



Board of Directors

Updates and Reports

MARCH 14, 2018

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Board of Directors

Louisiana Housing Authority Reports

MARCH 14, 2018

LOUISIANA HOUSING AUTHORITY UPDATES

1. Homelessness Supports and Housing – Katrina/Rita

Budget	Funds Expended Through 2/28/18	Percentage Expended Through 2/28/18	#PSH units developed (Total = 78)	#Shelter Beds Repaired (Total = 200)
\$26,510,329	\$26,438,829	99.7%	McCaleb – 21 Tulane – 30 Canal - 27	200

- Balance of funds to be used as follows:
 - \$1,738,599.21 – Rehab of the New Orleans Mission – 200 bed emergency shelter for people experiencing homelessness- CEA expired 2/28/2017; in closeout process – waiting for the developer (GCHP) to submit the closeout packet.
- Budget and expended amounts now include program income

2. Supportive Housing Services – CDBG Katrina/Rita and 2016 Flooding

Budget	Funds Expended Through 2/28/18	Percentage Expended Through 2/28/18	#Persons Assisted with New Access to a Service as of 2/28/18(cumulative)	Program End Date
Katrina \$72,804,479	\$64,118,509	88%	5,921	12/31/2018
Flood \$5,000,000	\$0	0%	0	4/1/2023

- The program provides supportive services to the severely disabled living in PSH units
- Budget and expended amounts now include program income

3. Louisiana Services Network Data Consortium – CDBG Katrina/Rita

Budget	Funds Expended Through 2/28/18	Percentage Expended Through 2/28/18	Program End Date
\$400,000	\$392,428	98%	6/30/2016

- The contract is funding the integration of 9 separate Homeless Management Information Systems into one statewide integrated system; In closeout process. Waiting for packet to be returned by LSND.

4. Contaminated Drywall/STARS-CDBG for Katrina/Rita and 2016 Flooding

Budget	Funds Expended Through 2/28/18	Percentage Expended Through 2/28/18	Assisted Households	CEA End Date
Katrina \$2,464,381	\$2,093,402	85%	160	6/30/2023
Flood \$16,000,000	\$1,937,026	12%	405	4/1/2023

- K/R budget increased in 2017 by \$286,664

5. Emergency Solutions Grant

<i>Budget</i>	<i>Funds Expended Through 2/28/18</i>	<i>Percentage Expended Through 2/28/18</i>	<i>Number of Contracts</i>	<i>Contract End Date</i>	<i>Units of Service for Shelters</i>	<i>Units of Financial Assistance</i>
FY14 award= \$2,253,006	\$2,252,948	99%	20	6/30/2016	5,249	3,022
FY15 award=\$2,378,746	\$2,282,454	96%	22	6/30/2017	3,306	1,553
FY16 award=\$2,315,707	\$568,986	20%	18	6/30/2018	3,237	159

- Provides funding to local communities to support homeless shelters by providing shelter housing, and/or rental assistance to homeless individuals and families who are either homeless or at risk of homelessness
- The "Units of Service Delivery for Shelters" column reflects the number of persons provided housing at homeless shelters
- The "Units of Financial Assistance" column reflects the number of financial assistance payments made on behalf of a client (rent, deposit, utilities)

6. HOME Tenant Based Rental Assistance (TBRA)

<i>Budget</i>	<i>Funds Expended Through 2/28/18</i>	<i>Percentage Expended Through 2/28/18</i>	<i>Program End Date</i>	<i>Households Served</i>
Youth Aging Out of Foster Care HOME TBRA \$500K	\$481,479	96%	Individually based (contracts are for 24 months of assistance)	42
Section 811 PRA Demo Security Deposits \$150,000	\$33,364	22%	Individually Based	81
TBRA Disaster \$610,000	\$587,353	96%	Individually Based	51

7. Permanent Supportive Housing – Support Contracts

Hawkins Contract - \$222,188			
<i>Budget</i>	<i>Funds Expended Through 2/28/18</i>	<i>Percentage Expended Through 2/28/18</i>	<i>Contract End Date</i>
\$200,000	\$35,512	16%	12/31/2019

- Contract provides legal services for the Louisiana Housing Authority; contract amendment awaiting AG approval

TAC contract - \$87,793			
<i>Budget</i>	<i>Funds Expended Through 2/28/18</i>	<i>Percentage Expended Through 2/28/18</i>	<i>Contract End Date</i>
\$87,793	\$87,793	100%	6/30/2018

- Contract provides technical assistance for administering the PSH program

Linda Jarrell contract - \$77,500			
Budget	Funds Expended Through 2/28/18	Percentage Expended Through 2/28/18	Contract End Date
\$77,500	\$68,134	88%	12/31/2017

- Contract provides assistance with recruiting owners and completing contracts for the PRA Section 811 Program

Michele S. Williams contract - \$108,350			
Budget	Funds Expended Through 2/28/18	Percentage Expended Through 2/28/18	Contract End Date
\$108,350	\$104,705	97%	9/30/2018

- Contract provides technical assistance for administering the PSH program

8. Permanent Supportive Housing – Rental Funding

Project Based Voucher							
Program	CY 2017 Voucher Renewal Funding	CY 2017 Voucher Disbursements	Percentage Expended Through 12/31/17	Units Under Contract 12/31/17	Leased Vouchers as of 12/17	Total Voucher Allocation	Contract End Date
PBV	\$13,181,719	\$11,628,364	88%	1,886	1,483	2,000	Funding Renewed Annually

Section 811 PRA Demo							
Program	2012 Grant	Funds Expended Through 3/1/18	Percentage Expended Through 3/1/18	Total Units Under Contract	Total Units Leased	Total Units Proposed	Contract End Date
811	\$8,489,928	\$1,281,913	15%	209	106	199	9/30/2025

Continuum of Care						
Program	Competition Renewal Funding	Competition Expenses	Percentage Expended as of	Projected #Households Served per Month	Actual #Households Served	Contract End Date
CoC FY15	\$11,215,857	\$9,012,564	80% (3/2017)	1,040	970 (3/2017)	3/31/17
CoC FY16	\$11,525,949	\$9,001,814	78% (3/2018)	1,098	1,098 (1/2018)	3/31/18

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CoC FY16	\$11,525,949	\$9,001,814	78% (3/2018)	1,098	1,098 (1/2018)	3/31/18



Board of Directors

Single Family

Programs Reports

MARCH 14, 2018



Single Family Housing as of February 28, 2018

Single Family Dashboard

Total Loan Count (Cumulative)	Average Loan Amount	February, 2018	February, 2017	January, 2018	January, 2017	FY Quarter 3, 2018	FY Quarter 3, 2017
Reservations							
Government Loan TBA Program							
Start Date:							
2	\$125,190.00	0	\$0.00	0	\$0.00	0	\$0.00
LHC Advantage Program							
Start Date: 12/18/2017							
3	\$166,946.67	3	\$500,840.00	0	\$0.00	3	\$500,840.00
LHC Choice Conventional Program							
Start Date: 5/23/2017							
24	\$149,633.96	3	\$465,406.00	3	\$498,580.00	6	\$963,986.00
LHC Preferred Conventional Program							
Start Date: 3/13/2015							
553	\$160,676.51	28	\$4,234,603.00	9	\$1,573,568.00	44	\$6,801,536.00
Market Rate GNMA Program							
Start Date: 7/9/2013							
1612	\$131,271.42	15	\$2,228,414.00	31	\$4,782,591.00	22	\$2,913,020.00
Mortgage Credit Certificate Program							
Start Date: 12/29/2016							
22	\$144,973.68	2	\$317,496.00	0	\$0.00	3	\$474,061.00
2216	\$307,995,501.00	51	\$7,746,759.00	40	\$6,356,159.00	91	\$13,655,598.00

Total Loan Count (Cumulative)	Average Loan Amount	February, 2018		February, 2017		January, 2018		January, 2017		FY Quarter 3, 2018		FY Quarter 3, 2017	
Pooled													
LHC Choice Conventional Program													
Start Date: 5/23/2017													
5	\$159,306.80	1	\$155,325.00	0	\$0.00	0	\$0.00	0	\$0.00	1	\$155,325.00	0	\$0.00
LHC Preferred Conventional Program													
Start Date: 3/13/2015													
383	\$163,108.83	20	\$3,285,609.00	20	\$2,953,078.00	0	\$0.00	11	\$1,683,860.00	20	\$3,285,609.00	42	\$6,362,569.00
Market Rate GNMA Program													
Start Date: 7/9/2013													
1152	\$131,977.09	22	\$2,881,880.00	46	\$6,584,146.00	12	\$1,618,572.00	21	\$2,831,703.00	34	\$4,500,452.00	93	\$12,919,074.00
Mortgage Credit Certificate Program													
Start Date: 12/29/2016													
13	\$129,601.31	1	\$118,340.00	0	\$0.00	0	\$0.00	0	\$0.00	1	\$118,340.00	0	\$0.00
1553	\$216,989,637.00	44	\$6,441,154.00	66	\$9,537,224.00	12	\$1,618,572.00	32	\$4,515,563.00	56	\$8,059,726.00	135	\$19,281,643.00

Total Loan Count (Cumulative)	Average Loan Amount	February, 2018	February, 2017	January, 2018	January, 2017	FY Quarter 3, 2018	FY Quarter 3, 2017
Active							
Government Loan TBA Program							
Start Date:							
2	\$125,190.00	0	\$0.00	0	\$0.00	0	\$0.00
LHC Advantage Program							
Start Date: 12/18/2017							
3	\$166,946.67	3	\$500,840.00	0	\$0.00	3	\$500,840.00
LHC Choice Conventional Program							
Start Date: 5/23/2017							
7	\$146,979.00	2	\$276,353.00	3	\$498,580.00	5	\$774,933.00
LHC Preferred Conventional Program							
Start Date: 3/13/2015							
66	\$154,895.98	26	\$3,933,903.00	13	\$2,020,823.00	39	\$5,954,726.00
Market Rate GNMA Program							
Start Date: 7/9/2013							
46	\$137,111.13	14	\$2,081,950.00	15	\$1,997,578.00	31	\$4,398,542.00
Mortgage Credit Certificate Program							
Start Date: 12/29/2016							
4	\$167,217.25	2	\$317,496.00	0	\$0.00	2	\$317,496.00
128	\$18,979,189.00	47	\$7,110,542.00	31	\$4,516,981.00	80	\$11,946,537.00

Total Loan Count (Cumulative)	Average Loan Amount	February, 2018		February, 2017		January, 2018		January, 2017		FY Quarter 3, 2018		FY Quarter 3, 2017	
Cancelled													
LHC Choice Conventional Program													
Start Date: 5/23/2017													
12	\$147,152.33	1	\$189,053.00	0	\$0.00	1	\$120,000.00	0	\$0.00	2	\$309,053.00	0	\$0.00
LHC Preferred Conventional Program													
Start Date: 3/13/2015													
104	\$155,387.43	4	\$570,360.00	0	\$0.00	1	\$276,450.00	3	\$389,825.00	5	\$846,810.00	6	\$673,750.00
Market Rate GNMA Program													
Start Date: 7/9/2013													
412	\$128,510.98	3	\$301,437.00	9	\$1,233,470.00	3	\$400,303.00	8	\$1,143,425.00	7	\$841,456.00	27	\$4,029,080.00
Mortgage Credit Certificate Program													
Start Date: 12/29/2016													
4	\$169,792.50	0	\$0.00	1	\$183,900.00	2	\$331,129.00	0	\$0.00	2	\$331,129.00	1	\$183,900.00
532	\$71,551,816.00	8	\$1,060,850.00	10	\$1,417,370.00	7	\$1,127,882.00	11	\$1,533,250.00	16	\$2,328,448.00	34	\$4,886,730.00
Cancelled Reasons						Total Loan Count		Total Loan Amount		Average Loan Amount			
Lender Withdrew / Compliance Failure						204		\$27,283,286.00		\$133,741.60			
Property Issues						116		\$14,725,329.00		\$126,942.49			
Borrower Did Not Qualify / Underwriter Rejected						212		\$29,543,201.00		\$139,354.72			
Total						532		\$71,551,816.00		\$134,495.89			

Loan Summary

	Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size
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GOVERNMENT LOAN TBA PROGRAM

Program State Date:

Reserved to Date:	2	\$250,380.00	\$125,190.00	\$49,380.00	1.00
Current Pipeline:	2	\$250,380.00	\$125,190.00	\$49,380.00	1.00

LHC ADVANTAGE PROGRAM

Program State Date: 12/18/2017

Reserved to Date:	3	\$500,840.00	\$166,946.67	\$56,282.68	1.67
Current Pipeline:	3	\$500,840.00	\$166,946.67	\$56,282.68	1.67

LHC CHOICE CONVENTIONAL PROGRAM

Program State Date: 5/23/2017

Fiscal Year					
2018					
Pooled	5	\$796,534.00	\$159,306.80	\$74,793.76	2.00
Reserved to Date:	24	\$3,591,215.00	\$149,633.96	\$59,629.96	2.04
Pooled to Date:	5	\$796,534.00	\$159,306.80	\$74,793.76	2.00
Current Pipeline:	7	\$1,028,853.00	\$146,979.00	\$42,195.79	2.00
Cancelled to Date:	12	\$1,765,828.00	\$147,152.33	\$63,481.64	2.08

		Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size
LHC PREFERRED CONVENTIONAL PROGRAM						
Program State Date:		3/13/2015				
Fiscal Year	2016					
	Pooled	95	\$16,207,205.00	\$170,602.16	\$67,217.35	2.24
Fiscal Year	2017					
	Pooled	161	\$25,055,179.00	\$155,622.23	\$62,301.31	1.88
Fiscal Year	2018					
	Pooled	124	\$20,787,413.00	\$167,640.43	\$62,847.75	1.96
Reserved to Date:		553	\$88,854,108.00	\$160,676.51	\$62,156.41	2.02
Pooled to Date:		383	\$62,470,680.00	\$163,108.83	\$63,759.86	2.00
Current Pipeline:		66	\$10,223,135.00	\$154,895.98	\$57,978.49	2.08
Cancelled to Date:		104	\$16,160,293.00	\$155,387.43	\$58,902.77	2.08
MARKET RATE GNMA PROGRAM						
Program State Date:		7/9/2013				
Fiscal Year	2016					
	Pooled	222	\$29,501,647.00	\$132,890.30	\$44,332.79	1.87
Fiscal Year	2017					
	Pooled	345	\$47,195,801.00	\$136,799.42	\$45,421.33	1.83
Fiscal Year	2018					
	Pooled	172	\$24,043,979.00	\$139,790.58	\$44,383.53	1.68
Reserved to Date:		1610	\$211,291,243.00	\$131,236.80	\$43,359.30	1.91
Pooled to Date:		1152	\$152,037,606.00	\$131,977.09	\$43,494.23	1.88
Current Pipeline:		46	\$6,307,112.00	\$137,111.13	\$45,930.39	1.87
Cancelled to Date:		412	\$52,946,525.00	\$128,510.98	\$42,694.97	2.01
MORTGAGE CREDIT CERTIFICATE						
Program State Date:		12/29/2016				

		Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size
Fiscal Year	2017					
	Certificate Issued	5	\$645,483.00	\$129,096.60	\$38,541.86	2.40
Fiscal Year	2018					
	Certificate Issued	8	\$1,039,334.00	\$129,916.75	\$41,247.79	2.63
Reserved to Date:		21	\$3,032,856.00	\$144,421.71	\$42,711.30	2.33
Current Pipeline:		4	\$668,869.00	\$167,217.25	\$45,174.54	1.75
Cancelled to Date:		4	\$679,170.00	\$169,792.50	\$48,386.88	2.25

Pooled Loans Interest Rate

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Acadia	FY 2016	2	4.375%	1	\$176,641.00	\$176,641.00
	FY 2017	4	4.875%	1	\$109,971.00	\$109,971.00
	FY 2018	2	4.875%	1	\$145,500.00	\$145,500.00
Allen	FY 2016	1	5.125%	1	\$184,300.00	\$184,300.00
		3	4.875%	1	\$91,315.00	\$91,315.00
	FY 2018	1	4.375%	1	\$116,161.00	\$116,161.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Ascension	FY 2016	1	4.500%	1	\$150,228.00	\$150,228.00
			4.875%	3	\$524,044.00	\$174,681.33
		4	4.375%	2	\$392,557.00	\$196,278.50
			4.750%	1	\$270,602.00	\$270,602.00
	FY 2017	1	3.875%	1	\$180,175.00	\$180,175.00
			4.375%	2	\$430,983.00	\$215,491.50
			4.500%	3	\$512,837.00	\$170,945.67
			4.750%	2	\$414,093.00	\$207,046.50
		2	3.875%	1	\$124,208.00	\$124,208.00
			4.375%	3	\$501,743.00	\$167,247.67
			4.500%	1	\$171,830.00	\$171,830.00
		4	4.875%	1	\$173,850.00	\$173,850.00
			4.375%	2	\$460,018.00	\$230,009.00
		FY 2018	4.875%	3	\$476,332.00	\$158,777.33
			4.750%	1	\$154,230.00	\$154,230.00
		FY 2018	5.000%	1	\$220,924.00	\$220,924.00
			4.875%	1	\$130,591.00	\$130,591.00
		3	5.000%	1	\$83,460.00	\$83,460.00
Avoyelles	FY 2018	1	4.875%	1	\$130,591.00	\$130,591.00
Beauregard	FY 2016	2	4.375%	1	\$66,768.00	\$66,768.00
		3	4.875%	1	\$138,225.00	\$138,225.00
		3	4.875%	1	\$137,464.00	\$137,464.00
	FY 2017	1	4.375%	1	\$137,464.00	\$137,464.00
		2	4.500%	1	\$82,450.00	\$82,450.00
			4.375%	1	\$132,890.00	\$132,890.00
Bossier	FY 2016	3	4.625%	1	\$45,590.00	\$45,590.00
		3	4.375%	1	\$164,956.00	\$164,956.00
Bienvenue	FY 2016	3	4.375%	1	\$164,956.00	\$164,956.00
Bossier	FY 2016	1	4.500%	1	\$164,465.00	\$164,465.00
		1	4.875%	1	\$227,368.00	\$227,368.00
			4.375%	1	\$103,098.00	\$103,098.00
		2	4.750%	1	\$166,355.00	\$166,355.00
			4.875%	2	\$279,837.00	\$139,918.50
		3	5.125%	1	\$176,540.00	\$176,540.00
			4.375%	2	\$213,069.00	\$106,534.50

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Bossier	FY 2016	3	4.500%	1	\$112,917.00	\$112,917.00
			4.750%	2	\$338,045.00	\$169,022.50
			4.875%	1	\$160,000.00	\$160,000.00
		4	4.375%	4	\$670,320.00	\$167,580.00
			4.500%	1	\$176,739.00	\$176,739.00
			4.625%	2	\$403,035.00	\$201,517.50
		FY 2017	4.750%	2	\$373,886.00	\$186,943.00
			4.375%	6	\$773,428.00	\$128,904.67
			4.500%	4	\$473,117.00	\$118,279.25
		2	4.625%	3	\$401,095.00	\$133,698.33
			3.875%	5	\$722,617.00	\$144,523.40
			4.375%	4	\$440,336.00	\$110,084.00
	FY 2018	3	4.625%	2	\$389,455.00	\$194,727.50
			4.375%	3	\$341,695.00	\$113,898.33
			4.500%	2	\$265,108.00	\$132,554.00
		4	4.625%	1	\$139,389.00	\$139,389.00
			4.875%	4	\$653,965.00	\$163,491.25
			5.125%	2	\$311,229.00	\$155,614.50
		5	4.500%	1	\$115,862.00	\$115,862.00
			4.875%	5	\$915,115.00	\$183,023.00
			5.000%	3	\$532,918.00	\$177,639.33
		FY 2019	5.125%	1	\$148,895.00	\$148,895.00
			4.750%	3	\$547,677.00	\$182,559.00
			4.875%	3	\$341,155.00	\$113,718.33
		2	5.000%	2	\$340,405.00	\$170,202.50
			5.125%	1	\$183,330.00	\$183,330.00
			4.875%	3	\$682,153.00	\$227,384.33
		3	5.000%	3	\$458,473.00	\$152,824.33
			5.125%	4	\$538,236.00	\$134,559.00
			5.250%	1	\$104,760.00	\$104,760.00
		4	4.750%	1	\$132,063.00	\$132,063.00
			5.000%	1	\$135,500.00	\$135,500.00
			5.250%	1	\$157,140.00	\$157,140.00
		5	5.375%	1	\$111,935.00	\$111,935.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Caddo	FY 2016	1	4.375%	10	\$1,233,636.00	\$123,363.60
			4.500%	8	\$885,069.00	\$110,633.63
			4.750%	1	\$144,530.00	\$144,530.00
			4.875%	2	\$169,669.00	\$84,834.50
			5.125%	1	\$218,250.00	\$218,250.00
		2	4.375%	4	\$508,026.00	\$127,006.50
			4.500%	2	\$257,155.00	\$128,577.50
			4.750%	3	\$448,140.00	\$149,380.00
			4.875%	8	\$1,127,268.00	\$140,908.50
			5.125%	1	\$87,300.00	\$87,300.00
		3	4.375%	10	\$1,328,825.00	\$132,882.50
			4.750%	2	\$366,240.00	\$183,120.00
			4.875%	4	\$440,251.00	\$110,062.75
		4	4.375%	14	\$1,760,240.00	\$125,731.43
			4.625%	3	\$359,480.00	\$119,826.67
	FY 2017	1	3.875%	2	\$204,133.00	\$102,066.50
			4.000%	1	\$65,687.00	\$65,687.00
			4.375%	19	\$2,281,501.00	\$120,079.00
			4.500%	4	\$437,429.00	\$109,357.25
			4.625%	4	\$508,668.00	\$127,167.00
		2	4.750%	3	\$431,313.00	\$143,771.00
			4.875%	1	\$184,594.00	\$184,594.00
			3.875%	6	\$684,765.00	\$114,127.50
			4.375%	10	\$1,211,836.00	\$121,183.60
			4.625%	8	\$1,292,410.00	\$161,551.25
		3	4.750%	1	\$138,710.00	\$138,710.00
			3.875%	12	\$1,572,681.00	\$131,056.75
			4.375%	12	\$1,570,019.00	\$130,834.92
			4.500%	2	\$252,344.00	\$126,172.00
			4.750%	1	\$135,703.00	\$135,703.00
			4.875%	4	\$589,115.00	\$147,278.75
			5.000%	1	\$130,950.00	\$130,950.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Caddo	FY 2017	4	4.375%	1	\$147,250.00	\$147,250.00
			4.500%	1	\$147,283.00	\$147,283.00
			4.875%	8	\$940,999.00	\$117,624.88
			5.000%	3	\$321,226.00	\$107,075.33
	FY 2018	1	0.000%	1	\$132,554.00	\$132,554.00
			3.875%	1	\$114,389.00	\$114,389.00
			4.375%	1	\$119,790.00	\$119,790.00
			4.750%	2	\$374,129.00	\$187,064.50
			4.875%	6	\$902,898.00	\$150,483.00
			5.000%	5	\$705,345.00	\$141,069.00
			5.125%	2	\$320,100.00	\$160,050.00
			5.250%	1	\$118,340.00	\$118,340.00
		2	4.500%	1	\$98,188.00	\$98,188.00
			4.750%	2	\$262,163.00	\$131,081.50
			4.875%	7	\$877,811.00	\$125,401.57
			5.000%	11	\$1,429,006.00	\$129,909.64
			5.125%	4	\$578,266.00	\$144,566.50
			5.250%	1	\$126,100.00	\$126,100.00
		3	4.875%	2	\$240,364.00	\$120,182.00
			5.000%	2	\$192,911.00	\$96,455.50
			5.125%	2	\$388,291.00	\$194,145.50
			5.250%	1	\$183,330.00	\$183,330.00
			5.375%	4	\$489,910.00	\$122,477.50
Calcasieu	FY 2016	2	4.750%	1	\$179,450.00	\$179,450.00
			5.000%	1	\$232,659.00	\$232,659.00
			4.500%	1	\$119,790.00	\$119,790.00
		3	4.750%	1	\$296,820.00	\$296,820.00
		4	4.625%	1	\$176,540.00	\$176,540.00
	FY 2017	1	4.500%	1	\$137,365.00	\$137,365.00
		4	4.000%	1	\$121,250.00	\$121,250.00
			4.875%	1	\$194,413.00	\$194,413.00
	FY 2018	3	5.125%	1	\$198,850.00	\$198,850.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Claiborne	FY 2016	4	4.375%	1	\$58,913.00	\$58,913.00
	FY 2018	3	5.250%	1	\$67,925.00	\$67,925.00
DeSoto	FY 2016	1	4.375%	1	\$185,576.00	\$185,576.00
		4	4.375%	1	\$136,482.00	\$136,482.00
	FY 2017	1	4.500%	1	\$147,283.00	\$147,283.00
		2	4.500%	1	\$224,555.00	\$224,555.00
		3	5.000%	1	\$101,850.00	\$101,850.00
		4	4.875%	2	\$191,467.00	\$95,733.50
	FY 2018	2	5.000%	1	\$111,935.00	\$111,935.00
	FY 2016	1	4.375%	8	\$1,001,314.00	\$125,164.25
			4.500%	5	\$738,424.00	\$147,684.80
			4.875%	6	\$749,077.00	\$124,846.17
			5.000%	1	\$121,153.00	\$121,153.00
		2	4.375%	3	\$548,371.00	\$182,790.33
			4.500%	1	\$81,632.00	\$81,632.00
			4.750%	1	\$199,820.00	\$199,820.00
			4.875%	10	\$1,436,838.00	\$143,683.80
			5.000%	1	\$177,510.00	\$177,510.00
		3	4.375%	2	\$371,053.00	\$185,526.50
			4.750%	2	\$322,913.00	\$161,456.50
			4.875%	4	\$754,924.00	\$188,731.00
		4	4.375%	5	\$686,828.00	\$137,365.60
			4.750%	1	\$161,893.00	\$161,893.00
East Baton Rouge	FY 2017	1	4.375%	9	\$1,375,240.00	\$152,804.44
			4.500%	1	\$58,913.00	\$58,913.00
			4.750%	3	\$472,650.00	\$157,550.00
			4.875%	1	\$98,188.00	\$98,188.00
		2	3.875%	4	\$625,460.00	\$156,365.00
			4.375%	10	\$1,287,239.00	\$128,723.90
			4.625%	1	\$67,415.00	\$67,415.00
			3.875%	2	\$351,083.00	\$175,541.50
		3	4.375%	8	\$1,230,403.00	\$153,800.38

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
East Baton Rouge	FY 2017	3	4.500%	4	\$493,607.00	\$123,401.75
			4.625%	2	\$295,850.00	\$147,925.00
			4.875%	2	\$328,832.00	\$164,416.00
		4	4.375%	1	\$120,772.00	\$120,772.00
			4.500%	1	\$171,731.00	\$171,731.00
			4.750%	2	\$257,115.00	\$128,557.50
			4.875%	4	\$689,753.00	\$172,438.25
			5.000%	5	\$827,083.00	\$165,416.60
	FY 2018	1	4.375%	2	\$400,381.00	\$200,190.50
			4.500%	1	\$167,676.00	\$167,676.00
			4.625%	1	\$69,332.00	\$69,332.00
			4.750%	1	\$135,009.00	\$135,009.00
			4.875%	5	\$695,565.00	\$139,113.00
			5.000%	6	\$784,338.00	\$130,723.00
			5.125%	1	\$135,800.00	\$135,800.00
		2	4.375%	1	\$129,292.00	\$129,292.00
			4.750%	2	\$417,873.00	\$208,936.50
			5.000%	4	\$629,533.00	\$157,383.25
			5.125%	4	\$795,675.00	\$198,918.75
		3	4.875%	1	\$84,343.00	\$84,343.00
			5.000%	3	\$545,700.00	\$181,900.00
			5.375%	4	\$557,711.00	\$139,427.75
			4.375%	1	\$74,489.00	\$74,489.00
Evangeline Grant	FY 2016	1	4.875%	1	\$93,120.00	\$93,120.00
			5.000%	1	\$92,150.00	\$92,150.00
			4.875%	1	\$119,387.00	\$119,387.00
	FY 2017	1	4.625%	1	\$189,150.00	\$189,150.00
			4.375%	1	\$95,243.00	\$95,243.00
			4.750%	1	\$115,430.00	\$115,430.00
Iberia	FY 2016	4	4.625%	1	\$170,477.00	\$170,477.00
	FY 2017	4	5.125%	1	\$95,060.00	\$95,060.00
Iberville	FY 2018	2	5.000%	1	\$199,224.00	\$199,224.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Jefferson	FY 2016	1	4.500%	1	\$175,757.00	\$175,757.00
			5.000%	1	\$198,850.00	\$198,850.00
			5.125%	2	\$489,650.00	\$244,825.00
		2	4.750%	1	\$172,660.00	\$172,660.00
			4.875%	2	\$500,730.00	\$250,365.00
			4.750%	1	\$223,100.00	\$223,100.00
		4	4.875%	2	\$386,553.00	\$193,276.50
			4.375%	2	\$236,634.00	\$118,317.00
			4.625%	2	\$344,735.00	\$172,367.50
	FY 2017	1	4.375%	4	\$333,792.00	\$83,448.00
			4.500%	3	\$508,753.00	\$169,584.33
			4.625%	1	\$160,550.00	\$160,550.00
			4.750%	5	\$877,793.00	\$175,558.60
			4.875%	1	\$81,496.00	\$81,496.00
		2	3.875%	3	\$440,358.00	\$146,786.00
			4.375%	7	\$815,032.00	\$116,433.14
			4.625%	4	\$740,153.00	\$185,038.25
			4.750%	1	\$96,418.00	\$96,418.00
		3	3.875%	1	\$81,496.00	\$81,496.00
			4.750%	1	\$196,910.00	\$196,910.00
			4.875%	1	\$137,286.00	\$137,286.00
			4.375%	2	\$198,341.00	\$99,170.50
		4	4.875%	5	\$790,114.00	\$158,022.80
			5.000%	4	\$759,801.00	\$189,950.25
			5.125%	5	\$716,503.00	\$143,300.60
			5.375%	1	\$167,887.00	\$167,887.00
	FY 2018	1	3.750%	1	\$202,000.00	\$202,000.00
			4.375%	1	\$131,537.00	\$131,537.00
			4.750%	1	\$117,472.00	\$117,472.00
			4.875%	4	\$639,061.00	\$159,765.25
			5.000%	9	\$1,456,939.00	\$161,882.11
			5.125%	6	\$902,840.00	\$150,473.33

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Jefferson	FY 2018	2	4.750%	1	\$205,000.00	\$205,000.00
			4.875%	1	\$136,770.00	\$136,770.00
			5.000%	2	\$976,876.00	\$139,553.71
			5.125%	7	\$1,020,508.00	\$145,786.86
		3	4.875%	1	\$179,193.00	\$179,193.00
			5.000%	1	\$112,917.00	\$112,917.00
			5.125%	3	\$696,945.00	\$232,315.00
			5.375%	2	\$195,702.00	\$97,851.00
Jefferson Davis	FY 2016	3	4.750%	1	\$51,701.00	\$51,701.00
	FY 2018	2	4.750%	1	\$135,800.00	\$135,800.00
La Salle	FY 2016	4	4.375%	1	\$68,732.00	\$68,732.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Lafayette	FY 2016	1	4.750%	1	\$149,826.00	\$149,826.00
			5.000%	1	\$184,785.00	\$184,785.00
			5.125%	1	\$137,750.00	\$137,750.00
		2	4.750%	1	\$164,415.00	\$164,415.00
			4.875%	2	\$302,890.00	\$151,445.00
			5.125%	1	\$204,185.00	\$204,185.00
		3	4.875%	1	\$72,750.00	\$72,750.00
			4.375%	2	\$324,021.00	\$162,010.50
	FY 2017	1	4.250%	1	\$179,450.00	\$179,450.00
			4.625%	1	\$164,900.00	\$164,900.00
			4.625%	2	\$315,250.00	\$157,625.00
		2	4.750%	1	\$208,549.00	\$208,549.00
			4.875%	1	\$112,917.00	\$112,917.00
			4.750%	1	\$128,783.00	\$128,783.00
		3	4.875%	1	\$179,353.00	\$179,353.00
			5.000%	1	\$88,464.00	\$88,464.00
			4.750%	1	\$189,150.00	\$189,150.00
	FY 2018	1	4.875%	3	\$324,079.00	\$108,026.33
			5.000%	1	\$113,898.00	\$113,898.00
			5.125%	1	\$190,000.00	\$190,000.00
			4.750%	2	\$377,815.00	\$188,907.50
		2	4.875%	1	\$88,263.00	\$88,263.00
			5.125%	1	\$192,060.00	\$192,060.00
			5.000%	1	\$149,246.00	\$149,246.00
			4.875%	1	\$67,900.00	\$67,900.00
		3	4.500%	1	\$194,000.00	\$194,000.00
			4.375%	1	\$127,546.00	\$127,546.00
			4.500%	1	\$112,755.00	\$112,755.00
			4.375%	1	\$224,925.00	\$224,925.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Livingston	FY 2016	3	4.875%	2	\$292,012.00	\$146,006.00
		4	4.375%	2	\$395,811.00	\$197,905.50
			4.625%	1	\$181,293.00	\$181,293.00
	FY 2017	1	4.750%	1	\$129,980.00	\$129,980.00
		2	4.375%	3	\$471,771.00	\$157,257.00
			4.625%	1	\$178,480.00	\$178,480.00
		3	3.875%	1	\$178,899.00	\$178,899.00
			4.500%	1	\$144,337.00	\$144,337.00
			4.875%	1	\$166,920.00	\$166,920.00
			5.250%	1	\$145,500.00	\$145,500.00
		4	4.000%	1	\$161,186.00	\$161,186.00
			5.000%	3	\$522,078.00	\$174,026.00
	FY 2018	1	4.375%	1	\$126,663.00	\$126,663.00
			4.625%	1	\$111,416.00	\$111,416.00
			4.875%	5	\$778,132.00	\$155,626.40
			5.000%	1	\$179,353.00	\$179,353.00
			5.375%	1	\$161,912.00	\$161,912.00
		2	4.875%	2	\$299,730.00	\$149,865.00
			5.000%	4	\$649,810.00	\$162,452.50
			5.125%	1	\$190,000.00	\$190,000.00
		3	5.000%	1	\$135,807.00	\$135,807.00
Natchitoches	FY 2016	1	5.125%	1	\$133,860.00	\$133,860.00
	FY 2017	2	4.375%	2	\$243,507.00	\$121,753.50
		3	4.375%	1	\$86,668.00	\$86,668.00
		4	5.000%	1	\$114,880.00	\$114,880.00
	FY 2018	1	5.000%	1	\$56,384.00	\$56,384.00
Orleans	FY 2016	1	4.375%	6	\$829,299.00	\$138,216.50
			4.500%	4	\$526,192.00	\$131,548.00
			4.875%	3	\$373,117.00	\$124,372.33
			5.000%	1	\$193,030.00	\$193,030.00
		2	4.375%	1	\$215,033.00	\$215,033.00
			4.500%	2	\$289,656.00	\$144,828.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Orleans	FY 2016	2	4.750%	1	\$159,600.00	\$159,600.00
			4.875%	4	\$549,426.00	\$137,356.50
		3	4.375%	4	\$620,550.00	\$155,137.50
			4.375%	3	\$495,753.00	\$165,251.00
		4	4.625%	1	\$223,100.00	\$223,100.00
			4.750%	1	\$244,150.00	\$244,150.00
			4.875%	2	\$376,804.00	\$188,402.00
			3.875%	3	\$428,495.00	\$142,831.67
	FY 2017	1	4.375%	6	\$864,548.00	\$144,091.33
			4.500%	5	\$613,272.00	\$122,654.40
			4.625%	1	\$117,103.00	\$117,103.00
			4.750%	3	\$459,489.00	\$153,163.00
			4.875%	1	\$78,255.00	\$78,255.00
		2	4.375%	13	\$1,969,052.00	\$151,465.54
			4.500%	1	\$141,391.00	\$141,391.00
			4.625%	3	\$550,229.00	\$183,409.67
			4.750%	2	\$268,610.00	\$134,305.00
		3	3.875%	5	\$753,316.00	\$150,663.20
			4.375%	7	\$898,806.00	\$128,400.86
			4.500%	2	\$307,330.00	\$153,665.00
			4.750%	1	\$100,800.00	\$100,800.00
			4.875%	4	\$690,827.00	\$172,706.75
			5.000%	2	\$452,030.00	\$226,015.00
			5.125%	2	\$312,230.00	\$156,115.00
			5.250%	2	\$388,800.00	\$194,400.00
		4	4.375%	2	\$256,271.00	\$128,135.50
			4.500%	1	\$122,735.00	\$122,735.00
			4.750%	1	\$81,196.00	\$81,196.00
			4.875%	3	\$435,575.00	\$145,191.67
			5.000%	5	\$786,362.00	\$157,272.40
			5.125%	8	\$1,304,313.00	\$163,039.13
			5.250%	1	\$171,690.00	\$171,690.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount	
Orleans	FY 2018	1	4.750%	1	\$162,011.00	\$162,011.00	
			4.875%	7	\$1,285,356.00	\$183,622.29	
			5.000%	8	\$1,093,875.00	\$136,734.38	
			5.125%	4	\$904,145.00	\$226,036.25	
		2	4.500%	1	\$182,500.00	\$182,500.00	
			4.750%	2	\$359,774.00	\$179,887.00	
			4.875%	1	\$137,464.00	\$137,464.00	
			5.000%	3	\$507,748.00	\$169,249.33	
			5.125%	5	\$902,153.00	\$180,430.60	
			5.250%	2	\$305,270.00	\$152,635.00	
		3	5.125%	1	\$129,010.00	\$129,010.00	
			5.250%	3	\$392,005.00	\$130,668.33	
			5.375%	5	\$873,114.00	\$174,622.80	
			5.500%	2	\$282,095.00	\$141,047.50	
Ouachita	FY 2016	1	4.375%	1	\$155,138.00	\$155,138.00	
			5.000%	1	\$149,380.00	\$149,380.00	
		3	4.500%	1	\$142,246.00	\$142,246.00	
	FY 2017	3	4.875%	1	\$88,369.00	\$88,369.00	
		FY 2018	2	4.750%	1	\$193,903.00	\$193,903.00
			4.875%	1	\$112,917.00	\$112,917.00	
	3		5.000%	2	\$335,135.00	\$167,567.50	
		5.125%	1	\$149,283.00	\$149,283.00		
	Plaquemines	FY 2016	1	5.125%	1	\$315,250.00	\$315,250.00
		FY 2017	3	3.875%	1	\$204,723.00	\$204,723.00
FY 2018		2	4.500%	1	\$217,979.00	\$217,979.00	
		3	4.875%	1	\$208,650.00	\$208,650.00	
Pointe Coupee	FY 2016	1	4.875%	1	\$148,441.00	\$148,441.00	
Rapides	FY 2016	1	4.500%	1	\$126,663.00	\$126,663.00	
			4.875%	3	\$438,189.00	\$146,063.00	
		2	4.750%	1	\$123,500.00	\$123,500.00	
			4.875%	1	\$169,750.00	\$169,750.00	
		3	4.375%	3	\$277,478.00	\$92,492.67	

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount	
Rapides.	FY 2016	3	4.750%	1	\$125,130.00	\$125,130.00	
			4.875%	1	\$86,406.00	\$86,406.00	
			4	4.375%	3	\$289,556.00	\$96,518.67
	FY 2017	1	3.875%	1	\$123,393.00	\$123,393.00	
			4.375%	3	\$257,678.00	\$85,892.67	
			4.500%	1	\$93,279.00	\$93,279.00	
			4.375%	8	\$892,495.00	\$111,561.88	
			3.875%	3	\$356,655.00	\$118,885.00	
		3	4.375%	1	\$188,800.00	\$188,800.00	
			4.500%	1	\$143,560.00	\$143,560.00	
			4.875%	1	\$96,715.00	\$96,715.00	
		4	5.125%	1	\$146,470.00	\$146,470.00	
			4.875%	3	\$423,683.00	\$141,227.67	
			5.000%	1	\$149,246.00	\$149,246.00	
			5.125%	1	\$214,700.00	\$214,700.00	
			5.250%	1	\$158,110.00	\$158,110.00	
			5.375%	1	\$63,050.00	\$63,050.00	
		FY 2018	1	4.875%	1	\$84,932.00	\$84,932.00
				5.000%	2	\$206,196.00	\$103,098.00
				5.125%	1	\$117,855.00	\$117,855.00
				5.250%	1	\$47,042.00	\$47,042.00
				4.750%	1	\$169,750.00	\$169,750.00
			2	5.000%	2	\$299,474.00	\$149,737.00
				4.875%	1	\$176,739.00	\$176,739.00
			3	5.250%	1	\$116,400.00	\$116,400.00
				5.375%	1	\$149,737.00	\$149,737.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Sabine	FY 2016	1	4.375%	1	\$68,732.00	\$68,732.00
			4.875%	1	\$115,862.00	\$115,862.00
			4.750%	1	\$74,100.00	\$74,100.00
	FY 2017	2	3.875%	1	\$103,098.00	\$103,098.00
			4.375%	1	\$100,642.00	\$100,642.00
			4.625%	1	\$90,210.00	\$90,210.00
St. Bernard	FY 2018	1	4.875%	1	\$78,551.00	\$78,551.00
	FY 2016	1	4.500%	1	\$119,790.00	\$119,790.00
		3	4.375%	1	\$152,192.00	\$152,192.00
			4.750%	1	\$123,500.00	\$123,500.00
	FY 2017	1	4.375%	3	\$466,396.00	\$155,465.33
			4.500%	1	\$161,912.00	\$161,912.00
			4.625%	1	\$109,250.00	\$109,250.00
		2	3.875%	2	\$294,562.00	\$147,281.00
			4.375%	5	\$675,897.00	\$135,179.40
		3	4.625%	1	\$150,350.00	\$150,350.00
			4.750%	1	\$65,960.00	\$65,960.00
			4.875%	1	\$135,990.00	\$135,990.00
			5.125%	1	\$128,250.00	\$128,250.00
		4	4.875%	2	\$294,566.00	\$147,283.00
	FY 2018	1	4.875%	3	\$414,127.00	\$138,042.33
			5.000%	1	\$131,572.00	\$131,572.00
			4.875%	1	\$137,464.00	\$137,464.00
		2	5.000%	1	\$109,971.00	\$109,971.00
			5.125%	1	\$168,780.00	\$168,780.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
St. Charles	FY 2016	1	4.375%	1	\$162,011.00	\$162,011.00
			4.875%	1	\$166,355.00	\$166,355.00
		2	4.875%	2	\$301,608.00	\$150,804.00
	FY 2017	4	4.500%	1	\$90,909.00	\$90,909.00
			4.875%	1	\$239,089.00	\$239,089.00
			5.125%	1	\$161,738.00	\$161,738.00
	FY 2018	1	4.875%	1	\$117,826.00	\$117,826.00
		2	5.125%	1	\$134,830.00	\$134,830.00
St. John the Baptist	FY 2016	1	4.375%	2	\$276,806.00	\$138,403.00
			4.500%	1	\$137,464.00	\$137,464.00
		3	4.875%	2	\$263,390.00	\$131,695.00
		4	4.625%	1	\$174,115.00	\$174,115.00
	FY 2017	1	4.500%	2	\$467,941.00	\$233,970.50
		2	3.875%	1	\$211,105.00	\$211,105.00
			4.375%	1	\$179,450.00	\$179,450.00
			4.500%	1	\$101,597.00	\$101,597.00
		3	4.375%	1	\$181,649.00	\$181,649.00
	FY 2018		4.875%	1	\$166,920.00	\$166,920.00
		1	4.875%	1	\$142,373.00	\$142,373.00
			5.125%	1	\$158,595.00	\$158,595.00
		2	5.125%	1	\$159,747.00	\$159,747.00
St. Landry	FY 2016	2	4.375%	1	\$92,857.00	\$92,857.00
	FY 2017	1	4.250%	1	\$300,700.00	\$300,700.00
St. Martin	FY 2016	1	4.500%	1	\$45,166.00	\$45,166.00
		3	4.375%	2	\$202,779.00	\$101,389.50
	FY 2017	3	4.625%	1	\$74,690.00	\$74,690.00
	FY 2018	2	4.875%	1	\$135,800.00	\$135,800.00
St. Mary	FY 2016	2	4.500%	1	\$66,326.00	\$66,326.00
St. Tammany	FY 2016	1	4.500%	3	\$342,676.00	\$114,225.33
			4.875%	2	\$197,652.00	\$98,826.00
		2	4.375%	2	\$292,110.00	\$146,055.00
			5.000%	1	\$286,150.00	\$286,150.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
St. Tammany	FY 2016	3	4.375%	1	\$105,061.00	\$105,061.00
		4	4.625%	1	\$213,400.00	\$213,400.00
	FY 2017	1	4.375%	2	\$291,619.00	\$145,809.50
			4.625%	1	\$121,735.00	\$121,735.00
			4.750%	1	\$195,533.00	\$195,533.00
		2	3.875%	2	\$223,869.00	\$111,934.50
			4.250%	1	\$189,150.00	\$189,150.00
			4.375%	6	\$970,592.00	\$161,765.33
		3	3.875%	2	\$353,479.00	\$176,739.50
			4.375%	2	\$286,711.00	\$143,355.50
			4.500%	1	\$132,554.00	\$132,554.00
			4.750%	1	\$167,810.00	\$167,810.00
			4.875%	1	\$148,265.00	\$148,265.00
			5.250%	1	\$161,405.00	\$161,405.00
		4	4.750%	2	\$222,397.00	\$111,198.50
			4.875%	3	\$490,615.00	\$163,538.33
			5.000%	1	\$86,896.00	\$86,896.00
			5.125%	1	\$131,920.00	\$131,920.00
	FY 2018	1	4.750%	3	\$636,320.00	\$212,106.67
			4.875%	3	\$596,353.00	\$198,784.33
			5.000%	2	\$259,725.00	\$129,862.50
			5.125%	3	\$472,390.00	\$157,463.33
		2	4.875%	1	\$240,560.00	\$240,560.00
			5.000%	4	\$549,854.00	\$137,463.50
			5.375%	1	\$132,554.00	\$132,554.00
		3	4.875%	1	\$152,191.00	\$152,191.00
			5.125%	1	\$209,520.00	\$209,520.00
			4.375%	1	\$162,011.00	\$162,011.00
Tangipahoa	FY 2016	2	4.500%	3	\$438,877.00	\$146,292.33
		3	4.375%	2	\$310,176.00	\$155,088.00
		4	4.375%	3	\$438,188.00	\$146,062.67
			4.625%	1	\$157,140.00	\$157,140.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Tangipahoa	FY 2017	1	4.375%	1	\$146,301.00	\$146,301.00
			4.500%	3	\$536,993.00	\$178,997.67
			4.625%	1	\$145,500.00	\$145,500.00
		2	3.875%	1	\$169,665.00	\$169,665.00
			4.375%	2	\$250,380.00	\$125,190.00
			3.875%	3	\$422,701.00	\$140,900.33
	FY 2018	3	4.375%	2	\$308,876.00	\$154,438.00
			4.375%	1	\$127,645.00	\$127,645.00
			4.875%	1	\$171,690.00	\$171,690.00
		4	5.125%	1	\$145,500.00	\$145,500.00
			5.000%	1	\$160,050.00	\$160,050.00
			4.375%	1	\$106,150.00	\$106,150.00
Terrebonne	FY 2018	2	5.000%	1	\$160,050.00	\$160,050.00
Union	FY 2016	3	4.375%	1	\$106,150.00	\$106,150.00
Vermilion	FY 2016	2	4.500%	1	\$94,261.00	\$94,261.00
		3	4.875%	1	\$175,085.00	\$175,085.00
Vernon	FY 2016	2	5.000%	1	\$97,000.00	\$97,000.00
	FY 2017	3	4.375%	1	\$172,175.00	\$172,175.00
	FY 2018	2	4.750%	2	\$359,384.00	\$179,692.00
Washington	FY 2016	4	4.375%	1	\$133,536.00	\$133,536.00
	FY 2018	3	5.250%	1	\$103,790.00	\$103,790.00
Webster	FY 2016	1	4.375%	1	\$84,693.00	\$84,693.00
		4	4.750%	1	\$125,850.00	\$125,850.00
	FY 2017	1	4.250%	1	\$116,400.00	\$116,400.00
		3	4.625%	1	\$95,000.00	\$95,000.00
West Baton Rouge	FY 2016	1	4.375%	1	\$182,041.00	\$182,041.00
		4	4.375%	1	\$196,278.00	\$196,278.00
			4.625%	1	\$130,950.00	\$130,950.00
	FY 2017	1	4.875%	1	\$128,627.00	\$128,627.00
		2	4.375%	1	\$250,381.00	\$250,381.00
	FY 2018	1	5.125%	1	\$180,420.00	\$180,420.00
		2	4.750%	1	\$179,450.00	\$179,450.00
			5.000%	1	\$162,011.00	\$162,011.00
Winn	FY 2016	2	4.500%	1	\$41,729.00	\$41,729.00

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Subtotal	1137	\$165,272,575.00	\$145,358.47
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Pooled Loan Demographics

	Average	February 2018	February 2017
Average Income	\$48,831.37	\$50,851.76	\$50,015.90
Average Age	34.93	37.80	31.83
Average FICO	695	711	698
Race By Majority	Black/African American	Black/African American	Black/African American
Ethnicity By Majority	Non-Hispanic	Non-Hispanic	Non-Hispanic
Marital Status By Majority	Single	Single	Single

Pooled Loans FICO Score

Interest Rate	FICO Score	Total Loan Count	Total Loan Amount	Average Loan Amount
0.000%	>= 700	1	\$132,554.00	\$132,554.00
3.750%	>= 700	1	\$202,000.00	\$202,000.00
3.875%	640 - 659	10	\$1,206,476.00	\$120,647.60
	660 - 679	14	\$2,028,375.00	\$144,883.93
	680 - 699	13	\$1,586,456.00	\$122,035.08
	>= 700	27	\$4,104,018.00	\$152,000.67
4.000%	640 - 659	1	\$161,186.00	\$161,186.00
	660 - 679	1	\$65,687.00	\$65,687.00
	>= 700	1	\$121,250.00	\$121,250.00
4.250%	640 - 659	1	\$179,450.00	\$179,450.00
	680 - 699	1	\$300,700.00	\$300,700.00
	>= 700	2	\$305,550.00	\$152,775.00
4.375%	No Score	16	\$2,102,421.00	\$131,401.31
	640 - 659	158	\$20,393,527.00	\$129,072.96
	660 - 679	135	\$17,850,580.00	\$132,226.52
	680 - 699	88	\$11,859,974.00	\$134,772.43
	>= 700	166	\$22,115,764.00	\$133,227.49
4.500%	No Score	1	\$93,279.00	\$93,279.00
	640 - 659	26	\$3,541,712.00	\$136,219.69

Interest Rate	FICO Score	Total Loan Count	Total Loan Amount	Average Loan Amount
4.500%	660 - 679	31	\$4,110,384.00	\$132,593.03
	680 - 699	23	\$2,950,957.00	\$128,302.48
	>= 700	41	\$5,698,131.00	\$138,978.80
4.625%	620 - 639	2	\$180,748.00	\$90,374.00
	640 - 659	9	\$1,401,225.00	\$155,691.67
	660 - 679	6	\$883,458.00	\$147,243.00
	680 - 699	9	\$1,249,661.00	\$138,851.22
	>= 700	34	\$5,342,343.00	\$157,127.74
4.750%	640 - 659	14	\$2,181,430.00	\$155,816.43
	660 - 679	18	\$3,071,531.00	\$170,640.61
	680 - 699	19	\$2,962,608.00	\$155,926.74
	>= 700	48	\$7,804,885.00	\$162,601.77
4.875%	No Score	25	\$2,813,412.00	\$112,536.48
	640 - 659	96	\$12,780,814.00	\$133,133.48
	660 - 679	80	\$10,864,298.00	\$135,803.73
	680 - 699	45	\$6,015,587.00	\$133,679.71
	>= 700	117	\$16,706,562.00	\$142,791.13
5.000%	620 - 639	1	\$90,909.00	\$90,909.00
	640 - 659	22	\$3,538,667.00	\$160,848.50
	660 - 679	23	\$3,446,669.00	\$149,855.17
	680 - 699	27	\$3,669,570.00	\$135,910.00
	>= 700	62	\$9,344,231.00	\$150,713.40
5.125%	640 - 659	14	\$2,322,617.00	\$165,901.21
	660 - 679	12	\$1,781,921.00	\$148,493.42
	680 - 699	21	\$3,280,614.00	\$156,219.71
	>= 700	47	\$8,396,370.00	\$178,646.17
5.250%	640 - 659	4	\$566,917.00	\$141,729.25
	660 - 679	4	\$567,170.00	\$141,792.50
	680 - 699	3	\$490,235.00	\$163,411.67
	>= 700	9	\$1,123,285.00	\$124,809.44
5.375%	640 - 659	1	\$115,862.00	\$115,862.00
	660 - 679	4	\$525,308.00	\$131,327.00

Interest Rate	FICO Score	Total Loan Count	Total Loan Amount	Average Loan Amount
5.375%	680 - 699	6	\$716,236.00	\$119,372.67
	>= 700	11	\$1,361,968.00	\$123,815.27
5.500%	640 - 659	1	\$136,776.00	\$136,776.00
	680 - 699	1	\$145,319.00	\$145,319.00
Subtotal:		1553	\$216,989,637.00	\$139,722.88



Single Family Housing as of February 28, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Parish

7/1/2015 to 2/28/2018

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Acadia			3	4.708%	\$432,112.00	\$144,037.33	0.18%	\$147,300.00	\$55,616.32	2.67
	FY 2016	2	1	4.375%	\$176,641.00	\$176,641.00	0.07%	\$179,900.00	\$52,728.00	4.00
	FY 2017	4	1	4.875%	\$109,971.00	\$109,971.00	0.05%	\$112,000.00	\$35,100.00	1.00
	FY 2018	2	1	4.875%	\$145,500.00	\$145,500.00	0.06%	\$150,000.00	\$79,020.96	3.00
Allen			3	4.792%	\$391,776.00	\$130,592.00	0.17%	\$132,666.67	\$63,224.80	1.67
	FY 2016	1	1	5.125%	\$184,300.00	\$184,300.00	0.08%	\$190,000.00	\$90,333.00	2.00
		3	1	4.875%	\$91,315.00	\$91,315.00	0.04%	\$93,000.00	\$49,777.67	2.00
	FY 2018	1	1	4.375%	\$116,161.00	\$116,161.00	0.05%	\$115,000.00	\$49,563.72	1.00
Ascension			28	4.563%	\$5,158,654.00	\$184,237.64	2.19%	\$189,052.29	\$54,156.41	2.11
	FY 2016	1	4	4.781%	\$674,272.00	\$168,568.00	0.29%	\$172,914.75	\$51,397.92	2.25
		4	3	4.500%	\$663,159.00	\$221,053.00	0.28%	\$231,768.33	\$59,341.88	1.33
	FY 2017	1	8	4.453%	\$1,538,088.00	\$192,261.00	0.65%	\$196,825.00	\$63,150.74	1.63
		2	4	4.250%	\$625,951.00	\$156,487.75	0.27%	\$159,375.00	\$51,298.68	2.75
		3	2	4.688%	\$345,680.00	\$172,840.00	0.15%	\$179,000.00	\$48,690.00	2.50
		4	2	4.375%	\$460,018.00	\$230,009.00	0.20%	\$234,250.00	\$54,689.72	2.00
	FY 2018	1	3	4.875%	\$476,332.00	\$158,777.33	0.20%	\$161,300.00	\$48,719.42	1.67
		2	2	4.875%	\$375,154.00	\$187,577.00	0.16%	\$192,000.00	\$34,721.89	4.00
Avoyelles			2	4.938%	\$214,051.00	\$107,025.50	0.09%	\$109,000.00	\$46,035.24	1.50
	FY 2018	1	1	4.875%	\$130,591.00	\$130,591.00	0.06%	\$133,000.00	\$53,310.48	1.00
		3	1	5.000%	\$83,460.00	\$83,460.00	0.04%	\$85,000.00	\$38,760.00	2.00
Beauregard			6	4.521%	\$603,387.00	\$100,564.50	0.26%	\$103,250.00	\$43,760.62	1.67
	FY 2016	2	1	4.375%	\$66,768.00	\$66,768.00	0.03%	\$68,000.00	\$26,000.04	2.00
		3	1	4.875%	\$138,225.00	\$138,225.00	0.06%	\$142,500.00	\$45,759.96	1.00
	FY 2017	1	2	4.438%	\$219,914.00	\$109,957.00	0.09%	\$112,500.00	\$58,073.52	2.50
		2	1	4.375%	\$132,890.00	\$132,890.00	0.06%	\$137,000.00	\$32,495.15	1.00
		3	1	4.625%	\$45,590.00	\$45,590.00	0.02%	\$47,000.00	\$42,161.52	1.00
Bienville			1	4.375%	\$164,956.00	\$164,956.00	0.07%	\$167,999.00	\$62,308.20	3.00
	FY 2016	3	1	4.375%	\$164,956.00	\$164,956.00	0.07%	\$167,999.00	\$62,308.20	3.00
Bossier			92	4.688%	\$13,922,725.00	\$151,333.97	5.90%	\$155,016.20	\$53,039.21	1.97



Single Family Housing as of February 28, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	2	4.688%	\$391,833.00	\$195,916.50	0.17%	\$200,950.00	\$72,434.82	1.50
		2	5	4.800%	\$725,830.00	\$145,166.00	0.31%	\$148,700.00	\$62,504.60	2.60
		3	6	4.604%	\$824,031.00	\$137,338.50	0.35%	\$140,916.67	\$54,195.54	1.67
		4	9	4.528%	\$1,623,980.00	\$180,442.22	0.69%	\$184,848.89	\$60,442.87	2.89
	FY 2017	1	13	4.471%	\$1,647,640.00	\$126,741.54	0.70%	\$129,584.62	\$47,183.32	1.69
		2	11	4.193%	\$1,552,408.00	\$141,128.00	0.66%	\$144,981.64	\$42,471.81	1.73
		3	12	4.708%	\$1,711,386.00	\$142,615.50	0.73%	\$146,046.25	\$54,335.65	1.92
		4	10	4.900%	\$1,712,790.00	\$171,279.00	0.73%	\$175,289.90	\$49,465.73	1.70
	FY 2018	1	9	4.889%	\$1,412,567.00	\$156,951.89	0.60%	\$160,320.22	\$59,731.65	2.44
		2	11	5.034%	\$1,783,622.00	\$162,147.45	0.76%	\$166,428.73	\$53,562.40	1.91
		3	4	5.094%	\$536,638.00	\$134,159.50	0.23%	\$137,125.00	\$49,756.62	1.25
			233	4.569%	\$30,236,580.00	\$129,770.73	12.82%	\$132,653.23	\$46,474.52	1.75
Caddo	FY 2016	1	22	4.517%	\$2,651,154.00	\$120,507.00	1.12%	\$123,027.27	\$41,806.03	1.95
		2	18	4.715%	\$2,427,889.00	\$134,882.72	1.03%	\$137,977.78	\$50,960.26	1.78
		3	16	4.547%	\$2,135,316.00	\$133,457.25	0.91%	\$136,665.31	\$44,138.86	1.56
		4	17	4.419%	\$2,119,720.00	\$124,689.41	0.90%	\$127,454.32	\$43,027.39	2.35
	FY 2017	1	34	4.426%	\$4,113,325.00	\$120,980.15	1.74%	\$123,670.59	\$44,740.49	1.82
		2	25	4.350%	\$3,327,721.00	\$133,108.84	1.41%	\$136,827.00	\$48,004.33	1.52
		3	32	4.289%	\$4,250,812.00	\$132,837.88	1.80%	\$134,612.50	\$48,921.29	1.78
		4	13	4.837%	\$1,556,758.00	\$119,750.62	0.66%	\$122,769.23	\$44,378.40	1.23
	FY 2018	1	19	4.605%	\$2,787,545.00	\$146,712.89	1.18%	\$149,976.79	\$46,407.56	1.47
		2	26	4.957%	\$3,371,534.00	\$129,674.38	1.43%	\$132,901.92	\$47,696.61	1.77
		3	11	5.159%	\$1,494,806.00	\$135,891.45	0.63%	\$139,140.91	\$51,665.29	1.82
			9	4.681%	\$1,657,137.00	\$184,126.33	0.70%	\$190,361.67	\$59,542.28	2.56
Calcasieu	FY 2016	2	2	4.875%	\$412,109.00	\$206,054.50	0.17%	\$212,427.50	\$74,576.64	2.00
		3	2	4.625%	\$416,610.00	\$208,305.00	0.18%	\$219,250.00	\$57,634.40	4.00
		4	1	4.625%	\$176,540.00	\$176,540.00	0.07%	\$182,000.00	\$65,665.76	2.00
	FY 2017	1	1	4.500%	\$137,365.00	\$137,365.00	0.06%	\$139,900.00	\$37,164.00	3.00
		4	2	4.438%	\$315,663.00	\$157,831.50	0.13%	\$161,500.00	\$50,316.74	1.50
	FY 2018	3	1	5.125%	\$198,850.00	\$198,850.00	0.08%	\$205,000.00	\$67,995.24	3.00
			2	4.813%	\$126,838.00	\$63,419.00	0.05%	\$65,750.00	\$25,460.76	1.50
			2	4.813%	\$126,838.00	\$63,419.00	0.05%	\$65,750.00	\$25,460.76	1.50
Claiborne	FY 2016	4	1	4.375%	\$58,913.00	\$58,913.00	0.02%	\$60,000.00	\$35,609.52	1.00
	FY 2018	3	1	5.250%	\$67,925.00	\$67,925.00	0.03%	\$71,500.00	\$15,312.00	2.00
DeSoto			8	4.688%	\$1,099,148.00	\$137,393.50	0.47%	\$140,437.50	\$51,392.33	2.13



Single Family Housing as of February 28, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	1	4.375%	\$185,576.00	\$185,576.00	0.08%	\$189,000.00	\$48,564.00	4.00
		4	1	4.375%	\$136,482.00	\$136,482.00	0.06%	\$139,000.00	\$59,492.28	3.00
	FY 2017	1	1	4.500%	\$147,283.00	\$147,283.00	0.06%	\$150,000.00	\$44,166.12	2.00
		2	1	4.500%	\$224,555.00	\$224,555.00	0.10%	\$231,500.00	\$84,000.00	2.00
		3	1	5.000%	\$101,850.00	\$101,850.00	0.04%	\$105,000.00	\$48,396.00	2.00
		4	2	4.875%	\$191,467.00	\$95,733.50	0.08%	\$97,500.00	\$38,500.14	1.50
	FY 2018	2	1	5.000%	\$111,935.00	\$111,935.00	0.05%	\$114,000.00	\$49,519.92	1.00
East Baton Rouge			146	4.655%	\$21,651,312.00	\$148,296.66	9.18%	\$151,844.54	\$48,829.00	2.01
	FY 2016	1	20	4.588%	\$2,609,968.00	\$130,498.40	1.11%	\$133,082.50	\$41,691.36	1.90
		2	16	4.758%	\$2,444,171.00	\$152,760.69	1.04%	\$155,550.88	\$55,265.00	2.19
		3	8	4.719%	\$1,448,890.00	\$181,111.25	0.61%	\$185,350.00	\$56,382.18	1.88
		4	6	4.438%	\$848,721.00	\$141,453.50	0.36%	\$144,400.00	\$42,140.11	1.67
	FY 2017	1	14	4.500%	\$2,004,991.00	\$143,213.64	0.85%	\$146,142.86	\$47,745.39	2.93
		2	15	4.258%	\$1,980,114.00	\$132,007.60	0.84%	\$138,993.33	\$41,910.45	1.73
		3	18	4.431%	\$2,699,775.00	\$149,987.50	1.14%	\$153,203.33	\$50,726.91	1.78
		4	13	4.837%	\$2,066,454.00	\$158,958.00	0.88%	\$162,690.77	\$56,980.32	2.54
	FY 2018	1	17	4.831%	\$2,388,101.00	\$140,476.53	1.01%	\$142,235.94	\$43,806.14	1.88
		2	11	4.943%	\$1,972,373.00	\$179,306.64	0.84%	\$185,132.64	\$57,460.94	1.82
		3	8	5.172%	\$1,187,754.00	\$148,469.25	0.50%	\$151,453.63	\$47,421.68	1.50
Evangeline			1	4.375%	\$74,489.00	\$74,489.00	0.03%	\$73,000.00	\$21,680.04	3.00
	FY 2016	2	1	4.375%	\$74,489.00	\$74,489.00	0.03%	\$73,000.00	\$21,680.04	3.00
Grant			6	4.750%	\$704,480.00	\$117,413.33	0.30%	\$120,316.67	\$62,363.30	3.17
	FY 2016	1	2	4.938%	\$185,270.00	\$92,635.00	0.08%	\$95,500.00	\$60,616.92	4.00
		2	1	4.875%	\$119,387.00	\$119,387.00	0.05%	\$119,900.00	\$47,477.04	1.00
		4	1	4.625%	\$189,150.00	\$189,150.00	0.08%	\$195,000.00	\$94,694.88	4.00
	FY 2017	1	2	4.563%	\$210,673.00	\$105,336.50	0.09%	\$108,000.00	\$55,387.02	3.00
Iberia			2	4.875%	\$265,537.00	\$132,768.50	0.11%	\$136,875.00	\$72,828.00	2.00
	FY 2016	4	1	4.625%	\$170,477.00	\$170,477.00	0.07%	\$175,750.00	\$90,480.00	2.00
	FY 2017	4	1	5.125%	\$95,060.00	\$95,060.00	0.04%	\$98,000.00	\$55,176.00	2.00
Iberville			1	5.000%	\$199,224.00	\$199,224.00	0.08%	\$202,900.00	\$48,876.00	2.00
	FY 2018	2	1	5.000%	\$199,224.00	\$199,224.00	0.08%	\$202,900.00	\$48,876.00	2.00
Jefferson			108	4.803%	\$16,805,112.00	\$155,602.89	7.12%	\$160,985.95	\$55,525.28	1.73



Single Family Housing as of February 28, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	4	4.938%	\$864,257.00	\$216,064.25	0.37%	\$223,750.00	\$56,318.55	2.00
		2	3	4.833%	\$673,390.00	\$224,463.33	0.29%	\$233,000.00	\$63,837.32	4.00
		3	3	4.833%	\$609,653.00	\$203,217.67	0.26%	\$210,966.67	\$92,689.12	2.00
		4	4	4.500%	\$581,369.00	\$145,342.25	0.25%	\$149,975.00	\$50,994.81	1.25
	FY 2017	1	14	4.589%	\$1,962,384.00	\$140,170.29	0.83%	\$145,539.29	\$51,781.23	1.57
		2	15	4.367%	\$2,091,961.00	\$139,464.07	0.89%	\$145,498.87	\$52,101.06	1.47
		3	3	4.500%	\$415,692.00	\$138,564.00	0.18%	\$142,000.00	\$47,457.68	1.33
		4	17	4.949%	\$2,632,646.00	\$154,861.53	1.12%	\$159,447.06	\$53,260.40	1.53
	FY 2018	1	22	4.915%	\$3,449,849.00	\$156,811.32	1.46%	\$162,806.82	\$58,843.80	2.14
		2	16	5.031%	\$2,339,154.00	\$146,197.13	0.99%	\$150,268.75	\$54,862.55	1.56
		3	7	5.143%	\$1,184,757.00	\$169,251.00	0.50%	\$173,857.14	\$53,039.95	1.43
Jefferson Davis			2	4.750%	\$187,501.00	\$93,750.50	0.08%	\$96,650.00	\$70,997.58	3.00
FY 2016	3	1	4.750%	\$51,701.00	\$51,701.00	0.02%	\$53,300.00	\$73,175.16	2.00	
FY 2018	2	1	4.750%	\$135,800.00	\$135,800.00	0.06%	\$140,000.00	\$68,820.00	4.00	
La Salle			1	4.375%	\$68,732.00	\$68,732.00	0.03%	\$70,000.00	\$34,534.44	3.00
FY 2016	4	1	4.375%	\$68,732.00	\$68,732.00	0.03%	\$70,000.00	\$34,534.44	3.00	
Lafayette			29	4.810%	\$4,393,553.00	\$151,501.83	1.86%	\$156,127.55	\$52,326.69	1.76
FY 2016	1	3	4.958%	\$472,361.00	\$157,453.67	0.20%	\$163,500.00	\$67,375.68	2.67	
	2	4	4.906%	\$671,490.00	\$167,872.50	0.28%	\$173,750.00	\$63,156.30	1.50	
	3	1	4.875%	\$72,750.00	\$72,750.00	0.03%	\$75,000.00	\$75,258.72	1.00	
	4	2	4.375%	\$324,021.00	\$162,010.50	0.14%	\$165,000.00	\$44,810.80	2.00	
FY 2017	1	2	4.438%	\$344,350.00	\$172,175.00	0.15%	\$177,500.00	\$68,848.02	1.50	
	2	2	4.625%	\$315,250.00	\$157,625.00	0.13%	\$162,500.00	\$37,229.22	1.50	
	3	2	4.813%	\$321,466.00	\$160,733.00	0.14%	\$164,999.50	\$42,283.32	1.00	
	4	3	4.875%	\$396,600.00	\$132,200.00	0.17%	\$134,233.33	\$51,839.64	1.67	
FY 2018	1	6	4.917%	\$817,127.00	\$136,187.83	0.35%	\$140,666.67	\$46,140.55	1.83	
	2	3	4.792%	\$466,078.00	\$155,359.33	0.20%	\$160,833.33	\$41,016.68	2.33	
	3	1	5.125%	\$192,060.00	\$192,060.00	0.08%	\$198,000.00	\$45,708.00	1.00	
Lafourche			1	5.000%	\$149,246.00	\$149,246.00	0.06%	\$152,000.00	\$52,811.16	1.00
FY 2018	1	1	5.000%	\$149,246.00	\$149,246.00	0.06%	\$152,000.00	\$52,811.16	1.00	
Lincoln			2	4.688%	\$261,900.00	\$130,950.00	0.11%	\$135,000.00	\$81,570.00	2.50
FY 2016	2	1	4.875%	\$67,900.00	\$67,900.00	0.03%	\$70,000.00	\$89,136.00	3.00	
FY 2017	3	1	4.500%	\$194,000.00	\$194,000.00	0.08%	\$200,000.00	\$74,004.00	2.00	
Livingston			43	4.724%	\$6,816,296.00	\$158,518.51	2.89%	\$163,213.58	\$57,727.66	2.09



Single Family Housing as of February 28, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	2	4.438%	\$240,301.00	\$120,150.50	0.10%	\$120,200.00	\$45,614.88	1.50
		2	2	4.625%	\$348,544.00	\$174,272.00	0.15%	\$177,487.50	\$50,981.22	1.50
		3	6	4.667%	\$918,373.00	\$153,062.17	0.39%	\$156,550.00	\$48,558.08	2.00
		4	3	4.458%	\$577,104.00	\$192,368.00	0.24%	\$196,671.33	\$56,494.88	1.33
	FY 2017	1	1	4.750%	\$129,980.00	\$129,980.00	0.06%	\$134,000.00	\$89,548.68	2.00
		2	4	4.438%	\$650,251.00	\$162,562.75	0.28%	\$166,118.75	\$65,300.35	3.00
		3	4	4.625%	\$635,656.00	\$158,914.00	0.27%	\$162,300.00	\$69,769.26	2.00
		4	4	4.750%	\$683,264.00	\$170,816.00	0.29%	\$176,240.00	\$50,422.46	1.25
	FY 2018	1	9	4.861%	\$1,357,476.00	\$150,830.67	0.58%	\$156,340.00	\$54,319.17	2.22
		2	7	4.982%	\$1,139,540.00	\$162,791.43	0.48%	\$167,257.14	\$66,682.41	2.43
		3	1	5.000%	\$135,807.00	\$135,807.00	0.06%	\$163,000.00	\$41,098.00	4.00
	Natchitoches			6	4.708%	\$635,299.00	\$105,883.17	0.27%	\$108,270.83	\$41,363.90
FY 2016	1	1	5.125%	\$133,860.00	\$133,860.00	0.06%	\$138,000.00	\$66,960.00	2.00	
FY 2017	2	2	4.375%	\$243,507.00	\$121,753.50	0.10%	\$124,000.00	\$43,414.14	3.00	
	3	1	4.375%	\$86,668.00	\$86,668.00	0.04%	\$89,200.00	\$25,992.00	1.00	
	4	1	5.000%	\$114,880.00	\$114,880.00	0.05%	\$117,000.00	\$44,434.80	5.00	
FY 2018	1	1	5.000%	\$56,384.00	\$56,384.00	0.02%	\$57,425.00	\$23,968.32	1.00	
Orleans			162	4.729%	\$24,864,955.00	\$153,487.38	10.54%	\$157,725.11	\$52,258.43	1.51
FY 2016	1	14	4.563%	\$1,921,638.00	\$137,259.86	0.81%	\$140,142.86	\$45,618.02	1.57	
	2	8	4.703%	\$1,213,715.00	\$151,714.38	0.51%	\$155,475.00	\$48,457.91	1.63	
	3	4	4.375%	\$620,550.00	\$155,137.50	0.26%	\$158,000.00	\$41,399.61	1.50	
	4	7	4.607%	\$1,339,807.00	\$191,401.00	0.57%	\$196,985.71	\$57,715.37	1.43	
FY 2017	1	19	4.428%	\$2,561,162.00	\$134,798.00	1.09%	\$138,048.68	\$46,883.97	1.53	
	2	19	4.461%	\$2,929,282.00	\$154,172.74	1.24%	\$158,727.89	\$54,982.33	1.32	
	3	25	4.560%	\$3,904,139.00	\$156,165.56	1.66%	\$160,944.00	\$51,990.48	1.88	
	4	21	4.946%	\$3,158,142.00	\$150,387.71	1.34%	\$154,149.67	\$60,982.41	1.43	
FY 2018	1	20	4.969%	\$3,445,387.00	\$172,269.35	1.46%	\$177,274.75	\$51,205.50	1.10	
	2	14	5.000%	\$2,394,909.00	\$171,064.93	1.02%	\$176,998.21	\$57,151.16	1.64	
	3	11	5.341%	\$1,376,224.00	\$125,111.27	0.58%	\$128,345.45	\$48,169.56	1.64	
Ouachita			9	4.833%	\$1,326,371.00	\$147,374.56	0.56%	\$151,244.44	\$52,912.04	1.67
FY 2016	1	2	4.688%	\$304,518.00	\$152,259.00	0.13%	\$156,000.00	\$60,884.28	3.00	
	3	1	4.500%	\$142,246.00	\$142,246.00	0.06%	\$144,900.00	\$51,840.00	1.00	
FY 2017	3	1	4.875%	\$88,369.00	\$88,369.00	0.04%	\$90,000.00	\$25,492.68	1.00	
FY 2018	2	2	4.813%	\$306,820.00	\$153,410.00	0.13%	\$157,450.00	\$45,948.00	1.00	
	3	3	5.042%	\$484,418.00	\$161,472.67	0.21%	\$166,466.67	\$61,737.04	1.67	



Single Family Housing as of February 28, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Plaquemines			4	4.594%	\$946,602.00	\$236,650.50	0.40%	\$242,000.00	\$57,068.04	2.25
	FY 2016	1	1	5.125%	\$315,250.00	\$315,250.00	0.13%	\$325,000.00	\$81,598.92	2.00
	FY 2017	3	1	3.875%	\$204,723.00	\$204,723.00	0.09%	\$208,500.00	\$59,648.03	4.00
	FY 2018	2	1	4.500%	\$217,979.00	\$217,979.00	0.09%	\$222,000.00	\$44,400.00	2.00
		3	1	4.875%	\$208,650.00	\$208,650.00	0.09%	\$212,500.00	\$42,625.20	1.00
Pointe Coupee			1	4.875%	\$148,441.00	\$148,441.00	0.06%	\$151,180.00	\$67,466.40	1.00
	FY 2016	1	1	4.875%	\$148,441.00	\$148,441.00	0.06%	\$151,180.00	\$67,466.40	1.00
Rapides			52	4.663%	\$6,312,631.00	\$121,396.75	2.68%	\$124,799.02	\$48,116.51	2.06
	FY 2016	1	4	4.781%	\$564,852.00	\$141,213.00	0.24%	\$144,787.50	\$43,625.39	1.50
		2	2	4.813%	\$293,250.00	\$146,625.00	0.12%	\$152,500.00	\$64,246.74	2.00
		3	5	4.550%	\$489,014.00	\$97,802.80	0.21%	\$99,919.80	\$43,942.80	2.40
		4	3	4.375%	\$289,556.00	\$96,518.67	0.12%	\$98,300.00	\$40,474.96	3.33
	FY 2017	1	5	4.300%	\$474,350.00	\$94,870.00	0.20%	\$94,400.00	\$40,304.04	2.00
		2	8	4.375%	\$892,495.00	\$111,561.88	0.38%	\$113,862.50	\$48,866.08	2.25
		3	7	4.357%	\$932,200.00	\$133,171.43	0.40%	\$135,642.86	\$60,391.53	2.29
		4	7	5.054%	\$1,008,789.00	\$144,112.71	0.43%	\$148,214.29	\$54,973.16	1.86
	FY 2018	1	5	5.050%	\$456,025.00	\$91,205.00	0.19%	\$101,700.00	\$37,374.71	1.80
		2	3	4.917%	\$469,224.00	\$156,408.00	0.20%	\$160,000.00	\$53,452.72	1.67
		3	3	5.167%	\$442,876.00	\$147,625.33	0.19%	\$150,833.33	\$36,897.15	1.33
Sabine			7	4.536%	\$631,195.00	\$90,170.71	0.27%	\$92,385.71	\$45,277.22	1.71
	FY 2016	1	2	4.625%	\$184,594.00	\$92,297.00	0.08%	\$94,000.00	\$46,622.82	1.00
		3	1	4.750%	\$74,100.00	\$74,100.00	0.03%	\$78,000.00	\$27,876.96	1.00
	FY 2017	2	1	3.875%	\$103,098.00	\$103,098.00	0.04%	\$105,000.00	\$58,442.64	2.00
		3	2	4.500%	\$190,852.00	\$95,426.00	0.08%	\$97,850.00	\$53,174.28	1.50
	FY 2018	1	1	4.875%	\$78,551.00	\$78,551.00	0.03%	\$80,000.00	\$31,026.72	4.00
St. Bernard			28	4.616%	\$3,840,529.00	\$137,161.75	1.63%	\$140,925.00	\$47,570.85	1.43
	FY 2016	1	1	4.500%	\$119,790.00	\$119,790.00	0.05%	\$122,000.00	\$28,643.16	2.00
		3	2	4.563%	\$275,692.00	\$137,846.00	0.12%	\$142,500.00	\$54,293.64	2.00
	FY 2017	1	5	4.450%	\$737,558.00	\$147,511.60	0.31%	\$150,980.00	\$51,194.66	1.60
		2	7	4.232%	\$970,459.00	\$138,637.00	0.41%	\$141,428.57	\$46,563.99	1.00
		3	4	4.844%	\$480,550.00	\$120,137.50	0.20%	\$124,125.00	\$47,054.25	1.25
	FY 2018	4	2	4.875%	\$294,566.00	\$147,283.00	0.12%	\$150,000.00	\$39,382.20	2.00
		1	4	4.906%	\$545,699.00	\$136,424.75	0.23%	\$142,875.00	\$50,855.55	1.50
		2	3	5.000%	\$416,215.00	\$138,738.33	0.18%	\$142,000.00	\$47,476.20	1.33
St. Charles			9	4.833%	\$1,374,366.00	\$152,707.33	0.58%	\$155,583.33	\$59,795.25	2.56



Single Family Housing as of February 28, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	2	4.625%	\$328,366.00	\$164,183.00	0.14%	\$168,250.00	\$56,453.40	1.50
		2	2	4.875%	\$301,608.00	\$150,804.00	0.13%	\$150,500.00	\$65,458.20	3.50
	FY 2017	4	3	4.833%	\$491,736.00	\$163,912.00	0.21%	\$167,916.67	\$60,354.00	2.33
	FY 2018	1	1	4.875%	\$117,826.00	\$117,826.00	0.05%	\$120,000.00	\$34,324.08	2.00
		2	1	5.125%	\$134,830.00	\$134,830.00	0.06%	\$139,000.00	\$78,948.00	4.00
St. John the Baptist			16	4.609%	\$2,621,152.00	\$163,822.00	1.11%	\$167,246.13	\$60,064.49	2.00
	FY 2016	1	3	4.417%	\$414,270.00	\$138,090.00	0.18%	\$138,833.33	\$50,081.24	2.67
		3	2	4.875%	\$263,390.00	\$131,695.00	0.11%	\$134,125.00	\$42,213.12	1.00
		4	1	4.625%	\$174,115.00	\$174,115.00	0.07%	\$179,500.00	\$67,087.92	2.00
	FY 2017	1	2	4.500%	\$467,941.00	\$233,970.50	0.20%	\$240,000.00	\$75,055.50	1.50
		2	3	4.250%	\$492,152.00	\$164,050.67	0.21%	\$167,833.33	\$55,051.44	1.67
		3	2	4.625%	\$348,569.00	\$174,284.50	0.15%	\$177,500.00	\$64,659.42	3.00
	FY 2018	1	2	5.000%	\$300,968.00	\$150,484.00	0.13%	\$154,250.00	\$59,259.12	2.50
		2	1	5.125%	\$159,747.00	\$159,747.00	0.07%	\$164,688.00	\$96,171.60	1.00
St. Landry			2	4.313%	\$393,557.00	\$196,778.50	0.17%	\$200,500.00	\$70,078.02	3.00
	FY 2016	2	1	4.375%	\$92,857.00	\$92,857.00	0.04%	\$91,000.00	\$44,156.04	2.00
	FY 2017	1	1	4.250%	\$300,700.00	\$300,700.00	0.13%	\$310,000.00	\$96,000.00	4.00
St. Martin			5	4.550%	\$458,435.00	\$91,687.00	0.19%	\$93,000.00	\$51,385.85	2.20
	FY 2016	1	1	4.500%	\$45,166.00	\$45,166.00	0.02%	\$46,000.00	\$41,799.36	1.00
		3	2	4.375%	\$202,779.00	\$101,389.50	0.09%	\$101,000.00	\$48,543.72	1.50
	FY 2017	3	1	4.625%	\$74,690.00	\$74,690.00	0.03%	\$77,000.00	\$45,824.76	6.00
	FY 2018	2	1	4.875%	\$135,800.00	\$135,800.00	0.06%	\$140,000.00	\$72,217.68	1.00
St. Mary			1	4.500%	\$66,326.00	\$66,326.00	0.03%	\$65,000.00	\$41,599.92	4.00
	FY 2016	2	1	4.500%	\$66,326.00	\$66,326.00	0.03%	\$65,000.00	\$41,599.92	4.00



Single Family Housing as of February 28, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
St. Tammany			57	4.684%	\$8,861,066.00	\$155,457.30	3.76%	\$159,201.19	\$50,578.04	2.12
	FY 2016	1	5	4.650%	\$540,328.00	\$108,065.60	0.23%	\$110,060.00	\$37,636.18	1.40
		2	3	4.583%	\$578,260.00	\$192,753.33	0.25%	\$197,500.00	\$47,351.44	1.00
		3	1	4.375%	\$105,061.00	\$105,061.00	0.04%	\$107,000.00	\$49,920.00	1.00
		4	1	4.625%	\$213,400.00	\$213,400.00	0.09%	\$220,000.00	\$77,979.00	2.00
	FY 2017	1	4	4.531%	\$608,887.00	\$152,221.75	0.26%	\$156,020.00	\$58,469.40	2.50
		2	9	4.250%	\$1,383,611.00	\$153,734.56	0.59%	\$156,833.33	\$49,730.99	2.89
		3	8	4.484%	\$1,250,224.00	\$156,278.00	0.53%	\$160,112.50	\$45,346.73	1.63
		4	7	4.893%	\$931,828.00	\$133,118.29	0.40%	\$135,414.29	\$41,989.08	1.86
	FY 2018	1	11	4.932%	\$1,964,788.00	\$178,617.09	0.83%	\$184,208.00	\$58,860.01	2.55
		2	6	5.042%	\$922,968.00	\$153,828.00	0.39%	\$157,166.67	\$52,497.99	2.17
		3	2	5.000%	\$361,711.00	\$180,855.50	0.15%	\$185,500.00	\$62,106.06	2.50
Tangipahoa			26	4.394%	\$3,931,643.00	\$151,217.04	1.67%	\$153,841.35	\$51,794.15	2.50
	FY 2016	1	1	4.375%	\$162,011.00	\$162,011.00	0.07%	\$165,000.00	\$47,117.76	1.00
		2	3	4.500%	\$438,877.00	\$146,292.33	0.19%	\$148,991.67	\$48,761.52	2.33
		3	2	4.375%	\$310,176.00	\$155,088.00	0.13%	\$157,950.00	\$61,356.00	1.00
		4	4	4.438%	\$595,328.00	\$148,832.00	0.25%	\$150,500.00	\$56,827.77	2.50
	FY 2017	1	5	4.500%	\$828,794.00	\$165,758.80	0.35%	\$169,180.00	\$52,469.41	3.00
		2	3	4.208%	\$420,045.00	\$140,015.00	0.18%	\$140,000.00	\$40,131.80	1.67
		3	5	4.075%	\$731,577.00	\$146,315.40	0.31%	\$149,420.00	\$48,441.53	3.00
		4	1	4.375%	\$127,645.00	\$127,645.00	0.05%	\$130,000.00	\$39,311.88	5.00
	FY 2018	1	1	4.875%	\$171,690.00	\$171,690.00	0.07%	\$177,000.00	\$76,212.00	4.00
		2	1	5.125%	\$145,500.00	\$145,500.00	0.06%	\$150,000.00	\$62,748.60	1.00
Terrebonne			1	5.000%	\$160,050.00	\$160,050.00	0.07%	\$165,000.00	\$39,603.24	2.00
	FY 2018	2	1	5.000%	\$160,050.00	\$160,050.00	0.07%	\$165,000.00	\$39,603.24	2.00
Union			1	4.375%	\$106,150.00	\$106,150.00	0.04%	\$110,000.00	\$25,201.32	2.00
	FY 2016	3	1	4.375%	\$106,150.00	\$106,150.00	0.04%	\$110,000.00	\$25,201.32	2.00
Vermilion			2	4.688%	\$269,346.00	\$134,673.00	0.11%	\$138,250.00	\$59,028.00	2.50
	FY 2016	2	1	4.500%	\$94,261.00	\$94,261.00	0.04%	\$96,000.00	\$38,400.00	1.00
		3	1	4.875%	\$175,085.00	\$175,085.00	0.07%	\$180,500.00	\$79,656.00	4.00
Vernon			4	4.719%	\$628,559.00	\$157,139.75	0.27%	\$162,000.00	\$72,215.52	1.50
	FY 2016	2	1	5.000%	\$97,000.00	\$97,000.00	0.04%	\$100,000.00	\$77,989.31	2.00
	FY 2017	3	1	4.375%	\$172,175.00	\$172,175.00	0.07%	\$177,500.00	\$72,322.44	2.00
	FY 2018	2	2	4.750%	\$359,384.00	\$179,692.00	0.15%	\$185,250.00	\$69,275.16	1.00



Single Family Housing as of February 28, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Washington			2	4.813%	\$237,326.00	\$118,663.00	0.10%	\$121,500.00	\$55,375.02	2.00
	FY 2016	4	1	4.375%	\$133,536.00	\$133,536.00	0.06%	\$136,000.00	\$58,800.00	3.00
	FY 2018	3	1	5.250%	\$103,790.00	\$103,790.00	0.04%	\$107,000.00	\$51,950.04	1.00
Webster			4	4.500%	\$421,943.00	\$105,485.75	0.18%	\$108,250.00	\$60,328.77	2.25
	FY 2016	1	1	4.375%	\$84,693.00	\$84,693.00	0.04%	\$83,000.00	\$50,000.04	2.00
		4	1	4.750%	\$125,850.00	\$125,850.00	0.05%	\$130,000.00	\$77,504.16	2.00
	FY 2017	1	1	4.250%	\$116,400.00	\$116,400.00	0.05%	\$120,000.00	\$66,804.00	3.00
		3	1	4.625%	\$95,000.00	\$95,000.00	0.04%	\$100,000.00	\$47,006.88	2.00
West Baton Rouge			8	4.688%	\$1,410,158.00	\$176,269.75	0.60%	\$180,287.50	\$57,456.37	2.13
	FY 2016	1	1	4.375%	\$182,041.00	\$182,041.00	0.08%	\$185,400.00	\$34,227.24	1.00
		4	2	4.500%	\$327,228.00	\$163,614.00	0.14%	\$167,450.00	\$56,810.04	2.00
	FY 2017	1	1	4.875%	\$128,627.00	\$128,627.00	0.05%	\$131,000.00	\$41,911.68	3.00
		2	1	4.375%	\$250,381.00	\$250,381.00	0.11%	\$255,000.00	\$69,453.60	2.00
	FY 2018	1	1	5.125%	\$180,420.00	\$180,420.00	0.08%	\$186,000.00	\$75,372.00	1.00
		2	2	4.875%	\$341,461.00	\$170,730.50	0.14%	\$175,000.00	\$62,533.20	3.00
Winn			1	4.500%	\$41,729.00	\$41,729.00	0.02%	\$42,500.00	\$59,901.96	2.00
	FY 2016	2	1	4.500%	\$41,729.00	\$41,729.00	0.02%	\$42,500.00	\$59,901.96	2.00
Totals			1137		\$165,272,575.00		70.06%			
Averages				4.667%		\$145,358.47		\$149,112.39	\$51,233.20	1.88

Top Parishes by Loans

February, 2018

Parish	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
Orleans	9	\$1,195,863.00	\$132,873.67	5.333%
Caddo	8	\$1,088,454.00	\$136,056.75	5.141%
Jefferson	6	\$1,005,564.00	\$167,594.00	5.188%
Totals	44	\$6,441,154.00		
Averages			\$146,389.86	5.185%



Single Family Housing as of February 28, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Top Parish by Reservation

Parish	As of: February, 2018		
	Loans	Total Loan Amount	Average Loan Amount
Orleans	51	\$8,031,626.00	\$157,482.86



Single Family Housing as of February 28, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Lender

7/1/2015 to 2/28/2018

Lender	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
American Financial Network	2	\$201,286.00	\$100,643.00	4.438%
Bancorp South	36	\$4,663,941.00	\$129,553.92	4.556%
Bank of Ruston	4	\$605,086.00	\$151,271.50	4.813%
DHI Mortgage Company, LTD	19	\$3,394,484.00	\$178,657.05	4.461%
Envoy Mortgage	21	\$3,389,888.00	\$161,423.24	4.607%
Fairway Independent Mortgage Corporation	112	\$15,916,958.00	\$142,115.70	4.727%
FBT Mortgage, LLC.	19	\$2,446,580.00	\$128,767.37	4.493%
Fidelity Bank	279	\$42,404,876.00	\$151,988.80	4.685%
First NBC	2	\$323,906.00	\$161,953.00	5.063%
Franklin American Mortgage Company	32	\$5,280,879.00	\$165,027.47	4.668%
Gateway Mortgage Group	27	\$3,915,819.00	\$145,030.33	4.630%
Georgetown Mortgage	2	\$326,476.00	\$163,238.00	4.688%
Gold Financial Services	1	\$128,783.00	\$128,783.00	4.750%
Gulf Coast Bank & Trust	132	\$20,085,567.00	\$152,163.39	4.743%
Home Federal Bank	72	\$9,171,704.00	\$127,384.78	4.510%
Iberia Bank	38	\$5,701,545.00	\$150,040.66	4.609%
InterLinc Mortgage Services, LLC	22	\$3,522,921.00	\$160,132.77	4.710%
Investar Bank	7	\$766,392.00	\$109,484.57	4.625%
Movement Mortgage	9	\$1,320,803.00	\$146,755.89	4.792%
Nation's Reliable Lending	8	\$1,116,094.00	\$139,511.75	4.734%
NFM Lending	1	\$148,441.00	\$148,441.00	4.875%
Prime Lending, Inc.	59	\$8,922,574.00	\$151,230.07	4.763%
Progressive Bank	1	\$131,435.00	\$131,435.00	5.000%
Red River Bank	58	\$6,488,067.00	\$111,863.22	4.634%
Sabine State Bank & Trust Co.	58	\$7,009,567.00	\$120,854.60	4.638%
Standard Mortgage Corp. (Lender)	64	\$10,455,818.00	\$163,372.16	4.689%
SWBC Mortgage Corporation	26	\$3,827,937.00	\$147,228.35	4.625%
Whitney Bank	26	\$3,604,748.00	\$138,644.15	4.611%
Totals	1137	\$165,272,575.00		
Averages			\$145,358.47	4.667%



Single Family Housing as of February 28, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Top Lenders by Loans

February, 2018

Loan Officer	Parish	Lender	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
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LHC CHOICE CONVENTIONAL PROGRAM

Joseph Piel	Orleans	Fidelity Bank	1	\$155,325.00	\$155,325.00	5.250%
Totals			1	\$155,325.00		
Averages					\$155,325.00	5.250%

LHC PREFERRED CONVENTIONAL PROGRAM

JEFFERY JOHNSON	Jefferson	Fidelity Bank	2	\$523,315.00	\$261,657.50	5.125%
Lakisha Russell-Smith	Ouachita	Home Federal Bank	3	\$495,986.00	\$165,328.67	5.125%
Brandon Burnside	Caddo	Fidelity Bank	2	\$246,380.00	\$123,190.00	5.063%
Totals			20	\$3,285,609.00		
Averages					\$164,280.45	5.138%

MARKET RATE GNMA PROGRAM

Dana Blondiau	Plaquemines	Envoy Mortgage	2	\$321,567.00	\$160,783.50	4.938%
Cade Nichols	East Baton Rouge	Franklin American Mortgage Company	2	\$257,254.00	\$128,627.00	5.000%
Lakisha Russell-Smith	Bossier	Home Federal Bank	2	\$247,435.00	\$123,717.50	5.188%
Totals			22	\$2,881,880.00		
Averages					\$130,994.55	5.222%

MORTGAGE CREDIT CERTIFICATE

Totals			1	\$118,340.00		
Averages					\$118,340.00	5.250%



Single Family Housing as of February 28, 2018

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Loan Type

7/1/2015 to 2/28/2018

Loan Type	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
FHA	107	\$14,982,076.00	\$140,019.40	4.564%
FHA 203(b)	609	\$82,787,516.00	\$135,940.09	4.576%
FNMA HFA Preferred 95%	53	\$9,365,795.00	\$176,713.11	4.858%
FNMA HFA Preferred 97%	328	\$52,821,497.00	\$161,041.15	4.856%
FNMA HomeReady	1	\$121,250.00	\$121,250.00	4.000%
Freddie HFA Choice 97%	6	\$979,379.00	\$163,229.83	4.958%
USDA-RD	25	\$3,017,246.00	\$120,689.84	4.390%
VA	8	\$1,197,816.00	\$149,727.00	4.641%
Totals	1137	\$165,272,575.00		
Averages			\$145,358.47	4.667%

Top Loan Types by Loans

February, 2018

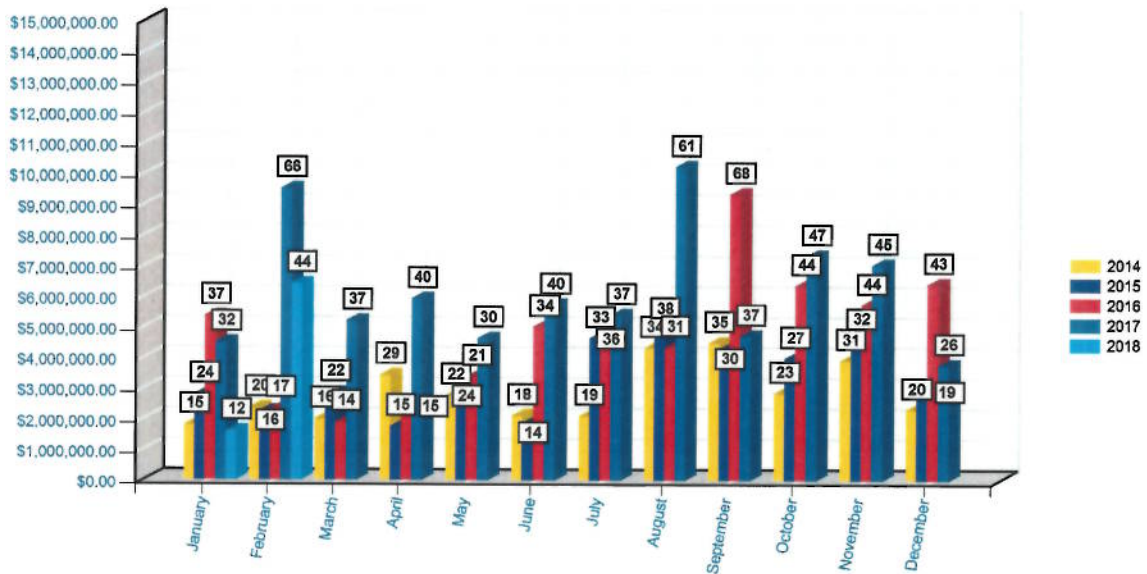
Loan Type	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
FNMA HFA Preferred 97%	21	\$3,403,949.00	\$162,092.81	5.143%
FHA 203(b)	22	\$2,881,880.00	\$130,994.55	5.222%
Freddie HFA Choice 97%	1	\$155,325.00	\$155,325.00	5.250%
Totals	44	\$6,441,154.00		
Averages			\$146,389.86	5.185%



Single Family Housing as of February 28, 2018

Single Family Production Trend Chart

Single Family Production by Pooled Loans



Production Trend by Pooled Loans

1/1/2014 to 2/28/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2014	January	Market Rate GNMA	15	\$1,809,018.00
		Monthly Total	15	\$1,809,018.00
	February	Market Rate GNMA	20	\$2,382,551.00
		Monthly Total	20	\$2,382,551.00
	March	Market Rate GNMA	16	\$2,018,122.00
		Monthly Total	16	\$2,018,122.00
	April	Market Rate GNMA	29	\$3,448,865.00
		Monthly Total	29	\$3,448,865.00
	May	Market Rate GNMA	22	\$2,777,343.00
		Monthly Total	22	\$2,777,343.00
	June	Market Rate GNMA	18	\$2,119,339.00
		Monthly Total	18	\$2,119,339.00
	FY Total		120	\$14,555,238.00
FY 2015	July	Market Rate GNMA	19	\$2,106,398.00
		Monthly Total	19	\$2,106,398.00
	August	Market Rate GNMA	34	\$4,342,056.00
		Monthly Total	34	\$4,342,056.00
	September	Market Rate GNMA	35	\$4,506,520.00
		Monthly Total	35	\$4,506,520.00
	October	Market Rate GNMA	23	\$2,864,146.00
		Monthly Total	23	\$2,864,146.00
	November	Market Rate GNMA	31	\$3,931,634.00
		Monthly Total	31	\$3,931,634.00

1/1/2014 to 2/28/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2015	December	Market Rate GNMA	20	\$2,326,679.00
		Monthly Total	20	\$2,326,679.00
	January	Market Rate GNMA	24	\$2,806,314.00
		Monthly Total	24	\$2,806,314.00
	February	Market Rate GNMA	16	\$2,271,184.00
		Monthly Total	16	\$2,271,184.00
	March	Market Rate GNMA	22	\$2,874,410.00
		Monthly Total	22	\$2,874,410.00
	April	LHC Preferred Conventional	1	\$174,503.00
		Market Rate GNMA	14	\$1,598,158.00
		Monthly Total	15	\$1,772,661.00
	May	Market Rate GNMA	24	\$3,074,799.00
		Monthly Total	24	\$3,074,799.00
	June	LHC Preferred Conventional	2	\$246,380.00
		Market Rate GNMA	12	\$1,642,634.00
		Monthly Total	14	\$1,889,014.00
FY Total			277	\$34,765,815.00
FY 2016	July	LHC Preferred Conventional	3	\$521,724.00
		Market Rate GNMA	30	\$4,131,346.00
		Monthly Total	33	\$4,653,070.00
	August	LHC Preferred Conventional	8	\$1,250,804.00
		Market Rate GNMA	30	\$3,696,016.00
		Monthly Total	38	\$4,946,820.00
	September	LHC Preferred Conventional	11	\$2,108,493.00
		Market Rate GNMA	19	\$2,200,727.00
		Monthly Total	30	\$4,309,220.00

1/1/2014 to 2/28/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2016	October	LHC Preferred Conventional	11	\$1,744,699.00
		Market Rate GNMA	16	\$2,251,530.00
		Monthly Total	27	\$3,996,229.00
	November	LHC Preferred Conventional	9	\$1,667,543.00
		Market Rate GNMA	23	\$2,960,892.00
		Monthly Total	32	\$4,628,435.00
	December	LHC Preferred Conventional	7	\$1,104,358.00
		Market Rate GNMA	12	\$1,697,469.00
		Monthly Total	19	\$2,801,827.00
	January	LHC Preferred Conventional	17	\$2,738,667.00
		Market Rate GNMA	20	\$2,640,746.00
		Monthly Total	37	\$5,379,413.00
	February	Market Rate GNMA	17	\$2,347,288.00
		Monthly Total	17	\$2,347,288.00
	March	LHC Preferred Conventional	6	\$911,161.00
		Market Rate GNMA	8	\$998,201.00
		Monthly Total	14	\$1,909,362.00
	April	LHC Preferred Conventional	5	\$880,635.00
		Market Rate GNMA	10	\$1,422,257.00
		Monthly Total	15	\$2,302,892.00
	May	LHC Preferred Conventional	7	\$1,438,413.00
		Market Rate GNMA	14	\$1,962,758.00
		Monthly Total	21	\$3,401,171.00
	June	LHC Preferred Conventional	11	\$1,840,708.00
		Market Rate GNMA	23	\$3,192,417.00
		Monthly Total	34	\$5,033,125.00
FY Total			317	\$45,708,852.00

1/1/2014 to 2/28/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2017	July	LHC Preferred Conventional	10	\$1,513,297.00
		Market Rate GNMA	26	\$3,444,466.00
		Monthly Total	36	\$4,957,763.00
	August	LHC Preferred Conventional	5	\$783,775.00
		Market Rate GNMA	26	\$3,574,869.00
		Monthly Total	31	\$4,358,644.00
	September	LHC Preferred Conventional	27	\$4,236,150.00
		Market Rate GNMA	41	\$5,127,855.00
		Monthly Total	68	\$9,364,005.00
	October	LHC Preferred Conventional	18	\$3,144,470.00
		Market Rate GNMA	26	\$3,242,137.00
		Monthly Total	44	\$6,386,607.00
	November	LHC Preferred Conventional	9	\$1,400,297.00
		Market Rate GNMA	35	\$4,360,752.00
		Monthly Total	44	\$5,761,049.00
	December	LHC Preferred Conventional	12	\$1,825,928.00
		Market Rate GNMA	31	\$4,612,547.00
		Monthly Total	43	\$6,438,475.00
	January	LHC Preferred Conventional	11	\$1,683,860.00
		Market Rate GNMA	21	\$2,831,703.00
		Monthly Total	32	\$4,515,563.00
	February	LHC Preferred Conventional	20	\$2,953,078.00
		Market Rate GNMA	46	\$6,584,146.00
		Monthly Total	66	\$9,537,224.00
	March	LHC Preferred Conventional	11	\$1,725,631.00
		Market Rate GNMA	26	\$3,503,225.00
		Monthly Total	37	\$5,228,856.00

1/1/2014 to 2/28/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2017	April	LHC Preferred Conventional	10	\$1,595,894.00
		Market Rate GNMA	30	\$4,356,780.00
		Monthly Total	40	\$5,952,674.00
	May	LHC Preferred Conventional	9	\$1,478,862.00
		Market Rate GNMA	20	\$3,041,256.00
		Mortgage Credit Certificate	1	\$128,783.00
		Monthly Total	30	\$4,648,901.00
	June	LHC Preferred Conventional	19	\$2,713,937.00
		Market Rate GNMA	17	\$2,516,065.00
		Mortgage Credit Certificate	4	\$516,700.00
		Monthly Total	40	\$5,746,702.00
	FY Total		511	\$72,896,463.00
FY 2018	July	LHC Preferred Conventional	14	\$2,162,769.00
		Market Rate GNMA	21	\$3,076,828.00
		Mortgage Credit Certificate	2	\$180,748.00
		Monthly Total	37	\$5,420,345.00
	August	LHC Choice Conventional	1	\$155,879.00
		LHC Preferred Conventional	35	\$6,165,756.00
		Market Rate GNMA	24	\$3,798,396.00
		Mortgage Credit Certificate	1	\$132,554.00
		Monthly Total	61	\$10,252,585.00
	September	Market Rate GNMA	35	\$4,413,414.00
		Mortgage Credit Certificate	2	\$316,389.00
		Monthly Total	37	\$4,729,803.00
	October	LHC Preferred Conventional	23	\$3,803,728.00
		Market Rate GNMA	22	\$3,263,674.00
		Mortgage Credit Certificate	2	\$291,303.00
		Monthly Total	47	\$7,358,705.00

1/1/2014 to 2/28/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2018	November	LHC Choice Conventional	1	\$205,000.00
		LHC Preferred Conventional	23	\$3,918,800.00
		Market Rate GNMA	21	\$2,940,994.00
		Monthly Total	45	\$7,064,794.00
	December	LHC Choice Conventional	2	\$280,330.00
		LHC Preferred Conventional	9	\$1,450,751.00
		Market Rate GNMA	15	\$2,050,221.00
		Monthly Total	26	\$3,781,302.00
	January	Market Rate GNMA	12	\$1,618,572.00
		Monthly Total	12	\$1,618,572.00
	February	LHC Choice Conventional	1	\$155,325.00
		LHC Preferred Conventional	20	\$3,285,609.00
		Market Rate GNMA	22	\$2,881,880.00
		Mortgage Credit Certificate	1	\$118,340.00
		Monthly Total	44	\$6,441,154.00
	FY Total		309	\$46,667,260.00

Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance	# of pending draws	Total # of processed loans	Contract Start Dates	Contract End Dates	Program Summary	Comments / Pending Issues
Cameron Parish	Laura Womack	Sorja Smith	\$ 3,000,000.00	\$ 1,112,581.69	\$ 1,887,418.31	0	13	3/19/2009	4/4/2009	FTHBP offering two (2) types of assistance to eligible homebuyers up to 120% AMI. There are two (2) that offer a soft-second mortgage w/zero interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$10,000 or 9% of the sales price, whichever is less. Option #1 provides a possible maximum allowable award of \$75,000 for the purchase of newly constructed properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	Waiting on budget amendment to be approved by OCD
Jefferson Parish Housing	Laura Womack	Sorja Smith	\$ 1,360,000.00	\$ 1,009,397.69	\$ 350,602.31	0	18	8/1/2010	7/30/2014	FTHBP providing assistance for families with income up to 80% AMI and offering a soft second loan up to the lesser of 50% of the sales price of the property or \$50,000 to cover the affordability gap between the sales price and the price affordable to the qualifying borrower. Additionally, part of the allocated CDBG funds will be offered to the qualifying borrower as a grant to cover "reasonable" closing costs and required pre-paid items related to the closing of the first mortgage loan. Borrower is required to invest a minimum of 1% of the purchase price into the transaction.	n/a
Louisiana Housing Corporation	Mary Antoon	All Staff	7,864,603.79	\$ 5,863,913.77	\$2,000,690.02	0	82	9/2/2008	9/1/2014	FTHBP currently offered in conjunction with LHC's Mortgage Revenue Bond Program to assist homebuyers in Acadia, Calcasieu, Cameron, Iberia, Jefferson, Plaquemines, St. Tammany, Tangipahoa, Terrebonne, Vermilion and Washington parishes. The program provides a below market interest rate to homebuyers. Homebuyers may purchase a one-family or two family home and must agree to use the home as their primary residence for at least three (3) years.	n/a
Plaquemines Parish	Cody Henderson	Sorja Smith	\$ 2,676,976.00	\$ 2,506,741.05	\$ 170,234.95	0	23	1/1/2010	12/31/2016	FTHBP providing assistance for families with income up to 120% AMI. The homebuyer will be provided a soft second loan at 0% interest up to 50% of the sales price of the house, or \$125,000, whichever is less. All homebuyers are eligible to receive up to \$10,000 in Closing Cost Assistance.	n/a
St. Bernard Parish Home Mortgage Authority	Laura Womack	Mary Antoon	\$ 3,200,000.00	\$ 3,181,581.00	\$ 18,419.00	0	116	1/11/2011	6/30/15 PE	FTHBP allows household incomes at or below 120% AMI. CDBG Assistance allows for a soft second loan of 20% of the purchase price up to \$30,000 per borrower and a grant up to \$5,000 for Closing Cost. The Soft Second is at 0% interest, no payment required and forgivable 100% after 5 years. Borrower is required to have a minimum investment of 1% of purchase price or \$1000, whichever is greater.	Final closeout docs have been sent to OCD. Waiting on confirmation program is officially closed
Terrebonne Parish	Amy York	Mary Antoon	\$ 3,890,000.00	\$ 3,320,362.00	\$ 173,461.62	0	122	3/19/2009	N/A	FTHBP providing for down payment assistance of up to \$35,000 and closing cost assistance not to exceed \$10,000. Property must be a single family residence and purchase price not to exceed \$230,000. Homebuyers are required to invest a minimal contribution of at least 1% of the loan amount or \$1,000, whichever is greater.	n/a
Lafitte Parish	Cody Henderson	TBD	\$ 2,500,000.00	\$ 384,475.00	\$ 2,115,525.00	0	8	5/1/2010	12/31/2017	FTHBP providing a soft second mortgage not to exceed 50% of the sales price of the property or \$50,000. Additional funds will be offered as a grant to cover "reasonable" closing cost. Borrowers must be a 1st time homebuyer with annual household incomes at or below 80% AMI and borrowers total debt may not exceed 45% of the total household incomes.	n/a
St. John the Baptist Parish	Mary Boudreaux		\$ 2,961,438.00	\$ 388,683.00	\$ 2,592,755.00	0	0	1/29/2013	9/30/2017	Provides soft second mortgage in amount of 50% of sales price up to \$38,000. Closing costs not to exceed the lesser of 9% of sales price or \$10,000, within the \$38k total assistance. Max sales price \$165,000; purchase only existing SF homes. Homebuyers are required to invest a minimal contribution of at least 1% of the loan amount or \$1,000, whichever is greater. Occupancy and insurance coverage (flood, wind, & standard hazard) to be monitored for 3 years. Annual household incomes at or below 80% AMI; 33/43 DTI ratio accepted.	
			\$ 27,473,017.79		\$ 27,473,017.79						
					\$ -						
					\$ -						
					\$ -						

CDBG Soft Second Mortgage (SSM) Program Update

			SSM			# of pending draws	Total # of processed loans	Contract Start Dates	Contract End Dates	Program Summary	Comments/Pending Issues
Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance						
Cameron Parish	Laura Womack	Sonja Smith	\$ 525,000.00	\$ 145,154.74	\$ 379,845.26	0	2	1/1/2013 6/30/15		SSMP offering two (2) types of assistance to eligible homebuyers up to 120% AMI. There are two (2) that offer a Soft-Second Mortgage w/zero interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$10,000 or 9% of the sales price, whichever is less. Option #1 provides a possible maximum allowable award of \$75,000 for the purchase of newly constructed properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	n/a
City of New Orleans	Mary Anton	Laura Womack	\$ 52,275,000.00	\$ 51,829,525.37	\$ 445,474.63	0	891	1/13/2013 Contract is renewed annually	12/31/2015	SSMP providing for a Soft Second Mortgage at 0% interest up to \$65,000 depending upon the borrower's AMI and location of property. A borrower with an AMI at or below 80% is provided up to \$10,000 and up to \$5,000 for homebuyers earning above 80% AMI for Closing Cost Assistance.	n/a
Jefferson Parish Community Development	Sonja Smith	Mary Anton	\$ 9,600,000.00	\$ 7,357,556.00	\$ 1,928,909.05	0	178	12/1/2011	7/31/2015	SSMP allows first time homebuyers with household income up to 120% AMI. The Soft-Second Assistance maximum is determined based on the homebuyers AMI with assistance ranging from \$40,000 to \$60,000. Closing Costs Assistance up to \$10,000 is provided to cover reasonable closing cost and prepaid expenses. The homebuyer must contribute the greater of \$1500 or 1% of the purchase price of the property to be acquired.	n/a
St. Bernard Parish Home Mortgage Authority	Laura Womack	Mary Anton	\$ 6,000,000.00	\$ 5,832,752.19	\$ 167,247.81	0	158	3/1/2013	2/28/2015	FTHBPA allows household incomes at or below 120% AMI. CDBG Assistance allows for a soft second loan of 25% of the purchase price up to \$30,000 per borrower and a grant up to \$5,000 for Closing Cost. The Soft Second is at 0% interest, no payment required and forgivable 100% after 5 years. Borrower is required to have a minimum investment of 1% of purchase price or \$1000, whichever is greater. Program has yet to begin.	n/a
St. Tammany (administered thru St. Bernard HMA)	Laura Womack	Amy York	\$ 2,625,000.00	\$ 2,624,848.15	\$ 151.85	0	85	6/1/2013	5/31/15	SSMP allowing 20% of the purchase price up to \$30,000 per borrower and up to \$5,000 loan per borrower for closing cost. 1st time homebuyer with household income up to 120% AMI is allowed and requires the borrower to have a minimum credit score of 640. Additionally, borrowers are required to invest 1% of the purchase price or \$1,000 whichever is greater into the transaction.	In closeout stage, need to do final budget revision to OCD to reallocate the unused funds.
			\$ 71,025,000.00		\$ 71,025,000.00						
					\$ -						
					\$ -						
					\$ -						
					\$ -						
					\$ -						

SINGLE FAMILY PROGRAMS
Servicers Monthly Delinquency Totals

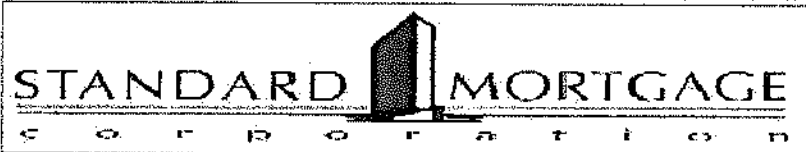
		US Bank		Bank of America	=	Standard Mortgage	
2018	February	10.010%	↓	14.080%		14.077%	↓
	January	10.460%		14.080%		15.125%	
2017	December	10.460%		14.080%		15.405%	
	November	10.460%		14.080%		14.862%	
	October	10.460%		14.080%		14.307%	
	September	10.460%		14.080%		14.064%	
	August	9.020%		10.730%		13.583%	
	July	9.340%		9.270%		14.191%	
	June	8.410%		8.290%		12.830%	
	May	8.120%		7.210%		13.175%	
	April	8.490%		7.210%		13.675%	
	March	6.930%		6.700%		12.308%	
	February	9.840%		8.530%		15.081%	
	January	9.920%		9.430%		15.289%	
2016	December	9.920%		8.760%		16.388%	
	November	10.670%		8.760%		16.421%	
	October	8.520%		8.520%		15.823%	
	September	8.980%		8.850%		17.951%	
	August	8.380%		8.850%		17.089%	
	July	9.060%		10.180%		14.859%	
	June	7.550%		9.170%		14.484%	
	May	7.870%		8.230%		13.959%	
	April	7.870%		8.090%		13.411%	
	March	6.690%		7.140%		12.247%	
	February	8.870%		10.370%		13.268%	
	January	8.870%		10.740%		17.086%	
Total	Average	9.063%		9.981%		14.652%	

PLACEHOLDER

SINGLE FAMILY

CARRINGTON SERVICER REPORT

FEBRUARY 28, 2018



LHC Trial Summary

Servicing Portfolio

Category	Count	Principal Balance	D a y s					D e l i n q u e n t		FC	BK
			30	60	90	120	Total	%Total	%Cat		
Bond Program											
LHC Conv 2015	75	\$12,021,587.70	3	1	0	1	5	0.182	6.667	0	0
LHC Conv 3% M	137	\$23,014,764.37	2	0	0	2	4	0.146	2.920	1	0
LHC Conv 4% M	170	\$25,414,163.55	1	0	0	0	1	0.036	0.588	0	0
LHC FHA 2012A	91	\$9,220,324.10	2	2	2	4	10	0.365	10.989	0	5
LHC FHA 2013	471	\$55,791,518.26	37	12	10	14	73	2.662	15.499	5	8
LHC FHA 3% MR	209	\$27,778,850.27	6	3	2	2	13	0.474	6.220	0	2
LHC FHA 4% MR	295	\$40,240,388.72	4	6	1	3	14	0.511	4.746	0	0
LHC Freddie H	9	\$1,468,997.09	0	0	0	0	0	0.000	0.000	0	0
LHC RHS 2012A	30	\$3,734,173.04	1	0	0	1	2	0.073	6.667	0	0
LHC RHS 2013	41	\$4,849,084.73	0	1	0	5	6	0.219	14.634	2	3
LHC RHS 3% MR	12	\$1,506,444.28	2	0	0	0	2	0.073	16.667	0	0
LHC RHS 4% MR	1	\$138,870.40	0	0	0	0	0	0.000	0.000	0	0
LHC VA 2012A	2	\$286,380.27	0	0	0	0	0	0.000	0.000	0	0
LHC VA 2013	7	\$865,713.16	0	0	0	0	0	0.000	0.000	0	0
LHC VA 3% MRP	4	\$547,376.75	0	0	0	0	0	0.000	0.000	0	0
LHC VA 4% MRP	2	\$324,556.10	0	0	0	0	0	0.000	0.000	0	0
LHFA 2007	7	\$562,953.49	0	1	0	1	2	0.073	28.571	1	0
LHFA 2007B	193	\$17,850,365.57	22	8	1	9	40	1.459	20.725	1	4
LHFA 2007C	251	\$23,590,544.76	19	10	6	21	56	2.042	22.311	8	8
LHFA 2007U	1	\$88,730.78	0	0	0	0	0	0.000	0.000	0	0
LHFA 2008A	64	\$5,992,066.80	6	3	1	5	15	0.547	23.438	1	6
LHFA 2008B	128	\$12,952,734.73	17	7	4	13	41	1.495	32.031	3	8
LHFA 2008T	1	\$145,178.43	1	0	0	0	1	0.036	100.000	0	0
LHFA 2009A	212	\$22,081,267.20	18	11	4	14	47	1.714	22.170	3	12
LHFA 2010A	111	\$11,278,908.33	9	5	0	4	18	0.656	16.216	0	1
LHFA 2011A	155	\$16,778,475.06	10	7	2	6	25	0.912	16.129	4	3

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
LHFA 2012A	63	\$6,232,796.79	4	0	1	6	11	0.401	17.460	1	3
Total	2,742	\$324,757,014.73	164	77	34	111	386	14.077		30	63
Investor											
	2	\$123,467.92	1	0	0	0	1	0.036	50.000	0	0
FHLMC	390	\$40,663,298.01	27	13	2	19	61	2.225	15.641	4	7
GNMA	2,015	\$231,923,039.55	130	60	32	81	303	11.050	15.037	21	55
SMC/FNMA	335	\$52,047,209.25	6	4	0	11	21	0.766	6.269	5	1
Total	2,742	\$324,757,014.73	164	77	34	111	386	14.077		30	63
Loan Type											
Conv w/ PMI	529	\$75,212,334.63	21	5	1	16	43	1.568	8.129	4	5
Conv w/o PMI	93	\$8,026,102.09	1	2	0	4	7	0.255	7.527	2	1
Farm Loan	177	\$19,965,609.90	9	3	3	12	27	0.985	15.254	5	5
FHA	1,915	\$218,112,955.75	132	66	30	78	306	11.160	15.979	18	52
VA	28	\$3,440,012.36	1	1	0	1	3	0.109	10.714	1	0
Total	2,742	\$324,757,014.73	164	77	34	111	386	14.077		30	63

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>				<i>FC</i>	<i>BK</i>
			30	60	90	120	Total	%Total	%Cat			
Parish												
	177	\$17,441,911.16	20	5	4	15	44	1.605	24.859	3	14	
ACADIA	9	\$767,642.34	0	0	0	0	0	0.000	0.000	0	0	
ALACHUA	5	\$286,882.55	0	0	1	0	1	0.036	20.000	0	0	
ALLEN	4	\$426,103.57	0	0	0	0	0	0.000	0.000	0	1	
ASCENSION	64	\$9,383,934.41	2	2	0	2	6	0.219	9.375	1	0	
AVOYELLES	4	\$376,839.12	0	0	0	0	0	0.000	0.000	0	0	
BACON	5	\$555,987.29	0	0	0	0	0	0.000	0.000	0	1	
BEAUREGARD	6	\$585,004.57	0	0	0	0	0	0.000	0.000	0	0	
BIENVILLE	1	\$158,663.48	0	0	0	0	0	0.000	0.000	0	0	
BOSSIER	121	\$16,620,783.57	6	3	1	4	14	0.511	11.570	3	0	
BURKE	38	\$3,717,562.20	1	2	2	0	5	0.182	13.158	0	0	
CADDO PARISH	305	\$35,209,405.40	12	6	3	4	25	0.912	8.197	0	7	
CALCASIEU	14	\$1,863,693.95	1	0	0	1	2	0.073	14.286	1	1	
CHARLOTTE	1	\$69,315.20	0	0	0	0	0	0.000	0.000	0	0	
CITRUS	8	\$682,306.11	1	0	1	0	2	0.073	25.000	0	0	
CLAIBORNE	3	\$228,483.51	0	0	0	0	0	0.000	0.000	0	0	
CLAY	1	\$75,305.36	0	0	0	0	0	0.000	0.000	0	0	
DE SOTO	9	\$1,170,254.47	1	0	1	0	2	0.073	22.222	0	1	
DO NOT USE	16	\$1,428,762.20	2	0	0	2	4	0.146	25.000	1	0	
EAST BATON ROUGE	552	\$64,424,845.20	39	17	8	34	98	3.574	17.754	8	11	
EAST FELICIANA	3	\$236,348.97	0	0	0	0	0	0.000	0.000	0	0	
EVANGELINE	2	\$163,649.68	0	0	0	0	0	0.000	0.000	0	0	
GRANT	9	\$953,803.34	0	0	0	1	1	0.036	11.111	1	0	
GREENWOOD	1	\$125,080.83	0	0	0	0	0	0.000	0.000	0	0	
GULF	6	\$357,630.30	0	1	0	0	1	0.036	16.667	0	1	
HENDRY	10	\$971,743.16	0	0	0	0	0	0.000	0.000	0	0	
HIGHLANDS	14	\$1,285,499.11	2	0	1	0	3	0.109	21.429	0	1	
HILLSBOROUGH	2	\$150,039.57	0	0	0	0	0	0.000	0.000	0	0	
IBERIA	14	\$1,138,260.00	1	0	0	0	1	0.036	7.143	0	0	
IBERVILLE	5	\$600,463.77	0	0	0	0	0	0.000	0.000	0	0	
JACKSON	53	\$5,685,093.03	7	0	0	4	11	0.401	20.755	1	0	

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
JEFFERSON	296	\$36,258,957.86	20	11	2	10	43	1.568	14.527	2	11
JEFFERSON DAVIS	1	\$134,869.65	0	0	0	0	0	0.000	0.000	0	0
LAFAYETTE	65	\$7,377,825.63	4	1	0	3	8	0.292	12.308	1	1
LAFOURCHE	3	\$356,635.59	0	0	0	0	0	0.000	0.000	0	0
LASALLE	1	\$66,615.25	0	0	0	0	0	0.000	0.000	0	0
LIBERTY	1	\$77,321.16	0	0	0	0	0	0.000	0.000	0	0
LINCOLN	2	\$255,716.16	1	0	0	0	1	0.036	50.000	0	0
LIVINGSTON	112	\$14,607,667.12	5	5	1	9	20	0.729	17.857	2	1
MADISON	1	\$47,822.04	1	0	0	0	1	0.036	100.000	0	0
MONROE	3	\$328,367.55	0	0	0	0	0	0.000	0.000	0	0
MUSKOGEE	1	\$56,688.36	0	0	0	0	0	0.000	0.000	0	0
NASSAU	3	\$371,664.78	0	0	0	0	0	0.000	0.000	0	0
NATCHITOCHE	8	\$873,336.24	0	0	0	1	1	0.036	12.500	0	0
OKEECHOBEE	2	\$223,599.78	0	1	0	0	1	0.036	50.000	0	0
ORANGE	13	\$1,324,705.19	0	0	0	0	0	0.000	0.000	0	0
ORLEANS	341	\$43,056,912.53	18	10	6	11	45	1.641	13.196	3	7
OSCEOLA	1	\$70,722.85	0	0	0	0	0	0.000	0.000	0	0
OUACHITA	11	\$1,424,227.62	0	0	0	0	0	0.000	0.000	0	0
PALM BEACH	3	\$291,564.34	1	0	0	0	1	0.036	33.333	0	0
PINELLAS	7	\$701,876.49	0	0	0	0	0	0.000	0.000	0	0
PLAQUEMINES	5	\$1,138,112.74	0	1	0	0	1	0.036	20.000	0	0
POINTE COUPEE	1	\$143,040.08	0	1	0	0	1	0.036	100.000	0	0
POLK	1	\$100,655.59	0	0	0	0	0	0.000	0.000	0	0
RAPIDES	85	\$9,116,079.54	3	1	1	0	5	0.182	5.882	0	2
SABINE	7	\$612,305.87	0	0	0	0	0	0.000	0.000	0	0
ST JOHN THE BAPTIST	44	\$5,330,528.04	4	3	0	2	9	0.328	20.455	0	1
ST LANDRY	3	\$447,977.39	0	0	0	0	0	0.000	0.000	0	0
ST MARTIN	6	\$564,515.86	1	0	0	0	1	0.036	16.667	0	0
ST. BERNARD	30	\$3,884,916.64	1	0	0	1	2	0.073	6.667	0	0
ST. CHARLES	27	\$3,364,950.61	1	0	0	1	2	0.073	7.407	1	0
ST. HELENA	1	\$55,169.46	0	0	0	0	0	0.000	0.000	0	0
ST. JAMES	4	\$417,435.36	0	0	0	0	0	0.000	0.000	0	0

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
<i>ST. MARY</i>	4	\$285,509.30	0	0	0	0	0	0.000	0.000	0	0
<i>ST. TAMMANY</i>	98	\$12,706,424.47	1	4	1	3	9	0.328	9.184	1	1
<i>TANGIPAHOA</i>	44	\$5,875,428.59	6	2	0	2	10	0.365	22.727	1	0
<i>TERREBONNE</i>	3	\$395,898.86	0	0	1	0	1	0.036	33.333	0	0
<i>VERMILION</i>	5	\$513,330.30	0	0	0	0	0	0.000	0.000	0	1
<i>VERNON</i>	6	\$788,454.57	0	0	0	0	0	0.000	0.000	0	0
<i>WASHINGTON</i>	7	\$664,665.22	0	1	0	0	1	0.036	14.286	0	0
<i>WEBSTER</i>	7	\$908,518.86	0	0	0	0	0	0.000	0.000	0	0
<i>WEST BATON ROUGE</i>	16	\$2,354,660.99	2	0	0	1	3	0.109	18.750	0	0
<i>WINN</i>	1	\$40,042.78	0	0	0	0	0	0.000	0.000	0	0
Total	2,742	\$324,757,014.73	164	77	34	111	386	14.077		30	63

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
Interest Rate											
1.99	3	\$389,963.78	0	0	0	0	0	0.000	0.000	0	0
2	4	\$515,160.59	0	1	0	1	2	0.073	50.000	1	0
2.45	46	\$4,213,820.18	3	0	1	5	9	0.328	19.565	0	3
2.95	64	\$5,820,688.72	6	2	1	1	10	0.365	15.625	0	0
2.99	13	\$1,656,432.90	1	0	0	0	1	0.036	7.692	0	0
3	1	\$66,279.49	0	0	0	0	0	0.000	0.000	0	0
3.15	2	\$191,717.43	0	0	0	0	0	0.000	0.000	0	0
3.4	2	\$254,346.99	0	0	0	0	0	0.000	0.000	0	0
3.465	1	\$195,690.98	0	0	0	0	0	0.000	0.000	0	0
3.49	110	\$11,799,844.44	3	1	1	4	9	0.328	8.182	0	4
3.5	16	\$2,176,392.27	4	2	2	3	11	0.401	68.750	2	0
3.625	5	\$475,343.36	0	0	0	2	2	0.073	40.000	1	0
3.7	2	\$242,992.70	0	1	0	0	1	0.036	50.000	0	0
3.75	11	\$1,212,125.51	0	0	3	1	4	0.146	36.364	0	1
3.875	73	\$9,796,285.36	5	2	0	2	9	0.328	12.329	1	1
3.95	80	\$8,706,367.93	3	5	1	0	9	0.328	11.250	0	1
3.99	4	\$407,232.36	0	0	0	0	0	0.000	0.000	0	0
4	20	\$2,184,449.86	3	5	1	1	10	0.365	50.000	0	4
4.1	21	\$2,003,168.49	3	2	1	2	8	0.292	38.095	1	0
4.11	13	\$1,286,148.64	0	0	0	0	0	0.000	0.000	0	0
4.125	12	\$1,418,716.58	0	1	0	2	3	0.109	25.000	0	2
4.215	2	\$216,781.62	0	1	0	0	1	0.036	50.000	0	0
4.25	64	\$7,141,275.42	7	1	2	8	18	0.656	28.125	4	2
4.375	521	\$64,569,712.66	34	20	5	18	77	2.808	14.779	7	11
4.45	2	\$338,907.33	0	0	0	0	0	0.000	0.000	0	0
4.5	141	\$17,785,778.01	8	2	1	5	16	0.584	11.348	2	3
4.59	2	\$224,223.83	0	0	0	0	0	0.000	0.000	0	0
4.625	69	\$9,603,959.59	4	0	0	5	9	0.328	13.043	2	0
4.75	103	\$16,087,631.61	3	0	0	2	5	0.182	4.854	0	0
4.84	30	\$2,324,995.42	6	1	0	1	8	0.292	26.667	0	1
4.85	33	\$2,757,468.10	0	2	0	2	4	0.146	12.121	0	0

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
4.875	314	\$41,521,022.54	11	1	7	8	27	0.985	8.599	0	1
4.95	41	\$4,561,166.50	3	1	1	2	7	0.255	17.073	0	1
4.99	8	\$782,428.46	1	0	0	0	1	0.036	12.500	0	0
5	152	\$20,659,453.14	3	2	0	0	5	0.182	3.289	0	1
5.125	91	\$14,777,505.19	0	0	0	0	0	0.000	0.000	0	0
5.25	32	\$4,650,980.19	1	0	0	0	1	0.036	3.125	0	0
5.34	1	\$121,472.37	0	0	0	0	0	0.000	0.000	0	0
5.375	28	\$3,552,749.19	0	0	0	0	0	0.000	0.000	0	0
5.44	17	\$1,827,892.35	2	0	0	0	2	0.073	11.765	0	2
5.49	24	\$1,922,669.50	3	2	0	0	5	0.182	20.833	0	0
5.5	109	\$11,315,350.53	8	3	0	6	17	0.620	15.596	0	5
5.59	1	\$83,631.90	0	0	0	0	0	0.000	0.000	0	0
5.6	6	\$701,472.13	0	0	0	0	0	0.000	0.000	0	0
5.75	4	\$506,610.13	0	0	0	0	0	0.000	0.000	0	0
5.84	19	\$1,735,944.82	1	0	0	0	1	0.036	5.263	0	0
5.95	16	\$1,284,529.56	2	0	0	1	3	0.109	18.750	0	0
6	6	\$434,244.96	0	1	0	1	2	0.073	33.333	0	2
6.09	3	\$327,974.94	0	0	0	0	0	0.000	0.000	0	0
6.1	40	\$4,319,637.97	4	4	2	2	12	0.438	30.000	1	4
6.25	7	\$683,656.80	0	0	1	0	1	0.036	14.286	0	0
6.3	91	\$8,578,279.24	6	5	2	6	19	0.693	20.879	2	1
6.34	100	\$9,080,137.64	13	4	1	5	23	0.839	23.000	1	2
6.5	68	\$5,823,037.95	6	1	1	4	12	0.438	17.647	2	4
6.625	34	\$3,409,755.94	1	1	0	4	6	0.219	17.647	2	3
6.99	60	\$6,031,508.64	6	3	0	7	16	0.584	26.667	1	4
Total	2,742	\$324,757,014.73	164	77	34	111	386	14.077		30	63

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
Originating Lender											
A-I Mortgage Services, LLC	31	\$2,881,210.94	5	1	1	2	9	0.328	29.032	1	2
Acadian Residential Mortgage	1	\$167,082.37	0	1	0	0	1	0.036	100.000	0	0
Ace Mortgage Services	1	\$92,054.57	0	0	0	0	0	0.000	0.000	0	0
AHW - Main	43	\$5,941,083.62	1	0	0	0	1	0.036	2.326	0	0
Allegro Mortgage, Inc	1	\$105,002.79	0	0	0	0	0	0.000	0.000	0	0
Amcor Mortgage	2	\$149,307.16	1	0	0	0	1	0.036	50.000	0	0
American Financial Network, Inc. 5/4/15	2	\$186,668.56	0	0	0	0	0	0.000	0.000	0	0
America's Mortgage Resource, Inc	41	\$4,181,918.94	3	3	1	2	9	0.328	21.951	1	1
AmSouth Bank, NA	1	\$91,154.37	0	0	0	0	0	0.000	0.000	0	0
Area Home Lending	11	\$1,104,314.87	1	1	0	2	4	0.146	36.364	0	1
Arrow Mortgage, LLC	1	\$80,648.15	1	0	0	0	1	0.036	100.000	0	0
Assurance Financial Group	9	\$762,742.83	0	0	0	1	1	0.036	11.111	1	0
Bancorp South	49	\$5,953,782.44	2	3	0	1	6	0.219	12.245	0	1
Bank of America	16	\$1,777,617.32	1	0	0	1	2	0.073	12.500	0	0
Bank of Ruston	4	\$597,992.12	1	0	0	0	1	0.036	25.000	0	0
BAUDIER, GRACE & KINLER-WB	1	\$63,231.68	0	0	0	0	0	0.000	0.000	0	0
Britton & Koontz Bank N.A.	23	\$2,432,074.35	2	0	0	3	5	0.182	21.739	0	2
Capital Lending, LLC	25	\$2,475,561.96	2	3	1	1	7	0.255	28.000	0	4
Capital One Bank	10	\$670,795.86	1	0	0	0	1	0.036	10.000	0	0
CAPITAL ONE NATIONAL ASSOCIATION	2	\$107,816.07	1	0	0	0	1	0.036	50.000	0	0
Capital Trust Mortgage	1	\$69,441.45	1	0	0	0	1	0.036	100.000	0	0
Central Progressive Mortgage	6	\$553,481.66	0	0	0	0	0	0.000	0.000	0	0
CHASE MANHATTAN MORTGAGE CORP.	14	\$1,325,850.20	1	0	0	0	1	0.036	7.143	0	0
Coast Capital Mortgage	49	\$4,125,323.37	4	0	2	2	8	0.292	16.327	0	0
Cornerstone Mortgage Company dba Cornerst	7	\$729,177.32	0	0	0	1	1	0.036	14.286	0	1
Countrywide Bank, FSB	31	\$3,092,097.28	2	4	1	0	7	0.255	22.581	0	0
COUNTRYWIDE HOME LOANS	9	\$887,243.60	0	0	0	0	0	0.000	0.000	0	0
Cross Country Equity, LLC	29	\$2,731,231.43	2	1	0	2	5	0.182	17.241	0	3
DHI Mortgage Company	34	\$5,175,280.01	6	1	0	1	8	0.292	23.529	0	0
DRYADES MORTGAGE	10	\$1,176,518.83	1	0	0	1	2	0.073	20.000	0	1
Envoy Mortgage, Ltd	24	\$3,790,118.93	0	0	0	0	0	0.000	0.000	0	0

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
ESSENTIAL MORTGAGE COMPANY, L.L.C.	25	\$2,852,582.65	1	1	0	1	3	0.109	12.000	0	3
EUREKA HOMESTEAD SOCIETY	1	\$120,284.19	0	0	0	0	0	0.000	0.000	0	0
Eustis Mortgage	35	\$4,109,507.22	2	0	0	2	4	0.146	11.429	0	2
Fairway Independent Mortgage Corporation	184	\$24,167,775.01	8	2	1	5	16	0.584	8.698	1	4
Fakouri Mortgage Company	4	\$597,414.37	0	0	0	2	2	0.073	50.000	0	0
Fidelity Homestead Association	5	\$521,026.82	0	0	0	1	1	0.036	20.000	0	0
Fidelity Homestead Savings Bank 4/03/14	314	\$44,751,672.68	12	4	1	5	22	0.802	7.006	3	0
FIRST BANK AND TRUST	24	\$2,868,413.90	0	0	0	1	1	0.036	4.167	0	0
First Choice Funding	12	\$1,156,514.82	0	0	1	1	2	0.073	16.667	0	0
First Choice Mortgage, LLC	42	\$4,193,352.29	3	2	2	6	13	0.474	30.952	2	1
First Federal Bank of Louisiana	1	\$34,047.17	0	0	0	0	0	0.000	0.000	0	0
First Mississippi Capital Corp. dba FMC Mort	2	\$238,302.16	0	0	0	0	0	0.000	0.000	0	0
First Mortgage Services, Inc.	8	\$850,563.20	2	0	0	0	2	0.073	25.000	0	0
First National Bank	6	\$796,145.86	0	1	0	0	1	0.036	16.667	0	0
FIRST NATIONAL BANK *U*S*A*	18	\$1,995,994.65	3	1	0	1	5	0.182	27.778	0	2
First NBC Mortgage, LLC	3	\$485,561.32	0	0	0	0	0	0.000	0.000	0	0
Franklin American Mortgage Company	33	\$5,410,729.55	0	0	0	0	0	0.000	0.000	0	0
Gateway Mortgage Group	21	\$3,107,549.05	1	0	0	0	1	0.036	4.762	0	0
Georgetown Mortgage, LLC	2	\$319,693.46	0	0	0	0	0	0.000	0.000	0	0
GULF COAST BANK & TRUST COMPANY	271	\$34,996,321.89	17	13	2	4	36	1.313	13.284	0	2
Hancock Bank of Louisiana	44	\$5,381,320.67	0	0	0	2	2	0.073	4.545	0	1
Home Bank	1	\$108,893.02	0	0	0	0	0	0.000	0.000	0	0
Home Federal Bank	76	\$9,340,490.51	0	1	2	0	3	0.109	3.947	0	1
Home Loan Corporation	7	\$754,700.56	1	0	0	1	2	0.073	28.571	0	1
Home Mortgage Asso, Inc.	5	\$396,625.30	0	0	0	0	0	0.000	0.000	0	1
Homebuyer's Resource Group, LLC	5	\$562,389.38	0	0	0	0	0	0.000	0.000	0	0
Hope Community Credit Union	7	\$703,235.25	1	0	1	2	4	0.146	57.143	0	1
IBERIABANK	31	\$3,078,381.72	4	0	1	4	9	0.328	29.032	1	3
Indy Mac Bank	1	\$137,506.14	0	0	0	0	0	0.000	0.000	0	0
Interlinc Mortgage Services, LLC	31	\$4,476,660.07	0	0	0	2	2	0.073	6.452	1	1
International Mortgage Corporation of MD	7	\$795,122.10	0	0	0	1	1	0.036	14.286	0	1
Intertrust Mortgage	1	\$83,723.60	1	0	0	0	1	0.036	100.000	0	0

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
Investar Bank	46	\$5,360,141.53	3	2	0	1	6	0.219	13.043	0	0
JABEZ Financial Services, LLC dba AmCor M	2	\$175,891.55	0	0	0	0	0	0.000	0.000	0	0
Jefferson Financial Credit Union	1	\$122,576.55	0	0	0	0	0	0.000	0.000	0	0
JOHNSON MORTGAGE CORPORATION	108	\$10,855,200.30	11	4	2	6	23	0.839	21.296	2	3
JP Morgan Chase	8	\$760,224.47	0	0	0	0	0	0.000	0.000	0	0
Key Lending Solutions, LLC	1	\$142,341.00	0	0	0	0	0	0.000	0.000	0	0
Landmark Mortgage Corporation	1	\$114,253.97	0	0	0	0	0	0.000	0.000	0	0
LIBERTY BANK	16	\$1,638,711.19	2	2	1	2	7	0.255	43.750	0	0
Liberty Bank & Trust	23	\$2,414,751.85	1	1	1	1	4	0.146	17.391	0	0
Louisiana Real Estate Mortgage, Inc	6	\$509,098.14	0	0	0	1	1	0.036	16.667	0	0
Magnolia Mortgage, Inc.	1	\$63,387.47	0	0	0	0	0	0.000	0.000	0	0
Market Street Mortgage Corporation	2	\$164,111.15	1	0	0	1	2	0.073	100.000	1	0
MORTGAGE FACTORY	5	\$506,558.20	2	0	0	1	3	0.109	60.000	0	1
MORTGAGE MARKET, INC.	1	\$116,441.50	0	0	0	1	1	0.036	100.000	0	0
Movement Mortgage 4/03/14	14	\$1,856,873.29	1	0	0	0	1	0.036	7.143	0	0
Nations Reliable Lending, LLC 4/03/14	20	\$2,549,886.92	2	1	1	4	8	0.292	40.000	2	0
NEW SOUTH FEDERAL SAVINGS BANK	13	\$1,226,993.17	3	0	0	0	3	0.109	23.077	0	0
NFM, Inc.	1	\$143,040.08	0	1	0	0	1	0.036	100.000	0	0
NOLA Lending Group, LLC dba NOLA Fundi	34	\$3,924,522.06	1	2	0	1	4	0.146	11.765	1	2
PARISH NATIONAL BANK	2	\$174,362.48	0	0	0	0	0	0.000	0.000	0	0
Pinnacle Mortgage Group	5	\$487,156.34	0	0	0	1	1	0.036	20.000	0	0
Primelending 04/03/14	65	\$9,424,214.55	2	1	0	2	5	0.182	7.692	0	0
Progressive Bank	1	\$131,277.08	0	0	0	0	0	0.000	0.000	0	0
Pulaski Mortgage DBA IberiaBank Mortgage	121	\$12,912,200.98	6	4	2	6	18	0.656	14.876	3	6
RED RIVER BANK	119	\$12,265,440.43	6	3	3	2	14	0.511	11.765	0	3
REGIONS MORTGAGE, INC.	78	\$6,624,783.30	9	4	1	5	19	0.693	24.359	4	1
Sabine State Bank & Trust Co. Inc.	78	\$8,510,031.68	0	0	1	2	3	0.109	3.846	1	2
SB Hardie Financial Services	5	\$533,585.35	0	1	0	0	1	0.036	20.000	0	0
SMC Baton Rouge	16	\$1,753,288.45	1	0	0	0	1	0.036	6.250	0	0
SMC Lafayette	26	\$3,585,101.67	1	0	0	0	1	0.036	3.846	0	0
SMC Metairie	35	\$3,990,515.36	4	0	0	1	5	0.182	14.286	0	1
SMC Retention Center	14	\$1,578,630.46	1	1	1	0	3	0.109	21.429	0	1

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
SMC Slidell	9	\$789,718.74	0	0	0	0	0	0.000	0.000	0	0
Southwest Funding, LP	1	\$96,712.99	0	0	0	1	1	0.036	100.000	1	0
St Tammany Homestead Savings & Loan Asso	6	\$754,762.84	0	1	0	1	2	0.073	33.333	1	0
State Bank & Trust Co	2	\$139,603.95	0	0	0	1	1	0.036	50.000	0	0
Sun Cap Mortgage, Inc.	2	\$241,419.23	0	0	0	1	1	0.036	50.000	0	0
SWBC Mortgage Corporation	87	\$9,984,213.80	11	2	4	6	23	0.839	26.437	2	2
The Mortgage Lending Group, LLC	6	\$506,893.48	0	1	0	0	1	0.036	16.667	0	0
The Mortgage Link	2	\$273,081.71	1	0	0	0	1	0.036	50.000	0	0
U.S. Bank, N.A	1	\$114,589.77	0	0	0	0	0	0.000	0.000	0	0
Universal Lending Services	3	\$225,621.44	0	0	0	0	0	0.000	0.000	0	0
Wells Fargo Bank, N.A.	2	\$242,687.10	0	1	0	0	1	0.036	50.000	0	0
WELLS FARGO HOME MORTGAGE	7	\$688,601.48	0	1	0	0	1	0.036	14.286	0	0
WHITNEY NATIONAL BANK	31	\$3,213,180.05	0	1	0	2	3	0.109	9.677	1	1
Total	2,742	\$324,757,014.73	164	77	34	111	386	14.077		30	63

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	Total	1548	87,003,894	105	10.01%	12,844,169	13.34%	107	8.91%	8,007,055	8.31%	24	1.00%	1,854,813	2.01%	8	0.65%	857,819	0.89%	10	0.91%	1,864,441	2.02%	10	0.80%	1,105,332	1.20%	16	1.16%	1,416,558	1.49%		
LA - LOUISIANA STATE - by County Data																																	
1 - By	20000	5	552,869	2	40.00%	232,266	35.85%	1	20.00%	132,114	23.47%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	1	20.00%	70,152	12.41%	2	40.00%	235,760	40.11%	0	0.00%	0	0.00%
2 - By	24530	1	138,872	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	1	20.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
3 - By	24730	1	80,008	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	1	20.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
4 - By	30000	6	878,229	3	60.00%	357,183	67.81%	1	20.00%	147,565	23.88%	1	20.00%	125,137	20.25%	1	20.00%	64,381	13.65%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
5 - By	33750	1	69,301	1	100.00%	69,301	100.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
6 - By	72400	2	724,002	2	50.00%	431,214	59.59%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
7 - By	82100	2	821,002	2	42.86%	344,812	37.13%	2	28.57%	200,722	21.78%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
8 - By	27000	4	270,000	1	25.00%	132,654	34.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
9 - By	33600	14	3,360,201	2	21.43%	200,408	28.80%	2	21.43%	200,408	28.80%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
10 - By	34750	4	474,751	2	50.00%	237,375	50.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
11 - By	35000	25	3,500,000	2	8.00%	187,350	8.49%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
12 - By	40000	25	3,100,000	12	48.00%	1,500,000	48.00%	2	8.00%	1,500,000	48.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
13 - By	41500	7	415,000	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
14 - By	41600	10	416,000	4	40.00%	488,229	49.80%	2	20.00%	227,714	18.80%	2	20.00%	258,314	22.10%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
15 - By	43400	5	434,000	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
16 - By	43600	15	436,000	7	46.67%	851,584	48.57%	4	26.67%	488,848	23.75%	1	6.67%	137,555	6.32%	1	6.67%	161,893	8.15%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
17 - By	43650	5	436,500	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
18 - By	43680	1	436,800	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
19 - By	43700	8	437,000	1	12.50%	111,402	25.35%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
20 - By	43720	10	437,200	4	40.00%	62,158	7.84%	1	10.00%	62,158	7.84%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
21 - By	43750	7	437,500	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
22 - By	43780	10	437,800	4	40.00%	621,848	49.84%	2	20.00%	211,503	16.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
23 - By	43800	2	438,000	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
24 - By	43820	6	438,200	1	16.67%	74,705	12.84%	1	16.67%	74,705	12.84%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
25 - By	43850	1	438,500	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
26 - By	43880	1	438,800	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
27 - By	43900	9	439,000	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
28 - By	43920	18	439,200	16	88.89%	347,760	79.17%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
29 - By	43950	7	439,500	1	14.29%	43,862	14.29%	1	14.29%	43,862	14.29%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
30 - By	43980	3	439,800	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
31 - By	44000	3	440,000	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
32 - By	44020	1	440,200	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
33 - By	44050	5	440,500	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
34 - By	44080	30	440,800	4	13.33%	136,377	13.88%	2	6.67%	73,093	8.86%	1	3.33%	35,143	3.11%	1	3.33%	35,143	3.11%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
35 - By	44100	43	441,000	3	6.98%	41,919	10.43%	3	6.98%	234,928	72.14%	2	4.65%	146,851	40.46%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
36 - By	44120	5	441,200	1	20.00%	154,747	10.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
37 - By	44150	60	441,500	8	13.33%	232,248	23.33%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
38 - By	44180	12	441,800	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
39 - By	44200	10	442,000	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
40 - By	44220	39	442,200	17	43.59%	301,553	28.00%	4	10.26%	137,345	12.40%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
41 - By	44250	34	442,500	2	5.88%	51,965	4.72%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
42 - By	44280	76	442,800	4	5.26%	244,663	8.90%	4	5.26%	244,663	8.90%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%	0	0.00%
43 - By	44300	25	443,000	1	4.00%	48,332	3.17%	1	4.00%	48,332	3.17%	0	0.																				

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HOUSING COUNSELING PROGRAM

LHC is the only grant recipient in the state for the **2016-17 HUD Comprehensive Housing Counseling Program**. The total FY2016 grant amount awarded to LHC and its 19 sub-grantees was \$491,352 for the performance period from October 1, 2015 through March 31, 2017. All funds for FY2016 have been expended.

FY2017 grant funding in the amount of \$580,191 was announced in July, 2017. There are sixteen (16) Sub-Grantee participants. The performance period covers October 1, 2016 through March 31, 2018.

FY2016 HUD Housing Counseling Grant Award (expended) \$491,352.00

Number of Households Receiving Counseling in FY2016

Homeless Assistance	52
Rental	793
Pre-purchase/Home buying	613
Home Maintenance & Financial Management for homeowners	392
Resolving or Preventing Mortgage Delinquency or Default	16
Group Education/Workshops	395
TOTAL	2261
Households that purchased housing after counseling	30

FY2017 HUD Housing Counseling Grant Award	\$580,191.00
HUD Amount Expended for Period Ending 12/31/17	\$449,819.49
Balance	\$130,371.51

Number of Households Receiving Counseling in FY2017

Homeless Assistance	44
Rental	747
Pre-purchase/Home buying	789
Home Maintenance & Financial Management for homeowners	343
Resolving or Preventing Mortgage Delinquency or Default	20
Group Education/Workshops	620
TOTAL	2563
Households that purchased housing after counseling	116



LOUISIANA HOUSING CORPORATION

Financial Advisor's Report
By: L. Gordon King and Shaun Toups
Government Consultants, Inc.

March 2, 2018

SINGLE FAMILY PROGRAMS

➤ TBA PROGRAMS

- Market Rate GNMA Program (Raymond James). In February, 15 loans (20 in January) totaling \$2.2mm were reserved (with 0 cancellation). For the month, 22 loans (12 last month) were closed providing revenues of \$32,112 (\$20,637 last month). Currently, the rates are 4.375% (0% DPA), 5.375% (2% DPA) and 5.875 (3% DPA). See RJ pipeline report attached.
- Market Rate FNMA HFA Preferred and FHLMC HFA Choice Programs (George K. Baum). In February, 34 loans (19 last month) totaling \$5.2mm were reserved (with 3 cancellations). For the month, 21 loans (14 last month) were closed providing revenues of \$19,870 (\$11,174 last month). Currently, the rates in this program are 4.75%, 5.50% and 5.75%. See GKB pipeline report attached.

➤ SINGLE FAMILY TEAM

- The team continues work on the refinancing / new money MRB issue (1st since 2009), with plans to close in May. After weeks of work, LHC started – on March 1st – reservations in this program with rates at 4.87% (assisted with 4% DPA) and 3.75% (HOME with 5% - 9% DPA).

NATIONAL HOUSING NEWS

- Total housing issuances in February totaled \$664mm – (up from \$173mm in January). Of that amount, \$566mm was for Single Family (Connecticut, Colorado, Minnesota, Wisconsin, New York, and Tennessee), and \$98mm was for multifamily deals. Housing pass-through deals totaled \$167mm for the month.

GENERAL

- US Treasury rates. The 10 year UST was 2.78% on 2/1 and 2.87% on 2/28.
- FOMC. The Fed did not meet in February but will meet March 20-21. It is widely anticipated that the Fed will bump rates at this meeting in light of the minutes from the January meeting showing an upward revision to the 2018 economic growth outlook.

Thanks to the Housing bankers at JP Morgan, Raymond James and George K Baum for their input.

Louisiana Housing Corporation
Market Rate GNMA Program
Loan Reservations and Status
Through 2/28/18



Reservation Month	Reservation		Compliance Approved		Servicer Purchased		GNMA Settled		Cancelled		Total Reservations		Total Excluding Cancelled	
	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount
July '13							1	116,503	3	338,171	1	116,503	1	116,503
August '13							2	260,199	9	1,183,594	5	598,370	2	260,199
September '13							8	924,656	6	583,957	17	2,108,250	8	924,656
October '13							19	2,502,308	7	734,204	25	3,086,265	19	2,502,308
November '13							16	1,813,026	6	801,120	23	2,547,230	16	1,813,026
December '13							13	1,510,920	6	1,265,175	19	2,312,040	13	1,510,920
January '14							24	2,857,637	12	508,168	36	4,122,812	24	2,857,637
February '14							29	3,648,377	4	820,462	33	4,156,545	29	3,648,377
March '14							24	2,862,362	8	1,176,542	32	3,682,824	24	2,862,362
April '14							22	2,185,195	10	1,135,001	32	3,361,737	22	2,185,195
May '14							37	5,089,924	10	1,241,406	47	6,224,925	37	5,089,924
June '14							22	2,889,988	11	9,787,800	33	4,131,394	22	2,889,988
FY 2014 Total	-	-	-	-	-	-	217	26,661,095	86	9,787,800	303	36,448,895	217	26,661,095
July '14							30	3,818,407	11	1,211,120	41	5,029,527	30	3,818,407
August '14							29	3,423,242	10	1,128,021	39	4,551,263	29	3,423,242
September '14							22	2,833,826	4	459,817	26	3,293,643	22	2,833,826
October '14							24	2,953,117	21	2,594,887	45	5,548,004	24	2,953,117
November '14							14	1,670,776	1	83,460	15	1,754,236	14	1,670,776
December '14							27	3,506,957	6	579,694	33	4,086,651	27	3,506,957
January '15							18	2,015,192	7	855,432	25	2,870,624	18	2,015,192
February '15							18	2,420,828	6	682,246	24	3,103,074	18	2,420,828
March '15							22	2,936,116	8	880,683	30	3,816,799	22	2,936,116
April '15							22	3,075,369	7	939,701	29	4,015,070	22	3,075,369
May '15							26	3,273,154	3	460,504	29	3,733,658	26	3,273,154
June '15							24	3,043,767	7	882,267	31	3,926,034	24	3,043,767
FY 2015 Total	-	-	-	-	-	-	276	34,970,751	91	10,757,832	367	45,728,583	276	34,970,751
July '15							21	2,733,239	6	790,529	27	3,523,768	21	2,733,239
August '15							20	2,447,032	7	821,861	27	3,268,893	20	2,447,032
September '15							20	2,828,302	6	835,048	26	3,663,350	20	2,828,302
October '15							20	2,790,966	4	591,405	24	3,382,371	20	2,790,966
November '15							7	771,759	8	1,187,074	15	1,958,833	7	771,759
December '15							13	1,956,813	5	753,258	18	2,710,071	13	1,956,813
January '16							16	2,144,876	5	757,073	21	2,901,949	16	2,144,876
February '16							12	1,588,610	6	849,922	18	2,438,532	12	1,588,610
March '16							21	2,911,009	7	955,579	28	3,866,588	21	2,911,009
April '16							26	3,309,059	10	1,363,076	36	4,672,135	26	3,309,059
May '16							34	4,546,647	17	2,060,899	53	6,963,773	36	4,902,874
June '16							47	6,125,806	16	2,298,703	63	8,424,509	47	6,125,806
FY 2016 Total	-	-	2	356,227	-	-	257	34,154,118	97	13,264,427	356	47,774,772	259	34,510,345

RAYMOND JAMES®

Louisiana Housing Corporation
Market Rate GNMA Program
Loan Reservations and Status
Through 2/28/18



Reservation Month	Reservation		Compliance Approved		Servicer Purchased		GNMA Settled		Cancelled		Total Reservations		Total Excluding Cancelled	
	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount
July '16							25	3,153,835	8	1,303,053	33	4,456,888	25	3,153,835
August '16							29	3,976,094	12	1,548,175	41	5,524,269	29	3,976,094
September '16							21	2,711,202	10	1,398,800	31	4,110,002	21	2,711,202
October '16							30	4,312,003	7	935,398	37	5,247,401	30	4,312,003
November '16							41	5,883,513	10	1,422,103	51	7,305,616	41	5,883,513
December '16							22	3,033,404	2	420,491	24	3,453,895	22	3,033,404
January '17							18	2,337,664	6	794,806	24	3,132,470	18	2,337,664
February '17							15	2,275,413	16	2,507,178	31	4,782,591	15	2,275,413
March '17							26	4,368,455	9	1,257,940	35	5,626,395	26	4,368,455
April '17							18	2,310,682	8	1,070,150	26	3,380,832	18	2,310,682
May '17							27	4,205,879	10	1,295,226	37	5,501,105	27	4,205,879
June '17							32	4,201,408	8	1,190,265	40	5,391,673	32	4,201,408
FY 2017 Total	-	-	-	-	-	-	304	42,769,552	106	15,143,585	410	57,913,137	304	42,769,552
July '17							22	3,175,598	2	358,396	24	3,533,994	22	3,175,598
August '17							21	2,934,036	4	517,548	25	3,451,584	21	2,934,036
September '17							21	3,031,405	12	1,438,545	34	4,631,961	22	3,193,416
October '17			1	122,637	1	162,011	13	1,658,045	2	373,768	17	2,258,530	15	1,884,762
November '17			2	351,460	1	104,080	13	1,661,848	6	600,988	22	2,760,540	16	2,159,552
December '17	1	108,007	1	88,271	1	146,244	9	1,172,173	4	505,297	20	2,343,381	16	1,838,084
January '18	4	668,745	9	1,170,306	5	469,633			2	198,339	20	2,686,761	18	2,488,422
February '18	5	900,389	10	1,328,025	5	649,371					15	2,228,414	15	2,228,414
FY 2018 Total	10	1,677,141	23	3,060,699	13	1,531,339	99	13,633,105	32	3,992,881	177	23,895,165	145	19,902,284
Grand Total	10	1,677,141	25	3,416,926	13	1,531,339	1,153	152,188,621	412	52,946,525	1,613	211,760,552	1,201	158,814,027



RAYMOND JAMES®

**Louisiana Housing Corporation
Market Rate GNMA Program
GNMA Purchase Proceeds**

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
9/18/2013	AF7897	116,503	1	1,220.95	1.05%
11/20/2013	AF7915	350,759	3	3,997.92	1.14%
12/18/2013	AF7922	1,051,174	8	8,731.09	0.83%
12/18/2013	AF7923	759,026	6	15,157.76	2.00%
12/18/2013	AF7924	115,732	1	3,052.77	2.64%
1/17/2014	AI0468	1,098,561	9	8,599.27	0.78%
1/17/2014	AI0469	708,699	6	14,173.78	2.00%
2/19/2014	AI0480	1,292,357	11	10,999.27	0.85%
2/19/2014	AI0481	1,087,037	9	18,885.24	1.74%
3/19/2014	AI0486	2,016,179	16	40,067.84	1.99%
4/21/2014	AI0497	3,445,588	29	86,129.05	2.50%
5/19/2014	AI0504	2,773,325	22	72,952.22	2.63%
6/18/2014	AI0507	2,116,215	18	50,498.62	2.39%
FY 2014		\$ 16,931,154	139	\$ 334,465.78	1.98%
7/18/2014	AI9447	646,004	5	4,343.20	0.67%
7/18/2014	AI9448	1,457,119	14	38,025.57	2.61%
8/20/2014	AI9439	980,006	10	25,127.22	2.56%
8/20/2014	AI9440	3,353,347	24	25,526.81	0.76%
9/17/2014	AJ5269	80,315	1	1,890.10	2.35%
9/17/2014	AJ5270	4,418,905	34	43,283.26	0.98%
10/22/2014	AJ5263	2,860,671	23	23,825.25	0.83%
11/19/2014	AK1537	3,582,325	28	28,589.98	0.80%
11/19/2014	AK1538	341,696	3	10,369.14	3.03%
12/17/2014	AL1052	1,986,821	17	16,446.64	0.83%
12/17/2014	AL1053	335,871	3	10,171.85	3.03%
1/20/2015	AL1062	2,800,980	24	32,692.79	1.17%
2/18/2015	AL8757	2,267,280	16	32,355.66	1.43%
3/20/2015	AL8747	2,869,071	22	42,606.31	1.49%
4/21/2015	AL8739	1,595,050	14	21,801.74	1.37%
5/19/2015	AM6653	1,746,239	13	31,259.97	1.79%
5/19/2015	AM6654	1,322,917	11	17,655.13	1.33%
6/17/2015	AM6644	1,640,013	12	21,987.54	1.34%
FY 2015		\$ 34,284,630	274	\$ 427,958.16	1.25%

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
7/17/2015	AN9200	2,460,059	17	35,882.15	1.46%
7/17/2015	AN9209	1,662,653	13	29,430.09	1.77%
8/19/2015	AP0334	548,691	4	13,719.68	2.50%
8/19/2015	AP0335	3,141,021	26	48,598.02	1.55%
9/18/2015	AP0322	1,483,842	13	36,209.67	2.44%
9/18/2015	AP0323	713,405	6	9,345.83	1.31%
10/20/2015	AP0369	2,165,592	15	53,230.60	2.46%
10/20/2015	AQ2070	81,524	1	894.05	1.10%
11/18/2015	AQ2067	931,957	7	23,674.32	2.54%
11/18/2015	AQ2068	2,022,086	16	28,921.97	1.43%
12/16/2015	AQ2052	233,112	2	5,435.89	2.33%
12/16/2015	AQ2053	1,460,008	10	17,855.01	1.22%
1/28/2016	AR3208	2,359,234	18	32,899.43	1.39%
1/28/2016	AR3209	275,356	2	6,603.64	2.40%
2/18/2016	AR3216	1,394,529	10	18,395.28	1.32%
2/18/2016	AR3217	945,902	7	21,972.89	2.32%
3/21/2016	AS6587	768,316	6	9,637.76	1.25%
3/21/2016	AS6588	227,305	2	5,256.58	2.31%
4/18/2016	AS6595	1,569,208	11	18,893.85	1.20%
5/20/2016	AS6604	1,958,185	14	29,330.47	1.50%
6/20/2016	AU3392	1,465,400	8	25,492.49	1.74%
6/20/2016	AU3393	116,119	1	2,635.89	2.27%
6/20/2016	AU3396	1,602,790	14	28,656.89	1.79%
FY 2016		\$ 29,586,294	223	\$ 502,972.45	1.70%
7/19/2016	AU3405	1,874,685	16	30,877.96	1.65%
7/19/2016	AU3406	287,864	3	3,986.05	1.38%
7/19/2016	AU3407	1,274,504	7	18,872.55	1.48%
8/17/2016	AU3412	3,383,792	25	54,954.96	1.62%
8/17/2016	AU3413	184,139	1	2,860.02	1.55%
9/19/2016	AV6302	97,678	1	1,414.66	1.45%
9/19/2016	AV6303	1,113,457	6	15,115.33	1.36%
9/19/2016	AV6304	2,903,830	26	44,908.12	1.55%
9/19/2016	AV6305	999,307	8	9,637.24	0.96%
10/18/2016	AV6285	989,853	6	12,548.44	1.27%
10/18/2016	AV6286	1,881,858	17	25,744.98	1.37%
10/18/2016	AV6287	361,319	3	4,415.56	1.22%
11/18/2016	AV6279	2,224,985	20	27,606.96	1.24%
11/18/2016	AV6280	1,043,860	9	13,652.48	1.31%
11/18/2016	AV6281	671,487	4	9,109.57	1.36%
11/18/2016	AV6282	407,068	2	5,545.00	1.36%
12/21/2016	AV6272	1,323,609	11	17,581.80	1.33%
12/21/2016	AY5472	1,778,863	12	22,787.15	1.28%
12/21/2016	AY5473	1,499,331	8	17,914.46	1.19%
1/20/2017	AY5842	1,496,684	11	17,522.78	1.17%
1/20/2017	AY5843	1,327,752	10	18,362.43	1.38%

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
2/16/2017	AY5490	2,491,669	17	26,632.62	1.07%
2/16/2017	AY5491	2,748,675	20	34,115.36	1.24%
2/16/2017	AY5492	1,327,983	9	20,589.79	1.55%
3/17/2017	AY5481	273,827	2	2,667.72	0.97%
3/17/2017	AY5488	1,713,526	14	18,264.39	1.07%
3/17/2017	AT5489	1,507,985	10	21,040.65	1.40%
4/18/2017	AY5508	1,464,118	10	13,783.66	0.94%
4/18/2017	AY5509	2,883,661	20	43,196.81	1.50%
5/17/2017	AY5516	497,625	4	8,145.17	1.64%
5/17/2017	AY5517	2,539,054	16	32,543.90	1.28%
6/19/2017	BA8810	319,640	3	3,781.07	1.18%
6/19/2017	BA8811	2,025,125	13	25,103.89	1.24%
6/19/2017	BA8812	167,698	1	1,618.36	0.97%
FY 2017		\$ 47,086,511	345	\$ 626,901.89	1.33%
7/18/2017	BA8821	432,581	3	6,327.82	1.46%
7/18/2017	BA8822	897,717	7	8,385.70	0.93%
7/18/2017	BA8823	1,741,608	11	17,126.09	0.98%
8/17/2017	BA8831	1,118,238	7	15,689.20	1.40%
8/17/2017	BA8832	2,673,752	17	29,035.65	1.09%
9/19/2017	BA8838	1,064,341	9	14,307.44	1.34%
9/19/2017	BA8839	689,481	4	8,050.92	1.17%
9/19/2017	BA8840	2,190,259	19	23,188.11	1.06%
9/19/2017	BA8841	297,930	2	3,443.03	1.16%
9/19/2017	BA8844	161,912	1	2,074.09	1.28%
10/19/2017	BD7874	620,390	4	8,670.17	1.40%
10/19/2017	BD7875	548,131	5	8,273.13	1.51%
10/19/2017	BD8851	2,084,395	13	20,294.92	0.97%
11/16/2017	BD7880	138,271	1	1,681.14	1.22%
11/16/2017	BD7881	1,549,838	9	15,713.59	1.01%
11/16/2017	BD7882	1,249,340	11	13,382.15	1.07%
12/15/2017	BD7887	132,554	1	1,200.94	0.91%
12/15/2017	BD7888	142,193	1	1,551.12	1.09%
12/15/2017	BD7889	713,628	4	8,812.68	1.23%
12/15/2017	BD7893	1,058,669	9	11,918.73	1.13%
1/18/2018	BD7900	131,896	1	903.32	0.68%
1/18/2018	BD7901	768,117	5	9,098.41	1.18%
1/18/2018	BD7902	716,313	6	10,635.19	1.48%
2/16/2018	BD7905	1,236,469	9	11,808.51	0.96%
2/16/2018	BD7906	1,640,961	13	20,303.48	1.24%
FY 2018		\$ 23,998,984	172	\$ 271,875.53	1.13%
Grand Totals		\$ 151,887,572	1,153	\$ 2,164,173.81	1.42%

¹ LHC Proceeds and Profit % are Net of DPA Reimbursement

February 2018



Monthly Update

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LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Program Summary - Stage Summary by Reservation Date				
Since Inception			February	
Total Pipeline:	Loan Count	Loan Amount	Loan Count	Loan Amount
	580	\$92,951,013.00	34	\$5,205,699.00
Snapshot Stage Summary - as of 2/28/2018				
Reservation	14	\$2,257,801.00	14	\$2,257,801.00
Underwriting	0	\$0.00	0	\$0.00
Compliance	43	\$6,516,448.00	17	\$2,458,145.00
Purchased/Servicer	19	\$2,983,429.00	0	\$0.00
Pooled	0	\$0.00	0	\$0.00
Investor/Trustee	388	\$63,267,214.00	0	\$0.00
Cancelled	116	\$17,926,121.00	3	\$489,753.00
Cumulative Stage Summary - as of 2/28/2018				
Reservation	580	\$92,951,013.00	34	\$5,205,699.00
Underwriting	450	\$72,767,091.00	17	\$2,458,145.00
Compliance	450	\$72,767,091.00	17	\$2,458,145.00
Purchased/Servicer	407	\$66,250,643.00	0	\$0.00
Pooled	388	\$63,267,214.00	0	\$0.00
Investor/Trustee	388	\$63,267,214.00	0	\$0.00
Cancelled	116	\$17,926,121.00	3	\$489,753.00

Loan Progression Summary Since Inception		
Stage Progression	Average # of Days	# of Loans
From Reservation to Underwriter Certification	12.77 days	448
From eHP Compliance to Loan Purchase	48.07 days	407
From Reservation to Loan Purchase	58.40 days	407

Days to Purchase By Purchase Month		
Purchase Month	Days From Reservation	# of Loans
March 2017	65.20 days	5
April 2017	43.78 days	9
May 2017	66.07 days	15
June 2017	46.45 days	11
July 2017	46.09 days	22
August 2017	42.64 days	11
September 2017	55.47 days	19
October 2017	47.53 days	19
November 2017	53.55 days	11
December 2017	53.88 days	8
January 2018	57.83 days	18
February 2018	63.07 days	15

*Data provided by LHC

LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Monthly Pipeline Summary for December FNMA Preferred Loans - as of February 28, 2018

Loan First Stage Date	Loan Number	Loan Amount	Approved Stage	Interest Rate	UW Deadline	Loan Purchase Deadline
02/06/18	PC529	180,500	Compliance Approved	5.750%	02/26/18	04/17/18
02/01/18	PC525	140,553	Reservation	5.250%	02/21/18	04/12/18
02/01/18	PC526	203,700	Reservation	5.250%	02/21/18	04/12/18
02/05/18	PC527	212,430	Compliance Approved	5.375%	02/25/18	04/16/18
02/06/18	PC528	179,935	Reservation	5.750%	02/26/18	04/17/18
02/06/18	PC530	99,910	Compliance Approved	5.750%	02/26/18	04/17/18
02/06/18	PC531	94,575	Compliance Approved	5.750%	02/26/18	04/17/18
02/06/18	AD1	90,210	Reservation	4.625%	02/26/18	04/17/18
02/07/18	PC532	161,990	Reservation	5.750%	02/27/18	04/18/18
02/08/18	PC535	120,280	Compliance Approved	5.750%	02/28/18	04/19/18
02/08/18	PC533	188,180	Reservation	5.750%	02/28/18	04/19/18
02/08/18	PC534	112,520	Reservation	5.750%	02/28/18	04/19/18
02/09/18	PC537	92,150	Compliance Approved	5.375%	03/01/18	04/20/18
02/09/18	PC536	140,650	Compliance Approved	5.750%	03/01/18	04/20/18
02/09/18	PC540	188,180	Compliance Approved	5.750%	03/01/18	04/20/18
02/09/18	PC538	168,780	Compliance Approved	5.375%	03/01/18	04/20/18
02/09/18	PC539	155,103	Reservation	5.750%	03/01/18	04/20/18
02/14/18	PC541	174,600	Compliance Approved	5.750%	03/06/18	04/25/18
02/14/18	PC542	154,500	Compliance Approved	5.750%	03/06/18	04/25/18
02/15/18	PC543	145,500	Compliance Approved	5.750%	03/07/18	04/26/18
02/20/18	PC545	156,170	Reservation	5.500%	03/12/18	05/01/18
02/20/18	PC546	45,590	Compliance Approved	5.750%	03/12/18	05/01/18
02/20/18	PC544	124,645	Compliance Approved	5.750%	03/12/18	05/01/18
02/21/18	PC548	164,900	Reservation	5.750%	03/13/18	05/02/18
02/21/18	PC547	239,502	Compliance Approved	5.500%	03/13/18	05/02/18
02/21/18	AD2	309,430	Reservation	4.750%	03/13/18	05/02/18
02/22/18	PC550	125,130	Reservation	5.750%	03/14/18	05/03/18
02/22/18	PC549	126,100	Reservation	5.625%	03/14/18	05/03/18
02/26/18	PC551	144,530	Reservation	5.750%	03/18/18	05/07/18
02/27/18	PC552	198,850	Reservation	5.750%	03/19/18	05/08/18

LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Monthly Pipeline Summary for November FHLMC Choice Loans - as of February 28, 2018

Loan First Stage Date	Loan Number	Loan Amount	Approved Stage	Interest Rate	UW Deadline	Loan Purchase Deadline
02/02/18	CC23	155,103	Compliance Approved	5.750%	02/22/18	04/13/18
02/07/18	CC24	121,250	Compliance Approved	5.250%	02/27/18	04/18/18
02/22/18	CC25	189,053	Compliance Approved	5.750%	03/14/18	05/03/18
02/27/18	AD3	101,200	Reservation	4.750%	03/19/18	05/08/18

LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Settlement Details						
Settlement Date	Loan ID	Reservation Date	Current Prin	LHC Fee (%)	LHC Fee (\$)	Settlement Total
02/09/18	PC488	11/29/17	256,565	0.620%	1,591.67	
02/09/18	PC486	11/28/17	192,060	0.706%	1,356.54	
02/09/18	PC483	11/21/17	266,750	0.652%	1,738.21	
02/09/18	PC489	11/29/17	209,274	0.620%	1,298.28	
02/09/18	PC477	11/13/17	131,277	0.436%	572.04	
02/09/18	PC460	10/24/17	82,251	0.490%	403.39	
02/09/18	PC499	12/13/17	198,617	0.628%	1,247.69	
02/09/18	PC491	12/04/17	224,098	0.581%	1,302.71	
02/09/18	PC500	12/13/17	128,859	0.628%	809.47	
02/09/18	PC461	10/26/17	118,204	0.541%	639.04	
02/09/18	PC478	11/14/17	183,120	0.541%	989.99	
02/09/18	PC466	11/01/17	67,847	0.451%	306.24	
02/09/18	PC490	11/30/17	103,790	0.424%	440.52	
02/09/18	PC481	11/20/17	149,108	0.683%	1,018.22	
02/09/18	PC493	12/05/17	116,266	0.417%	484.40	
02/09/18	PC494	12/06/17	173,426	0.714%	1,238.48	
02/09/18	PC480	11/17/17	203,209	0.444%	901.36	
02/09/18	PC497	12/12/17	163,738	0.659%	1,079.75	
02/09/18	PC495	12/07/17	156,845	0.410%	643.56	
02/09/18	PC467	11/02/17	156,779	0.611%	957.82	
02/09/18	CC18	11/16/17	155,147	0.548%	850.88	19,870.27

	Current Prin	LHC Fee (\$)
Since Inception	\$65,304,057.80	\$399,221.28
FYTD	\$23,675,492.48	\$128,858.22
Feb 2018	\$3,437,229.69	\$19,870.27



Board of Directors

HOME Programs

Reports

MARCH 14, 2018



HOME FUNDS DASHBOARD REPORT
CURRENT AS OF IDIS-PR27 3/02/18 AT 9:00 AM

DASHBOARD DETAILS						
Grant Year	2013	2014	2015	2016	2017	TOTAL
Total Award Amount	\$7,073,089.00	\$7,456,547.00	\$6,515,936.00	\$6,861,210.00	\$6,897,534.00	\$34,804,316.00
Committed Funds	\$7,073,089.00	\$5,923,793.63	\$4,793,640.14	\$2,760,913.00	\$689,753.40	\$21,241,189.17
Cumulative Unexpended Committed Funds as of 03-02-18* (Cumulative only through 2014)	\$1,186,893.21	\$5,923,793.63	\$4,567,916.57	\$2,210,284.00	\$689,753.40	\$14,578,640.81
Cumulative Unexpended Authorized Funds as of 03-02-18 (Cumulative only through 2014)	\$1,186,893.21	\$7,456,547.00	\$6,290,212.43	\$6,310,581.00	\$6,897,534.00	\$28,141,767.64
Unexpended Required CHDO Portion as of 03-02-18*	\$0	\$0	\$973,026.67	\$1,029,181.50	\$1,034,630.10	
Deadline to Expend Before Recapture	August 31, 2018	July 31, 2019	July 31, 2020	August 31, 2021	September 20, 2025	
Uncommitted Funds as of 03-02-18 (Cumulative through 2014)	\$0	\$1,532,753.37	\$1,722,295.86	\$4,100,297.00	\$6,207,780.60	\$13,563,126.83
Uncommitted CHDO Portion as of 03-02-18**	\$0	\$0	\$0	\$0	\$1,034,630.10	
Deadline to Commit Before Recapture		Suspended by HUD through 2019	Suspended by HUD through 2019	Suspended by HUD through 2019	CHDO ONLY - September 30, 2019 EN-Suspended by HUD through 2019	

*Included in total Cumulative Unexpended Authorized Funds

** Included in total Uncommitted Funds

Red Text - Funds subject to recapture within the next 18 months

Total Award Amount = Committed Funds + Uncommitted Funds

Committed Funds - a grant agreement is in place and funds have been committed and are being expended.

Uncommitted Funds - no grant agreement is in place and the funds are available for use in accordance with the subgrant. This is an accurate reflection of data that is in IDIS which is what HUD sees.



HOME FUNDS DASHBOARD REPORT
CURRENT AS OF IDIS-PR27 3/02/18 AT 9:00 AM

Funds Allocated/Set-Aside - Funds that LHC has allocated to projects but have not yet been Committed in IDIS - Tax Credit Projects must go to closing to show as 'Committed' - TBRA funds show as 'Committed' after applicants complete the eligibility process	Agency Programs – Allocated by LHC but not Committed in IDIS		\$2,108,005.00
	HOME-Youth Aging Out of Foster Care TBRA - \$515,000 - Balance →	\$14,194.00	
	Section 811 - HOME TBRA - Security Deposit Program - \$124,900 - Balance →	\$ 91,536.00	
	HOME TBRA Disaster Rental Assistance Program - \$610,100 - Balance →	\$ 2,275.00	
	SF-DELTA 100 – HOMEOWNERSHIP INITIATIVE - \$2,000,000-Balance →	\$2,000,000.00	
	HOME NOFA Projects – Allocated by LHC but not Committed in IDIS		\$14,200,000.00
	Pine Trace Homes I	\$1,000,000.00	
	Pine Trace Homes II	\$1,000,000.00	
	Barton Drive Manor and Briarwood Village	\$1,000,000.00	
	Cypress Gardens Preservation Rehab, Phase I	\$1,000,000.00	
	Le Jolliet	\$1,000,000.00	
	NOAH Allocation – (\$3,200,000.00 conditionally reserved for 8 projects)	\$3,200,000.00	
	CHAAP Allocation	\$2,000,000.00	
	2017 Small Project Continuation Program	\$4,000,000.00	
	Grand Total Allocated but not Committed		\$16,308,005.00
DASHBOARD SUMMARY			
Awarded Funds 2013-2017			Total
Committed Funds (as shown in IDIS)			\$34,804,316.00
Committed Funds Subject to Recapture by HUD Unless Expended by Deadlines Indicated		\$14,578,640.81	\$21,241,189.17
Total Uncommitted (as shown in IDIS) Subject to Recapture by HUD Unless Committed by Deadlines Indicated			\$13,563,126.83
Expected SF Transfer MRB HOME repayment obligation (minus 10% Program Admin)			10,080,000.00
Program Income (PI) Available			3,745,655.98
Recaptured Homebuyer (HP) Funds Available			63.00
Repayments to Local Account (IU) Available			9,420.49
Allocated by LHC but not Committed in IDIS			-16,308,005.00
Funds Available to Commit to New Projects			\$11,090,261.30



Board of Directors

LHC Properties

Reports

MARCH 14, 2018



Mid City Gardens Trend Report

February 01, 2018 to February 28, 2018												
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Average Vacant 3BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
February, 2018												
0	94%	56	4	0	3	1	0	1	2	2	14	97%



Property Address: 1690 North Blvd
Baton Rouge, LA 70802

Total Units: 60
1 Bedrooms: 16
2 Bedrooms: 24
3 Bedrooms: 20

Management Company: Latter & Blum
Property Manager: Sylvia Dunn
Property Manager Email: midcitygardens@latterblumpm.com
Property Manager Phone: 225-302-5544

Budget Comparison

Period = Jan 2018

Book = Approval

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010	REVENUE									
5020	RENTAL INCOME									
5047	Rent-Agency	6,275.00	3,800.00	-2,475.00	65.13	31,170.00	26,600.00	4,570.00	17.18	45,600.00
5050	Market Rent	35,530.00	41,063.00	-5,533.00	-13.47	261,534.00	287,441.00	-25,907.00	-9.01	492,758.00
5051	Less-Vacancy	-2,647.00	-2,100.00	-547.00	-26.05	-46,343.00	-14,700.00	-31,643.00	-215.26	-25,200.00
5062	Loss/Gain to Lease	-318.00	-750.00	432.00	57.60	-3,647.00	-5,250.00	1,603.00	30.53	-9,000.00
5060	Less-Concessions	0.00	0.00	0.00	N/A	-630.00	0.00	-630.00	N/A	0.00
5066	White-Offs/Bad Debt Allowance	-7,056.00	0.00	-7,056.00	N/A	-11,049.50	0.00	-11,049.50	N/A	0.00
5067	Prior Month Agency Adjustments	1,335.00	0.00	1,335.00	N/A	782.00	0.00	782.00	N/A	0.00
5072	Prior Month Rent Adjustments	-2,097.68	0.00	-2,097.68	N/A	-379.68	0.00	-379.68	N/A	0.00
5081	TOTAL RENTAL INCOME	31,021.32	42,013.00	-10,991.68	-26.16	231,436.82	284,091.00	-62,654.18	-21.30	504,158.00
5170	TENANT OTHER INCOME									
5182	Locks & Keys	0.00	10.00	-10.00	-100.00	-75.00	70.00	-145.00	-207.14	120.00
5200	Security Deposit Forfeits	1,149.00	0.00	1,149.00	N/A	2,529.00	350.00	2,179.00	622.57	350.00
5210	Late Fees	500.00	900.00	-400.00	-44.44	4,221.50	6,300.00	-2,078.50	-32.99	10,800.00
5220	NSF Fees	0.00	0.00	0.00	N/A	50.00	50.00	0.00	0.00	100.00
5230	Application Fees	385.00	100.00	285.00	285.00	1,995.00	700.00	1,295.00	185.00	1,200.00
5235	Cleaning, Damages, etc	134.50	120.00	14.50	12.08	115.50	840.00	-724.50	-86.25	1,440.00
5297	TOTAL TENANT OTHER INCOME	2,168.50	1,130.00	1,038.50	91.90	8,836.00	8,310.00	526.00	6.33	14,010.00
5500	OTHER INCOME									
5560	Laundry Income	0.00	80.00	-80.00	-100.00	213.10	560.00	-346.90	-61.95	960.00
5590	Miscellaneous Income	29.79	0.00	29.79	N/A	69.88	0.00	69.88	N/A	0.00
5597	TOTAL OTHER INCOME	29.79	80.00	-50.21	-62.76	282.98	560.00	-277.02	-49.47	960.00
5890	TOTAL REVENUE	33,219.61	43,223.00	-10,003.39	-23.14	240,555.80	302,961.00	-62,405.20	-20.60	519,126.00
6000	OPERATING EXPENSES									

Budget Comparison

Period = Jan 2016

Book = Accrual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6100	CLEANING									
6135	Paper/Janitorial Supplies	0.00	20.00	20.00	100.00	13.57	140.00	126.43	90.31	240.00
6170	Trash Removal	415.00	500.00	85.00	17.00	3,219.24	3,500.00	280.76	8.02	6,000.00
6190	TOTAL CLEANING	415.00	520.00	105.00	20.19	3,232.81	3,640.00	407.19	11.19	6,240.00
6200	REPAIRS & MAINTENANCE									
6207	Appliance Repair	0.00	30.00	30.00	100.00	34.87	210.00	175.13	83.40	360.00
6218	Bulbs & Ballast Supplies	0.00	150.00	150.00	100.00	1,277.26	1,050.00	227.26	-21.64	1,800.00
6221	Door Repairs & Replacement	0.00	0.00	0.00	N/A	116.00	0.00	-116.00	N/A	0.00
6225	Electrical	0.00	200.00	200.00	100.00	2,975.30	1,400.00	-1,575.30	-112.52	2,400.00
6230	Elevator Contract	0.00	310.00	310.00	100.00	2,219.33	2,170.00	-49.33	-2.27	3,720.00
6235	Fire & Safety	0.00	1,380.00	1,380.00	100.00	539.00	1,930.00	1,391.00	72.07	1,980.00
6236	Gate Repair	0.00	300.00	300.00	100.00	0.00	2,100.00	2,100.00	100.00	3,600.00
6280	HVAC Repairs	2,953.00	0.00	-2,953.00	N/A	4,841.25	700.00	-4,141.25	-591.61	1,050.00
6285	HVAC Supplies	996.04	200.00	-796.04	-398.02	1,124.13	1,400.00	275.87	19.70	2,400.00
6300	Keys & Locks	0.00	50.00	50.00	100.00	728.93	350.00	-378.93	-108.27	600.00
6310	Landscaping	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	500.00
6320	Lawn Maintenance	-958.33	2,240.00	3,198.33	142.78	11,483.32	15,850.00	4,366.68	27.55	27,050.00
6325	Maintenance Supplies	0.00	250.00	250.00	100.00	383.32	1,750.00	1,366.68	78.10	3,000.00
6410	Plumbing	0.00	130.00	130.00	100.00	706.94	910.00	203.06	22.31	1,560.00
6490	TOTAL REPAIRS & MAINTENANCE	2,990.71	5,240.00	2,249.29	42.93	26,429.65	29,820.00	3,390.35	11.37	50,020.00
6500	CONTRACT SERVICES									
6520	Alarm & Monitoring	210.00	210.00	0.00	0.00	1,470.00	1,470.00	0.00	0.00	2,520.00
6540	Pest Control	-40.00	290.00	330.00	113.79	1,660.00	2,030.00	370.00	18.23	3,480.00
6580	Guard Service	11,860.77	9,600.00	-2,260.77	-23.56	70,783.24	87,200.00	-3,583.24	-5.33	115,200.00
6615	Termite Treatment & Renewal	0.00	750.00	750.00	100.00	0.00	750.00	750.00	100.00	750.00
6618	Uniforms	0.00	100.00	100.00	100.00	57.76	200.00	142.24	71.12	200.00
6690	TOTAL CONTRACT SERVICES	12,030.77	10,950.00	-1,080.77	-8.87	73,871.00	71,650.00	-2,321.00	-3.24	122,150.00
6800	MAKE READY EXPENSE									

Budget Comparison

Period = Jan 2018

Book = Accrual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6802	Appliance Purchase	0.00	0.00	0.00	N/A	49.47	0.00	-49.47	N/A	0.00
6805	Windows/Blinds/Screens	0.00	0.00	0.00	N/A	179.61	100.00	-79.61	-79.61	200.00
6820	Carpet/Tile Cleaning	378.10	150.00	-228.10	-152.07	1,670.60	1,050.00	-620.60	-59.10	1,800.00
6830	Cleaning	705.00	100.00	-605.00	-605.00	2,845.39	700.00	-2,145.39	-306.48	1,200.00
6875	Painting	4,750.00	400.00	-4,350.00	-1,087.50	9,135.06	2,800.00	-6,335.06	-226.25	4,800.00
6880	Sheetrock & Drywall Repairs	0.00	50.00	-50.00	100.00	780.00	150.00	-630.00	-420.00	200.00
6885	Miscellaneous Make Ready	75.00	0.00	-75.00	N/A	75.00	0.00	-75.00	N/A	0.00
6890	TOTAL MAKE READY EXPENSE	5,908.10	700.00	-5,208.10	-744.01	14,735.13	4,800.00	-9,935.13	-206.88	8,200.00
6900	PAYROLL & RELATED EXPENSES									
6902	Property Manager	2,625.00	2,666.67	41.67	1.56	20,497.23	18,666.69	-1,830.54	-9.81	32,533.36
6913	Maintenance	3,964.86	2,773.33	-1,191.53	-42.96	20,410.98	19,413.31	-997.67	-5.14	33,279.96
6920	Housekeeping/Maid Salary	720.00	756.00	36.00	4.76	5,574.28	5,148.00	-426.28	-8.28	8,928.00
6930	Porter	0.00	0.00	0.00	N/A	554.25	0.00	-554.25	N/A	0.00
6952	Payroll Taxes	2,192.98	1,826.10	-366.86	-20.09	14,366.03	12,782.70	-1,583.33	-12.39	21,956.40
6985	Health Insurance	384.52	413.68	29.16	7.05	2,176.46	2,896.76	719.30	24.84	4,964.16
6993	Temporary/Contract Labor	0.00	0.00	0.00	N/A	6,154.00	0.00	-6,154.00	N/A	0.00
6997	TOTAL PAYROLL & RELATED EXPENSES	9,887.34	8,435.78	-1,451.56	-17.21	69,733.23	58,906.46	-10,826.77	-18.38	101,661.88
7000	ADMINISTRATIVE EXPENSES									
7004	Accounting/Technology Fees -LBPMI	225.00	225.00	0.00	0.00	1,575.00	1,575.00	0.00	0.00	2,700.00
7005	Administrative Fee-LBPMI	50.00	50.00	0.00	0.00	350.00	350.00	0.00	0.00	600.00
7007	Answering Service	0.00	63.00	63.00	100.00	441.00	441.00	0.00	0.00	756.00
7008	Bank Charges	-38.51	80.00	116.51	145.64	818.51	560.00	-258.51	-46.15	960.00
7010	Office Equipment Rental	37.00	41.00	4.00	9.76	254.00	267.00	33.00	11.50	492.00
7013	Credit Bureau	62.74	75.00	12.26	16.35	1,219.62	525.00	-694.62	-132.31	900.00
7018	Employee Mileage Meals & Education	50.00	50.00	0.00	0.00	325.43	350.00	24.57	7.02	720.00
7021	Office Rent Expense	840.00	840.00	0.00	0.00	5,880.00	5,880.00	0.00	0.00	10,080.00
7025	Office Expense	0.00	50.00	50.00	100.00	228.35	350.00	121.65	34.76	600.00
7030	Office Supplies	0.00	75.00	75.00	100.00	513.31	525.00	11.69	2.23	900.00

Thursday, February 22, 2018

03:12 PM

Budget Comparison

Period = Jan 2018

Book = Accrual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7045	Postage & Overnight Mail	17.76	0.00	-17.76	N/A	17.76	20.00	2.24	11.20	20.00
7060	Professional Fees	128.50	130.00	1.50	1.15	-110.15	620.00	630.15	121.18	780.00
7070	Telephone	2,143.25	650.00	-1,493.25	-229.73	7,151.79	4,550.00	-2,601.79	-57.18	7,800.00
7090	TOTAL ADMINISTRATIVE EXPENSES	3,517.74	2,329.00	-1,188.74	-51.04	18,664.82	15,933.00	-2,731.82	-17.14	27,308.00
7100	MANAGEMENT FEES									
7115	Management Fees-LBPMI	2,440.79	2,377.27	-63.52	-2.67	13,662.19	16,662.89	3,000.70	18.01	28,551.99
7145	TOTAL MANAGEMENT FEES	2,440.79	2,377.27	-63.52	-2.67	13,662.19	16,662.89	3,000.70	18.01	28,551.99
7150	MARKETING									
7153	Advertising	500.00	250.00	-250.00	-100.00	2,250.00	1,750.00	-500.00	-28.57	3,000.00
7154	Customer Relations	0.00	0.00	0.00	N/A	0.00	100.00	100.00	100.00	150.00
7160	Leasing Commission	0.00	0.00	0.00	N/A	850.00	0.00	-850.00	N/A	0.00
7190	TOTAL MARKETING	500.00	250.00	-250.00	-100.00	3,100.00	1,850.00	-1,250.00	-67.57	3,150.00
7200	UTILITIES									
7210	Electricity	5,254.93	6,200.00	945.07	15.24	34,461.95	43,400.00	8,938.05	20.59	74,400.00
7212	Electricity-Vacant Space	448.20	120.00	-328.20	-273.50	3,582.02	840.00	-2,742.02	-326.43	1,440.00
7216	Electricity-Office	217.62	0.00	-217.62	N/A	217.62	0.00	-217.62	N/A	0.00
7230	Water	1,578.12	1,400.00	-178.12	-12.72	9,067.35	9,800.00	732.65	7.48	16,800.00
7235	Sewer	2,721.55	2,300.00	-421.55	-18.33	16,441.22	16,100.00	-341.22	-2.12	27,600.00
7242	Internet Service	298.27	500.00	203.73	40.75	1,426.78	3,500.00	2,073.22	59.23	6,000.00
7290	TOTAL UTILITIES	10,518.69	10,520.00	3.31	0.03	65,166.94	73,640.00	8,443.06	11.47	126,240.00
7405	TAXES & INSURANCE									
7450	Property & Liability Insurance	2,958.58	2,958.58	0.00	0.00	20,710.06	20,710.06	0.00	0.00	35,502.96
7490	TOTAL TAXES & INSURANCE	2,958.58	2,958.58	0.00	0.00	20,710.06	20,710.06	0.00	0.00	35,502.96
7598	TOTAL OPERATING EXPENSES	51,165.72	44,280.83	-6,885.09	-15.55	309,435.83	297,612.41	-11,823.22	-3.97	509,024.83
8275	NET OPERATING INCOME	-17,946.11	-1,057.63	-18,888.48	-1,596.82	-68,879.83	5,348.59	-74,228.42	-1,387.81	10,101.17

Budget Comparison

Period - Jan 2018

Book - Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
8299 NON OPERATING									
8970 NET AFTER NON OPERATING	-17,946.11	-1,057.63	-16,888.48	-1,596.82	-68,879.63	5,348.59	-74,228.22	-1,387.81	10,101.17
9801 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9607 Interior Improvements	0.00	0.00	0.00	N/A	4,385.08	0.00	-4,385.08	N/A	0.00
9610 Carpet Replacement	0.00	0.00	0.00	N/A	16,944.09	2,800.00	-14,144.09	-505.15	4,200.00
9615 Electrical Upgrades	0.00	0.00	0.00	N/A	545.72	0.00	-545.72	N/A	0.00
9620 HVAC Replacement	0.00	0.00	0.00	N/A	1,700.71	0.00	-1,700.71	N/A	0.00
9624 Gate Replacement	21,060.00	0.00	-21,060.00	N/A	21,060.00	0.00	-21,060.00	N/A	0.00
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	21,060.00	0.00	-21,060.00	N/A	44,635.60	2,800.00	-41,835.60	-1,494.13	4,200.00
9796 NET BEFORE DEPRECIATION & AMORTIZATION	-39,006.11	-1,057.63	-37,948.48	-3,588.07	-113,515.43	2,548.59	-116,064.02	-4,554.05	5,901.17
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	41,608.46	0.00	-41,608.46	N/A	291,259.14	0.00	-291,259.14	N/A	0.00
9850 TOTAL DEPRECIATION & AMORTIZATION	41,608.46	0.00	-41,608.46	N/A	291,259.14	0.00	-291,259.14	N/A	0.00
9997 NET INCOME (LOSS)	-80,814.57	-1,057.63	-79,556.94	-7,522.19	-404,774.57	2,548.59	-407,323.16	-15,982.29	5,901.17

Statement (12 months)

Period = Jul 2017-Jan 2018

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
5010 REVENUE								
5020 RENTAL INCOME								
5047 Rent-Agency	3,954.00	3,954.00	4,392.00	4,392.00	4,378.00	3,825.00	6,275.00	31,170.00
5050 Market Rent	37,904.00	37,859.00	37,421.00	37,413.00	37,427.00	37,980.00	35,530.00	261,534.00
5051 Less-Vacancy	-8,328.00	-10,808.00	-9,636.00	-8,537.00	-3,874.00	-4,513.00	-2,647.00	-46,343.00
5052 Loss/Gain to Lease	-589.00	-475.00	-1,286.00	-383.00	-342.00	-274.00	-318.00	-3,647.00
5060 Less-Concessions	0.00	-630.00	150.00	0.00	-150.00	0.00	0.00	-630.00
5066 Write-Offs/Bad Debt Allowance	143.00	-3,591.50	-545.00	0.00	0.00	0.00	-7,056.00	-11,049.50
5067 Prior Month Agency Adjustments	0.00	0.00	0.00	0.00	0.00	-553.00	1,335.00	782.00
5072 Prior Month Rent Adjustments	0.00	1,212.00	555.00	231.00	26.00	-308.00	-2,097.68	-379.68
5081 TOTAL RENTAL INCOME	33,084.00	27,520.50	31,071.00	35,116.00	37,465.00	36,159.00	31,021.32	231,436.82
5170 TENANT OTHER INCOME								
5182 Locks & Keys	-75.00	0.00	0.00	0.00	0.00	0.00	0.00	-75.00
5200 Security Deposit Forfeits	0.00	1,030.00	350.00	0.00	0.00	0.00	1,149.00	2,529.00
5210 Late Fees	750.00	821.50	150.00	1,100.00	500.00	400.00	500.00	4,221.50
5220 NSF Fees	0.00	50.00	0.00	0.00	0.00	0.00	0.00	50.00
5230 Application Fees	210.00	455.00	385.00	280.00	35.00	245.00	385.00	1,995.00
5235 Cleaning, Damages, etc	-270.00	350.00	0.00	0.00	-99.00	0.00	134.50	115.50
5297 TOTAL TENANT OTHER INCOME	615.00	2,706.50	885.00	1,380.00	436.00	645.00	2,168.50	8,836.00
5500 OTHER INCOME								
5560 Laundry Income	0.00	57.17	0.00	57.65	0.00	88.28	0.00	213.10
5580 Miscellaneous Income	0.00	0.00	40.09	0.00	0.00	0.00	29.79	69.88
5597 TOTAL OTHER INCOME	0.00	57.17	40.09	57.65	0.00	88.28	29.79	282.98
5890 TOTAL REVENUE	33,699.00	30,284.17	31,996.09	36,563.65	37,901.00	36,882.28	33,219.61	240,555.80
6000 OPERATING EXPENSES								
6100 CLEANING								

Statement (12 months)

Period = Jul 2017-Jan 2018

Book = Actual

		Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
6135	Paper/Janitorial Supplies	13.57	0.00	0.00	0.00	0.00	0.00	0.00	13.57
6170	Trash Removal	219.52	736.00	642.33	375.00	375.00	456.39	415.00	3,219.24
6190	TOTAL CLEANING	233.09	736.00	642.33	375.00	375.00	456.39	415.00	3,232.81
6200	REPAIRS & MAINTENANCE								
6207	Appliance Repair	0.00	34.87	0.00	0.00	0.00	0.00	0.00	34.87
6218	Bulbs & Ballast Supplies	1,015.75	0.00	0.00	261.51	0.00	0.00	0.00	1,277.26
6221	Door Repairs & Replacement	0.00	0.00	0.00	116.00	0.00	0.00	0.00	116.00
6225	Electrical	225.13	187.24	0.00	2,562.93	0.00	0.00	0.00	2,975.30
6230	Elevator Contract	988.01	307.83	0.00	307.83	307.83	307.83	0.00	2,219.33
6235	Fire & Safety	0.00	0.00	0.00	0.00	539.00	0.00	0.00	539.00
6280	HVAC Repairs	478.50	1,366.00	0.00	237.00	285.25	-478.50	2,953.00	4,641.25
6285	HVAC Supplies	31.34	117.69	0.00	932.31	-1,212.37	259.12	996.04	1,124.13
6300	Keys & Locks	0.00	0.00	72.60	656.33	0.00	0.00	0.00	728.93
6320	Lawn Maintenance	2,233.33	2,233.33	2,233.33	2,233.33	2,233.33	1,275.00	-956.33	11,483.32
6325	Maintenance Supplies	137.50	224.93	0.00	20.89	0.00	0.00	0.00	383.32
6410	Plumbing	0.00	145.00	0.00	561.94	0.00	0.00	0.00	706.94
6490	TOTAL REPAIRS & MAINTENANCE	5,109.56	4,618.59	2,305.93	7,860.07	2,153.04	1,363.45	2,990.71	26,429.65
6500	CONTRACT SERVICES								
6520	Alarm & Monitoring	210.00	210.00	210.00	210.00	420.00	0.00	210.00	1,470.00
6540	Pest Control	290.00	290.00	560.00	290.00	290.00	-40.00	-40.00	1,660.00
6580	Guard Service	9,657.41	9,140.19	6,963.92	7,008.21	11,810.60	14,342.14	11,860.77	70,783.24
6518	Uniforms	0.00	0.00	57.76	0.00	0.00	0.00	0.00	57.76
6690	TOTAL CONTRACT SERVICES	10,157.41	9,640.19	7,811.68	7,508.21	12,520.60	14,302.14	12,030.77	73,971.00
6800	MAKE READY EXPENSE								
6802	Appliance Purchase	0.00	49.47	0.00	0.00	0.00	0.00	0.00	49.47
6805	Windows/Blinds/Screens	0.00	0.00	0.00	0.00	179.61	0.00	0.00	179.61
6820	Carpet/Tile Cleaning	198.00	418.00	0.00	0.00	594.00	82.50	378.10	1,670.60
6830	Cleaning	14.85	134.85	0.00	114.10	966.59	910.00	705.00	2,845.39
6875	Painting	0.00	1,354.36	0.00	539.42	1,916.26	575.00	4,750.00	9,135.06
6880	Sheetrock & Drywall Repairs	0.00	0.00	0.00	0.00	0.00	780.00	0.00	780.00

Thursday, February 22, 2018

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Statement (12 months)

Period = Jul 2017-Jan 2018

Book = Actual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
6885 Miscellaneous Make Ready	0.00	0.00	0.00	0.00	0.00	0.00	75.00	75.00
6890 TOTAL MAKE READY EXPENSE	212.85	1,956.70	0.00	653.52	3,656.46	2,347.50	5,908.10	14,735.13
6900 PAYROLL & RELATED EXPENSES								
6902 Property Manager	2,666.66	4,017.90	3,150.24	2,625.00	2,625.00	2,787.43	2,625.00	20,497.23
6913 Maintenance	1,788.12	2,092.53	2,903.63	2,182.18	2,407.70	5,071.96	3,964.86	20,410.98
6920 Housekeeping/Maid Salary	720.00	828.00	828.00	744.00	852.00	882.28	720.00	5,574.28
6930 Porter	0.00	0.00	214.87	0.00	279.67	59.71	0.00	554.25
6952 Payroll Taxes	1,562.44	2,081.53	2,129.02	1,665.35	2,104.31	2,640.42	2,192.96	14,366.03
6985 Health Insurance	260.82	260.82	119.23	223.25	509.77	418.05	384.52	2,176.46
6993 Temporary/Contract Labor	2,544.00	3,084.00	310.00	218.00	0.00	0.00	0.00	6,154.00
6997 TOTAL PAYROLL & RELATED EXPENSES	9,532.04	12,364.78	9,654.99	7,855.78	8,776.45	11,859.85	9,887.34	69,733.23
7000 ADMINISTRATIVE EXPENSES								
7004 Accounting/Technology Fees-LBPMI	225.00	225.00	225.00	225.00	225.00	225.00	225.00	1,575.00
7005 Administrative Fee-LBPMI	50.00	50.00	50.00	50.00	50.00	50.00	50.00	350.00
7007 Answering Service	83.00	83.00	83.00	83.00	83.00	126.00	0.00	441.00
7008 Bank Charges	114.24	113.64	241.41	137.55	197.19	50.99	-36.51	818.51
7010 Office Equipment Rental	41.00	41.00	41.00	41.00	82.00	-29.00	37.00	254.00
7013 Credit Bureau	21.00	174.29	352.22	480.47	122.20	6.70	62.74	1,219.62
7016 Employee Mileage, Meals & Education	43.00	50.00	25.43	40.00	117.00	0.00	50.00	325.43
7021 Office Rent Expense	840.00	840.00	840.00	840.00	840.00	840.00	840.00	5,880.00
7025 Office Expense	0.00	37.40	70.00	50.00	0.00	70.95	0.00	228.35
7030 Office Supplies	270.91	123.78	118.62	0.00	0.00	0.00	0.00	513.31
7045 Postage & Overnight Mail	0.00	0.00	0.00	0.00	0.00	0.00	17.76	17.76
7060 Professional Fees	740.85	-359.50	20.00	-896.00	512.00	-256.00	128.50	-110.15
7070 Telephone	1,113.96	642.09	925.80	525.52	839.82	961.35	2,143.26	7,151.79
7090 TOTAL ADMINISTRATIVE EXPENSES	3,522.96	2,000.70	2,972.48	1,566.54	3,048.21	2,045.69	3,517.74	18,684.62
7100 MANAGEMENT FEES								
7116 Management Fees-LBPMI	1,800.00	1,800.00	1,800.00	1,800.00	1,888.51	2,152.89	2,440.79	13,682.19

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Statement (12 months)

Period = Jul 2017-Jan 2018

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
7146 TOTAL MANAGEMENT FEES	1,800.00	1,800.00	1,800.00	1,800.00	1,868.51	2,152.89	2,440.79	13,662.19
7150 MARKETING								
7153 Advertising	250.00	750.00	-250.00	250.00	1,250.00	-500.00	500.00	2,250.00
7160 Leasing Commission	0.00	0.00	0.00	0.00	850.00	0.00	0.00	850.00
7190 TOTAL MARKETING	-250.00	750.00	-250.00	250.00	2,100.00	-500.00	500.00	3,100.00
7200 UTILITIES								
7210 Electricity	7,874.29	5,416.78	218.37	5,231.02	5,383.97	5,082.59	5,254.93	34,461.95
7212 Electricity-Vacant Space	505.40	831.17	165.42	832.22	526.22	273.39	448.20	3,582.02
7216 Electricity-Office	0.00	0.00	0.00	0.00	0.00	0.00	217.62	217.62
7230 Water	1,400.00	1,410.35	1,349.29	952.58	1,226.00	1,151.01	1,578.12	9,067.35
7235 Sewer	2,025.00	1,894.95	2,344.95	2,774.63	2,437.00	2,243.14	2,721.55	16,441.22
7242 Internet Service	223.18	300.07	300.00	300.00	300.00	-292.74	296.27	1,426.78
7290 TOTAL UTILITIES	12,027.87	9,853.32	4,378.03	10,090.45	9,873.19	8,457.39	10,518.69	65,186.94
7405 TAXES & INSURANCE								
7460 Property & Liability Insurance	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	20,710.06
7490 TOTAL TAXES & INSURANCE	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	2,958.58	20,710.06
7599 TOTAL OPERATING EXPENSES	45,804.36	46,677.16	32,274.02	40,738.15	47,332.04	45,444.18	51,185.72	309,435.83
8275 NET OPERATING INCOME	-12,105.36	-16,392.99	-277.93	-4,174.50	-9,431.04	-8,551.90	-17,946.11	-68,879.83
8299 NON OPERATING								
8970 NET AFTER NON OPERATING	-12,105.36	-16,392.99	-277.93	-4,174.50	-9,431.04	-8,551.90	-17,946.11	-68,879.83
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES								
9607 Interior Improvements	0.00	0.00	0.00	2,923.54	0.00	1,461.54	0.00	4,385.08
9610 Carpet Replacement	900.54	2,503.90	0.00	3,146.59	6,614.96	3,778.10	0.00	16,944.09
9615 Electrical Upgrades	0.00	0.00	0.00	545.72	0.00	0.00	0.00	545.72
9620 HVAC Replacement	766.57	0.00	0.00	0.00	0.00	914.14	0.00	1,700.71

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Statement (12 months)

Period = Jul 2017-Jan 2018

Book = Accrual

		Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
9624	Gate Replacement	0.00	0.00	0.00	0.00	0.00	0.00	21,060.00	21,060.00
9698	TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	1,687.11	2,503.90	0.00	6,615.85	6,614.96	6,153.78	21,060.00	44,635.60
9795	NET BEFORE DEPRECIATION & AMORTIZATION	-13,792.47	-18,896.89	-277.93	-10,790.35	-16,046.00	-14,705.68	-38,005.11	-113,515.43
9800	DEPRECIATION & AMORTIZATION								
9802	Depreciation Expense	41,815.54	41,815.54	41,194.22	41,608.46	41,608.46	41,608.46	41,608.46	291,259.14
9850	TOTAL DEPRECIATION & AMORTIZATION	41,815.54	41,815.54	41,194.22	41,608.46	41,608.46	41,608.46	41,608.46	291,259.14
9997	NET INCOME (LOSS)	-55,608.01	-60,712.43	-41,472.15	-52,398.81	-57,654.46	-56,314.14	-80,614.57	-404,774.57



Village de Jardin Trend Report

February 01, 2018 to February 28, 2018

Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
February, 2018											
0	99%	223	2	1	1	0	3	3	4	8	100%



Property Address: 8800 Lake Forest Blvd
New Orleans, LA 70127

Total Units: 224
1 Bedrooms: 134
2 Bedrooms: 90

Property Manager: Tennille Esnault
Property Manager Email: tesnault@latterblumpm.com
Property Manager Phone: 504-309-8011

Management Company: Latter & Blum
Christopher Riggs
criggs@latterblumpm.com

Budget Comparison

Period = Jan 2018

Book = Accrual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010	REVENUE									
5020	RENTAL INCOME									
5047	Rent-Agency	18,873.00	16,250.00	2,623.00	16.14	127,453.00	113,750.00	-13,703.00	12.05	195,000.00
5050	Market Rent	134,927.00	137,560.00	-2,623.00	-1.91	949,147.00	962,850.00	-13,703.00	-1.42	1,650,800.00
5051	Less-Vacancy	-310.00	-6,152.00	5,842.00	94.96	-12,395.80	-41,526.00	29,130.40	70.15	-67,672.00
5052	Loss/Gain to Lease	8,200.00	7,000.00	1,200.00	17.14	53,580.00	49,000.00	4,580.00	9.35	84,000.00
5054	Less-Employee Apartments	0.00	-900.00	900.00	100.00	0.00	-6,300.00	6,300.00	100.00	-10,800.00
5060	Less-Concessions	-800.00	0.00	-800.00	N/A	-5,600.00	0.00	-5,600.00	N/A	0.00
5066	Write-Offs/Bad Debt Allowance	0.00	-300.00	300.00	100.00	-135.00	-2,100.00	1,965.00	93.57	-3,600.00
5067	Prior Month Agency Adjustments	5.00	0.00	5.00	N/A	-2,514.00	0.00	-2,514.00	N/A	0.00
5072	Prior Month Rent Adjustments	-656.00	0.00	-656.00	N/A	549.00	0.00	549.00	N/A	0.00
5081	TOTAL RENTAL INCOME	160,239.00	153,448.00	6,791.00	4.43	1,110,084.40	1,075,874.00	34,410.40	3.20	1,847,528.00
5170	TENANT OTHER INCOME									
5182	Locks & Keys	109.00	0.00	109.00	N/A	375.81	0.00	375.81	N/A	0.00
5200	Security Deposit Forfeits	700.00	0.00	700.00	N/A	775.00	900.00	-125.00	-13.89	2,100.00
5210	Late Fees	475.00	700.00	-225.00	-32.14	3,725.00	4,900.00	-1,175.00	-23.98	8,400.00
5220	NSF Fees	0.00	0.00	0.00	N/A	0.00	105.00	-105.00	-100.00	210.00
5230	Application Fees	175.00	0.00	175.00	N/A	1,085.00	0.00	1,085.00	N/A	0.00
5235	Cleaning, Damages, etc	0.00	75.00	-75.00	-100.00	1,187.60	-600.00	-587.60	-97.93	1,050.00
5240	Month-to-Month Fees	150.00	175.00	-25.00	-14.29	1,375.00	1,225.00	150.00	12.24	2,100.00
5270	Pet Fees	300.00	300.00	0.00	0.00	300.00	600.00	-300.00	-50.00	900.00
5293	Cable Television Income	0.00	0.00	0.00	N/A	17,117.43	0.00	17,117.43	N/A	0.00
5297	TOTAL TENANT OTHER INCOME	1,909.00	1,250.00	659.00	52.72	26,940.84	8,330.00	17,810.84	211.41	14,780.00
5500	OTHER INCOME									
5560	Laundry Income	4,713.35	850.00	3,863.35	454.51	11,369.00	5,950.00	5,419.00	91.08	10,200.00
5570	Interest Income	60.73	0.00	60.73	N/A	243.89	0.00	243.89	N/A	0.00
5597	TOTAL OTHER INCOME	4,774.08	850.00	3,924.08	461.66	11,612.89	5,950.00	5,662.89	95.17	10,200.00

Budget Comparison

Period = Jan 2018

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5990 TOTAL REVENUE	169,922.08	165,548.00	11,374.08	7.31	1,147,638.13	1,089,954.00	57,684.13	5.29	1,872,488.00
6000 OPERATING EXPENSES									
6100 CLEANING									
6170 Trash Removal	3,474.08	1,250.00	-2,224.08	-177.93	10,353.28	8,750.00	-1,603.28	-18.32	15,000.00
6190 TOTAL CLEANING	3,474.08	1,250.00	-2,224.08	-177.93	10,353.28	8,750.00	-1,603.28	-18.32	15,000.00
6200 REPAIRS & MAINTENANCE									
6207 Appliance Repair	0.00	200.00	200.00	100.00	902.52	1,400.00	497.48	35.53	2,400.00
6225 Electrical	2,069.00	850.00	-1,219.00	-143.41	4,387.59	5,950.00	1,562.41	26.26	10,200.00
6232 Elevator Repairs	0.00	1,200.00	1,200.00	100.00	3,577.70	8,400.00	4,822.30	57.41	14,400.00
6235 Fire & Safety	0.00	45.00	45.00	100.00	720.00	2,020.00	1,300.00	64.36	3,950.00
6240 Glass, Screen & Window Repair	812.20	0.00	-812.20	N/A	812.20	0.00	-812.20	N/A	0.00
6280 HVAC Repairs	1,634.55	2,500.00	865.45	34.62	13,800.89	17,500.00	3,699.11	21.14	29,450.00
6285 HVAC Supplies	580.00	125.00	-455.00	-364.00	1,813.68	2,625.00	811.32	30.91	5,000.00
6300 Keys & Locks	0.00	100.00	100.00	100.00	0.00	700.00	700.00	100.00	1,200.00
6320 Lawn Maintenance	3,500.00	3,500.00	0.00	0.00	16,767.32	26,800.00	10,032.68	37.44	46,000.00
6325 Maintenance Supplies	3,034.06	500.00	-2,434.06	-405.68	10,768.19	4,200.00	-6,568.19	-156.39	7,200.00
6360 Painting	207.54	0.00	-207.54	N/A	207.54	0.00	-207.54	N/A	0.00
6410 Plumbing	3,565.00	500.00	-3,065.00	-613.00	31,741.66	3,500.00	-28,241.66	-806.90	6,000.00
6450 Interior Repairs	0.00	250.00	250.00	100.00	250.00	1,750.00	1,500.00	85.71	3,000.00
6480 Miscellaneous R&M	0.00	400.00	400.00	100.00	1,221.82	2,800.00	1,578.18	56.36	4,800.00
6490 TOTAL REPAIRS & MAINTENANCE	15,402.35	10,270.00	-5,132.35	-49.97	86,971.11	77,545.00	-9,326.11	-12.01	133,600.00
6500 CONTRACT SERVICES									
6520 Alarm & Monitoring	506.00	0.00	-506.00	N/A	2,948.39	0.00	-2,948.39	N/A	0.00
6540 Pest Control	1,050.00	1,120.00	70.00	6.25	8,850.00	7,840.00	-1,010.00	-12.88	13,440.00
6580 Guard Service	9,530.19	14,250.00	4,519.81	32.42	92,143.61	99,750.00	7,606.39	7.63	171,000.00
6615 Termite Treatment & Renewal	0.00	0.00	0.00	N/A	13,500.00	2,000.00	-11,500.00	-575.00	4,000.00
6618 Uniforms	0.00	150.00	150.00	100.00	0.00	750.00	750.00	100.00	1,200.00

Budget Comparison

Period = Jan 2018

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6890 TOTAL CONTRACT SERVICES	11,286.19	15,520.00	4,233.81	27.28	117,442.00	110,340.00	-7,102.00	-6.44	189,640.00
6800 MAKE READY EXPENSE									
6802 Appliance Purchase	0.00	0.00	0.00	N/A	495.00	0.00	-495.00	N/A	0.00
6805 Windows/Blinds/Screens	0.00	35.00	35.00	100.00	0.00	245.00	245.00	100.00	420.00
6820 Carpet/Tile Cleaning	0.00	2,000.00	2,000.00	100.00	225.00	6,200.00	5,975.00	96.37	8,400.00
6830 Cleaning	0.00	300.00	300.00	100.00	4,851.36	2,100.00	-2,751.36	-131.02	3,600.00
6870 Dry Wall Repairs	0.00	75.00	75.00	100.00	0.00	525.00	525.00	100.00	900.00
6875 Painting	349.96	600.00	250.04	41.67	510.73	4,200.00	3,689.27	87.84	7,200.00
6885 Miscellaneous Make Ready	0.00	65.00	65.00	100.00	200.00	455.00	255.00	56.04	780.00
6890 TOTAL MAKE READY EXPENSE	349.96	3,075.00	2,725.04	88.62	6,282.09	13,725.00	7,442.91	54.23	21,300.00
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	4,502.00	4,285.00	-217.00	-5.06	32,446.49	29,995.00	-2,451.49	-8.17	51,420.00
6906 Assistant Manager	0.00	2,686.00	2,686.00	100.00	10,584.75	18,802.00	8,217.25	43.70	32,232.00
6910 Leasing Agent	2,134.01	2,250.00	115.99	5.16	15,028.96	15,750.00	721.04	4.58	27,000.00
6913 Maintenance	0.00	0.00	0.00	N/A	306.00	0.00	-306.00	N/A	0.00
6914 Maintenance I	0.00	3,320.00	3,320.00	100.00	14,939.37	23,240.00	8,300.63	35.72	39,840.00
6919 Maintenance II	5,800.58	3,146.00	-2,654.58	-84.38	26,543.77	22,022.00	-4,521.77	-20.53	37,752.00
6920 Housekeeping/Maid Salary	1,512.00	0.00	-1,512.00	N/A	2,243.70	0.00	-2,243.70	N/A	0.00
6924 Make Ready II	2,592.73	0.00	-2,592.73	N/A	3,142.09	0.00	-3,142.09	N/A	0.00
6930 Porter	856.50	4,030.00	3,173.50	78.75	14,793.64	28,210.00	13,416.36	47.56	48,360.00
6952 Payroll Taxes	4,651.29	5,915.10	1,263.81	21.37	33,908.06	41,405.70	7,497.64	18.11	70,981.20
6985 Health Insurance	827.36	1,000.00	172.64	17.26	3,367.04	7,000.00	3,632.96	51.90	12,000.00
6997 TOTAL PAYROLL & RELATED EXPENSES	22,876.47	26,632.10	3,755.63	14.10	157,303.87	186,424.70	29,120.83	15.62	319,585.20
7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees -LBPMI	225.00	225.00	0.00	0.00	1,575.00	1,575.00	0.00	0.00	2,700.00
7005 Administrative Fee-LBPMI	0.00	50.00	50.00	100.00	0.00	350.00	350.00	100.00	600.00
7009 Bank Charges	-25.94	95.00	120.94	127.31	703.03	665.00	-38.03	-5.72	1,140.00

Budget Comparison

Period = Jan 2018

Book = Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7010	Office Equipment Rental	252.73	225.00	-27.73	-12.32	1,818.05	1,575.00	-243.05	-15.43	2,700.00
7013	Credit Bureau	0.00	125.00	125.00	100.00	491.80	875.00	383.20	43.79	1,500.00
7016	Employee Mileage, Meals & Education	171.19	250.00	78.81	31.52	1,145.64	1,750.00	604.36	34.54	3,500.00
7025	Office Expense	32.90	275.00	242.10	88.04	473.83	1,925.00	1,451.17	75.39	3,300.00
7030	Office Supplies	0.00	0.00	0.00	N/A	116.36	0.00	-116.36	N/A	0.00
7045	Postage & Overnight Mail	0.00	25.00	25.00	100.00	0.00	175.00	-175.00	100.00	300.00
7060	Professional Fees	0.00	125.00	125.00	100.00	2,196.80	1,375.00	-821.80	-59.77	1,625.00
7070	Telephone	200.59	1,050.00	849.41	80.90	8,300.68	7,350.00	-950.68	-12.93	12,600.00
7090	TOTAL ADMINISTRATIVE EXPENSES	856.47	2,445.00	1,588.53	64.97	18,821.09	17,815.00	993.91	5.64	29,985.00
7100	MANAGEMENT FEES									
7115	Management Fees-LBPMI	9,166.86	8,582.17	-584.69	-6.81	61,906.06	60,075.19	-1,830.87	-3.05	102,986.00
7145	TOTAL MANAGEMENT FEES	9,166.86	8,582.17	-584.69	-6.81	61,906.06	60,075.19	-1,830.87	-3.05	102,986.00
7150	MARKETING									
7153	Advertising	93.75	1,000.00	906.25	90.62	3,112.00	7,000.00	3,888.00	55.54	12,000.00
7164	Customer Relations	182.65	150.00	-32.65	-21.77	2,489.10	1,050.00	-1,439.10	-137.06	1,800.00
7160	Leasing Commission	475.00	100.00	-375.00	-375.00	2,525.00	700.00	-1,825.00	-260.71	1,200.00
7165	Leasing Expense	0.00	100.00	100.00	100.00	0.00	700.00	700.00	100.00	1,200.00
7180	Referral Fees	0.00	0.00	0.00	N/A	0.00	250.00	250.00	100.00	500.00
7190	TOTAL MARKETING	751.40	1,350.00	598.60	44.34	8,126.10	9,700.00	1,573.90	16.23	15,700.00
7200	UTILITIES									
7209	Electricity-Income	0.00	-2,800.00	2,800.00	100.00	0.00	-19,600.00	19,600.00	100.00	-33,600.00
7210	Electricity	28,004.77	25,000.00	-3,004.77	-12.02	226,097.78	175,000.00	-51,097.78	-29.20	300,000.00
7212	Electricity-Vacant Space	50.84	50.00	-10.84	-21.68	659.86	350.00	-309.86	-88.53	600.00
7230	Water	6,000.00	6,000.00	0.00	0.00	24,506.79	42,000.00	17,493.21	41.65	72,000.00
7235	Sewer	6,000.00	8,100.00	2,100.00	25.83	35,067.35	56,700.00	21,632.65	38.15	97,200.00
7289	Utilities - Reimbursements	-3,100.00	0.00	3,100.00	N/A	-29,724.63	0.00	29,724.63	N/A	0.00
7290	TOTAL UTILITIES	38,955.61	41,850.00	4,894.39	11.88	256,807.15	293,650.00	37,042.85	12.61	503,400.00
7405	TAXES & INSURANCE									
7455	Other Taxes	0.00	0.00	0.00	N/A	135.00	0.00	-135.00	N/A	0.00

Budget Comparison

Period = Jan 2018

Book = Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7460	Property & Liability Insurance	8,789.92	8,789.00	-0.92	-0.01	81,529.44	61,523.00	-6.44	-0.01	105,468.00
7490	TOTAL TAXES & INSURANCE	8,789.92	8,789.00	-0.92	-0.01	81,664.44	61,523.00	-141.44	-0.23	105,468.00
7599	TOTAL OPERATING EXPENSES	109,919.31	119,863.27	9,943.96	8.30	783,277.19	839,447.89	56,170.70	6.69	1,437,644.20
8275	NET OPERATING INCOME	57,002.77	35,684.73	21,318.04	59.74	364,360.94	250,506.11	113,854.83	45.45	434,843.80
8299	NON OPERATING									
8970	NET AFTER NON-OPERATING	57,002.77	35,684.73	21,318.04	59.74	364,360.94	250,506.11	113,854.83	45.45	434,843.80
9550	ESCROW AND RESERVE									
9556	Reserve Replacement	0.00	4,667.00	-4,667.00	100.00	0.00	32,669.00	32,669.00	100.00	56,004.00
9563	NET ESCROW AND RESERVE	0.00	4,667.00	-4,667.00	100.00	0.00	32,669.00	32,669.00	100.00	56,004.00
9601	CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605	Appliance Purchase	0.00	0.00	0.00	N/A	0.00	400.00	400.00	100.00	800.00
9606	Exterior Improvements	0.00	0.00	0.00	N/A	2,782.25	5,250.00	2,467.75	47.00	10,500.00
9607	Interior Improvements	0.00	0.00	0.00	N/A	8,690.00	2,250.00	-6,440.00	-266.22	4,500.00
9610	Carpet Replacement	0.00	1,200.00	1,200.00	100.00	1,466.98	2,400.00	933.02	38.88	3,600.00
9611	Tile & Floor Replacement	1,776.85	0.00	-1,776.85	N/A	6,755.38	0.00	-6,755.38	N/A	0.00
9698	TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	1,776.85	1,200.00	-576.85	-48.07	19,894.61	10,300.00	-9,594.61	-91.21	19,400.00
9795	NET BEFORE DEPRECIATION & AMORTIZATION	55,225.92	29,817.73	25,408.19	85.21	344,666.33	207,537.11	137,129.22	66.07	359,438.80
9800	DEPRECIATION & AMORTIZATION									

Budget Comparison

Period = Jan 2018:

Book = Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
9802	Depreciation Expense	100,577.86	0.00	-100,577.86	N/A	704,045.01	0.00	-704,045.01	N/A	0.00
9850	TOTAL DEPRECIATION & AMORTIZATION	100,577.86	0.00	-100,577.86	N/A	704,045.01	0.00	-704,045.01	N/A	0.00
9997	NET INCOME (LOSS)	-45,351.94	29,817.73	-75,169.67	-252.10	-359,378.88	207,537.11	-566,915.79	-273.16	359,439.90

Statement (12 months)

Period = Jul 2017-Jan 2018

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
5010 REVENUE								
5020 RENTAL INCOME								
5047 Rent-Agency	18,247.00	18,117.00	17,434.00	17,541.00	18,545.00	18,696.00	18,873.00	127,453.00
5050 Market Rent	135,553.00	135,693.00	136,366.00	136,259.00	135,255.00	135,104.00	134,927.00	949,147.00
5051 Less-Vacancy	-2,803.60	-2,429.00	-2,806.00	-1,900.00	-1,995.00	-162.00	-310.00	-12,395.60
5052 Loss/Gain to Lease	6,910.00	7,410.00	7,570.00	7,570.00	7,870.00	8,050.00	8,200.00	53,580.00
5060 Less-Concessions	-800.00	-800.00	-800.00	-800.00	-800.00	-800.00	-800.00	-5,600.00
5066 Write-Offs/Bad Debt Allowance	0.00	-390.00	-425.00	-200.00	1,400.00	-520.00	0.00	-135.00
5067 Prior Month Agency Adjustments	0.00	0.00	0.00	-726.00	-1,688.00	-105.00	5.00	-2,514.00
5072 Prior Month Rent Adjustments	275.00	125.00	0.00	518.00	-226.00	513.00	-656.00	549.00
5081 TOTAL RENTAL INCOME	157,381.40	157,716.00	157,339.00	158,262.00	158,361.00	160,786.00	160,239.00	1,110,084.40
5170 TENANT OTHER INCOME								
5182 Locks & Keys	0.00	95.00	40.00	0.00	11.81	120.00	109.00	375.81
5200 Security Deposit Forfeits	0.00	-125.00	0.00	0.00	200.00	0.00	700.00	775.00
5210 Late Fees	650.00	550.00	650.00	500.00	300.00	600.00	475.00	3,725.00
5230 Application Fees	105.00	245.00	140.00	140.00	140.00	140.00	175.00	1,085.00
5235 Cleaning, Damages, etc	42.60	275.00	720.00	0.00	150.00	0.00	0.00	1,187.60
5240 Month-to-Month Fees	225.00	250.00	225.00	225.00	150.00	150.00	150.00	1,375.00
5270 Pet Fees	0.00	0.00	0.00	0.00	0.00	0.00	300.00	300.00
5293 Cable Television Income	12,491.51	0.00	0.00	4,625.92	0.00	0.00	0.00	17,117.43
5297 TOTAL TENANT OTHER INCOME	13,514.11	1,290.00	1,775.00	5,490.92	951.81	1,010.00	1,909.00	25,940.64
5500 OTHER INCOME								
5560 Laundry Income	761.99	995.05	1,808.29	1,246.92	722.54	1,120.76	4,713.35	11,369.00
5570 Interest Income	0.00	0.00	5.71	-59.40	57.85	60.20	60.73	243.89
5597 TOTAL OTHER INCOME	761.99	995.05	1,814.00	1,306.32	780.49	1,180.96	4,774.08	11,612.89
5990 TOTAL REVENUE	171,657.50	160,001.05	160,928.00	165,059.24	160,093.30	162,978.96	166,922.08	1,147,638.13
6000 OPERATING EXPENSES								

Statement (12 months)

Period = Jul 2017-Jan 2018

Book = Actual

		Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
6100	CLEANING								
6170	Trash Removal	1,140.83	1,157.94	1,140.83	1,140.83	1,157.94	1,140.83	3,474.08	10,353.28
6190	TOTAL CLEANING	1,140.83	1,157.94	1,140.83	1,140.83	1,157.94	1,140.83	3,474.08	10,353.28
6200	REPAIRS & MAINTENANCE								
6207	Appliance Repair	529.51	11.96	229.38	0.00	131.67	0.00	0.00	902.52
6225	Electrical	190.00	-95.00	1,650.00	315.00	258.59	0.00	2,069.00	4,387.59
6232	Elevator Repairs	732.92	732.92	1,378.94	732.92	0.00	0.00	0.00	3,577.70
6235	Fire & Safety	0.00	0.00	720.00	0.00	0.00	0.00	0.00	720.00
6240	Glass, Screen & Window Repair	0.00	0.00	0.00	0.00	0.00	0.00	812.20	812.20
6280	HVAC Repairs	2,918.23	2,328.16	2,205.79	2,523.44	0.00	2,190.72	1,634.55	13,800.89
6285	HVAC Supplies	0.00	0.00	1,004.30	229.38	0.00	0.00	560.00	1,813.68
6320	Lawn Maintenance	3,316.83	3,316.83	3,316.83	3,316.83	3,316.83	-3,316.83	3,500.00	16,767.32
6325	Maintenance Supplies	1,514.73	1,812.79	1,781.05	1,485.89	613.63	528.04	3,034.06	10,768.19
6360	Painting	0.00	0.00	0.00	0.00	0.00	0.00	207.54	207.54
6410	Plumbing	520.00	1,341.50	468.79	109.80	324.17	25,412.40	3,565.00	31,741.66
6450	Interior Repairs	0.00	0.00	250.00	0.00	0.00	0.00	0.00	250.00
6480	Miscellaneous R&M	305.30	0.00	916.52	0.00	0.00	0.00	0.00	1,221.82
6490	TOTAL REPAIRS & MAINTENANCE	10,027.52	9,449.16	13,921.60	8,713.26	4,644.89	24,812.33	15,402.35	86,971.11
6500	CONTRACT SERVICES								
6520	Alarm & Monitoring	0.00	1,917.39	0.00	0.00	0.00	425.00	606.00	2,948.39
6540	Pest Control	1,350.00	1,050.00	1,200.00	2,100.00	1,050.00	1,050.00	1,050.00	8,850.00
6580	Guard Service	10,370.09	27,127.86	13,749.87	17,015.60	14,250.00	0.00	9,630.19	92,143.61
6615	Termite Treatment & Renewal	0.00	0.00	4,500.00	9,000.00	0.00	0.00	0.00	13,500.00
6690	TOTAL CONTRACT SERVICES	11,720.09	30,095.25	18,449.87	28,115.60	15,300.00	1,475.00	11,286.19	117,442.00
6800	MAKE READY EXPENSE								
6802	Appliance Purchase	0.00	495.00	0.00	0.00	0.00	0.00	0.00	495.00
6820	Carpet/Tile Cleaning	0.00	0.00	0.00	75.00	150.00	0.00	0.00	225.00
6830	Cleaning	961.50	1,371.77	865.00	1,523.09	0.00	130.00	0.00	4,651.36
6875	Painting	0.00	0.00	0.00	160.77	0.00	0.00	349.88	510.73

Thursday, February 22, 2018

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Statement (12 months)

Period - Jul 2017-Jan 2018

Book - Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
6885 Miscellaneous Make Ready	0.00	0.00	200.00	0.00	0.00	0.00	0.00	200.00
6890 TOTAL MAKE READY EXPENSE	961.50	1,866.77	1,085.00	1,756.86	150.00	130.00	349.96	6,282.08
6900 PAYROLL & RELATED EXPENSES								
6902 Property Manager	5,726.92	4,370.84	4,370.84	4,370.84	4,370.84	4,734.21	4,502.00	32,446.49
6906 Assistant Manager	2,293.20	2,701.35	2,697.50	2,437.20	565.50	0.00	0.00	10,584.75
6910 Leasing Agent	1,915.63	2,229.26	2,221.51	2,008.00	2,223.69	2,296.86	2,134.01	15,028.96
6913 Maintenance	0.00	0.00	0.00	0.00	306.00	0.00	0.00	306.00
6914 Maintenance I	2,729.73	3,107.01	2,894.00	1,374.89	1,717.34	3,116.40	0.00	14,939.37
6919 Maintenance II	3,102.85	3,737.31	3,436.20	3,771.28	3,485.09	3,210.46	5,800.58	26,543.77
6920 Housekeeping/Maid Salary	0.00	0.00	0.00	0.00	731.70	0.00	1,512.00	2,243.70
6924 Make Ready II	0.00	0.00	0.00	0.00	0.00	549.36	2,592.73	3,142.09
6930 Porter	2,712.15	2,549.10	1,888.74	560.52	2,782.11	3,644.52	656.50	14,793.64
6952 Payroll Taxes	5,716.64	5,608.46	5,317.13	4,469.32	3,973.03	4,172.19	4,851.29	33,908.06
6985 Health Insurance	413.68	413.68	413.68	413.68	427.67	457.29	827.36	3,367.04
6997 TOTAL PAYROLL & RELATED EXPENSES	24,610.60	24,717.01	22,928.60	19,405.73	20,562.97	22,181.29	22,876.47	157,303.67
7000 ADMINISTRATIVE EXPENSES								
7004 Accounting/Technology Fees-LBPMI	225.00	225.00	225.00	225.00	225.00	225.00	225.00	1,575.00
7009 Bank Charges	160.10	120.49	147.99	162.74	98.90	38.75	-25.94	703.63
7010 Office Equipment Rental	213.07	205.38	194.84	200.00	58.05	493.98	252.73	1,618.05
7013 Credit Bureau	50.00	0.00	382.50	126.30	-66.00	0.00	0.00	491.80
7016 Employee Mileage, Meals & Education	375.23	104.30	153.01	228.22	113.59	0.00	171.19	1,145.54
7025 Office Expense	169.98	0.00	150.00	0.00	0.00	120.95	32.80	473.63
7030 Office Supplies	0.00	0.00	0.00	0.00	116.36	0.00	0.00	116.36
7060 Professional Fees	185.00	491.80	400.00	0.00	0.00	1,120.00	0.00	2,196.80
7070 Telephone	1,797.60	479.57	1,498.46	1,041.39	1,159.69	2,123.38	200.59	8,300.68
7090 TOTAL ADMINISTRATIVE EXPENSES	3,175.98	1,626.54	3,151.60	1,982.65	1,705.59	4,122.08	656.47	16,621.09
7100 MANAGEMENT FEES								
7115 Management Fees-LBPMI	8,744.50	8,756.19	8,634.39	8,802.26	8,948.65	8,851.21	9,166.86	61,906.06

Thursday, February 22, 2018
09:28 AM

Statement (12 months)

Period : Jul 2017-Jan 2018

Book : Actual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
7145 TOTAL MANAGEMENT FEES	8,744.50	8,758.19	8,834.39	8,802.26	8,948.65	8,851.21	8,166.86	61,906.06
7150 MARKETING								
7153 Advertising	629.00	-906.25	1,741.50	1,036.00	0.00	518.00	93.75	3,112.00
7154 Customer Relations	395.34	0.00	96.96	364.71	628.02	821.42	182.65	2,469.10
7160 Leasing Commission	575.00	0.00	525.00	375.00	575.00	0.00	475.00	2,525.00
7180 TOTAL MARKETING	1,599.34	-906.25	2,363.46	1,775.71	1,203.02	1,339.42	751.40	8,126.10
7200 UTILITIES								
7210 Electricity	36,584.20	35,450.41	35,110.55	30,097.82	33,172.91	27,677.11	28,004.77	226,097.78
7212 Electricity-Vacant Space	175.33	125.89	243.54	50.00	-50.00	54.26	60.84	659.86
7230 Water	500.00	2,500.00	-399.27	3,583.35	6,000.00	6,322.71	6,000.00	24,506.79
7235 Sewer	1,850.00	3,500.00	2,392.19	4,848.71	8,100.00	8,376.45	6,000.00	35,067.35
7289 Utilities - Reimbursements	-3,655.08	-9,106.31	0.00	-6,898.74	-3,852.32	-3,112.18	-3,100.00	-29,724.63
7290 TOTAL UTILITIES	35,454.45	32,469.99	37,347.02	31,881.14	43,370.59	39,318.35	38,965.61	256,607.15
7405 TAXES & INSURANCE								
7455 Other Taxes	0.00	0.00	0.00	135.00	0.00	0.00	0.00	135.00
7460 Property & Liability Insurance	8,789.92	8,789.92	8,789.92	8,789.92	8,789.92	8,789.92	8,789.92	61,529.44
7480 TOTAL TAXES & INSURANCE	8,789.92	8,789.92	8,789.92	8,924.92	8,789.92	8,789.92	8,789.92	61,664.44
7599 TOTAL OPERATING EXPENSES	106,224.93	118,024.52	118,793.49	112,300.96	105,853.57	112,160.41	109,919.31	783,277.19
8275 NET OPERATING INCOME	65,432.57	41,976.53	42,134.51	52,758.28	54,239.73	50,816.55	57,002.77	364,360.94
8299 NON OPERATING								
8970 NET AFTER NON OPERATING	65,432.57	41,976.53	42,134.51	52,758.28	54,239.73	50,816.55	57,002.77	364,360.94
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES								
9605 Exterior Improvements	2,782.25	0.00	0.00	0.00	0.00	0.00	0.00	2,782.25
9607 Interior Improvements	0.00	0.00	0.00	8,690.00	0.00	0.00	0.00	8,690.00
9610 Carpet Replacement	0.00	0.00	1,148.12	318.88	0.00	0.00	0.00	1,466.98

Statement (12 months)

Period = Jul 2017-Jan 2018

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
9611 Tile & Floor Replacement	0.00	0.00	0.00	0.00	0.00	4,978.53	1,776.85	6,755.38
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	2,782.25	0.00	1,148.12	9,006.86	0.00	4,978.53	1,776.85	19,694.61
9795 NET BEFORE DEPRECIATION & AMORTIZATION	62,650.32	41,976.53	40,986.39	43,749.42	54,239.73	45,838.02	55,225.92	344,666.33
9800 DEPRECIATION & AMORTIZATION								
9802 Depreciation Expense	106,974.94	106,974.94	87,783.69	100,577.86	100,577.86	100,577.86	100,577.86	704,045.01
9850 TOTAL DEPRECIATION & AMORTIZATION	106,974.94	106,974.94	87,783.69	100,577.86	100,577.86	100,577.86	100,577.86	704,045.01
9997 NET INCOME (LOSS)	-44,324.62	-64,998.41	-46,797.30	-56,828.44	-46,338.13	-54,739.84	-45,351.94	-359,376.68



Willowbrook Apartments

Trend Report

February 01, 2018 to February 28, 2018											
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
February, 2018											
1	97%	397	9	7	1	2	6	5	27	29	97%
									Property Address: 7001 Bundy Road New Orleans, LA 70127		
									Total Units: 408 1 Bedrooms: 216 2 Bedrooms: 192 80 units at 80% AMI		
									Property Manager: Aloha Ratleff Property Manager Email: aratleff@latterblumpm.com Property Manager Phone: 504-218-7750		
									Management Company: Latter & Blum Christopher Riggs criggs@latterblumpm.com		

Budget Comparison

Period = Jan 2018

Book = Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010	REVENUE									
5020	RENTAL INCOME									
5047	Rent-Agency	152,679.00	139,000.00	13,679.00	9.84	1,068,586.77	973,000.00	95,586.77	9.82	1,668,000.00
5050	Market Rent	145,461.00	157,670.00	-12,209.00	-7.74	1,018,393.23	1,103,690.00	-85,296.77	-7.73	1,892,040.00
5051	Less-Vacancy	-9,248.00	-20,766.90	11,518.90	55.47	-74,685.00	-139,434.90	64,749.90	46.44	-237,336.00
5052	Loss/Gain to Lease	3,205.00	-3,500.00	6,705.00	191.57	17,835.00	-24,500.00	42,335.00	172.80	-42,000.00
5053	Less-Model Units/Office/Storage	-1,470.00	-1,470.00	0.00	0.00	-10,290.00	-10,290.00	0.00	0.00	-17,640.00
5054	Less-Employee Apartments	0.00	-795.00	795.00	100.00	0.00	-5,565.00	5,565.00	100.00	-9,540.00
5080	Less-Concessions	-500.00	-1,500.00	1,000.00	66.67	-3,642.00	-10,500.00	6,858.00	65.31	-18,000.00
5061	Additional Rent	0.00	0.00	0.00	N/A	845.00	0.00	845.00	N/A	0.00
5066	Write-Offs/Bad Debt Allowance	-2,894.35	-3,153.40	259.04	8.21	14,833.34	-22,073.80	36,907.14	167.20	-37,840.80
5067	Prior Month Agency Adjustments	2,517.00	0.00	2,517.00	N/A	8,049.33	0.00	8,049.33	N/A	0.00
5072	Prior Month Rent Adjustments	0.00	0.00	0.00	N/A	-1,056.02	0.00	-1,056.02	N/A	0.00
5081	TOTAL RENTAL INCOME	289,749.64	265,484.70	24,264.94	9.14	2,038,869.65	1,864,326.30	174,543.35	9.36	3,197,683.20
5170	TENANT OTHER INCOME									
5182	Locks & Keys	25.00	0.00	25.00	N/A	355.00	0.00	355.00	N/A	0.00
5190	Access/Gate Card Reimb.	0.00	0.00	0.00	N/A	530.00	0.00	530.00	N/A	0.00
5200	Security Deposit Forfeits	250.00	550.00	-300.00	-54.55	1,300.00	3,850.00	-2,550.00	-66.23	6,600.00
5210	Late Fees	1,650.00	2,150.00	-300.00	-13.95	15,258.00	15,050.00	208.00	1.38	25,800.00
5220	NSF Fees	0.00	0.00	0.00	N/A	350.00	0.00	350.00	N/A	0.00
5230	Application Fees	340.00	500.00	-160.00	-32.00	2,765.00	3,500.00	-735.00	-21.00	8,000.00
5235	Cleaning, Damages, etc.	250.00	6,500.00	-6,250.00	-96.15	4,377.05	45,600.00	-41,222.95	-90.38	78,000.00
5240	Month-to-Month Fees	1,300.00	200.00	1,100.00	550.00	6,500.00	1,400.00	5,100.00	364.29	2,400.00
5260	Collections	713.58	0.00	713.58	N/A	2,054.70	0.00	2,054.70	N/A	0.00
5270	Pet Fees	0.00	0.00	0.00	N/A	1,200.00	600.00	600.00	100.00	1,200.00
5295	Tenant Reimbursement	0.00	0.00	0.00	N/A	-205.00	0.00	-205.00	N/A	0.00
5297	TOTAL TENANT OTHER INCOME	4,728.58	9,900.00	-5,171.42	-52.24	34,484.75	69,900.00	-35,415.25	-50.67	120,000.00

Budget Comparison

Period = Jan 2018

Book = Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5500	OTHER INCOME									
5560	Laundry Income	265.21	600.00	-334.79	-55.80	4,787.14	4,200.00	587.14	13.50	7,200.00
5570	Interest Income	272.83	0.00	272.83	N/A	930.78	0.00	930.78	N/A	0.00
5590	Miscellaneous Income	200.00	65.00	135.00	207.69	9,088.50	540.00	8,548.50	1,583.05	865.00
5597	TOTAL OTHER INCOME	738.04	665.00	73.04	10.98	14,786.42	4,740.00	10,046.42	211.95	8,065.00
5880	OTHER INCOME									
5884	Administrative Fees	0.00	35.00	-35.00	-100.00	0.00	245.00	-245.00	-100.00	420.00
5898	TOTAL OTHER INCOME	0.00	35.00	-35.00	-100.00	0.00	245.00	-245.00	-100.00	420.00
5990	TOTAL REVENUE	295,216.28	278,084.70	19,131.56	6.93	2,088,140.82	1,939,211.30	146,929.52	7.68	3,326,168.20
6000	OPERATING EXPENSES									
6100	CLEANING									
6130	Janitorial Contract	0.00	0.00	0.00	N/A	2,600.00	0.00	-2,600.00	N/A	0.00
6170	Trash Removal	1,800.00	2,350.00	550.00	23.40	15,163.10	16,450.00	1,286.90	7.82	28,200.00
6190	TOTAL CLEANING	1,800.00	2,350.00	550.00	23.40	17,763.10	16,450.00	-1,313.10	-7.88	28,200.00
6200	REPAIRS & MAINTENANCE									
6207	Appliance Repair	887.17	350.00	-537.17	-153.48	4,730.72	2,450.00	-2,280.72	-93.09	4,200.00
6218	Bulbs & Ballast Supplies	400.98	266.00	-134.98	-50.74	3,892.35	1,862.00	-2,030.35	-109.04	3,192.00
6225	Electrical	2,269.00	500.00	-1,769.00	-353.80	4,831.58	3,500.00	-1,331.58	-38.05	6,000.00
6235	Fire & Safety	1,628.18	100.00	-1,528.18	-1,528.18	1,783.53	1,600.00	-183.53	-11.47	7,000.00
6236	Gate Repair	175.00	250.00	75.00	30.00	1,782.96	2,500.00	717.04	28.68	5,250.00
6240	Glass, Screen & Window Repair	602.53	50.00	-552.53	-1,105.06	1,505.06	350.00	-1,155.06	-330.02	600.00
6280	HVAC Repairs	1,111.69	500.00	-611.69	-122.34	3,840.72	3,500.00	-340.72	-9.73	6,000.00
6285	HVAC Supplies	1,911.32	250.00	-1,661.32	-664.53	5,526.75	1,750.00	-3,776.75	-215.81	3,150.00
6300	Keys & Locks	1,124.52	350.00	-774.52	-221.29	3,579.91	2,450.00	-1,129.91	-46.12	4,200.00
6310	Landscaping	0.00	0.00	0.00	N/A	0.00	2,000.00	2,000.00	100.00	4,000.00
6320	Lawn Maintenance	5,425.02	3,400.00	-2,025.02	-59.56	25,945.02	23,800.00	-2,145.02	-9.01	40,800.00
6325	Maintenance Supplies	1,094.82	600.00	-494.82	-82.47	3,897.55	4,200.00	302.45	7.20	7,200.00
6410	Plumbing	1,603.21	1,075.00	-528.21	-49.14	9,012.87	7,525.00	-1,487.87	-19.77	12,900.00

Budget Comparison

Period = Jan 2018

Book = Accrual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6430	Roof/Structural	0.00	1,000.00	1,000.00	100.00	2,536.14	7,500.00	4,963.86	66.18	12,500.00
6440	Exterior Repairs	0.00	750.00	750.00	100.00	1,288.58	5,250.00	3,961.42	75.46	9,000.00
6450	Interior Repairs	3,961.48	1,500.00	-2,461.48	-164.10	16,400.27	10,500.00	-5,900.27	-56.19	18,000.00
6460	Miscellaneous R&M	268.82	300.00	31.18	10.39	2,759.92	2,100.00	-659.92	-31.42	3,600.00
6490	TOTAL REPAIRS & MAINTENANCE	22,463.74	11,241.00	-11,222.74	-99.84	93,313.93	82,837.00	-10,476.93	-12.65	147,592.00
6500	CONTRACT SERVICES									
6520	Alarm & Monitoring	700.00	350.00	-350.00	-100.00	14,685.53	5,750.00	-8,935.53	-155.40	10,800.00
6540	Pest Control	3,775.00	675.00	-3,100.00	-459.26	7,345.00	8,375.00	1,030.00	12.30	15,400.00
6550	Pool Service	198.00	300.00	104.00	34.67	4,050.81	2,900.00	-1,150.81	-39.68	4,600.00
6580	Guard Service	26,072.40	19,000.00	-7,072.40	-37.22	140,647.39	133,000.00	-7,647.39	-5.75	228,000.00
6618	Uniforms	0.00	50.00	50.00	100.00	420.88	400.00	-20.88	-5.22	650.00
6680	Miscellaneous Services	0.00	250.00	250.00	100.00	347.82	1,750.00	1,402.18	80.12	3,000.00
6690	TOTAL CONTRACT SERVICES	30,743.40	20,825.00	-10,118.40	-49.06	167,497.43	162,175.00	-15,322.43	-10.07	262,450.00
6800	MAKE READY EXPENSE									
6805	Windows/Blinds/Screens	696.60	350.00	-346.60	-99.03	8,556.37	2,450.00	-6,106.37	-249.24	4,200.00
6820	Carpet/Tile Cleaning	471.00	800.00	329.00	41.12	2,346.00	5,400.00	3,054.00	56.56	9,400.00
6825	Carpet & Tile Replacement	2,599.78	2,000.00	-599.78	-29.99	11,967.76	14,000.00	2,012.24	14.37	24,000.00
6830	Cleaning	1,147.48	400.00	-747.48	-186.87	6,956.62	2,800.00	-4,156.62	-148.46	4,800.00
6870	Dry Wall Repairs	0.00	125.00	125.00	100.00	0.00	875.00	875.00	100.00	1,500.00
6875	Painting	5,443.87	2,000.00	-3,443.87	-172.19	41,607.23	14,000.00	-27,607.23	-197.19	24,000.00
6880	Sheetrock & Drywall Repairs	35.03	0.00	-35.03	N/A	8,433.90	0.00	-8,433.90	N/A	0.00
6885	Miscellaneous Make Ready	265.14	250.00	-15.14	-6.06	2,460.66	1,750.00	-710.66	-40.61	3,000.00
6890	TOTAL MAKE READY EXPENSE	10,658.90	5,925.00	-4,733.90	-79.90	82,348.64	41,275.00	-41,073.64	-89.51	70,900.00
6900	PAYROLL & RELATED EXPENSES									
6902	Property Manager	5,007.50	4,464.00	-543.50	-12.18	44,261.67	31,248.00	-13,033.67	-41.71	53,568.00
6906	Assistant Manager	2,691.72	3,000.00	308.28	10.28	16,228.51	21,000.00	4,771.49	22.72	36,000.00
6910	Leasing Agent	4,054.93	4,650.00	595.07	12.80	13,994.19	32,550.00	18,555.81	57.01	55,800.00
6913	Maintenance	7,629.73	0.00	-7,629.73	N/A	47,604.78	0.00	-47,604.78	N/A	0.00

Budget Comparison

Period - Jan 2018

Book - Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6914	Maintenance I	3,873.85	4,000.00	126.15	3.15	21,330.85	28,000.00	6,669.15	23.82	48,000.00
6919	Maintenance II	0.00	5,500.00	5,500.00	100.00	4,716.64	38,500.00	33,783.36	87.75	66,000.00
6920	Housekeeping/Maid Salary	0.00	2,080.00	2,080.00	100.00	300.00	14,505.00	14,205.00	97.93	24,905.00
6922	Make Ready I	2,225.58	2,585.00	359.42	13.90	6,086.25	18,095.00	12,008.75	66.36	31,020.00
6930	Porter	1,700.10	2,167.00	466.90	21.55	25,039.74	15,189.00	-9,870.74	-65.07	26,004.00
6952	Payroll Taxes	8,367.53	7,071.60	-1,315.93	-18.61	51,419.68	49,276.50	-2,141.08	-4.34	84,636.60
6985	Health Insurance	676.55	1,241.00	564.45	45.48	4,895.06	8,687.00	3,791.94	43.65	14,892.00
6997	TOTAL PAYROLL & RELATED EXPENSES	36,247.49	36,758.60	511.11	1.39	235,897.37	257,032.60	-21,135.23	-8.22	440,825.60
7000	ADMINISTRATIVE EXPENSES									
7004	Accounting/Technology Fees -LBPMI	225.00	225.00	0.00	0.00	1,575.00	1,575.00	0.00	0.00	2,700.00
7005	Administrative Fee-LBPMI	0.00	50.00	50.00	100.00	0.00	350.00	350.00	100.00	600.00
7007	Answering Service	82.50	75.00	-7.50	-10.00	577.50	600.00	22.50	3.75	975.00
7009	Bank Charges	-26.33	150.00	176.33	117.55	916.93	1,000.00	83.07	8.31	1,750.00
7010	Office Equipment Rental	239.71	425.00	185.29	43.60	1,860.72	2,975.00	1,114.28	37.45	5,100.00
7013	Credit Bureau	0.00	400.00	400.00	100.00	1,014.90	2,800.00	1,785.10	63.75	4,800.00
7016	Employee Mileage, Meals & Education	1,427.45	400.00	-1,027.45	-256.86	2,854.11	2,800.00	-54.11	-1.93	4,800.00
7025	Office Expense	2,262.59	600.00	-1,662.59	-277.10	5,915.30	3,600.00	-2,315.30	-64.31	6,600.00
7030	Office Supplies	0.00	0.00	0.00	N/A	408.71	600.00	193.29	32.22	600.00
7045	Postage & Overnight Mail	7.85	25.00	17.15	68.60	69.34	175.00	105.66	60.38	300.00
7050	Professional Fees	2,707.00	450.00	-2,257.00	-501.56	6,662.40	3,450.00	-3,212.40	-93.11	5,700.00
7070	Telephone	832.03	670.83	-161.20	-24.03	4,506.02	4,695.81	89.79	1.91	8,050.00
7090	TOTAL ADMINISTRATIVE EXPENSES	7,757.80	3,470.83	-4,286.97	-123.51	26,458.93	24,620.81	-1,838.12	-7.47	41,975.00
7100	MANAGEMENT FEES									
7115	Management Fees-LBPMI	15,682.68	12,240.00	-3,442.68	-28.13	113,761.72	84,049.21	-29,712.51	-35.35	145,249.21
7145	TOTAL MANAGEMENT FEES	15,682.68	12,240.00	-3,442.68	-28.13	113,761.72	84,049.21	-29,712.51	-35.35	145,249.21
7150	MARKETING									
7153	Advertising	2,623.80	2,250.00	-373.80	-16.61	16,727.60	15,750.00	-977.60	-6.21	27,000.00
7154	Customer Relations	1,470.15	650.00	-820.15	-126.18	6,214.79	4,550.00	-1,664.79	-36.59	7,800.00

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Budget Comparison

Period = Jan 2018

Book = Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7160	Leasing Commission	775.00	600.00	-175.00	-29.17	5,960.00	4,200.00	-1,750.00	-41.67	7,200.00
7180	Referral Fees	0.00	400.00	400.00	100.00	1,600.00	2,800.00	1,200.00	42.86	4,800.00
7190	TOTAL MARKETING	4,668.96	3,900.00	-968.96	-24.84	30,492.39	27,300.00	-3,192.39	-11.69	46,800.00
7200	UTILITIES									
7210	Electricity	9,083.67	7,250.00	-1,833.67	-25.29	56,556.42	51,350.00	-5,206.42	-10.14	87,600.00
7212	Electricity-Vacant Space	1,455.27	850.00	-605.27	-71.21	9,999.42	5,950.00	-4,049.42	-68.06	10,200.00
7230	Water	17,589.12	9,900.00	-7,689.12	-77.67	111,608.03	69,300.00	-42,308.03	-61.06	118,800.00
7235	Sewer	17,955.34	11,000.00	-6,955.34	-62.32	134,375.62	77,000.00	-57,375.62	-74.51	132,000.00
7280	TOTAL UTILITIES	45,983.80	29,000.00	-16,983.80	-58.56	312,539.49	203,600.00	-108,939.49	-53.51	348,900.00
7405	TAXES & INSURANCE									
7460	Property & Liability Insurance	7,881.67	7,882.00	0.33	0.00	55,312.94	58,444.00	3,131.06	5.36	97,654.00
7490	TOTAL TAXES & INSURANCE	7,881.67	7,882.00	0.33	0.00	55,312.94	58,444.00	3,131.06	5.36	97,654.00
7599	TOTAL OPERATING EXPENSES	184,088.23	133,382.43	-50,696.80	-38.01	1,135,385.84	947,783.82	-187,602.22	-19.79	1,630,445.81
8275	NET OPERATING INCOME	111,128.03	142,692.27	-31,564.24	-22.12	952,754.98	991,427.68	-38,672.70	-3.90	1,695,722.39
8299	NON OPERATING									
8970	NET AFTER NON OPERATING	111,128.03	142,692.27	-31,564.24	-22.12	952,754.98	991,427.68	-38,672.70	-3.90	1,695,722.39
9550	ESCROW AND RESERVE									
9556	Reserve Replacement	0.00	12,000.00	12,000.00	100.00	0.00	84,000.00	84,000.00	100.00	144,000.00
9563	NET ESCROW AND RESERVE	0.00	12,000.00	12,000.00	100.00	0.00	84,000.00	84,000.00	100.00	144,000.00
9601	CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605	Appliance Purchase	0.00	600.00	600.00	100.00	2,993.00	4,200.00	1,207.00	28.74	7,200.00
9606	Exterior Improvements	6,547.51	9,500.00	2,952.49	31.08	85,075.75	64,500.00	-23,575.75	-36.56	121,750.00

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Budget Comparison

Period = Jan 2018

Book = Actual

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
9607	Interior Improvements	0.00	2,000.00	2,000.00	100.00	11,538.80	12,000.00	461.20	3.84	22,000.00
9620	HVAC Replacement	0.00	0.00	0.00	N/A	1,421.03	2,600.00	1,178.97	45.34	3,900.00
9670	Interior Repairs	0.00	0.00	0.00	N/A	0.00	2,000.00	2,000.00	100.00	2,000.00
9698	TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	6,547.51	12,100.00	5,552.49	45.89	104,028.58	85,300.00	-18,728.58	-21.96	156,850.00
9795	NET BEFORE DEPRECIATION & AMORTIZATION	104,580.52	118,592.27	-14,011.75	-11.82	848,726.40	822,127.55	26,598.72	3.24	1,394,872.39
8800	DEPRECIATION & AMORTIZATION									
9802	Depreciation Expense	96,253.50	0.00	-96,253.50	N/A	673,774.50	0.00	-673,774.50	N/A	0.00
9850	TOTAL DEPRECIATION & AMORTIZATION	96,253.50	0.00	-96,253.50	N/A	673,774.50	0.00	-673,774.50	N/A	0.00
9997	NET INCOME (LOSS)	8,327.02	118,592.27	-110,265.25	-92.98	174,951.90	822,127.55	-647,175.78	-78.72	1,394,872.39

Statement (12 months)

Period = Jul 2017-Jan 2018

Book = Actual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
5010 REVENUE								
5020 RENTAL INCOME								
5047 Rent-Agency	150,369.77	152,549.00	152,664.00	153,610.00	154,983.00	151,732.00	152,079.00	1,068,586.77
5050 Market Rent	147,770.23	145,591.00	145,476.00	144,530.00	143,157.00	146,408.00	145,461.00	1,018,393.23
5051 Less-Vacancy	-10,732.00	-12,023.00	-12,158.00	-11,269.00	-8,604.00	-10,621.00	-9,248.00	-74,685.00
5052 Loss/Gain to Lease	1,535.00	1,865.00	2,420.00	2,720.00	2,895.00	3,095.00	3,205.00	17,835.00
5053 Less-Motel Units/Office/Storage	-1,470.00	-1,470.00	-1,470.00	-1,470.00	-1,470.00	-1,470.00	-1,470.00	-10,290.00
5060 Less-Concessions	-500.00	-500.00	-542.00	-600.00	-600.00	-500.00	-500.00	-3,642.00
5061 Additional Rent	0.00	50.00	-25.00	820.00	0.00	0.00	0.00	845.00
5066 Write-Offs/Bad Debt Allowance	-1,117.69	-1,819.98	1,606.87	-399.50	0.00	19,468.00	-2,894.36	14,833.34
5067 Prior Month Agency Adjustments	1,058.77	2,224.00	448.00	487.00	1,484.00	-169.44	2,517.00	8,049.33
5072 Prior Month Rent Adjustments	-576.02	-543.00	-510.00	-804.00	150.00	1,227.00	0.00	-1,056.02
5081 TOTAL RENTAL INCOME	286,338.08	288,023.02	287,909.87	287,594.50	282,085.00	309,159.56	289,749.64	2,038,869.65
5170 TENANT OTHER INCOME								
5182 Locks & Keys	95.00	105.00	40.00	20.00	70.00	0.00	25.00	355.00
5180 Access/Gate Card Reimb.	135.00	115.00	0.00	150.00	125.00	5.00	0.00	530.00
5200 Security Deposit Forfeits	250.00	50.00	500.00	0.00	0.00	250.00	250.00	1,300.00
5210 Late Fees	2,000.00	1,791.00	3,050.00	2,217.00	2,050.00	2,300.00	1,650.00	15,258.00
5220 NSF Fees	0.00	35.00	0.00	105.00	105.00	105.00	0.00	350.00
5230 Application Fees	390.00	465.00	480.00	385.00	295.00	425.00	340.00	2,765.00
5235 Cleaning, Damages, etc	1,564.00	1,072.00	737.55	296.50	200.00	257.00	250.00	4,377.05
5240 Month-to-Month Fees	750.00	700.00	900.00	650.00	1,050.00	950.00	1,300.00	6,500.00
5260 Collections	233.34	0.00	133.34	907.77	66.67	0.00	713.58	2,054.70
5270 Pet Fees	0.00	0.00	300.00	300.00	0.00	600.00	0.00	1,200.00
5295 Tenant Reimbursement	-205.00	0.00	0.00	0.00	0.00	0.00	0.00	-205.00
5297 TOTAL TENANT OTHER INCOME	5,202.34	4,333.00	6,140.89	5,226.27	3,961.67	4,892.00	4,728.58	34,484.75
5500 OTHER INCOME								
5560 Laundry Income	842.18	432.11	779.70	1,000.00	927.63	520.31	265.21	4,767.14
5570 Interest Income	0.00	0.00	0.00	128.54	258.85	270.56	272.83	930.78

Statement (12 months)

Period: Jul 2017-Jan 2018

Book: Actual

		Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
5590	Miscellaneous Income	355.00	0.00	0.00	7,672.50	150.00	711.00	200.00	9,088.50
5597	TOTAL OTHER INCOME	1,197.18	432.11	779.70	8,801.04	1,338.48	1,501.87	738.04	14,786.42
5990	TOTAL REVENUE	292,737.58	290,788.13	294,830.46	301,621.81	297,393.15	315,553.43	295,216.26	2,088,140.82
6000	OPERATING EXPENSES								
6100	CLEANING								
6130	Janitorial Contract	650.00	650.00	1,300.00	0.00	0.00	0.00	0.00	2,600.00
6170	Trash Removal	3,637.70	2,600.00	2,600.00	-681.15	2,349.85	2,858.70	1,800.00	15,163.10
6190	TOTAL CLEANING	4,287.70	3,250.00	3,900.00	-681.15	2,349.85	2,858.70	1,800.00	17,763.10
6200	REPAIRS & MAINTENANCE								
6207	Appliance Repair	758.82	1,389.81	696.54	255.16	247.31	495.91	887.17	4,730.72
6218	Bulbs & Ballast Supplies	1,038.82	1,160.03	317.23	461.08	288.65	225.56	400.98	3,892.35
6225	Electrical	374.17	610.77	257.46	628.08	283.59	408.51	2,269.00	4,831.58
6235	Fire & Safety	0.00	99.98	0.00	0.00	0.00	55.39	1,628.18	1,783.53
6236	Gate Repair	820.00	-205.00	834.96	0.00	0.00	158.00	175.00	1,782.96
6240	Glass, Screen & Window Repair	0.00	132.82	1,053.77	-284.06	0.00	0.00	602.53	1,505.06
6280	HVAC Repairs	828.00	559.22	250.86	446.69	343.75	300.51	1,111.69	3,840.72
6285	HVAC Supplies	1,337.75	558.22	844.89	339.40	122.88	412.29	1,911.32	5,526.75
6300	Keys & Locks	468.35	683.99	261.80	542.70	167.40	330.15	1,124.52	3,579.91
6320	Lawn Maintenance	3,420.00	3,420.00	3,420.00	3,420.00	3,420.00	3,420.00	5,425.02	25,945.02
6325	Maintenance Supplies	824.94	579.47	172.57	402.55	59.63	763.57	1,094.82	3,697.55
6410	Plumbing	773.35	1,383.59	1,102.37	1,675.12	789.29	1,685.94	1,603.21	9,012.87
6430	Roof/Structural	1,035.00	0.00	285.00	1,216.14	0.00	0.00	0.00	2,536.14
6440	Exterior Repairs	267.33	495.44	438.04	87.77	0.00	0.00	0.00	1,288.58
6450	Interior Repairs	1,106.26	4,287.95	1,803.79	1,402.49	1,543.18	2,185.12	3,961.48	16,400.27
6480	Miscellaneous R&M	984.62	1,257.99	90.50	81.02	62.42	54.55	268.82	2,759.92
6490	TOTAL REPAIRS & MAINTENANCE	14,018.41	16,424.26	11,829.78	10,854.14	7,428.10	10,485.50	22,483.74	93,313.93
6500	CONTRACT SERVICES								
6520	Alarm & Monitoring	9,049.50	3,888.73	514.00	553.30	350.00	-350.00	700.00	14,685.53

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Statement (12 months)

Period = Jul 2017-Jan 2018

Book = Accrual

		Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
6540	Pest Control	450.00	450.00	850.00	675.00	675.00	470.00	3,775.00	7,345.00
6550	Pool Service	2,279.88	0.00	0.00	1,015.05	274.00	285.88	196.00	4,050.81
6580	Guard Service	19,760.23	34,631.84	19,438.64	14,853.48	14,398.40	11,692.40	26,072.40	140,647.39
6618	Uniforms	0.00	0.00	0.00	351.64	0.00	69.24	0.00	420.88
6680	Miscellaneous Services	98.44	99.38	0.00	0.00	0.00	150.00	0.00	347.82
6690	TOTAL CONTRACT SERVICES	31,638.05	39,049.95	20,602.64	17,248.47	15,697.40	12,317.52	30,743.40	167,497.43
6800	MAKE READY EXPENSE								
6805	Windows/Blinds/Screens	1,328.83	2,565.10	1,521.71	1,033.92	307.34	1,102.87	696.60	8,556.37
6820	Carpet/Tile Cleaning	580.00	545.00	445.00	0.00	195.00	110.00	471.00	2,346.00
6825	Carpet & Tile Replacement	1,936.51	1,314.64	2,271.83	146.51	1,999.53	1,749.16	2,599.78	11,987.76
6830	Cleaning	1,138.43	1,361.56	432.40	451.19	521.57	1,893.99	1,147.48	8,956.62
6875	Painting	4,800.88	12,411.87	5,306.00	6,685.99	762.86	6,175.77	5,443.87	41,607.23
6880	Sheetrock & Drywall Repairs	3,690.00	3,655.28	963.28	90.31	0.00	0.00	35.03	8,433.90
6885	Miscellaneous Make Ready	97.85	0.00	1,336.21	113.95	515.11	132.40	265.14	2,460.66
6890	TOTAL MAKE READY EXPENSE	13,572.60	21,653.45	12,276.23	8,531.87	4,291.40	11,164.19	10,658.90	82,348.54
6900	PAYROLL & RELATED EXPENSES								
6902	Property Manager	7,247.84	7,569.87	4,846.97	5,708.60	6,981.70	5,919.19	5,007.50	44,281.67
6906	Assistant Manager	2,316.21	2,787.26	3,326.50	0.00	1,918.43	3,188.37	2,691.72	16,228.51
6910	Leasing Agent	0.00	1,744.56	1,820.81	1,611.82	1,847.87	2,914.20	4,054.93	13,994.19
6913	Maintenance	7,555.49	7,974.22	8,064.04	8,530.69	7,550.61	300.00	7,629.73	47,604.78
6914	Maintenance I	2,576.03	2,970.31	2,585.66	2,779.09	2,886.66	3,559.25	3,873.85	21,330.85
6919	Maintenance II	0.00	0.00	0.00	0.00	0.00	4,716.64	0.00	4,716.64
6920	Housekeeping/Maid Salary	0.00	0.00	0.00	300.00	0.00	0.00	0.00	300.00
6922	Make Ready I	0.00	0.00	0.00	0.00	0.00	3,860.67	2,225.58	6,086.25
6930	Porter	2,284.70	5,002.99	2,703.85	4,562.67	4,808.28	3,977.15	1,700.10	25,039.74
6952	Payroll Taxes	6,732.13	7,860.76	6,606.50	6,528.97	7,123.45	7,980.34	8,387.53	51,419.68
6985	Health Insurance	827.36	827.36	811.07	636.62	606.53	507.57	676.55	4,895.06
6997	TOTAL PAYROLL & RELATED EXPENSES	29,639.76	38,737.35	30,965.40	31,660.46	33,723.53	36,923.38	36,247.49	235,897.37
7000	ADMINISTRATIVE EXPENSES								

Statement (12 months)

Period = Jul 2017-Jan 2018

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
7004 Accounting/Technology Fees-LBPM	225.00	225.00	225.00	225.00	225.00	225.00	225.00	1,575.00
7007 Answering Service	82.50	82.50	82.50	82.50	82.50	82.50	82.50	577.50
7009 Bank Charges	207.11	235.08	146.67	253.31	165.33	-65.24	-26.33	918.93
7010 Office Equipment Rental	325.00	100.74	234.18	235.92	425.00	300.17	239.71	1,860.72
7013 Credit Bureau	210.60	210.60	318.30	275.40	0.00	0.00	0.00	1,014.90
7016 Employee Mileage, Meals & Education	511.55	268.48	79.80	395.81	170.02	0.00	1,427.45	2,854.11
7025 Office Expense	446.65	1,091.41	521.92	524.14	228.05	840.54	2,262.59	5,915.30
7030 Office Supplies	0.00	0.00	0.00	253.87	162.84	0.00	0.00	406.71
7045 Postage & Overnight Mail	17.06	0.00	0.00	0.00	44.43	0.00	7.85	69.34
7060 Professional Fees	-453.60	2,414.60	-742.00	3,492.50	-427.00	-329.20	2,707.00	6,662.40
7070 Telephone	898.89	707.05	671.70	331.10	578.09	787.16	832.03	4,606.02
7090 TOTAL ADMINISTRATIVE EXPENSES	2,270.86	5,336.46	1,538.07	6,069.55	1,845.25	1,840.93	7,757.80	26,458.83
7100 MANAGEMENT FEES								
7115 Management Fees-LBPM	16,201.29	16,143.55	16,263.88	15,294.89	16,712.46	17,462.97	15,682.68	113,761.72
7145 TOTAL MANAGEMENT FEES	16,201.29	16,143.55	16,263.88	15,294.89	16,712.46	17,462.97	15,682.68	113,761.72
7150 MARKETING								
7153 Advertising	2,692.40	2,375.40	2,660.40	3,054.40	1,582.00	1,639.20	2,623.80	16,727.60
7154 Customer Relations	714.84	1,128.16	594.89	834.63	302.23	1,169.69	1,470.15	6,214.79
7160 Leasing Commission	850.00	1,425.00	550.00	975.00	775.00	600.00	775.00	5,950.00
7180 Referral Fees	400.00	200.00	200.00	600.00	200.00	0.00	0.00	1,600.00
7190 TOTAL MARKETING	4,657.24	5,128.56	4,005.29	5,464.03	2,959.23	3,409.09	4,868.95	30,492.39
7200 UTILITIES								
7210 Electricity	8,658.22	8,348.12	7,196.44	7,798.73	7,807.56	7,663.48	9,083.87	58,558.42
7212 Electricity-Vacant Space	1,317.21	2,245.54	2,579.25	1,227.42	522.97	651.76	1,455.27	9,999.42
7230 Water	13,588.16	12,575.40	19,545.70	18,732.78	16,570.19	13,006.68	17,589.12	111,608.03
7235 Sewer	17,649.93	14,536.77	25,874.57	21,262.52	20,816.69	16,379.80	17,855.34	134,375.62
7290 TOTAL UTILITIES	41,213.52	37,705.83	55,195.96	49,021.45	45,717.41	37,701.72	45,983.60	312,539.49
7405 TAXES & INSURANCE								

Statement (12 months)

Period = Jul 2017-Jan 2018

Book = Accrual

	Jul 2017	Aug 2017	Sep 2017	Oct 2017	Nov 2017	Dec 2017	Jan 2018	Total
7460 Property & Liability Insurance	7,881.67	7,881.67	7,881.67	7,881.67	8,022.92	7,881.67	7,881.67	55,312.94
7490 TOTAL TAXES & INSURANCE	7,881.67	7,881.67	7,881.67	7,881.67	8,022.92	7,881.67	7,881.67	55,312.94
7599 TOTAL OPERATING EXPENSES	165,381.00	189,511.08	164,658.92	151,145.38	138,547.56	142,053.67	184,088.23	1,135,385.84
8275 NET OPERATING INCOME	127,356.58	101,277.05	130,171.54	150,476.43	158,845.59	173,499.76	111,128.03	952,754.96
8299 NON OPERATING								
8970 NET AFTER NON OPERATING	127,356.58	101,277.05	130,171.54	150,476.43	158,845.59	173,499.76	111,128.03	952,754.96
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES								
9605 Appliance Purchase	0.00	0.00	0.00	1,443.00	0.00	1,550.00	0.00	2,993.00
9606 Exterior Improvements	15,521.05	20,843.51	7,649.38	10,811.20	6,892.74	19,910.38	6,547.51	88,075.75
9607 Interior Improvements	0.00	0.00	962.12	4,991.68	990.00	4,595.00	0.00	11,538.80
9620 HVAC Replacement	0.00	0.00	0.00	669.57	0.00	751.36	0.00	1,421.03
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	15,521.05	20,843.51	8,611.50	17,915.55	7,882.74	26,806.72	6,547.51	104,028.58
8795 NET BEFORE DEPRECIATION & AMORTIZATION	111,835.53	80,433.54	121,660.04	132,560.88	150,962.85	146,693.04	104,580.52	848,726.40
9800 DEPRECIATION & AMORTIZATION								
9802 Depreciation Expense	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	673,774.50
9850 TOTAL DEPRECIATION & AMORTIZATION	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	96,253.50	673,774.50
9997 NET INCOME (LOSS)	15,582.03	-15,819.96	25,406.54	36,307.38	54,709.35	50,439.54	8,327.02	174,951.90



Board of Directors

Energy Programs Activity Reports

MARCH 14, 2018

Energy Programs Activity Summary

As of FEB 28, 2018

According to LHC Accounting Budget Controls and HES Software

2017 DOE/WAP

U.S. Department of Energy (\$1,425,235) Units projected: DOE 141 + (DHHS/WAP 488) = 629 units

Programs	Program Year	Grant Award	Expended	Balance	Units Completed
DOE/WAP*	7/1/2017-6/30/2018	\$1,425,235.00	\$834,641.52	\$590,593.48	85
Total:		\$1,425,235.00	\$834,641.52	\$590,593.48	85
Percentage:			58.56%	41.44%	

2017 DHHS/LIHEAP

Grantor: U.S. Department of Health & Human Services (\$42,490,771)

Programs	Grant Period	Grant Award	Expended	Balance	Households Served	New Clients	Units Completed
LIHEAP 90%	10/1/2016-9/30/2018	\$33,043,341.33	\$31,942,654.79	\$1,100,686.54	80,261	12,347	N/A
LIHEAP 10%	10/1/2016-9/30/2018	\$4,590,032.98	\$3,982,852.17	\$607,180.81	9,887	2,095	N/A
LIHEAP 2016 Reallotment	10/1/2016-9/30/2018	\$28,714.00	\$0.00	\$28,714.00	0	0	N/A
DHHS/WAP*	7/1/2017-6/30/2018	\$4,828,683.06	\$2,478,432.89	\$2,350,250.17	N/A	N/A	259
Total:		\$42,490,771.37	\$38,403,939.85	\$4,086,831.52	90,148	14,442	259
Percentage:			90.38%	9.62%			

* NOTE : LIHEAP funds set aside to supplement the 2017 DOE/WAP.

* Contracts for DHHS WAP funds executed August 30, 2017

2018 DHHS/LIHEAP

Grantor: U.S. Department of Health & Human Services (\$40,132,668)

Programs	Grant Period	Grant Award	Expended	Balance	Households Served	New Clients	Units Completed
LIHEAP 90%	10/1/2017-9/30/2019	\$35,015,752.83	\$5,579,235.95	\$29,436,516.88	13,220	1,740	N/A
DHHS/WAP*	7/1/2018-6/30/2019	\$5,116,915.17	\$0.00	\$5,116,915.17	N/A	N/A	0
Total:		\$40,132,668.00	\$5,579,235.95	\$34,553,432.05	13,220	1,740	0
Percentage:			13.90%	86.10%			

* NOTE : LIHEAP funds set aside to supplement the 2018 DOE/WAP.

* DHHS WAP funds will not be released until 2018 DOE/WAP.



Board of Directors

Disaster Recovery Housing Reports

MARCH 14, 2018

NEIGHBORHOOD LANDLORD RENTAL PROGRAM WEEKLY REPORT 03/4/2018

EXECUTIVE SUMMARY

Allocation: \$53,947,904

Allocation Name	Allocation	Committed/Reserved	Expended	Remaining	%
Loans	\$ 46,573,390.00	\$ 24,201,703.06		\$ 46,573,390.00	100%
Project Delivery	\$ 7,374,514.00		\$ 186,418.72	\$ 7,188,095.28	97%
Totals	\$ 53,947,904.00	\$ 24,201,703.06	\$ 186,418.72	\$ 53,761,485.28	

The Louisiana Housing Corporation (“LHC”) has a partnership with the State of Louisiana, Division of Administration, Office of Community Development “OCD”) to establish the Louisiana Neighborhood Landlord Rental Program (“LNLRP Initiative”) to provide assistance to an applicant (“Applicant”), who will develop in-fill residential rental housing to be located in areas adversely affected by the 2016 Severe Storms and Flooding Events. Under the RLNLRP Initiative, LHC will accept applications from Applicants who will construct new residential rental housing units (“New Units”) or will renovate residential rental housing units (“Existing Units”) in a Qualified Project located in one of the parishes declared to be disaster areas (“Eligible Parish”) as a result of the March 2016 and August 2016 Severe Storms and Flooding.

Total funding available for the LNLRP is \$36 million for loans and costs to implement the program. This program is funded through the Community Development Block Grant Disaster Recovery Program (CDBG-DR) from the U.S. Department of Housing and Urban Development.

What Is Provided?

An Applicant must either partner with a pre-qualified commercial lender (“Lender”) who commits to provide the Applicant a first mortgage lien construction financing (“Construction Loan”) and/or fully fund all development costs with the Applicant’s own funds for all construction monitored by the LHC. An Applicant using non-borrowed funds to finance construction must submit to the LHC a Closing Docket and arrange to commence construction financing. Reviews must assure that a duplication of benefits will not occur.

The LHC will guaranty payment to the lender of all advances of the construction loan when construction is completed and the residential unit is occupied by an Eligible (low income) Tenant. Occupancy by Eligible Tenants must be maintained during an affordability period.

Who Is Eligible?

To be eligible for benefits under the RLNLRP, an applicant must meet the following criteria:

- Community Housing Development Organization (“CHDO”)
- 501(c)(3) or 501(c)(4) Not-For-Profit Organization (“NPO”)
- Local Public Housing Authority (“PHA”)

Applicant	Amount Requested	# of Units
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- A local development agency (“LDA”) that is not a parish or municipality
- A private for-profit property owner (“Residential Rental Property Owner”)

When Does the Program Start?

The Program’s estimated timeline is below. Applicants will be able to apply in late May and June and Take-out Commitment Announcements will begin in early-July.

Timelines:

Outreach and Marketing of Program to Lenders	May 5 th
Notice of Funding Availability	May 15 – May 26
Application Intake Deadline (For Rehab Applications)	September 30 th
Commitment Letters Issued Continuously on a First Come First Served Basis	July 3rd

As of November 13, 2017 138 applications have been received for a total of \$49,942,171.27

CURRENT PIPELINE

Applications Received to Date

Parish	Amount Requested	Number of Units	Number of Applications
Ascension	\$ 1,500,000.00	12	3
Bienville	\$ 1,000,000.00	12	2
Caddo	\$ 3,000,000.00	33	6
Calcasieu	\$ 25,000.00	1	1
East Baton Rouge	\$ 13,197,096.89	150	59
Evangeline	\$ 3,364,065.19	26	9
Iberia	\$ 115,000.00	1	1
Jackson	\$ 3,000,000.00	33	6
Jefferson Davis	\$ 341,109.19	4	3
Lafayette	\$ 2,125,000.00	15	3
Lincoln	\$ 4,875,000.00	34	7
Livingston	\$ 563,141.00	7	2
Ouachita	\$ 9,780,759.00	102	19
St. Landry	\$ 1,750,000.00	19	4
St. Martin	\$ 6,000.00	1	1
Tangipahoa	\$ 900,000.00	6	4
Webster	\$ 4,400,000.00	48	8
Grand Total	\$49,942,171.27	504	138

AVERAGE COST OF \$99,091.60

Applications by Eligible Applicant

CHDO	\$5,350,000.00	41
For-Profit	\$11,873,663.36	140
Non-Profit	\$26,498,507.91	274
PHA	\$6,250,000.00	49
Total	\$49,942,171.27	504

Status of Application Reviews

Parish	Eligible	Under Review	Un-reviewed
Ascension	\$ 1,500,000.00	\$ 298,620.00	
Bienville	\$ 1,000,000.00		
Caddo	\$ 3,000,000.00		
Calcasieu			
East Baton Rouge	\$ 7,822,605.50	\$ 1,090,056.00	
Evangeline	\$ 2,850,000.00		
Iberia			
Jackson	\$ 3,000,000.00		
Jefferson Davis	\$ 250,000.00		
Lafayette			
Lincoln	\$ 4,875,000.00		
Livingston	\$ 563,141.00		
Ouachita	\$ 7,922,560.00		
St. Landry			
St. Martin			
Tangipahoa		\$ 250,000.00	
Webster	\$ 3,500,000.00		
Grand Total	\$ 36,283,306.50	\$ 1,638,676	\$ -

Parish	Issues	Not-Eligible
Ascension		
Bienville		
Caddo		
Calcasieu		\$ 50,000.00
East Baton Rouge	\$ 1,583,566.39	\$ 2,035,000.00
Evangeline	\$ 89,065.19	\$ 425,000.00
Iberia		\$ 115,000.00
Jackson		
Jefferson Davis	\$ 91,109.19	
Lafayette		\$ 2,125,000.00
Lincoln		
Livingston		
Ouachita		\$ 1,858,199.00
St. Landry		\$ 1,750,000.00
St. Martin		\$ 6,000.00
Tangipahoa	\$ 500,000.00	\$ 150,000.00
Webster	\$ 900,000.00	
Grand Total	\$ 3,163,741	\$ 8,514,199.00

The most common issue is a completed scope of work, the current contractor is unlicensed, or the drawings for 5-7 units don't account for Section 504. LHC mailed letters to 5 applicants in need of additional documentation. **Additional hold up is the applicant is working to subdivide the property.**

Contingent Commitment Letters Issued

62 Letters Submitted Thus Far

Row Labels	Sum of Amount Approved	Sum of Number of Units
Ascension	\$ 1,500,000.00	12
Bienville	\$ 1,000,000.00	12
Caddo	\$ 3,000,000.00	33
East Baton Rouge	\$ 7,454,596.28	62
Evangeline	\$ 2,001,500.00	16
Jefferson Davis	\$ 250,000.00	2
Lincoln	\$ 4,827,625.00	34
Livingston	\$ 563,141.00	7
Ouachita	\$ 7,500,000.00	72
Webster	\$ 2,000,000.00	24
Grand Total	\$ 30,096,862.28	274

ENVIRONMENTALS ORDERED

Full EA's	In Progress	LDEQ	SHPO	EPA	Phase 1	Completed
Ordered	28	1	16	4		1

Tier II	In Progress	LDEQ	SHPO	EPA	Failed	Completed
Ordered			2			13

CONSTRUCTION STATUS

Notice Given	10%	25%	50%	75%	Completed	Occupied
				1		

MILESTONES/CHALLENGES/SOLUTIONS

- Applications currently under review for eligibility to include cost reasonableness, duplication of benefits verification, and other policy eligibility.

- 21 Contingent awards pending environmental review have been mailed.
- The underwriting criteria for CAFA has been approved. This will open up financing to those that cannot obtain a bank loan.
- Initial new construction anticipated to begin first to second week of August dependent of environmental review.
- Take out commitments to occur December 2017/January 2018 as construction is completed.
- To engage more interest, 863 letters were sent out to those landlords that applied for/or received SBA. The letter will ask if there are any unmet needs and explain the program eligibility
- An additional 237 letters have been sent to those that turned down SBA assistance or didn't qualify.
- NewCorp has committed \$4.5M in lending capacity to the program.
- LHC has reached out to Red River Bank and Assurance Financial to gain interest in becoming lenders. These leads appear promising and they will solidify interest in the coming week.
- \$4.78M was moved from the MFRLF to the NLRP due to undersubscription in the program. These funds will cover the current potential \$45M in eligible applications in the NLRP.

Outreach

Parish	Number of Events	Number of Attendees
Bossier	1	125
Caddo	1	6
East Baton Rouge	8	845
Lafayette	3	232
Livingston	2	550
Monroe	2	38
Shreveport	1	4
St. Tammany	1	1
Tangipahoa	2	25
Grand Total	21	1826

In addition to the above outreach, LHC has reached out to 15 property management agencies throughout the affected areas to inform them of the rental recovery programs available (Later and Blum, Sterling Properties, etc)

LHC has placed ads in numerous news papers advertising the programs. LHC is working to create a 30 second advertisement to be shown on news stations across the state.

LHC met with the mayor's of Cotton Valley and Cullen on 8/3/2017, and they will be applying. During the same visit, two non-profits, and the Minden PHA committed to applying.

LHC obtained news coverage on WBRZ on 8/8/2017. This is further assist the outreach effort for the program.

LHC will be attended the Louisiana Housing Council Seminar in Shreveport the week of Sept 15 to advertise both rental programs.

FLOOD PIGGYBACK PROGRAM WEEKLY REPORT 3/5/2018

EXECUTIVE SUMMARY

Allocation: \$36,700,000

Allocation Name	Allocation	Committed/Reserved	Expended	Remaining	%
Loans	\$ 33,850,000.00			\$ 33,850,000.00	100%
Project Delivery	\$ 2,850,000.00		\$ 26,112.65	\$ 2,823,887.35	99%
		\$			
Totals	\$ 36,700,000.00	-	\$ 26,112.65	\$ 36,673,887.35	

The Louisiana Housing Corporation (“LHC”) has a partnership with the State of Louisiana, Division of Administration, Office of Community Development (“OCD”) to establish the Flood Piggyback Program to address long-term housing needs in certain flood-impacted parishes. The Program objective is to create or preserve multifamily rental units primarily using bond-financed (conventional or FHA-Insured) 1st mortgages, CDBG funds (structured as soft second mortgages), and equity from the sale of 4% low income housing tax credits (LIHTC’s). All developments funded through this Program would benefit low and moderate income persons. The funds will be awarded to developments through a competitive process. The Program is projected to result in approximately 500 new units of affordable housing, with average, projected CDBG per unit of \$63,850.

Total funding available for the Piggyback is \$36.7 million for loans and costs to implement the program. This program is funded through the Community Development Block Grant Disaster Recovery Program (CDBG-DR) from the U.S. Department of Housing and Urban Development.

What Is Provided?

This Program will a maximum award as follows: no award may exceed the greater of \$100,000 per unit, or \$6,000,000 for projects of greater than 60 units. However, note that applicants are discouraged from requesting high CDBG relative to total development costs through scoring criteria.

Who Is Eligible?

All borrowers will be LIHTC single asset entity limited partnerships, which are by definition for-profit entities. General partners of these LPs may be for- or non-profit entities. A PHA may participate as general partner. All properties must combine CDBG with 4% LIHTCs, and a bond-financed 1st mortgage. Applicants may propose to-be-formed LPs.

When Does the Program Start?

The Program's estimated timeline is below. Applicants will be able to apply in December to March.

Timelines:

Notice of Funds Availability Posted
Application Deadline
FAQ's Posted to Website
Award Announcements

December 15th
March 16th
January 22nd
May 9th

CURRENT PIPELINE

ENVIRONMENTALS ORDERED

MILESTONES/CHALLENGES/SOLUTIONS

NOFA Outreach held at LHC- 12 attendees
Webinar held- 56 attendees

MULTIFAMILY RESTORATION LOAN FUND PROGRAM

WEEKLY REPORT 03/04/2018

EXECUTIVE SUMMARY

Allocation: \$22,515,518

Allocation Name	Allocation	Committed/Reserved	Expended	Remaining	%
Loans	19,215,518.00	\$ 13,786,787.00		\$ 19,215,518.00	100%
Project Delivery	3,300,000.00		\$ 270,785.58	\$ 3,029,214.42	92%
Totals	\$ 22,515,518.00	\$ 13,786,787.00	\$ 270,785.58	\$ 22,244,732.42	

Widespread flooding in 2016 resulted in the loss of affordable rental units across more than 51 Parishes. Funds will be available to properties with existing affordability commitments for repair and restoration of flood impacted units. Under a separate branch of the program, existing market rate properties can be eligible for repair and restoration funds, as well as other costs necessary to transition to affordable housing. Eligible applicants include For-Profits, Non-Profits, PHA's, and CHDO's. Funds are allocated across four pools to ensure participation across various parishes (HUD Most-Impacted and FEMA Disaster Declared), and across various property types (Public Housing, Existing Affordable Housing, and Market Rate conversions).

What Is Provided?

- Zero (0%) interest loans, with payments deferred until maturity or upon sale or upon refinancing.
- For Public Housing and Existing Affordable Housing, the maximum grant or loan, respectively will be \$40,000 per flood-impacted unit. For these properties, funds are limited to the cost to repair and restore flood impacted units, as well as certain 3rd party and legal costs.
- For Market Rate housing (which must accept an affordability commitment as a condition of award) the maximum loan will be the greater of \$65,000 per unit, or \$6.5 Million. For these properties, funds may be applied to the cost to repair and restore flood impacted units, and may also be applied to the cost of 1st mortgage debt restructuring required to convert to affordable housing.

Who Is Eligible?

Loans (or, for Public Housing Authorities, grants) will be made available based on a scoring system that prioritizes financial efficiency (i.e., the lower the loan or grant relative to the maximum funds for which the project is eligible, the higher the score), and recognizes impact (i.e., points will also be awarded for the number of flood-impacted units returned to service).

To be eligible for a loan or grant under this Program, an applicant property must meet the following criteria (this listing is abridged, additional criteria apply):

- Must be multifamily property of at least 20 units.
- Must have an eligible unmet need, after deducting all duplicative assistance (SBA loans, NFIP proceeds, etc.)

- Must be located in one of the 51 parishes impacted by the 2016 Severe Storms and Flooding Events and have been directly impacted by the storms/floods, with a documented loss of rentable apartments. Priority will be given to the properties located within the HUD most impacted declared parishes.
- Must have an existing affordability commitment, or accept the Restoration Loan Affordability Commitment.
- If the property was located in a Special Flood Hazard Area at the time of the flooding, it must have carried flood insurance.
- Repairs to flood impacted units may be either underway, not yet started, or completed.

To date LHC has received and or approved **\$13,786,787 applications**. The Livingston applicant is still determining final rehab costs.

CURRENT PIPELINE

Project Name	Parish	Funds Approved	number of units assisted/damaged
Bacmonila Garden Apartments	Iberia	\$ 701,859.00	35
Breaux Bridge	St. Martin	\$ 89,973.82	9
Candlewood Estates	Iberia	\$ 101,469.79	9
Charleston Oaks	East Baton Rouge	\$ 1,016,500.00	30
Denham Springs HA (Ashley Place)	Livingston	\$ 275,018.00	54
Duson Housing Authority	Lafayette	\$ 1,200,000.00	30
Eunice Housing Authority	St. Landry	\$ 1,200,000.00	30
Livingston Manor Apartments	Livingston	\$ 1,431,855.00	45
Mallard Crossing Apartments	East Baton Rouge	\$ 2,145,291.15	64
Meadowbrook Apartments	Ouachita	\$ 2,089,209.00	80
New Iberiba Housing Authority	Iberia	\$ 480,000.00	12
Palmetto Springs Apartments	Livingston	\$ 744,616.00	48
St. Edwards Apartments	Iberia	\$ 841,695.24	38
Townhomes of Sherwood Forest	East Baton Rouge	\$ 1,469,300.00	98
14		\$ 13,786,787.00	582

ENVIRONMENTALS ORDERED

	In Progress	LDEQ	SHPO	EPA	Completed with ESA
Ordered	2			7	5

MILESTONES/CHALLENGES/SOLUTIONS

- Conditional award letters submitted on 7/15 to those that applied and qualified in the first round of funding.
- Environmental processes and cost reasonableness reviews are estimated to commence mid-July.
- Closings are estimated to begin by beginning of 1st quarter 2018
- For projects not started construction (4); anticipated construction to begin by the beginning of the 2nd quarter.
- Program has extended the deadline for future application submission through end of September.
- After our outreach with Public Housing Authorities, to bring awareness to the Pool designated specifically for PHA's, Eunice Duson, Livingston and New Iberia are all actively working to finalize commitment letters and move to closing.
- Suggestion: Include new construction as an eligible criteria of the program.
- Solution: After second round of applications are submitted, if the program was still undersubscribed. Therefore, the decision was made to launch the historically successful Piggyback Program in order to include new construction.
- Due to under subscription \$17.7M moved from MFRLP to NLRP to cover the potential eligible applications under the NLRP.
- Phone conference with Duson Housing Authority requesting exception to policy regarding vacancy prior to the storm. Will be sending in formal ask and will present to the panel.
- Cotton Bayou 1 and 2 have withdrawn from the program.

Outreach

Parish	Number of Events	Number of Attendees
Bossier	1	125
Caddo	1	6
East Baton Rouge	7	767
Lafayette	3	232
Livingston	2	550
Monroe	2	38
Shreveport	1	4
St. Tammany	1	1
Tangipahoa	1	23
Grand Total	19	1746

Outreach was conducted with affected existing non-affordable properties in East Baton Rouge. Meetings will be held this week to answer clarifying questions.

In addition to the above outreach, LHC has reached out to 15 property management agencies throughout the affected areas to inform them of the rental recovery programs available (Later and Blum, Sterling Properties, etc)

LHC met with market rate landlords on 8/09. There was interest expressed in the program.

SUCCESS STORIES
