



**Administrative and Finance
Committee**

BOARD MATERIALS

October 11, 2017



Louisiana Housing Corporation

October 6, 2017

ADMINISTRATIVE AND FINANCE COMMITTEE MEETING

AGENDA

Notice is hereby given of an **Administrative and Finance Committee ("AFC") Meeting** of the Louisiana Housing Corporation ("LHC/Corporation") Board of Directors ("Board"), to be held on **Wednesday, October 11, 2017 at 9:30 A.M.**, at Louisiana Housing Corporation Building, V. Jean Butler Board Room, 2415 Quail Drive, Baton Rouge, Louisiana, by order of the Chairman.

1. Call to Order and Roll Call.
2. Approval of the **Minutes of the May 10, 2017 AFC Meeting**.
3. **External Auditor Presentations of Audited Financial Statements for the Fiscal Year Ended June 30, 2017** (LHC General, Combined-Bond Issues & General, Willowbrook Apartments, Village de Jardin Apartments, Mid-City Gardens Apartments); and providing for all other matters in connection therewith.
4. **Quarterly Update regarding LHC Properties** (Village de Jardin Apartments, Willowbrook Apartments, and Mid-City Gardens Apartments); and providing for all other matters in connection therewith.
6. Updates and Reports:
 - A. **Louisiana Housing Authority Reports.**
 - B. **Energy Programs Reports.**
 - C. **Single Family Programs Reports.**
 - D. **HOME Programs Reports.**
7. Other Business.
8. Adjournment.



Edselle Keith Cunningham, Jr.
LHC Executive Director

If you require special services or accommodations, please contact Board Coordinator and Secretary Barry E. Brooks at (225) 763 8773, or via email bbrooks@lhc.la.gov.

***Pursuant to the provisions of LSA-R.S. 42:16, upon two-thirds vote of the members present, the Board of Directors of the Louisiana Housing Corporation may choose to enter Executive Session, and by this notice, the Board reserves its right to go into Executive Session, as provided by law. ***

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Administrative and Finance Committee

May 10, 2017 AFC Meeting Minutes

October 11, 2017



Louisiana Housing Corporation

Administrative and Finance Committee Meeting Minutes
Wednesday, May 10, 2017
2415 Quail Drive
V. Jean Butler Board Room
Baton Rouge, Louisiana 70808
9:00 A.M.

Committee Members Present

Chairman Elton M. Lagasse
Willie Rack
Gillis R. Windham
Donald B. Vallee

Committee Members Absent

Thomas L. Enright

Board Members Present

Lloyd S. "Buddy" Spillers
Jennifer Vidrine
Michael T. Anderson
Larry Ferdinand

Board Members Absent

Tammy P. Earles

Staff Present

E. Keith Cunningham, Jr.
Christine Bratkowski
Leslie Strahan
Miriam Bowie
Barry E. Brooks
Loretta Wallace
Collette Mathis
Natasha Joseph-Anderson

Brad Sweazy
Marjorianna Willman
Rene Landry
Kevin Brady
Brenda Evans
Nicole Sweazy
Rene' Landry
Robby Bizot

Others Present

See sign-in sheet

Call to Order and Roll Call

The Administrative and Finance Committee ("AFC") Meeting was called to order by Committee Chairman Elton M. Lagasse at 9:15a.m. The roll was called by Board Secretary Barry E. Brooks, and a quorum was established.

Approval of Minutes

On a motion by Mr. Willie Rack and seconded by Mr. Larry Ferdinand, the Minutes from the April 12, 2017 AFC meeting were unanimously approved.

Discussion and Resolution Items:

- **Resolution recognizing May 15 through May 19, 2017 as LHC Employee Recognition Week to spotlight the contributions LHC employees make in the workplace, in our communities, and to the citizens of our State; and providing for other matters in connection therewith.**

Chairman Lagasse introduced the resolution, an explanation of the resolution was provided by E. Keith Cunningham, Jr., LHC Executive Director ("ED"), and discussion followed.

A motion was made by Mr. Ferdinand and seconded by Ms. Rack to favorably recommend the resolution to the Full Board for approval. The motion passed unanimously.

- **Discussion regarding HUD Notice of Complaint regarding the LHC's Administration of the HOME Investment Partnerships ("HOME") Program.**

ED Cunningham introduced LHC Internal Audit Supervisor Collette Mathis and LHC Senior Attorney Christine Bratkowski, who presented a report, answered questions from the Board, and additional discussions followed.

The Record reflected the arrivals of Mr. Donald B. Vallee at 9:18am and Ms. Jennifer Vidrine at 9:20am.

Mr. Vallee requested a timeline of tasks needing to be completed, and inquired as to whether the Legislative Auditor had been notified of the matter. ED Cunningham advised that such would be done via proper communications protocols.

Mr. Vallee inquired as to whether outside counsel had been explored to assist in the matter. ED Cunningham advised the matter was pending further discussions thereof with HUD to determine future recourses, and that progress reports would be sent periodically to the Board.

➤ **Discussion regarding LHC Fiscal Year Operating Budget update.**

Chairman Lagasse requested that discussions on the aforementioned matter be held until the May 25, 2017 Special Board Meeting.

➤ **Presentation regarding Permanent Supportive Housing (“PSH”) and Emergency Solutions Grant (“ESG”) Programs.**

Louisiana Housing Authority Executive Director Nicole Sweazy gave a very information PowerPoint presentation on the PSH and ESG Programs.

Thereafter was a question and answer session on the aforementioned by Ms. Sweazy and the Board.

➤ **Resolution regarding amendments to the 2017 Spring Notice of Funding Availability (“NOFA”).**

Chairman Lagasse moved that the aforementioned matter be withdrawn. There being no opposition, the matter was **WITHDRAWN** via unanimous consent.

➤ **Resolution regarding NOFA for the Multifamily Restoration Loan Funding Program (“MRLF Program”).**

ED Cunningham introduced the matter along with LHC Director of Recovery Housing (“DRH”) Robby Bizot.

Mr. Vallee noted his concern about the minimal oversight by LHC over the program with no true authority to make any changes without OCD and/or the RESTORE Task Force approval.

ED Cunningham and COO Bradley Sweazy noted that LHC was not the funds recipient, but was only administering the program.

The resolution was favorably recommended by the AFC to the Full Board for approval. The motion passed via unanimous consent.

➤ **Resolution approving administrative changes to the Small Rental Property Program "SRRP".**

The Record reflected the arrival of Mr. Michael T. Anderson at 10:32am.

Mr. Vallee noted that since he was a participant in the SRPP, and having been advised by Legal counsel, that he was recusing himself from any discussions on the matter.

On a motion by Mr. Rack and seconded by Ms. Vidrine, the matter passed, with one RECUSAL from Board Member Vallee.

➤ **Resolution regarding NOFA for the Neighborhood Landlord Rental Program (NLRP).**

DRH Bizot went over the specifics of the matter.

Mr. Vallee inquired about outreach efforts initiated. The Board noted their support of the NLRP.

A motion was made by Mr. Vallee and seconded by Ms. Rack to favorably recommend the resolution to the Full Board for approval. The motion passed unanimously.

Other Business

None.

Adjournment

There being no other matters to discuss, Mr. Rack offered a motion for adjournment that was seconded by Ms. Vidrine. There being no discussion or opposition, the motion passed unanimously.

The AFC meeting adjourned at 10:48am.

Board Secretary Barry E. Brooks



Administrative and Finance Committee Roll Call

LOUISIANA HOUSING CORPORATION BOARD OF DIRECTORS

Wednesday, May 10, 2017 Meeting

Place: V. Jean Butler Board Room

Members: 5

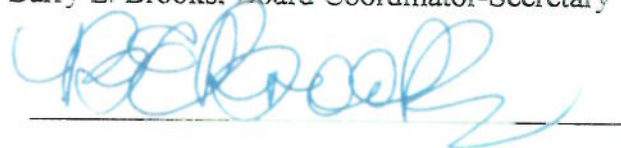
Date: May 10, 2017

Quorum: 3

Time: 9:00 A.M. (actual start time of 9:15 A.M.)

BOARD MEMBER	PRESENT	ABSENT
1. Committee Chairman Elton M. Lagasse	X	
2. Committee Member Thomas L. Enright		X
3. Committee Member Willie Rack	X	
4. Committee Member Donald B. Vallee (arrived @ 9:18 A.M.)	X	
5. Committee Member Gillis R. Windham	X	
6. Board Member Michael T. Anderson (arrived @ 10:32 A.M.)	X	
7. Board Member Tammy P. Earles		X
8. Board Member Larry Ferdinand	X	
9. Board Vice-Chairwoman Jennifer Vidrine (arrived @ 9:20 A.M.)	X	
10. Board Chairman Lloyd "Buddy" Spillers	X	
11. VACANT		

Roll Call taken by Barry E. Brooks, Board Coordinator-Secretary





LOUISIANA HOUSING CORPORATION

LHC BOARD OF DIRECTORS ADMINISTRATIVE AND FINANCE COMMITTEE MEETING

Wednesday, May 10, 2017 @ 9:00 A.M.

Guest Sign-In Sheet

GUEST NAME	FIRM
PLEASE, PLEASE PRINT	
1. Eran Holladay	LDG Development
2. Scott Brian	LDG Development
3. Lisa Mueller	Franklin Assoc
4. W. Meyer	
5. Lisa M. Harrington	JEFF CRP

AFCM
PLEASE PRINT CLEARLY

GUEST NAME

FIRM

6. Charles Tink	
7. Gordon W	Gordon W
8. John Carpenter	Franklin Associates
9. Todd Little	Little & Assoc.
10. Chagene Little	LAATP
11. Juonne Emerson	RRHLA
12. Ray Eysaugh	A/C. BAWM
13.	
14.	
15.	
16.	
17.	
18.	



LHC Properties Reports

Board of Directors Meeting

October 11, 2017



Mid City Gardens Trend Report

June 01, 2017 to August 31, 2017												
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Average Vacant 3BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
June, 2017												
0	84%	51	10	4	2	4	0	2	4	5	1	83%
July, 2017												
0	80%	48	12	3	3	6	0	1	3	7	2	79%
August, 2017												
0	77%	46	14	3	4	8	0	2	3	5	4	76%

Property Address: 1690 North Blvd
Baton Rouge, LA 70802

Total Units: 60
1 Bedrooms: 16
2 Bedrooms: 24
3 Bedrooms: 20

Management Company: Latter & Blum
Property Manager: Sylvia Dunn
Property Manager Email: midcitygardens@latterblumpm.com
Property Manager Phone: 225-302-5544

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	3,864.00	3,800.00	154.00	4.05	7,908.00	7,600.00	308.00	4.05	45,600.00
5050 Market Rent	37,859.00	41,063.00	-3,204.00	-7.80	75,763.00	82,126.00	-6,363.00	-7.75	482,755.00
5051 Less-Vacancy	-10,808.00	-2,100.00	-8,708.00	-414.67	-19,136.00	-4,200.00	-14,936.00	-355.62	-25,200.00
5052 Loss/Gain to Lease	-475.00	-750.00	275.00	36.67	-1,064.00	-1,500.00	436.00	29.07	-9,000.00
5060 Less-Concessions	-630.00	0.00	-630.00	N/A	-630.00	0.00	-630.00	N/A	0.00
5066 Write-Offs/Bad Debt Allowance	-3,591.50	0.00	-3,591.50	N/A	-3,448.50	0.00	-3,448.50	N/A	0.00
5072 Prior Month Rent Adjustments	1,212.00	0.00	1,212.00	N/A	1,212.00	0.00	1,212.00	N/A	0.00
5081 TOTAL RENTAL INCOME	27,520.50	42,013.00	-14,492.50	-34.50	60,604.50	84,026.00	-23,421.50	-27.87	504,155.00
TENANT OTHER INCOME									
5170 Locks & Keys	0.00	10.00	-10.00	-100.00	-75.00	20.00	-95.00	-475.00	120.00
5182 Security Deposit Forfeits	1,030.00	0.00	1,030.00	N/A	1,030.00	0.00	1,030.00	N/A	350.00
5200 Late Fees	821.50	900.00	-78.50	-8.72	1,571.50	1,800.00	-228.50	-12.69	10,800.00
5210 NSF Fees	50.00	0.00	50.00	N/A	50.00	210.00	-160.00	-76.19	100.00
5220 Application Fees	455.00	100.00	355.00	355.00	665.00	200.00	465.00	232.50	1,200.00
5230 Cleaning, Damages, etc	350.00	120.00	230.00	191.67	80.00	240.00	-160.00	-66.67	1,440.00
5287 TOTAL TENANT OTHER INCOME	2,708.50	1,130.00	1,578.50	139.61	3,321.50	2,470.00	851.50	34.47	14,010.00
OTHER INCOME									
5500 Laundry Income	57.17	80.00	-22.83	-28.54	57.17	160.00	-102.83	-64.27	960.00
5587 TOTAL OTHER INCOME	57.17	80.00	-22.83	-28.54	57.17	160.00	-102.83	-64.27	960.00
5680 TOTAL REVENUE	30,284.17	43,223.00	-12,938.83	-29.94	63,983.17	86,656.00	-22,672.83	-33.16	519,126.00
OPERATING EXPENSES									
CLEANING									
6100 Paper/Janitorial Supplies	0.00	20.00	20.00	100.00	13.57	40.00	-26.43	66.08	240.00

Budget Comparison

Period = Aug 2017

Book = Actual

Page 2

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6170 Trash Removal	736.00	500.00	-236.00	-47.20	955.52	1,000.00	44.48	4.45	6,000.00
6180 TOTAL CLEANING	736.00	520.00	-216.00	-41.54	959.09	1,040.00	70.91	8.82	6,240.00
6200 REPAIRS & MAINTENANCE									
6207 Appliance Repair	34.87	30.00	-4.87	-16.23	34.87	60.00	25.13	41.88	360.00
6218 Bulbs & Ballast Supplies	0.00	150.00	150.00	100.00	1,015.75	300.00	-715.75	-238.58	1,800.00
6225 Electrical	187.24	200.00	12.76	6.38	412.87	400.00	-12.87	-3.09	2,400.00
6230 Elevator Contract	307.83	310.00	2.17	0.70	1,295.84	620.00	-675.84	-109.01	3,720.00
6235 Fire & Safety	0.00	10.00	10.00	100.00	0.00	20.00	20.00	100.00	1,980.00
6236 Gate Repair	0.00	300.00	300.00	100.00	0.00	600.00	600.00	100.00	3,600.00
6280 HVAC Repairs	1,366.00	0.00	-1,366.00	N/A	1,844.50	350.00	-1,494.50	-427.00	1,050.00
6285 HVAC Supplies	117.69	200.00	82.31	41.16	149.03	400.00	250.97	62.74	2,400.00
6300 Keys & Locks	0.00	50.00	50.00	100.00	0.00	100.00	100.00	100.00	600.00
6310 Landscaping	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	500.00
6320 Lawn Maintenance	2,233.33	2,240.00	6.67	0.30	4,466.66	4,650.00	183.34	3.94	27,050.00
6325 Maintenance Supplies	224.83	250.00	25.07	10.03	362.43	500.00	137.57	27.51	3,000.00
6410 Plumbing	145.00	130.00	-15.00	-11.54	145.00	260.00	115.00	44.23	1,560.00
6480 TOTAL REPAIRS & MAINTENANCE	4,616.89	3,870.00	-746.89	-19.30	9,726.45	8,280.00	-1,466.45	-17.75	50,020.00
6500 CONTRACT SERVICES									
6520 Alarm & Monitoring	210.00	210.00	0.00	0.00	420.00	420.00	0.00	0.00	2,520.00
6540 Pest Control	290.00	290.00	0.00	0.00	580.00	580.00	0.00	0.00	3,480.00
6580 Guard Service	9,140.19	8,600.00	459.81	4.79	18,797.60	77,400.00	58,602.40	75.71	115,200.00
6615 Termite Treatment & Renewal	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	750.00
6618 Uniforms	0.00	0.00	0.00	N/A	0.00	100.00	100.00	100.00	200.00
6690 TOTAL CONTRACT SERVICES	9,640.19	10,100.00	459.81	4.55	19,797.60	78,500.00	58,702.40	74.78	122,150.00
6800 MAKE READY EXPENSE									
6802 Appliance Purchase	49.47	0.00	-49.47	N/A	49.47	0.00	-49.47	N/A	0.00
6805 Windows/Blinds/Screen	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	200.00
6820 Carpet/Tile Cleaning	418.00	150.00	-268.00	-178.67	616.00	300.00	-316.00	-105.33	1,800.00
6830 Cleaning	134.85	100.00	-34.85	-34.85	-149.70	200.00	50.30	25.15	1,200.00

Friday, September 22, 2017
06:17 AM

Budget Comparison

Period = Aug 2017

Book = Actuals

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6875 Painting	1,354.38	400.00	-954.38	-238.60	1,354.38	3,800.00	2,445.62	64.38	4,800.00
6880 Sheetrock & Drywall Repairs	0.00	0.00	0.00	N/A	0.00	50.00	50.00	100.00	200.00
6890 TOTAL MAKE READY EXPENSE	1,354.38	400.00	-1,308.70	-201.03	2,189.55	4,350.00	2,160.45	50.13	5,200.00
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	4,017.90	2,666.67	-1,351.23	-50.67	6,884.56	5,333.34	-1,351.22	-25.34	32,633.36
6913 Maintenance	2,092.53	2,773.33	680.80	24.55	3,880.65	5,546.66	1,666.01	30.04	33,279.96
6920 Housekeeping/Maid Salary	928.00	720.00	-108.00	-15.00	1,548.00	1,440.00	-108.00	-7.50	8,928.00
6952 Payroll Taxes	2,081.53	1,826.10	-255.43	-13.99	3,833.97	3,652.20	-18.23	0.50	21,956.40
6985 Health Insurance	260.82	413.88	152.86	36.95	521.64	827.36	305.72	36.95	4,964.16
6993 Temporary/Contract Labor	3,084.00	0.00	-3,084.00	N/A	5,928.00	0.00	-5,928.00	N/A	0.00
6997 TOTAL PAYROLL & RELATED EXPENSES	12,364.78	8,399.78	-3,965.00	-47.20	21,896.82	16,789.58	-5,097.28	-30.34	101,661.88
7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees -LBPMI	225.00	225.00	0.00	0.00	450.00	450.00	0.00	0.00	2,700.00
7005 Administrative Fee-LBPMI	50.00	50.00	0.00	0.00	100.00	100.00	0.00	0.00	600.00
7007 Answering Service	63.00	63.00	0.00	0.00	126.00	126.00	0.00	0.00	756.00
7009 Bank Charges	113.64	80.00	-33.64	-42.05	227.88	160.00	-67.88	-42.42	960.00
7010 Office Equipment Rental	41.00	41.00	0.00	0.00	82.00	82.00	0.00	0.00	492.00
7013 Credit Bureau	174.29	75.00	-99.29	-132.39	195.29	150.00	-45.29	-30.19	900.00
7016 Employee Mileage, Meals & Education	50.00	50.00	0.00	0.00	93.00	100.00	7.00	7.00	720.00
7021 Office Rent Expense	840.00	840.00	0.00	0.00	1,680.00	1,680.00	0.00	0.00	10,080.00
7025 Office Expense	37.40	50.00	12.60	25.20	37.40	100.00	62.60	62.60	600.00
7030 Office Supplies	123.78	75.00	-48.78	-65.04	394.69	600.00	205.31	34.22	900.00
7045 Postage & Overnight Mail	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	20.00
7060 Professional Fees	-359.50	0.00	359.50	N/A	381.35	130.00	-251.35	-193.35	780.00
7070 Telephone	642.09	650.00	7.91	1.22	1,756.05	1,800.00	-43.95	-35.08	7,800.00
7080 TOTAL ADMINISTRATIVE EXPENSES	2,000.70	2,199.00	198.30	9.02	5,623.88	4,978.00	-645.88	-10.86	27,308.00

Budget Comparison

Period = Aug 2017

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7100 MANAGEMENT FEES									
7115 Management Fees-LBPMI	1,800.00	2,377.27	577.27	24.28	3,500.00	4,754.54	1,154.54	24.28	28,551.99
7145 TOTAL MANAGEMENT FEES	1,800.00	2,377.27	577.27	24.28	3,500.00	4,754.54	1,154.54	24.28	28,551.99
7150 MARKETING									
7153 Advertising	750.00	250.00	-500.00	-200.00	1,000.00	2,000.00	1,000.00	50.00	3,000.00
7154 Customer Relations	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	150.00
7180 TOTAL MARKETING	750.00	250.00	-500.00	-200.00	1,000.00	2,000.00	1,000.00	50.00	3,150.00
7200 UTILITIES									
7210 Electricity	5,416.78	5,200.00	783.22	12.63	13,291.07	12,400.00	-891.07	-7.19	74,400.00
7212 Electricity-Vacant Space	831.17	120.00	-711.17	-592.54	1,336.57	240.00	-1,096.57	-456.80	1,440.00
7230 Water	1,410.35	1,400.00	-10.35	-0.74	2,810.35	2,800.00	-10.35	-0.37	16,800.00
7235 Sewer	1,894.95	2,300.00	405.05	17.61	3,918.85	4,800.00	880.05	14.78	27,600.00
7242 Internet Service	300.07	500.00	199.93	39.99	523.25	1,000.00	476.75	47.68	5,000.00
7280 TOTAL UTILITIES	9,853.32	10,520.00	866.68	6.84	21,831.18	21,040.00	-841.19	-4.00	126,240.00
7405 TAXES & INSURANCE									
7460 Property & Liability Insurance	2,958.58	2,958.58	0.00	0.00	5,917.16	5,917.16	0.00	0.00	35,502.96
7480 TOTAL TAXES & INSURANCE	2,958.58	2,958.58	0.00	0.00	5,917.16	5,917.16	0.00	0.00	35,502.96
7559 TOTAL OPERATING EXPENSES	46,877.16	41,844.63	-4,882.53	-11.55	92,481.52	147,839.26	55,167.74	37.36	508,024.83
8275 NET OPERATING INCOME	-16,392.99	1,378.37	-17,771.36	-1,285.30	-28,498.35	-60,893.26	32,494.91	53.27	10,101.17
8289 NON OPERATING									
8870 NET AFTER NON OPERATING	-16,392.99	1,378.37	-17,771.36	-1,285.30	-28,498.35	-60,893.26	32,494.91	53.27	10,101.17
9801 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									

Budget Comparison

Period in Aug 2017

Book = Actual

Page 5:

	P/D Actual	P/D Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
9610 Carpet Replacement	2,503.90	0.00	-2,503.90	N/A	3,404.44	3,200.00	-204.44	-6.39	4,200.00
9620 HVAC Replacement	0.00	0.00	0.00	N/A	786.57	1,300.00	513.43	39.49	0.00
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	2,503.90	0.00	-2,503.90	N/A	4,191.01	4,500.00	308.99	6.87	4,200.00
9785 NET BEFORE DEPRECIATION & AMORTIZATION	-18,896.89	1,378.37	-20,275.26	-1,470.96	-32,889.36	-65,483.26	32,783.90	50.08	5,801.17
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	41,815.54	0.00	-41,815.54	N/A	83,631.08	0.00	-83,631.08	N/A	0.00
9850 TOTAL DEPRECIATION & AMORTIZATION	41,815.54	0.00	-41,815.54	N/A	83,631.08	0.00	-83,631.08	N/A	0.00
9997 NET INCOME (LOSS)	-50,712.43	1,378.37	-52,090.80	-4,594.65	-119,320.44	-65,483.26	-50,837.18	-77.83	5,801.17



Village de Jardin Trend Report

June 01, 2017 to August 31, 2017											
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
June, 2017											
0	99%	222	2	2	0	0	1	2	12	3	98%
July, 2017											
0	99%	221	3	2	1	0	2	3	7	7	99%
August, 2017											
0	98%	221	4	2	2	0	5	3	13	16	99%



Property Address: 8800 Lake Forest Blvd
 New Orleans, LA 70127

Total Units: 224
1 Bedrooms: 134
2 Bedrooms: 90

Property Manager: Temille Esnault
Property Manager Email: tesnault@latterblumpm.com
Property Manager Phone: 504-309-8011

Management Company: Latter & Blum
Christopher Riggs
criggs@latterblumpm.com

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	18,117.00	16,250.00	1,867.00	11.49	36,364.00	32,500.00	3,864.00	11.89	195,000.00
5050 Market Rent	135,883.00	137,550.00	-1,667.00	-1.36	271,236.00	276,100.00	-3,864.00	-1.40	1,660,600.00
5051 Less-Vacancy	-2,429.00	-6,152.00	3,723.00	60.52	-5,232.80	-10,768.00	5,535.20	51.40	-37,672.00
5052 Loss/Gain to Lease	7,410.00	7,000.00	410.00	5.88	14,320.00	14,000.00	320.00	2.29	94,000.00
5054 Less-Employee Apartments	0.00	-900.00	900.00	100.00	0.00	-1,800.00	1,800.00	100.00	-10,800.00
5060 Less-Concessions	-800.00	0.00	-800.00	N/A	-1,600.00	0.00	-1,600.00	N/A	0.00
5066 Write-Offs/Bad Debt Allowance	-390.00	-300.00	-90.00	-30.00	-390.00	-600.00	210.00	35.00	-3,600.00
5072 Prior Month Rent Adjustments	125.00	0.00	125.00	N/A	400.00	0.00	400.00	N/A	0.00
5081 TOTAL RENTAL INCOME	157,716.00	163,448.00	4,288.00	2.78	315,097.40	308,454.00	6,883.40	2.16	1,847,528.00
TENANT OTHER INCOME									
5170 Locks & Keys	95.00	0.00	95.00	N/A	95.00	0.00	95.00	N/A	0.00
5200 Security Deposit Forfeits	-125.00	300.00	-425.00	-141.67	-125.00	300.00	-425.00	-141.67	2,100.00
5210 Late Fees	550.00	700.00	-150.00	-21.43	1,200.00	1,400.00	-200.00	-14.29	8,400.00
5220 NSF Fees	0.00	35.00	-35.00	-100.00	0.00	35.00	-35.00	-100.00	210.00
5230 Application Fees	245.00	0.00	245.00	N/A	350.00	0.00	350.00	N/A	0.00
5235 Cleaning, Damages, etc.	275.00	100.00	175.00	175.00	317.60	175.00	142.60	81.49	1,050.00
5240 Month-to-Month Fees	250.00	175.00	75.00	42.86	475.00	350.00	125.00	35.71	2,100.00
5270 Pet Fees	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	900.00
5293 Cable Television Income	0.00	0.00	0.00	N/A	12,491.51	0.00	12,491.51	N/A	0.00
5297 TOTAL TENANT OTHER INCOME	1,290.00	1,310.00	-20.00	-1.53	14,804.11	2,260.00	12,544.11	555.05	14,760.00
OTHER INCOME									
5560 Laundry Income	995.05	850.00	145.05	17.06	1,757.04	1,700.00	57.04	3.36	10,200.00
5567 TOTAL OTHER INCOME	995.05	850.00	145.05	17.06	1,757.04	1,700.00	57.04	3.36	10,200.00
6990 TOTAL REVENUE	160,001.05	165,608.00	4,393.05	2.82	331,638.55	312,384.00	19,254.55	6.17	1,972,488.00

Village de Jolies - MIF (no8801)
Budget Comparison
 Period = Aug 2017
 Book = Actual

6000	OPERATING EXPENSES	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6100	CLEANING									
6170	Trash Removal	1,157.94	1,250.00	92.06	7.36	2,298.77	2,500.00	201.23	8.05	15,000.00
6190	TOTAL CLEANING	1,157.94	1,250.00	92.06	7.36	2,298.77	2,500.00	201.23	8.05	15,000.00
6200	REPAIRS & MAINTENANCE									
6207	Appliance Repair	11.95	200.00	188.04	94.02	541.47	400.00	-141.47	-35.37	2,400.00
6225	Electrical	95.00	850.00	945.00	111.18	95.00	1,700.00	1,605.00	94.41	10,200.00
6232	Elevator Repairs	732.92	1,200.00	467.08	39.92	1,485.84	2,400.00	934.16	38.92	14,400.00
6235	Fire & Safety	0.00	45.00	45.00	100.00	0.00	90.00	90.00	100.00	3,950.00
6280	HVAC Repairs	2,328.16	2,500.00	171.84	6.87	5,246.39	5,000.00	-246.39	-4.93	29,450.00
6285	HVAC Supplies	0.00	125.00	125.00	100.00	0.00	1,125.00	1,125.00	100.00	5,000.00
6300	Keys & Locks	0.00	100.00	100.00	100.00	0.00	200.00	200.00	100.00	1,200.00
6320	Lawn Maintenance	3,316.83	4,800.00	1,483.17	30.90	6,633.66	8,300.00	1,666.34	20.08	46,000.00
6325	Maintenance Supplies	1,812.79	600.00	-1,212.79	-202.13	3,327.52	1,200.00	-2,127.52	-177.28	7,200.00
6410	Plumbing	1,341.50	500.00	-841.50	-168.30	1,861.50	1,000.00	-861.50	-86.15	6,000.00
6450	Interior Repairs	0.00	250.00	250.00	100.00	0.00	500.00	500.00	100.00	3,000.00
6480	Miscellaneous R&M	0.00	400.00	400.00	100.00	305.90	800.00	494.70	61.84	4,800.00
6490	TOTAL REPAIRS & MAINTENANCE	8,449.16	11,570.00	2,120.84	-18.33	19,478.68	22,715.00	3,236.32	14.26	133,600.00
6500	CONTRACT SERVICES									
6520	Alarm & Monitoring	1,917.39	0.00	-1,917.39	N/A	1,917.39	0.00	-1,917.39	N/A	0.00
6540	Pest Control	1,050.00	1,120.00	70.00	6.25	2,400.00	2,240.00	-160.00	-7.14	13,440.00
6580	Guard Service	27,127.86	14,250.00	-12,877.86	-90.37	37,487.95	28,500.00	-8,987.95	-31.57	171,000.00
6615	Terrace Treatment & Renewal	0.00	2,000.00	2,000.00	100.00	0.00	2,000.00	2,000.00	100.00	4,000.00
6618	Uniforms	0.00	0.00	0.00	N/A	0.00	150.00	150.00	100.00	1,200.00
6690	TOTAL CONTRACT SERVICES	30,095.25	17,370.00	-12,725.25	-73.26	41,815.34	32,890.00	-8,925.34	-27.14	189,640.00
6800	MAKE READY EXPENSE									
6802	Appliance Purchase	495.00	0.00	-495.00	N/A	495.00	0.00	-495.00	N/A	0.00
6805	Windows/Blinds/Screens	0.00	35.00	35.00	100.00	0.00	70.00	70.00	100.00	420.00

Thursday, September 21, 2017
 6:14 PM

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6820 Carpet/Tile Cleaning	0.00	50.00	50.00	100.00	0.00	2,050.00	2,050.00	100.00	8,400.00
6830 Cleaning	1,371.77	300.00	-1,071.77	-357.26	2,333.27	600.00	-1,733.27	-288.88	3,600.00
6870 Dry Wall Repairs	0.00	75.00	75.00	100.00	0.00	150.00	150.00	100.00	900.00
6875 Painting	0.00	600.00	600.00	100.00	0.00	1,200.00	1,200.00	100.00	7,200.00
6885 Miscellaneous Make Ready	0.00	65.00	65.00	100.00	0.00	130.00	130.00	100.00	780.00
6880 TOTAL MAKE READY EXPENSE	1,866.77	1,125.00	-741.77	-65.94	2,826.27	4,200.00	1,371.73	32.86	21,300.00

6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	4,370.84	4,285.00	-85.84	-2.00	10,097.76	8,370.00	-1,527.76	-17.83	51,420.00
6906 Assistant Manager	2,701.35	2,686.00	-15.35	-0.57	4,984.55	5,372.00	377.45	7.03	32,232.00
6910 Leasing Agent	2,229.26	2,250.00	20.74	0.92	4,144.89	4,500.00	355.11	7.89	27,000.00
6914 Maintenance I	3,107.01	3,320.00	212.99	6.42	5,836.74	6,640.00	803.26	12.10	38,840.00
6919 Maintenance II	5,737.31	3,145.00	-591.31	-10.80	6,840.16	6,292.00	-548.16	-8.71	37,752.00
6930 Porter	2,549.10	4,030.00	1,480.90	36.75	5,261.25	8,060.00	2,798.75	34.72	48,360.00
6952 Payroll Taxes	5,606.46	5,915.10	308.64	5.18	11,325.10	11,830.20	505.10	4.27	70,981.20
6965 Health Insurance	413.68	1,000.00	586.32	58.63	827.39	2,000.00	1,172.61	58.63	12,000.00
6997 TOTAL PAYROLL & RELATED EXPENSES	24,717.01	26,932.10	1,915.09	7.19	49,327.81	63,264.20	3,936.39	7.39	319,585.20

7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees -LBPMI	225.00	225.00	0.00	0.00	450.00	450.00	0.00	0.00	2,700.00
7005 Administrative Fees-LBPMI	0.00	50.00	50.00	100.00	0.00	100.00	100.00	100.00	600.00
7009 Bank Charges	120.49	95.00	-25.49	-26.83	280.99	190.00	-90.99	-47.88	1,140.00
7010 Office Equipment Rental	206.38	225.00	19.62	8.72	418.45	450.00	31.55	7.01	2,700.00
7013 Credit Bureau	0.00	125.00	125.00	100.00	50.00	250.00	200.00	80.00	1,500.00
7016 Employee Mileage/Meals & Education	104.30	250.00	145.70	58.28	479.53	500.00	20.47	4.08	3,500.00
7025 Office Expense	0.00	275.00	275.00	100.00	168.98	550.00	380.02	69.09	3,300.00
7045 Postage & Overnight Mail	0.00	25.00	25.00	100.00	0.00	50.00	50.00	100.00	300.00
7060 Professional Fees	491.80	0.00	-491.80	N/A	676.80	625.00	-51.80	-8.28	1,625.00
7070 Telephone	479.57	1,050.00	570.43	54.33	2,277.17	2,100.00	-177.17	-8.44	12,500.00

		PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7000	TOTAL ADMINISTRATIVE EXPENSES	1,628.54	2,320.00	893.48	29.89	4,002.52	5,285.00	482.48	8.78	29,985.00
7100	MANAGEMENT FEES									
7115	Management Fees-LBPMI	8,758.19	8,582.17	-176.02	-2.05	17,502.69	17,164.34	-338.35	-1.97	102,986.00
7145	TOTAL MANAGEMENT FEES	8,758.19	8,582.17	-176.02	-2.05	17,502.69	17,164.34	-338.35	-1.97	102,986.00
7150	MARKETING									
7153	Advertising	-906.25	1,000.00	1,906.25	190.62	-277.26	2,000.00	2,277.25	113.86	12,000.00
7154	Customer Relations	0.00	150.00	150.00	100.00	395.34	300.00	-95.34	-31.78	1,800.00
7160	Leasing Commission	0.00	100.00	100.00	100.00	575.00	200.00	-375.00	-487.50	1,200.00
7165	Leasing Expense	0.00	100.00	100.00	100.00	0.00	200.00	200.00	100.00	1,200.00
7180	Referral Fees	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	500.00
7180	TOTAL MARKETING	-906.25	1,350.00	2,256.25	167.13	633.09	2,700.00	2,066.91	74.33	16,700.00
7200	UTILITIES									
7209	Electricity-Income	0.00	-2,800.00	2,800.00	100.00	0.00	-5,800.00	5,800.00	100.00	-33,600.00
7210	Electricity	35,450.41	25,000.00	-10,450.41	-41.80	72,034.61	50,000.00	-22,034.61	-44.07	300,000.00
7212	Electricity-Vacant Space	125.89	60.00	-75.89	-61.78	301.22	100.00	-201.22	-201.22	600.00
7230	Water	2,500.00	6,000.00	3,500.00	58.33	3,000.00	12,000.00	9,000.00	75.00	72,000.00
7235	Sewer	3,500.00	8,100.00	4,600.00	56.79	5,350.00	16,200.00	10,850.00	89.98	97,200.00
7289	Utilities - Reimbursements	-8,106.31	0.00	9,106.31	N/A	-12,761.39	0.00	12,761.39	N/A	0.00
7290	TOTAL UTILITIES	32,468.99	41,960.00	9,490.01	22.80	67,923.44	89,300.00	16,976.56	18.04	503,400.00
7405	TAXES & INSURANCE									
7460	Property & Liability Insurance	8,789.92	8,789.00	-0.92	-0.01	17,579.94	17,578.00	-1.84	-0.01	105,488.00
7490	TOTAL TAXES & INSURANCE	8,789.92	8,789.00	-0.92	-0.01	17,579.94	17,578.00	-1.84	-0.01	105,488.00
7699	TOTAL OPERATING EXPENSES	118,024.52	120,938.27	2,913.75	2.41	224,249.45	242,176.54	17,927.09	7.40	1,487,844.20
8275	NET OPERATING INCOME	41,978.53	34,669.73	7,308.80	21.08	107,409.10	70,217.48	37,191.64	52.97	434,843.80
8289	NON OPERATING									

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6970	41,976.53	34,669.73	7,306.80	21.08	107,409.10	70,217.46	37,191.64	52.97	434,843.80
NET AFTER NON OPERATING									
9550									
ESCROW AND RESERVE									
9556 Reserve Replacement	0.00	4,667.00	4,667.00	100.00	0.00	9,334.00	9,334.00	100.00	56,004.00
9563	0.00	4,667.00	4,667.00	100.00	0.00	9,334.00	9,334.00	100.00	56,004.00
NET ESCROW AND RESERVE									
9601									
CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605 Appliance Purchase	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	800.00
9606 Exterior Improvements	0.00	0.00	0.00	N/A	2,782.25	3,750.00	967.75	25.81	10,500.00
9607 Interior Improvements	0.00	750.00	750.00	100.00	0.00	750.00	750.00	100.00	4,500.00
9610 Carpet Replacement	0.00	0.00	0.00	N/A	0.00	0.00	0.00	N/A	3,600.00
9698	0.00	750.00	750.00	100.00	2,782.25	4,600.00	1,717.75	38.17	19,400.00
TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9795	41,976.53	29,252.73	12,723.80	43.50	104,626.85	66,383.46	48,243.39	85.56	359,439.80
NET BEFORE DEPRECIATION & AMORTIZATION									
9800									
DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	106,974.94	0.00	-106,974.94	N/A	213,949.88	0.00	-213,949.88	N/A	0.00
9850	106,974.94	0.00	-106,974.94	N/A	213,949.88	0.00	-213,949.88	N/A	0.00
TOTAL DEPRECIATION & AMORTIZATION									
9887	-64,998.41	28,252.73	-94,251.14	-322.20	-109,323.03	58,383.46	-165,706.49	-293.89	959,439.80
NET INCOME (LOSS)									



Willowbrook Apartments

Trend Report

June 01, 2017 to August 31, 2017											
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Model Units	Total Move Ins	Total Move Outs	Total Move Notice	Total Pre Leased Units	Forecasted Occupancy Percent
June, 2017											
0	97%	395	12	6	6	2	6	9	43	28	96%
July, 2017											
0	96%	391	13	8	7	2	10	11	48	44	96%
August, 2017											
0	96%	390	21	10	6	2	12	13	23	23	96%



Property Address: 7001 Bundy Road
New Orleans, LA 70127

Total Units: 408
1 Bedroom: 216
2 Bedrooms: 192
 80 units at 80% AMI

Property Manager: Aloha Ratleff
Property Manager Email: aratleff@laterblumpm.com
Property Manager Phone: 504-218-7750

Management Company: Latter & Blum
Christopher Riggs
criggs@laterblumpm.com

Budget Comparison

Period = Aug 2017

Book = Actual

Page 1

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	152,549.00	139,000.00	13,549.00	9.75	302,918.77	278,000.00	24,918.77	8.96	1,668,000.00
5050 Market Rent	145,591.00	157,670.00	-12,079.00	-7.66	283,361.23	315,340.00	-21,978.77	-6.97	1,892,040.00
5051 Less-Vacancy	-12,023.00	17,600.20	-29,623.20	-167.54	-22,755.00	36,600.40	-59,355.40	-163.92	237,336.00
5052 Loss/Gain to Lease	1,865.00	-3,500.00	5,365.00	156.14	3,500.00	-7,000.00	10,500.00	150.00	-42,000.00
5053 Less-Model Units/Office/Storage	-1,470.00	-1,470.00	0.00	0.00	-2,940.00	-2,940.00	0.00	0.00	-17,640.00
5054 Less-Employee Apartments	0.00	-795.00	795.00	100.00	0.00	-1,590.00	1,590.00	100.00	-9,540.00
5060 Less-Concessions	-500.00	-1,500.00	1,000.00	66.67	-1,000.00	-3,000.00	2,000.00	66.67	-18,000.00
5061 Additional Rent	50.00	0.00	50.00	N/A	50.00	0.00	50.00	N/A	0.00
5068 Write-Offs/Bad Debt Allowance	-1,818.98	-3,153.40	1,333.42	42.29	-2,937.67	-6,306.80	3,369.13	53.42	-37,840.80
5067 Prior Month Agency Adjustments	2,224.00	0.00	2,224.00	N/A	3,282.77	0.00	3,282.77	N/A	0.00
5072 Prior Month Rent Adjustments	-543.00	0.00	-543.00	N/A	-1,119.02	0.00	-1,119.02	N/A	0.00
5081 TOTAL RENTAL INCOME	286,023.02	304,051.80	-18,028.78	-5.93	572,861.08	608,103.60	-35,742.52	-5.88	3,672,355.20
TENANT OTHER INCOME									
5170 Locks & Keys	105.00	0.00	105.00	N/A	200.00	0.00	200.00	N/A	0.00
5182 Access/Gate Card Reimb.	115.00	0.00	115.00	N/A	250.00	0.00	250.00	N/A	0.00
5190 Security Deposit Forfeits	50.00	550.00	-500.00	-90.91	300.00	1,100.00	-800.00	-72.73	6,600.00
5200 Late Fees	1,791.00	2,150.00	-359.00	-16.70	3,791.00	4,300.00	-509.00	-11.84	25,800.00
5210 NSF Fees	35.00	0.00	35.00	N/A	35.00	0.00	35.00	N/A	0.00
5220 Application Fees	465.00	-500.00	965.00	-7.00	845.00	-1,000.00	-155.00	-15.50	6,000.00
5235 Cleaning, Damages, etc	1,072.00	6,500.00	-5,428.00	-83.51	2,636.00	13,000.00	-10,364.00	-79.72	78,000.00
5240 Month-to-Month Fees	700.00	200.00	500.00	250.00	1,450.00	400.00	1,050.00	262.50	2,400.00
5260 Collections	0.00	0.00	0.00	N/A	233.34	0.00	233.34	N/A	0.00
5270 Pet Fees	0.00	300.00	-300.00	-100.00	0.00	300.00	-300.00	-100.00	1,200.00
5295 Tenant Reimbursement	0.00	0.00	0.00	N/A	205.00	0.00	205.00	N/A	0.00
5297 TOTAL TENANT OTHER INCOME	4,333.00	10,200.00	-5,867.00	-57.52	9,535.34	20,100.00	-10,564.66	-52.56	120,000.00

Friday, September 22, 2017
08:19 AM

Wellesbrook Apartments (ns7001)

Budget Comparison

Period = Aug 2017

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5500 OTHER INCOME									
5580 Laundry Income	432.41	500.00	-167.59	-27.98	1,274.29	1,200.00	74.29	6.19	7,200.00
5590 Miscellaneous Income	0.00	65.00	-65.00	-100.00	355.00	215.00	140.00	65.12	885.00
5597 TOTAL OTHER INCOME	432.41	565.00	-232.59	-39.02	1,629.29	1,415.00	214.29	15.14	8,085.00
5880 OTHER INCOME									
5884 Administrative Fees	0.00	35.00	-35.00	-100.00	0.00	70.00	-70.00	-100.00	420.00
5888 TOTAL OTHER INCOME	0.00	35.00	-35.00	-100.00	0.00	70.00	-70.00	-100.00	420.00
5889 TOTAL CORPORATE REVENUE	0.00	35.00	-35.00	-100.00	0.00	70.00	-70.00	-100.00	420.00
5880 TOTAL REVENUE	280,785.13	314,951.80	-24,166.67	-7.67	583,525.71	629,888.80	-46,363.09	-7.33	3,500,840.20
6000 OPERATING EXPENSES									
CLEANING									
6100 Janitorial Contract	650.00	0.00	-650.00	N/A	1,300.00	0.00	-1,300.00	N/A	0.00
6170 Trash Removal	2,600.00	2,350.00	-250.00	-10.64	6,237.70	4,700.00	-1,537.70	-32.72	28,200.00
6180 TOTAL CLEANING	3,250.00	2,350.00	-900.00	-38.30	7,537.70	4,700.00	-2,837.70	-50.38	28,200.00
REPAIRS & MAINTENANCE									
6200 Appliance Repair	1,389.81	350.00	-1,039.81	-297.09	2,148.63	700.00	-1,448.63	-206.95	4,200.00
6218 Bulbs & Ballast Supplies	1,160.03	266.00	-894.03	-396.10	2,188.85	532.00	-1,656.85	-313.32	3,192.00
6226 Electrical	610.77	500.00	-110.77	-22.15	984.94	1,000.00	15.06	1.51	5,000.00
6235 Fire & Safety	99.98	100.00	0.04	0.04	99.98	200.00	100.04	50.02	7,000.00
6236 Gate Repair	205.00	250.00	-45.00	-18.00	615.00	500.00	-115.00	-23.00	5,250.00
6240 Glass, Screen & Window Repair	132.82	50.00	-82.82	-165.64	132.82	100.00	-32.82	-32.82	600.00
6280 HVAC Repairs	659.22	500.00	-159.22	-11.84	1,987.22	1,000.00	-987.22	-88.72	6,000.00
6285 HVAC Supplies	659.22	250.00	-409.22	-123.29	1,895.97	500.00	-1,395.97	-279.19	3,150.00
6300 Keys & Locks	683.98	350.00	-333.98	-85.43	1,163.34	700.00	-463.34	-64.76	4,200.00
6310 Landscaping	0.00	2,000.00	-2,000.00	-100.00	0.00	2,000.00	-2,000.00	-100.00	4,000.00
6320 Lawn Maintenance	3,420.00	3,400.00	-20.00	-0.59	6,840.00	6,800.00	-40.00	-0.59	40,800.00
6325 Maintenance Supplies	579.47	600.00	-20.53	-3.42	1,404.41	1,200.00	-204.41	-17.03	7,200.00

Friday, September 22, 2017
08:13 AM

Budget Comparison

Period = Aug 2017

Back = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6410 Plumbing	1,383.59	1,075.00	-308.59	-28.71	2,156.94	2,150.00	-6.94	-0.32	12,900.00
6430 Roof/Structural	0.00	4,000.00	1,000.00	100.00	1,035.00	2,500.00	1,465.00	58.60	12,500.00
6440 Exterior Repairs	495.44	750.00	254.56	33.94	762.77	1,500.00	737.23	49.15	9,000.00
6450 Interior Repairs	4,297.86	1,500.00	-2,797.86	-186.53	5,404.21	3,000.00	-2,404.21	-80.14	18,000.00
6480 Miscellaneous R&M	1,257.99	300.00	-957.99	-319.33	2,222.61	600.00	-1,622.61	-270.44	3,500.00
6490 TOTAL REPAIRS & MAINTENANCE	16,424.26	13,241.00	-3,183.26	-24.04	30,442.67	24,882.00	-5,460.67	-21.86	147,592.00
6500 CONTRACT SERVICES									
6520 Alarm & Monitoring	3,868.73	350.00	-3,518.73	-1,005.35	12,918.23	700.00	-12,218.23	-1,745.46	10,800.00
6540 Pest Control	450.00	675.00	225.00	33.33	900.00	1,350.00	450.00	33.33	15,400.00
6550 Pool Service	0.00	500.00	500.00	100.00	2,279.88	1,000.00	-1,279.88	-127.98	4,500.00
6580 Guard Service	34,631.84	19,000.00	-15,631.84	-82.27	54,392.07	36,000.00	-18,392.07	-43.14	228,000.00
6618 Uniforms	0.00	50.00	50.00	100.00	0.00	150.00	150.00	100.00	650.00
6680 Miscellaneous Services	99.38	250.00	150.62	60.25	197.82	500.00	302.18	60.44	3,000.00
6690 TOTAL CONTRACT SERVICES	39,049.95	20,625.00	-18,424.95	-87.51	70,888.00	41,700.00	-28,888.00	-69.52	262,460.00
6800 MAKE READY EXPENSE									
6805 Windows/Blinds/Screens	2,565.10	350.00	-2,215.10	-632.88	3,893.93	700.00	-3,193.93	-458.28	4,200.00
6820 Carpet/Tile Cleaning	545.00	800.00	255.00	31.88	1,125.00	1,400.00	275.00	19.64	5,400.00
6825 Carpet & Tile Replacement	1,314.64	2,000.00	685.36	34.27	3,251.15	4,000.00	748.85	18.72	24,000.00
6830 Cleaning	1,361.66	400.00	-961.66	-240.39	2,499.99	800.00	-1,699.99	-212.50	4,800.00
6870 Dry Wall Repairs	0.00	125.00	125.00	100.00	0.00	250.00	250.00	100.00	1,500.00
6875 Painting	12,411.87	2,000.00	-10,411.87	-520.59	17,212.75	4,000.00	-13,212.75	-330.32	24,000.00
6880 Sheetrock & Drywall Repairs	3,655.28	0.00	-3,655.28	N/A	7,345.28	0.00	-7,345.28	N/A	0.00
6885 Miscellaneous-Make Ready	0.00	250.00	250.00	100.00	97.85	500.00	402.15	80.43	3,000.00
6890 TOTAL MAKE READY EXPENSE	21,853.45	5,825.00	-16,028.45	-269.83	35,425.95	11,650.00	-23,775.95	-204.08	70,800.00
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	7,569.87	4,484.00	-3,105.87	-69.58	14,817.71	8,928.00	-5,889.71	-65.97	53,588.00
6906 Assistant Manager	2,787.28	3,000.00	212.72	7.09	5,103.49	6,000.00	896.51	14.94	36,000.00
6910 Leasing Agent	1,744.56	4,650.00	2,905.44	62.48	1,744.56	9,300.00	7,555.44	81.24	55,800.00

Budget Comparison

Period = Aug 2017

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6913 Maintenance	7,974.22	0.00	-7,974.22	N/A	15,529.71	0.00	-15,529.71	N/A	0.00
6914 Maintenance I	2,970.31	4,000.00	1,029.69	25.74	5,645.34	8,000.00	2,354.66	29.42	48,000.00
6919 Maintenance II	0.00	5,500.00	5,500.00	100.00	0.00	11,000.00	11,000.00	100.00	56,000.00
6920 Housekeeping/Maid Salary	0.00	2,080.00	2,080.00	100.00	0.00	4,105.00	4,105.00	100.00	24,905.00
6922 Make Ready I	0.00	2,585.00	2,585.00	100.00	0.00	5,170.00	5,170.00	100.00	31,020.00
6990 Porter	5,002.99	2,167.00	-2,835.99	-130.87	7,287.69	4,334.00	-2,953.69	-68.16	28,004.00
6952 Payroll Taxes	7,880.76	7,071.60	-789.16	-11.16	14,592.89	13,920.60	-672.29	-4.83	84,636.60
6985 Health Insurance	827.36	1,241.00	413.64	33.33	1,654.72	2,482.00	827.28	33.33	14,892.00
6997 TOTAL PAYROLL & RELATED EXPENSES	38,737.35	38,758.60	21.25	0.06	68,377.11	73,239.80	6,862.69	9.37	440,825.60

7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees -LBPMI	225.00	225.00	0.00	0.00	450.00	450.00	0.00	0.00	2,700.00
7005 Administrative Fee-LBPMI	0.00	50.00	50.00	100.00	0.00	100.00	100.00	100.00	500.00
7007 Answering Service	82.50	75.00	-7.50	-10.00	165.00	225.00	60.00	26.67	975.00
7008 Bank Charges	235.08	150.00	-85.08	-36.72	442.19	250.00	-192.19	-76.88	1,750.00
7010 Office Equipment Rental	100.74	425.00	324.26	76.30	425.74	850.00	424.26	49.91	5,100.00
7013 Credit Bureau	210.80	400.00	189.40	47.35	421.20	800.00	378.80	47.35	4,800.00
7016 Employee Mileage, Meals & Education	269.48	400.00	130.52	32.63	781.03	800.00	18.97	2.37	4,800.00
7025 Office Expense	1,091.41	600.00	-491.41	-81.90	1,538.06	600.00	-938.06	-156.34	6,600.00
7030 Office Supplies	0.00	0.00	0.00	N/A	0.00	600.00	600.00	100.00	600.00
7045 Postage & Overnight Mail	0.00	25.00	25.00	100.00	17.06	50.00	32.94	65.88	300.00
7060 Professional Fees	2,414.60	450.00	-1,964.60	-436.58	1,961.10	1,200.00	-761.10	-63.42	5,700.00
7070 Telephone	707.05	670.83	-36.22	-5.40	1,405.94	1,341.66	-64.28	-4.79	8,050.00
7080 TOTAL ADMINISTRATIVE EXPENSES	5,336.46	3,470.83	-1,865.63	-33.76	7,607.32	7,268.86	-340.86	-4.69	41,975.00

7100 MANAGEMENT FEES									
7115 Management Fees-LBPMI	16,143.55	12,240.00	-3,903.55	-31.89	32,344.84	22,849.21	-9,495.63	-41.56	145,249.21
7145 TOTAL MANAGEMENT FEES	16,143.55	12,240.00	-3,903.55	-31.89	32,344.84	22,849.21	-9,495.63	-41.56	145,249.21

7150 MARKETING									
7153 Advertising	2,375.40	2,250.00	-125.40	-5.57	5,067.80	4,500.00	-567.80	-12.62	27,000.00

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7154 Customer Relations	1,128.16	650.00	-478.16	-73.56	1,843.00	1,300.00	-543.00	-41.77	7,800.00
7160 Leasing Commission	1,425.00	600.00	-825.00	-137.50	2,275.00	1,200.00	-1,075.00	-89.58	7,200.00
7180 Referral Fees	200.00	400.00	200.00	50.00	600.00	800.00	200.00	25.00	4,800.00
7180 TOTAL MARKETING	5,128.56	3,900.00	-1,228.56	-31.50	9,785.80	7,800.00	-1,985.80	-25.46	46,800.00
7200 UTILITIES									
7210 Electricity	8,348.12	7,250.00	-1,098.12	-15.15	17,006.34	15,100.00	-1,906.34	-12.62	87,600.00
7212 Electricity-Vacant Space	2,245.54	850.00	-1,395.54	-164.18	3,682.75	1,700.00	-1,982.75	-109.57	10,200.00
7230 Water	12,575.40	9,900.00	-2,675.40	-27.02	26,183.56	19,800.00	-6,383.56	-32.14	116,800.00
7235 Sewer	14,536.77	11,000.00	-3,536.77	-32.15	32,185.70	22,000.00	-10,185.70	-46.30	132,000.00
7280 TOTAL UTILITIES	87,705.83	28,000.00	-59,705.83	-68.02	78,918.35	58,600.00	-20,318.35	-34.67	348,600.00
7405 TAXES & INSURANCE									
7460 Property & Liability Insurance	7,881.67	7,882.00	0.33	0.00	15,763.34	19,034.00	3,270.66	17.16	97,854.00
7480 TOTAL TAXES & INSURANCE	7,881.67	7,882.00	0.33	0.00	15,763.34	19,034.00	3,270.66	17.16	97,854.00
7698 TOTAL OPERATING EXPENSES	189,511.08	135,592.43	-53,918.65	-38.77	354,592.08	271,821.47	-83,070.61	-30.66	1,830,445.81
8275 NET OPERATING INCOME	101,277.06	178,359.37	-78,082.32	-43.63	228,633.63	357,867.13	-129,233.50	-36.11	2,170,384.39
8288 NON OPERATING									
8870 NET AFTER NON OPERATING	101,277.06	178,359.37	-78,082.32	-43.63	228,633.63	357,867.13	-129,233.50	-36.11	2,170,384.39
9580 ESCROW AND RESERVE									
9586 Reserve Replacement	0.00	12,000.00	12,000.00	100.00	0.00	24,000.00	24,000.00	100.00	144,000.00
9583 NET ESCROW AND RESERVE	0.00	12,000.00	12,000.00	100.00	0.00	24,000.00	24,000.00	100.00	144,000.00
9801 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9805 Application Purchase	0.00	600.00	600.00	100.00	0.00	1,200.00	1,200.00	100.00	7,200.00

Budget Comparison

Period = Aug 2017

Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
9606 Exterior Improvements	20,843.51	20,000.00	-843.51	-4.22	36,364.56	22,000.00	-14,364.56	-65.29	121,750.00
9607 Interior Improvements	0.00	2,000.00	2,000.00	100.00	0.00	2,000.00	2,000.00	100.00	22,000.00
9620 HVAC Replacement	0.00	650.00	650.00	100.00	0.00	1,300.00	1,300.00	100.00	3,900.00
9670 Interior Repairs	0.00	0.00	0.00	N/A	0.00	2,000.00	2,000.00	100.00	2,000.00
9888 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	20,843.51	23,250.00	2,406.49	10.35	36,364.56	28,500.00	-7,864.56	-27.58	-156,850.00
9785 NET BEFORE DEPRECIATION & AMORTIZATION	80,433.54	144,109.37	-63,675.83	-44.19	182,269.07	305,387.13	-113,098.06	-37.04	1,888,544.39
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	96,253.50	0.00	-96,253.50	N/A	182,507.00	0.00	-182,507.00	N/A	0.00
9850 TOTAL DEPRECIATION & AMORTIZATION	96,253.50	0.00	-96,253.50	N/A	182,507.00	0.00	-182,507.00	N/A	0.00
9897 NET INCOME (LOSS)	-15,818.96	144,109.37	-159,928.33	-110.98	-237.93	305,387.13	-305,605.06	-100.00	1,888,544.39



Board of Directors

UPDATES AND REPORTS

October 11, 2017

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Louisiana Housing Authority Reports

Board of Directors Meeting

October 11, 2017



LOUISIANA HOUSING CORPORATION

2415 Quail Drive, Baton Rouge, Louisiana 70808 (225) 763-8700

MEMORANDUM

To: Louisiana Housing Corporation Board of Directors

From: Louisiana Housing Authority

Date: October 3, 2017

Re: Geographic expansion of Permanent Supportive Housing Project-Based Voucher program

This memorandum informs the Board of Directors that the Louisiana Housing Authority (LHA) promptly will be expanding operation of the Permanent Supportive Housing Project-based Voucher (PSH PBV) program to operate on a state-wide basis. The PBV program has operated only in the GO Zone. The LHA will request U.S. Department of Housing and Urban Development (HUD) funding already appropriated for the PSH PBV program to support the housing of several hundred additional households not in the GO Zone.

Background

The Supplemental Appropriations Act, 2008, P.L. 110-252 (the Act), authorized \$73 million for permanent supportive housing as referenced in the Road Home Program of the Louisiana Recovery Authority. The funding was envisioned to support 1,000 Shelter Plus Care units (initial 5 years, renewable subject to further appropriations) and 2,000 PBV units (initial year, renewable subject to further appropriations). The LHA began operations in 2009 and leased Shelter Plus Care and PBV units in the GO Zone.

While the Shelter Plus Care program is fully leased, the PBV program is not despite a waiting list of almost 2,000; LHA has drawn HUD funding over time that authorizes support for 1,565 households. It has been difficult to locate and retain sufficient suitable units in the GO Zone whose owners will participate in the PSH PBV program.

The Road Home program consists of a series of responses to address severe housing issues as a result of the destruction caused by Hurricanes Katrina and Rita in 2005. Some elements of the Road Home program were state-wide, such as the Katrina/Rita Homeless Supports and Housing Program. While the GO Zone was established to define an area eligible for use of a special allocation of low-income housing tax credits, the Road Home program is not limited to its boundaries. The reference in the Road Home program to permanent supportive housing is not limited to the Go Zone.

Rationale for expanding the PSH PBV program to operate state-wide

Over the course of the last twelve years Louisiana has experienced hurricanes Katrina, Rita, Gustav, Ike and Isaac, the BP oil spill, Mississippi river flooding, severe tornadoes and the Great Floods of 2016. The entire state has been disaster-impacted and in a constant state of

recovery. Many Louisiana citizens have been affected by more than one of the aforementioned disasters. 56 of the 64 parishes in Louisiana received a federal disaster declaration after the March and August 2016 floods. In the first action plan for the Great Floods of 2016 there is mention of the state receiving another allocation of PSH PBV, but no new vouchers have been appropriated or otherwise allocated to Louisiana for this purpose.

The remaining available PSH PBV funding presents an opportunity for LHA to promptly serve low-income disabled households with great housing needs as a result of a federally declared disaster and fully use the appropriated funds. LHA will request additional funding allocations from HUD on a schedule that will accommodate prompt lease-up of the remaining authorized units outside of the GO Zone.

Since the program inception 2,685 households have been served with PBV thus meeting the allocations for the original 2,000 PSH PBV.

Administrative issues

As a result of the statewide implementation of the Section 811 project rental assistance program, Louisiana already has the infrastructure in place to serve PSH participants outside of the GO Zone. The LHA will need to follow PBV requirements with respect to the lease-up, regarding matters such as establishment of waiting lists and inspections.

LOUISIANA HOUSING AUTHORITY ACTIVITY

Program	Households Served	Funds Disbursed/Total Payments	Balance of Funds	Program End Date
Homeless Supports and Housing – Katrina/Rita	78	\$26,438,829	\$71,500	3/31/18
Supportive Housing Services – Katrina/Rita	5,921	\$63,243,258	\$9,561,221	12/31/18
Contaminated Drywall/STARS- CDBG Katrina/Rita	170	\$1,916,956	\$547,425	6/30/23
Emergency Solutions Grant – FY16	156	\$206,897	\$2,108,810	Renewed Annually
Section 811 PRA Demo	105	\$1,025,623	\$7,464,305	9/30/2025
Project-Based Vouchers (PBV)	1,633	\$9,374,731	\$3,202,533	Renewed annually
Continuum of Care – FY16	1,090	\$4.2M	\$7.3M	3/31/2018
As of the September 30, 2017, reporting period:	9,153 Households Served	\$106M Disbursed*	\$30M Remaining	N/A

*The funds associated with these programs directly impact households, but do not represent the total amount of LHA funding or disbursements.

LOUISIANA HOUSING AUTHORITY UPDATES

1. Homelessness Supports and Housing – Katrina/Rita

Budget	Funds Expended Through 9/30/17	Percentage Expended Through 9/30/17	#PSH units developed (Total = 78)	#Shelter Beds Repaired (Total = 200)
\$26,510,329	\$26,438,829	99.7%	McCaleb – 21 Tulane – 30 Canal - 27	200

- Balance of funds to be used as follows:
 - \$1,738,599.21 – Rehab of the New Orleans Mission – 200 bed emergency shelter for people experiencing homelessness- CEA expired 2/28/2017; final draw request processed
- Budget and expended amounts now include program income

2. Supportive Housing Services – CDBG Katrina/Rita and 2016 Flooding

Budget	Funds Expended Through 9/30/17	Percentage Expended Through 9/30/17	#Persons Assisted with New Access to a Service as of 9/30/17 (cumulative)	Program End Date
Katrina \$72,804,479	\$63,243,258	87%	5,921	12/31/2018
Flood \$5,000,000	\$0	0%	0	4/1/2023

- The program provides supportive services to the severely disabled living in PSH units
- Budget and expended amounts now include program income

3. Louisiana Services Network Data Consortium – CDBG Katrina/Rita

Budget	Funds Expended Through 9/30/17	Percentage Expended Through 9/30/17	Program End Date
\$400,000	\$392,428	98%	6/30/2016

- The contract is funding the integration of 9 separate Homeless Management Information Systems into one statewide integrated system; last invoice paid. Waiting on closeout guidance from OCD/DRU.

4. Contaminated Drywall/STARS-CDBG for Katrina/Rita and 2016 Flooding

Budget	Funds Expended Through 9/30/17	Percentage Expended Through 9/30/17	Assisted Households	CEA End Date
Katrina \$2,464,381	\$1,916,956	78%	170	6/30/2023
Flood \$16,000,000	\$418,439	2.6%	155	4/1/2023

- K/R budget recently increased by \$286,664

5. Emergency Solutions Grant

<i>Budget</i>	<i>Funds Expended Through 9/30/17</i>	<i>Percentage Expended Through 9/30/17</i>	<i>Number of Contracts</i>	<i>Contract End Date</i>	<i>Units of Service for Shelters</i>	<i>Units of Financial Assistance</i>
FY13 award = \$1,951,152	\$1,950,961	99%	30	6/30/2015	441	201
FY14 award= \$2,253,006	\$2,207,014	98%	20	6/30/2016	5249	3,022
FY15 award=\$2,354,946	\$1,886,162	80%	22	6/30/2017	3156	1470
FY16 award=\$2,315,707	\$206,897	9%	18	6/30/2018	2145	114

- Provides funding to local communities to support homeless shelters by providing shelter housing, and/or rental assistance to homeless individuals and families who are either homeless or at risk of homelessness
- The "Units of Service Delivery for Shelters" reflects the number of persons provided housing at homeless shelters
- The "Units of Financial Assistance" reflects the number of financial assistance payments made on behalf of a client (rent, deposit, utilities)

6. HOME Tenant Based Rental Assistance (TBRA)

<i>Budget</i>	<i>Funds Expended Through 9/30/17</i>	<i>Percentage Expended Through 9/30/17</i>	<i>Program End Date</i>	<i>Households Served</i>
Youth Aging Out of Foster Care HOME TBRA \$500K	\$463,759	93%	Individually based (contracts are for 24 months of assistance)	42
Section 811 PRA Demo Security Deposits \$150,000	\$24,858	17%	Individually Based	62
TBRA Disaster \$600,000	\$545,839	91%	Individually Based	51

7. Permanent Supportive Housing – Support Contracts

Hawkins Contract - \$222,188			
<i>Budget</i>	<i>Funds Expended Through 9/30/17</i>	<i>Percentage Expended Through 9/30/17</i>	<i>Contract End Date</i>
\$200,000	\$30,450	15%	12/31/2019

- Contract provides legal services for the Louisiana Housing Authority; contract amendment awaiting AG approval

TAC contract - \$87,793			
Budget	Funds Expended Through 9/30/17	Percentage Expended Through 9/30/17	Contract End Date
\$87,793	\$53,208	61%	6/30/2018

- Contract provides technical assistance for administering the PSH program

Linda Jarrell contract - \$77,500			
Budget	Funds Expended Through 9/30/17	Percentage Expended Through 9/30/17	Contract End Date
\$77,500	\$65,734	85%	12/31/2017

- Contract provides assistance with recruiting owners and completing contracts for the PRA Section 811 Program

8. Permanent Supportive Housing – Administration and Services

Project Based Voucher							
Program	2017 Voucher Renewal Funding	2017 Voucher Expenses	Percentage Expended Through 9/30/17	Units Under Contract 9/30/17	Leased Vouchers through 9/30/17	Total Voucher Allocation	Contract End Date
PBV	\$12,577,264	\$9,374,731	75%	1633	1448	2000	Funding Renewed Annually

Section 811 PRA Demo							
Program	2016 Renewal Funding	Funds Expended Through 10/1/17	Percentage Expended Through 10/1/17	Total Units Under Contract	Total Units Leased	Total Units	Contract End Date
811	\$8,489,928	\$1,025,623	12.1%	189	105	199	9/30/2025

Continuum of Care						
Program	Competition Renewal Funding	Competition Expenses	Percentage Expended	Projected #Households Served per Month	Actual #Households Served	Contract End Date
CoC FY15	\$11.2M	\$8.8M	79% (3/2017)	1040	970 (3/2017)	3/31/17
CoC FY16	\$11.5M	\$4.2M	42% (10/2017)	1090	893 (11/2017)	3/31/18



Energy Programs Reports

Board of Directors Meeting

October 11, 2017

Energy Programs Activity Summary

As of SEP 31, 2017

According to HES Budget Tracking

2017 DOE/WAP

U.S. Department of Energy (\$1,838,038) Units projected: DOE 127 + (488 LIHEAP Only) = 615 units

Programs	Program Year	Grant Award	Expended	Balance	Units Completed
DOE/WAP*	7/1/2017-6/30/2018	\$1,425,235.00			
Total:		\$1,425,235.00	\$0.00	\$0.00	0
Percentage:			0.00%	0.00%	

2016 DHHS/LIHEAP

Grantor: U.S. Department of Health & Human Services (\$42,244,019.64)

Programs	Grant Period	Grant Award	Expended	Balance	Households Served	New Clients	Units Completed
LIHEAP	10/1/2015-9/30/2017	\$37,412,365.69	\$36,759,010.24	\$653,355.45	91,964	15,398	
Total:		\$37,412,365.69	\$36,759,010.24	\$653,355.45	91,964	15,398	
Percentage:			98.25%	1.75%			

*NOTE : LIHEAP funds set aside to supplement the 2016 DOE/WAP.

Comment: Balance of DHHS WAP Funds were rolled back into LIHEAP

2017 DHHS/LIHEAP

Grantor: U.S. Department of Health & Human Services (\$37,872,024)

Programs	Grant Period	Grant Award	Expended	Balance	Households Served	New Clients	Units Completed
LIHEAP 90%	10/1/2016-9/30/2018	\$33,043,341.00	\$27,529,052.10	\$6,898,528.26	69,880	10,603	
LIHEAP 10%	10/01/2016-9/30/2018	\$4,590,032.98	\$1,274,291.53	\$3,315,741.45	3,215	686	
DHHS/WAP*	7/1/2017-6/30/2018	\$4,828,683.00	\$214,592.91	\$4,614,090.09			
Total:		\$42,462,056.98	\$29,017,936.54	\$14,828,359.80	73,095	11,289	0
Percentage:			68.34%	34.92%			

* NOTE : LIHEAP funds set aside to supplement the 2017 DOE/WAP.

*Contracts for DHHS WAP funds executed August 30, 2017



Single Family Programs Reports

Board of Directors Meeting

October 11, 2017



Single Family Dashboard

Total Loan Count	Average Loan Amount	September, 2017	September, 2016	August, 2017	August, 2016	FY Quarter 1, 2018	FY Quarter 1, 2017
Reservations							
Government Loan TBA Program							
Start Date:							
2	\$125,190.00	0	\$0.00	0	\$0.00	0	\$0.00
LHC Choice Conventional Program							
Start Date: 5/23/2017							
10	\$152,875.90	2	\$350,500.00	0	\$0.00	8	\$1,195,370.00
LHC Preferred Conventional Program							
Start Date: 3/13/2015							
447	\$160,966.94	18	\$3,137,566.00	25	\$3,923,685.00	68	\$11,233,810.00
Market Rate GNMA Program							
Start Date: 7/9/2013							
1518	\$131,309.47	34	\$4,630,868.00	24	\$3,260,122.00	83	\$11,613,407.00
Mortgage Credit Certificate Program							
Start Date: 12/29/2016							
15	\$136,963.07	3	\$455,444.00	1	\$114,389.00	4	\$569,833.00
1992	\$275,113,587.00	57	\$8,574,378.00	53	\$7,756,036.00	163	\$24,612,420.00
						151	\$21,682,593.00

Total Loan Count	Average Loan Amount	September, 2017	September, 2016	August, 2017	August, 2016	FY Quarter 1, 2018	FY Quarter 1, 2017
Pooled							
LHC Choice Conventional Program							
Start Date: 5/23/2017							
1	\$155,879.00	0	\$0.00	1	\$0.00	1	\$0.00
LHC Preferred Conventional Program							
Start Date: 3/13/2015							
307	\$162,502.01	0	\$4,112,475.00	35	\$6,165,756.00	49	\$8,328,525.00
Market Rate GNMA Program							
Start Date: 7/9/2013							
1049	\$131,351.03	34	\$5,127,855.00	21	\$3,396,904.00	76	\$10,830,762.00
Mortgage Credit Certificate Program							
Start Date: 12/29/2016							
10	\$127,567.40	2	\$0.00	1	\$0.00	5	\$0.00
1367	\$189,106,898.00	36	\$9,240,330.00	58	\$9,851,093.00	131	\$19,945,357.00
							\$18,556,737.00

Total Loan Count	Average Loan Amount	September, 2017	September, 2016	August, 2017	August, 2016	FY Quarter 1, 2018	FY Quarter 1, 2017
(Cumulative)							
Active							
Government Loan TBA Program							
2	\$125,190.00	0	\$0.00	0	\$0.00	0	\$0.00
LHC Choice Conventional Program							
2	\$175,250.00	2	\$350,500.00	0	\$0.00	2	\$350,500.00
LHC Preferred Conventional Program							
55	\$165,721.78	17	\$3,000,713.00	20	\$3,161,870.00	49	\$8,234,126.00
Market Rate GNMA Program							
81	\$143,694.96	29	\$4,154,660.00	20	\$2,715,514.00	60	\$8,606,135.00
Mortgage Credit Certificate Program							
4	\$148,718.00	3	\$455,444.00	0	\$0.00	3	\$455,444.00
144	\$21,949,742.00	51	\$7,961,317.00	40	\$5,877,384.00	114	\$17,646,205.00
			\$127,645.00		\$0.00	1	\$127,645.00

Total Loan Count	Average Loan Amount	September, 2017	September, 2016	August, 2017	August, 2016	FY Quarter 1, 2018	FY Quarter 1, 2017
Cancelled							
LHC Choice Conventional Program Start Date: 5/23/2017							
7	\$146,054.29	0	\$0.00	4	\$0.00	6	\$0.00
LHC Preferred Conventional Program Start Date: 3/13/2015							
85	\$152,345.98	7	\$0.00	3	\$434,275.00	13	\$1,458,468.00
Market Rate GNMA Program Start Date: 7/9/2013							
388	\$128,611.49	7	\$1,245,841.00	1	\$2,324,879.00	14	\$3,953,920.00
Mortgage Credit Certificate Program Start Date: 12/29/2016							
1	\$183,900.00	0	\$0.00	0	\$0.00	0	\$0.00
481	\$64,056,947.00	14	\$1,245,841.00	8	\$2,759,154.00	33	\$5,412,388.00
Cancelled Reasons							
		Total Loan Count	Total Loan Amount	Average Loan Amount			
Lender Withdrew / Compliance Failure		165	\$21,692,463.00	\$131,469.47			
Property Issues		108	\$13,741,750.00	\$127,238.43			
Borrower Did Not Qualify / Underwriter Rejected		196	\$27,257,442.00	\$139,068.58			
Total		469	\$62,691,655.00	\$133,670.91			

Loan Summary						
	Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size	
GOVERNMENT LOAN TBA PROGRAM						
Program State Date:						
Reserved to Date:	2	\$250,380.00	\$125,190.00	\$49,380.00	1.00	
Current Pipeline:	2	\$250,380.00	\$125,190.00	\$49,380.00	1.00	
LHC CHOICE CONVENTIONAL PROGRAM						
Program State Date: 5/23/2017						
Fiscal Year	2018					
Pooled	1	\$155,879.00	\$155,879.00	\$78,694.98	1.00	
Reserved to Date:	10	\$1,528,759.00	\$152,875.90	\$65,616.55	1.80	
Pooled to Date:	1	\$155,879.00	\$155,879.00	\$78,694.98	1.00	
Current Pipeline:	2	\$350,500.00	\$175,250.00	\$81,783.60	2.00	
Cancelled to Date:	7	\$1,022,380.00	\$146,054.29	\$59,129.04	1.86	
LHC PREFERRED CONVENTIONAL PROGRAM						
Program State Date: 3/13/2015						
Fiscal Year	2016					
Pooled	95	\$16,207,205.00	\$170,602.16	\$67,217.35	2.24	
Fiscal Year	2017					
Pooled	160	\$24,931,504.00	\$155,821.90	\$62,257.20	1.86	
Fiscal Year	2018					
Pooled	49	\$8,328,525.00	\$169,969.90	\$63,495.31	2.16	
Reserved to Date:	447	\$71,952,223.00	\$160,966.94	\$63,163.70	2.03	
Pooled to Date:	307	\$49,888,117.00	\$162,502.01	\$64,067.80	2.04	
Current Pipeline:	55	\$9,114,698.00	\$165,721.78	\$64,497.57	1.96	
Cancelled to Date:	85	\$12,949,408.00	\$152,345.98	\$59,035.24	2.07	
MARKET RATE GNMA PROGRAM						

Program State Date:		7/9/2013				
Fiscal Year		2016				
Pooled		222	\$29,501,647.00	\$132,890.30	\$44,332.79	1.87
Fiscal Year		2017				
Pooled		338	\$46,158,640.00	\$136,564.02	\$45,408.29	1.83
Fiscal Year		2018				
Pooled		76	\$10,830,762.00	\$142,510.03	\$45,117.24	1.67
Reserved to Date:		1518	\$199,327,779.00	\$131,309.47	\$43,305.94	1.92
Pooled to Date:		1049	\$137,787,228.00	\$131,351.03	\$43,448.94	1.89
Current Pipeline:		81	\$11,639,292.00	\$143,694.96	\$45,411.07	1.86
Cancelled to Date:		388	\$49,901,259.00	\$128,611.49	\$42,479.87	2.01

MORTGAGE CREDIT CERTIFICATE

Program State Date:		12/29/2016				
Fiscal Year		2017				
Certificate Issued		5	\$645,483.00	\$129,096.60	\$38,541.86	2.40
Fiscal Year		2018				
Certificate Issued		5	\$630,191.00	\$126,038.20	\$36,384.69	1.80
Reserved to Date:		15	\$2,054,446.00	\$136,963.07	\$41,011.86	2.27
Current Pipeline:		4	\$594,872.00	\$148,718.00	\$49,636.29	3.00
Cancelled to Date:		1	\$183,900.00	\$183,900.00	\$42,000.00	1.00

Pooled Loans Interest Rate

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Acadia Allen	FY 2016	2	4.375%	1	\$176,641.00	\$176,641.00
	FY 2016	1	5.125%	1	\$184,300.00	\$184,300.00
		3	4.875%	1	\$91,315.00	\$91,315.00
	FY 2018	1	4.375%	1	\$116,161.00	\$116,161.00

Louisiana Housing Corporation

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Ascension	FY 2016	1	4.500%	1	\$150,228.00	\$150,228.00
			4.875%	3	\$524,044.00	\$174,681.33
		4	4.375%	2	\$392,557.00	\$196,278.50
			4.750%	1	\$270,602.00	\$270,602.00
	FY 2017	1	3.875%	1	\$180,175.00	\$180,175.00
			4.375%	2	\$430,983.00	\$215,491.50
			4.500%	3	\$512,837.00	\$170,945.67
			4.750%	2	\$414,093.00	\$207,046.50
		2	3.875%	1	\$134,208.00	\$124,208.00
			4.375%	3	\$501,743.00	\$167,247.67
Avoyelles Beauregard	FY 2018	3	4.500%	1	\$171,830.00	\$171,830.00
			4.875%	1	\$173,850.00	\$173,850.00
		4	4.375%	2	\$460,018.00	\$230,009.00
			4.875%	3	\$476,332.00	\$158,777.33
	FY 2018	1	4.875%	1	\$130,591.00	\$130,591.00
	FY 2018	1	4.875%	1	\$66,768.00	\$66,768.00
	FY 2016	2	4.375%	1	\$138,225.00	\$138,225.00
		3	4.875%	1	\$137,464.00	\$137,464.00
	FY 2017	1	4.375%	1	\$82,450.00	\$82,450.00
			4.500%	1	\$132,890.00	\$132,890.00
Bienville Bossier	FY 2016	2	4.375%	1	\$45,590.00	\$45,590.00
		3	4.625%	1	\$164,956.00	\$164,956.00
		3	4.375%	1	\$164,465.00	\$164,465.00
		1	4.500%	1	\$227,368.00	\$227,368.00
	FY 2016	2	4.875%	1	\$103,098.00	\$103,098.00
			4.375%	1	\$166,355.00	\$166,355.00
			4.750%	2	\$279,837.00	\$139,918.50
			4.875%	1	\$176,540.00	\$176,540.00
		3	5.125%	2	\$213,069.00	\$106,534.50
			4.375%	1	\$112,917.00	\$112,917.00
Louisiana Housing Corporation			4.500%	1	\$338,045.00	\$169,022.50
			4.750%	2	\$160,000.00	\$160,000.00
			4.875%	1		

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Bossier	FY 2016	4	4.375%	4	\$670,320.00	\$167,580.00
			4.500%	1	\$176,739.00	\$176,739.00
			4.625%	2	\$403,035.00	\$201,517.50
			4.750%	2	\$373,886.00	\$186,943.00
	FY 2017	1	4.375%	6	\$773,428.00	\$128,904.67
			4.500%	3	\$349,442.00	\$116,480.67
			4.625%	3	\$401,095.00	\$133,698.33
			3.875%	5	\$722,617.00	\$144,523.40
	FY 2018	2	4.375%	4	\$440,336.00	\$110,084.00
			4.625%	2	\$389,455.00	\$194,727.50
			4.375%	3	\$341,695.00	\$113,898.33
			4.500%	2	\$265,108.00	\$132,554.00
Caddo	FY 2016	4	4.625%	1	\$139,389.00	\$139,389.00
			4.875%	4	\$653,965.00	\$163,491.25
			5.125%	2	\$311,229.00	\$155,614.50
			4.875%	5	\$915,115.00	\$183,023.00
	FY 2017	1	5.000%	3	\$532,918.00	\$177,639.33
			5.125%	1	\$148,895.00	\$148,895.00
			4.750%	2	\$367,109.00	\$183,554.50
			4.875%	3	\$341,155.00	\$113,718.33
	FY 2018	2	5.000%	2	\$340,405.00	\$170,202.50
			5.125%	1	\$183,330.00	\$183,330.00
			4.375%	10	\$1,233,636.00	\$123,363.60
			4.500%	8	\$885,069.00	\$110,633.63
Louisiana Housing Corporation	FY 2016	1	4.750%	1	\$144,530.00	\$144,530.00
			4.875%	2	\$169,669.00	\$84,834.50
			5.125%	1	\$218,250.00	\$218,250.00
			4.375%	4	\$508,026.00	\$127,006.50
	FY 2017	2	4.500%	2	\$257,155.00	\$128,577.50
			4.750%	3	\$448,140.00	\$149,380.00
			4.875%	8	\$1,127,268.00	\$140,908.50
			5.125%	1	\$87,300.00	\$87,300.00

Caddo	FY 2016	3	4.375%	10	\$1,328,825.00	\$132,882.50
			4.750%	2	\$366,240.00	\$183,120.00
			4.875%	4	\$440,251.00	\$110,062.75
		4	4.375%	14	\$1,760,240.00	\$125,731.43
	FY 2017	1	4.625%	3	\$359,480.00	\$119,826.67
			3.875%	2	\$204,133.00	\$102,066.50
			4.000%	1	\$65,687.00	\$65,687.00
			4.375%	19	\$2,281,501.00	\$120,079.00
			4.500%	4	\$437,429.00	\$109,357.25
			4.625%	4	\$508,668.00	\$127,167.00
			4.750%	3	\$431,313.00	\$143,771.00
		2	4.875%	1	\$184,594.00	\$184,594.00
Louisiana Housing Corporation	FY 2018	1	3.875%	6	\$684,765.00	\$114,127.50
			4.375%	10	\$1,211,836.00	\$121,183.60
			4.625%	8	\$1,292,410.00	\$161,551.25
		3	4.750%	1	\$138,710.00	\$138,710.00
			3.875%	12	\$1,572,681.00	\$131,056.75
			4.375%	12	\$1,570,019.00	\$130,834.92
			4.500%	2	\$252,344.00	\$126,172.00
			4.750%	1	\$135,703.00	\$135,703.00
			4.875%	4	\$589,115.00	\$147,278.75
		4	5.000%	1	\$130,950.00	\$130,950.00
			4.375%	1	\$147,250.00	\$147,250.00
			4.500%	1	\$147,283.00	\$147,283.00
Louisiana Housing Corporation	FY 2018		4.875%	8	\$940,999.00	\$117,624.88
		1	5.000%	3	\$321,226.00	\$107,075.33
			0.000%	1	\$132,554.00	\$132,554.00
			3.875%	1	\$114,389.00	\$114,389.00
			4.375%	1	\$119,790.00	\$119,790.00
			4.750%	2	\$374,129.00	\$187,064.50
			4.875%	6	\$902,898.00	\$150,483.00
			5.000%	5	\$705,345.00	\$141,069.00
			5.125%	2	\$320,100.00	\$160,050.00
			5.250%	1	\$118,340.00	\$118,340.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Calcasieu	FY 2016	2	4.750%	1	\$179,450.00	\$179,450.00
			5.000%	1	\$232,659.00	\$232,659.00
		3	4.500%	1	\$119,790.00	\$119,790.00
		4	4.750%	1	\$296,820.00	\$296,820.00
	FY 2017		4.625%	1	\$176,540.00	\$176,540.00
		1	4.500%	1	\$137,365.00	\$137,365.00
		4	4.000%	1	\$121,250.00	\$121,250.00
			4.875%	1	\$194,413.00	\$194,413.00
Claiborne DeSoto	FY 2016	4	4.375%	1	\$58,913.00	\$58,913.00
		1	4.375%	1	\$185,576.00	\$185,576.00
		4	4.375%	1	\$136,482.00	\$136,482.00
		1	4.500%	1	\$147,283.00	\$147,283.00
	FY 2017	2	4.500%	1	\$224,555.00	\$224,555.00
		3	5.000%	1	\$101,850.00	\$101,850.00
		4	4.375%	2	\$191,467.00	\$95,733.50
		1	4.375%	8	\$1,001,314.00	\$125,164.25
East Baton Rouge	FY 2016		4.500%	5	\$738,424.00	\$147,684.80
			4.875%	6	\$749,077.00	\$124,846.17
			5.000%	1	\$121,153.00	\$121,153.00
		2	4.375%	3	\$548,371.00	\$182,790.33
			4.500%	1	\$81,632.00	\$81,632.00
			4.750%	1	\$199,820.00	\$199,820.00
			4.875%	10	\$1,436,838.00	\$143,683.80
			5.000%	1	\$177,510.00	\$177,510.00
		3	4.375%	2	\$371,053.00	\$185,526.50
			4.750%	2	\$322,913.00	\$161,456.50
			4.875%	4	\$754,924.00	\$188,731.00
		4	4.375%	5	\$686,828.00	\$137,365.60
	FY 2017		4.750%	1	\$161,893.00	\$161,893.00
		1	4.375%	9	\$1,375,240.00	\$152,804.44
			4.500%	1	\$58,913.00	\$58,913.00
			4.750%	3	\$472,650.00	\$157,550.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
East Baton Rouge	FY 2017	1	4.875%	1	\$98,188.00	\$98,188.00
		2	3.875%	4	\$625,460.00	\$156,365.00
			4.375%	9	\$1,159,594.00	\$128,843.78
			4.625%	1	\$67,415.00	\$67,415.00
		3	3.875%	2	\$351,083.00	\$175,541.50
	FY 2018		4.375%	8	\$1,230,403.00	\$153,800.38
			4.500%	4	\$493,607.00	\$123,401.75
			4.625%	2	\$295,850.00	\$147,925.00
			4.875%	2	\$328,832.00	\$164,416.00
		4	4.375%	1	\$120,772.00	\$120,772.00
Evangeline Grant	FY 2016		4.500%	1	\$171,731.00	\$171,731.00
			4.750%	2	\$257,115.00	\$128,557.50
			4.875%	4	\$689,753.00	\$172,438.25
			5.000%	5	\$837,083.00	\$165,416.60
		1	4.375%	2	\$400,381.00	\$200,190.50
	FY 2017		4.500%	1	\$167,676.00	\$167,676.00
			4.625%	1	\$69,332.00	\$69,332.00
			4.750%	1	\$135,009.00	\$135,009.00
			4.875%	5	\$695,565.00	\$139,113.00
			5.000%	6	\$784,338.00	\$130,723.00
Iberia	FY 2016		5.125%	1	\$135,800.00	\$135,800.00
		2	4.375%	1	\$74,489.00	\$74,489.00
	FY 2017	1	4.875%	1	\$93,120.00	\$93,120.00
			5.000%	1	\$92,150.00	\$92,150.00
		2	4.875%	1	\$119,387.00	\$119,387.00
Jefferson	FY 2017		4.625%	1	\$189,150.00	\$189,150.00
		1	4.375%	1	\$95,243.00	\$95,243.00
			4.750%	1	\$115,430.00	\$115,430.00
		4	4.625%	1	\$170,477.00	\$170,477.00
	FY 2016		5.125%	1	\$95,060.00	\$95,060.00
		4	5.125%	1	\$175,757.00	\$175,757.00
		1	4.500%	1	\$198,850.00	\$198,850.00
			5.000%	1		

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Jefferson	FY 2016	1	5.125%	2	\$489,650.00	\$244,825.00
		2	4.750%	1	\$172,660.00	\$172,660.00
		3	4.875%	2	\$500,730.00	\$250,365.00
		4	4.750%	1	\$223,100.00	\$223,100.00
		1	4.875%	2	\$386,533.00	\$193,276.50
		2	4.375%	2	\$236,634.00	\$118,317.00
		3	4.625%	2	\$344,735.00	\$172,367.50
		4	4.375%	4	\$333,792.00	\$83,448.00
	FY 2017	1	4.500%	3	\$508,733.00	\$169,584.33
		2	4.625%	1	\$160,550.00	\$160,550.00
		3	4.750%	5	\$877,793.00	\$175,558.60
		4	4.875%	1	\$81,496.00	\$81,496.00
		1	3.875%	3	\$440,358.00	\$146,786.00
		2	4.375%	7	\$815,032.00	\$116,433.14
		3	4.625%	4	\$740,153.00	\$185,038.25
		4	4.750%	1	\$96,418.00	\$96,418.00
Jefferson Davis La Salle Lafayette Louisiana Housing Corporation	FY 2018	1	3.875%	1	\$81,496.00	\$81,496.00
		2	4.750%	1	\$196,910.00	\$196,910.00
		3	4.875%	1	\$137,286.00	\$137,286.00
		4	4.375%	2	\$198,341.00	\$99,170.50
		1	4.875%	4	\$579,991.00	\$144,997.75
		2	5.000%	3	\$573,342.00	\$191,114.00
		3	5.125%	5	\$716,503.00	\$143,300.60
		4	5.375%	1	\$167,887.00	\$167,887.00
	FY 2016	1	4.375%	1	\$131,537.00	\$131,537.00
		2	4.750%	1	\$117,472.00	\$117,472.00
		3	4.875%	4	\$639,061.00	\$159,765.25
		4	5.000%	10	\$1,659,439.00	\$165,943.90
	FY 2016	1	5.125%	6	\$902,840.00	\$150,473.33
		2	4.750%	1	\$51,701.00	\$51,701.00
		3	4.375%	1	\$68,732.00	\$68,732.00
		4	4.750%	1	\$149,826.00	\$149,826.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Lafayette	FY 2016	1	5.000%	1	\$184,785.00	\$184,785.00
			5.125%	1	\$137,750.00	\$137,750.00
		2	4.750%	1	\$164,415.00	\$164,415.00
			4.875%	2	\$302,890.00	\$151,445.00
			5.125%	1	\$204,185.00	\$204,185.00
		3	4.875%	1	\$72,750.00	\$72,750.00
		4	4.375%	2	\$324,021.00	\$162,010.50
		1	4.250%	1	\$179,450.00	\$179,450.00
	FY 2017		4.625%	1	\$164,900.00	\$164,900.00
		2	4.625%	2	\$315,250.00	\$157,625.00
		3	4.750%	1	\$208,549.00	\$208,549.00
			4.875%	1	\$112,917.00	\$112,917.00
		4	4.750%	1	\$128,783.00	\$128,783.00
			4.875%	1	\$179,353.00	\$179,353.00
			5.000%	1	\$88,464.00	\$88,464.00
		1	4.750%	1	\$189,150.00	\$189,150.00
Lafourche Lincoln Livingston	FY 2018		4.875%	3	\$324,079.00	\$108,026.33
			5.000%	1	\$113,898.00	\$113,898.00
			5.125%	1	\$190,000.00	\$190,000.00
		1	5.000%	1	\$149,246.00	\$149,246.00
	FY 2016	2	4.875%	1	\$67,900.00	\$67,900.00
		3	4.500%	1	\$194,000.00	\$194,000.00
			4.375%	1	\$127,546.00	\$127,546.00
		1	4.500%	1	\$112,755.00	\$112,755.00
		2	4.375%	1	\$224,925.00	\$224,925.00
			4.875%	1	\$123,619.00	\$123,619.00
		3	4.375%	2	\$307,231.00	\$153,615.50
			4.750%	2	\$319,130.00	\$159,565.00
			4.875%	2	\$292,012.00	\$146,006.00
		4	4.375%	2	\$395,811.00	\$197,905.50
			4.625%	1	\$181,293.00	\$181,293.00
		1	4.750%	1	\$129,980.00	\$129,980.00

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Livingston	FY 2017	2	4.375%	3	\$471,771.00	\$157,257.00
			4.625%	1	\$178,480.00	\$178,480.00
		3	3.875%	1	\$178,899.00	\$178,899.00
			4.500%	1	\$144,337.00	\$144,337.00
			4.875%	1	\$166,920.00	\$166,920.00
	FY 2018		5.250%	1	\$145,500.00	\$145,500.00
		4	4.000%	1	\$161,186.00	\$161,186.00
			5.000%	3	\$522,078.00	\$174,026.00
		1	4.375%	1	\$126,663.00	\$126,663.00
			4.625%	1	\$111,416.00	\$111,416.00
Natchitoches	FY 2016		4.875%	5	\$778,132.00	\$155,626.40
			5.000%	1	\$179,353.00	\$179,353.00
			5.375%	1	\$161,912.00	\$161,912.00
		1	5.125%	1	\$133,860.00	\$133,860.00
		2	4.375%	2	\$243,507.00	\$121,753.50
	FY 2017	3	4.375%	1	\$86,668.00	\$86,668.00
		4	5.000%	1	\$114,880.00	\$114,880.00
		1	4.375%	6	\$829,299.00	\$138,216.50
			4.500%	4	\$526,192.00	\$131,548.00
			4.875%	3	\$373,117.00	\$124,372.33
Orleans	FY 2016		5.000%	1	\$193,030.00	\$193,030.00
		2	4.375%	1	\$215,033.00	\$215,033.00
			4.500%	2	\$289,656.00	\$144,828.00
			4.750%	1	\$159,600.00	\$159,600.00
			4.875%	4	\$549,426.00	\$137,356.50
	FY 2017	3	4.375%	4	\$620,550.00	\$155,137.50
		4	4.375%	3	\$495,753.00	\$165,251.00
			4.625%	1	\$223,100.00	\$223,100.00
			4.750%	1	\$244,150.00	\$244,150.00
			4.875%	2	\$376,804.00	\$188,402.00
Louisiana Housing Corporation	FY 2017	1	3.875%	3	\$428,495.00	\$142,831.67
			4.375%	6	\$864,548.00	\$144,091.33

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Orleans	FY 2017	1	4.500%	5	\$613,272.00	\$122,654.40
			4.625%	1	\$117,103.00	\$117,103.00
		3	4.750%	3	\$459,489.00	\$153,163.00
			4.875%	1	\$78,255.00	\$78,255.00
		2	4.375%	13	\$1,969,052.00	\$151,465.54
			4.500%	1	\$141,391.00	\$141,391.00
			4.625%	3	\$550,229.00	\$183,409.67
		3	4.750%	2	\$268,610.00	\$134,305.00
			3.875%	5	\$753,316.00	\$150,663.20
			4.375%	7	\$898,806.00	\$128,400.86
			4.500%	2	\$307,330.00	\$153,665.00
			4.750%	1	\$100,800.00	\$100,800.00
			4.875%	4	\$690,827.00	\$172,706.75
Ouachita	FY 2018	4	5.000%	2	\$452,030.00	\$226,015.00
			5.125%	2	\$312,230.00	\$156,115.00
			5.250%	2	\$388,800.00	\$194,400.00
			4.375%	2	\$256,271.00	\$128,135.50
			4.500%	1	\$122,735.00	\$122,735.00
			4.750%	1	\$81,196.00	\$81,196.00
			4.875%	3	\$435,575.00	\$145,191.67
			5.000%	5	\$786,362.00	\$157,272.40
			5.125%	8	\$1,304,313.00	\$163,039.13
			5.250%	1	\$171,690.00	\$171,690.00
	FY 2016	1	4.750%	1	\$162,011.00	\$162,011.00
			4.875%	7	\$1,285,356.00	\$183,622.29
			5.000%	8	\$1,093,875.00	\$136,734.38
Louisiana Housing Corporation	FY 2016	1	5.125%	4	\$904,145.00	\$226,036.25
			4.375%	1	\$155,138.00	\$155,138.00
			5.000%	1	\$149,380.00	\$149,380.00
	FY 2017	3	4.500%	1	\$142,246.00	\$142,246.00
		3	4.875%	1	\$88,369.00	\$88,369.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Plaquemines	FY 2016	1	5.125%	1	\$315,250.00	\$315,250.00
	FY 2017	3	3.875%	1	\$204,723.00	\$204,723.00
	FY 2016	1	4.875%	1	\$148,441.00	\$148,441.00
Pointe-Coupee	FY 2016	1	4.500%	1	\$126,663.00	\$126,663.00
			4.875%	3	\$438,189.00	\$146,063.00
		2	4.750%	1	\$123,500.00	\$123,500.00
Rapides			4.875%	1	\$169,750.00	\$169,750.00
		3	4.375%	3	\$277,478.00	\$92,492.67
			4.750%	1	\$125,130.00	\$125,130.00
Plaquemines			4.875%	1	\$86,406.00	\$86,406.00
		4	4.375%	3	\$289,556.00	\$96,518.67
			3.875%	1	\$123,393.00	\$123,393.00
FY 2017		1	4.375%	3	\$257,678.00	\$85,892.67
			4.500%	1	\$93,279.00	\$93,279.00
		2	4.375%	8	\$892,495.00	\$111,561.88
		3	3.875%	3	\$356,655.00	\$118,885.00
			4.375%	1	\$188,800.00	\$188,800.00
			4.500%	1	\$143,560.00	\$143,560.00
			4.875%	1	\$96,715.00	\$96,715.00
			5.125%	1	\$146,470.00	\$146,470.00
		4	4.875%	3	\$423,683.00	\$141,227.67
			5.000%	1	\$149,246.00	\$149,246.00
			5.125%	1	\$214,700.00	\$214,700.00
			5.250%	1	\$158,110.00	\$158,110.00
			5.375%	1	\$63,050.00	\$63,050.00
		1	4.875%	1	\$84,932.00	\$84,932.00
			5.000%	2	\$206,196.00	\$103,098.00
			5.125%	1	\$117,855.00	\$117,855.00
			5.250%	1	\$47,042.00	\$47,042.00
	FY 2018	1				

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Sabine	FY 2016	1	4.375%	1	\$68,732.00	\$68,732.00
			4.875%	1	\$115,862.00	\$115,862.00
	FY 2017	3	4.750%	1	\$74,100.00	\$74,100.00
		2	3.875%	1	\$103,098.00	\$103,098.00
	FY 2016	3	4.625%	1	\$90,210.00	\$90,210.00
		1	4.500%	1	\$119,790.00	\$119,790.00
St. Bernard	FY 2016	3	4.375%	1	\$152,192.00	\$152,192.00
			4.750%	1	\$123,500.00	\$123,500.00
	FY 2017	1	4.375%	3	\$466,396.00	\$155,465.33
			4.500%	1	\$161,912.00	\$161,912.00
	FY 2017		4.625%	1	\$109,250.00	\$109,250.00
		2	3.875%	2	\$294,562.00	\$147,281.00
St. Charles	FY 2018	2	4.375%	5	\$675,897.00	\$135,179.40
		3	4.625%	1	\$150,350.00	\$150,350.00
	FY 2016		4.750%	1	\$65,960.00	\$65,960.00
			4.875%	1	\$135,990.00	\$135,990.00
	FY 2017		5.125%	1	\$128,250.00	\$128,250.00
		4	4.875%	2	\$294,566.00	\$147,283.00
St. John the Baptist	FY 2018	1	4.875%	3	\$414,127.00	\$138,042.33
			5.000%	1	\$131,572.00	\$131,572.00
	FY 2016	1	4.375%	1	\$162,011.00	\$162,011.00
			4.875%	1	\$166,355.00	\$166,355.00
	FY 2017	2	4.875%	2	\$301,608.00	\$150,804.00
		4	4.500%	1	\$90,909.00	\$90,909.00
Louisiana Housing Corporation	FY 2017		4.875%	1	\$239,089.00	\$239,089.00
			5.125%	1	\$161,738.00	\$161,738.00
	FY 2018	1	4.875%	1	\$117,826.00	\$117,826.00
		1	4.375%	2	\$276,806.00	\$138,403.00
	FY 2016		4.500%	1	\$137,464.00	\$137,464.00
		3	4.875%	2	\$263,390.00	\$131,695.00
Louisiana Housing Corporation	FY 2017	4	4.625%	1	\$174,115.00	\$174,115.00
		1	4.500%	2	\$467,941.00	\$233,970.50

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Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
St. John the Baptist	FY 2017	2	3.875%	1	\$211,105.00	\$211,105.00
			4.375%	1	\$179,450.00	\$179,450.00
			4.500%	1	\$101,597.00	\$101,597.00
		3	4.375%	1	\$181,649.00	\$181,649.00
			4.875%	1	\$166,920.00	\$166,920.00
St. Landry	FY 2018	1	5.125%	1	\$158,595.00	\$158,595.00
	FY 2016	2	4.375%	1	\$92,857.00	\$92,857.00
	FY 2017	1	4.250%	1	\$300,700.00	\$300,700.00
St. Martin	FY 2016	1	4.500%	1	\$45,166.00	\$45,166.00
		3	4.375%	2	\$202,779.00	\$101,389.50
	FY 2017	3	4.625%	1	\$74,690.00	\$74,690.00
St. Mary	FY 2016	2	4.500%	1	\$66,326.00	\$66,326.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
St. Tammany	FY 2016	1	4.500%	3	\$342,676.00	\$114,225.33
		2	4.875%	2	\$197,652.00	\$98,826.00
		3	4.375%	2	\$292,110.00	\$146,055.00
		4	5.000%	1	\$286,150.00	\$286,150.00
	FY 2017	1	4.375%	1	\$105,061.00	\$105,061.00
		2	4.625%	1	\$213,400.00	\$213,400.00
		3	4.375%	2	\$291,619.00	\$145,809.50
		4	4.625%	1	\$121,735.00	\$121,735.00
	FY 2018	1	4.750%	1	\$195,533.00	\$195,533.00
		2	3.875%	2	\$223,869.00	\$111,934.50
		3	4.250%	1	\$189,150.00	\$189,150.00
		4	4.375%	6	\$970,592.00	\$161,765.33
Tangipahoa	FY 2016	1	3.875%	2	\$353,479.00	\$176,739.50
		2	4.375%	2	\$286,711.00	\$143,355.50
		3	4.500%	1	\$132,554.00	\$132,554.00
		4	4.750%	1	\$167,810.00	\$167,810.00
	FY 2017	1	4.875%	1	\$148,265.00	\$148,265.00
		2	5.250%	1	\$161,405.00	\$161,405.00
		3	4.750%	2	\$222,397.00	\$111,198.50
		4	4.875%	2	\$304,156.00	\$152,078.00
	FY 2018	1	5.000%	1	\$86,896.00	\$86,896.00
		2	5.125%	1	\$131,920.00	\$131,920.00
		3	4.750%	3	\$636,320.00	\$212,106.67
		4	4.875%	3	\$596,353.00	\$198,784.33
Louisiana Housing Corporation	FY 2016	1	5.000%	2	\$259,725.00	\$129,862.50
		2	5.125%	3	\$472,390.00	\$157,463.33
		3	4.375%	1	\$162,011.00	\$162,011.00
		4	4.500%	3	\$438,877.00	\$146,292.33
	FY 2017	1	4.375%	2	\$310,176.00	\$155,088.00
		2	4.375%	3	\$438,188.00	\$146,062.67
		3	4.375%	1	\$157,140.00	\$157,140.00
		4	4.625%	1	\$146,301.00	\$146,301.00
	FY 2018	1	4.375%	1	\$146,301.00	\$146,301.00
		2	4.375%	1	\$146,301.00	\$146,301.00
		3	4.375%	1	\$146,301.00	\$146,301.00
		4	4.375%	1	\$146,301.00	\$146,301.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Tangipahoa	FY 2017	1	4.500%	3	\$536,993.00	\$178,997.67
			4.625%	1	\$145,500.00	\$145,500.00
		2	3.875%	1	\$169,665.00	\$169,665.00
			4.375%	2	\$250,380.00	\$125,190.00
		3	3.875%	3	\$422,701.00	\$140,900.33
			4.375%	2	\$308,876.00	\$154,438.00
		4	4.375%	1	\$127,645.00	\$127,645.00
			4.875%	1	\$171,690.00	\$171,690.00
Union	FY 2018	1	4.875%	1	\$106,150.00	\$106,150.00
Vermilion	FY 2016	3	4.375%	1	\$94,261.00	\$94,261.00
	FY 2016	2	4.500%	1	\$175,085.00	\$175,085.00
Vernon	FY 2016	3	4.875%	1	\$97,000.00	\$97,000.00
	FY 2017	2	5.000%	1	\$172,175.00	\$172,175.00
Washington	FY 2016	3	4.375%	1	\$133,536.00	\$133,536.00
	FY 2016	4	4.375%	1	\$84,693.00	\$84,693.00
Webster	FY 2016	1	4.375%	1	\$125,850.00	\$125,850.00
	FY 2017	4	4.750%	1	\$116,400.00	\$116,400.00
West Baton Rouge	FY 2016	1	4.250%	1	\$95,000.00	\$95,000.00
		3	4.625%	1	\$182,041.00	\$182,041.00
		1	4.375%	1	\$196,278.00	\$196,278.00
		4	4.375%	1	\$130,950.00	\$130,950.00
	FY 2017	1	4.625%	1	\$128,627.00	\$128,627.00
		2	4.875%	1	\$250,381.00	\$250,381.00
			4.375%	1	\$180,420.00	\$180,420.00
		1	5.125%	1	\$41,729.00	\$41,729.00
Winn	FY 2018	1	5.125%	1	\$41,729.00	\$41,729.00
	FY 2016	2	4.500%	1	\$137,389,836.00	\$144,468.81
			Subtotal	951		

Pooled Loan Demographics				
	Average	September 2017	September 2016	
Average Income	\$48,348.49	\$42,123.89	\$52,556.77	
Average Age	34.67	34.75	33.39	
Average FICO	693	700	694	
Race By Majority	Black/African American	Black/African American	White	
Ethnicity By Majority	Non-Hispanic	Non-Hispanic	Non-Hispanic	
Marital Status By Majority	Single	Single	Single	

Pooled Loans FICO Score				
Interest Rate	FICO Score	Total Loan Count	Total Loan Amount	Average Loan Amount
0.000%	>= 700	1	\$132,554.00	\$132,554.00
3.875%	640 - 659	10	\$1,206,476.00	\$120,647.60
	660 - 679	14	\$2,028,375.00	\$144,883.93
	680 - 699	13	\$1,586,456.00	\$122,035.08
	>= 700	27	\$4,104,018.00	\$152,000.67
4.000%	640 - 659	1	\$161,186.00	\$161,186.00
	660 - 679	1	\$65,687.00	\$65,687.00
	>= 700	1	\$121,250.00	\$121,250.00
4.250%	640 - 659	1	\$179,450.00	\$179,450.00
	680 - 699	1	\$300,700.00	\$300,700.00
	>= 700	2	\$305,550.00	\$152,775.00
4.375%	No Score	16	\$2,102,421.00	\$131,401.31
	640 - 659	156	\$20,163,593.00	\$129,253.80
	660 - 679	135	\$17,850,580.00	\$132,226.52
	680 - 699	88	\$11,859,974.00	\$134,772.43
	>= 700	165	\$21,988,119.00	\$133,261.33
4.500%	No Score	1	\$93,279.00	\$93,279.00
	640 - 659	26	\$3,541,712.00	\$136,219.69
	660 - 679	30	\$3,927,884.00	\$130,929.47
	680 - 699	22	\$2,835,095.00	\$128,867.95
	>= 700	38	\$5,258,289.00	\$138,376.03

Interest Rate	FICO Score	Total Loan Count	Total Loan Amount	Average Loan Amount
4.625%	620 - 639	2	\$180,748.00	\$90,374.00
	640 - 659	9	\$1,401,225.00	\$155,691.67
	660 - 679	6	\$883,458.00	\$147,243.00
	680 - 699	9	\$1,249,661.00	\$138,851.22
	>= 700	34	\$5,342,343.00	\$157,127.74
4.750%	640 - 659	11	\$1,597,734.00	\$145,248.55
	660 - 679	16	\$2,769,718.00	\$173,107.38
	680 - 699	16	\$2,555,651.00	\$159,728.19
	>= 700	38	\$5,969,578.00	\$157,094.16
	No Score	25	\$2,813,412.00	\$112,536.48
4.875%	640 - 659	91	\$11,984,608.00	\$131,698.99
	660 - 679	73	\$9,873,784.00	\$135,257.32
	680 - 699	42	\$5,535,764.00	\$131,803.90
	>= 700	100	\$14,209,716.00	\$142,097.16
			\$90,909.00	\$90,909.00
5.000%	620 - 639	1	\$2,104,526.00	\$161,886.62
	640 - 659	13	\$1,759,601.00	\$135,963.73
	660 - 679	11	\$1,876,024.00	\$125,068.27
	680 - 699	15	\$6,212,324.00	\$159,290.36
	>= 700	39	\$1,401,905.00	\$155,767.22
5.125%	640 - 659	9	\$744,365.00	\$148,873.00
	660 - 679	5	\$2,084,706.00	\$160,362.00
	680 - 699	13	\$4,952,892.00	\$176,889.00
	>= 700	28	\$285,492.00	\$142,746.00
			\$158,110.00	\$158,110.00
5.250%	640 - 659	1	\$306,905.00	\$153,452.50
	660 - 679	2	\$440,380.00	\$146,793.33
	680 - 699	3	\$115,862.00	\$115,862.00
	>= 700	1	\$392,849.00	\$130,949.67
	640 - 659	3		
Subtotal		1367	\$189,106,898.00	\$138,337.16



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Parish

7/1/2015 to 9/30/2017

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Acadia	FY 2016	1	1	4.375%	\$176,641.00	\$176,641.00	0.08%	\$179,900.00	\$52,728.00	4.00
		2	1	4.375%	\$176,641.00	\$176,641.00	0.08%	\$179,900.00	\$52,728.00	4.00
Allen	FY 2016	3	1	4.792%	\$391,776.00	\$130,592.00	0.19%	\$132,666.67	\$63,224.80	1.67
		1	1	5.125%	\$184,300.00	\$184,300.00	0.09%	\$190,000.00	\$90,333.00	2.00
		3	1	4.875%	\$91,315.00	\$91,315.00	0.04%	\$93,000.00	\$49,777.67	2.00
	FY 2018	1	1	4.375%	\$116,161.00	\$116,161.00	0.06%	\$115,000.00	\$49,563.72	1.00
Ascension	FY 2016	26	4	4.538%	\$4,783,500.00	\$183,980.77	2.27%	\$188,825.54	\$55,651.37	1.96
		1	4	4.781%	\$674,272.00	\$168,568.00	0.32%	\$172,914.75	\$51,397.92	2.25
		4	3	4.500%	\$663,159.00	\$221,053.00	0.31%	\$231,768.33	\$59,341.88	1.33
	FY 2017	1	8	4.453%	\$1,538,088.00	\$192,261.00	0.73%	\$196,825.00	\$63,150.74	1.63
		2	4	4.250%	\$625,951.00	\$156,487.75	0.30%	\$159,375.00	\$51,298.68	2.75
		3	2	4.688%	\$345,680.00	\$172,840.00	0.16%	\$179,000.00	\$48,690.00	2.50
	FY 2018	4	2	4.375%	\$460,018.00	\$230,009.00	0.22%	\$234,250.00	\$54,689.72	2.00
		1	3	4.875%	\$476,332.00	\$158,777.33	0.23%	\$161,300.00	\$48,719.42	1.67
Avoyelles	FY 2018	1	1	4.875%	\$130,591.00	\$130,591.00	0.06%	\$133,000.00	\$53,310.48	1.00
		1	1	4.875%	\$130,591.00	\$130,591.00	0.06%	\$133,000.00	\$53,310.48	1.00
Beauregard	FY 2016	6	1	4.521%	\$603,387.00	\$100,564.50	0.29%	\$103,250.00	\$43,760.62	1.67
		2	1	4.375%	\$66,768.00	\$66,768.00	0.03%	\$68,000.00	\$26,000.04	2.00
		3	1	4.875%	\$138,225.00	\$138,225.00	0.07%	\$142,500.00	\$45,759.96	1.00
	FY 2017	1	2	4.438%	\$219,914.00	\$109,957.00	0.10%	\$112,500.00	\$58,073.52	2.50
		2	1	4.375%	\$132,890.00	\$132,890.00	0.06%	\$137,000.00	\$32,495.15	1.00
Bienville	FY 2016	3	1	4.625%	\$45,590.00	\$45,590.00	0.02%	\$47,000.00	\$42,161.52	1.00
		1	1	4.375%	\$164,956.00	\$164,956.00	0.08%	\$167,999.00	\$62,308.20	3.00
		3	1	4.375%	\$164,956.00	\$164,956.00	0.08%	\$167,999.00	\$62,308.20	3.00



Single Family Housing as of September 30, 2017

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Bossier			74	4.618%	\$11,182,360.00	\$151,112.97	5.30%	\$154,768.57	\$53,138.91	2.01
	FY 2016	1	2	4.688%	\$391,833.00	\$195,916.50	0.19%	\$200,950.00	\$72,434.82	1.50
		2	5	4.800%	\$725,830.00	\$145,166.00	0.34%	\$148,700.00	\$62,504.60	2.60
		3	6	4.604%	\$824,031.00	\$137,338.50	0.39%	\$140,916.67	\$54,195.54	1.67
		4	9	4.528%	\$1,623,980.00	\$180,442.22	0.77%	\$184,848.89	\$60,442.87	2.89
	FY 2017	1	12	4.469%	\$1,523,965.00	\$126,997.08	0.72%	\$129,758.33	\$45,335.27	1.50
		2	11	4.193%	\$1,552,408.00	\$141,128.00	0.74%	\$144,981.64	\$42,471.81	1.73
		3	12	4.708%	\$1,711,386.00	\$142,615.50	0.81%	\$146,046.25	\$54,335.65	1.92
		4	9	4.944%	\$1,596,928.00	\$177,436.44	0.76%	\$181,655.44	\$50,406.36	1.78
	FY 2018	1	8	4.906%	\$1,231,999.00	\$153,999.88	0.58%	\$157,372.75	\$61,103.71	2.63
Caddo			196	4.485%	\$25,370,240.00	\$129,440.00	12.02%	\$132,256.13	\$46,021.09	1.74
	FY 2016	1	22	4.517%	\$2,651,154.00	\$120,507.00	1.26%	\$123,027.27	\$41,806.03	1.95
		2	18	4.715%	\$2,427,889.00	\$134,882.72	1.15%	\$137,977.78	\$50,960.26	1.78
		3	16	4.547%	\$2,135,316.00	\$133,457.25	1.01%	\$136,665.31	\$44,138.86	1.56
		4	17	4.419%	\$2,119,720.00	\$124,689.41	1.00%	\$127,454.32	\$43,027.39	2.35
	FY 2017	1	34	4.426%	\$4,113,325.00	\$120,980.15	1.95%	\$123,670.59	\$44,740.49	1.82
		2	25	4.350%	\$3,327,721.00	\$133,108.84	1.58%	\$136,827.00	\$48,004.33	1.52
		3	32	4.289%	\$4,250,812.00	\$132,837.88	2.01%	\$134,612.50	\$48,921.29	1.78
		4	13	4.837%	\$1,556,758.00	\$119,750.62	0.74%	\$122,769.23	\$44,378.40	1.23
	FY 2018	1	19	4.605%	\$2,787,545.00	\$146,712.89	1.32%	\$149,976.79	\$46,407.56	1.47
Calcasieu			8	4.625%	\$1,458,287.00	\$182,285.88	0.69%	\$188,531.88	\$58,485.66	2.50
	FY 2016	2	2	4.875%	\$412,109.00	\$206,054.50	0.20%	\$212,427.50	\$74,576.64	2.00
		3	2	4.625%	\$416,610.00	\$208,305.00	0.20%	\$219,250.00	\$57,634.40	4.00
		4	1	4.625%	\$176,540.00	\$176,540.00	0.08%	\$182,000.00	\$65,665.76	2.00
	FY 2017	1	1	4.500%	\$137,365.00	\$137,365.00	0.07%	\$139,900.00	\$37,164.00	3.00
		4	2	4.438%	\$315,663.00	\$157,831.50	0.15%	\$161,500.00	\$50,316.74	1.50
Claiborne			1	4.375%	\$58,913.00	\$58,913.00	0.03%	\$60,000.00	\$35,609.52	1.00
	FY 2016	4	1	4.375%	\$58,913.00	\$58,913.00	0.03%	\$60,000.00	\$35,609.52	1.00
DeSoto			7	4.643%	\$987,213.00	\$141,030.43	0.47%	\$144,214.29	\$51,659.81	2.29
	FY 2016	1	1	4.375%	\$185,576.00	\$185,576.00	0.09%	\$189,000.00	\$48,564.00	4.00
		4	1	4.375%	\$136,482.00	\$136,482.00	0.06%	\$139,000.00	\$59,492.28	3.00
	FY 2017	1	1	4.500%	\$147,283.00	\$147,283.00	0.07%	\$150,000.00	\$44,166.12	2.00
		2	1	4.500%	\$224,555.00	\$224,555.00	0.11%	\$231,500.00	\$84,000.00	2.00
		3	1	5.000%	\$101,850.00	\$101,850.00	0.05%	\$105,000.00	\$48,396.00	2.00
		4	2	4.875%	\$191,467.00	\$95,733.50	0.09%	\$97,500.00	\$38,500.14	1.50



Single Family Housing as of September 30, 2017

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
East Baton Rouge			126	4.599%	\$18,363,540.00	\$145,742.38	8.70%	\$148,620.75	\$48,195.16	2.06
	FY 2016	1	20	4.588%	\$2,609,968.00	\$130,498.40	1.24%	\$133,082.50	\$41,691.36	1.90
		2	16	4.758%	\$2,444,171.00	\$152,760.69	1.16%	\$155,550.88	\$55,265.00	2.19
		3	8	4.719%	\$1,448,890.00	\$181,111.25	0.69%	\$185,350.00	\$56,382.18	1.88
		4	6	4.438%	\$848,721.00	\$141,453.50	0.40%	\$144,400.00	\$42,140.11	1.67
	FY 2017	1	14	4.500%	\$2,004,991.00	\$143,213.64	0.95%	\$146,142.86	\$47,745.39	2.93
		2	14	4.250%	\$1,852,469.00	\$132,319.21	0.88%	\$134,992.86	\$41,689.77	1.64
		3	18	4.431%	\$2,699,775.00	\$149,987.50	1.28%	\$153,203.33	\$50,726.91	1.78
		4	13	4.837%	\$2,066,454.00	\$158,958.00	0.98%	\$162,690.77	\$56,980.32	2.54
	FY 2018	1	17	4.831%	\$2,388,101.00	\$140,476.53	1.13%	\$142,235.94	\$43,806.14	1.88
Evangeline			1	4.375%	\$74,489.00	\$74,489.00	0.04%	\$73,000.00	\$21,680.04	3.00
	FY 2016	2	1	4.375%	\$74,489.00	\$74,489.00	0.04%	\$73,000.00	\$21,680.04	3.00
Grant			6	4.750%	\$704,480.00	\$117,413.33	0.33%	\$120,316.67	\$62,363.30	3.17
	FY 2016	1	2	4.938%	\$185,270.00	\$92,635.00	0.09%	\$95,500.00	\$60,616.92	4.00
		2	1	4.875%	\$119,387.00	\$119,387.00	0.06%	\$119,900.00	\$47,477.04	1.00
		4	1	4.625%	\$189,150.00	\$189,150.00	0.09%	\$195,000.00	\$94,694.88	4.00
	FY 2017	1	2	4.563%	\$210,673.00	\$105,336.50	0.10%	\$108,000.00	\$55,387.02	3.00
Iberia			2	4.875%	\$265,537.00	\$132,768.50	0.13%	\$136,875.00	\$72,828.00	2.00
	FY 2016	4	1	4.625%	\$170,477.00	\$170,477.00	0.08%	\$175,750.00	\$90,480.00	2.00
	FY 2017	4	1	5.125%	\$95,060.00	\$95,060.00	0.05%	\$98,000.00	\$55,176.00	2.00
Jefferson			83	4.742%	\$12,885,119.00	\$155,242.40	6.11%	\$160,979.31	\$55,659.49	1.80
	FY 2016	1	4	4.938%	\$864,257.00	\$216,064.25	0.41%	\$223,750.00	\$56,318.55	2.00
		2	3	4.833%	\$673,390.00	\$224,463.33	0.32%	\$233,000.00	\$63,837.32	4.00
		3	3	4.833%	\$609,653.00	\$203,217.67	0.29%	\$210,966.67	\$92,689.12	2.00
		4	4	4.500%	\$581,369.00	\$145,342.25	0.28%	\$149,975.00	\$50,994.81	1.25
	FY 2017	1	14	4.589%	\$1,962,384.00	\$140,170.29	0.93%	\$145,539.29	\$51,781.23	1.57
		2	15	4.367%	\$2,091,961.00	\$139,464.07	0.99%	\$145,498.87	\$52,101.06	1.47
		3	3	4.500%	\$415,692.00	\$138,564.00	0.20%	\$142,000.00	\$47,457.68	1.33
		4	15	4.950%	\$2,236,064.00	\$149,070.93	1.06%	\$153,780.00	\$51,834.33	1.53
	FY 2018	1	22	4.972%	\$3,450,349.00	\$156,834.05	1.63%	\$162,806.82	\$58,843.80	2.14
Jefferson Davis			1	4.750%	\$51,701.00	\$51,701.00	0.02%	\$53,300.00	\$73,175.16	2.00
	FY 2016	3	1	4.750%	\$51,701.00	\$51,701.00	0.02%	\$53,300.00	\$73,175.16	2.00
La Salle			1	4.375%	\$68,732.00	\$68,732.00	0.03%	\$70,000.00	\$34,534.44	3.00
	FY 2016	4	1	4.375%	\$68,732.00	\$68,732.00	0.03%	\$70,000.00	\$34,534.44	3.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Lafayette			25	4.800%	\$3,735,415.00	\$149,416.60	1.77%	\$153,887.96	\$53,948.64	1.72
	FY 2016	1	3	4.958%	\$472,361.00	\$157,453.67	0.22%	\$163,500.00	\$67,375.68	2.67
		2	4	4.906%	\$671,490.00	\$167,872.50	0.32%	\$173,750.00	\$63,156.30	1.50
		3	1	4.875%	\$72,750.00	\$72,750.00	0.03%	\$75,000.00	\$75,258.72	1.00
		4	2	4.375%	\$324,021.00	\$162,010.50	0.15%	\$165,000.00	\$44,810.80	2.00
	FY 2017	1	2	4.438%	\$344,350.00	\$172,175.00	0.16%	\$177,500.00	\$68,848.02	1.50
		2	2	4.625%	\$315,250.00	\$157,625.00	0.15%	\$162,500.00	\$37,229.22	1.50
		3	2	4.813%	\$321,466.00	\$160,733.00	0.15%	\$164,999.50	\$42,283.32	1.00
		4	3	4.875%	\$396,600.00	\$132,200.00	0.19%	\$134,233.33	\$51,839.64	1.67
	FY 2018	1	6	4.917%	\$817,127.00	\$136,187.83	0.39%	\$140,666.67	\$46,140.55	1.83
Lafourche			1	5.000%	\$149,246.00	\$149,246.00	0.07%	\$152,000.00	\$52,811.16	1.00
	FY 2018	1	1	5.000%	\$149,246.00	\$149,246.00	0.07%	\$152,000.00	\$52,811.16	1.00
Lincoln			2	4.688%	\$261,900.00	\$130,950.00	0.12%	\$135,000.00	\$81,570.00	2.50
	FY 2016	2	1	4.875%	\$67,900.00	\$67,900.00	0.03%	\$70,000.00	\$89,136.00	3.00
	FY 2017	3	1	4.500%	\$194,000.00	\$194,000.00	0.09%	\$200,000.00	\$74,004.00	2.00
Livingston			35	4.664%	\$5,540,949.00	\$158,312.83	2.63%	\$162,410.97	\$56,411.85	1.97
	FY 2016	1	2	4.438%	\$240,301.00	\$120,150.50	0.11%	\$120,200.00	\$45,614.88	1.50
		2	2	4.625%	\$348,544.00	\$174,272.00	0.17%	\$177,487.50	\$50,981.22	1.50
		3	6	4.667%	\$918,373.00	\$153,062.17	0.44%	\$156,550.00	\$48,558.08	2.00
		4	3	4.458%	\$577,104.00	\$192,368.00	0.27%	\$196,671.33	\$56,494.88	1.33
	FY 2017	1	1	4.750%	\$129,980.00	\$129,980.00	0.06%	\$134,000.00	\$89,548.68	2.00
		2	4	4.438%	\$650,251.00	\$162,562.75	0.31%	\$166,118.75	\$65,300.35	3.00
		3	4	4.625%	\$635,656.00	\$158,914.00	0.30%	\$162,300.00	\$69,769.26	2.00
		4	4	4.750%	\$683,264.00	\$170,816.00	0.32%	\$176,240.00	\$50,422.46	1.25
	FY 2018	1	9	4.861%	\$1,357,476.00	\$150,830.67	0.64%	\$156,340.00	\$54,319.17	2.22
Natchitoches			5	4.650%	\$578,915.00	\$115,783.00	0.27%	\$118,440.00	\$44,843.01	2.80
	FY 2016	1	1	5.125%	\$133,860.00	\$133,860.00	0.06%	\$138,000.00	\$66,960.00	2.00
	FY 2017	2	2	4.375%	\$243,507.00	\$121,753.50	0.12%	\$124,000.00	\$43,414.14	3.00
		3	1	4.375%	\$86,668.00	\$86,668.00	0.04%	\$89,200.00	\$25,992.00	1.00
		4	1	5.000%	\$114,880.00	\$114,880.00	0.05%	\$117,000.00	\$44,434.80	5.00
Orleans			137	4.652%	\$21,093,822.00	\$153,969.50	10.00%	\$158,114.55	\$52,086.74	1.49



Single Family Housing as of September 30, 2017

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	14	4.563%	\$1,921,638.00	\$137,259.86	0.91%	\$140,142.86	\$45,618.02	1.57
		2	8	4.703%	\$1,213,715.00	\$151,714.38	0.58%	\$155,475.00	\$48,457.91	1.63
		3	4	4.375%	\$620,550.00	\$155,137.50	0.29%	\$158,000.00	\$41,399.61	1.50
		4	7	4.607%	\$1,339,807.00	\$191,401.00	0.63%	\$196,985.71	\$57,715.37	1.43
	FY 2017	1	19	4.428%	\$2,561,162.00	\$134,798.00	1.21%	\$138,048.68	\$46,883.97	1.53
		2	19	4.461%	\$2,929,282.00	\$154,172.74	1.39%	\$158,727.89	\$54,982.33	1.32
		3	25	4.560%	\$3,904,139.00	\$156,165.56	1.85%	\$160,944.00	\$51,990.48	1.88
		4	21	4.946%	\$3,158,142.00	\$150,387.71	1.50%	\$154,149.67	\$60,982.41	1.43
	FY 2018	1	20	4.969%	\$3,445,387.00	\$172,269.35	1.63%	\$177,274.75	\$51,205.50	1.10
Ouachita			4	4.688%	\$535,133.00	\$133,783.25	0.25%	\$136,725.00	\$49,775.31	2.00
	FY 2016	1	2	4.688%	\$304,518.00	\$152,259.00	0.14%	\$156,000.00	\$60,884.28	3.00
		3	1	4.500%	\$142,246.00	\$142,246.00	0.07%	\$144,900.00	\$51,840.00	1.00
	FY 2017	3	1	4.875%	\$88,369.00	\$88,369.00	0.04%	\$90,000.00	\$25,492.68	1.00
Plaquemines			2	4.500%	\$519,973.00	\$259,986.50	0.25%	\$266,750.00	\$70,623.48	3.00
	FY 2016	1	1	5.125%	\$315,250.00	\$315,250.00	0.15%	\$325,000.00	\$81,598.92	2.00
	FY 2017	3	1	3.875%	\$204,723.00	\$204,723.00	0.10%	\$208,500.00	\$59,648.03	4.00
Pointe Coupee			1	4.875%	\$148,441.00	\$148,441.00	0.07%	\$151,180.00	\$67,466.40	1.00
	FY 2016	1	1	4.875%	\$148,441.00	\$148,441.00	0.07%	\$151,180.00	\$67,466.40	1.00
Rapides			46	4.614%	\$5,400,531.00	\$117,402.85	2.56%	\$120,805.41	\$48,500.20	2.13
	FY 2016	1	4	4.781%	\$564,852.00	\$141,213.00	0.27%	\$144,787.50	\$43,625.39	1.50
		2	2	4.813%	\$293,250.00	\$146,625.00	0.14%	\$152,500.00	\$64,246.74	2.00
		3	5	4.550%	\$489,014.00	\$97,802.80	0.23%	\$99,919.80	\$43,942.80	2.40
		4	3	4.375%	\$289,556.00	\$96,518.67	0.14%	\$98,300.00	\$40,474.96	3.33
	FY 2017	1	5	4.300%	\$474,350.00	\$94,870.00	0.22%	\$94,400.00	\$40,304.04	2.00
		2	8	4.375%	\$892,495.00	\$111,561.88	0.42%	\$113,862.50	\$48,866.08	2.25
		3	7	4.357%	\$932,200.00	\$133,171.43	0.44%	\$135,642.86	\$60,391.53	2.29
		4	7	5.054%	\$1,008,789.00	\$144,112.71	0.48%	\$148,214.29	\$54,973.16	1.86
	FY 2018	1	5	5.050%	\$456,025.00	\$91,205.00	0.22%	\$101,700.00	\$37,374.71	1.80
Sabine			5	4.500%	\$452,002.00	\$90,400.40	0.21%	\$92,840.00	\$50,464.73	1.40
	FY 2016	1	2	4.625%	\$184,594.00	\$92,297.00	0.09%	\$94,000.00	\$46,622.82	1.00
		3	1	4.750%	\$74,100.00	\$74,100.00	0.04%	\$78,000.00	\$27,876.96	1.00
	FY 2017	2	1	3.875%	\$103,098.00	\$103,098.00	0.05%	\$105,000.00	\$58,442.64	2.00
		3	1	4.625%	\$90,210.00	\$90,210.00	0.04%	\$93,200.00	\$72,758.40	2.00
St. Bernard			25	4.570%	\$3,424,314.00	\$136,972.56	1.62%	\$140,796.00	\$47,582.21	1.44



Single Family Housing as of September 30, 2017

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	1	4.500%	\$119,790.00	\$119,790.00	0.06%	\$122,000.00	\$28,643.16	2.00
		3	2	4.563%	\$275,692.00	\$137,846.00	0.13%	\$142,500.00	\$54,293.64	2.00
	FY 2017	1	5	4.450%	\$737,558.00	\$147,511.60	0.35%	\$150,980.00	\$51,194.66	1.60
		2	7	4.232%	\$970,459.00	\$138,637.00	0.46%	\$141,428.57	\$46,563.99	1.00
		3	4	4.844%	\$480,550.00	\$120,137.50	0.23%	\$124,125.00	\$47,054.25	1.25
		4	2	4.875%	\$294,566.00	\$147,283.00	0.14%	\$150,000.00	\$39,382.20	2.00
	FY 2018	1	4	4.906%	\$545,699.00	\$136,424.75	0.26%	\$142,875.00	\$50,855.55	1.50
St. Charles			8	4.797%	\$1,239,536.00	\$154,942.00	0.59%	\$157,656.25	\$57,401.16	2.38
	FY 2016	1	2	4.625%	\$328,366.00	\$164,183.00	0.16%	\$168,250.00	\$56,453.40	1.50
		2	2	4.875%	\$301,608.00	\$150,804.00	0.14%	\$150,500.00	\$65,458.20	3.50
	FY 2017	4	3	4.833%	\$491,736.00	\$163,912.00	0.23%	\$167,916.67	\$60,354.00	2.33
	FY 2018	1	1	4.875%	\$117,826.00	\$117,826.00	0.06%	\$120,000.00	\$34,324.08	2.00
St. John the Baptist			14	4.554%	\$2,319,032.00	\$165,645.14	1.10%	\$169,017.86	\$58,711.88	2.14
	FY 2016	1	3	4.417%	\$414,270.00	\$138,090.00	0.20%	\$138,833.33	\$50,081.24	2.67
		3	2	4.875%	\$263,390.00	\$131,695.00	0.12%	\$134,125.00	\$42,213.12	1.00
		4	1	4.625%	\$174,115.00	\$174,115.00	0.08%	\$179,500.00	\$67,087.92	2.00
	FY 2017	1	2	4.500%	\$467,941.00	\$233,970.50	0.22%	\$240,000.00	\$75,055.50	1.50
		2	3	4.250%	\$492,152.00	\$164,050.67	0.23%	\$167,833.33	\$55,051.44	1.67
		3	2	4.625%	\$348,569.00	\$174,284.50	0.17%	\$177,500.00	\$64,659.42	3.00
	FY 2018	1	1	5.125%	\$158,595.00	\$158,595.00	0.08%	\$163,500.00	\$75,624.24	4.00
St. Landry			2	4.313%	\$393,557.00	\$196,778.50	0.19%	\$200,500.00	\$70,078.02	3.00
	FY 2016	2	1	4.375%	\$92,857.00	\$92,857.00	0.04%	\$91,000.00	\$44,156.04	2.00
	FY 2017	1	1	4.250%	\$300,700.00	\$300,700.00	0.14%	\$310,000.00	\$96,000.00	4.00
St. Martin			4	4.469%	\$322,635.00	\$80,658.75	0.15%	\$81,250.00	\$46,177.89	2.50
	FY 2016	1	1	4.500%	\$45,166.00	\$45,166.00	0.02%	\$46,000.00	\$41,799.36	1.00
		3	2	4.375%	\$202,779.00	\$101,389.50	0.10%	\$101,000.00	\$48,543.72	1.50
	FY 2017	3	1	4.625%	\$74,690.00	\$74,690.00	0.04%	\$77,000.00	\$45,824.76	6.00
St. Mary			1	4.500%	\$66,326.00	\$66,326.00	0.03%	\$65,000.00	\$41,599.92	4.00
	FY 2016	2	1	4.500%	\$66,326.00	\$66,326.00	0.03%	\$65,000.00	\$41,599.92	4.00



Single Family Housing as of September 30, 2017

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
St. Tammany	FY 2016		48	4.622%	\$7,389,928.00	\$153,956.83	3.50%	\$157,720.17	\$50,083.18	2.08
		1	5	4.650%	\$540,328.00	\$108,065.60	0.26%	\$110,060.00	\$37,636.18	1.40
		2	3	4.583%	\$578,260.00	\$192,753.33	0.27%	\$197,500.00	\$47,351.44	1.00
		3	1	4.375%	\$105,061.00	\$105,061.00	0.05%	\$107,000.00	\$49,920.00	1.00
	FY 2017	4	1	4.625%	\$213,400.00	\$213,400.00	0.10%	\$220,000.00	\$77,979.00	2.00
		1	4	4.531%	\$608,887.00	\$152,221.75	0.29%	\$156,020.00	\$58,469.40	2.50
		2	9	4.250%	\$1,383,611.00	\$153,734.56	0.66%	\$156,833.33	\$49,730.99	2.89
		3	8	4.484%	\$1,250,224.00	\$156,278.00	0.59%	\$160,112.50	\$45,346.73	1.63
		4	6	4.896%	\$745,369.00	\$124,228.17	0.35%	\$126,333.33	\$42,361.37	1.67
	FY 2018	1	11	4.932%	\$1,964,788.00	\$178,617.09	0.93%	\$184,208.00	\$58,860.01	2.55
Tangipahoa	FY 2016		25	4.365%	\$3,786,143.00	\$151,445.72	1.79%	\$153,995.00	\$51,355.98	2.56
		1	1	4.375%	\$162,011.00	\$162,011.00	0.08%	\$165,000.00	\$47,117.76	1.00
		2	3	4.500%	\$438,877.00	\$146,292.33	0.21%	\$148,991.67	\$48,761.52	2.33
		3	2	4.375%	\$310,176.00	\$155,088.00	0.15%	\$157,950.00	\$61,356.00	1.00
	FY 2017	4	4	4.438%	\$595,328.00	\$148,832.00	0.28%	\$150,500.00	\$56,827.77	2.50
		1	5	4.500%	\$828,794.00	\$165,758.80	0.39%	\$169,180.00	\$52,469.41	3.00
		2	3	4.208%	\$420,045.00	\$140,015.00	0.20%	\$140,000.00	\$40,131.80	1.67
		3	5	4.075%	\$731,577.00	\$146,315.40	0.35%	\$149,420.00	\$48,441.53	3.00
		4	1	4.375%	\$127,645.00	\$127,645.00	0.06%	\$130,000.00	\$39,311.88	5.00
	FY 2018	1	1	4.875%	\$171,690.00	\$171,690.00	0.08%	\$177,000.00	\$76,212.00	4.00
Union	FY 2016		1	4.375%	\$106,150.00	\$106,150.00	0.05%	\$110,000.00	\$25,201.32	2.00
		3	1	4.375%	\$106,150.00	\$106,150.00	0.05%	\$110,000.00	\$25,201.32	2.00
Vermilion	FY 2016		2	4.688%	\$269,346.00	\$134,673.00	0.13%	\$138,250.00	\$59,028.00	2.50
		2	1	4.500%	\$94,261.00	\$94,261.00	0.04%	\$96,000.00	\$38,400.00	1.00
		3	1	4.875%	\$175,085.00	\$175,085.00	0.08%	\$180,500.00	\$79,656.00	4.00
Vernon	FY 2016		2	4.688%	\$269,175.00	\$134,587.50	0.13%	\$138,750.00	\$75,155.88	2.00
		2	1	5.000%	\$97,000.00	\$97,000.00	0.05%	\$100,000.00	\$77,989.31	2.00
		3	1	4.375%	\$172,175.00	\$172,175.00	0.08%	\$177,500.00	\$72,322.44	2.00
Washington	FY 2016		1	4.375%	\$133,536.00	\$133,536.00	0.06%	\$136,000.00	\$58,800.00	3.00
		4	1	4.375%	\$133,536.00	\$133,536.00	0.06%	\$136,000.00	\$58,800.00	3.00



Single Family Housing as of September 30, 2017

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Webster			4	4.500%	\$421,943.00	\$105,485.75	0.20%	\$108,250.00	\$60,328.77	2.25
	FY 2016	1	1	4.375%	\$84,693.00	\$84,693.00	0.04%	\$83,000.00	\$50,000.04	2.00
		4	1	4.750%	\$125,850.00	\$125,850.00	0.06%	\$130,000.00	\$77,504.16	2.00
	FY 2017	1	1	4.250%	\$116,400.00	\$116,400.00	0.06%	\$120,000.00	\$66,804.00	3.00
		3	1	4.625%	\$95,000.00	\$95,000.00	0.05%	\$100,000.00	\$47,006.88	2.00
West Baton Rouge			6	4.625%	\$1,068,697.00	\$178,116.17	0.51%	\$182,050.00	\$55,764.10	1.83
	FY 2016	1	1	4.375%	\$182,041.00	\$182,041.00	0.09%	\$185,400.00	\$34,227.24	1.00
		4	2	4.500%	\$327,228.00	\$163,614.00	0.16%	\$167,450.00	\$56,810.04	2.00
	FY 2017	1	1	4.875%	\$128,627.00	\$128,627.00	0.06%	\$131,000.00	\$41,911.68	3.00
		2	1	4.375%	\$250,381.00	\$250,381.00	0.12%	\$255,000.00	\$69,453.60	2.00
FY 2018	1	1	5.125%	\$180,420.00	\$180,420.00	0.09%	\$186,000.00	\$75,372.00	1.00	
	Winn		1	4.500%	\$41,729.00	\$41,729.00	0.02%	\$42,500.00	\$59,901.96	2.00
FY 2016		2	1	4.500%	\$41,729.00	\$41,729.00	0.02%	\$42,500.00	\$59,901.96	2.00
Totals			951		\$137,389,836.00		65.10%			
Averages				4.600%		\$144,468.81		\$148,083.17	\$51,030.69	1.89

Top Parishes by Loans

Parish	Loans	Total Loan Amount	Average Loan Amount	September, 2017
				Average Interest Rate
Caddo	8	\$1,037,907.00	\$129,738.38	4.797%
Orleans	7	\$951,440.00	\$135,920.00	4.964%
East Baton Rouge	8	\$949,056.00	\$118,632.00	4.875%
Totals	36	\$4,673,919.00		
Averages			\$129,831.08	4.899%



Single Family Housing as of September 30, 2017

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Top Parish by Reservation

Parish	Loans	Total Loan Amount	As of:	September, 2017
			Average Loan Amount	
Caddo	26	\$3,491,985.00	\$134,307.12	

Loans by Lender

7/1/2015 to 9/30/2017

Lender	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
American Financial Network	2	\$201,286.00	\$100,643.00	4.438%
Bancorp South	26	\$3,278,741.00	\$126,105.42	4.442%
Bank of Ruston	2	\$261,900.00	\$130,950.00	4.688%
DHI Mortgage Company, LTD	17	\$2,974,750.00	\$174,985.29	4.397%
Envoy Mortgage	10	\$1,526,440.00	\$152,644.00	4.263%
Fairway Independent Mortgage Corporation	91	\$12,974,631.00	\$142,578.36	4.641%
FBT Mortgage, LLC.	19	\$2,446,580.00	\$128,767.37	4.493%
Fidelity Bank	239	\$36,335,894.00	\$152,033.03	4.619%
First NBC	2	\$323,906.00	\$161,953.00	5.063%
Franklin American Mortgage Company	22	\$3,420,167.00	\$155,462.14	4.528%
Gateway Mortgage Group	22	\$3,152,120.00	\$143,278.18	4.574%
Georgetown Mortgage	1	\$149,737.00	\$149,737.00	4.375%
Gold Financial Services	1	\$128,783.00	\$128,783.00	4.750%
Gulf Coast Bank & Trust	110	\$16,931,934.00	\$153,926.67	4.670%
Home Federal Bank	55	\$6,810,873.00	\$123,834.05	4.382%
Iberia Bank	34	\$5,141,177.00	\$151,211.09	4.585%
InterLinc Mortgage Services, LLC	20	\$3,275,670.00	\$163,783.50	4.669%
Investar Bank	7	\$766,392.00	\$109,484.57	4.625%
Movement Mortgage	8	\$1,110,680.00	\$138,835.00	4.781%
Nation's Reliable Lending	8	\$1,116,094.00	\$139,511.75	4.734%
NFM Lending	1	\$148,441.00	\$148,441.00	4.875%
Prime Lending, Inc.	47	\$7,001,856.00	\$148,975.66	4.681%
Red River Bank	49	\$5,323,349.00	\$108,639.78	4.564%
Sabine State Bank & Trust Co.	52	\$6,298,206.00	\$121,119.35	4.615%
Standard Mortgage Corp. (Lender)	60	\$9,839,022.00	\$163,983.70	4.669%
SWBC Mortgage Corporation	26	\$3,827,937.00	\$147,228.35	4.625%
Whitney Bank	20	\$2,623,270.00	\$131,163.50	4.531%
Totals	951	\$137,389,836.00		
Averages			\$144,468.81	4.600%



Single Family Housing as of September 30, 2017

Single Family Pooled Loans by Parish, Lenders, and Loan Type

Top Lenders by Loans

September, 2017

Loan Officer	Parish	Lender	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
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MARKET RATE GNMA PROGRAM

Michele Arana	East Baton Rouge	Prime Lending, Inc.	5	\$563,600.00	\$112,720.00	4.925%
Tara Taylor	St. Bernard	Gulf Coast Bank & Trust	3	\$380,971.00	\$126,990.33	5.000%
Susan Sanders	Caddo	Bancorp South	2	\$307,919.00	\$153,959.50	4.938%
Totals			34	\$4,357,030.00		
Averages					\$128,147.94	4.926%

MORTGAGE CREDIT CERTIFICATE

DEBRA CAMPO	Jefferson	Iberia Bank	1	\$202,500.00	\$202,500.00	5.000%
Lakisha Russell-Smith	Caddo	Home Federal Bank	1	\$114,389.00	\$114,389.00	3.875%
Totals			2	\$316,889.00		
Averages					\$158,444.50	4.438%



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Loan Type

7/1/2015 to 9/30/2017

Loan Type	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
FHA	95	\$13,405,862.00	\$141,114.34	4.507%
FHA 203(b)	518	\$70,133,841.00	\$135,393.52	4.500%
FNMA HFA Preferred 95%	44	\$7,463,548.00	\$169,626.09	4.818%
FNMA HFA Preferred 97%	260	\$42,023,341.00	\$161,628.23	4.814%
FNMA HomeReady	1	\$121,250.00	\$121,250.00	4.000%
Freddie HFA Choice 97%	2	\$338,724.00	\$169,362.00	4.875%
USDA-RD	24	\$2,887,954.00	\$120,331.42	4.391%
VA	7	\$1,015,316.00	\$145,045.14	4.661%
Totals	951	\$137,389,836.00		
Averages			\$144,468.81	4.600%

Top Loan Types by Loans

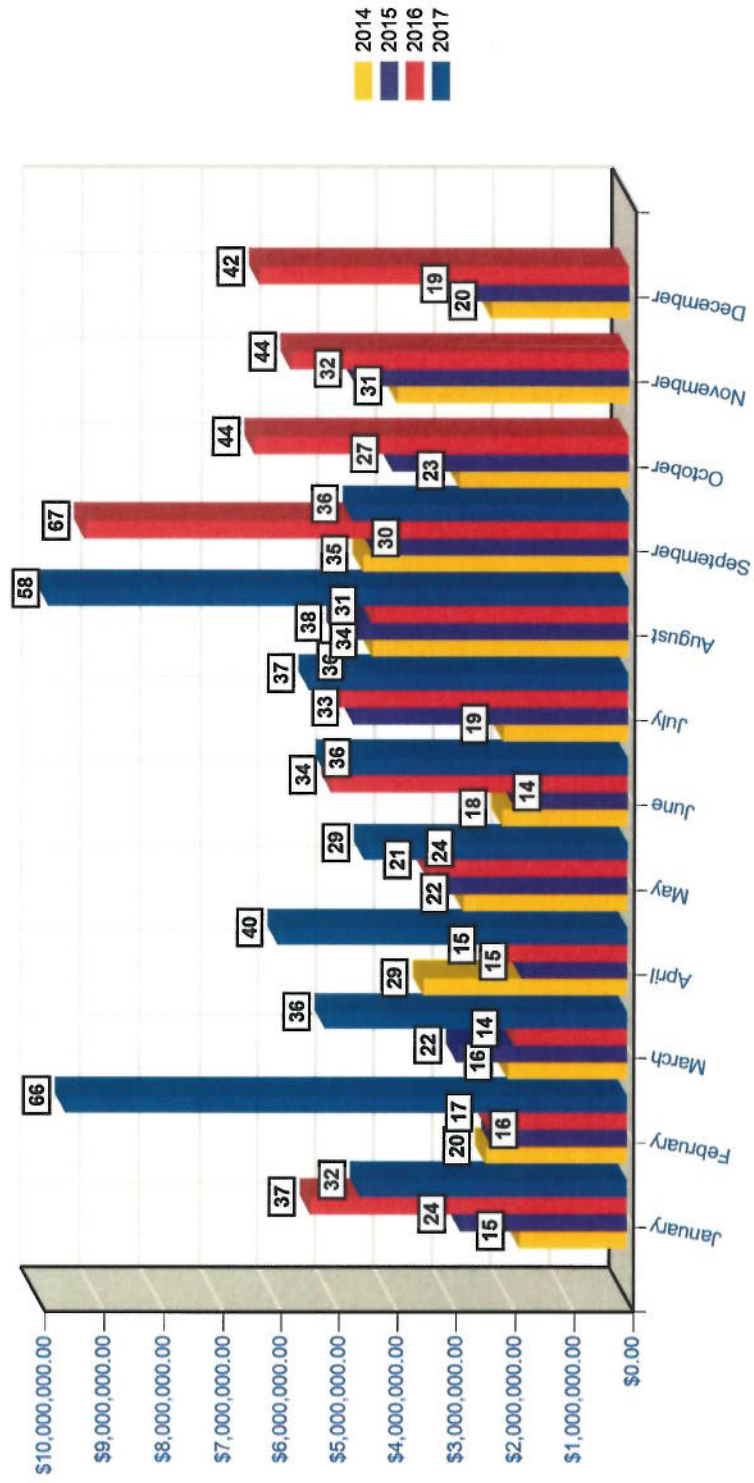
September,
2017

Loan Type	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
FHA 203(b)	30	\$3,778,829.00	\$125,960.97	4.904%
FHA	4	\$517,944.00	\$129,486.00	4.969%
FNMA HFA Preferred 97%	1	\$202,500.00	\$202,500.00	5.000%
Totals	36	\$4,673,919.00		
Averages			\$129,831.08	4.899%



Single Family Production Trend Chart

Single Family Production by Pooled Loans



Production Trend by Pooled Loans

1/1/2014 to 9/30/2017

FY Year	Month	Allotment	Total Count	Total Amount
FY 2014	January	Market Rate GNMA	15	\$1,809,018.00
		Monthly Total	15	\$1,809,018.00
	February	Market Rate GNMA	20	\$2,382,551.00
		Monthly Total	20	\$2,382,551.00
	March	Market Rate GNMA	16	\$2,018,122.00
		Monthly Total	16	\$2,018,122.00
	April	Market Rate GNMA	29	\$3,448,865.00
		Monthly Total	29	\$3,448,865.00
	May	Market Rate GNMA	22	\$2,777,343.00
		Monthly Total	22	\$2,777,343.00
	June	Market Rate GNMA	18	\$2,119,339.00
		Monthly Total	18	\$2,119,339.00
	FY Total		120	\$14,555,238.00
FY 2015	July	Market Rate GNMA	19	\$2,106,398.00
		Monthly Total	19	\$2,106,398.00
	August	Market Rate GNMA	34	\$4,342,056.00
		Monthly Total	34	\$4,342,056.00
	September	Market Rate GNMA	35	\$4,506,520.00
		Monthly Total	35	\$4,506,520.00
	October	Market Rate GNMA	23	\$2,864,146.00
		Monthly Total	23	\$2,864,146.00
	November	Market Rate GNMA	31	\$3,931,634.00
		Monthly Total	31	\$3,931,634.00

1/1/2014 to 9/30/2017

FY Year	Month	Allotment	Total Count	Total Amount
FY 2015	December	Market Rate GNMA	20	\$2,326,679.00
		Monthly Total	20	\$2,326,679.00
	January	Market Rate GNMA	24	\$2,806,314.00
		Monthly Total	24	\$2,806,314.00
	February	Market Rate GNMA	16	\$2,271,184.00
		Monthly Total	16	\$2,271,184.00
	March	Market Rate GNMA	22	\$2,874,410.00
		Monthly Total	22	\$2,874,410.00
	April	LHC Preferred Conventional	1	\$174,503.00
		Market Rate GNMA	14	\$1,598,158.00
		Monthly Total	15	\$1,772,661.00
	May	Market Rate GNMA	24	\$3,074,799.00
		Monthly Total	24	\$3,074,799.00
	June	LHC Preferred Conventional	2	\$246,380.00
		Market Rate GNMA	12	\$1,642,634.00
		Monthly Total	14	\$1,889,014.00
FY Total			277	\$34,765,815.00
FY 2016	July	LHC Preferred Conventional	3	\$521,724.00
		Market Rate GNMA	30	\$4,131,346.00
		Monthly Total	33	\$4,653,070.00
	August	LHC Preferred Conventional	8	\$1,250,804.00
		Market Rate GNMA	30	\$3,696,016.00
		Monthly Total	38	\$4,946,820.00
	September	LHC Preferred Conventional	11	\$2,108,493.00
		Market Rate GNMA	19	\$2,200,727.00
		Monthly Total	30	\$4,309,220.00

1/1/2014 to 9/30/2017

FY Year	Month	Allotment	Total Count	Total Amount
FY 2016	October	LHC Preferred Conventional	11	\$1,744,699.00
		Market Rate GNMA	16	\$2,251,530.00
		Monthly Total	27	\$3,996,229.00
	November	LHC Preferred Conventional	9	\$1,667,543.00
		Market Rate GNMA	23	\$2,960,892.00
		Monthly Total	32	\$4,628,435.00
	December	LHC Preferred Conventional	7	\$1,104,358.00
		Market Rate GNMA	12	\$1,697,469.00
		Monthly Total	19	\$2,801,827.00
	January	LHC Preferred Conventional	17	\$2,738,667.00
		Market Rate GNMA	20	\$2,640,746.00
		Monthly Total	37	\$5,379,413.00
	February	Market Rate GNMA	17	\$2,347,288.00
		Monthly Total	17	\$2,347,288.00
	March	LHC Preferred Conventional	6	\$911,161.00
		Market Rate GNMA	8	\$998,201.00
		Monthly Total	14	\$1,909,362.00
	April	LHC Preferred Conventional	5	\$880,635.00
		Market Rate GNMA	10	\$1,422,257.00
		Monthly Total	15	\$2,302,892.00
	May	LHC Preferred Conventional	7	\$1,438,413.00
		Market Rate GNMA	14	\$1,962,758.00
		Monthly Total	21	\$3,401,171.00
	June	LHC Preferred Conventional	11	\$1,840,708.00
		Market Rate GNMA	23	\$3,192,417.00
		Monthly Total	34	\$5,033,125.00
FY Total			317	\$45,708,852.00

1/1/2014 to 9/30/2017

FY Year	Month	Allotment	Total Count	Total Amount
FY 2017	July	LHC Preferred Conventional	10	\$1,513,297.00
		Market Rate GNMA	26	\$3,444,466.00
		Monthly Total	36	\$4,957,763.00
	August	LHC Preferred Conventional	5	\$783,775.00
		Market Rate GNMA	26	\$3,574,869.00
		Monthly Total	31	\$4,358,644.00
	September	LHC Preferred Conventional	26	\$4,112,475.00
		Market Rate GNMA	41	\$5,127,855.00
		Monthly Total	67	\$9,240,330.00
	October	LHC Preferred Conventional	18	\$3,144,470.00
		Market Rate GNMA	26	\$3,242,137.00
		Monthly Total	44	\$6,386,607.00
	November	LHC Preferred Conventional	9	\$1,400,297.00
		Market Rate GNMA	35	\$4,360,752.00
		Monthly Total	44	\$5,761,049.00
	December	LHC Preferred Conventional	12	\$1,825,928.00
		Market Rate GNMA	30	\$4,484,902.00
		Monthly Total	42	\$6,310,830.00
	January	LHC Preferred Conventional	11	\$1,683,860.00
		Market Rate GNMA	21	\$2,831,703.00
		Monthly Total	32	\$4,515,563.00
	February	LHC Preferred Conventional	20	\$2,953,078.00
		Market Rate GNMA	46	\$6,584,146.00
		Monthly Total	66	\$9,537,224.00
	March	LHC Preferred Conventional	11	\$1,725,631.00
		Market Rate GNMA	25	\$3,402,583.00
		Monthly Total	36	\$5,128,214.00

1/1/2014 to 9/30/2017

FY Year	Month	Allotment	Total Count	Total Amount
FY 2017	April	LHC Preferred Conventional	10	\$1,595,894.00
		Market Rate GNMA	30	\$4,356,780.00
		Monthly Total	40	\$5,952,674.00
	May	LHC Preferred Conventional	9	\$1,478,862.00
		Market Rate GNMA	19	\$2,854,797.00
		Mortgage Credit Certificate	1	\$128,783.00
		Monthly Total	29	\$4,462,442.00
	June	LHC Preferred Conventional	19	\$2,713,937.00
		Market Rate GNMA	13	\$1,893,650.00
		Mortgage Credit Certificate	4	\$516,700.00
		Monthly Total	36	\$5,124,287.00
	FY Total		503	\$71,735,627.00
FY 2018	July	LHC Preferred Conventional	14	\$2,162,769.00
		Market Rate GNMA	21	\$3,076,828.00
		Mortgage Credit Certificate	2	\$180,748.00
		Monthly Total	37	\$5,420,345.00
	August	LHC Choice Conventional	1	\$155,879.00
		LHC Preferred Conventional	35	\$6,165,756.00
		Market Rate GNMA	21	\$3,396,904.00
		Mortgage Credit Certificate	1	\$132,554.00
		Monthly Total	58	\$9,851,093.00
	September	Market Rate GNMA	34	\$4,357,030.00
		Mortgage Credit Certificate	2	\$316,889.00
		Monthly Total	36	\$4,673,919.00
	FY Total		131	\$19,945,357.00

Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance	# of pending draws	Total # of processed loans	Contract Start Dates	Contract End Dates	Program Summary	Comments / Pending Issues
Cameron Parish	Laura Womack	Sonja Smith	\$ 3,000,000.00	\$ 1,112,581.69	\$ 1,887,418.31	0	13	3/19/2009	4/4/2009	FTBHP offering two (2) types of assistance to eligible homebuyers up to 120% AMI. There are two (2) that offer a Soft-Second Mortgage where interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$10,000 or 9% of the sales price, whichever is less. Option #1 provides a possible maximum allowance award of \$75,000 for the purchase of newly constructed properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	Waiting on budget amendment to be approved by OCD
Jefferson Parish Housing	Laura Womack	Sonja Smith	\$ 1,360,000.00	\$ 1,009,397.69	\$ 350,602.31	0	18	8/1/2010	7/30/2014	FTBHP providing assistance for families with income up to 80% AMI and offering a soft second loan up to the lesser of 50% of the sales price of the property or \$50,000 to cover the affordability gap between the sales price and the price affordable to the qualifying borrower. Additionally, part of the allocated CDBG funds will be offered to the qualifying borrower as a grant to cover "reasonable" closing costs and required pre-paid items related to the closing of the first mortgage loan. Borrower is required to invest a minimum of 1% of the purchase price into the transaction.	n/a
Louisiana Housing Corporation	Mary Antoon	All Staff	7,864,601.79	\$ 5,863,913.77	\$2,000,688.02	0	82	9/2/2008	9/1/2014	FTBHP currently offered in conjunction with LHC's Mortgage Revenue Bond Program to assist homebuyers in Acadia, Calcasieu, Cameron, Iberia, Jefferson, Plaquemines, St. Tammany, Tangipahoa, Terrebonne, Vermillion and Washington parishes. The program provides a below market interest rate to homebuyers. Homebuyers may purchase a one-family or two family home and must agree to use the home as their primary residence for at least three (3) years.	n/a
Plaquemines Parish	Cody Henderson	Sonja Smith	\$ 2,676,976.00	\$ 2,506,741.05	\$ 170,234.95	0	23	1/1/2010	12/31/2016	FTBHP providing assistance for families with income up to 120% AMI. The homebuyer will be provided a soft second loan at 0% interest up to 50% of the sales price of the house, or \$125,000, whichever is less. All homebuyers are eligible to receive up to \$10,000 in Closing Cost Assistance.	n/a
St. Bernard Parish Home Mortgage Authority	Laura Womack	Mary Antoon	\$ 3,200,000.00	\$ 3,181,581.00	\$ 18,419.00	0	116	1/11/2011	6/30/15 PE	FTBHP allows household incomes at or below 120% AMI. CDBG Assistance allows for a soft second loan of 20% of the purchase price up to \$30,000 per borrower and a grant up to \$5,000 for Closing Cost. The Soft Second is at 0% interest, no payment required and forgivable 100% after 5 years. Borrower is required to have a minimum investment of 1% of purchase price or \$1000, whichever is greater.	Final disbursement docs have been sent to OCD. Waiting on confirmation program is officially closed
Terrebonne Parish	Amy York	Mary Antoon	\$ 3,690,000.00	\$ 3,320,362.00	\$ 173,461.62	0	122	3/19/2009	N/A	FTBHP providing for down payment assistance of up to \$35,000 and closing cost assistance not to exceed \$10,000. Property must be a single family residence and purchase price not to exceed \$220,000. Homebuyers are required to invest a minimal contribution of at least 1% of the loan amount or \$1,000, whichever is greater.	n/a
Lafitte Parish	Cody Henderson	TBD	\$ 2,500,000.00	\$ 384,475.00	\$ 2,115,525.00	0	8	5/1/2010	12/31/2017	FTBHP providing a soft second mortgage not to exceed 50% of the sales price of the property or \$50,000. Additional funds will be offered as a grant to cover "reasonable" closing cost. Borrowers must be a 1st time homebuyer with annual household incomes at or below 80% AMI and borrowers total debt may not exceed 45% of the total household income.	n/a
St. John the Baptist Parish	Mary Boudreaux		\$ 2,981,435.00	\$ 380,683.00	\$ 2,592,755.00	0	0	1/29/2013	9/30/2017	Provides soft second mortgage in amount of 50% of sales price up to \$38,000. Closing costs not to exceed the lesser of 9% of sales price or \$10,000, within the \$38k total assistance. Max sales price \$165,000; purchase only existing SF homes. Homebuyers are required to invest a minimal contribution of at least 1% of the loan amount or \$1,000, whichever is greater. Occupancy and insurance coverage (flood, wind, & standard hazard) to be monitored for 3 years. Annual household incomes at or below 80% AMI; 33/43 DTI ratio accepted.	
			\$ 27,473,017.79		\$ 27,473,017.79						
					\$ -						
					\$ -						
					\$ -						

CDBG Soft Second Mortgage (SSM) Program Update

SSM											
Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance	# of pending draws	Total # of processed loans	Contract Start Dates	Contract End Dates	Program Summary	Comments/Pending Issues
Cameron Parish	Laura Womack	Sonja Smith	\$ 525,000.00	\$ 145,154.74	\$ 379,845.26	0	2	1/1/2013 6/30/15		SSNP offering two (2) types of assistance to eligible homebuyers up to 120% AMI. There are two (2) that offer a Soft-Second Mortgage w/zero interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$10,000 or 9% of the sales price, whichever is less. Option #1 provides a possible maximum allowable award of \$75,000 for the purchase of newly constructed properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	n/a
City of New Orleans	Mary Antoon	Laura Womack	\$ 52,275,000.00	\$ 51,829,525.37	\$ 445,474.63	0	891	1/13/2013	12/31/2015	SSNP providing for a Soft Second Mortgage at 0% interest up to \$65,000 depending upon the borrower's AMI and location of property. A borrower with an AMI at or below 80% is provided up to \$10,000 and up to \$5,000 for homebuyers earning above 80% AMI for Closing Cost Assistance.	n/a
Jefferson Parish Community Development	Sonja Smith	Mary Antoon	\$ 9,600,000.00	\$ 7,357,556.00	\$ 1,928,909.05	0	178	12/1/2011	7/31/2015	SSNP allows first time homebuyers with household income up to 120% AMI. The Soft Second Assistance maximum is determined based on the homebuyers AMI with assistance ranging from \$40,000 to \$60,000. Closing Costs Assistance up to \$10,000 is provided to cover reasonable closing cost and prepaid expenses. The homebuyer must contribute the greater of \$1500 or 1% of the purchase price of the property to be acquired.	n/a
St. Bernard Parish Home Mortgage Authority	Laura Womack	Mary Antoon	\$ 6,000,000.00	\$ 5,832,752.19	\$ 167,247.81	0	158	3/1/2013	2/28/2015	FTHBP allows household incomes at or below 120% AMI. CDBG Assistance allows for a soft second loan of 20% of the purchase price up to \$30,000 per borrower and a grant up to \$5,000 for Closing Cost. The Soft Second is at 0% interest, no payment required and forgivable 100% after 5 years. Borrower is required to have a minimum investment of 1% of purchase price or \$1000, whichever is greater. Program has yet to begin.	n/a
St. Tammany (administered thru St. Bernard HMA)	Laura Womack	Amy York	\$ 2,625,000.00	\$ 2,624,848.15	\$ 151.85	0	85	6/1/2013	5/31/15	SSNP allowing 20% of the purchase price up to \$30,000 per borrower and up to \$5,000 loan per borrower for closing cost. 1st time homebuyer with household income up to 120% AMI is allowed and requires the borrower to have a minimum credit score of 640. Additionally, borrowers are required to invest 1% of the purchase price or \$1,000 whichever is greater into the transaction.	In closeout stage, need to do final budget revision to OCD to reallocate the unused funds.
			\$ 71,025,000.00		\$ 71,025,000.00						
					\$ -						
					\$ -						
					\$ -						
					\$ -						
					\$ -						

SINGLE FAMILY PROGRAMS
Servicers Monthly Delinquency Totals

		US Bank		Bank of America		Standard Mortgage	
2017	September	10.460%	↑	14.080%	↑	14.064%	↑
	August	9.020%		10.730%		13.583%	
	July	9.340%		9.270%		14.191%	
	June	8.410%		8.290%		12.830%	
	May	8.120%		7.210%		13.175%	
	April	8.490%		7.210%		13.675%	
	March	6.930%		6.700%		12.308%	
	February	9.840%		8.530%		15.081%	
	January	9.920%		9.430%		15.289%	
2016	December	9.920%		8.760%		16.388%	
	November	10.670%		8.760%		16.421%	
	October	8.520%		8.520%		15.823%	
	September	8.980%		8.850%		17.951%	
	August	8.380%		8.850%		17.089%	
	July	9.060%		10.180%		14.859%	
	June	7.550%		9.170%		14.484%	
	May	7.870%		8.230%		13.959%	
	April	7.870%		8.090%		13.411%	
	March	6.690%		7.140%		12.247%	
	February	8.870%		10.370%		13.268%	
	January	8.870%		10.740%		17.086%	
2015	December	8.870%		11.340%		16.299%	
	November	8.520%		11.340%		15.312%	
	October	8.600%		10.890%		15.406%	
	September	8.600%		12.300%		15.032%	
	August	8.140%		10.630%		14.838%	
	July	8.140%		9.300%		14.888%	
	June	8.520%		10.040%		14.846%	
	May	8.520%		10.490%		14.681%	
	April	7.940%		10.700%		13.580%	
	February	9.240%		12.680%		13.666%	
	January	9.880%		11.590%		17.685%	
Total	Average	8.711%		9.700%		14.794%	

Select Loan Category:

All

▼

Select Program:

All

▼

Select Lender

All

▼

Program Summary

Loan Category	(All)
BondProgName	(All)
Lender	(All)

DelStatusMBA2	DelStatusMBA	Values		Delinquency % of Active Total
		#	Sum of UPB	
Current	Current	177	\$18,558,068	
Current		177	\$18,558,068	
Delinquencies	30	18	\$1,824,148	8.74%
	60	8	\$912,568	3.88%
	90	3	\$290,982	1.46%
Delinquencies		29	\$3,027,698	14.08%
In-Active	In-Active/PaidOff	63	\$0	
	Service Release	4	\$419,458	
In-Active		67	\$419,458	
Default Liquidation	Default Liquidation	2	\$0	
Default Liquidation		2	\$0	
120+	120+	1	\$111,713	
120+		1	\$111,713	
Grand Total		276	\$22,116,937	

Louisiana Housing Finance Authority

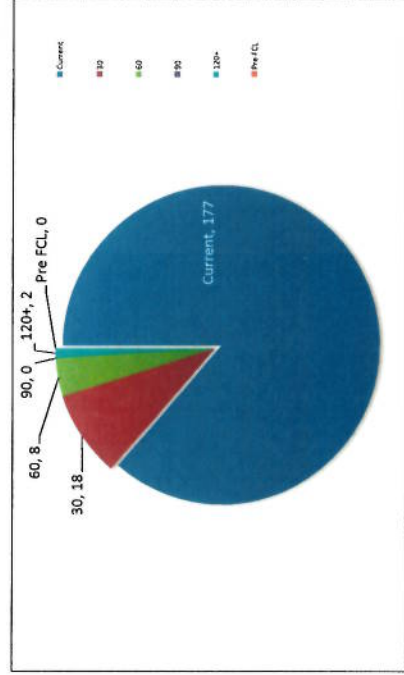
Report Date	(All)
State	LA
BondProgName	Louisiana HFA 2011

DelStatusMBA2	Data	Delinquency % of Active Total
Current	177	
Delinquent	18	8.76%
	8	3.90%
	0	0.00%
	2	0.98%
Delinquent Total	28	13.66%
Post FCL		
Default Liquidation	0	\$0
In-Active/PaidOff	63	\$0
Service Release	4	\$419,458
Grand Total	272	\$21,938,325

State	LA
Report Date	(All)

LoanCount	DelStatusMBA3	DelStatusMBA2	DelStatusMBA
Active			
Current	177	18	60
Delinquent	177	18	60
BondProgName			
Louisiana HFA 2011			
Grand Total	177	18	60

DELINQUENCY STATUS Louisiana HFA 2011



State	LA
Report Date	(All)

BondProgName	Data	UPB
Louisiana HFA 2011	272	\$21,938,325
Grand Total	272	\$21,938,325

Louisiana Housing Finance Authority

State	LA
Report Date	(All)

Loancount	Lender	Status										Active Count	Post FCL	In-Active/PaidOff	Default Liquidation	Service Release	Grand Total
		Current	Delinquent				Pre FCL										
			30	60	90	120+	0	Pre FCL									
	1ST FEDERAL BANK OF LOUISIANA	0	1	0	0	0	0	1			2		0	3			
	AMERICAN SOUTHWEST MTG. CORP.	9	1	0	0	0	0	10			3		0	13			
	BANCORPSOUTH BANK	3	0	0	0	0	0	3			3		0	6			
	CORNERSTONE MORTGAGE COMPANY	3	1	0	0	0	0	4			2		0	6			
	DHI MORTGAGE COMPANY LTD	9	1	1	0	1	0	12			6		0	18			
	EUSTIS MORTGAGE CORPORATION	23	4	1	0	1	0	29			10		0	39			
	FAIRWAY INDEPENDENT MTG CORP	4	0	0	0	0	0	4			0		0	4			
	FIDELITY HOMESTEAD SAVINGS BAN	3	0	0	0	0	0	3			0		0	3			
	GULF COAST BANK & TRUST COMP.	22	2	1	0	0	1	26			7		1	34			
	HANCOCK BANK	1	0	0	0	0	0	1			0		0	1			
	HOMEBUYERS RESOURCE GROUP,LLC	2	0	0	0	0	0	2			0		0	2			
	IBERIABANK MORTGAGE COMPANY	5	0	0	0	0	0	5			3		0	8			
	LIBERTY BANK AND TRUST COMPANY	5	0	1	0	0	0	6			0		0	6			
	MAIN STREET FINANCIAL, INC.	13	1	1	0	0	0	15			2		0	17			
	NOLA LENDING GROUP LLC	12	2	1	0	0	0	15			5		0	20			
	NTFN INC	1	0	0	0	0	0	1			1		0	2			
	REGIONS BANK	34	4	2	0	0	0	40			10		0	52			
	STANDARD MORTGAGE CORPORATION	9	0	0	0	0	0	9			0		0	9			
	SWBC MORTGAGE CORPORATION	3	0	0	0	0	0	3			3		0	6			
	WHITNEY BANK	10	1	0	0	0	0	11			3		1	15			
	RED RIVER BANK	4	0	0	0	0	0	4			2		0	6			
	Bank of America, N.A	2	0	0	0	0	0	2			0		0	2			
	Grand Total	177	18	8	0	2	1	206	0	62	0	4	272				

Louisiana Housing Finance Authority

State	LA
Report Date	(All)

Loancount	DelStatusMBA													
	Interest Rate	Active		Delinquent					Active Count	Post FCL	In-Active/PaidOff	Default Liquidation	Service Release	Grand Total
		Current		30	60	90	120+	Pre FCL						
2.95	37		3	2	0	1	1	44	9			0	53	
3.15	6		0	0	0	0	0	6	0			0	6	
3.99	57		5	3	0	1	0	66	21			2	89	
4.25	4		0	1	0	0	0	5	2			0	7	
4.50	3		0	1	0	0	0	4	1			0	5	
4.75	19		4	0	0	0	0	23	7			0	30	
4.99	51		5	1	0	0	0	57	23			1	81	
Grand Total	177		17	8	0	2	1	205	63	0	0	3	271	

Louisiana Housing Finance Authority

Report_Date	(All)
State	LA
BondProgName	Louisiana HFA 2011

			Data	
PortDesc4	DelStatusMBA2	DelStatusMBA	LoanCount	UPB
Conventional	Current		28	\$3,285,741
	Delinquent	30	1	\$109,711
		60	3	\$394,209
		90	2	\$199,940
		120+	1	\$115,911
		Pre FCL	1	\$184,455
	Delinquent Total		8	\$1,004,226
	Post FCL			
	Default Liquidation			
	In-Active/PaidOff		21	\$0
Service Release		0	\$0	
Conventional Total			57	\$4,289,967
Government	Current		169	17837827.07
	Delinquent	30	13	\$1,439,287
		60	1	\$104,894
		90	1	\$72,468
		120+	2	\$224,084
		Pre FCL		
	Delinquent Total		17	\$1,840,733
	Post FCL			
	Default Liquidation		1	0
	In-Active/PaidOff		30	0
Service Release				
Government Total			217	\$19,678,560
Grand Total			274	\$23,968,527



LHC Trial Summary

Servicing Portfolio

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
Bond Program											
LHC Conv 2015	77	\$12,446,174.39	2	1	0	0	3	0.114	3.896	0	0
LHC Conv 3% M	105	\$17,365,169.56	0	0	2	0	2	0.076	1.905	0	0
LHC Conv 4% M	125	\$19,044,255.84	0	0	0	0	0	0.000	0.000	0	0
LHC FHA 2012A	91	\$9,316,197.77	3	3	2	3	11	0.417	12.088	2	2
LHC FHA 2013	482	\$57,636,041.18	43	10	7	9	69	2.616	14.315	4	8
LHC FHA 3% MR	189	\$25,367,765.14	7	1	1	1	10	0.379	5.291	0	2
LHC FHA 4% MR	237	\$32,730,900.39	8	4	2	0	14	0.531	5.907	0	0
LHC Freddie H	2	\$337,693.00	0	0	0	0	0	0.000	0.000	0	0
LHC RHS 2012A	30	\$3,772,246.18	0	0	0	0	0	0.000	0.000	0	0
LHC RHS 2013	41	\$4,886,190.60	3	0	1	4	8	0.303	19.512	2	2
LHC RHS 3% MR	12	\$1,517,157.86	0	0	0	0	0	0.000	0.000	0	0
LHC RHS 4% MR	1	\$139,759.12	0	0	0	0	0	0.000	0.000	0	0
LHC VA 2012A	2	\$289,629.45	0	0	0	0	0	0.000	0.000	0	0
LHC VA 2013	7	\$872,732.94	0	0	0	0	0	0.000	0.000	0	0
LHC VA 3% MRP	4	\$550,888.62	0	0	0	0	0	0.000	0.000	0	0
LHC VA 4% MRP	2	\$326,454.45	0	0	0	0	0	0.000	0.000	0	0
LHFA 2007	8	\$736,923.72	3	0	0	1	4	0.152	50.000	1	0
LHFA 2007B	203	\$19,192,340.33	16	5	1	10	32	1.213	15.764	3	5
LHFA 2007C	261	\$24,796,733.09	23	14	2	22	61	2.312	23.372	7	7
LHFA 2007U	1	\$89,604.01	0	0	0	0	0	0.000	0.000	0	0
LHFA 2008A	68	\$6,632,941.09	4	4	2	4	14	0.531	20.588	2	6
LHFA 2008B	131	\$13,387,188.12	21	6	3	10	40	1.516	30.534	3	9
LHFA 2008T	1	\$146,529.79	1	0	0	0	1	0.038	100.000	0	0
LHFA 2009A	218	\$22,941,519.86	18	12	8	11	49	1.857	22.477	5	13
LHFA 2010A	115	\$11,709,382.93	7	3	1	5	16	0.607	13.913	1	2
LHFA 2011A	160	\$17,560,608.65	16	6	1	5	28	1.061	17.500	4	3

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
<i>LHFA 2012A</i>	65	\$6,569,184.58	2	1	0	6	9	0.341	13.846	3	3
Total	2,638	\$310,362,212.66	177	70	33	91	371	14.064		37	62
Investor											
	2	\$125,158.94	0	0	1	0	1	0.038	50.000	0	0
<i>FHLMC</i>	363	\$35,790,323.78	25	4	4	17	50	1.895	13.774	4	7
<i>GNMA</i>	1,971	\$227,043,090.39	150	64	25	70	309	11.713	15.677	32	54
<i>SMC/FNMA</i>	302	\$47,403,639.55	2	2	3	4	11	0.417	3.642	1	1
Total	2,638	\$310,362,212.66	177	70	33	91	371	14.064		37	62
Loan Type											
<i>Conv w/ PMI</i>	465	\$64,682,314.34	14	3	3	10	30	1.137	6.452	1	5
<i>Conv w/o PMI</i>	87	\$7,362,721.80	3	0	0	4	7	0.265	8.046	2	1
<i>Farm Loan</i>	180	\$20,567,550.46	13	2	2	8	25	0.948	13.889	4	3
<i>FHA</i>	1,875	\$213,805,608.25	147	63	28	65	303	11.486	16.160	28	53
<i>VA</i>	31	\$3,944,017.81	0	2	0	4	6	0.227	19.355	2	0
Total	2,638	\$310,362,212.66	177	70	33	91	371	14.064		37	62

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
Parish											
	175	\$17,023,780.71	14	13	3	16	46	1.744	26.286	8	17
ACADIA	8	\$625,730.07	0	0	0	1	1	0.038	12.500	0	0
ALACHUA	5	\$290,607.15	0	1	0	0	1	0.038	20.000	0	0
ALLEN	4	\$429,164.01	0	0	0	0	0	0.000	0.000	0	1
ASCENSION	64	\$9,452,550.21	1	2	2	1	6	0.227	9.375	0	0
AVOYELLES	3	\$295,478.31	0	0	0	0	0	0.000	0.000	0	0
BACON	5	\$561,691.50	1	0	0	0	1	0.038	20.000	0	1
BEAUREGARD	6	\$589,492.85	0	0	0	0	0	0.000	0.000	0	0
BIENVILLE	1	\$159,875.89	0	0	0	0	0	0.000	0.000	0	0
BOSSIER	108	\$14,982,696.87	10	2	0	2	14	0.531	12.963	2	0
BURKE	41	\$4,169,764.94	2	0	0	0	2	0.076	4.878	0	0
CADDO PARISH	281	\$32,066,170.92	10	3	2	3	18	0.682	6.406	1	6
CALCASIEU	13	\$1,677,966.07	0	0	0	1	1	0.038	7.692	1	1
CHARLOTTE	1	\$70,213.31	0	0	0	0	0	0.000	0.000	0	0
CITRUS	8	\$689,213.20	0	0	0	0	0	0.000	0.000	0	0
CLAIBORNE	1	\$57,523.93	0	0	0	0	0	0.000	0.000	0	0
CLAY	1	\$76,359.33	0	1	0	0	1	0.038	100.000	0	0
DE SOTO	8	\$1,066,388.98	0	2	0	0	2	0.076	25.000	0	1
DO NOT USE	17	\$1,521,052.04	2	0	0	2	4	0.152	23.529	2	0
EAST BATON ROUGE	540	\$62,316,776.66	44	16	15	28	103	3.904	19.074	10	8
EAST FELICIANA	3	\$239,077.85	0	0	0	0	0	0.000	0.000	0	0
EVANGELINE	2	\$164,927.71	0	0	0	0	0	0.000	0.000	0	0
GRANT	9	\$960,417.03	0	0	1	1	2	0.076	22.222	0	0
GREENWOOD	1	\$126,172.36	0	0	0	0	0	0.000	0.000	0	0
GULF	7	\$426,503.23	0	0	0	0	0	0.000	0.000	0	0
HENDRY	26	\$2,828,596.06	1	0	0	1	2	0.076	7.692	0	1
HIGHLANDS	14	\$1,299,672.08	2	0	0	0	2	0.076	14.286	0	1
HILLSBOROUGH	2	\$152,050.32	0	0	0	0	0	0.000	0.000	0	0
IBERIA	14	\$1,148,752.63	1	0	0	0	1	0.038	7.143	0	0
IBERVILLE	4	\$406,478.25	0	0	0	0	0	0.000	0.000	0	0
JACKSON	55	\$6,157,007.72	10	1	0	4	15	0.569	27.273	2	0

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
JEFFERSON	263	\$32,112,493.28	20	6	4	4	34	1.289	12.928	1	12
JEFFERSON DAVIS	1	\$135,619.41	0	0	0	0	0	0.000	0.000	0	0
LAFAYETTE	65	\$7,208,265.93	5	0	2	2	9	0.341	13.846	0	1
LAFOURCHE	4	\$421,624.68	0	0	0	1	1	0.038	25.000	1	0
LASALLE	1	\$67,111.31	0	0	0	0	0	0.000	0.000	0	0
LIBERTY	1	\$78,100.59	0	0	0	0	0	0.000	0.000	0	0
LINCOLN	2	\$257,287.53	1	0	0	0	1	0.038	50.000	0	0
LIVINGSTON	108	\$13,941,131.73	10	2	0	5	17	0.644	15.741	1	1
MADISON	1	\$48,328.40	0	0	0	0	0	0.000	0.000	0	0
MONROE	3	\$332,484.65	1	0	0	0	1	0.038	33.333	0	0
MUSKOGEE	1	\$57,413.94	0	0	0	0	0	0.000	0.000	0	0
NASSAU	3	\$374,368.13	0	0	0	0	0	0.000	0.000	0	0
NATCHITOCHE	8	\$880,015.18	1	1	0	0	2	0.076	25.000	0	0
OKEECHOBEE	2	\$225,602.85	0	0	0	0	0	0.000	0.000	0	0
ORANGE	13	\$1,340,288.80	0	0	0	0	0	0.000	0.000	0	0
ORLEANS	331	\$42,108,413.43	22	13	0	11	46	1.744	13.897	5	7
OSCEOLA	1	\$72,348.03	0	0	0	0	0	0.000	0.000	0	0
OUACHITA	6	\$603,940.40	0	0	0	0	0	0.000	0.000	0	0
PALM BEACH	3	\$294,928.80	0	1	0	0	1	0.038	33.333	0	0
PINELLAS	7	\$709,322.30	0	0	0	0	0	0.000	0.000	0	0
PLAQUEMINES	4	\$935,665.05	0	0	0	0	0	0.000	0.000	0	0
POINTE COUPEE	1	\$143,648.51	0	0	0	0	0	0.000	0.000	0	0
POLK	1	\$101,920.45	0	0	0	0	0	0.000	0.000	0	0
RAPIDES	78	\$8,119,096.64	2	0	0	1	3	0.114	3.846	1	1
SABINE	7	\$616,975.27	0	0	0	0	0	0.000	0.000	0	0
ST JOHN THE BAPTIST	45	\$5,532,207.81	4	4	1	0	9	0.341	20.000	0	2
ST LANDRY	3	\$452,176.18	0	0	0	0	0	0.000	0.000	0	0
ST MARTIN	6	\$568,703.02	0	0	0	0	0	0.000	0.000	0	0
ST. BERNARD	30	\$3,872,056.49	1	0	0	1	2	0.076	6.667	0	0
ST. CHARLES	27	\$3,386,655.22	1	0	0	2	3	0.114	11.111	1	0
ST. HELENA	1	\$55,697.26	1	0	0	0	1	0.038	100.000	0	0
ST. JAMES	4	\$421,619.45	0	0	0	0	0	0.000	0.000	0	0

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
<i>ST. MARY</i>	4	\$288,511.35	0	0	0	0	0	0.000	0.000	0	0
<i>ST. TAMMANY</i>	96	\$12,449,828.93	4	1	2	2	9	0.341	9.375	1	1
<i>TANGIPAHOA</i>	42	\$5,616,154.33	3	1	0	1	5	0.190	11.905	0	0
<i>TERREBONNE</i>	2	\$238,397.99	0	0	1	0	1	0.038	50.000	0	0
<i>VERMILION</i>	5	\$517,663.99	0	0	0	0	0	0.000	0.000	0	0
<i>VERNON</i>	4	\$436,982.80	0	0	0	0	0	0.000	0.000	0	0
<i>WASHINGTON</i>	6	\$566,376.54	1	0	0	0	1	0.038	16.667	0	0
<i>WEBSTER</i>	5	\$478,160.47	0	0	0	0	0	0.000	0.000	0	0
<i>WEST BATON ROUGE</i>	15	\$2,222,126.80	2	0	0	1	3	0.114	20.000	0	0
<i>WINN</i>	1	\$40,346.55	0	0	0	0	0	0.000	0.000	0	0
Total	2,638	\$310,362,212.66	177	70	33	91	371	14.064		37	62

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
Interest Rate											
1.99	3	\$394,915.84	0	0	0	0	0	0.000	0.000	0	0
2	4	\$520,164.62	1	0	0	1	2	0.076	50.000	0	0
2.45	46	\$4,265,085.75	0	2	0	3	5	0.190	10.870	2	2
2.95	68	\$6,270,342.13	4	1	0	3	8	0.303	11.765	1	1
2.99	13	\$1,673,714.84	0	0	0	0	0	0.000	0.000	0	0
3	1	\$67,193.63	0	0	0	0	0	0.000	0.000	0	0
3.15	2	\$194,018.73	0	0	0	0	0	0.000	0.000	0	0
3.375	1	\$81,811.45	0	0	0	0	0	0.000	0.000	0	0
3.4	2	\$257,416.39	0	0	0	0	0	0.000	0.000	0	0
3.465	1	\$198,602.42	0	0	0	0	0	0.000	0.000	0	0
3.49	112	\$12,186,883.45	3	2	2	4	11	0.417	9.821	2	2
3.5	16	\$2,192,706.80	5	1	1	3	10	0.379	62.500	2	0
3.59	1	\$212,136.65	0	0	0	0	0	0.000	0.000	0	0
3.625	5	\$478,693.27	0	0	0	2	2	0.076	40.000	0	1
3.7	2	\$246,356.58	0	1	0	0	1	0.038	50.000	0	0
3.75	11	\$1,220,780.95	3	0	0	0	3	0.114	27.273	0	1
3.875	74	\$9,960,072.51	3	1	1	2	7	0.265	9.459	1	1
3.95	83	\$9,206,771.11	10	3	0	1	14	0.531	16.867	1	1
3.99	4	\$411,476.75	0	0	0	0	0	0.000	0.000	0	0
4	23	\$2,391,349.07	4	1	0	3	8	0.303	34.783	2	3
4.1	22	\$2,136,049.35	2	0	3	1	6	0.227	27.273	1	0
4.11	14	\$1,432,104.09	1	0	0	0	1	0.038	7.143	0	0
4.125	10	\$1,149,157.84	2	0	0	1	3	0.114	30.000	1	1
4.215	2	\$220,635.25	0	0	0	0	0	0.000	0.000	0	0
4.25	55	\$6,115,254.76	4	2	4	7	17	0.644	30.909	3	2
4.375	531	\$66,639,084.55	38	14	5	11	68	2.578	12.806	6	9
4.45	2	\$342,702.09	0	0	0	0	0	0.000	0.000	0	0
4.5	146	\$18,412,099.30	8	2	0	8	18	0.682	12.329	2	3
4.59	2	\$227,872.54	0	0	0	0	0	0.000	0.000	0	0
4.625	70	\$9,888,844.03	1	2	1	2	6	0.227	8.571	2	0
4.75	90	\$13,740,437.48	2	1	1	1	5	0.190	5.556	0	0

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
4.84	31	\$2,459,839.65	2	1	0	0	3	0.114	9.677	0	1
4.85	34	\$2,882,000.76	2	1	1	1	5	0.190	14.706	0	0
4.875	299	\$39,687,811.96	15	6	5	2	28	1.061	9.366	0	1
4.95	41	\$4,605,984.98	3	3	1	0	7	0.265	17.073	0	1
4.99	9	\$936,199.97	1	0	0	0	1	0.038	11.111	0	0
5	108	\$14,680,030.00	2	0	0	1	3	0.114	2.778	1	0
5.125	61	\$9,678,642.51	0	0	0	0	0	0.000	0.000	0	0
5.25	9	\$1,316,741.10	0	0	0	0	0	0.000	0.000	0	0
5.34	1	\$123,365.06	1	0	0	0	1	0.038	100.000	0	0
5.375	3	\$391,746.65	0	0	0	0	0	0.000	0.000	0	0
5.44	17	\$1,848,435.84	2	1	0	0	3	0.114	17.647	0	2
5.49	24	\$1,943,006.06	5	0	0	0	5	0.190	20.833	0	0
5.5	108	\$11,246,960.05	6	4	2	6	18	0.682	16.667	3	6
5.59	1	\$84,867.41	0	0	0	0	0	0.000	0.000	0	0
5.6	6	\$708,695.26	1	0	0	0	1	0.038	16.667	0	0
5.84	19	\$1,760,218.70	1	0	0	0	1	0.038	5.263	0	0
5.95	20	\$1,680,024.24	2	1	0	0	3	0.114	15.000	0	0
6	6	\$439,740.15	0	0	1	0	1	0.038	16.667	0	2
6.09	3	\$331,578.23	0	0	0	0	0	0.000	0.000	0	0
6.1	40	\$4,358,339.24	3	3	2	2	10	0.379	25.000	0	5
6.25	8	\$791,277.31	1	0	0	1	2	0.076	25.000	0	0
6.3	93	\$8,898,176.11	12	5	0	5	22	0.834	23.656	2	3
6.34	107	\$9,989,107.05	8	3	1	7	19	0.720	17.757	2	3
6.5	73	\$6,403,194.05	4	4	0	6	14	0.531	19.178	2	2
6.625	38	\$3,978,062.09	6	2	1	2	11	0.417	28.947	1	3
6.99	63	\$6,403,434.01	9	3	1	5	18	0.682	28.571	0	6
Total	2,638	\$310,362,212.66	177	70	33	91	371	14.064		37	62

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
Originating Lender											
<i>A-1 Mortgage Services, LLC</i>	31	\$2,910,010.20	2	1	0	1	4	0.152	12.903	1	2
<i>Acadian Residential Mortgage</i>	1	\$168,073.19	0	0	0	0	0	0.000	0.000	0	0
<i>Ace Mortgage Services</i>	1	\$93,385.34	0	0	0	0	0	0.000	0.000	0	0
<i>AHW - Main</i>	42	\$5,766,987.00	0	0	1	2	3	0.114	7.143	2	0
<i>Allegro Mortgage, Inc</i>	1	\$106,295.15	0	0	0	0	0	0.000	0.000	0	0
<i>Amcort Mortgage</i>	3	\$284,371.73	1	0	0	0	1	0.038	33.333	0	0
<i>American Financial Network, Inc. 5/4/15</i>	2	\$188,178.94	0	0	0	0	0	0.000	0.000	0	0
<i>America's Mortgage Resource, Inc</i>	44	\$4,599,980.18	8	3	0	1	12	0.455	27.273	0	1
<i>AmSouth Bank, NA</i>	1	\$92,143.81	0	0	0	0	0	0.000	0.000	0	0
<i>Area Home Lending</i>	11	\$1,106,125.34	1	1	1	2	5	0.190	45.455	0	1
<i>Arrow Mortgage, LLC</i>	1	\$80,951.71	1	0	0	0	1	0.038	100.000	0	0
<i>Assurance Financial Group</i>	9	\$770,877.07	0	0	1	0	1	0.038	11.111	0	0
<i>Bancorp South</i>	44	\$5,044,670.20	2	0	0	1	3	0.114	6.818	0	1
<i>Bank of America</i>	16	\$1,795,842.32	2	1	0	0	3	0.114	18.750	0	0
<i>Bank of Ruston</i>	2	\$257,287.53	1	0	0	0	1	0.038	50.000	0	0
<i>BAUDIER, GRACE & KINLER-WB</i>	1	\$64,048.27	0	0	0	0	0	0.000	0.000	0	0
<i>Britton & Koontz Bank N.A.</i>	23	\$2,455,070.70	2	0	0	3	5	0.190	21.739	3	0
<i>Capital Lending, LLC</i>	26	\$2,631,814.60	3	0	0	2	5	0.190	19.231	0	4
<i>Capital One Bank</i>	10	\$678,191.29	0	0	0	0	0	0.000	0.000	0	0
<i>CAPITAL ONE NATIONAL ASSOCIATION</i>	2	\$109,148.07	0	0	0	0	0	0.000	0.000	0	0
<i>Capital Trust Mortgage</i>	1	\$70,009.28	0	0	0	0	0	0.000	0.000	0	0
<i>Central Progressive Mortgage</i>	6	\$559,908.50	0	0	0	0	0	0.000	0.000	0	0
<i>CHASE MANHATTAN MORTGAGE CORP.</i>	15	\$1,431,899.21	1	0	0	0	1	0.038	6.667	0	0
<i>Coast Capital Mortgage</i>	51	\$4,323,856.87	6	3	0	2	11	0.417	21.569	0	0
<i>Cornerstone Mortgage Company dba Cornerst</i>	8	\$885,778.43	0	0	0	1	1	0.038	12.500	0	1
<i>Countrywide Bank, FSB</i>	32	\$3,213,266.94	5	2	0	0	7	0.265	21.875	0	0
<i>COUNTRYWIDE HOME LOANS</i>	9	\$887,175.82	1	0	0	1	2	0.076	22.222	0	1
<i>Cross Country Equity, LLC</i>	29	\$2,758,431.86	0	1	1	1	3	0.114	10.345	0	5
<i>DHI Mortgage Company</i>	35	\$5,246,608.22	8	0	0	0	8	0.303	22.857	0	0
<i>DRYADES MORTGAGE</i>	10	\$1,188,371.67	2	1	0	1	4	0.152	40.000	1	0
<i>Envoy Mortgage, Ltd</i>	16	\$2,540,669.03	0	0	0	0	0	0.000	0.000	0	0

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
ESSENTIAL MORTGAGE COMPANY, L.L.C.	26	\$3,048,917.89	4	0	1	0	5	0.190	19.231	0	3
EUREKA HOMESTEAD SOCIETY	1	\$121,553.93	0	0	0	0	0	0.000	0.000	0	0
Eustis Mortgage	37	\$4,362,446.92	2	2	0	1	5	0.190	13.514	0	2
Fairway Independent Mortgage Corporation	162	\$21,246,826.78	7	2	2	3	14	0.531	8.642	1	3
Fakouri Mortgage Company	4	\$600,929.36	2	1	0	1	4	0.152	100.000	0	1
Fidelity Homestead Association	5	\$526,849.97	0	1	0	0	1	0.038	20.000	0	0
Fidelity Homestead Savings Bank 4/03/14	280	\$40,336,599.01	12	1	1	2	16	0.607	5.714	1	0
FIRST BANK AND TRUST	24	\$2,890,548.98	1	0	0	1	2	0.076	8.333	0	0
First Choice Funding	13	\$1,275,225.27	1	0	0	0	1	0.038	7.692	0	0
First Choice Mortgage, LLC	42	\$4,290,625.89	6	2	2	4	14	0.531	33.333	1	1
First Federal Bank of Louisiana	1	\$34,383.72	0	0	0	0	0	0.000	0.000	0	0
First Mississippi Capital Corp. dba FMC Mort	2	\$241,074.72	1	0	0	0	1	0.038	50.000	0	0
First Mortgage Services, Inc.	8	\$859,265.31	0	0	1	0	1	0.038	12.500	0	0
First National Bank	6	\$805,093.18	0	0	0	0	0	0.000	0.000	0	0
FIRST NATIONAL BANK *U*S*A*	19	\$2,078,959.96	2	1	0	2	5	0.190	26.316	1	2
First NBC Mortgage, LLC	3	\$488,829.72	0	0	0	0	0	0.000	0.000	0	0
Franklin American Mortgage Company	25	\$4,001,499.12	0	0	0	0	0	0.000	0.000	0	0
Gateway Mortgage Group	17	\$2,494,072.51	0	0	0	0	0	0.000	0.000	0	0
Georgetown Mortgage, LLC	2	\$321,864.65	0	0	0	0	0	0.000	0.000	0	0
GULF COAST BANK & TRUST COMPANY	256	\$33,049,444.82	15	6	4	4	29	1.099	11.328	1	3
Hancock Bank of Louisiana	40	\$4,767,453.46	2	0	0	2	4	0.152	10.000	0	1
Home Bank	1	\$109,834.55	0	0	0	0	0	0.000	0.000	0	0
Home Federal Bank	65	\$7,979,482.08	1	1	0	0	2	0.076	3.077	0	1
Home Loan Corporation	8	\$877,062.71	1	0	0	1	2	0.076	25.000	0	1
Home Mortgage Asso, Inc.	5	\$401,292.87	0	0	0	0	0	0.000	0.000	0	1
Homebuyer's Resource Group, LLC	5	\$568,848.56	1	0	0	0	1	0.038	20.000	0	0
Hope Community Credit Union	7	\$708,491.94	1	0	1	0	2	0.076	28.571	0	1
IBERIABANK	32	\$3,195,143.30	2	2	0	5	9	0.341	28.125	2	2
Indy Mac Bank	1	\$138,869.17	0	0	0	0	0	0.000	0.000	0	0
Interlinc Mortgage Services, LLC	29	\$4,264,821.61	1	0	0	2	3	0.114	10.345	2	1
International Mortgage Corporation of MD	7	\$801,646.42	0	0	0	1	1	0.038	14.286	1	0
Intertrust Mortgage	2	\$150,707.80	0	1	0	0	1	0.038	50.000	0	0

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
Investar Bank	48	\$5,615,594.52	6	3	1	1	11	0.417	22.917	0	0
JABEZ Financial Services, LLC dba AmCor M	2	\$177,394.18	0	0	0	0	0	0.000	0.000	0	0
Jefferson Financial Credit Union	1	\$123,991.97	0	0	0	0	0	0.000	0.000	0	0
JOHNSON MORTGAGE CORPORATION	114	\$11,819,642.03	12	6	2	8	28	1.061	24.561	5	3
JP Morgan Chase	8	\$768,539.43	0	1	0	0	1	0.038	12.500	0	0
Key Lending Solutions, LLC	1	\$143,746.03	0	0	0	0	0	0.000	0.000	0	0
Landmark Mortgage Corporation	1	\$103,482.21	0	0	0	1	1	0.038	100.000	0	0
LIBERTY BANK	16	\$1,652,887.62	1	1	0	2	4	0.152	25.000	0	0
Liberty Bank & Trust	23	\$2,438,956.59	2	1	0	1	4	0.152	17.391	0	0
Louisiana Real Estate Mortgage, Inc	6	\$506,670.37	0	0	0	1	1	0.038	16.667	0	0
Magnolia Mortgage, Inc.	1	\$63,989.29	0	0	0	0	0	0.000	0.000	0	0
Market Street Mortgage Corporation	3	\$304,297.01	0	0	0	1	1	0.038	33.333	0	0
MORTGAGE FACTORY	5	\$510,591.14	0	1	0	1	2	0.076	40.000	1	0
MORTGAGE MARKET, INC.	2	\$214,979.41	0	1	0	1	2	0.076	100.000	1	0
Movement Mortgage 4/03/14	12	\$1,582,244.35	1	0	0	0	1	0.038	8.333	0	0
Nations Reliable Lending, LLC 4/03/14	20	\$2,564,990.58	4	1	0	2	7	0.265	35.000	2	0
NEW SOUTH FEDERAL SAVINGS BANK	13	\$1,239,615.95	2	1	0	0	3	0.114	23.077	0	2
NFM, Inc.	1	\$143,648.51	0	0	0	0	0	0.000	0.000	0	0
NOLA Lending Group, LLC dba NOLA Fundi	35	\$4,082,350.88	3	0	1	1	5	0.190	14.286	1	2
PARISH NATIONAL BANK	2	\$176,303.23	0	0	0	0	0	0.000	0.000	0	0
Pinnacle Mortgage Group	5	\$491,856.99	0	1	0	0	1	0.038	20.000	0	0
Primelending 04/03/14	52	\$7,544,476.04	2	2	0	0	4	0.152	7.692	0	0
Pulaski Mortgage DBA IberiaBank Mortgage	122	\$12,915,073.05	8	3	3	6	20	0.758	16.393	2	5
RED RIVER BANK	112	\$11,293,548.35	6	3	0	3	12	0.455	10.714	1	2
REGIONS MORTGAGE, INC.	80	\$6,858,530.75	9	2	2	6	19	0.720	23.750	5	2
Sabine State Bank & Trust Co. Inc.	74	\$7,998,193.81	2	1	1	1	5	0.190	6.757	0	1
SB Hardie Financial Services	5	\$538,816.16	0	0	0	0	0	0.000	0.000	0	0
SMC Baton Rouge	16	\$1,776,575.50	0	0	1	0	1	0.038	6.250	0	0
SMC Lafayette	26	\$3,597,455.60	0	0	0	0	0	0.000	0.000	0	0
SMC Metairie	36	\$4,194,308.82	1	0	0	0	1	0.038	2.778	0	1
SMC Retention Center	15	\$1,705,233.30	2	0	0	0	2	0.076	13.333	0	1
SMC Slidell	9	\$800,599.90	0	0	0	0	0	0.000	0.000	0	0

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>D a y s</i>				<i>D e l i n q u e n t</i>			<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>	<i>Total</i>	<i>%Total</i>	<i>%Cat</i>		
<i>Southwest Funding, LP</i>	1	\$96,712.99	0	0	0	1	1	0.038	100.000	0	1
<i>St Tammany Homestead Savings & Loan Asso</i>	6	\$760,530.68	1	0	0	1	2	0.076	33.333	0	1
<i>State Bank & Trust Co</i>	2	\$140,559.44	0	0	0	0	0	0.000	0.000	0	0
<i>Sun Cap Mortgage, Inc.</i>	2	\$243,199.88	0	1	0	0	1	0.038	50.000	0	0
<i>SWBC Mortgage Corporation</i>	89	\$10,280,560.77	6	6	6	3	21	0.796	23.596	1	1
<i>The Mortgage Lending Group, LLC</i>	7	\$642,124.29	0	0	0	0	0	0.000	0.000	0	0
<i>The Mortgage Link</i>	2	\$275,329.41	0	0	0	0	0	0.000	0.000	0	0
<i>U.S. Bank, N.A</i>	1	\$111,411.61	0	0	0	1	1	0.038	100.000	0	0
<i>Universal Lending Services</i>	3	\$228,386.99	0	0	0	0	0	0.000	0.000	0	0
<i>Wells Fargo Bank, N.A.</i>	3	\$343,086.35	0	1	0	0	1	0.038	33.333	0	0
<i>WELLS FARGO HOME MORTGAGE</i>	7	\$697,509.26	1	0	0	0	1	0.038	14.286	0	0
<i>WHITNEY NATIONAL BANK</i>	31	\$3,246,122.77	0	1	0	2	3	0.114	9.677	1	1
Total	2,638	\$310,362,212.66	177	70	33	91	371	14.064		37	62

L4 - LOUISIANA STATE

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HOUSING COUNSELING PROGRAM

LHC is the only grant recipient in the state for the **2016-17 HUD Comprehensive Housing Counseling Program**. The total FY2016 grant amount awarded to LHC and its 19 sub-grantees was \$491,352 for the performance period from October 1, 2015 through March 31, 2017. All funds for FY2016 have been expended.

FY2017 grant funding in the amount of \$580,191 was announced in July and Sub-Grantee Agreements are being executed for 16 sub-grantees. The performance period covers October 1, 2016 through March 31, 2018.

FY2016 HUD Housing Counseling Grant Award (expended)	\$491,352.00
FY2017 HUD Housing Counseling Grant Award	\$580,191.00
Balance	\$580,191.00

Number of Households Receiving Counseling in FY2016-17

Homeless Assistance	52
Rental	793
Pre-purchase/Home buying	613
Home Maintenance & Financial Management for homeowners	392
Resolving or Preventing Mortgage Delinquency or Default	16
Group Education/Workshops	395
TOTAL	2556
Households that purchased housing after counseling	30



LOUISIANA HOUSING CORPORATION

Financial Advisor's Report
By: L. Gordon King and Shaun Toups
Government Consultants, Inc.

October 3, 2017

SINGLE FAMILY PROGRAMS

➤ TBA PROGRAMS

- Market Rate GNMA Program (Raymond James). In September, 34 loans (25 in August) totaling \$4.6 mm were reserved (with 6 cancellations). For the month, 35 loans (24 last month) were closed providing revenues of \$51,064 (\$44,725 last month). Currently, the rates are 4.75% and 5.00%. See RJ pipeline report attached.
- Market Rate FNMA HFA Preferred and FHLMC HFA Choice Programs (George K. Baum). In September, 20 loans (29 in August) totaling \$3.4 mm were reserved (with 1 cancellation). For the month, 11 loans (25 last month) were closed providing revenues of \$8,646 (\$25,114 last month). Currently, the rates in this program are 4.75% and 5.125%. See GKB pipeline report attached.

➤ SINGLE FAMILY TEAM

- The team had an all-hands-on-deck call in mid-September and continues to work on. . . a) potential MRB issuance utilizing HOME funds; b) Whitney Bank servicing broker loans and other options related thereto; c) proposed NOFA utilizing the Hurricane Katrina / Rita leftover CDBG funds in the TBA programs; and, d) refinancing opportunities for the 2008 A&B bonds.

NATIONAL HOUSING NEWS

- Total housing issuances in September totaled \$765mm from 11 state HFA's and a few local issuers. Of that amount, \$498 mm was for 6 Single Family deals (Idaho, Maine, Minnesota, Montana, Ohio and Utah) and, \$267 mm was for Multifamily deals.

GENERAL

- US Treasury rates. The 10 year UST was 2.16% on 9/1 and 2.33% on 9/29.
- FOMC. The Fed met on September 19 – 20, and left the Fed rate unchanged. The balance sheet normalization program begins in October with a total of \$10 Bn of Treasury and MBS securities not being reinvested in every month. The implied market probability for a December rate hike rose to 70% last week – most economist forecast a December hike.
- Other. Housingwire.com reports that Lennar (large national homebuilder) is offering millennials who purchase a home from Lennar with a mortgage from their subsidiary Eagle Home Mortgage – can direct up to 3% off the purchase price (up to \$13,100) to pay student loans. Helps millennials who are delaying the purchase of first homes due to student loan costs.

Thanks to the Housing bankers at JP Morgan, Raymond James and George K Baum for their input.



Louisiana Housing Corporation
Market Rate GNMA Program
Loan Reservations and Status
Through 9/30/17



Reservation Month	Reservation		Compliance Approved		Servicer Purchased		GNMA Settled		Cancelled		Total Reservations		Total Excluding Cancelled	
	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount
July '13							1	116,503			1	116,503	1	116,503
August '13							2	260,199	3	338,171	5	598,370	2	260,199
September '13							8	924,656	9	1,183,594	17	2,108,250	8	924,656
October '13							19	2,502,308	6	583,957	25	3,086,265	19	2,502,308
November '13							16	1,813,026	7	734,204	23	2,547,230	16	1,813,026
December '13							13	1,510,920	6	801,120	19	2,312,040	13	1,510,920
January '14							24	2,857,637	12	1,265,175	36	4,122,812	24	2,857,637
February '14							29	3,648,377	4	508,168	33	4,156,545	29	3,648,377
March '14							24	2,862,362	8	820,462	32	3,682,824	24	2,862,362
April '14							22	2,185,195	10	1,176,542	32	3,361,737	22	2,185,195
May '14							37	5,089,924	10	1,135,001	47	6,224,925	37	5,089,924
June '14							22	2,889,988	11	1,241,406	33	4,131,394	22	2,889,988
FY 2014 Total	-	-	-	-	-	-	217	26,661,095	86	9,787,800	303	36,448,895	217	26,661,095
July '14							30	3,818,407	11	1,211,120	41	5,029,527	30	3,818,407
August '14							29	3,423,242	10	1,128,021	39	4,551,263	29	3,423,242
September '14							22	2,833,826	4	459,817	26	3,293,643	22	2,833,826
October '14							24	2,953,117	21	2,594,887	45	5,548,004	24	2,953,117
November '14							14	1,670,776	1	83,460	15	1,754,236	14	1,670,776
December '14							27	3,506,957	6	579,694	33	4,086,651	27	3,506,957
January '15							18	2,015,192	7	855,432	25	2,870,624	18	2,015,192
February '15							18	2,420,828	6	682,246	24	3,103,074	18	2,420,828
March '15							22	2,936,116	8	880,683	30	3,816,799	22	2,936,116
April '15							22	3,075,369	7	939,701	29	4,015,070	22	3,075,369
May '15							26	3,273,154	3	460,504	29	3,733,658	26	3,273,154
June '15							24	3,043,767	7	882,267	31	3,926,034	24	3,043,767
FY 2015 Total	-	-	-	-	-	-	276	34,970,751	91	10,757,832	367	45,728,583	276	34,970,751
July '15							21	2,733,239	6	790,529	27	3,523,768	21	2,733,239
August '15							20	2,447,032	7	821,861	27	3,268,893	20	2,447,032
September '15							20	2,828,302	6	835,048	26	3,663,350	20	2,828,302
October '15							20	2,790,966	4	591,405	24	3,382,371	20	2,790,966
November '15							7	771,759	8	1,187,074	15	1,958,833	7	771,759
December '15							13	1,956,813	5	753,258	18	2,710,071	13	1,956,813
January '16							16	2,144,876	5	757,073	21	2,901,949	16	2,144,876
February '16							12	1,588,610	6	849,922	18	2,438,532	12	1,588,610
March '16							21	2,911,009	7	955,579	28	3,866,588	21	2,911,009
April '16							26	3,309,059	10	1,363,076	36	4,672,135	26	3,309,059
May '16			2	356,227			34	4,546,647	17	2,060,899	53	6,963,773	36	4,902,874
June '16			1	191,468			47	6,125,806	15	2,107,235	63	8,424,509	48	6,317,274
FY 2016 Total	-	-	3	547,695	-	-	257	34,154,118	96	13,072,959	356	47,774,772	260	34,701,813

Louisiana Housing Corporation
Market Rate GNMA Program
Loan Reservations and Status
Through 9/30/17



Reservation Month	Reservation		Compliance Approved		Servicer Purchased		GNMA Settled		Cancelled		Total Reservations		Total Excluding Cancelled	
	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount
July '16							25	3,153,835	8	1,303,053	33	4,456,888	25	3,153,835
August '16							29	3,976,094	12	1,548,175	41	5,524,269	29	3,976,094
September '16							21	2,711,202	10	1,398,800	31	4,110,002	21	2,711,202
October '16							30	4,312,003	7	935,398	37	5,247,401	30	4,312,003
November '16							41	5,883,513	10	1,422,103	51	7,305,616	41	5,883,513
December '16							22	3,033,404	2	420,491	24	3,453,895	22	3,033,404
January '17							18	2,337,664	6	794,806	24	3,132,470	18	2,337,664
February '17			1	210,123			14	2,065,290	16	2,507,178	31	4,782,591	15	2,275,413
March '17			1	186,459			25	4,181,996	9	1,257,940	35	5,626,395	26	4,368,455
April '17			2	225,833			16	2,084,849	8	1,070,150	26	3,380,832	18	2,310,682
May '17					2	306,217	25	3,899,662	10	1,295,226	37	5,501,105	27	4,205,879
June '17			4	457,876	5	684,208	23	3,059,324	8	1,190,265	40	5,391,673	32	4,201,408
FY 2017 Total	-	-	8	1,080,291	7	990,425	289	40,698,836	106	15,143,585	410	57,913,137	304	42,769,552
July '17			3	461,190	7	1,086,348	12	1,628,060	2	358,396	24	3,533,994	22	3,175,598
August '17			17	2,389,528	4	514,409	2	240,129	2	304,479	25	3,448,545	23	3,144,066
September '17	13	1,877,363	14	1,975,503	1	171,830			6	600,210	34	4,624,906	28	4,024,696
FY 2018 Total	13	1,877,363	34	4,826,221	12	1,772,587	14	1,868,189	10	1,263,085	83	11,607,445	73	10,344,360
Grand Total	13	1,877,363	45	6,454,207	19	2,763,012	1,053	138,352,989	389	50,025,261	1,519	199,472,832	1,130	149,447,571



RAYMOND JAMES®

**Louisiana Housing Corporation
Market Rate GNMA Program
GNMA Purchase Proceeds**

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
9/18/2013	AF7897	116,503	1	1,220.95	1.05%
11/20/2013	AF7915	350,759	3	3,997.92	1.14%
12/18/2013	AF7922	1,051,174	8	8,731.09	0.83%
12/18/2013	AF7923	759,026	6	15,157.76	2.00%
12/18/2013	AF7924	115,732	1	3,052.77	2.64%
1/17/2014	AI0468	1,098,561	9	8,599.27	0.78%
1/17/2014	AI0469	708,699	6	14,173.78	2.00%
2/19/2014	AI0480	1,292,357	11	10,999.27	0.85%
2/19/2014	AI0481	1,087,037	9	18,885.24	1.74%
3/19/2014	AI0486	2,016,179	16	40,067.84	1.99%
4/21/2014	AI0497	3,445,588	29	86,129.05	2.50%
5/19/2014	AI0504	2,773,325	22	72,952.22	2.63%
6/18/2014	AI0507	2,116,215	18	50,498.62	2.39%
FY 2014		\$ 16,931,154	139	\$ 334,465.78	1.98%
7/18/2014	AI9447	646,004	5	4,343.20	0.67%
7/18/2014	AI9448	1,457,119	14	38,025.57	2.61%
8/20/2014	AI9439	980,006	10	25,127.22	2.56%
8/20/2014	AI9440	3,353,347	24	25,526.81	0.76%
9/17/2014	AJ5269	80,315	1	1,890.10	2.35%
9/17/2014	AJ5270	4,418,905	34	43,283.26	0.98%
10/22/2014	AJ5263	2,860,671	23	23,825.25	0.83%
11/19/2014	AK1537	3,582,325	28	28,589.98	0.80%
11/19/2014	AK1538	341,696	3	10,369.14	3.03%
12/17/2014	AL1052	1,986,821	17	16,446.64	0.83%
12/17/2014	AL1053	335,871	3	10,171.85	3.03%
1/20/2015	AL1062	2,800,980	24	32,692.79	1.17%
2/18/2015	AL8757	2,267,280	16	32,355.66	1.43%
3/20/2015	AL8747	2,869,071	22	42,606.31	1.49%
4/21/2015	AL8739	1,595,050	14	21,801.74	1.37%
5/19/2015	AM6653	1,746,239	13	31,259.97	1.79%
5/19/2015	AM6654	1,322,917	11	17,655.13	1.33%
6/17/2015	AM6644	1,640,013	12	21,987.54	1.34%
FY 2015		\$ 34,284,630	274	\$ 427,958.16	1.25%

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
7/17/2015	AN9200	2,460,059	17	35,882.15	1.46%
7/17/2015	AN9209	1,662,653	13	29,430.09	1.77%
8/19/2015	AP0334	548,691	4	13,719.68	2.50%
8/19/2015	AP0335	3,141,021	26	48,598.02	1.55%
9/18/2015	APO322	1,483,842	13	36,209.67	2.44%
9/18/2015	APO323	713,405	6	9,345.83	1.31%
10/20/2015	AP0369	2,165,592	15	53,230.60	2.46%
10/20/2015	AQ2070	81,524	1	894.05	1.10%
11/18/2015	AQ2067	931,957	7	23,674.32	2.54%
11/18/2015	AQ2068	2,022,086	16	28,921.97	1.43%
12/16/2015	AQ2052	233,112	2	5,435.89	2.33%
12/16/2015	AQ2053	1,460,008	10	17,855.01	1.22%
1/28/2016	AR3208	2,359,234	18	32,899.43	1.39%
1/28/2016	AR3209	275,356	2	6,603.64	2.40%
2/18/2016	AR3216	1,394,529	10	18,395.28	1.32%
2/18/2016	AR3217	945,902	7	21,972.89	2.32%
3/21/2016	AS6587	768,316	6	9,637.76	1.25%
3/21/2016	AS6588	227,305	2	5,256.58	2.31%
4/18/2016	AS6595	1,569,208	11	18,893.85	1.20%
5/20/2016	AS6604	1,958,185	14	29,330.47	1.50%
6/20/2016	AU3392	1,465,400	8	25,492.49	1.74%
6/20/2016	AU3393	116,119	1	2,635.89	2.27%
6/20/2016	AU3396	1,602,790	14	28,656.89	1.79%
FY 2016		\$ 29,586,294	223	\$ 502,972.45	1.70%

7/19/2016	AU3405	1,874,685	16	30,877.96	1.65%
7/19/2016	AU3406	287,864	3	3,986.05	1.38%
7/19/2016	AU3407	1,274,504	7	18,872.55	1.48%
8/17/2016	AU3412	3,383,792	25	54,954.96	1.62%
8/17/2016	AU3413	184,139	1	2,860.02	1.55%
9/19/2016	AV6302	97,678	1	1,414.66	1.45%
9/19/2016	AV6303	1,113,457	6	15,115.33	1.36%
9/19/2016	AV6304	2,903,830	26	44,908.12	1.55%
9/19/2016	AV6305	999,307	8	9,637.24	0.96%
10/18/2016	AV6285	989,853	6	12,548.44	1.27%
10/18/2016	AV6286	1,881,858	17	25,744.98	1.37%
10/18/2016	AV6287	361,319	3	4,415.56	1.22%
11/18/2016	AV6279	2,224,985	20	27,606.96	1.24%
11/18/2016	AV6280	1,043,860	9	13,652.48	1.31%
11/18/2016	AV6281	671,487	4	9,109.57	1.36%
11/18/2016	AV6282	407,068	2	5,545.00	1.36%
12/21/2016	AV6272	1,323,609	11	17,581.80	1.33%
12/21/2016	AY5472	1,778,863	12	22,787.15	1.28%
12/21/2016	AY5473	1,499,331	8	17,914.46	1.19%
1/20/2017	AY5842	1,496,684	11	17,522.78	1.17%

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
1/20/2017	AY5843	1,327,752	10	18,362.43	1.38%
2/16/2017	AY5490	2,491,669	17	26,632.62	1.07%
2/16/2017	AY5491	2,748,675	20	34,115.36	1.24%
2/16/2017	AY5492	1,327,983	9	20,589.79	1.55%
3/17/2017	AY5481	273,827	2	2,667.72	0.97%
3/17/2017	AY5488	1,713,526	14	18,264.39	1.07%
3/17/2017	AT5489	1,507,985	10	21,040.65	1.40%
4/18/2017	AY5508	1,464,118	10	13,783.66	0.94%
4/18/2017	AY5509	2,883,661	20	43,196.81	1.50%
5/17/2017	AY5516	497,625	4	8,145.17	1.64%
5/17/2017	AY5517	2,539,054	16	32,543.90	1.28%
6/19/2017	BA8810	319,640	3	3,781.07	1.18%
6/19/2017	BA8811	2,025,125	13	25,103.89	1.24%
6/19/2017	BA8812	167,698	1	1,618.36	0.97%
FY 2017		\$ 47,086,511	345	\$ 626,901.89	1.33%
7/18/2017	BA8821	432,581	3	6,327.82	1.46%
7/18/2017	BA8822	897,717	7	8,385.70	0.93%
7/18/2017	BA8823	1,741,608	11	17,126.09	0.98%
8/17/2017	BA8831	1,118,238	7	15,689.20	1.40%
8/17/2017	BA8832	2,673,752	17	29,035.65	1.09%
9/19/2017	BA8838	1,064,341	9	14,307.44	1.34%
9/19/2017	BA8839	689,481	4	8,050.92	1.17%
9/19/2017	BA8840	2,190,259	19	23,188.11	1.06%
9/19/2017	BA8841	297,930	2	3,443.03	1.16%
9/19/2017	BA8844	161,912	1	2,074.09	1.28%
FY 2018		\$ 11,267,819	80	\$ 127,628.05	1.13%
Grand Totals		\$ 139,156,407	1,061	\$ 2,019,926.33	1.45%

¹ LHC Proceeds and Profit % are Net of DPA Reimbursement



Monthly Update

Larry Englande
Senior Vice President
504-585-3202
englande@gkbaum.com

Marc Paskulin
Senior Vice President
916-486-2548
paskulin@gkbaum.com

LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Program Summary - Stage Summary by Reservation Date				September	
		Since Inception			
Total Pipeline:	Loan Count	Loan Amount	Loan Count	Loan Amount	
	457	\$73,480,982.00	20	\$3,488,066.00	
<i>Snapshot Stage Summary - as of 09/30/2017</i>					
Reservation	4	\$574,240.00	3	\$402,550.00	
Underwriting	0	\$0.00	0	\$0.00	
Compliance	33	\$5,551,763.00	16	\$2,948,663.00	
Purchased/Servicer	20	\$3,339,195.00	0	\$0.00	
Pooled	0	\$0.00	0	\$0.00	
Investor/Trustee	308	\$50,043,996.00	0	\$0.00	
Cancelled	92	\$13,971,788.00	1	\$136,853.00	
<i>Cumulative Stage Summary - as of 09/30/2017</i>					
Reservation	457	\$73,480,982.00	20	\$3,488,066.00	
Underwriting	361	\$58,934,954.00	16	\$2,948,663.00	
Compliance	361	\$58,934,954.00	16	\$2,948,663.00	
Purchased/Servicer	328	\$53,383,191.00	0	\$0.00	
Pooled	308	\$50,043,996.00	0	\$0.00	
Investor/Trustee	308	\$50,043,996.00	0	\$0.00	
Cancelled	92	\$13,971,788.00	1	\$136,853.00	

Loan Progression Summary Since Inception			
Stage Progression	Average # of Days	# of Loans	
From Reservation to Underwriter Certification	12.16 days	361	
From eHP Compliance to Loan Purchase	49.41 days	328	
From Reservation to Loan Purchase	59.46 days	328	

Days to Purchase By Purchase Month			
Purchase Month	Days From Reservation	# of Loans	
October 2016	68.42 days	12	
November 2016	67.13 days	8	
December 2016	N/A	0	
January 2017	75.21 days	14	
February 2017	56.09 days	11	
March 2017	65.20 days	5	
April 2017	43.78 days	9	
May 2017	66.07 days	15	
June 2017	46.45 days	11	
July 2017	46.09 days	22	
August 2017	42.64 days	11	
September 2017	55.47 days	19	

*Data provided by LHC

LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Monthly Pipeline Summary for September FNMA Preferred Loans - as of September 30, 2017

Loan First Stage Date	Loan Number	Loan Amount	Approved Stage	Interest Rate	UW Deadline	Loan Purchase Deadline
09/06/17	PC430	169,750	Compliance Approved	4.750%	09/26/17	11/15/17
09/06/17	PC429	109,250	Compliance Approved	4.750%	09/26/17	11/15/17
09/08/17	PC432	242,500	Compliance Approved	5.125%	09/28/17	11/17/17
09/08/17	PC431	213,400	Compliance Approved	5.125%	09/28/17	11/17/17
09/11/17	PC436	223,100	Compliance Approved	5.000%	10/01/17	11/20/17
09/11/17	PC437	145,500	Reservation	5.000%	10/01/17	11/20/17
09/11/17	PC434	160,050	Reservation	5.000%	10/01/17	11/20/17
09/11/17	PC433	174,600	Compliance Approved	5.000%	10/01/17	11/20/17
09/11/17	PC435	135,703	Compliance Approved	5.000%	10/01/17	11/20/17
09/12/17	PC439	159,747	Compliance Approved	5.125%	10/02/17	11/21/17
09/12/17	PC438	189,150	Compliance Approved	4.750%	10/02/17	11/21/17
09/13/17	PC440	193,903	Compliance Approved	4.750%	10/03/17	11/22/17
09/13/17	PC441	120,650	Compliance Approved	5.125%	10/03/17	11/22/17
09/14/17	PC442	147,440	Compliance Approved	4.750%	10/04/17	11/23/17
09/14/17	PC443	136,853	Reservation	5.125%	10/04/17	11/23/17
09/15/17	PC444	275,500	Compliance Approved	4.750%	10/05/17	11/24/17
09/20/17	PC445	243,470	Compliance Approved	4.875%	10/10/17	11/29/17
09/28/17	PC446	97,000	Reservation	5.125%	10/18/17	12/07/17

Monthly Pipeline Summary for September FHLMC Choice Loans - as of September 30, 2017

Loan First Stage Date	Loan Number	Loan Amount	Approved Stage	Interest Rate	UW Deadline	Loan Purchase Deadline
09/07/17	CC10	205,000	Compliance Approved	4.750%	09/27/17	11/16/17
09/20/17	CC11	145,500	Compliance Approved	4.875%	10/10/17	11/29/17

LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Settlement Date	Loan ID	Settlement Details			
		Reservation Date	Current Prin	LHC Fee (%)	LHC Fee (\$)
09/07/17	PC404	08/01/17	119,830	0.540%	647.16
09/07/17	PC363	06/15/17	169,750	0.400%	678.47
09/07/17	PC378	06/30/17	177,510	0.418%	741.99
09/07/17	PC379	07/05/17	47,042	0.548%	258.00
09/07/17	PC381	07/07/17	118,340	0.603%	713.74
09/07/17	PC387	07/19/17	111,550	0.543%	605.30
09/07/17	PC380	07/07/17	123,042	0.482%	592.60
09/07/17	PC391	07/21/17	151,142	0.535%	808.33
09/07/17	PC377	06/30/17	155,200	0.418%	648.74
09/07/17	PC351	05/30/17	202,500	0.722%	1,461.17
09/07/17	PC382	07/10/17	299,730	0.497%	1,490.41
					8,645.89

	Current Prin	LHC Fee (\$)
Since Inception	\$50,108,803.77	\$316,255.56
FYTD	\$8,480,238.45	\$45,892.50
Sept 2017	\$1,675,636.32	\$8,645.89



HOME Programs Reports

Board of Directors Meeting

October 11, 2017



HOME FUNDS DASHBOARD REPORT

CURRENT AS OF IDIS-PR27 9/25/17 AT 10:42 AM

DASHBOARD DETAILS						
Grant Year	2013	2014	2015	2016	2017	TOTAL
Total Award Amount	\$7,073,089.00	\$7,456,547.00	\$6,515,936.00	\$6,861,210.00	\$0.00	\$27,906,782.00
Committed Funds	\$6,234,657.06	\$5,256,483.79	\$5,768,115.67	\$3,191,050.75	\$0.00	\$20,450,307.27
Cumulative Unexpended Committed Funds as of 9/25/2017* (Cumulative only through 2014)	\$2,593,738.41	\$5,256,483.79	\$5,542,392.10	\$2,734,402.75	\$0.00	\$16,127,017.05
Cumulative Unexpended Authorized Funds as of 9/25/2017 (Cumulative only through 2014)	\$3,432,170.35	\$7,456,547.00	\$6,290,212.43	\$6,404,562.00	\$0.00	\$23,583,491.78
Unexpended Required CHDO Portion as of 9/25/2017*	\$0	\$0	\$973,026.67	\$1,029,181.50	\$0.00	
Deadline to Expend Before Recapture	August 31, 2018	July 31, 2019	July 31, 2020	August 31, 2021	TBD	
Uncommitted Funds as of 9/25/2017	\$0	\$3,038,495.15	\$747,820.33	\$3,670,159.25	\$0.00	\$7,456,474.73
Uncommitted CHDO Portion as of 9/25/2017**	\$0	\$0	\$0	\$0		
Deadline to Commit Before Recapture		Suspended by HUD through 2019	Suspended by HUD through 2019	Suspended by HUD through 2019		

*Included in total Cumulative Unexpended Authorized Funds

** Included in total Uncommitted Funds

Red Text - Funds subject to recapture within the next 18 months

Total Award Amount = Committed Funds + Uncommitted Funds
Committed Funds - a grant agreement is in place and funds have been committed and are being expended.
Uncommitted Funds - no grant agreement is in place and the funds are available for use in accordance with the subgrant. This is an accurate reflection of data that is in IDIS which is what HUD sees.



HOME FUNDS DASHBOARD REPORT

CURRENT AS OF IDIS-PR27 9/25/17 AT 10:42 AM

Funds Allocated/Set-Aside	Agency Programs – Allocated by LHC but not Committed in IDIS	
		\$ 2,127,791.00
- Funds that LHC has allocated to projects but have not yet been Committed in IDIS - Tax Credit Projects must go to closing to show as 'Committed' - TBRA funds show as 'Committed' after applicants complete the eligibility process	HOME-Youth Aging Out of Foster Care TBRA - \$515,000 - Balance →	\$14,194.00
	Section 811 - HOME TBRA - Security Deposit Program - \$135,000 - Balance →	\$110,142.00
	HOME TBRA Disaster Rental Assistance Program - \$600,000 - Balance →	\$3,455.00
	SF-DELTA 100 – HOMEOWNERSHIP INITIATIVE - \$2,000,000-Balance →	\$2,000,000.00
	HOME NOFA Projects – Allocated by LHC but not Committed in IDIS	\$ 15,000,000.00
	Pine Trace Homes I	\$1,000,000.00
	Pine Trace Homes II	\$1,000,000.00
	Barton Drive Manor and Briarwood Village	\$1,000,000.00
	Cypress Gardens Preservation Rehab, Phase I	\$1,000,000.00
	Le Jolliet	\$1,000,000.00
	NOAH Allocation – (\$2,000,000.00 conditionally reserved for 5 projects)	\$4,000,000.00
	CHAAP Allocation	\$2,000,000.00
	2017 Small Project Continuation Program	\$4,000,000.00
	Grand Total Allocated but not Committed	\$ 17,127,791.00

DASHBOARD SUMMARY

Awarded Funds 2013-2017		Total
Committed Funds (as shown in IDIS)		\$ 27,906,782.00
Committed Funds Subject to Recapture by HUD Unless Expended by Deadlines indicated	\$ 16,127,017.05	\$ 20,450,307.27
Total Uncommitted (as shown in IDIS) Subject to Recapture by HUD Unless Committed by Deadlines indicated		\$ 7,456,474.73
Expected 2017 HOME Formula Allocation (minus 2017 HOME Administrative Funds)		+ 6,207,780.60
Expected SF Transfer MRB HOME repayment obligation (minus 10% Program Admin)		+ 10,080,000.00
Program Income (PI) Available		+ 3,265,391.34
Recaptured Homebuyer (HP) Funds Available		+ 63.00
Repayments to Local Account (LU) Available		+ 3,846.48
Allocated by LHC but not Committed in IDIS		- 17,127,791.00
Funds Available to Commit to New Projects		\$ 9,885,765.15