

**LOUISIANA
HOUSING
CORPORATION**

BOARD OF DIRECTORS

Agenda Item #8

LORETTA WALLACE, PROGRAM ADMINISTRATOR

FULL BOARD MEETING MATERIALS

April 11, 2012

Table of Contents

Scoring Summary Responses RFQ-Technical Grant Writers 8.3

**LOUISIANA HOUSING FINANCE AGENCY
2415 Quail Drive
Baton Rouge, LA 70808**

**Scoring Summary for Responses
to the
Request For Qualifications for Technical Grant Writers**

March 2012

No.	RESPONDENT	R1	R2	R3	R4	R5	R6	R7	R8	TOTAL	Comments
1	Strategic Funding Group	75	91	94	95	87				442	Some housing experience; \$125-\$200/hr. depending on the staff person used
2	Mary M. Gilliam LLC	83	87	85	93	89				437	Some federal experience; applicant more of a consultant; uses experienced subcontractors; \$95/hr. +expenses; \$850/day for visits + expenses
3	Synergy@Work LLC	70	48	64	68	76				326	Served as a grant reviewer; prepared program manuals and policy-type duties;4 staffers at \$235/hr. + copy & production costs
4	Resources & Fund Development	59	32	65	67	81				304	In business since 2003; more focus on grant management; \$5M retainer; \$100/hr.
5	Wilmer Administrative Service	37	31	60	57	63				248	Vague about experience; provided employer information but did not list projects; flat fee of \$15M
6	Compass Consultants	33	31	44	47	75				230	Shows education, no support of grant writing experience; no staff; \$75/hr. + expenses