.21
10/30/2017	3	\$135,807.00	\$890.89
10/31/2017	3	\$446,609.00	\$3,399.14
Sub Total	21	\$2,788,899.00	\$15,269.45

MORTGAGE CREDIT CERTIFICATE

10/3/2017	1	\$162,011.00	\$0.00
Sub Total	1	\$162,011.00	\$0.00
Grand Total	34	\$4,992,985.00	\$25,582.47

9/5/2017	1	\$63,723.00	\$388.32
9/6/2017	1	\$88,263.00	\$676.09
9/12/2017	2	\$371,054.00	\$1,727.37
9/13/2017	1	\$112,213.00	\$648.59
9/15/2017	2	\$340,615.00	\$1,648.58
9/18/2017	2	\$250,381.00	\$1,900.93
9/19/2017	1	\$142,274.00	\$667.27
9/22/2017	2	\$275,811.00	\$1,249.60
9/26/2017	1	\$154,646.00	\$1,039.22
9/27/2017	2	\$285,629.00	\$2,134.75
Sub Total	15	\$2,084,609.00	\$12,060.71

MORTGAGE CREDIT CERTIFICATE

9/20/2017	1	\$129,292.00	\$0.00
Sub Total	1	\$129,292.00	\$0.00
Grand Total	36	\$5,780,686.00	\$31,087.21

November 2016

October 2016

September 2016

Closing Date	Number Closed	Amount	Revenue	Closing Date	Number Closed	Amount	Revenue	Closing Date	Number Closed	Amount	Revenue
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LHC PREFERRED
CONVENTIONAL PROGRAM

11/3/2016	1	\$74,690.00	\$321.17	10/3/2016	1	\$103,550.00	\$486.69	9/2/2016	1	\$261,250.00	\$1,392.46
11/7/2016	1	\$121,250.00	\$597.76	10/5/2016	1	\$130,950.00	\$619.39	9/9/2016	1	\$179,450.00	\$913.40
11/15/2016	1	\$169,750.00	\$729.93	10/14/2016	2	\$222,130.00	\$1,228.38	9/15/2016	1	\$169,750.00	\$748.60
11/17/2016	1	\$119,019.00	\$695.07	10/17/2016	1	\$150,350.00	\$654.02	9/22/2016	1	\$207,580.00	\$992.23
11/18/2016	1	\$150,350.00	\$646.51	10/24/2016	1	\$90,210.00	\$386.10	9/23/2016	1	\$164,900.00	\$783.28
11/21/2016	3	\$610,263.00	\$3,459.39	10/26/2016	1	\$96,418.00	\$638.29	9/26/2016	1	\$145,500.00	\$598.01
11/22/2016	1	\$266,750.00	\$2,590.14	10/28/2016	1	\$64,990.00	\$361.34	9/29/2016	2	\$266,459.00	\$1,338.16
Sub Total	9	\$1,512,074.00	\$9,039.97	10/31/2016	2	\$404,102.00	\$1,865.06	9/30/2016	3	\$417,040.00	\$1,850.69

MARKET RATE GNMA PROGRAM

11/4/2016	1	\$162,011.00	\$1,164.86	10/3/2016	1	\$113,898.00	\$318.93	9/2/2016	3	\$395,699.00	\$3,014.90
11/7/2016	1	\$181,649.00	\$1,618.49	10/4/2016	2	\$218,862.00	\$1,655.41	9/6/2016	2	\$239,579.00	\$1,671.67
11/10/2016	2	\$309,195.00	\$2,196.73	10/5/2016	1	\$81,496.00	\$736.13	9/7/2016	1	\$77,569.00	\$642.27
11/14/2016	4	\$592,663.00	\$4,564.88	10/7/2016	1	\$127,645.00	\$1,296.87	9/9/2016	2	\$374,589.00	\$2,827.13
11/16/2016	1	\$91,315.00	\$799.01	10/11/2016	1	\$112,917.00	\$969.96	9/12/2016	1	\$109,971.00	\$892.96
11/18/2016	5	\$718,754.00	\$4,878.59	10/13/2016	1	\$99,613.00	\$559.83	9/13/2016	1	\$162,011.00	\$1,038.49
11/21/2016	3	\$342,678.00	\$2,184.12	10/14/2016	4	\$664,736.00	\$5,703.15	9/14/2016	1	\$208,552.00	\$1,466.12
11/22/2016	5	\$652,927.00	\$4,083.85								

LHC PREFERRED
CONVENTIONAL PROGRAM

10/3/2016	1	\$103,550.00	\$486.69	9/2/2016	1	\$261,250.00	\$1,392.46
10/5/2016	1	\$130,950.00	\$619.39	9/9/2016	1	\$179,450.00	\$913.40
10/14/2016	2	\$222,130.00	\$1,228.38	9/15/2016	1	\$169,750.00	\$748.60
10/17/2016	1	\$150,350.00	\$654.02	9/22/2016	1	\$207,580.00	\$992.23
10/24/2016	1	\$90,210.00	\$386.10	9/23/2016	1	\$164,900.00	\$783.28
10/26/2016	1	\$96,418.00	\$638.29	9/26/2016	1	\$145,500.00	\$598.01
10/28/2016	1	\$64,990.00	\$361.34	9/29/2016	2	\$266,459.00	\$1,338.16
10/31/2016	2	\$404,102.00	\$1,865.06	9/30/2016	3	\$417,040.00	\$1,850.69
Sub Total	10	\$1,262,700.00	\$6,239.27				

MARKET RATE GNMA PROGRAM

10/3/2016	1	\$113,898.00	\$318.93	9/2/2016	3	\$395,699.00	\$3,014.90
10/4/2016	2	\$218,862.00	\$1,655.41	9/6/2016	2	\$239,579.00	\$1,671.67
10/5/2016	1	\$81,496.00	\$736.13	9/7/2016	1	\$77,569.00	\$642.27
10/7/2016	1	\$127,645.00	\$1,296.87	9/9/2016	2	\$374,589.00	\$2,827.13
10/11/2016	1	\$112,917.00	\$969.96	9/12/2016	1	\$109,971.00	\$892.96
10/13/2016	1	\$99,613.00	\$559.83	9/13/2016	1	\$162,011.00	\$1,038.49
10/14/2016	4	\$664,736.00	\$5,703.15	9/14/2016	1	\$208,552.00	\$1,466.12

MARKET RATE GNMA PROGRAM

9/2/2016	3	\$395,699.00	\$3,014.90
9/6/2016	2	\$239,579.00	\$1,671.67
9/7/2016	1	\$77,569.00	\$642.27
9/9/2016	2	\$374,589.00	\$2,827.13
9/12/2016	1	\$109,971.00	\$892.96
9/13/2016	1	\$162,011.00	\$1,038.49
9/14/2016	1	\$208,552.00	\$1,466.12

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11/23/2016	2	\$367,225.00	\$1,606.31	10/17/2016	1	\$159,556.00	\$1,421.64	9/15/2016	1	\$132,554.00	\$910.65
11/28/2016	2	\$376,454.00	\$1,758.55	10/18/2016	2	\$352,496.00	\$2,378.38	9/19/2016	1	\$87,387.00	\$750.65
11/29/2016	2	\$320,094.00	\$2,005.00	10/19/2016	1	\$137,464.00	\$988.37	9/20/2016	1	\$161,029.00	\$1,132.03
11/30/2016	3	\$373,606.00	\$2,211.25	10/20/2016	1	\$98,188.00	\$859.15	9/21/2016	1	\$127,645.00	\$897.34
Sub Total	31	\$4,488,571.00	\$29,071.62	10/21/2016	2	\$350,041.00	\$2,894.29	9/23/2016	2	\$245,471.00	\$1,837.99
Grand Total	40	\$6,000,645.00	\$38,111.59	10/24/2016	3	\$338,651.00	\$2,496.71	9/27/2016	1	\$114,880.00	\$932.83
				10/26/2016	2	\$298,493.00	\$2,184.65	9/28/2016	1	\$94,261.00	\$795.56
				10/27/2016	1	\$144,485.00	\$992.61	9/30/2016	5	\$705,777.00	\$5,097.48
				10/28/2016	4	\$546,549.00	\$4,286.95	Sub Total	24	\$3,236,974.00	\$23,908.08
				10/31/2016	6	\$772,604.00	\$7,166.36	Grand Total	35	\$5,048,903.00	\$32,524.90
				Sub Total	34	\$4,622,694.00	\$37,399.39				
				Grand Total	44	\$5,885,394.00	\$43,638.65				

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Board of Directors

**Energy Programs
Activity Reports**

December 12, 2018

Energy Programs Activity Summary

As of November 30, 2018 According to LHC Accounting Budget Controls and HES Software

2018 DOE/WAP

U.S. Department of Energy (\$1,573,809 + Budgeted \$122,166 2017 Carryover) Units projected: DOE 158 + (DHHS/WAP 529) = 687 units

Programs	Program Year	Grant Award	Expended	Balance	Units Completed
DOE/WAP*	7/1/2018-6/30/2019	\$1,695,975.00	\$387,362.43	\$1,308,612.57	37
Total:		\$1,695,975.00	\$387,362.43	\$1,308,612.57	37
Percentage:			22.94%	77.16%	

* 2018 Contracts executed August 20, 2018.

2018 DHHS/LIHEAP

Grantor: U.S. Department of Health & Human Services (\$48,124,614)

Programs	Grant Period	Grant Award	Expended	Balance	Households Served	New Clients	Units Completed
LIHEAP 90%	10/1/2017-9/30/2019	\$34,940,752.83	\$31,414,504.35	\$3,526,248.48	76,241	11,975	N/A
LIHEAP 10%	10/1/2017-9/30/2019	\$7,987,352.00	\$3,447,266.76	\$4,540,085.24	8,624	1,096	N/A
LIHEAP 2017 Reallotment	10/1/2017-9/30/2019	\$4,594.00	\$4,450.00	\$144.00	11	1	N/A
DHHS/WAP*	7/1/2018-6/30/2019	\$5,191,915.17	\$1,264,793.15	\$3,927,122.02	N/A	N/A	137
Total:		\$48,124,614.00	\$36,131,014.26	\$11,993,599.74	84,876	13,072	137
Percentage:			75.08%	24.92%			

* NOTE: LIHEAP funds set aside to supplement the 2018 DOE/WAP.

* Contracts for DHHS WAP funds executed August 20, 2018.

* LIHEAP 10% - Contracts executed September 27, 2018

* LIHEAP 2017 Reallotment contract executed September 6, 2018.

2019 DHHS/LIHEAP

Grantor: U.S. Department of Health & Human Services (\$50,898,734)

Programs	Grant Period	Grant Award	Expended	Balance	Households Served	New Clients	Units Completed
LIHEAP 99%	10/1/2018-9/30/2020	\$0.00	\$0.00	\$0.00	0	0	N/A
LIHEAP 1%	10/1/2018-9/30/2020	\$0.00	\$0.00	\$0.00	0	0	N/A
LIHEAP 2018 Reallotment	10/1/2018-9/30/2020	\$0.00	\$0.00	\$0.00	0	0	N/A
DHHS/WAP*	7/1/2019-6/30/2020	\$0.00	\$0.00	\$0.00	N/A	N/A	0
Total:		\$0.00	\$0.00	\$0.00	0	0	0
Percentage:			#DIV/0!	#DIV/0!			

* NOTE: LIHEAP funds set aside to supplement the 2019 DOE/WAP.

* Contracts and Allocations are being developed.