



Louisiana Housing
Corporation

Board of Directors

**UPDATES AND
REPORTS**

January 9, 2019

Table of Contents

Louisiana Housing Authority Reports.....	3
LHC Properties Reports.....	8
Mid-City Gardens Apartments Report.....	9
Village de Jardin Apartments Report.....	21
Willowbrook Apartments Report.....	33
HOME Programs Reports.....	45
Energy Programs Activity Reports.....	48
Single Family Programs Reports.....	50



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Louisiana Housing Authority Reports

January 9, 2019

LOUISIANA HOUSING AUTHORITY ACTIVITY

Program	Households Served or Services Provided	Funds Disbursed/Total Payments	Balance of Funds	Program End Date
Homelessness Supports and Housing – Katrina/Rita	17,417**	\$26,438,829	\$71,500	3/31/18
Supportive Housing Services – Katrina/Rita	6,148**	\$65,195,361	\$7,659,346	12/31/22
Contaminated Drywall/STARS- CDBG Katrina/Rita	186	\$2,340,975	\$123,406	6/30/23
Emergency Solutions Grant – FY16	4,931**	\$1,802,668	\$513,039	Renewed Annually
Section 811 PRA Demo	135	\$2,431,938	\$6,057,990	9/30/2025
Project-Based Vouchers (PBV)	1,505	\$12,132,674	\$1,231,625	Renewed annually
Continuum of Care – FY17	946	\$6,522,026	\$5,108,395	5/31/2019
As of the December 31, 2018, reporting period:	31,268	\$116,864,471 Disbursed*	\$20,765,301 Remaining	N/A

*The funds associated with these programs directly impact households, but do not represent the total amount of LHA funding or disbursements.

**Reflects services provided over lifespan of grant. Services calculated per quarter are frequently provided to same beneficiary.

LOUISIANA HOUSING AUTHORITY UPDATES

1. Homelessness Supports and Housing – Katrina/Rita

Budget	Funds Expended Through 12/31/18	Percentage Expended Through 12/31/18	#PSH units developed (Total = 78)	#Shelter Beds Repaired(Total = 200)
\$26,510,329	\$26,438,829	99.7%	McCaleb – 21 Tulane – 30 Canal - 27	200

- Balance of funds to be used as follows:
 - \$1,738,599.21 – Rehab of the New Orleans Mission –200 bed emergency shelter for people experiencing homelessness - CEA expired 2/28/2017; in closeout process –developer (GCHP) has submitted closeout packet and LHC has reviewed and sent to the Disaster Recovery Unit.
- Budget and expended amounts now include program income

2. Supportive Housing Services – CDBG Katrina/Rita and 2016 Flooding

Budget	Funds Expended Through 12/31/18	Percentage Expended Through 12/31/18	#Persons Assisted with New Access to a Service as of 12/31/18(cumulative)	Program End Date
Katrina \$72,854,707	\$65,195,361	89%	6,148	12/31/2022
Flood \$5,000,000	\$11,581	0.2%	167	12/31/2022

- The program provides supportive services to the severely disabled living in PSH units
- Budget and expended amounts now include program income

3. Contaminated Drywall/STARS-CDBG for Katrina/Rita and 2016 Flooding

Budget	Funds Expended Through 12/31/18	Percentage Expended Through 12/31/18	Assisted Households	CEA End Date
Katrina \$2,464,381	\$2,340,975	95%	186	12/31/2022
Flood \$16,000,000	\$6,388,477	40%	719	12/31/2022

- K/R budget increased in 2017 by \$286,664

4. Emergency Solutions Grant

Budget	Funds Expended Through 12/31/18	Percentage Expended Through 12/31/18	Number of Contracts	Contract End Date	Units of Service for Shelters	Units of Financial Assistance
FY14 award= \$2,253,006	\$2,241,037	99%	20	6/30/2016	5,249	3,022
FY15 award=\$2,379,318	\$2,347,666	99%	23	6/30/2017	5,546	1,586
FY16 award=\$2,315,707	\$1,802,668	78%	19	6/30/2018	4,931	1,121
FY17 award=\$2,970,487	\$480,079	16%	19	6/30/2019	0	68

- Provides funding to local communities to support homeless shelters by providing shelter housing, and/or rental assistance to homeless individuals and families who are either homeless or at risk of homelessness
- The "Units of Service Delivery for Shelters" column reflects the number of persons provided housing at homeless shelters
- The "Units of Financial Assistance" column reflects the number of financial assistance payments made on behalf of a client (rent, deposit, utilities)

5. HOME Tenant Based Rental Assistance (TBRA)

Budget	Funds Expended Through 12/31/18	Percentage Expended Through 12/31/18	Program End Date	Households Served
Re-Entry HOME TBRA \$500,000	\$5,327	0%	Individually based (contracts are for 24 months of assistance)	3
Section 811 PRA Demo Security Deposits \$150,000	\$54,231	36%	Individually Based	117

6. Permanent Supportive Housing – Support Contracts

Hawkins Contract - \$222,188			
Budget	Funds Expended Through 12/31/18	Percentage Expended Through 12/31/18	Contract End Date
\$200,000	\$15,638	8%	12/31/2019

- Contract provides legal services for the Louisiana Housing Authority; contract amendment awaiting AG approval

TAC contract - \$251,458			
Budget	Funds Expended Through 12/31/18	Percentage Expended Through 12/31/18	Contract End Date
\$251,458	\$194,974	78%	6/30/2019

- Contract provides technical assistance for administering the PSH program

Linda Jarrell contract - \$77,500			
Budget	Funds Expended Through 12/31/18	Percentage Expended Through 12/31/18	Contract End Date
\$77,500	\$74,984	97%	12/31/2018

- Contract provides assistance with recruiting owners and completing contracts for the PRA Section 811 Program

Michele S. Williams contract - \$198,790			
Budget	Funds Expended Through 12/31/18	Percentage Expended Through 12/31/18	Contract End Date
\$198,790	\$127,441	64%	12/31/2019

- Contract provides technical assistance for administering the PSH program

7. Permanent Supportive Housing – Rental Funding

Project Based Voucher							
Program	CY 2018 Voucher Renewal Funding	CY 2018 Voucher Disbursements	Percentage Expended Through 12/31/18	Units Under Contract 12/31/18	Leased Vouchers as of 12/31/18	Total Voucher Allocation	Contract End Date
PBV	\$13,364,299	\$12,132,674	91%	1,787	1,505	2,000	Funding Renewed Annually

Section 811 PRA Demo							
Program	2012 Grant	Funds Expended Through 1/1/19	Percentage Expended Through 1/1/19	Total Units Under Contract	Total Leased Units Funded	Total Units Proposed	Contract End Date
811	\$8,489,928	\$2,431,938	29%	226	135	199	9/30/2025

Continuum of Care						
Program	Competition Renewal Funding	Competition Expenses	Percentage Expended as of	Projected #Households Served per Month	Actual #Households Served	Contract End Date
CoC FY17	\$11,630,421	\$6,522,026	56% (12/2018)	1,069	881 (12/2018)	5/31/2019



Louisiana Housing
Corporation

Board of Directors

LHC Properties
Reports

January 9, 2019



Mid City Gardens Trend Report

November 26, 2018 to November 26, 2018												
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Average Vacant 3BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
0	98%	59	1	1	0	0	0	1	0	2	0	95%
November, 2018												



Property Address: 1690 North Blvd
 Baton Rouge, LA 70802

Total Units: 60
1 Bedrooms: 16
2 Bedrooms: 24
3 Bedrooms: 20

Management Company: Latter & Blum
Property Manager: Sylvia Dunn
Property Manager Email: midcitygardens@latterblumpm.com
Property Manager Phone: 225-302-5544

Mid City Gardens (b11690)
Budget Comparison
 Period = Nov 2018
 Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	7,461	7,500	-39	-1	37,049	37,500	-451	-1	90,000
5050 Market Rent	35,634	35,891	-257	-1	175,782	179,455	-3,673	-2	430,692
5051 Less-Vacancy	-405	-2,603	2,198	84	-8,691	-13,017	4,326	33	-31,242
5052 Loss/Gain to Lease	-1,345	-250	-1,095	-438	-4,490	-1,250	-3,240	-259	-3,000
5060 Less-Concessions	0	0	0	N/A	-352	0	-352	N/A	0
5066 Write-Offs/Bad Debt Allowance	0	-868	868	100	-4,455	-4,339	-116	-3	-10,414
5067 Prior Month Agency Adjustments	-16	0	-16	N/A	-610	0	-610	N/A	0
5072 Prior Month Rent Adjustments	19	0	19	N/A	-1,074	0	-1,074	N/A	0
5081 TOTAL RENTAL INCOME	41,348	39,570	1,678	4	193,159	198,349	-5,190	-3	476,037
5170 TENANT OTHER INCOME									
5182 Locks & Keys	75	0	75	N/A	75	0	75	N/A	0
5200 Security Deposit Forfeits	0	0	0	N/A	200	600	-400	-67	2,100
5210 Late Fees	1,275	600	675	112	5,600	3,000	2,600	87	7,200
5220 NSF Fees	0	35	-35	-100	0	70	-70	-100	140
5230 Application Fees	70	0	70	N/A	735	0	735	N/A	0
5235 Cleaning, Damages, etc	1,129	50	1,079	2,158	1,784	250	1,534	614	600
5297 TOTAL TENANT OTHER INCOME	2,549	685	1,864	272	8,394	3,920	4,474	114	10,040
5500 OTHER INCOME									
5560 Laundry Income	0	80	-80	-100	244	240	4	2	480
5590 Miscellaneous Income	0	0	0	N/A	147	0	147	N/A	0
5597 TOTAL OTHER INCOME	0	80	-80	-100	391	240	151	63	480
5990 TOTAL REVENUE	43,897	40,435	3,462	9	201,944	202,509	-565	0	486,537
6000 OPERATING EXPENSES									

Budget Comparison

Period = Nov 2018

Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6100 CLEANING									
6135 Paper/Janitorial Supplies	0	0	0	N/A	300	0	-300	N/A	0
6170 Trash Removal	497	529	32	6	2,500	2,645	145	5	6,348
6190 TOTAL CLEANING	497	529	32	6	2,801	2,645	-156	-6	6,348
6200 REPAIRS & MAINTENANCE									
6207 Appliance Repair	0	135	135	100	200	640	440	69	1,585
6218 Bulbs & Ballast Supplies	549	0	-549	N/A	1,899	0	-1,899	N/A	0
6221 Door Repairs & Replacement	100	0	-100	N/A	364	0	-364	N/A	0
6225 Electrical	46	600	554	92	555	3,000	2,445	82	7,200
6230 Elevator Contract	318	320	2	1	2,332	1,880	-452	-24	4,680
6235 Fire & Safety	0	550	550	100	4,609	650	-3,959	-609	1,600
6240 Glass, Screen & Window Repair	0	0	0	N/A	430	0	-430	N/A	0
6280 HVAC Repairs	0	400	400	100	840	2,000	1,160	58	4,800
6283 HVAC - Chiller Service	0	0	0	N/A	394	0	-394	N/A	0
6285 HVAC Supplies	30	300	270	90	3,262	1,500	-1,762	-117	5,300
6300 Keys & Locks	31	100	69	69	950	500	-450	-90	1,200
6310 Landscaping	0	0	0	N/A	4,528	0	-4,528	N/A	0
6320 Lawn Maintenance	1,275	1,350	75	6	6,375	7,400	1,025	14	17,500
6325 Maintenance Supplies	125	100	-25	-25	410	500	90	18	1,200
6327 Tools & Equipment	0	0	0	N/A	150	0	-150	N/A	0
6410 Plumbing	0	300	300	100	91	1,500	1,409	94	3,600
6440 Exterior Repairs	0	0	0	N/A	66	0	-66	N/A	0
6450 Interior Repairs	0	50	50	100	3,203	250	-2,953	-1,181	600
6480 Miscellaneous R&M	0	50	50	100	0	250	250	100	600
6490 TOTAL REPAIRS & MAINTENANCE	2,473	4,255	1,782	42	30,658	20,070	-10,588	-53	49,865
6500 CONTRACT SERVICES									
6520 Alarm & Monitoring	210	210	0	0	840	1,050	210	20	2,520
6540 Pest Control	250	250	0	0	1,620	1,500	-120	-8	3,750
6580 Guard Service	4,455	6,000	1,545	26	31,426	30,000	-1,426	-5	72,000

Mid-City Gardens (6/1/1990)
Budget Comparison
 Period = Nov 2018
 Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6615 Termite Treatment & Renewal	0	0	0	N/A	0	4,500	4,500	100	4,500
6618 Uniforms	0	0	0	N/A	235	100	-135	-135	200
6690 TOTAL CONTRACT SERVICES	4,915	6,460	1,545	24	34,121	37,150	3,029	8	82,970
6800 MAKE READY EXPENSE									
6802 Appliance Purchase	79	0	-79	N/A	146	0	-146	N/A	0
6805 Windows/Blinds/Screens	0	100	100	100	528	500	-28	-6	1,200
6820 Carpet/Tile Cleaning	0	165	165	100	498	825	327	40	1,980
6830 Cleaning	250	290	40	14	814	1,450	636	44	3,450
6870 Dry Wall Repairs	0	75	75	100	0	375	375	100	900
6875 Painting	180	900	720	80	1,632	4,500	2,868	64	10,800
6880 Sheetrock & Drywall Repairs	0	0	0	N/A	1,816	0	-1,816	N/A	0
6885 Miscellaneous Make Ready	0	50	-50	100	0	250	250	100	600
6890 TOTAL MAKE READY EXPENSE	510	1,580	1,070	68	5,434	7,900	2,466	31	18,960
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	2,625	2,710	85	3	13,125	13,550	425	3	32,520
6913 Maintenance	3,664	3,393	-271	-8	19,621	16,965	-2,656	-16	40,720
6920 Housekeeping/Maid Salary	786	0	-786	N/A	3,894	0	-3,894	N/A	0
6930 Porter	0	2,166	2,166	100	0	10,830	10,830	100	25,992
6952 Payroll Taxes	2,123	2,646	524	20	10,992	13,230	2,238	17	31,754
6985 Health Insurance	207	400	193	48	1,650	2,000	350	17	4,800
6993 Temporary/Contract Labor - Admin	300	0	-300	N/A	900	0	-900	N/A	0
6997 TOTAL PAYROLL & RELATED EXPENSES	9,704	11,315	1,611	14	50,183	56,575	6,393	11	135,786
7000 ADMINISTRATIVE EXPENSES									
7004 Accounting/Technology Fees -LBPMI	225	300	75	25	1,125	1,500	375	25	3,600
7005 Administrative Fee-LBPMI	50	100	50	50	250	500	250	50	1,200

Budget Comparison

Period = Nov 2018
Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7007	63	63	0	1	376	315	-61	-19	756
7009	46	95	47	50	209	475	266	56	1,140
7010	49	45	-4	-9	229	225	-4	-2	540
7013	168	150	-18	-12	1,224	750	-474	-63	1,800
7015	10	0	-10	N/A	10	0	-10	N/A	0
7016	98	65	-33	-51	1,001	325	-676	-208	780
7021	840	840	0	0	4,200	4,200	0	0	10,080
7025	24	75	51	68	194	375	181	48	900
7030	166	0	-166	N/A	684	0	-684	N/A	0
7045	0	25	25	100	17	125	108	86	300
7060	301	80	-221	-276	307	400	93	23	960
7070	454	940	486	52	3,456	4,700	1,244	26	11,280
7090	2,496	2,778	282	10	13,282	13,890	608	4	33,336
7100									
7115	2,390	1,820	-571	-31	11,113	9,113	-2,000	-22	21,995
7145	2,390	1,820	-571	-31	11,113	9,113	-2,000	-22	21,995
7150									
7153	250	250	0	0	750	1,250	500	40	3,000
7154	0	100	100	100	0	500	500	100	1,200
7190	250	350	100	29	750	1,750	1,000	57	4,200
7200									
7210	5,472	5,565	93	2	28,375	27,825	-550	-2	66,780
7212	146	350	204	58	792	1,750	958	55	4,200
7230	1,935	1,400	-535	-38	7,055	7,000	-55	-1	16,800
7235	2,178	2,200	22	1	11,018	11,000	-18	0	26,400
7242	79	200	121	60	715	1,000	285	29	2,400
7290	9,810	9,715	-95	-1	47,953	48,575	622	1	116,580
7405									
7460	2,959	2,959	0	0	14,793	14,793	0	0	35,503

Mid City Gardens (br1690).
Budget Comparison
 Period = Nov 2018
 Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7490 TOTAL TAXES & INSURANCE	2,959	2,959	0	0	14,793	14,793	0	0	35,503
7599 TOTAL OPERATING EXPENSES	36,004	41,760	5,756	14	211,087	212,461	1,374	1	505,443
8275 NET OPERATING INCOME	7,893	-1,326	9,219	695	-9,143	-9,953	809	8	-18,887
8299 NON OPERATING									
8970 NET AFTER NON OPERATING	7,893	-1,326	9,219	695	-9,143	-9,953	809	8	-18,887
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605 Appliance Purchase	0	0	0	N/A	2,392	400	-1,992	-498	800
9606 Exterior Improvements	2,250	0	-2,250	N/A	2,250	0	-2,250	N/A	0
9607 Interior Improvements	0	0	0	N/A	4,861	0	-4,861	N/A	0
9610 Carpet Replacement	1,596	1,200	-396	-33	3,669	3,600	-69	-2	4,800
9615 Electrical Upgrades	0	0	0	N/A	9,930	0	-9,930	N/A	0
9620 HVAC Replacement	0	0	0	N/A	9,476	800	-8,676	-1,085	2,400
9624 Gate Replacement	0	0	0	N/A	3,358	0	-3,358	N/A	0
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	3,846	1,200	-2,646	-220	35,935	4,800	-31,135	-649	8,000
9795 NET BEFORE DEPRECIATION & AMORTIZATION	4,047	-2,526	6,573	260	-45,079	-14,753	-30,326	-206	-26,887
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	41,761	0	-41,761	N/A	208,956	0	-208,956	N/A	0
9850 TOTAL DEPRECIATION & AMORTIZATION	41,761	0	-41,761	N/A	208,956	0	-208,956	N/A	0

Statement (12 months)

Period = Jul 2018-Nov 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
5010 REVENUE						
5020 RENTAL INCOME						
5047 Rent-Agency	6,779	7,427	7,938	7,444	7,461	37,049
5050 Market Rent	34,994	34,346	35,157	35,651	35,634	175,782
5051 Less-Vacancy	-2,058	-1,913	-2,260	-2,055	-405	-8,691
5052 Loss/Gain to Lease	-289	-142	-1,360	-1,354	-1,345	-4,490
5060 Less-Concessions	-352	0	0	0	0	-352
5066 Write-Offs/Bad Debt Allowance	-1,599	-1,072	-1,244	-540	0	-4,455
5067 Prior Month Agency Adjustments	-840	250	4	0	-16	-610
5072 Prior Month Rent Adjustments	293	-1,507	99	22	19	-1,074
5081 TOTAL RENTAL INCOME	36,928	37,389	38,326	39,168	41,348	193,159
5170 TENANT OTHER INCOME						
5182 Locks & Keys	75	0	0	-75	75	75
5200 Security Deposit Forfeits	0	0	200	0	0	200
5210 Late Fees	900	1,225	1,075	1,125	1,275	5,600
5230 Application Fees	315	70	210	70	70	735
5235 Cleaning, Damages, etc	515	0	50	90	1,129	1,784
5297 TOTAL TENANT OTHER INCOME	1,805	1,295	1,535	1,210	2,549	8,394
5500 OTHER INCOME						
5560 Laundry Income	0	93	0	151	0	244
5590 Miscellaneous Income	45	0	0	102	0	147
5597 TOTAL OTHER INCOME	45	93	0	253	0	391
5990 TOTAL REVENUE	38,778	38,777	39,861	40,631	43,897	201,944
6000 OPERATING EXPENSES						
6100 CLEANING						
6135 Paper/Janitorial Supplies	0	300	0	0	0	300
6170 Trash Removal	502	502	584	415	497	2,500

Statement (12 months)

Period = Jul 2018-Nov 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
8190 TOTAL CLEANING	502	802	584	415	497	2,801
REPAIRS & MAINTENANCE						
6200 Appliance Repair	0	200	0	0	0	200
6218 Bulbs & Ballast Supplies	0	646	0	704	549	1,899
6221 Door Repairs & Replacement	0	0	264	0	100	364
6225 Electrical	0	344	0	165	46	555
6230 Elevator Contract	318	743	318	636	318	2,332
6235 Fire & Safety	66	66	407	4,071	0	4,609
6240 Glass, Screen & Window Repair	0	298	132	0	0	430
6280 HVAC Repairs	465	375	0	0	0	840
6283 HVAC - Chiller Service	0	394	0	0	0	394
6285 HVAC Supplies	0	0	3,232	0	30	3,262
6300 Keys & Locks	566	910	0	-557	31	950
6310 Landscaping	0	340	1,950	2,238	0	4,528
6320 Lawn Maintenance	1,275	1,275	1,275	1,275	1,275	6,375
6325 Maintenance Supplies	14	217	0	55	125	410
6327 Tools & Equipment	0	0	0	150	0	150
6410 Plumbing	0	91	0	0	0	91
6440 Exterior Repairs	66	0	0	0	0	66
6450 Interior Repairs	0	3,203	0	0	0	3,203
6490 TOTAL REPAIRS & MAINTENANCE	2,770	9,101	7,578	8,736	2,473	30,658
CONTRACT SERVICES						
6500 Alarm & Monitoring	210	250	250	-80	210	840
6540 Pest Control	540	250	250	330	250	1,620
6580 Guard Service	10,252	6,468	5,126	5,126	4,455	31,426
6618 Uniforms	26	136	0	73	0	235
6690 TOTAL CONTRACT SERVICES	11,028	7,103	5,626	5,449	4,915	34,121
MAKE READY EXPENSE						
6800 Appliance Purchase	0	0	0	66	79	146
6805 Windows/Blinds/Screens	0	0	528	0	0	528
6820 Carpet/Tile Cleaning	0	137	306	55	0	498

Statement (12 months)

Period = Jul 2018-Nov 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
6830	380	50	0	134	250	814
6875	651	50	0	750	180	1,632
6880	0	946	0	870	0	1,816
6890	1,031	1,183	835	1,875	510	5,434
TOTAL MAKE READY EXPENSE						
PAYROLL & RELATED EXPENSES						
6900	2,625	2,625	2,625	2,625	2,625	13,125
6902	Property Manager					
6913	Maintenance	3,819	3,754	3,646	3,664	19,621
6920	Housekeeping/Maid Salary	840	720	792	786	3,894
6952	Payroll Taxes	2,185	2,130	2,119	2,123	10,992
6985	Health Insurance	414	411	207	207	1,650
6993	Temporary/Contract Labor - Admin	0	600	0	300	900
6997	TOTAL PAYROLL & RELATED EXPENSES	10,989	10,480	9,389	9,704	50,183
ADMINISTRATIVE EXPENSES						
7000	225	225	225	225	225	1,125
7004	Accounting/Technology Fees-LBPMI					
7005	Administrative Fee-LBPMI	50	50	50	50	250
7007	Answering Service	63	63	63	63	376
7009	Bank Charges	77	84	80	48	209
7010	Office Equipment Rental	45	45	45	45	229
7013	Credit Bureau	73	297	463	223	1,224
7015	Dues	0	0	0	10	10
7016	Employee Mileage, Meals & Education	267	0	495	140	1,001
7021	Office Rent Expense	840	840	840	840	4,200
7025	Office Expense	90	50	15	15	194
7030	Office Supplies	73	90	207	148	684
7045	Postage & Overnight Mail	0	17	0	0	17
7060	Professional Fees	-150	300	-301	157	307
7070	Telephone	751	793	759	699	3,456
7090	TOTAL ADMINISTRATIVE EXPENSES	2,404	2,916	2,525	2,486	13,262
MANAGEMENT FEES						
7100	Management Fees-LBPMI	2,029	2,619	1,959	2,116	11,113

Statement (12 months)

Period = Jul 2018-Nov 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
7145 TOTAL MANAGEMENT FEES	2,029	2,819	1,959	2,116	2,390	11,113
7150 MARKETING						
7153 Advertising	250	0	250	0	250	750
7190 TOTAL MARKETING	250	0	250	0	250	750
7200 UTILITIES						
7210 Electricity	5,855	5,292	5,656	6,100	5,472	28,375
7212 Electricity-Vacant Space	283	27	92	243	146	792
7230 Water	1,041	1,525	1,224	1,329	1,935	7,055
7235 Sewer	2,539	2,119	2,068	2,113	2,178	11,018
7242 Internet Service	159	159	159	159	79	715
7290 TOTAL UTILITIES	9,877	9,122	9,199	9,945	9,810	47,953
7405 TAXES & INSURANCE						
7460 Property & Liability Insurance	2,959	2,959	2,959	2,959	2,959	14,793
7490 TOTAL TAXES & INSURANCE	2,959	2,959	2,959	2,959	2,959	14,793
7599 TOTAL OPERATING EXPENSES	43,818	46,286	41,570	43,409	36,004	211,087
8275 NET OPERATING INCOME	-5,040	-7,509	-1,709	-2,778	7,893	-9,143
8299 NON OPERATING						
8970 NET AFTER NON OPERATING	-5,040	-7,509	-1,709	-2,778	7,893	-9,143
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES						
9605 Appliance Purchase	0	0	556	1,836	0	2,392
9606 Exterior Improvements	0	0	0	0	2,250	2,250
9607 Interior Improvements	0	0	2,155	2,706	0	4,861
9610 Carpet Replacement	2,073	0	0	0	1,596	3,669
9615 Electrical Upgrades	0	0	9,930	0	0	9,930
9620 HVAC Replacement	0	0	7,375	2,101	0	9,476

Mid City Gardens (br1690)
Statement (12 months)
 Period = Jul-2018-Nov-2018
 Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
9624 Gate Replacement	0	0	0	3,358	0	3,358
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	2,073	0	20,016	10,000	3,846	35,935
9795 NET BEFORE DEPRECIATION & AMORTIZATION	-7,113	-7,509	-21,725	-12,778	4,047	-45,079
9800 DEPRECIATION & AMORTIZATION						
9802 Depreciation Expense	41,608	41,608	42,187	41,791	41,761	208,956
9850 TOTAL DEPRECIATION & AMORTIZATION	41,608	41,608	42,187	41,791	41,761	208,956
9997 NET INCOME (LOSS)	-48,722	-49,118	-63,912	-54,570	-37,714	-254,035



Village de Jardin Trend Report

November 26, 2018 to November 26, 2018											
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
0	98%	220	3	0	3	0	0	0	0	4	100%



Property Address: 8800 Lake Forest Blvd
New Orleans, LA 70127

Total Units: 224
1 Bedrooms: 134
2 Bedrooms: 90

Property Manager: Tennille Esnault
Property Manager Email: tesnault@latterblumpm.com
Property Manager Phone: 504-309-8011

Management Company: Latter & Blum
Christopher Riggs
criggs@latterblumpm.com

Village de Jardin - MF (no8601)
Budget Comparison
 Period = Nov 2018
 Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5010 REVENUE									
5020 RENTAL INCOME									
5047 Rent-Agency	17,394	16,250	1,144	7	93,285	81,250	12,035	15	195,000
5050 Market Rent	136,406	137,550	-1,144	-1	875,715	687,750	-12,035	-2	1,650,600
5051 Less-Vacancy	-3,308	-6,152	2,844	46	-7,728	-26,915	19,187	71	-65,365
5052 Loss/Gain to Lease	9,155	8,150	1,005	12	45,000	40,750	4,250	10	97,800
5054 Less-Employee Apartments	-800	-800	0	0	-2,400	-4,000	1,600	40	-9,600
5060 Less-Concessions	0	0	0	N/A	-1,600	0	-1,600	N/A	0
5066 Write-Offs/Bad Debt Allowance	-900	-300	-600	-200	-296	-1,500	1,204	80	-3,600
5087 Prior Month Agency Adjustments	-782	0	-782	N/A	-331	0	-331	N/A	0
5072 Prior Month Rent Adjustments	135	0	135	N/A	-587	0	-587	N/A	0
5081 TOTAL RENTAL INCOME	157,300	154,698	2,602	2	801,058	777,335	23,723	3	1,864,835
TENANT OTHER INCOME									
5170 Locks & Keys	-40	0	-40	N/A	40	0	40	N/A	0
5200 Security Deposit Forfeits	0	0	0	N/A	1,100	600	500	83	2,100
5210 Late Fees	900	550	350	64	2,350	2,750	-400	-15	6,600
5220 NSF Fees	0	35	-35	-100	70	70	0	0	140
5230 Application Fees	140	0	140	N/A	490	0	490	N/A	0
5235 Cleaning, Damages, etc	75	125	-50	-40	503	625	-122	-20	1,500
5240 Month-to-Month Fees	125	175	-50	-29	625	875	-250	-29	2,100
5270 Pet Fees	0	0	0	N/A	0	300	-300	-100	600
5293 Cable Television Income	3,149	0	3,149	N/A	7,648	0	7,648	N/A	0
5295 Tenant Reimbursement	0	0	0	N/A	-650	0	-650	N/A	0
5297 TOTAL TENANT OTHER INCOME	4,349	885	3,464	391	12,176	5,220	6,956	133	13,040
OTHER INCOME									
5500 Laundry Income	213	905	-692	-77	4,075	4,525	-450	-10	10,860
5570 Interest Income	0	0	0	N/A	159	0	159	N/A	0

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5997 TOTAL OTHER INCOME	213	905	-692	-77	4,234	4,525	-291	-6	10,860
5990 TOTAL REVENUE	161,981	156,488	5,373	3	817,468	787,080	30,388	4	1,888,735
6000 OPERATING EXPENSES									
6100 CLEANING									
6170 Trash Removal	1,050	1,250	200	16	4,424	6,250	1,826	29	15,000
6190 TOTAL CLEANING	1,050	1,250	200	16	4,424	6,250	1,826	29	15,000
6200 REPAIRS & MAINTENANCE									
6207 Appliance Repair	0	135	135	100	0	675	675	100	1,620
6215 Bldg. Repairs & Maintenance	0	0	0	N/A	175	0	-175	N/A	0
6220 Carpet & Flooring Repairs	0	0	0	N/A	218	0	-218	N/A	0
6225 Electrical	0	700	700	100	0	3,500	3,500	100	8,400
6230 Elevator Contract	757	0	-757	N/A	4,540	0	-4,540	N/A	0
6232 Elevator Repairs	0	732	732	100	353	4,328	3,975	92	11,456
6234 Fence Repairs	0	0	0	N/A	720	0	-720	N/A	0
6235 Fire & Safety	1,555	45	-1,510	-3,356	3,110	980	-2,130	-217	3,000
6236 Gate Repair	3,392	0	-3,392	N/A	4,206	0	-4,206	N/A	0
6240 Glass, Screen & Window Repair	0	0	0	N/A	2,110	0	-2,110	N/A	0
6280 HVAC Repairs	175	1,650	1,475	89	6,499	8,250	1,751	21	19,800
6282 HVAC - Contract	2,989	0	-2,989	N/A	8,389	0	-8,389	N/A	0
6283 HVAC - Chiller Service	2,079	0	-2,079	N/A	4,956	0	-4,956	N/A	0
6285 HVAC Supplies	270	300	30	10	6,255	1,500	-4,755	-317	3,600
6300 Keys & Locks	0	100	100	100	0	500	500	100	1,200
6320 Lawn Maintenance	3,317	3,500	183	5	18,084	19,000	916	5	46,700
6324 Lighting Retrofit	0	0	0	N/A	26	0	-26	N/A	0
6325 Maintenance Supplies	3,838	750	-3,088	-412	16,710	3,750	-12,960	-346	9,000
6410 Plumbing	0	500	500	100	12,784	3,500	-9,284	-265	8,000
6450 Interior Repairs	102	250	148	59	1,480	1,250	-230	-18	3,000
6480 Miscellaneous R&M	0	400	400	100	1,700	2,000	300	15	4,800
6490 TOTAL REPAIRS & MAINTENANCE	18,474	9,062	-9,412	-104	92,316	49,233	-43,083	-88	120,576

Village de Jéridin - MF (no8801)
Budget Comparison
 Period = Nov 2018
 Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6500 CONTRACT SERVICES									
6520 Alarm & Monitoring	1,955	0	-1,955	N/A	6,159	1,500	-4,659	-311	3,000
6540 Pest Control	1,550	1,400	-150	-11	6,000	6,160	160	3	14,560
6580 Guard Service	18,725	14,250	-4,475	-31	78,460	71,250	-7,210	-10	171,000
6615 Termite Treatment & Renewal	0	0	0	N/A	0	4,500	4,500	100	4,500
6618 Uniforms	0	0	0	N/A	523	450	-73	-16	1,200
6690 TOTAL CONTRACT SERVICES	22,230	15,650	-6,580	-42	91,142	83,860	-7,282	-9	194,260
6800 MAKE READY EXPENSE									
6805 Windows/Blinds/Screens	0	35	35	100	0	175	175	100	420
6820 Carpet/Tile Cleaning	680	50	-630	-1,260	1,829	4,150	2,321	56	8,400
6825 Carpet & Tile Replacement	0	0	0	N/A	1,088	0	-1,088	N/A	0
6830 Cleaning	0	500	500	100	451	2,100	1,649	79	4,800
6870 Dry Wall Repairs	0	75	75	100	0	375	375	100	900
6875 Painting	0	200	200	100	0	1,000	1,000	100	2,400
6885 Miscellaneous Make Ready	0	65	65	100	0	325	325	100	780
6890 TOTAL MAKE READY EXPENSE	680	925	245	26	3,368	8,125	4,757	59	17,700
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	4,502	4,500	-2	0	22,510	22,500	-10	0	54,000
6906 Assistant Manager	1,657	2,440	783	32	1,657	12,200	10,543	86	29,280
6910 Leasing Agent	2,614	2,006	-608	-30	15,936	10,030	-5,906	-59	24,072
6913 Maintenance	0	0	0	N/A	5,183	0	-5,183	N/A	0
6914 Maintenance I	6,810	3,320	-3,490	-105	17,302	16,600	-702	-4	39,840
6919 Maintenance II	0	3,046	3,046	100	11,349	15,230	3,881	25	36,560
6920 Housekeeping/Maid Salary	0	0	0	N/A	2,595	0	-2,595	N/A	0
6930 Porter	0	2,006	2,006	100	3,347	10,030	6,683	67	24,072
6952 Payroll Taxes	4,675	5,542	867	16	22,920	27,710	4,790	17	66,504
6985 Health Insurance	422	1,000	578	58	2,000	5,000	3,000	60	12,000
6993 Temporary/Contract Labor - Admin	4,826	0	-4,826	N/A	17,771	0	-17,771	N/A	0

Village de Jardin - MF (no6801)
Budget Comparison
 Period = Nov 2016.
 Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6997	25,508	23,860	-1,648	-7	122,570	119,300	-3,270	-3	286,328
TOTAL PAYROLL & RELATED EXPENSES									
7000									
ADMINISTRATIVE EXPENSES									
7004	225	300	75	25	1,125	1,500	375	25	3,600
Accounting/Technology Fees-LBPMI									
7005	50	100	50	50	250	500	250	50	1,200
Administrative Fee-LBPMI									
7009	0	95	95	100	0	475	475	100	1,140
Bank Charges									
7010	213	225	12	5	1,203	1,125	-78	-7	2,700
Office Equipment Rental									
7013	96	125	29	23	273	625	352	56	1,500
Credit Bureau									
7016	375	250	-125	-50	1,964	1,250	-714	-57	3,500
Employee Mileage, Meals & Education									
7025	72	200	128	64	280	1,000	720	72	2,400
Office Expense									
7030	39	0	-39	N/A	226	0	-226	N/A	0
Office Supplies									
7045	6	25	19	75	26	125	99	79	300
Postage & Overnight Mail									
7060	0	500	500	100	318	1,250	932	75	1,625
Professional Fees									
7070	1,063	1,050	-13	-1	5,166	5,250	84	2	12,600
Telephone									
7090	2,139	2,870	731	25	10,882	13,100	2,268	17	30,565
TOTAL ADMINISTRATIVE EXPENSES									
7100									
MANAGEMENT FEES									
7115	9,263	7,042	-2,221	-32	45,021	35,419	-9,602	-27	84,993
Management Fees-LBPMI									
7145	9,263	7,042	-2,221	-32	45,021	35,419	-9,602	-27	84,993
TOTAL MANAGEMENT FEES									
7150									
MARKETING									
7153	612	600	-12	-2	2,191	3,000	809	27	7,200
Advertising									
7154	500	150	-350	-233	1,270	1,350	80	6	3,000
Customer Relations									
7160	0	0	0	N/A	2,300	1,000	-1,300	-130	2,000
Leasing Commission									
7165	0	100	100	100	0	500	500	100	1,200
Leasing Expense									
7180	0	250	250	100	0	500	500	100	500
Referral Fees									
7190	1,112	1,100	-12	-1	5,761	6,350	589	9	13,900
TOTAL MARKETING									
7200									
UTILITIES									
7210	30,887	28,000	-2,887	-10	163,146	140,000	-23,146	-17	336,000
Electricity									
7212	204	50	-154	-307	1,598	300	-1,298	-433	800
Electricity-Vacant Space									

Thursday, December 20, 2016
 11:07 AM

Village de Jardin - MF (no8801)
Budget Comparison
 Period = Nov 2018
 Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7230	4,000	4,000	0	0	36,207	20,000	-16,207	-81	48,000
7235	6,000	6,000	0	0	33,596	30,000	-3,596	-12	72,000
7289	-3,317	-3,200	117	4	-19,804	-16,000	-3,804	-24	-38,400
7290	37,774	34,850	-2,924	-8	214,743	174,300	-40,443	-23	418,400
7405 TAXES & INSURANCE									
7460	8,790	0	-8,790	N/A	43,950	0	-43,950	N/A	0
7490	8,790	0	-8,790	N/A	43,950	0	-43,950	N/A	0
7599	127,020	96,609	-30,411	-31	634,127	495,936	-138,190	-28	1,181,722
8275	34,842	59,879	-25,037	-42	183,342	291,144	-107,802	-37	707,013
8299									
8970	34,842	59,879	-25,037	-42	183,342	291,144	-107,802	-37	707,013
9550									
9556	0	4,667	4,667	100	0	23,335	23,335	100	56,004
9583	0	4,667	4,667	100	0	23,335	23,335	100	56,004
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES									
9605	0	0	0	N/A	0	400	400	100	800
9606	0	0	0	N/A	4,860	4,500	-360	-8	10,500
9607	0	750	750	100	0	2,250	2,250	100	4,500
9610	2,052	1,200	-852	-71	2,052	3,600	1,548	43	4,800
9611	0	0	0	N/A	10,262	0	-10,262	N/A	0
9620	0	0	0	N/A	14,863	0	-14,863	N/A	0
9624	6,313	0	-6,313	N/A	10,592	0	-10,592	N/A	0
9660	1,350	0	-1,350	N/A	1,350	0	-1,350	N/A	0

Village de Jardin - MF (no8801)
Budget Comparison
 Period = Nov 2016
 Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	9,715	1,950	-7,765	-398	43,979	10,750	-33,229	-309	20,800
9795 NET BEFORE DEPRECIATION & AMORTIZATION	25,127	53,262	-28,135	-53	139,362	257,059	-117,696	-46	630,409
9800 DEPRECIATION & AMORTIZATION									
9802 Depreciation Expense	103,776	0	-103,776	N/A	518,882	0	-518,882	N/A	0
9850 TOTAL DEPRECIATION & AMORTIZATION	103,776	0	-103,776	N/A	518,882	0	-518,882	N/A	0
9997 NET INCOME (LOSS)	-78,650	53,262	-131,912	-248	-379,519	257,059	-636,578	-248	630,409

Statement (12 months)

Period = Jul 2018-Nov 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
5010 REVENUE						
5020 RENTAL INCOME						
5047 Rent-Agency	18,786	19,382	19,388	18,335	17,394	93,285
5050 Market Rent	135,014	134,418	134,412	135,465	136,406	675,715
5051 Less-Vacancy	-1,446	-44	-1,220	-1,710	-3,308	-7,728
5052 Loss/Gain to Lease	8,880	8,955	8,855	9,155	9,155	45,000
5054 Less-Employee Apartments	0	0	-800	-800	-800	-2,400
5060 Less-Concessions	-800	-800	0	0	0	-1,600
5066 Write-Offs/Bad Debt Allowance	0	-394	1,010	-12	-900	-296
5067 Prior Month Agency Adjustments	89	-78	-25	465	-782	-331
5072 Prior Month Rent Adjustments	-50	-747	75	0	135	-567
5081 TOTAL RENTAL INCOME	160,473	160,692	161,695	160,898	157,300	801,058
5170 TENANT OTHER INCOME						
5182 Locks & Keys	20	20	0	40	-40	40
5200 Security Deposit Forfeits	200	200	400	300	0	1,100
5210 Late Fees	450	400	400	200	900	2,350
5220 NSF Fees	70	0	0	0	0	70
5230 Application Fees	70	70	140	70	140	490
5235 Cleaning, Damages, etc	353	0	0	75	75	503
5240 Month-to-Month Fees	125	125	125	125	125	625
5293 Cable Television Income	0	4,499	0	0	3,149	7,648
5295 Tenant Reimbursement	0	-650	0	0	0	-650
5297 TOTAL TENANT OTHER INCOME	1,288	4,684	1,065	810	4,349	12,176
5500 OTHER INCOME						
5560 Laundry Income	1,064	900	346	1,552	213	4,075
5570 Interest Income	86	73	0	0	0	159
5597 TOTAL OTHER INCOME	1,150	973	346	1,552	213	4,234
5990 TOTAL REVENUE	162,911	166,330	163,106	163,260	161,861	817,468

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
6000 OPERATING EXPENSES						
6100 CLEANING						
6170 Trash Removal	-498	623	1,625	1,625	1,050	4,424
6190 TOTAL CLEANING	-498	623	1,625	1,625	1,050	4,424
6200 REPAIRS & MAINTENANCE						
6215 Bldg. Repairs & Maintenance	175	0	0	0	0	175
6220 Carpet & Flooring Repairs	156	62	0	0	0	218
6230 Elevator Contract	0	757	1,513	1,513	757	4,540
6232 Elevator Repairs	0	0	0	353	0	353
6234 Fence Repairs	0	0	0	720	0	720
6235 Fire & Safety	0	895	0	660	1,555	3,110
6236 Gate Repair	0	0	814	0	3,392	4,206
6240 Glass, Screen & Window Repair	2,110	0	0	0	0	2,110
6280 HVAC Repairs	4,730	1,352	242	0	175	6,499
6282 HVAC - Contract	5,400	0	0	0	2,989	8,389
6283 HVAC - Chiller Service	804	1,720	0	354	2,079	4,956
6285 HVAC Supplies	2,406	1,747	1,532	300	270	6,255
6320 Lawn Maintenance	3,317	4,817	3,317	3,317	3,317	18,084
6324 Lighting Retrofit	0	26	0	0	0	26
6325 Maintenance Supplies	1,752	7,498	962	2,659	3,838	16,710
6410 Plumbing	7,512	3,632	0	1,741	0	12,784
6450 Interior Repairs	1,228	0	0	150	102	1,480
6480 Miscellaneous R&M	0	450	1,250	0	0	1,700
6490 TOTAL REPAIRS & MAINTENANCE	29,589	22,855	9,631	11,767	18,474	92,316
6500 CONTRACT SERVICES						
6520 Alarm & Monitoring	3,934	270	0	0	1,955	6,159
6540 Pest Control	1,050	1,300	1,050	1,050	1,550	6,000
6580 Guard Service	13,560	16,722	15,858	13,595	18,725	78,460
6618 Uniforms	0	0	0	523	0	523
6690 TOTAL CONTRACT SERVICES	18,544	18,292	16,908	15,168	22,230	91,142

Village de Jardin - MF (no8801)
Statement (12 months)
 Period = Jul 2018-Nov 2018
 Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
6800 MAKE READY EXPENSE						
6820 Carpet/Tile Cleaning	0	1,080	69	0	680	1,829
6825 Carpet & Tile Replacement	0	0	862	226	0	1,088
6830 Cleaning	0	401	0	50	0	451
6890 TOTAL MAKE READY EXPENSE	0	1,481	931	276	680	3,368
6900 PAYROLL & RELATED EXPENSES						
6902 Property Manager	4,502	4,502	4,502	4,502	4,502	22,510
6906 Assistant Manager	0	0	0	0	1,657	1,657
6910 Leasing Agent	3,300	4,543	2,920	2,558	2,614	15,936
6913 Maintenance	939	4,244	0	0	0	5,183
6914 Maintenance I	200	0	3,986	6,305	6,810	17,302
6919 Maintenance II	4,450	1,630	2,882	2,388	0	11,349
6920 Housekeeping/Maid Salary	2,086	0	509	0	0	2,595
6930 Porter	2,058	0	866	423	0	3,347
6952 Payroll Taxes	4,146	4,611	4,522	4,966	4,675	22,920
6985 Health Insurance	435	403	414	326	422	2,000
6993 Temporary/Contract Labor - Admin	1,183	5,931	3,031	2,800	4,826	17,771
6997 TOTAL PAYROLL & RELATED EXPENSES	23,299	25,863	23,692	24,268	25,508	122,570
7000 ADMINISTRATIVE EXPENSES						
7004 Accounting/Technology Fees-LBPMI	225	225	225	225	225	1,125
7005 Administrative Fee-LBPMI	50	50	50	50	50	250
7010 Office Equipment Rental	223	259	279	230	213	1,203
7013 Credit Bureau	0	65	64	49	96	273
7016 Employee Mileage, Meals & Education	589	196	427	377	375	1,964
7025 Office Expense	45	0	63	100	72	280
7030 Office Supplies	22	0	0	165	39	226
7045 Postage & Overnight Mail	5	0	0	14	6	26
7060 Professional Fees	0	497	0	-179	0	318
7070 Telephone	178	2,434	121	1,371	1,063	5,166
7090 TOTAL ADMINISTRATIVE EXPENSES	1,337	3,725	1,230	2,401	2,139	10,832

Statement (12 months)

Period = Jul 2018 - Nov 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
7100 MANAGEMENT FEES						
7115 Management Fees-LBPMI	8,911	9,480	8,578	8,789	9,263	45,021
7145 TOTAL MANAGEMENT FEES	8,911	9,480	8,578	8,789	9,263	45,021
7150 MARKETING						
7153 Advertising	612	707	242	18	612	2,191
7154 Customer Relations	181	17	381	191	500	1,270
7160 Leasing Commission	1,050	450	0	800	0	2,300
7190 TOTAL MARKETING	1,844	1,174	623	1,009	1,112	5,781
7200 UTILITIES						
7210 Electricity	37,131	32,693	32,994	29,441	30,887	163,146
7212 Electricity-Vacant Space	863	386	0	145	204	1,598
7230 Water	5,978	7,773	14,512	3,944	4,000	36,207
7235 Sewer	2,584	9,312	10,723	4,977	6,000	33,596
7289 Utilities - Reimbursements	-4,772	-4,361	-4,545	-2,809	-3,317	-19,804
7290 TOTAL UTILITIES	41,783	45,804	53,684	35,698	37,774	214,743
7405 TAXES & INSURANCE						
7460 Property & Liability Insurance	8,790	8,790	8,790	8,790	8,790	43,950
7490 TOTAL TAXES & INSURANCE	8,790	8,790	8,790	8,790	8,790	43,950
7599 TOTAL OPERATING EXPENSES	133,599	138,086	125,632	109,791	127,020	634,127
8275 NET OPERATING INCOME	29,312	28,244	37,475	53,469	34,842	163,342
8299 NON OPERATING						
8970 NET AFTER NON OPERATING	29,312	28,244	37,475	53,469	34,842	183,342
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES						
9606 Exterior Improvements	0	0	0	4,860	0	4,860
9610 Carpet Replacement	0	0	0	0	2,052	2,052

Statement (12 months)

Period = Jul 2018-Nov 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
9611	4,282	2,099	3,892	0	0	10,262
9620	7,174	7,689	0	0	0	14,863
9624	0	0	4,279	0	6,313	10,592
9660	0	0	0	0	1,350	1,350
9698	11,455	9,778	8,171	4,860	9,715	43,979
TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES						
9795	17,957	18,466	29,304	48,609	25,127	139,362
NET BEFORE DEPRECIATION & AMORTIZATION						
9800						
9802	100,578	106,975	103,776	103,776	103,776	518,882
9850	100,578	106,975	103,776	103,778	103,776	518,882
TOTAL DEPRECIATION & AMORTIZATION						
9997	-82,721	-88,509	-74,473	-55,167	-78,650	-379,519
NET INCOME (LOSS)						



Willowbrook Apartments Trend Report

November 26, 2018 to November 26, 2018											
Down Units	Average Occupied Percent	Average Occupied Units	Average Vacant Units	Average Vacant 1BR	Average Vacant 2BR	Model Units	Total Move Ins	Total Move Outs	Total Move Out Notice	Total Pre Leased Units	Forecasted Occupancy Percent
0	93%	380	26	20	6	2	3	2	17	8	91%

November, 2018



Property Address: 7001 Bundy Road
New Orleans, LA 70127

Total Units: 408
1 Bedrooms: 216
2 Bedrooms: 192
 80 units at 80% AMI

Property Manager: Aloha Ratleff
Property Manager Email: aratleff@latterblumpm.com
Property Manager Phone: 504-218-7750

Management Company: Latter & Blum
 Christopher Riggs
 criggs@latterblumpm.com

Budget Comparison

Period = Nov 2018

Book = Actual

5010	REVENUE	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5020	RENTAL INCOME									
5047	Rent-Agency	138,631	149,000	-10,469	-7	721,240	745,000	-23,760	-3	1,788,000
5050	Market Rent	159,609	147,670	11,939	8	769,460	738,350	31,110	4	1,772,040
5051	Less-Vacancy	-19,403	-14,834	-4,570	-31	-78,927	-72,884	-6,243	-9	-172,069
5052	Loss/Gain to Lease	5,261	2,000	3,261	163	26,043	10,000	16,043	160	24,000
5053	Less-Model Units/Office/Storage	-1,470	-1,470	0	0	-7,350	-7,350	0	0	-17,640
5054	Less-Employee Apartments	0	-795	795	100	0	-3,975	3,975	100	-9,540
5060	Less-Concessions	0	-500	500	100	-1,850	-2,500	650	26	-6,000
5061	Additional Rent	2,370	0	2,370	N/A	2,679	0	2,679	N/A	0
5066	Write-Offs/Bad Debt Allowance	-3,167	-2,215	-952	-43	13,110	-11,075	24,185	218	-26,581
5067	Prior Month Agency Adjustments	-1,328	0	-1,328	N/A	-36,420	0	-36,420	N/A	0
5072	Prior Month Rent Adjustments	336	0	336	N/A	4,224	0	4,224	N/A	0
5081	TOTAL RENTAL INCOME	280,739	278,856	1,883	1	1,412,179	1,395,766	16,414	1	3,352,211
5170	TENANT OTHER INCOME									
5182	Locks & Keys	190	0	190	N/A	394	0	394	N/A	0
5190	Access/Gate Card Reimb.	150	0	150	N/A	328	0	328	N/A	0
5200	Security Deposit Forfeits	1,269	625	644	103	3,869	3,125	744	24	7,500
5210	Late Fees	1,900	2,250	-350	-16	9,650	11,250	-1,600	-14	27,000
5220	NSF Fees	0	0	0	N/A	245	0	245	N/A	0
5230	Application Fees	510	350	160	46	2,635	2,050	585	29	5,100
5235	Cleaning, Damages, etc.	1,331	475	856	180	4,553	2,375	2,178	92	5,700
5240	Month-to-Month Fees	905	750	155	21	5,035	3,750	1,285	34	9,000
5260	Collections	31	0	31	N/A	162	0	162	N/A	0
5270	Pet Fees	0	300	-300	-100	300	600	-300	-50	1,200
5293	Cable/Television Income	2,752	0	2,752	N/A	8,511	0	8,511	N/A	0
5297	TOTAL TENANT OTHER INCOME	9,039	4,750	4,289	90	35,682	23,150	12,532	54	55,500

Willowbrook Apartments (no7001)
Budget Comparison
 Period = Nov 2018
 Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
5500 OTHER INCOME									
5560 Laundry Income	779	600	179	30	3,787	3,000	787	26	7,200
5570 Interest Income	0	0	0	N/A	525	0	525	N/A	0
5597 TOTAL OTHER INCOME	779	600	179	30	4,312	3,000	1,312	44	7,200
5880 OTHER INCOME									
5884 Administrative Fees	0	35	-35	-100	0	175	-175	-100	420
5896 Miscellaneous Income	0	65	-65	-100	0	325	-325	-100	780
5898 TOTAL OTHER INCOME	0	100	-100	-100	0	500	-500	-100	1,200
5990 TOTAL REVENUE	290,557	284,306	6,251	2	1,452,174	1,422,416	29,758	2	3,416,111
6000 OPERATING EXPENSES									
6100 CLEANING									
6120 Cleaning Supplies	0	0	0	N/A	303	0	-303	N/A	0
6170 Trash Removal	2,350	2,350	0	0	12,725	11,750	-975	-8	28,200
6180 TOTAL CLEANING	2,350	2,350	0	0	13,028	11,750	-1,278	-11	28,200
6200 REPAIRS & MAINTENANCE									
6207 Appliance Repair	644	500	-144	-29	2,251	2,500	249	10	6,000
6218 Bulbs & Ballast Supplies	105	500	395	79	955	2,500	1,545	62	6,000
6225 Electrical	1,393	375	-1,018	-271	4,171	1,875	-2,296	-122	4,500
6235 Fire & Safety	0	100	100	100	0	500	500	100	7,400
6236 Gate Repair	0	250	250	100	1,849	2,000	151	8	5,250
6240 Glass, Screen & Window Repair	284	150	-134	-89	2,486	750	-1,736	-232	1,800
6280 HVAC Repairs	0	350	350	100	2,367	2,200	-167	-8	5,100
6285 HVAC Supplies	408	600	192	32	3,018	3,000	-18	-1	7,200
6300 Keys & Locks	1,233	350	-883	-252	5,431	1,750	-3,681	-210	4,200
6310 Landscaping	0	0	0	N/A	11,101	2,500	-8,601	-344	5,000
6320 Lawn Maintenance	3,420	3,520	100	3	17,529	17,600	71	0	42,240
6325 Maintenance Supplies	584	500	-84	-17	1,608	2,500	892	36	6,000
6360 Painting	0	0	0	N/A	422	0	-422	N/A	0

Willowbrook Apartments (nr7001)

Budget Comparison

Period = Nov 2018
Book = Actual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6410 Plumbing	1,980	1,075	-905	-84	14,168	5,700	-8,468	-149	14,200
6415 Pool Maintenance & Supplies	0	0	0	N/A	293	0	-293	N/A	0
6430 Roof/Structural	175	500	325	65	250	2,500	2,250	90	6,000
6440 Exterior Repairs	0	350	350	100	599	1,750	1,151	66	4,200
6450 Interior Repairs	5,194	1,250	-3,944	-316	12,683	6,250	-6,433	-103	15,000
6480 Miscellaneous R&M	158	500	342	68	1,016	2,500	1,484	59	6,000
6490 TOTAL REPAIRS & MAINTENANCE	15,577	10,870	-4,707	-43	82,199	58,375	-23,824	-41	146,090
6500 CONTRACT SERVICES									
6520 Alarm & Monitoring	571	2,000	1,429	71	1,972	5,050	3,078	61	10,800
6540 Pest Control	675	2,500	1,825	73	4,650	7,025	2,375	34	15,400
6550 Pool Service	380	300	-80	-27	2,816	2,850	34	1	6,300
6580 Guard Service	24,250	15,500	-8,750	-57	96,986	77,500	-19,486	-25	186,000
6615 Termite Treatment & Renewal	0	0	0	N/A	0	0	0	N/A	2,850
6618 Uniforms	0	50	50	100	542	250	-292	-117	600
6680 Miscellaneous Services	2,341	150	-2,191	-1,461	5,091	750	-4,341	-579	1,800
6690 TOTAL CONTRACT SERVICES	28,227	20,500	-7,727	-38	112,057	93,425	-18,632	-20	223,750
6800 MAKE READY EXPENSE									
6805 Windows/Blinds/Screens	2,506	1,000	-1,506	-151	7,067	5,000	-2,067	-41	12,000
6820 Carpet/Tile Cleaning	0	525	525	100	2,230	2,625	395	15	6,300
6825 Carpet & Tile Replacement	2,172	2,000	-172	-9	12,467	10,000	-2,467	-25	24,000
6830 Cleaning	1,825	915	-910	-99	7,709	4,575	-3,134	-69	10,980
6870 Dry Wall Repairs	0	125	125	100	0	625	625	100	1,500
6875 Painting	9,131	1,000	-8,131	-813	44,009	25,800	-18,209	-71	61,000
6880 Sheetrock & Drywall Repairs	4,259	0	-4,259	N/A	7,680	0	-7,680	N/A	0
6885 Miscellaneous Make Ready	1,200	350	-850	-243	2,107	1,750	-357	-20	4,200
6890 TOTAL MAKE READY EXPENSE	21,093	5,915	-15,178	-257	83,269	50,375	-32,894	-65	119,980
6900 PAYROLL & RELATED EXPENSES									
6902 Property Manager	4,292	4,400	108	2	21,458	22,000	542	2	52,800

Willowbrook Apartments (607001)
Budget Comparison
 Period = Nov 2016
 Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
6906	2,927	2,700	-127	-5	13,526	13,500	-26	0	32,400
6910	4,494	2,525	-1,969	-78	22,013	12,625	-9,388	-74	30,300
6911	0	1,906	1,906	100	0	9,530	9,530	100	22,872
6914	3,451	3,667	215	6	16,618	16,333	1,715	9	44,000
6919	3,625	2,973	-652	-22	17,232	14,865	-2,367	-16	35,676
6920	0	2,080	2,080	100	56	10,400	10,344	99	24,960
6922	3,664	2,520	-1,144	-45	13,496	12,600	-896	-7	30,240
6930	2,345	2,000	-345	-17	12,281	10,000	-2,281	-23	24,000
6952	6,754	7,927	1,172	15	33,097	39,633	6,536	16	95,119
6985	612	1,241	629	51	3,867	6,205	2,338	38	14,882
6993	700	0	-700	N/A	700	0	-700	N/A	0
6997	32,764	33,938	1,174	3	154,343	169,691	15,348	9	407,259
7000	ADMINISTRATIVE EXPENSES								
7004	225	325	100	31	1,125	1,625	500	31	3,900
7005	50	100	50	50	250	500	250	50	1,200
7007	157	75	-82	-109	404	375	-29	-8	900
7009	24	150	126	84	158	750	592	79	1,800
7010	239	350	111	32	1,280	1,750	470	27	4,200
7013	43	400	357	89	1,880	2,000	120	6	4,800
7016	833	400	-433	-108	2,836	2,000	-836	-42	5,650
7025	549	600	51	9	3,882	3,000	-882	-29	7,200
7030	0	0	0	N/A	58	0	-58	N/A	0
7045	37	25	-12	-47	129	125	-4	-3	300
7060	6,001	450	-5,551	-1,234	16,359	2,250	-14,109	-627	5,400
7070	496	675	179	27	3,350	3,375	25	1	8,100
7090	8,654	3,550	-5,104	-144	31,711	17,750	-13,961	-79	43,450
7100	MANAGEMENT FEES								
7115	16,150	12,794	-3,356	-26	79,835	64,009	-15,826	-25	153,725

Thursday, December 20, 2016
 11:07 AM

Willowbrook Apartments (no7001)
Budget Comparison
 Period = Nov 2018
 Book = Accrual

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
7145 TOTAL MANAGEMENT FEES	16,150	12,794	-3,356	-26	79,835	64,008	-15,826	-25	153,725
7150 MARKETING									
7153 Advertising	1,935	2,750	815	30	9,595	11,750	2,155	18	27,000
7154 Customer Relations	1,453	850	-603	-71	5,413	4,250	-1,163	-27	10,200
7160 Leasing Commission	1,000	800	-200	-25	5,150	4,000	-1,150	-29	9,600
7180 Referral Fees	600	400	-200	-50	2,200	2,000	-200	-10	4,800
7190 TOTAL MARKETING	4,988	4,800	-188	-4	22,358	22,000	-358	-2	51,600
7200 UTILITIES									
7210 Electricity	7,001	7,250	249	3	37,460	38,500	1,040	3	90,750
7212 Electricity-Vacant Space	99	1,000	901	90	6,138	5,000	-1,138	-23	12,000
7230 Water	8,613	13,000	4,387	34	36,782	65,000	29,218	45	156,000
7235 Sewer	9,993	17,000	7,007	41	42,707	85,000	42,293	50	204,000
7240 Cable Television	0	0	0	N/A	38	0	-38	N/A	0
7290 TOTAL UTILITIES	25,675	38,250	12,575	33	122,124	193,500	71,376	37	462,750
7405 TAXES & INSURANCE									
7455 Other Taxes	0	0	0	N/A	129	0	-129	N/A	0
7460 Property & Liability Insurance	7,882	0	-7,882	N/A	39,408	0	-39,408	N/A	0
7490 TOTAL TAXES & INSURANCE	7,882	0	-7,882	N/A	39,537	0	-39,537	N/A	0
7599 TOTAL OPERATING EXPENSES	163,361	132,967	-30,394	-23	740,461	680,875	-59,586	-9	1,636,804
8275 NET OPERATING INCOME	127,197	151,339	-24,143	-16	711,713	741,540	-29,827	-4	1,779,306
8299 NON OPERATING									
8970 NET AFTER NON OPERATING	127,197	151,339	-24,143	-16	711,713	741,540	-29,827	-4	1,779,306
9550 ESCROW AND RESERVE									
9556 Reserve Replacement	0	11,900	11,900	100	0	59,500	59,500	100	142,800

Willowbrook Apartments (no7001)

Budget Comparison

Period = Nov 2018

Book = Accrued

	PTD Actual	PTD Budget	Variance	% Var	YTD Actual	YTD Budget	Variance	% Var	Annual
9563	0	11,900	11,900	100	0	59,500	59,500	100	142,800
	NET ESCROW AND RESERVE								
9601									
	CAPITAL & RESERVE REPLACEMENT EXPENDITURES								
9605	984	600	-384	-64	3,528	3,000	-528	-18	7,200
9606	20,387	0	-20,387	N/A	49,446	0	-49,446	N/A	0
9607	-737	0	737	N/A	84,405	0	-84,405	N/A	0
9610	0	0	0	N/A	534	0	-534	N/A	0
9620	4,650	0	-4,650	N/A	9,247	2,600	-6,647	-256	3,900
9660	0	5,000	5,000	100	21,060	25,000	-3,940	16	60,000
9670	1,652	2,000	348	17	5,503	10,000	4,497	45	24,000
9698	26,936	7,600	-19,336	-254	173,724	40,600	-133,124	-328	95,100
9795	100,260	131,839	-31,579	-24	537,989	841,440	-103,451	-16	1,541,406
9800									
	DEPRECIATION & AMORTIZATION								
9802	96,121	0	-96,121	N/A	480,605	0	-480,605	N/A	0
9850	96,121	0	-96,121	N/A	480,605	0	-480,605	N/A	0
9997	4,139	131,839	-127,700	-97	57,385	641,440	-584,056	-91	1,541,406

Statement (12 months)

Period = Jul 2018-Nov 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
5010 REVENUE						
5020 RENTAL INCOME						
5047 Rent-Agency	146,969	147,127	144,503	144,110	138,531	721,240
5050 Market Rent	151,171	151,013	153,637	154,030	159,609	769,460
5051 Less-Vacancy	-13,593	-10,998	-17,551	-17,382	-19,403	-78,927
5052 Loss/Gain to Lease	4,893	5,646	4,944	5,269	5,261	26,013
5053 Less-Motel Units/Office/Storage	-1,470	-1,470	-1,470	-1,470	-1,470	-7,350
5060 Less-Concessions	-500	-850	-500	0	0	-1,850
5061 Additional Rent	0	307	0	2	2,370	2,679
5066 Write-Offs/Bad Debt Allowance	0	19,467	-611	-2,579	-3,167	13,110
5067 Prior Month Agency Adjustments	-649	224	-35,289	622	-1,328	-36,420
5072 Prior Month Rent Adjustments	-892	-314	4,446	649	336	4,224
5081 TOTAL RENTAL INCOME	285,929	310,152	252,109	283,251	280,739	1,412,179
TENANT OTHER INCOME						
5170 Locks & Keys	-25	155	210	-136	190	394
5182 Access/Gate Card Reimb.	-25	125	153	-75	150	328
5190 Security Deposit Forfeits	382	1,350	718	150	1,269	3,869
5200 Late Fees	1,568	2,650	2,482	1,050	1,900	9,650
5210 NSF Fees	70	35	140	0	0	245
5220 Application Fees	840	685	395	205	510	2,635
5230 Cleaning, Damages, etc	165	1,842	460	755	1,331	4,553
5240 Month-to-Month Fees	1,023	1,202	1,102	803	905	5,035
5260 Collections	0	131	0	0	31	162
5270 Pet Fees	0	0	0	300	0	300
5293 Cable Television Income	0	5,759	0	0	2,752	8,511
5297 TOTAL TENANT OTHER INCOME	3,998	13,933	5,660	3,052	9,039	35,682
5500 OTHER INCOME						
5560 Laundry Income	810	529	1,017	652	779	3,787
5570 Interest Income	284	241	0	0	0	525
5597 TOTAL OTHER INCOME	1,094	769	1,017	652	779	4,312

Statement (12 months)

Period = Jul 2018-Nov 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
5990 TOTAL REVENUE	291,022	324,855	258,786	286,955	290,557	1,452,174
6000 OPERATING EXPENSES						
6100 CLEANING						
6120 Cleaning Supplies	0	0	303	0	0	303
6170 Trash Removal	2,025	2,350	4,300	1,700	2,350	12,725
6190 TOTAL CLEANING	2,025	2,350	4,603	1,700	2,350	13,028
6200 REPAIRS & MAINTENANCE						
6207 Appliance Repair	341	102	325	839	644	2,251
6218 Bulbs & Ballast Supplies	263	181	133	273	105	955
6225 Electrical	819	414	394	1,152	1,393	4,171
6236 Gate Repair	384	873	485	108	0	1,849
6240 Glass, Screen & Window Repair	0	266	1,141	795	284	2,486
6280 HVAC Repairs	0	866	878	623	0	2,367
6285 HVAC Supplies	481	907	637	585	408	3,018
6300 Keys & Locks	1,570	346	1,098	1,184	1,233	5,431
6310 Landscaping	10,750	351	0	0	0	11,101
6320 Lawn Maintenance	3,420	3,420	3,849	3,420	3,420	17,529
6325 Maintenance Supplies	306	154	327	238	584	1,608
6360 Painting	422	0	0	0	0	422
6410 Plumbing	3,843	3,158	2,811	2,376	1,980	14,168
6415 Pool Maintenance & Supplies	293	0	0	0	0	293
6430 Roof/Structural	0	0	0	75	175	250
6440 Exterior Repairs	0	0	499	100	0	599
6450 Interior Repairs	2,725	1,820	631	2,313	5,194	12,683
6480 Miscellaneous R&M	299	127	294	139	158	1,016
6490 TOTAL REPAIRS & MAINTENANCE	25,916	12,985	13,500	14,221	15,577	82,199
6500 CONTRACT SERVICES						
6520 Alarm & Monitoring	273	189	587	351	571	1,972
6540 Pest Control	800	1,200	1,150	825	675	4,650

Willowbrook Apartments (ne7001)

Statement (12 months)

Period = Jul 2018-Nov 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
6550 Pool Service	462	528	468	978	380	2,816
6580 Guard Service	12,283	12,251	32,980	15,212	24,260	96,986
6618 Uniforms	0	433	0	109	0	542
6680 Miscellaneous Services	0	0	460	2,290	2,341	5,091
6690 TOTAL CONTRACT SERVICES	13,818	14,600	35,646	19,766	28,227	112,057
6600 MAKE READY EXPENSE						
6805 Windows/Blinds/Screens	1,674	1,291	288	1,308	2,506	7,067
6820 Carpet/Tile Cleaning	0	700	75	1,455	0	2,230
6825 Carpet & Tile Replacement	1,478	3,222	1,305	4,289	2,172	12,467
6830 Cleaning	1,438	1,204	1,650	1,592	1,825	7,709
6875 Painting	7,033	8,786	5,921	13,138	9,131	44,009
6880 Sheetrock & Drywall Repairs	1,470	540	231	1,180	4,259	7,680
6885 Miscellaneous Make Ready	0	341	0	566	1,200	2,107
6890 TOTAL MAKE READY EXPENSE	13,094	16,084	9,470	23,527	21,093	83,269
6900 PAYROLL & RELATED EXPENSES						
6902 Property Manager	4,292	4,292	4,292	4,292	4,292	21,458
6906 Assistant Manager	2,593	2,878	2,575	2,652	2,827	13,526
6910 Leasing Agent	2,843	4,357	4,718	5,600	4,484	22,013
6914 Maintenance I	3,133	3,428	3,388	3,218	3,451	16,618
6919 Maintenance II	3,150	3,927	3,581	2,948	3,625	17,232
6920 Housekeeping/Maid Salary	56	0	0	0	0	56
6922 Make Ready I	2,221	2,643	2,511	2,457	3,664	13,496
6930 Porter	1,971	2,417	2,558	2,991	2,345	12,281
6952 Payroll Taxes	5,815	6,847	6,515	7,166	6,754	33,097
6985 Health Insurance	823	827	782	823	612	3,867
6993 Temporary/Contract Labor - Admin	0	0	0	0	700	700
6997 TOTAL PAYROLL & RELATED EXPENSES	26,896	31,616	30,920	32,146	32,784	154,343
7000 ADMINISTRATIVE EXPENSES						
7004 Accounting/Technology Fees-LBPMI	225	225	225	225	225	1,125
7005 Administrative Fee-LBPMI	50	50	50	50	50	250

Willowbrook Apartments (no7001)

Statement (12 months)

Period = Jul 2018-Nov 2018

Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
7007	82	82	82	0	157	404
7009	0	61	23	51	24	158
7010	223	438	122	259	239	1,280
7013	0	982	654	200	43	1,880
7016	382	651	441	528	833	2,836
7025	1,027	1,346	281	680	549	3,882
7030	0	0	58	0	0	58
7045	0	10	43	39	37	129
7060	2,471	5,232	2,813	1,159	6,001	16,359
7070	646	1,212	762	233	496	3,350
7090	5,107	10,290	5,553	2,106	8,654	31,711
TOTAL ADMINISTRATIVE EXPENSES						
7100						
7115	15,754	16,601	15,363	15,967	16,150	79,835
7145	15,754	16,601	15,363	15,967	16,150	79,835
TOTAL MANAGEMENT FEES						
7150						
7153	1,893	2,806	1,298	1,664	1,935	9,595
7154	1,183	1,367	966	444	1,453	5,413
7160	1,150	1,300	650	1,050	1,000	5,150
7180	200	600	400	400	600	2,200
7190	4,425	6,073	3,314	3,558	4,988	22,358
TOTAL MARKETING						
7200						
7210	8,808	7,811	7,243	6,596	7,001	37,460
7212	3,800	1,656	62	521	99	6,138
7230	-6,309	12,657	12,000	8,821	8,613	35,782
7235	-8,430	16,989	16,000	-8,184	9,963	42,707
7240	0	0	0	38	0	38
7290	-2,131	39,114	35,305	24,161	25,675	122,124
TOTAL UTILITIES						
7405						
7455	0	0	129	0	0	129
7460	7,882	7,882	7,882	7,882	7,882	39,408
TAXES & INSURANCE						
TOTAL						

Willowbrook Apartments (no70001)
Statement (12 months)
 Period = Jul 2018-Nov 2018
 Book = Accrual

	Jul 2018	Aug 2018	Sep 2018	Oct 2018	Nov 2018	Total
7490 TOTAL TAXES & INSURANCE	<u>7,882</u>	<u>7,882</u>	<u>8,010</u>	<u>7,882</u>	<u>7,882</u>	<u>39,537</u>
7599 TOTAL OPERATING EXPENSES	<u>112,786</u>	<u>157,595</u>	<u>161,685</u>	<u>145,034</u>	<u>163,361</u>	<u>749,481</u>
8275 NET OPERATING INCOME	<u>178,236</u>	<u>167,260</u>	<u>97,101</u>	<u>141,920</u>	<u>127,197</u>	<u>711,713</u>
8299 NON OPERATING						
8970 NET AFTER NON OPERATING	<u>178,236</u>	<u>167,260</u>	<u>97,101</u>	<u>141,920</u>	<u>127,197</u>	<u>711,713</u>
9601 CAPITAL & RESERVE REPLACEMENT EXPENDITURES						
9605 Appliance Purchase	1,090	1,454	0	0	984	3,528
9606 Exterior Improvements	10,444	15,917	2,698	0	20,387	49,446
9607 Interior Improvements	41,263	35,753	8,127	0	-737	84,405
9610 Carpet Replacement	0	0	534	0	0	534
9620 HVAC Replacement	0	2,485	714	1,398	4,650	9,247
9660 Exterior Repairs	0	0	0	21,060	0	21,060
9670 Interior Repairs	0	0	0	3,851	1,652	5,503
9698 TOTAL CAPITAL & RESERVE REPLACEMENT EXPENDITURES	<u>52,796</u>	<u>55,609</u>	<u>12,073</u>	<u>26,309</u>	<u>26,936</u>	<u>173,724</u>
9795 NET BEFORE DEPRECIATION & AMORTIZATION	<u>125,439</u>	<u>111,650</u>	<u>85,027</u>	<u>115,612</u>	<u>100,260</u>	<u>537,989</u>
9800 DEPRECIATION & AMORTIZATION						
9802 Depreciation Expense	96,254	95,988	96,121	96,121	96,121	480,605
9850 TOTAL DEPRECIATION & AMORTIZATION	<u>96,254</u>	<u>95,988</u>	<u>96,121</u>	<u>96,121</u>	<u>96,121</u>	<u>480,605</u>
9997 NET INCOME (LOSS)	<u>29,186</u>	<u>15,662</u>	<u>-11,093</u>	<u>19,491</u>	<u>4,139</u>	<u>57,385</u>



Louisiana Housing
Corporation

Board of Directors

HOME Programs
Reports

January 9, 2019



DASHBOARD DETAILS

Grant Year	2013	2014	2015	2016	2017	2018	TOTAL
Total Award Amount	\$7,073,089.00	\$7,456,547.00	\$6,515,936.00	\$6,861,210.00	\$6,897,534.00	\$10,369,418.00	\$45,173,734.00
Committed Funds	\$7,073,089.00	\$5,771,130.27	\$4,882,695.59	\$2,893,903.00	\$889,753.64	\$0.00	\$21,510,571.50
Cumulative Unexpended Committed Funds as of 12-28-18* (Cumulative only through 2014)	\$0.00	\$2,796,653.79	\$2,714,450.50	\$1,954,060.75	\$694,586.54	\$0.00	\$8,159,751.58
Cumulative Unexpended Authorized Funds as of 12-28-18 (Cumulative only through 2014)	\$0.00	\$4,482,070.52	\$4,347,690.91	\$5,921,367.75	\$6,702,366.90	\$10,369,418.00	\$31,822,914.08
Unexpended Required CHDO Portion as of 12-28-18*	\$0	\$0	(\$418,863.21)	\$1,029,181.50	\$1,034,630.10	\$0.00	
Deadline to Expend Before Recapture	August 31, 2018	July 31, 2019	July 31, 2020	August 31, 2021	September 20, 2025		
Uncommitted Funds as of 12-28-18 (Cumulative through 2014)	\$0	\$1,685,416.73	\$1,633,240.41	\$3,967,307.00	\$6,007,780.36	\$10,369,418.00	\$23,663,162.50
Uncommitted CHDO Portion as of 12-28-18**	\$0	\$0	\$0	\$1,029,182	\$1,034,629.86	\$0	
Deadline to Commit Before Recapture		Suspended by HUD through 2019	Suspended by HUD through 2019	Suspended by HUD through 2019	CHDO ONLY - September 30, 2019	EN-Suspended by HUD through 2019	

*Included in total Cumulative Unexpended Authorized Funds
** included in total Uncommitted Funds

Red Text - Funds subject to recapture within the next 18 months

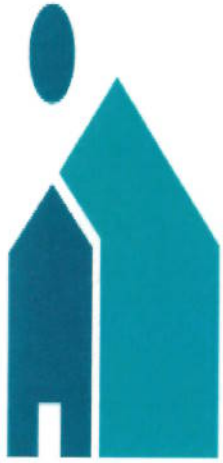
Total Award Amount = Committed Funds + Uncommitted Funds
Committed Funds - a grant agreement is in place and funds have been committed and are being expended.
Uncommitted Funds - no grant agreement is in place and the funds are available for use in accordance with the subgrant. This is an accurate reflection of data that is in IDIS which is what HUD sees.



Agency Programs – Allocated by LHC but not Committed in IDIS		\$2,087,138.00
HOME-Youth Aging Out of Foster Care TBRA - \$515,000 - Balance →	\$14,194.00	
Section 811 - HOME TBRA - Security Deposit Program - \$124,900 - Balance →	\$ 70,669.00	
HOME TBRA Disaster Rental Assistance Program - \$610,100 - Balance →	\$ 2,275.00	
SF-DELTA 100 – HOMEOWNERSHIP INITIATIVE - \$2,000,000-Balance →	\$2,000,000.00	
Funds Allocated/Set-Aside		
<ul style="list-style-type: none"> • Funds that LHC has allocated to projects but have not yet been Committed in IDIS • Tax Credit Projects must go to closing to show as 'Committed' • TBRA funds show as 'Committed' after applicants complete the eligibility process 		
HOME NOFA Projects – Allocated by LHC but not Committed in IDIS		\$13,416,000.00
Pine Trace Homes I	\$1,000,000.00	
Pine Trace Homes II	\$1,000,000.00	
Barton Drive Manor and Briarwood Village	\$1,000,000.00	
Cypress Gardens Preservation Rehab, Phase I	\$1,000,000.00	
Le Joliet	\$1,000,000.00	
NOAH Allocation – (\$3,200,000.00 conditionally reserved for 8 projects)	\$ 2,416,000.00	
CHAAP Allocation	\$2,000,000.00	
2017 Small Project Continuation Program	\$4,000,000.00	
Grand Total Allocated but not Committed		\$15,503,138.00

DASHBOARD SUMMARY

Awarded Funds 2013-2017		Total
Committed Funds (as shown in IDIS)		\$34,804,316.00
Committed Funds Subject to Recapture by HUD Unless Expended by Deadlines Indicated	\$5,185,275.10	\$21,510,571.50
Total Uncommitted (as shown in IDIS) Subject to Recapture by HUD Unless Committed by Deadlines Indicated		\$13,293,744.50
Expected SF Transfer MRB HOME repayment obligation (minus 10% Program Admin)		10,080,000.00
Program Income (PI) Available		6,718,972.31
Recaptured Homebuyer (HP) Funds Available		63.00
Repayments to Local Account (LU) Available		9,420.49
Allocated by LHC but not Committed in IDIS		-15,503,138.00
Funds Available to Commit to New Projects		\$14,599,062.30



Louisiana Housing
Corporation

Board of Directors

Energy Programs

Activity Reports

January 9, 2019

Energy Programs Activity Summary
As of December 31, 2018 According to LHC Accounting Budget Controls and HES Software

2018 DOE/WAP
U.S. Department of Energy (\$1,573,809 + Budgeted \$122,166 2017 Carryover) Units projected: DOE 158 + (DHHS/WAP 529) = 687 units

Programs	Program Year	Grant Award	Expended	Balance	Units Completed
DOE/WAP*	7/1/2018-6/30/2019	\$1,695,975.00	\$475,080.06	\$1,220,894.94	49
Total:		\$1,695,975.00	\$475,080.06	\$1,220,894.94	49
Percentage:			28.01%	71.99%	

* 2018 Contracts executed August 20, 2018.

2018 DHHS/LIHEAP
Grantor: U.S. Department of Health & Human Services (\$48,124,614)

Programs	Grant Period	Grant Award	Expended	Balance	Households Served	New Clients	Units Completed
LIHEAP 90%	10/1/2017-9/30/2019	\$34,940,752.83	\$32,518,159.95	\$2,422,592.88	78,380	12,342	N/A
LIHEAP 10%	10/1/2017-9/30/2019	\$7,987,352.00	\$6,276,625.02	\$3,710,726.98	10,729	1,913	N/A
LIHEAP 2017 Reallotment	10/1/2017-9/30/2019	\$4,594.00	\$4,450.00	\$144.00	11	1	N/A
DHHS/WAP*	7/1/2018-6/30/2019	\$5,191,915.17	\$1,637,334.71	\$3,554,580.46	N/A	N/A	178
Total:		\$48,124,614.00	\$38,436,569.68	\$9,688,044.32	89,120	14,256	178
Percentage:			79.87%	20.13%			

* NOTE: LIHEAP funds set aside to supplement the 2018 DOE/WAP.
*Contracts for DHHS WAP funds executed August 20, 2018.
*LIHEAP 10% - Contracts executed September 27, 2018
*LIHEAP 2017 Reallotment contract executed September 6, 2018.

2019 DHHS/LIHEAP
Grantor: U.S. Department of Health & Human Services (\$50,898,734)

Programs	Grant Period	Grant Award	Expended	Balance	Households Served	New Clients	Units Completed
LIHEAP 99%	10/1/2018-9/30/2020	\$0.00	\$0.00	\$0.00	0	0	N/A
LIHEAP 1%	10/1/2018-9/30/2020	\$0.00	\$0.00	\$0.00	0	0	N/A
LIHEAP 2018 Reallotment	10/1/2018-9/30/2020	\$0.00	\$0.00	\$0.00	0	0	N/A
DHHS/WAP*	7/1/2019-6/30/2020	\$0.00	\$0.00	\$0.00	N/A	N/A	0
Total:		\$0.00	\$0.00	\$0.00	0	0	0
Percentage:			#DIV/0!	#DIV/0!			

* NOTE: LIHEAP funds set aside to supplement the 2019 DOE/WAP.
*Contracts and Allocations are being developed.



Louisiana Housing
Corporation

Board of Directors

Single Family
Programs Reports

January 9, 2019



Single Family Dashboard

	Total	December, 2018	December, 2017	November, 2018	November, 2017	FY Quarter 2, 2019	FY Quarter 2, 2018
	Average Loan	Count	Count	Count	Count	Count	Count
	Amount						
	(Cumulative)						
Reservations							
2018A SF MRB Program							
		Start Date: 3/1/2018					
316	\$138,402.36	43	0	38	0	138	0
		\$5,833,592.00	\$0.00	\$5,225,560.00	\$0.00	\$19,105,854.00	\$0.00
LHC Advantage Program							
		Start Date: 12/18/2017					
48	\$194,348.69	2	0	0	0	9	0
		\$520,910.00	\$0.00	\$0.00	\$0.00	\$1,939,300.00	\$0.00
LHC Choice Conventional Program							
		Start Date: 5/23/2017					
57	\$149,447.44	0	0	0	5	3	8
		\$0.00	\$0.00	\$0.00	\$677,655.00	\$469,771.00	\$1,098,470.00
LHC Preferred Conventional Program							
		Start Date: 3/13/2015					
696	\$160,539.96	5	18	13	27	28	62
		\$701,914.00	\$2,878,148.00	\$1,986,679.00	\$4,433,577.00	\$4,428,972.00	\$10,100,349.00
Market Rate GNMA Program							
		Start Date: 7/9/2013					
1730	\$131,799.95	4	20	6	22	16	59
		\$633,509.00	\$2,343,381.00	\$854,733.00	\$2,760,540.00	\$2,450,392.00	\$7,362,451.00
Mortgage Credit Certificate Program							
		Start Date: 12/29/2016					
31	\$146,491.94	0	0	0	3	1	4
		\$0.00	\$0.00	\$0.00	\$449,469.00	\$132,284.00	\$661,414.00
LHC Soft Second Conventional Program							
		Start Date: 8/31/2018					
35	\$110,355.43	9	0	15	0	30	0
		\$1,069,200.00	\$0.00	\$1,573,920.00	\$0.00	\$3,350,240.00	\$0.00

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LUC Soft Second Government Program
 Start Date: 8/31/2018

	68	38	9	57	16	133
16	\$122,203.81	\$0.00	\$1,087,025.00	\$0.00	\$19,526,100	\$0.00
2079	\$411,704,987.00	\$5,271,529.00	\$10,727,917.00	\$8,321,241.00	\$33,832,974.00	\$19,222,684.00

Total Average Loan Amount (Cumulative)	December, 2018	December, 2017	November, 2018	November, 2017	FY Quarter 2, 2019	FY Quarter 2, 2018
Pooled						
2018A SF MRB Program						
	Start Date: 3/1/2018					
35	\$123,164.66	1	\$123,250.00	0	\$0.00	3
			\$567,060.00	0	\$0.00	4
			\$490,310.00	0	\$0.00	\$0.00
LHC Advantage Program						
	Start Date: 12/18/2017					
9	\$184,985.56	0	\$0.00	0	\$0.00	0
			\$0.00	0	\$0.00	\$0.00
LHC Choice Conventional Program						
	Start Date: 5/23/2017					
18	\$148,413.06	0	\$0.00	0	\$0.00	0
			\$280,330.00	1	\$205,000.00	3
			\$0.00	0	\$0.00	\$485,330.00
LHC Preferred Conventional Program						
	Start Date: 3/13/2015					
465	\$161,736.54	0	\$0.00	0	\$0.00	0
			\$1,450,751.00	23	\$3,918,800.00	55
			\$0.00	0	\$0.00	\$9,173,279.00
Market Rate GNMA Program						
	Start Date: 7/9/2013					
1243	\$132,293.96	0	\$0.00	0	\$0.00	0
			\$2,050,221.00	21	\$2,940,994.00	58
			\$1,239,922.00	10	\$1,239,922.00	\$8,254,889.00
Mortgage Credit Certificate Program						
	Start Date: 12/29/2016					
20	\$138,710.55	0	\$0.00	0	\$0.00	2
			\$308,434.00	0	\$0.00	\$291,303.00
1790	\$251,070,167.00	1	\$123,250.00	26	\$3,781,302.00	118
			\$1,915,416.00	45	\$7,064,794.00	\$18,204,801.00

Total Loan Count	Average Loan Amount (Cumulative)	December, 2017	November, 2018	November, 2017	FY Quarter 2, 2019	FY Quarter 2, 2018
Active						
2018A SF MRB Program						
Start Date: 3/1/2018						
223	\$141,809.16	39	\$5,321,576.00	0	\$0.00	\$4,294,835.00
LHC Advantage Program						
Start Date: 12/18/2017						
33	\$192,648.36	2	\$320,910.00	0	\$0.00	\$0.00
LHC Choice Conventional Program						
Start Date: 5/23/2017						
17	\$146,723.18	0	\$0.00	0	\$0.00	\$0.00
LHC Preferred Conventional Program						
Start Date: 3/13/2015						
101	\$162,734.06	5	\$701,914.00	0	\$0.00	\$1,986,679.00
Market Rate GNMA Program						
Start Date: 7/9/2013						
46	\$143,351.39	3	\$455,788.00	0	\$0.00	\$854,733.00
LHC Soft Second Conventional Program						
Start Date: 8/31/2018						
24	\$112,613.33	7	\$843,200.00	0	\$0.00	\$1,072,200.00
LHC Soft Second Government Program						
Start Date: 8/31/2018						
15	\$123,150.73	4	\$513,290.00	0	\$0.00	\$1,087,025.00
459	\$68,055,417.00	60	\$8,356,678.00	0	\$0.00	\$9,295,472.00
				10	\$1,552,720.00	\$28,666,154.00
				202	\$0.00	\$1,965,650.00
				15	\$1,847,261.00	\$0.00
				11	\$4,188,412.00	\$1,711,730.00
				26	\$1,298,800.00	\$0.00
				8	\$0.00	\$0.00
				13	\$0.00	\$0.00
				6	\$0.00	\$0.00
				10	\$0.00	\$0.00
				9	\$0.00	\$0.00
				7	\$0.00	\$0.00
				21	\$2,406,520.00	\$0.00
				2	\$469,771.00	\$253,920.00
				3	\$253,920.00	\$0.00
				113	\$15,542,219.00	\$0.00
				9	\$1,939,300.00	\$0.00
				3	\$469,771.00	\$253,920.00
				2	\$0.00	\$0.00
				8	\$1,298,800.00	\$1,711,730.00
				15	\$2,272,671.00	\$0.00
				21	\$2,406,520.00	\$0.00
				10	\$0.00	\$0.00
				9	\$0.00	\$0.00
				70	\$1,552,720.00	\$28,666,154.00
				10	\$0.00	\$1,965,650.00

Total Loan Count	Average Loan Amount	December, 2018	December, 2017	November, 2018	November, 2017	FY Quarter 2, 2019	FY Quarter 2, 2018
Cancelled							
2018A SF MRB Program							
		Start Date: 3/1/2018					
57	\$134,300.54	12	\$0.00	8	\$1,064,938.00	33	\$4,378,209.00
		\$1,695,780.00					\$0.00
LHC Advantage Program							
		Start Date: 12/18/2017					
6	\$217,745.17	0	\$0.00	0	\$0.00	0	\$0.00
LHC Choice Conventional Program							
		Start Date: 5/23/2017					
22	\$152,398.86	0	\$148,410.00	0	\$0.00	1	\$169,750.00
LHC Preferred Conventional Program							
		Start Date: 3/13/2015					
130	\$154,662.35	0	\$574,070.00	1	\$109,610.00	4	\$592,765.00
Market Rate GNMA Program							
		Start Date: 7/9/2013					
441	\$129,202.61	1	\$583,686.00	0	\$0.00	2	\$344,641.00
Mortgage Credit Certificate Program							
		Start Date: 12/29/2016					
11	\$160,639.91	0	\$0.00	0	\$0.00	0	\$0.00
LHC Soft Second Conventional Program							
		Start Date: 8/31/2018					
11	\$105,429.09	8	\$0.00	2	\$216,000.00	10	\$1,043,720.00
LHC Soft Second Government Program							
		Start Date: 8/31/2018					
1	\$108,000.00	1	\$0.00	0	\$0.00	1	\$108,000.00
679	\$92,433,594.00	22	\$1,306,166.00	11	\$1,390,548.00	51	\$6,612,548.00
		\$2,809,221.00			\$2,506,208.00		\$5,211,421.00

Cancelled Reasons	Total Loan Count	Total Loan Amount	Average Loan Amount
Lender Withdrew / Compliance Failure	2	\$423,890.00	\$211,945.00
Property Issues	258	\$34,693,596.00	\$134,471.30
Borrower Did Not Qualify / Underwriter Rejected	137	\$17,640,710.00	\$128,764.31
Total	649	\$88,207,068.00	\$140,670.13

Loan Summary

	Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size
2018A SF MRB PROGRAM					
Program State Date:					
Fiscal Year					
2019					
Pooled	35	\$4,310,763.00	\$123,164.66	\$40,350.99	1.71
Reserved to Date:					
Pooled to Date:	316	\$43,735,145.00	\$138,402.36	\$44,830.08	2.05
Current Pipeline:	35	\$4,310,763.00	\$123,164.66	\$40,350.99	1.71
Cancelled to Date:	223	\$31,623,442.00	\$141,809.16	\$45,657.89	2.06
Cancelled to Date:	57	\$7,655,131.00	\$134,500.54	\$44,350.05	2.23
Cancelled to Date:	1	\$145,809.00	\$145,809.00	\$44,358.60	3.00

LHC ADVANTAGE PROGRAM

	Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size
LHC ADVANTAGE PROGRAM					
Program State Date:					
Fiscal Year					
2018					
Pooled	7	\$1,267,590.00	\$181,084.29	\$54,083.67	2.00
Reserved to Date:					
Pooled to Date:	48	\$9,328,737.00	\$194,348.69	\$65,016.43	1.92
Current Pipeline:	9	\$1,664,870.00	\$184,985.56	\$58,513.96	2.00
Cancelled to Date:	33	\$6,357,396.00	\$192,648.36	\$68,814.74	2.03
Cancelled to Date:	6	\$1,306,471.00	\$217,745.17	\$53,879.48	1.17

LHC CHOICE CONVENTIONAL PROGRAM

Program State Date: 5/23/2017

	Fiscal Year	Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size
	2018 Pooled	16	\$2,391,687.00	\$149,480.44	\$51,988.28	2.00
	2019 Pooled	2	\$279,748.00	\$139,874.00	\$58,599.66	1.50
Reserved to Date:		57	\$8,518,504.00	\$149,447.44	\$55,997.74	1.86
Pooled to Date:		18	\$2,671,435.00	\$148,413.06	\$52,722.88	1.94
Current Pipeline:		17	\$2,494,294.00	\$146,723.18	\$51,967.07	1.53
Cancelled to Date:		22	\$3,352,775.00	\$152,398.86	\$61,791.78	2.05

LHC PREFERRED CONVENTIONAL PROGRAM

Program State Date: 3/13/2015

	Fiscal Year	Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size
	2016 Pooled	95	\$16,207,205.00	\$170,602.16	\$67,217.35	2.24
	2017 Pooled	161	\$25,055,179.00	\$155,622.23	\$62,301.31	1.88
	2018 Pooled	193	\$31,366,526.00	\$162,520.86	\$61,080.46	2.04
	2019 Pooled	13	\$2,157,697.00	\$165,976.69	\$56,739.64	2.31
Reserved to Date:		696	\$111,749,735.00	\$160,559.96	\$61,295.51	1.99
Pooled to Date:		465	\$75,207,490.00	\$161,736.54	\$62,694.73	2.04
Current Pipeline:		101	\$16,436,140.00	\$162,734.06	\$59,669.98	1.80
Cancelled to Date:		130	\$20,106,105.00	\$154,662.35	\$57,553.51	1.99

MARKET RATE GNMA PROGRAM

Program State Date: 7/9/2013

	Fiscal Year	Total Loan Count	Total Loan Amount	Average Loan Amount	Average Household Income	Average Household Size
	2013 Pooled	130	\$20,106,105.00	\$154,662.35	\$57,553.51	1.99

		Total Loan Count	Total Loan Amount	Average Loan Amount	Household Income	Average Household Size
Fiscal Year	2016					
	Pooled	222	\$29,501,647.00	\$132,890.30	\$44,332.79	1.87
Fiscal Year	2017					
	Pooled	345	\$47,195,801.00	\$136,799.42	\$45,421.33	1.83
Fiscal Year	2018					
	Pooled	227	\$31,596,029.00	\$139,189.56	\$44,621.83	1.73
Fiscal Year	2019					
	Pooled	36	\$4,851,742.00	\$134,770.61	\$45,916.58	2.36
Reserved to Date:						
Pooled to Date:		1730	\$228,013,915.00	\$131,799.95	\$43,603.34	1.93
Current Pipeline:		1243	\$164,441,398.00	\$132,293.96	\$43,647.25	1.89
Cancelled to Date:		46	\$6,594,164.00	\$143,351.39	\$47,766.54	2.22
		441	\$56,978,353.00	\$129,202.61	\$43,045.29	2.01

MORTGAGE CREDIT CERTIFICATE

Program State Date: 12/29/2016

		Total Loan Count	Total Loan Amount	Average Loan Amount	Household Income	Average Household Size
Fiscal Year	2017					
	Certificate Issued	5	\$645,483.00	\$129,096.60	\$38,541.86	2.40
Fiscal Year	2018					
	Certificate Issued	11	\$1,558,022.00	\$141,638.36	\$42,059.44	2.45
Fiscal Year	2019					
	Certificate Issued	4	\$570,706.00	\$142,676.50	\$36,216.42	1.75
Reserved to Date:		31	\$4,541,250.00	\$146,491.94	\$41,897.17	2.19
Current Pipeline:		0				
Cancelled to Date:		11	\$1,767,039.00	\$160,639.91	\$45,325.77	2.00

Total Loan Count Total Loan Amount Average Loan Amount Household Income Average Household Size

SOFT SECOND PROGRAM CONV FIRST MORTGAGE

Program State Date: 8/31/2018

Reserved to Date: 35 \$3,862,440.00 \$110,355.43 \$33,145.22 2.54
 Current Pipeline: 24 \$2,702,720.00 \$112,613.33 \$33,006.67 2.50
 Cancelled to Date: 11 \$1,159,720.00 \$105,429.09 \$33,447.51 2.64

SOFT SECOND PROGRAM GNMA FIRST MORTGAGE

Program State Date: 8/31/2018

Reserved to Date: 16 \$1,955,261.00 \$122,203.81 \$37,251.33 2.88
 Current Pipeline: 15 \$1,847,261.00 \$123,150.73 \$37,481.42 3.00
 Cancelled to Date: 1 \$108,000.00 \$108,000.00 \$33,800.04 1.00

Pooled Loans Interest Rate

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Acadia	FY 2016	2	4.375%	1	\$176,641.00	\$176,641.00
	FY 2017	4	4.875%	1	\$109,971.00	\$109,971.00
	FY 2018	2	4.875%	1	\$145,500.00	\$145,500.00
Allen	FY 2016	1	5.125%	1	\$184,300.00	\$184,300.00
	FY 2018	1	4.375%	1	\$91,315.00	\$91,315.00
	FY 2018	1	4.375%	1	\$116,161.00	\$116,161.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Ascension	FY 2016	1	4.500%	1	\$150,228.00	\$150,228.00
		4	4.875%	3	\$524,044.00	\$174,681.33
		2	4.375%	2	\$392,557.00	\$196,278.50
		1	4.750%	1	\$270,602.00	\$270,602.00
	FY 2017	1	3.875%	1	\$180,175.00	\$180,175.00
		2	4.375%	2	\$430,983.00	\$215,491.50
		3	4.500%	3	\$512,837.00	\$170,945.67
		2	4.750%	2	\$414,093.00	\$207,046.50
		1	3.875%	1	\$124,208.00	\$124,208.00
		3	4.375%	3	\$501,743.00	\$167,247.67
Avoyelles	FY 2018	3	4.500%	1	\$171,830.00	\$171,830.00
		1	4.875%	1	\$173,850.00	\$173,850.00
		2	4.375%	2	\$460,018.00	\$230,009.00
		3	4.875%	3	\$476,332.00	\$158,777.33
	FY 2019	2	4.750%	1	\$154,230.00	\$154,230.00
		1	5.000%	1	\$220,924.00	\$220,924.00
		4	4.750%	1	\$172,660.00	\$172,660.00
		1	5.125%	1	\$87,875.00	\$87,875.00
		1	5.750%	1	\$104,080.00	\$104,080.00
		1	4.750%	1	\$224,852.00	\$224,852.00
Beauregard	FY 2018	1	4.875%	1	\$130,591.00	\$130,591.00
		3	5.000%	1	\$83,460.00	\$83,460.00
		1	4.875%	1	\$73,232.00	\$73,232.00
	FY 2019	1	4.375%	1	\$66,768.00	\$66,768.00
		2	4.375%	1	\$138,225.00	\$138,225.00
		3	4.875%	1	\$137,464.00	\$137,464.00
		1	4.375%	1	\$157,464.00	\$157,464.00
	FY 2016	2	4.500%	1	\$82,450.00	\$82,450.00
		3	4.375%	1	\$132,890.00	\$132,890.00
		1	4.625%	1	\$45,590.00	\$45,590.00
Bienville	FY 2016	1	6.125%	1	\$117,826.00	\$117,826.00
		3	4.375%	1	\$164,956.00	\$164,956.00
		1	4.500%	1	\$164,465.00	\$164,465.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Boasier	FY 2016	1	4.875%	1	\$227,368.00	\$227,368.00
		2	4.375%	1	\$103,098.00	\$103,098.00
			4.750%	1	\$166,355.00	\$166,355.00
			4.875%	2	\$279,837.00	\$139,918.50
		5.125%	1	\$176,540.00	\$176,540.00	
		4.375%	2	\$213,069.00	\$106,534.50	
		4.500%	1	\$112,917.00	\$112,917.00	
		4.750%	2	\$338,045.00	\$169,022.50	
		4.875%	1	\$160,000.00	\$160,000.00	
		4.375%	4	\$670,320.00	\$167,580.00	
		4.500%	1	\$176,739.00	\$176,739.00	
		4.625%	2	\$403,035.00	\$201,517.50	
		4.750%	2	\$373,886.00	\$186,943.00	
		4.375%	6	\$773,428.00	\$128,904.67	
	4.500%	4	\$473,117.00	\$118,279.25		
	4.625%	3	\$401,095.00	\$133,698.33		
	3.875%	5	\$722,617.00	\$144,523.40		
	4.375%	4	\$440,336.00	\$110,084.00		
	4.625%	2	\$389,455.00	\$194,727.50		
	4.375%	3	\$341,695.00	\$113,898.33		
	4.500%	2	\$263,108.00	\$132,554.00		
	4.625%	1	\$139,389.00	\$139,389.00		
	4.875%	4	\$653,965.00	\$163,491.25		
	5.125%	2	\$311,229.00	\$155,614.50		
	4.500%	1	\$115,862.00	\$115,862.00		
	4.875%	5	\$915,115.00	\$183,023.00		
	5.000%	3	\$532,918.00	\$177,639.33		
	5.125%	1	\$148,895.00	\$148,895.00		
	4.750%	3	\$547,677.00	\$182,559.00		
	4.875%	3	\$341,155.00	\$113,718.33		
	5.000%	2	\$340,405.00	\$170,202.50		
	5.125%	1	\$183,330.00	\$183,330.00		
	FY 2018	1	4.750%	3	\$547,677.00	\$182,559.00
			4.875%	3	\$341,155.00	\$113,718.33
			5.000%	2	\$340,405.00	\$170,202.50
			5.125%	1	\$183,330.00	\$183,330.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Bossier	FY 2018	2	4.875%	3	\$682,153.00	\$227,384.33
		3	5.000%	3	\$458,473.00	\$152,824.33
		4	5.125%	4	\$538,236.00	\$134,559.00
		1	5.250%	1	\$104,760.00	\$104,760.00
	3	1	4.750%	1	\$132,063.00	\$132,063.00
		1	5.000%	1	\$135,500.00	\$135,500.00
		2	5.250%	2	\$310,400.00	\$155,200.00
		1	5.375%	1	\$111,935.00	\$111,935.00
	4	1	5.500%	1	\$78,452.00	\$78,452.00
		1	5.750%	1	\$84,343.00	\$84,343.00
		2	4.375%	2	\$193,431.00	\$96,715.50
		1	5.125%	1	\$163,833.00	\$163,833.00
Caddo	FY 2019	2	5.250%	2	\$385,570.00	\$192,785.00
		1	5.500%	1	\$239,502.00	\$239,502.00
		1	5.625%	1	\$172,175.00	\$172,175.00
		1	5.750%	1	\$140,650.00	\$140,650.00
	1	1	4.750%	1	\$73,641.00	\$73,641.00
		4	4.875%	4	\$444,318.00	\$111,079.50
		2	5.375%	2	\$232,116.00	\$116,058.00
		10	4.375%	10	\$1,233,636.00	\$123,363.60
	FY 2016	8	4.500%	8	\$885,069.00	\$110,633.63
		1	4.750%	1	\$144,530.00	\$144,530.00
		2	4.875%	2	\$169,669.00	\$84,834.50
		1	5.125%	1	\$218,250.00	\$218,250.00
2	4	4.375%	4	\$508,026.00	\$127,006.50	
	2	4.500%	2	\$257,155.00	\$128,577.50	
	3	4.750%	3	\$448,140.00	\$149,380.00	
	8	4.875%	8	\$1,127,268.00	\$140,908.50	
3	1	5.125%	1	\$87,300.00	\$87,300.00	
	10	4.375%	10	\$1,328,825.00	\$132,882.50	
	2	4.750%	2	\$366,240.00	\$183,120.00	
	4	4.875%	4	\$440,251.00	\$110,062.75	

Parrish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Caddo	FY 2016	4	4.375%	14	\$1,760,240.00	\$125,731.43
			4.625%	3	\$359,480.00	\$119,826.67
	FY 2017	1	3.875%	2	\$204,133.00	\$102,066.50
			4.000%	1	\$65,687.00	\$65,687.00
				19	\$2,281,501.00	\$120,079.00
				4	\$437,429.00	\$109,357.25
				4	\$508,668.00	\$127,167.00
				3	\$431,313.00	\$143,771.00
				1	\$184,594.00	\$184,594.00
				6	\$684,765.00	\$114,127.50
				10	\$1,211,836.00	\$121,183.60
				8	\$1,292,410.00	\$161,551.25
				1	\$138,710.00	\$138,710.00
				12	\$1,572,681.00	\$131,056.75
			12	\$1,570,019.00	\$130,834.92	
			2	\$252,344.00	\$126,172.00	
			1	\$135,703.00	\$135,703.00	
			4	\$589,115.00	\$147,278.75	
			1	\$130,950.00	\$130,950.00	
			1	\$147,250.00	\$147,250.00	
			1	\$147,283.00	\$147,283.00	
			8	\$940,999.00	\$117,624.88	
			3	\$321,226.00	\$107,075.33	
			1	\$152,554.00	\$152,554.00	
			1	\$114,389.00	\$114,389.00	
			1	\$119,790.00	\$119,790.00	
			2	\$374,129.00	\$187,064.50	
			6	\$902,898.00	\$150,483.00	
			5	\$705,345.00	\$141,069.00	
			2	\$320,100.00	\$160,050.00	
			1	\$118,340.00	\$118,340.00	
			2	\$98,188.00	\$49,094.00	
	FY 2018	1	0.000%	1	\$132,554.00	\$132,554.00
			3.875%	1	\$114,389.00	\$114,389.00
			4.375%	1	\$119,790.00	\$119,790.00
			4.750%	2	\$374,129.00	\$187,064.50
			4.875%	6	\$902,898.00	\$150,483.00
			5.000%	5	\$705,345.00	\$141,069.00
			5.125%	2	\$320,100.00	\$160,050.00
			5.250%	1	\$118,340.00	\$118,340.00
			4.500%	1	\$98,188.00	\$98,188.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Caddo	FY 2018	2	4.750%	2	\$262,163.00	\$131,081.50
			4.875%	7	\$877,811.00	\$125,401.57
			5.000%	11	\$1,429,006.00	\$129,909.64
			5.125%	4	\$578,266.00	\$144,566.50
			5.250%	1	\$126,100.00	\$126,100.00
			4.875%	4	\$594,222.00	\$148,555.50
			5.000%	2	\$192,911.00	\$96,455.50
			5.125%	2	\$388,291.00	\$194,145.50
		5.250%	2	\$357,930.00	\$178,965.00	
		5.375%	5	\$565,515.00	\$113,103.00	
		5.250%	2	\$185,173.00	\$92,586.50	
		5.375%	3	\$316,067.00	\$105,355.67	
		5.500%	2	\$316,996.00	\$158,498.00	
		5.625%	1	\$121,735.00	\$121,735.00	
		5.750%	8	\$1,186,754.00	\$148,344.25	
		FY 2019		5.875%	2	\$271,883.00
	1		4.875%	7	\$857,575.00	\$122,510.71
			5.375%	1	\$162,501.00	\$162,501.00
			5.750%	1	\$85,845.00	\$85,845.00
			5.875%	1	\$107,000.00	\$107,000.00
			6.125%	1	\$147,184.00	\$147,184.00
	2		0.000%	2	\$308,434.00	\$154,217.00
			5.875%	2	\$279,837.00	\$139,918.50

Farrish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Calcasieu	FY 2016	2	4.750%	1	\$179,450.00	\$179,450.00
		3	5.000%	1	\$232,659.00	\$232,659.00
	FY 2017	3	4.500%	1	\$119,790.00	\$119,790.00
		4	4.750%	1	\$296,820.00	\$296,820.00
Clatborne	FY 2017	1	4.625%	1	\$176,540.00	\$176,540.00
		4	4.500%	1	\$137,365.00	\$137,365.00
	FY 2018	1	4.000%	1	\$121,250.00	\$121,250.00
		4	4.875%	1	\$194,413.00	\$194,413.00
DeSoto	FY 2018	3	5.125%	1	\$198,850.00	\$198,850.00
		4	4.875%	1	\$78,421.00	\$78,421.00
	FY 2019	1	4.875%	1	\$58,913.00	\$58,913.00
		4	4.875%	1	\$104,080.00	\$104,080.00
East Baton Rouge	FY 2016	3	5.250%	1	\$67,925.00	\$67,925.00
		4	5.250%	1	\$115,430.00	\$115,430.00
	FY 2017	1	4.375%	1	\$185,576.00	\$185,576.00
		4	4.375%	1	\$136,482.00	\$136,482.00
Louisiana Housing Corporation	FY 2017	1	4.500%	1	\$147,283.00	\$147,283.00
		2	4.500%	1	\$224,555.00	\$224,555.00
	FY 2018	3	5.000%	1	\$101,850.00	\$101,850.00
		4	4.875%	2	\$191,467.00	\$95,733.50
Louisiana Housing Corporation	FY 2018	2	5.000%	1	\$111,935.00	\$111,935.00
		4	4.875%	1	\$101,134.00	\$101,134.00
	FY 2019	1	4.875%	1	\$101,134.00	\$101,134.00
		4	4.375%	8	\$1,001,314.00	\$125,164.25
Louisiana Housing Corporation	FY 2016	1	4.375%	5	\$738,424.00	\$147,684.80
		4	4.500%	6	\$749,077.00	\$124,846.17
	FY 2017	1	5.000%	1	\$121,153.00	\$121,153.00
		4	4.375%	3	\$548,371.00	\$182,790.33
Louisiana Housing Corporation	FY 2018	2	4.375%	1	\$81,632.00	\$81,632.00
		4	4.500%	1	\$199,820.00	\$199,820.00
	FY 2019	1	4.750%	10	\$1,436,838.00	\$143,683.80
		4	4.875%	1	\$177,510.00	\$177,510.00
Louisiana Housing Corporation	FY 2016	3	5.000%	1	\$371,053.00	\$371,053.00
		4	4.375%	2	\$185,526.50	\$92,763.25

Parrish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
East Baton Rouge	FY 2016	3	4.750%	2	\$322,913.00	\$161,456.50
		4	4.875%	4	\$754,924.00	\$188,731.00
		4	4.375%	5	\$686,828.00	\$137,365.60
		1	4.750%	1	\$161,893.00	\$161,893.00
		9	4.375%	9	\$1,375,240.00	\$152,804.44
	FY 2017	1	4.500%	1	\$58,913.00	\$58,913.00
		3	4.750%	3	\$472,650.00	\$157,550.00
		1	4.875%	1	\$98,188.00	\$98,188.00
		4	3.875%	4	\$625,460.00	\$156,365.00
		10	4.375%	10	\$1,287,239.00	\$128,723.90
FY 2018	1	4.625%	1	\$67,415.00	\$67,415.00	
	3	3.875%	2	\$351,083.00	\$175,541.50	
	8	4.375%	8	\$1,230,403.00	\$153,800.38	
	4	4.500%	4	\$493,607.00	\$123,401.75	
	2	4.625%	2	\$295,850.00	\$147,925.00	
	2	4.875%	2	\$328,832.00	\$164,416.00	
	1	4.375%	1	\$120,772.00	\$120,772.00	
	1	4.500%	1	\$171,731.00	\$171,731.00	
	2	4.750%	2	\$257,115.00	\$128,557.50	
	4	4.875%	4	\$689,753.00	\$172,438.25	
FY 2018	1	5.000%	5	\$827,083.00	\$165,416.60	
	2	4.375%	2	\$400,381.00	\$200,190.50	
	1	4.500%	1	\$167,676.00	\$167,676.00	
	1	4.625%	1	\$69,332.00	\$69,332.00	
	1	4.750%	1	\$135,009.00	\$135,009.00	
	5	4.875%	5	\$695,565.00	\$139,113.00	
	6	5.000%	6	\$784,338.00	\$130,723.00	
	1	5.125%	1	\$135,800.00	\$135,800.00	
	1	4.375%	1	\$129,292.00	\$129,292.00	
	2	4.750%	2	\$417,873.00	\$208,936.50	
FY 2018	4	5.000%	4	\$629,533.00	\$157,383.25	
	4	5.125%	4	\$795,675.00	\$198,918.75	

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
East Baton Rouge	FY 2018	3	4.875%	1	\$84,343.00	\$84,343.00
			5.000%	3	\$545,700.00	\$181,900.00
			5.125%	1	\$213,303.00	\$213,303.00
			5.375%	4	\$557,711.00	\$139,427.75
			5.750%	2	\$287,155.00	\$143,577.50
		4	4.250%	1	\$205,000.00	\$205,000.00
			4.375%	1	\$162,393.00	\$162,393.00
			4.750%	2	\$346,750.00	\$173,375.00
			5.250%	1	\$140,553.00	\$140,553.00
			5.375%	1	\$144,337.00	\$144,337.00
Evangeline Franklin Grant	FY 2019	1	5.500%	1	\$107,670.00	\$107,670.00
			5.750%	4	\$491,415.00	\$122,853.75
			5.875%	2	\$305,660.00	\$152,830.00
			4.625%	1	\$127,272.00	\$127,272.00
			4.750%	1	\$170,000.00	\$170,000.00
			4.875%	2	\$273,686.00	\$136,843.00
			5.875%	2	\$406,009.00	\$203,004.50
			6.000%	1	\$123,190.00	\$123,190.00
			6.125%	3	\$453,118.00	\$151,039.33
			5.875%	2	\$225,735.00	\$112,867.50
Iberia	FY 2016	2	4.375%	1	\$74,489.00	\$74,489.00
			5.375%	1	\$118,340.00	\$118,340.00
			4.875%	1	\$93,120.00	\$93,120.00
			5.000%	1	\$92,150.00	\$92,150.00
		2	4.875%	1	\$119,387.00	\$119,387.00
		4	4.625%	1	\$189,150.00	\$189,150.00
			4.375%	1	\$95,243.00	\$95,243.00
		1	4.750%	1	\$115,430.00	\$115,430.00
		4	4.625%	1	\$170,477.00	\$170,477.00
		4	5.125%	1	\$95,060.00	\$95,060.00
Iberville Jackson Louisiana Housing Corporation	FY 2018	2	5.000%	1	\$199,224.00	\$199,224.00
		3	5.750%	1	\$45,166.00	\$45,166.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Jefferson	FY 2016	1	4.500%	1	\$175,757.00	\$175,757.00
		1	5.000%	1	\$198,850.00	\$198,850.00
		2	5.125%	2	\$489,650.00	\$244,825.00
		1	4.750%	1	\$172,660.00	\$172,660.00
		2	4.875%	2	\$500,730.00	\$250,365.00
		3	4.750%	1	\$223,100.00	\$223,100.00
		4	4.875%	2	\$386,553.00	\$193,276.50
		2	4.375%	2	\$236,634.00	\$118,317.00
	FY 2017	1	4.625%	2	\$344,735.00	\$172,367.50
		4	4.375%	4	\$333,792.00	\$83,448.00
		3	4.500%	3	\$508,753.00	\$169,584.33
		1	4.625%	1	\$160,550.00	\$160,550.00
		5	4.750%	5	\$877,793.00	\$175,558.60
		1	4.875%	1	\$81,496.00	\$81,496.00
		3	3.875%	3	\$440,358.00	\$146,786.00
		7	4.375%	7	\$815,032.00	\$116,433.14
FY 2018	4	4.625%	4	\$740,153.00	\$185,038.25	
	1	4.750%	1	\$96,418.00	\$96,418.00	
	3	3.875%	1	\$81,496.00	\$81,496.00	
	1	4.750%	1	\$196,910.00	\$196,910.00	
	1	4.875%	1	\$137,286.00	\$137,286.00	
	2	4.375%	2	\$198,341.00	\$99,170.50	
	5	4.875%	5	\$790,114.00	\$158,022.80	
	4	5.000%	4	\$759,801.00	\$189,950.25	
	5	5.125%	5	\$716,503.00	\$143,300.60	
	1	5.375%	1	\$167,887.00	\$167,887.00	
FY 2018	1	3.750%	1	\$202,000.00	\$202,000.00	
	1	4.375%	1	\$131,537.00	\$131,537.00	
	1	4.750%	1	\$117,472.00	\$117,472.00	
	4	4.875%	4	\$639,061.00	\$159,765.25	
	9	5.000%	9	\$1,456,939.00	\$161,882.11	
	6	5.125%	6	\$902,840.00	\$150,473.33	

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Jefferson	FY 2018	2	4.750%	1	\$205,000.00	\$205,000.00
		1	4.875%	1	\$136,770.00	\$136,770.00
		7	5.000%	7	\$976,876.00	\$139,553.71
		7	5.125%	7	\$1,020,508.00	\$145,786.86
		3	4.875%	1	\$179,193.00	\$179,193.00
		2	5.000%	2	\$248,620.00	\$124,310.00
		3	5.125%	3	\$696,945.00	\$232,315.00
	FY 2019	1	5.250%	1	\$99,910.00	\$99,910.00
		4	5.375%	4	\$433,352.00	\$108,338.00
		1	5.500%	1	\$142,373.00	\$142,373.00
		1	4.750%	1	\$274,500.00	\$274,500.00
		1	5.250%	1	\$223,100.00	\$223,100.00
		2	5.375%	2	\$189,356.00	\$94,678.00
		2	5.500%	2	\$263,597.00	\$131,798.50
Jefferson Davis	FY 2016	1	5.750%	8	\$1,166,672.00	\$145,834.00
		1	5.875%	1	\$260,935.00	\$260,935.00
		1	0.000%	1	\$135,000.00	\$135,000.00
		2	4.750%	2	\$317,729.00	\$158,864.50
		1	5.375%	1	\$136,482.00	\$136,482.00
	FY 2018	2	5.750%	2	\$349,006.00	\$174,503.00
		3	5.875%	3	\$635,690.00	\$211,896.67
		2	6.000%	2	\$404,504.00	\$202,252.00
		1	4.750%	1	\$123,250.00	\$123,250.00
		2	5.875%	2	\$276,891.00	\$138,445.50
FY 2019	1	6.125%	1	\$117,826.00	\$117,826.00	
	3	4.750%	1	\$51,701.00	\$51,701.00	
	2	4.750%	1	\$135,800.00	\$135,800.00	
La Salle	FY 2016	1	4.875%	1	\$112,917.00	\$112,917.00
		4	4.375%	1	\$68,732.00	\$68,732.00
		1	4.750%	1	\$149,826.00	\$149,826.00
Lafayette	FY 2016	1	4.750%	1	\$184,785.00	\$184,785.00
		1	5.000%	1	\$137,750.00	\$137,750.00
Louisiana Housing Corporation	FY 2016	1	5.125%	1	\$137,750.00	\$137,750.00
		1	5.125%	1	\$137,750.00	\$137,750.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Lafayette	FY 2016	2	4.750%	1	\$164,415.00	\$164,415.00
			4.875%	2	\$302,890.00	\$151,445.00
			5.125%	1	\$204,185.00	\$204,185.00
			4.875%	1	\$72,750.00	\$72,750.00
	FY 2017	4	4.375%	2	\$324,021.50	\$162,010.50
		1	4.250%	1	\$179,450.00	\$179,450.00
			4.625%	1	\$164,900.00	\$164,900.00
		2	4.625%	2	\$315,250.00	\$157,625.00
	FY 2018	3	4.750%	1	\$208,549.00	\$208,549.00
			4.875%	1	\$112,917.00	\$112,917.00
		4	4.750%	1	\$128,783.00	\$128,783.00
			4.875%	1	\$179,353.00	\$179,353.00
Lafourche Lincoln	FY 2018	1	5.000%	1	\$88,464.00	\$88,464.00
			4.750%	1	\$189,150.00	\$189,150.00
			4.875%	3	\$324,079.00	\$108,026.33
			5.000%	1	\$113,898.00	\$113,898.00
	FY 2019	2	5.125%	1	\$190,000.00	\$190,000.00
			4.750%	2	\$377,815.00	\$188,907.50
		3	4.875%	1	\$88,263.00	\$88,263.00
		4	5.125%	1	\$192,060.00	\$192,060.00
	FY 2016		5.250%	1	\$203,700.00	\$203,700.00
			5.375%	1	\$212,430.00	\$212,430.00
		1	4.750%	1	\$129,600.00	\$129,600.00
		2	4.875%	2	\$274,376.00	\$137,188.00
FY 2017		3.250%	1	\$73,150.00	\$73,150.00	
		4.750%	1	\$167,810.00	\$167,810.00	
	1	5.000%	1	\$149,246.00	\$149,246.00	
	2	4.875%	1	\$67,900.00	\$67,900.00	
FY 2018	3	4.500%	1	\$194,000.00	\$194,000.00	
	1	4.875%	1	\$162,960.00	\$162,960.00	
		4.875%	1	\$127,546.00	\$127,546.00	
		4.375%	1	\$112,755.00	\$112,755.00	

Livingston

FY 2016	2	4.375%	1	\$224,925.00	\$224,925.00
		4.875%	1	\$123,619.00	\$123,619.00
	3	4.375%	2	\$307,231.00	\$153,615.50
		4.750%	2	\$319,130.00	\$159,565.00
		4.875%	2	\$292,012.00	\$146,006.00
	4	4.375%	2	\$395,811.00	\$197,905.50
		4.625%	1	\$181,293.00	\$181,293.00
FY 2017	1	4.750%	1	\$129,980.00	\$129,980.00
	2	4.375%	3	\$471,771.00	\$157,257.00
		4.625%	1	\$178,480.00	\$178,480.00
	3	3.875%	1	\$178,899.00	\$178,899.00
		4.500%	1	\$144,337.00	\$144,337.00
		4.875%	1	\$166,920.00	\$166,920.00
		5.250%	1	\$145,500.00	\$145,500.00
	4	4.000%	1	\$161,186.00	\$161,186.00
		5.000%	3	\$522,078.00	\$174,026.00
FY 2018	1	4.375%	1	\$126,663.00	\$126,663.00
		4.625%	1	\$111,416.00	\$111,416.00
		4.875%	5	\$778,132.00	\$155,626.40
		5.000%	1	\$179,353.00	\$179,353.00
		5.375%	1	\$161,912.00	\$161,912.00
	2	4.875%	2	\$299,730.00	\$149,865.00
		5.000%	4	\$649,810.00	\$162,452.50
		5.125%	1	\$190,000.00	\$190,000.00
	3	5.000%	1	\$135,807.00	\$135,807.00
		5.250%	1	\$174,600.00	\$174,600.00
		5.375%	1	\$132,456.00	\$132,456.00
	4	4.750%	1	\$101,200.00	\$101,200.00
		5.500%	1	\$146,301.00	\$146,301.00
		5.750%	2	\$351,140.00	\$175,570.00
		5.875%	2	\$267,854.00	\$133,927.00
FY 2019	1	4.875%	1	\$145,319.00	\$145,319.00
	2	5.875%	2	\$329,422.00	\$164,711.00

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount		
Natchitoches	FY 2016	1	5.125%	1	\$133,860.00	\$133,860.00		
	FY 2017	2	4.375%	2	\$243,507.00	\$121,753.50		
		3	4.375%	1	\$86,668.00	\$86,668.00		
		4	5.000%	1	\$114,880.00	\$114,880.00		
Orleans	FY 2018	1	5.000%	1	\$56,384.00	\$56,384.00		
		6	4.375%	6	\$829,299.00	\$138,216.50		
	FY 2016	1	4.500%	4	\$526,192.00	\$131,548.00		
		3	4.875%	3	\$373,117.00	\$124,372.33		
		1	5.000%	1	\$193,030.00	\$193,030.00		
	FY 2017	2	4.375%	1	\$215,033.00	\$215,033.00		
		2	4.500%	2	\$289,656.00	\$144,828.00		
	FY 2017	FY 2016	1	4.750%	1	\$159,600.00	\$159,600.00	
			4	4.875%	4	\$549,426.00	\$137,356.50	
			4	4.375%	4	\$620,550.00	\$155,137.50	
4			4.375%	3	\$495,753.00	\$165,251.00		
FY 2017		FY 2016	1	4.625%	1	\$223,100.00	\$223,100.00	
			1	4.750%	1	\$244,150.00	\$244,150.00	
		FY 2017	2	4.875%	2	\$376,804.00	\$188,402.00	
			3	3.875%	3	\$428,495.00	\$142,831.67	
		FY 2017	FY 2017	6	4.375%	6	\$864,548.00	\$144,091.33
				5	4.500%	5	\$613,272.00	\$122,654.40
				1	4.625%	1	\$117,103.00	\$117,103.00
				3	4.750%	3	\$459,489.00	\$153,163.00
FY 2017	FY 2017	1	4.875%	1	\$78,255.00	\$78,255.00		
		13	4.375%	13	\$1,969,052.00	\$151,465.54		
FY 2017	FY 2017	1	4.500%	1	\$141,391.00	\$141,391.00		
		3	4.625%	3	\$550,229.00	\$183,409.67		
		2	4.750%	2	\$268,610.00	\$134,305.00		
	FY 2017	FY 2017	5	3.875%	5	\$753,316.00	\$150,663.20	
			7	4.375%	7	\$898,806.00	\$128,400.86	
FY 2017	FY 2017	2	4.500%	2	\$307,330.00	\$153,665.00		
		1	4.750%	1	\$100,800.00	\$100,800.00		

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount	
Orleans	FY 2017	3	4.875%	4	\$690,827.00	\$172,706.75	
			5.000%	2	\$452,030.00	\$226,015.00	
			5.125%	2	\$312,230.00	\$156,115.00	
			5.250%	2	\$388,800.00	\$194,400.00	
		4	4.375%	2	\$256,271.00	\$128,135.50	
			4.500%	1	\$122,735.00	\$122,735.00	
			4.750%	1	\$81,196.00	\$81,196.00	
	FY 2018		3	4.875%	3	\$435,575.00	\$145,191.67
			5.000%	5	\$786,362.00	\$157,272.40	
			5.125%	8	\$1,304,313.00	\$163,039.13	
			5.250%	1	\$171,690.00	\$171,690.00	
		1	4.750%	1	\$162,011.00	\$162,011.00	
			4.875%	7	\$1,285,356.00	\$183,622.29	
			5.000%	8	\$1,093,875.00	\$136,734.38	
	2	5.125%	4	\$904,145.00	\$226,036.25		
		4.500%	1	\$182,500.00	\$182,500.00		
		4.750%	2	\$359,774.00	\$179,887.00		
		4.875%	1	\$137,464.00	\$137,464.00		
		5.000%	3	\$507,748.00	\$169,249.33		
		5.125%	5	\$902,153.00	\$180,430.60		
		5.250%	2	\$305,270.00	\$152,635.00		
	3	0.000%	1	\$155,103.00	\$155,103.00		
		5.000%	1	\$97,206.00	\$97,206.00		
		5.125%	2	\$370,540.00	\$185,270.00		
		5.250%	3	\$392,005.00	\$130,668.33		
		5.375%	6	\$830,164.00	\$138,360.67		
		5.500%	3	\$368,009.00	\$122,669.67		
	4	4.625%	1	\$90,210.00	\$90,210.00		
		4.750%	1	\$309,430.00	\$309,430.00		
		4.875%	1	\$143,846.00	\$143,846.00		
		5.250%	1	\$121,250.00	\$121,250.00		
		5.375%	1	\$206,196.00	\$206,196.00		

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Orleans	FY 2018	4	5.625%	2	\$315,250.00	\$157,625.00
		10	5.750%	10	\$1,634,429.00	\$163,442.90
		4	5.875%	4	\$638,912.00	\$159,728.00
		1	6.125%	1	\$162,011.00	\$162,011.00
	FY 2019	1	4.875%	1	\$204,250.00	\$204,250.00
		1	5.375%	1	\$201,286.00	\$201,286.00
		1	5.750%	1	\$130,950.00	\$130,950.00
		4	5.875%	4	\$446,266.00	\$111,566.50
		1	6.000%	1	\$118,750.00	\$118,750.00
		3	6.125%	3	\$388,768.00	\$129,589.33
Ouachita	FY 2016	2	6.125%	1	\$145,712.00	\$145,712.00
		1	4.375%	1	\$155,138.00	\$155,138.00
	FY 2017	3	5.000%	1	\$149,380.00	\$149,380.00
		3	4.500%	1	\$142,246.00	\$142,246.00
		3	4.875%	1	\$88,369.00	\$88,369.00
	FY 2018	2	4.750%	1	\$193,903.00	\$193,903.00
		3	4.875%	1	\$112,917.00	\$112,917.00
		3	5.000%	2	\$335,135.00	\$167,567.50
		1	5.125%	1	\$149,283.00	\$149,283.00
		1	5.375%	1	\$148,410.00	\$148,410.00
Plaquemines	FY 2019	4	4.375%	1	\$135,990.00	\$135,990.00
		1	4.875%	1	\$130,099.00	\$130,099.00
		1	5.125%	1	\$315,250.00	\$315,250.00
		3	3.875%	1	\$204,723.00	\$204,723.00
	FY 2017	2	4.500%	1	\$217,979.00	\$217,979.00
		3	4.875%	1	\$208,650.00	\$208,650.00
		1	4.875%	1	\$148,441.00	\$148,441.00
	FY 2016	1	4.500%	1	\$126,663.00	\$126,663.00
		1	4.875%	3	\$438,189.00	\$146,063.00
		2	4.750%	1	\$123,500.00	\$123,500.00
Rapides	FY 2016	2	4.875%	1	\$169,750.00	\$169,750.00
		2	4.750%	1	\$169,750.00	\$169,750.00
		3	4.375%	3	\$277,478.00	\$92,492.67

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Rapides	FY 2016	3	4.750%	1	\$125,130.00	\$125,130.00
		1	4.875%	1	\$86,406.00	\$86,406.00
		4	4.375%	3	\$289,556.00	\$96,518.67
	FY 2017	1	3.875%	1	\$123,393.00	\$123,393.00
		3	4.375%	3	\$257,678.00	\$85,892.67
		1	4.500%	1	\$93,279.00	\$93,279.00
		2	4.375%	8	\$892,495.00	\$111,561.88
		3	3.875%	3	\$356,655.00	\$118,885.00
		1	4.375%	1	\$188,800.00	\$188,800.00
		1	4.500%	1	\$143,560.00	\$143,560.00
		1	4.875%	1	\$96,715.00	\$96,715.00
		1	5.125%	1	\$146,470.00	\$146,470.00
	3	4.875%	3	\$423,683.00	\$141,227.67	
	1	5.000%	1	\$149,246.00	\$149,246.00	
	1	5.125%	1	\$214,700.00	\$214,700.00	
	1	5.250%	1	\$158,110.00	\$158,110.00	
	1	5.375%	1	\$63,050.00	\$63,050.00	
	1	4.875%	1	\$84,932.00	\$84,932.00	
FY 2018	1	5.000%	2	\$206,196.00	\$103,098.00	
	1	5.125%	1	\$117,855.00	\$117,855.00	
	1	5.250%	1	\$47,042.00	\$47,042.00	
	2	4.750%	1	\$169,750.00	\$169,750.00	
	2	5.000%	2	\$299,474.00	\$149,737.00	
	1	4.875%	1	\$176,739.00	\$176,739.00	
	1	5.250%	1	\$116,400.00	\$116,400.00	
	1	5.375%	1	\$149,737.00	\$149,737.00	
	1	5.750%	1	\$140,650.00	\$140,650.00	
FY 2019	2	5.875%	1	\$66,276.00	\$66,276.00	

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Sabine	FY 2016	1	4.375%	1	\$68,732.00	\$68,732.00
		3	4.875%	1	\$115,862.00	\$115,862.00
	FY 2017	2	4.750%	1	\$74,100.00	\$74,100.00
		3	3.875%	1	\$103,098.00	\$103,098.00
FY 2018	1	4.375%	1	\$100,642.00	\$100,642.00	
	1	4.625%	1	\$90,210.00	\$90,210.00	
	4	4.875%	1	\$78,551.00	\$78,551.00	
	4	5.875%	1	\$97,206.00	\$97,206.00	
FY 2019	1	4.875%	1	\$78,551.00	\$78,551.00	
	1	4.500%	1	\$119,790.00	\$119,790.00	
St. Bernard	FY 2016	3	4.375%	1	\$152,192.00	\$152,192.00
		1	4.750%	1	\$123,500.00	\$123,500.00
		3	4.375%	3	\$466,396.00	\$155,465.33
	FY 2017	1	4.500%	1	\$161,912.00	\$161,912.00
		2	4.625%	1	\$109,250.00	\$109,250.00
	FY 2018	2	3.875%	2	\$294,562.00	\$147,281.00
		3	4.375%	5	\$675,897.00	\$135,179.40
		1	4.625%	1	\$150,350.00	\$150,350.00
		1	4.750%	1	\$65,960.00	\$65,960.00
		4	4.875%	1	\$135,990.00	\$135,990.00
FY 2018	4	5.125%	1	\$128,250.00	\$128,250.00	
	4	4.875%	2	\$294,566.00	\$147,283.00	
	1	4.875%	3	\$414,127.00	\$138,042.33	
	1	5.000%	1	\$131,572.00	\$131,572.00	
	2	4.875%	1	\$137,464.00	\$137,464.00	
	2	5.000%	1	\$109,971.00	\$109,971.00	
FY 2016	1	5.125%	1	\$168,780.00	\$168,780.00	
	4	5.750%	1	\$161,505.00	\$161,505.00	
	1	4.375%	1	\$162,011.00	\$162,011.00	
	2	4.875%	1	\$166,355.00	\$166,355.00	
FY 2017	2	4.875%	2	\$301,608.00	\$150,804.00	
	4	4.500%	1	\$90,909.00	\$90,909.00	

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
St. Charles	FY 2017	4	4.875%	1	\$239,089.00	\$239,089.00
		1	5.125%	1	\$161,738.00	\$161,738.00
	FY 2018	2	4.875%	1	\$117,826.00	\$117,826.00
		3	5.125%	1	\$134,830.00	\$134,830.00
St. John the Baptist	FY 2019	4	5.375%	1	\$106,700.00	\$106,700.00
		1	5.750%	1	\$130,465.00	\$130,465.00
	FY 2016	2	5.875%	1	\$127,645.00	\$127,645.00
		1	4.375%	2	\$276,806.00	\$138,403.00
St. Landry	FY 2017	3	4.500%	1	\$137,464.00	\$137,464.00
		4	4.875%	2	\$263,390.00	\$131,695.00
	FY 2018	1	4.625%	1	\$174,115.00	\$174,115.00
		2	4.500%	2	\$467,941.00	\$233,970.50
St. Martin	FY 2019	3	3.875%	1	\$211,105.00	\$211,105.00
		1	4.375%	1	\$179,450.00	\$179,450.00
	FY 2016	3	4.500%	1	\$101,597.00	\$101,597.00
		4	4.375%	1	\$181,649.00	\$181,649.00
St. Tammany	FY 2018	1	4.875%	1	\$166,920.00	\$166,920.00
		2	4.875%	1	\$142,373.00	\$142,373.00
	FY 2017	3	5.125%	1	\$158,595.00	\$158,595.00
		4	5.125%	1	\$159,747.00	\$159,747.00
Louisiana Housing Corporation	FY 2019	3	5.750%	1	\$135,500.00	\$135,500.00
		1	5.750%	3	\$484,581.00	\$161,527.00
	FY 2016	1	4.750%	1	\$82,478.00	\$82,478.00
		2	4.750%	1	\$92,857.00	\$92,857.00
Louisiana Housing Corporation	FY 2017	1	4.250%	1	\$300,700.00	\$300,700.00
		3	4.500%	1	\$45,166.00	\$45,166.00
	FY 2017	3	4.375%	2	\$202,779.00	\$101,389.50
		3	4.625%	1	\$74,690.00	\$74,690.00
Louisiana Housing Corporation	FY 2018	2	4.875%	1	\$135,800.00	\$135,800.00
		2	4.500%	1	\$66,326.00	\$66,326.00
	FY 2016	1	4.500%	3	\$342,676.00	\$114,225.33
		2	4.875%	2	\$197,652.00	\$98,826.00

Parrish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
St. Tammany	FY 2016	2	4.375%	2	\$292,110.00	\$146,055.00
		3	5.000%	1	\$286,150.00	\$286,150.00
		4	4.375%	1	\$105,061.00	\$105,061.00
		1	4.625%	1	\$213,400.00	\$213,400.00
	FY 2017	1	4.375%	2	\$291,619.00	\$145,809.50
		2	4.625%	1	\$121,735.00	\$121,735.00
		3	4.750%	1	\$195,533.00	\$195,533.00
		4	3.875%	2	\$223,869.00	\$111,934.50
	FY 2018	1	4.250%	1	\$189,150.00	\$189,150.00
		2	4.375%	6	\$970,592.00	\$161,765.33
		3	3.875%	2	\$353,479.00	\$176,739.50
		4	4.375%	2	\$286,711.00	\$143,355.50
Louisiana Housing Corporation	FY 2016	1	4.500%	1	\$132,554.00	\$132,554.00
		2	4.750%	1	\$167,810.00	\$167,810.00
		3	4.875%	1	\$148,265.00	\$148,265.00
		4	5.250%	1	\$161,405.00	\$161,405.00
	FY 2017	1	4.750%	2	\$222,397.00	\$111,198.50
		2	4.875%	3	\$490,615.00	\$163,538.33
		3	5.000%	1	\$86,896.00	\$86,896.00
		4	5.125%	1	\$131,920.00	\$131,920.00
	FY 2018	1	4.750%	3	\$636,320.00	\$212,106.67
		2	4.875%	3	\$596,353.00	\$198,784.33
		3	5.000%	2	\$259,725.00	\$129,862.50
		4	5.125%	3	\$472,390.00	\$157,463.33
FY 2019	1	4.875%	1	\$240,560.00	\$240,560.00	
	2	5.000%	4	\$549,854.00	\$137,463.50	
	3	5.375%	1	\$132,554.00	\$132,554.00	
	4	4.875%	1	\$152,191.00	\$152,191.00	
FY 2020	1	5.125%	1	\$209,520.00	\$209,520.00	
	2	5.250%	1	\$116,303.00	\$116,303.00	
	3	5.250%	1	\$142,590.00	\$142,590.00	
	4	4.750%	1	\$124,000.00	\$124,000.00	

Parish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
St. Tammany	FY 2018	4	5.750%	2	\$281,210.00	\$140,605.00
		3	5.875%	3	\$386,424.00	\$128,808.00
	FY 2019	1	4.875%	2	\$269,081.00	\$134,540.50
		1	5.875%	1	\$197,000.00	\$197,000.00
Tangipahoa	FY 2016	1	6.000%	1	\$177,995.00	\$177,995.00
		1	4.375%	1	\$162,011.00	\$162,011.00
		2	4.500%	3	\$438,877.00	\$146,292.33
		3	4.375%	2	\$310,176.00	\$155,088.00
	FY 2017	4	4.375%	3	\$438,188.00	\$146,062.67
		1	4.625%	1	\$157,140.00	\$157,140.00
		1	4.375%	1	\$146,301.00	\$146,301.00
		3	4.500%	3	\$536,993.00	\$178,997.67
Terrebonne Union Vermillion	FY 2018	2	4.625%	1	\$145,500.00	\$145,500.00
		1	3.875%	1	\$169,665.00	\$169,665.00
		2	4.375%	2	\$250,380.00	\$125,190.00
		3	4.375%	3	\$422,701.00	\$140,900.33
	FY 2019	2	3.875%	2	\$308,876.00	\$154,438.00
		4	4.375%	1	\$127,645.00	\$127,645.00
		1	4.875%	1	\$171,690.00	\$171,690.00
		2	5.125%	1	\$145,500.00	\$145,500.00
FY 2016	4	4.375%	2	\$310,100.00	\$155,050.00	
	1	5.375%	1	\$168,780.00	\$168,780.00	
	2	5.750%	2	\$237,053.00	\$118,526.50	
	1	6.125%	1	\$183,121.00	\$183,121.00	
FY 2017	1	4.750%	1	\$144,827.00	\$144,827.00	
	1	5.375%	1	\$146,680.00	\$146,680.00	
	1	5.875%	1	\$109,971.00	\$109,971.00	
	2	5.000%	1	\$160,050.00	\$160,050.00	
FY 2016	3	4.375%	1	\$106,150.00	\$106,150.00	
	2	4.500%	1	\$94,261.00	\$94,261.00	
	3	4.875%	1	\$175,085.00	\$175,085.00	

Farrish	Fiscal Year	Fiscal Quarter	Interest Rate	Total Loan Count	Total Loan Amount	Average Loan Amount
Vernon	FY 2016	2	5.000%	1	\$97,000.00	\$97,000.00
	FY 2017	3	4.375%	1	\$172,175.00	\$172,175.00
	FY 2018	2	4.750%	2	\$359,384.00	\$179,692.00
	FY 2019	1	5.750%	1	\$80,510.00	\$80,510.00
Washington	FY 2016	4	6.125%	1	\$143,355.00	\$143,355.00
	FY 2018	3	4.375%	1	\$133,536.00	\$133,536.00
	FY 2018	3	5.250%	1	\$103,790.00	\$103,790.00
	FY 2019	2	5.875%	1	\$89,842.00	\$89,842.00
Webster	FY 2019	2	4.750%	1	\$126,100.00	\$126,100.00
	FY 2016	1	4.375%	1	\$84,693.00	\$84,693.00
	FY 2017	4	4.750%	1	\$125,850.00	\$125,850.00
	FY 2017	1	4.250%	1	\$116,400.00	\$116,400.00
West Baton Rouge	FY 2018	3	4.625%	1	\$95,000.00	\$95,000.00
	FY 2018	3	5.125%	1	\$308,750.00	\$308,750.00
	FY 2019	1	5.250%	1	\$126,100.00	\$126,100.00
	FY 2019	1	5.750%	1	\$86,528.00	\$86,528.00
Winn	FY 2016	1	4.375%	1	\$182,041.00	\$182,041.00
	FY 2017	4	4.375%	1	\$196,278.00	\$196,278.00
	FY 2017	1	4.625%	1	\$130,950.00	\$130,950.00
	FY 2018	2	4.875%	1	\$128,627.00	\$128,627.00
Subtotal	FY 2016	1	4.375%	1	\$250,381.00	\$250,381.00
	FY 2018	1	5.125%	1	\$180,420.00	\$180,420.00
	FY 2018	2	4.750%	1	\$179,450.00	\$179,450.00
	FY 2018	2	5.000%	1	\$162,011.00	\$162,011.00
Subtotal	FY 2016	3	5.000%	1	\$162,011.00	\$162,011.00
	FY 2017	4	0.000%	1	\$158,585.00	\$158,585.00
	FY 2018	1	5.375%	1	\$182,592.00	\$182,592.00
	FY 2018	1	5.875%	1	\$186,558.00	\$186,558.00
Subtotal	FY 2016	2	4.500%	1	\$41,729.00	\$41,729.00
Subtotal				1374	\$199,353,105.00	\$145,089.60

Pooled Loan Demographics

	Average	December 2018	December 2017
Average Income	\$48,884.67	\$36,282.36	\$55,523.54
Average Age	35.10	27.00	35.19
Average FICO	695	768	702
Race By Majority	Black/African American	White	Black/African American
Ethnicity By Majority	Non-Hispanic	Not Hispanic or Latino	Non-Hispanic
Marital Status By Majority	Single	Single	Single

Pooled Loans FICO Score

Interest Rate	FICO Score	Total Loan Count	Total Loan Amount	Average Loan Amount
0.000%	640 - 659	1	\$135,000.00	\$135,000.00
	660 - 679	2	\$334,735.00	\$167,367.50
	>= 700	3	\$419,941.00	\$139,980.33
3.250%	>= 700	1	\$73,150.00	\$73,150.00
	>= 700	1	\$202,000.00	\$202,000.00
3.750%	640 - 659	10	\$1,206,476.00	\$120,647.60
	660 - 679	14	\$2,028,375.00	\$144,883.93
3.875%	680 - 699	13	\$1,586,456.00	\$122,035.08
	>= 700	27	\$4,104,018.00	\$152,000.67
	640 - 659	1	\$161,186.00	\$161,186.00
4.000%	660 - 679	1	\$65,687.00	\$65,687.00
	>= 700	1	\$121,250.00	\$121,250.00
4.250%	640 - 659	1	\$179,450.00	\$179,450.00
	680 - 699	1	\$300,700.00	\$300,700.00
4.375%	>= 700	3	\$510,550.00	\$170,183.33
	No Score	16	\$2,102,421.00	\$131,401.31
4.500%	640 - 659	159	\$20,529,517.00	\$129,116.46
	660 - 679	137	\$18,127,979.00	\$132,321.01
4.500%	680 - 699	88	\$11,859,974.00	\$134,772.43
	>= 700	169	\$22,504,289.00	\$133,161.47
4.500%	No Score	1	\$93,279.00	\$93,279.00

Interest Rate	FICO Score	Total Loan Count	Total Loan Amount	Average Loan Amount
4.500%	640 - 659	26	\$3,541,712.00	\$136,219.69
	660 - 679	31	\$4,110,384.00	\$132,593.03
	680 - 699	23	\$2,950,957.00	\$128,302.48
	>= 700	41	\$5,698,131.00	\$138,978.80
	620 - 639	2	\$180,748.00	\$90,374.00
	640 - 659	10	\$1,528,497.00	\$152,849.70
	660 - 679	6	\$883,458.00	\$147,243.00
	680 - 699	9	\$1,249,661.00	\$138,851.22
	>= 700	35	\$5,432,553.00	\$155,215.80
	640 - 659	17	\$2,549,520.00	\$149,971.76
4.750%	660 - 679	20	\$3,518,691.00	\$175,934.55
	680 - 699	23	\$3,727,690.00	\$162,073.48
	>= 700	57	\$9,131,970.00	\$160,210.00
	No Score	25	\$2,813,412.00	\$112,536.48
	640 - 659	104	\$13,611,568.00	\$130,880.46
	660 - 679	88	\$11,903,302.00	\$135,264.80
	680 - 699	51	\$6,739,489.00	\$132,146.84
	>= 700	125	\$17,920,605.00	\$143,364.84
	620 - 639	1	\$90,909.00	\$90,909.00
	640 - 659	23	\$3,700,678.00	\$160,899.04
5.000%	660 - 679	23	\$3,446,669.00	\$149,855.17
	680 - 699	29	\$3,902,479.00	\$134,568.24
	>= 700	62	\$9,344,231.00	\$150,713.40
	640 - 659	15	\$2,410,492.00	\$160,699.47
	660 - 679	14	\$2,254,504.00	\$161,036.00
	680 - 699	21	\$3,280,614.00	\$156,219.71
	>= 700	49	\$8,851,203.00	\$180,636.80
	640 - 659	6	\$993,717.00	\$165,619.50
	660 - 679	7	\$997,166.00	\$142,452.29
	680 - 699	6	\$846,128.00	\$141,021.33
5.125%	>= 700	16	\$2,130,145.00	\$133,134.06
	640 - 659	10	\$1,333,209.00	\$133,320.90
	660 - 679	10	\$1,333,209.00	\$133,320.90

Interest Rate	FICO Score	Total Loan Count	Total Loan Amount	Average Loan Amount
5.375%	660 - 679	5	\$685,358.00	\$137,071.60
	680 - 699	9	\$1,193,227.00	\$132,580.78
	>= 700	23	\$3,006,614.00	\$130,722.35
5.500%	640 - 659	2	\$222,690.00	\$111,345.00
	660 - 679	1	\$146,301.00	\$146,301.00
	680 - 699	6	\$790,810.00	\$131,801.67
5.625%	>= 700	3	\$503,099.00	\$167,699.67
	660 - 679	1	\$121,735.00	\$121,735.00
	680 - 699	1	\$172,175.00	\$172,175.00
5.750%	>= 700	2	\$315,250.00	\$157,625.00
	640 - 659	6	\$835,109.00	\$139,184.83
	660 - 679	9	\$1,265,560.00	\$140,617.78
5.875%	680 - 699	7	\$1,163,383.00	\$166,197.57
	>= 700	33	\$4,531,555.00	\$137,319.85
	640 - 659	12	\$1,958,792.00	\$163,232.67
6.000%	660 - 679	6	\$1,076,747.00	\$179,457.83
	680 - 699	6	\$762,333.00	\$127,055.50
	>= 700	15	\$1,915,144.00	\$127,676.27
6.125%	640 - 659	1	\$123,190.00	\$123,190.00
	660 - 679	1	\$118,750.00	\$118,750.00
	>= 700	3	\$582,499.00	\$194,166.33
Subtotal	640 - 659	4	\$544,748.00	\$136,187.00
	680 - 699	3	\$433,052.00	\$144,350.67
	>= 700	6	\$881,121.00	\$146,853.50
		1790	\$251,070,167.00	\$140,262.66



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Parish

1/1/2015 to 12/31/2018

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Acadia			4	4.625%	\$528,827.00	\$132,206.75	0.17%	\$135,100.00	\$46,912.23	2.50
	FY 2015	4	1	4.375%	\$96,715.00	\$96,715.00	0.03%	\$98,500.00	\$20,799.96	2.00
	FY 2016	2	1	4.375%	\$176,641.00	\$176,641.00	0.06%	\$179,900.00	\$52,728.00	4.00
	FY 2017	4	1	4.875%	\$109,971.00	\$109,971.00	0.04%	\$112,000.00	\$35,100.00	1.00
	FY 2018	2	1	4.875%	\$145,500.00	\$145,500.00	0.05%	\$150,000.00	\$79,020.96	3.00
Allen			4	4.719%	\$441,776.00	\$110,444.00	0.14%	\$111,000.00	\$53,915.88	2.00
	FY 2015	3	1	4.500%	\$50,000.00	\$50,000.00	0.02%	\$46,000.00	\$25,989.12	3.00
	FY 2016	1	1	5.125%	\$184,300.00	\$184,300.00	0.06%	\$190,000.00	\$90,333.00	2.00
		3	1	4.875%	\$91,315.00	\$91,315.00	0.03%	\$93,000.00	\$49,777.67	2.00
	FY 2018	1	1	4.375%	\$116,161.00	\$116,161.00	0.04%	\$115,000.00	\$49,563.72	1.00
Ascension			35	4.607%	\$6,321,443.00	\$180,612.66	2.06%	\$185,224.69	\$52,196.59	2.23
	FY 2015	3	2	4.375%	\$427,120.00	\$213,560.00	0.14%	\$217,500.00	\$46,164.54	2.00
		4	1	4.375%	\$146,202.00	\$146,202.00	0.05%	\$148,900.00	\$56,638.44	5.00
	FY 2016	1	4	4.781%	\$674,272.00	\$168,568.00	0.22%	\$172,914.75	\$51,397.92	2.25
		4	3	4.500%	\$663,159.00	\$221,053.00	0.22%	\$231,768.33	\$59,341.88	1.33
	FY 2017	1	8	4.453%	\$1,538,088.00	\$192,261.00	0.50%	\$196,825.00	\$63,150.74	1.63
		2	4	4.250%	\$625,951.00	\$156,487.75	0.20%	\$159,375.00	\$51,298.68	2.75
		3	2	4.688%	\$345,680.00	\$172,840.00	0.11%	\$179,000.00	\$48,690.00	2.50
		4	2	4.375%	\$460,018.00	\$230,009.00	0.15%	\$234,250.00	\$54,689.72	2.00
	FY 2018	1	3	4.875%	\$476,332.00	\$158,777.33	0.16%	\$161,300.00	\$48,719.42	1.67
		2	2	4.875%	\$375,154.00	\$187,577.00	0.12%	\$192,000.00	\$34,721.89	4.00
		4	3	5.208%	\$364,615.00	\$121,538.33	0.12%	\$125,500.00	\$33,389.20	2.67
	FY 2019	1	1	4.750%	\$224,852.00	\$224,852.00	0.07%	\$229,000.00	\$61,366.19	2.00
Avoyelles			4	4.781%	\$376,313.00	\$94,078.25	0.12%	\$95,062.50	\$36,398.61	1.50
	FY 2015	3	1	4.375%	\$89,030.00	\$89,030.00	0.03%	\$87,250.00	\$27,108.00	1.00
	FY 2018	1	1	4.875%	\$130,591.00	\$130,591.00	0.04%	\$133,000.00	\$53,310.48	1.00
		3	1	5.000%	\$83,460.00	\$83,460.00	0.03%	\$85,000.00	\$38,760.00	2.00
	FY 2019	1	1	4.875%	\$73,232.00	\$73,232.00	0.02%	\$75,000.00	\$26,415.96	2.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Beauregard			7	4.750%	\$721,213.00	\$103,030.43	0.23%	\$105,642.86	\$45,044.64	1.86
	FY 2016	2	1	4.375%	\$66,768.00	\$66,768.00	0.02%	\$68,000.00	\$26,000.04	2.00
		3	1	4.875%	\$138,225.00	\$138,225.00	0.05%	\$142,500.00	\$45,759.96	1.00
	FY 2017	1	2	4.438%	\$219,914.00	\$109,957.00	0.07%	\$112,500.00	\$58,073.52	2.50
		2	1	4.375%	\$132,890.00	\$132,890.00	0.04%	\$137,000.00	\$32,495.15	1.00
		3	1	4.625%	\$45,590.00	\$45,590.00	0.01%	\$47,000.00	\$42,161.52	1.00
	FY 2019	1	1	6.125%	\$117,826.00	\$117,826.00	0.04%	\$120,000.00	\$52,748.76	3.00
Bienville			1	4.375%	\$164,956.00	\$164,956.00	0.05%	\$167,999.00	\$62,308.20	3.00
	FY 2016	3	1	4.375%	\$164,956.00	\$164,956.00	0.05%	\$167,999.00	\$62,308.20	3.00
Bossier			116	4.744%	\$17,117,438.00	\$147,564.12	5.58%	\$151,193.06	\$50,852.40	2.03
	FY 2015	3	3	4.375%	\$460,306.00	\$153,435.33	0.15%	\$156,266.67	\$33,560.00	1.67
		4	3	4.375%	\$373,116.00	\$124,372.00	0.12%	\$126,666.67	\$35,827.85	1.67
	FY 2016	1	2	4.688%	\$391,833.00	\$195,916.50	0.13%	\$200,950.00	\$72,434.82	1.50
		2	5	4.800%	\$725,830.00	\$145,166.00	0.24%	\$148,700.00	\$62,504.60	2.60
		3	6	4.604%	\$824,031.00	\$137,338.50	0.27%	\$140,916.67	\$54,195.54	1.67
		4	9	4.528%	\$1,623,980.00	\$180,442.22	0.53%	\$184,848.89	\$60,442.87	2.89
	FY 2017	1	13	4.471%	\$1,647,640.00	\$126,741.54	0.54%	\$129,584.62	\$47,183.32	1.69
		2	11	4.193%	\$1,552,408.00	\$141,128.00	0.51%	\$144,981.64	\$42,471.81	1.73
		3	12	4.708%	\$1,711,386.00	\$142,615.50	0.56%	\$146,046.25	\$54,335.65	1.92
		4	10	4.900%	\$1,712,790.00	\$171,279.00	0.56%	\$175,289.90	\$49,465.73	1.70
	FY 2018	1	9	4.889%	\$1,412,567.00	\$156,951.89	0.46%	\$160,320.22	\$59,731.65	2.44
		2	11	5.034%	\$1,783,622.00	\$162,147.45	0.58%	\$166,428.73	\$53,562.40	1.91
		3	7	5.268%	\$852,693.00	\$121,813.29	0.28%	\$124,614.29	\$47,950.85	1.43
		4	8	5.156%	\$1,295,161.00	\$161,895.13	0.42%	\$166,350.63	\$52,794.10	3.25
	FY 2019	1	7	5.000%	\$750,075.00	\$107,153.57	0.24%	\$110,500.00	\$36,017.84	1.86
Caddo			290	4.632%	\$37,093,593.00	\$127,908.94	12.08%	\$130,725.74	\$45,639.73	1.77



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2015	3	6	4.375%	\$559,907.00	\$93,317.83	0.18%	\$95,040.00	\$43,848.71	1.17
		4	14	4.429%	\$1,346,059.00	\$96,147.07	0.44%	\$98,318.57	\$37,061.49	1.79
	FY 2016	1	22	4.517%	\$2,651,154.00	\$120,507.00	0.86%	\$123,027.27	\$41,806.03	1.95
		2	18	4.715%	\$2,427,889.00	\$134,882.72	0.79%	\$137,977.78	\$50,960.26	1.78
		3	16	4.547%	\$2,135,316.00	\$133,457.25	0.70%	\$136,665.31	\$44,138.86	1.56
		4	17	4.419%	\$2,119,720.00	\$124,689.41	0.69%	\$127,454.32	\$43,027.39	2.35
	FY 2017	1	34	4.426%	\$4,113,325.00	\$120,980.15	1.34%	\$123,670.59	\$44,740.49	1.82
		2	25	4.350%	\$3,327,721.00	\$133,108.84	1.08%	\$136,827.00	\$48,004.33	1.52
		3	32	4.289%	\$4,250,812.00	\$132,837.88	1.38%	\$134,612.50	\$48,921.29	1.78
		4	13	4.837%	\$1,556,758.00	\$119,750.62	0.51%	\$122,769.23	\$44,378.40	1.23
	FY 2018	1	19	4.605%	\$2,787,545.00	\$146,712.89	0.91%	\$149,976.79	\$46,407.56	1.47
		2	26	4.957%	\$3,371,534.00	\$129,674.38	1.10%	\$132,901.92	\$47,696.61	1.77
		3	15	5.142%	\$2,098,869.00	\$139,924.60	0.68%	\$143,195.80	\$51,859.51	1.80
		4	18	5.611%	\$2,398,608.00	\$133,256.00	0.78%	\$136,555.56	\$46,003.36	2.00
	FY 2019	1	11	5.205%	\$1,360,105.00	\$123,645.91	0.44%	\$126,025.00	\$35,229.28	2.00
		2	4	2.938%	\$588,271.00	\$147,067.75	0.19%	\$148,475.00	\$49,961.60	2.25
Calcasieu			10	4.700%	\$1,735,558.00	\$173,555.80	0.57%	\$179,410.10	\$56,346.90	2.40
	FY 2016	2	2	4.875%	\$412,109.00	\$206,054.50	0.13%	\$212,427.50	\$74,576.64	2.00
		3	2	4.625%	\$416,610.00	\$208,305.00	0.14%	\$219,250.00	\$57,634.40	4.00
		4	1	4.625%	\$176,540.00	\$176,540.00	0.06%	\$182,000.00	\$65,665.76	2.00
	FY 2017	1	1	4.500%	\$137,365.00	\$137,365.00	0.04%	\$139,900.00	\$37,164.00	3.00
		4	2	4.438%	\$315,663.00	\$157,831.50	0.10%	\$161,500.00	\$50,316.74	1.50
	FY 2018	3	1	5.125%	\$198,850.00	\$198,850.00	0.06%	\$205,000.00	\$67,995.24	3.00
	FY 2019	1	1	4.875%	\$78,421.00	\$78,421.00	0.03%	\$80,846.00	\$27,588.48	1.00
Claiborne			4	4.938%	\$346,348.00	\$86,587.00	0.11%	\$89,125.00	\$38,750.40	2.00
	FY 2016	4	1	4.375%	\$58,913.00	\$58,913.00	0.02%	\$60,000.00	\$35,609.52	1.00
	FY 2018	3	2	5.063%	\$172,005.00	\$86,002.50	0.06%	\$88,750.00	\$17,964.00	1.50
		4	1	5.250%	\$115,430.00	\$115,430.00	0.04%	\$119,000.00	\$83,464.08	4.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
DeSoto			9	4.708%	\$1,200,282.00	\$133,364.67	0.39%	\$136,277.78	\$49,298.07	2.00
	FY 2016	1	1	4.375%	\$185,576.00	\$185,576.00	0.06%	\$189,000.00	\$48,564.00	4.00
		4	1	4.375%	\$136,482.00	\$136,482.00	0.04%	\$139,000.00	\$59,492.28	3.00
	FY 2017	1	1	4.500%	\$147,283.00	\$147,283.00	0.05%	\$150,000.00	\$44,166.12	2.00
		2	1	4.500%	\$224,555.00	\$224,555.00	0.07%	\$231,500.00	\$84,000.00	2.00
		3	1	5.000%	\$101,850.00	\$101,850.00	0.03%	\$105,000.00	\$48,396.00	2.00
		4	2	4.875%	\$191,467.00	\$95,733.50	0.06%	\$97,500.00	\$38,500.14	1.50
	FY 2018	2	1	5.000%	\$111,935.00	\$111,935.00	0.04%	\$114,000.00	\$49,519.92	1.00
	FY 2019	1	1	4.875%	\$101,134.00	\$101,134.00	0.03%	\$103,000.00	\$32,544.00	1.00
East Baton Rouge			213	4.712%	\$31,081,370.00	\$145,921.92	10.12%	\$149,332.80	\$47,824.92	2.03
	FY 2015	3	26	4.380%	\$3,405,563.00	\$130,983.19	1.11%	\$133,400.00	\$40,084.04	1.81
		4	13	4.423%	\$1,841,249.00	\$141,634.54	0.60%	\$144,298.77	\$49,089.20	2.08
	FY 2016	1	20	4.588%	\$2,609,968.00	\$130,498.40	0.85%	\$133,082.50	\$41,691.36	1.90
		2	16	4.758%	\$2,444,171.00	\$152,760.69	0.80%	\$155,550.88	\$55,265.00	2.19
		3	8	4.719%	\$1,448,890.00	\$181,111.25	0.47%	\$185,350.00	\$56,382.18	1.88
		4	6	4.438%	\$848,721.00	\$141,453.50	0.28%	\$144,400.00	\$42,140.11	1.67
	FY 2017	1	14	4.500%	\$2,004,991.00	\$143,213.64	0.65%	\$146,142.86	\$47,745.39	2.93
		2	15	4.258%	\$1,980,114.00	\$132,007.60	0.64%	\$138,993.33	\$41,910.45	1.73
		3	18	4.431%	\$2,699,775.00	\$149,987.50	0.88%	\$153,203.33	\$50,726.91	1.78
		4	13	4.837%	\$2,066,454.00	\$158,958.00	0.67%	\$162,690.77	\$56,980.32	2.54
	FY 2018	1	17	4.831%	\$2,388,101.00	\$140,476.53	0.78%	\$142,235.94	\$43,806.14	1.88
		2	11	4.943%	\$1,972,373.00	\$179,306.64	0.64%	\$185,132.64	\$57,460.94	1.82
		3	11	5.273%	\$1,688,212.00	\$153,473.82	0.55%	\$156,729.91	\$49,430.29	2.00
		4	13	5.308%	\$1,903,778.00	\$146,444.46	0.62%	\$151,315.38	\$48,815.37	1.92
	FY 2019	1	10	5.525%	\$1,553,275.00	\$155,327.50	0.51%	\$158,490.00	\$49,320.50	2.40
		2	2	5.875%	\$225,735.00	\$112,867.50	0.07%	\$114,950.00	\$42,582.30	2.50
Evangeline			1	4.375%	\$74,489.00	\$74,489.00	0.02%	\$73,000.00	\$21,680.04	3.00
	FY 2016	2	1	4.375%	\$74,489.00	\$74,489.00	0.02%	\$73,000.00	\$21,680.04	3.00
Franklin			1	5.375%	\$118,340.00	\$118,340.00	0.04%	\$122,000.00	\$67,191.12	5.00
	FY 2018	4	1	5.375%	\$118,340.00	\$118,340.00	0.04%	\$122,000.00	\$67,191.12	5.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Grant			7	4.696%	\$804,480.00	\$114,925.71	0.26%	\$117,128.57	\$62,343.96	2.86
	FY 2015	3	1	4.375%	\$100,000.00	\$100,000.00	0.03%	\$98,000.00	\$62,227.92	1.00
	FY 2016	1	2	4.938%	\$185,270.00	\$92,635.00	0.06%	\$95,500.00	\$60,616.92	4.00
		2	1	4.875%	\$119,387.00	\$119,387.00	0.04%	\$119,900.00	\$47,477.04	1.00
		4	1	4.625%	\$189,150.00	\$189,150.00	0.06%	\$195,000.00	\$94,694.88	4.00
	FY 2017	1	2	4.563%	\$210,673.00	\$105,336.50	0.07%	\$108,000.00	\$55,387.02	3.00
Iberia			3	4.833%	\$350,897.00	\$116,965.67	0.11%	\$120,583.33	\$70,992.00	2.33
	FY 2015	4	1	4.750%	\$85,360.00	\$85,360.00	0.03%	\$88,000.00	\$67,320.00	3.00
	FY 2016	4	1	4.625%	\$170,477.00	\$170,477.00	0.06%	\$175,750.00	\$90,480.00	2.00
	FY 2017	4	1	5.125%	\$95,060.00	\$95,060.00	0.03%	\$98,000.00	\$55,176.00	2.00
Iberville			1	5.000%	\$199,224.00	\$199,224.00	0.06%	\$202,900.00	\$48,876.00	2.00
	FY 2018	2	1	5.000%	\$199,224.00	\$199,224.00	0.06%	\$202,900.00	\$48,876.00	2.00
Jackson			1	5.750%	\$45,166.00	\$45,166.00	0.01%	\$46,000.00	\$31,200.00	1.00
	FY 2018	3	1	5.750%	\$45,166.00	\$45,166.00	0.01%	\$46,000.00	\$31,200.00	1.00
Jefferson			147	4.932%	\$22,892,320.00	\$155,730.07	7.46%	\$161,039.00	\$54,976.84	1.86
	FY 2015	3	2	4.375%	\$327,950.00	\$163,975.00	0.11%	\$167,000.00	\$51,576.12	3.00
		4	2	4.375%	\$269,084.00	\$134,542.00	0.09%	\$137,025.00	\$43,752.00	2.00
	FY 2016	1	4	4.938%	\$864,257.00	\$216,064.25	0.28%	\$223,750.00	\$56,318.55	2.00
		2	3	4.833%	\$673,390.00	\$224,463.33	0.22%	\$233,000.00	\$63,837.32	4.00
		3	3	4.833%	\$609,653.00	\$203,217.67	0.20%	\$210,966.67	\$92,689.12	2.00
		4	4	4.500%	\$581,369.00	\$145,342.25	0.19%	\$149,975.00	\$50,994.81	1.25
	FY 2017	1	14	4.589%	\$1,962,384.00	\$140,170.29	0.64%	\$145,539.29	\$51,781.23	1.57
		2	15	4.367%	\$2,091,961.00	\$139,464.07	0.68%	\$145,498.87	\$52,101.06	1.47
		3	3	4.500%	\$415,692.00	\$138,564.00	0.14%	\$142,000.00	\$47,457.68	1.33
		4	17	4.949%	\$2,632,646.00	\$154,861.53	0.86%	\$159,447.06	\$53,260.40	1.53
	FY 2018	1	22	4.915%	\$3,449,849.00	\$156,811.32	1.12%	\$162,806.82	\$58,843.80	2.14
		2	16	5.031%	\$2,339,154.00	\$146,197.13	0.76%	\$150,268.75	\$54,862.55	1.56
		3	12	5.208%	\$1,800,393.00	\$150,032.75	0.59%	\$154,158.33	\$53,440.02	1.75
		4	15	5.575%	\$2,378,160.00	\$158,544.00	0.77%	\$164,383.33	\$51,515.63	1.87
	FY 2019	1	11	5.091%	\$1,978,411.00	\$179,855.55	0.64%	\$186,027.27	\$62,216.79	2.64
		2	4	5.656%	\$517,967.00	\$129,491.75	0.17%	\$133,312.50	\$41,772.27	2.25
Jefferson Davis			3	4.792%	\$300,418.00	\$100,139.33	0.10%	\$102,766.67	\$57,038.36	2.33
	FY 2016	3	1	4.750%	\$51,701.00	\$51,701.00	0.02%	\$53,300.00	\$73,175.16	2.00
	FY 2018	2	1	4.750%	\$135,800.00	\$135,800.00	0.04%	\$140,000.00	\$68,820.00	4.00
	FY 2019	1	1	4.875%	\$112,917.00	\$112,917.00	0.04%	\$115,000.00	\$29,119.92	1.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size	
La Salle			1	4.375%	\$68,732.00	\$68,732.00	0.02%	\$70,000.00	\$34,534.44	3.00	
	FY 2016	4	1	4.375%	\$68,732.00	\$68,732.00	0.02%	\$70,000.00	\$34,534.44	3.00	
Lafayette			38	4.753%	\$5,688,789.00	\$149,704.97	1.85%	\$154,597.34	\$51,585.76	1.74	
	FY 2015	4	1	4.750%	\$161,020.00	\$161,020.00	0.05%	\$166,000.00	\$57,000.00	2.00	
		FY 2016	1	3	4.958%	\$472,361.00	\$157,453.67	0.15%	\$163,500.00	\$67,375.68	2.67
			2	4	4.906%	\$671,490.00	\$167,872.50	0.22%	\$173,750.00	\$63,156.30	1.50
			3	1	4.875%	\$72,750.00	\$72,750.00	0.02%	\$75,000.00	\$75,258.72	1.00
	FY 2017	4	2	4.375%	\$324,021.00	\$162,010.50	0.11%	\$165,000.00	\$44,810.80	2.00	
		1	2	4.438%	\$344,350.00	\$172,175.00	0.11%	\$177,500.00	\$68,848.02	1.50	
		2	2	4.625%	\$315,250.00	\$157,625.00	0.10%	\$162,500.00	\$37,229.22	1.50	
		3	2	4.813%	\$321,466.00	\$160,733.00	0.10%	\$164,999.50	\$42,283.32	1.00	
	FY 2018	4	3	4.875%	\$396,600.00	\$132,200.00	0.13%	\$134,233.33	\$51,839.64	1.67	
		1	6	4.917%	\$817,127.00	\$136,187.83	0.27%	\$140,666.67	\$46,140.55	1.83	
		2	3	4.792%	\$466,078.00	\$155,359.33	0.15%	\$160,833.33	\$41,016.68	2.33	
		3	1	5.125%	\$192,060.00	\$192,060.00	0.06%	\$198,000.00	\$45,708.00	1.00	
		4	2	5.313%	\$416,130.00	\$208,065.00	0.14%	\$214,500.00	\$68,598.00	1.50	
	FY 2019	1	3	4.833%	\$403,976.00	\$134,658.67	0.13%	\$141,666.67	\$41,477.16	2.00	
2		3	3.750%	\$314,110.00	\$104,703.33	0.10%	\$109,000.00	\$41,385.80	1.33		
Lafourche			1	5.000%	\$149,246.00	\$149,246.00	0.05%	\$152,000.00	\$52,811.16	1.00	
	FY 2018	1	1	5.000%	\$149,246.00	\$149,246.00	0.05%	\$152,000.00	\$52,811.16	1.00	
Lincoln			3	4.750%	\$424,860.00	\$141,620.00	0.14%	\$146,000.00	\$67,380.00	2.00	
	FY 2016	2	1	4.875%	\$67,900.00	\$67,900.00	0.02%	\$70,000.00	\$89,136.00	3.00	
	FY 2017	3	1	4.500%	\$194,000.00	\$194,000.00	0.06%	\$200,000.00	\$74,004.00	2.00	
	FY 2019	1	1	4.875%	\$162,960.00	\$162,960.00	0.05%	\$168,000.00	\$39,000.00	1.00	



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Livingston			62	4.823%	\$9,597,601.00	\$154,800.02	3.13%	\$159,656.19	\$55,962.70	2.00
	FY 2015	3	6	4.375%	\$819,891.00	\$136,648.50	0.27%	\$138,300.00	\$49,105.03	1.67
		4	2	4.438%	\$313,122.00	\$156,561.00	0.10%	\$159,450.00	\$33,955.44	1.50
	FY 2016	1	2	4.438%	\$240,301.00	\$120,150.50	0.08%	\$120,200.00	\$45,614.88	1.50
		2	2	4.625%	\$348,544.00	\$174,272.00	0.11%	\$177,487.50	\$50,981.22	1.50
		3	6	4.667%	\$918,373.00	\$153,062.17	0.30%	\$156,550.00	\$48,558.08	2.00
		4	3	4.458%	\$577,104.00	\$192,368.00	0.19%	\$196,671.33	\$56,494.88	1.33
	FY 2017	1	1	4.750%	\$129,980.00	\$129,980.00	0.04%	\$134,000.00	\$89,548.68	2.00
		2	4	4.438%	\$650,251.00	\$162,562.75	0.21%	\$166,118.75	\$65,300.35	3.00
		3	4	4.625%	\$635,656.00	\$158,914.00	0.21%	\$162,300.00	\$69,769.26	2.00
		4	4	4.750%	\$683,264.00	\$170,816.00	0.22%	\$176,240.00	\$50,422.46	1.25
	FY 2018	1	9	4.861%	\$1,357,476.00	\$150,830.67	0.44%	\$156,340.00	\$54,319.17	2.22
		2	7	4.982%	\$1,139,540.00	\$162,791.43	0.37%	\$167,257.14	\$66,682.41	2.43
		3	3	5.208%	\$442,863.00	\$147,621.00	0.14%	\$159,300.00	\$57,957.17	3.00
		4	6	5.583%	\$866,495.00	\$144,415.83	0.28%	\$155,566.67	\$57,694.36	1.83
	FY 2019	1	3	5.542%	\$474,741.00	\$158,247.00	0.15%	\$161,166.67	\$48,638.96	1.67
Natchitoches			7	4.661%	\$719,600.00	\$102,800.00	0.23%	\$104,589.29	\$39,639.67	2.29
	FY 2015	3	1	4.375%	\$84,301.00	\$84,301.00	0.03%	\$82,500.00	\$29,294.28	1.00
	FY 2016	1	1	5.125%	\$133,860.00	\$133,860.00	0.04%	\$138,000.00	\$66,960.00	2.00
	FY 2017	2	2	4.375%	\$243,507.00	\$121,753.50	0.08%	\$124,000.00	\$43,414.14	3.00
		3	1	4.375%	\$86,668.00	\$86,668.00	0.03%	\$89,200.00	\$25,992.00	1.00
		4	1	5.000%	\$114,880.00	\$114,880.00	0.04%	\$117,000.00	\$44,434.80	5.00
	FY 2018	1	1	5.000%	\$56,384.00	\$56,384.00	0.02%	\$57,425.00	\$23,968.32	1.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Orleans			212	4.852%	\$32,451,502.00	\$153,073.12	10.57%	\$157,263.07	\$51,330.69	1.53
	FY 2015	3	6	4.375%	\$757,778.00	\$126,296.33	0.25%	\$128,626.67	\$41,213.09	1.33
		4	5	4.400%	\$734,450.00	\$146,890.00	0.24%	\$149,600.00	\$46,922.45	1.40
	FY 2016	1	14	4.563%	\$1,921,638.00	\$137,259.86	0.63%	\$140,142.86	\$45,618.02	1.57
		2	8	4.703%	\$1,213,715.00	\$151,714.38	0.40%	\$155,475.00	\$48,457.91	1.63
		3	4	4.375%	\$620,550.00	\$155,137.50	0.20%	\$158,000.00	\$41,399.61	1.50
		4	7	4.607%	\$1,339,807.00	\$191,401.00	0.44%	\$196,985.71	\$57,715.37	1.43
	FY 2017	1	19	4.428%	\$2,561,162.00	\$134,798.00	0.83%	\$138,048.68	\$46,883.97	1.53
		2	19	4.461%	\$2,929,282.00	\$154,172.74	0.95%	\$158,727.89	\$54,982.33	1.32
		3	25	4.560%	\$3,904,139.00	\$156,165.56	1.27%	\$160,944.00	\$51,990.48	1.88
		4	21	4.946%	\$3,158,142.00	\$150,387.71	1.03%	\$154,149.67	\$60,982.41	1.43
	FY 2018	1	20	4.969%	\$3,445,387.00	\$172,269.35	1.12%	\$177,274.75	\$51,205.50	1.10
		2	14	5.000%	\$2,394,909.00	\$171,064.93	0.78%	\$176,998.21	\$57,151.16	1.64
		3	16	4.984%	\$2,213,027.00	\$138,314.19	0.72%	\$142,012.50	\$49,409.12	1.50
		4	22	5.602%	\$3,621,534.00	\$164,615.18	1.18%	\$169,445.45	\$51,639.29	1.64
	FY 2019	1	11	5.807%	\$1,490,270.00	\$135,479.09	0.49%	\$139,267.55	\$43,054.99	2.00
		2	1	6.125%	\$145,712.00	\$145,712.00	0.05%	\$148,400.00	\$63,999.96	1.00
Ouachita			14	4.786%	\$1,917,314.00	\$136,951.00	0.62%	\$140,350.00	\$49,139.64	1.79
	FY 2015	3	1	4.375%	\$59,600.00	\$59,600.00	0.02%	\$60,700.00	\$21,839.48	2.00
		4	1	4.500%	\$116,844.00	\$116,844.00	0.04%	\$119,000.00	\$33,529.60	1.00
	FY 2016	1	2	4.688%	\$304,518.00	\$152,259.00	0.10%	\$156,000.00	\$60,884.28	3.00
		3	1	4.500%	\$142,246.00	\$142,246.00	0.05%	\$144,900.00	\$51,840.00	1.00
	FY 2017	3	1	4.875%	\$88,369.00	\$88,369.00	0.03%	\$90,000.00	\$25,492.68	1.00
	FY 2018	2	2	4.813%	\$306,820.00	\$153,410.00	0.10%	\$157,450.00	\$45,948.00	1.00
		3	4	5.125%	\$632,828.00	\$158,207.00	0.21%	\$163,100.00	\$65,655.69	2.25
		4	1	4.375%	\$135,990.00	\$135,990.00	0.04%	\$138,500.00	\$47,765.88	1.00
	FY 2019	1	1	4.875%	\$130,099.00	\$130,099.00	0.04%	\$132,500.00	\$31,200.00	2.00
Plaquemines			4	4.594%	\$946,602.00	\$236,650.50	0.31%	\$242,000.00	\$57,068.04	2.25
	FY 2016	1	1	5.125%	\$315,250.00	\$315,250.00	0.10%	\$325,000.00	\$81,598.92	2.00
	FY 2017	3	1	3.875%	\$204,723.00	\$204,723.00	0.07%	\$208,500.00	\$59,648.03	4.00
	FY 2018	2	1	4.500%	\$217,979.00	\$217,979.00	0.07%	\$222,000.00	\$44,400.00	2.00
		3	1	4.875%	\$208,650.00	\$208,650.00	0.07%	\$212,500.00	\$42,625.20	1.00
Pointe Coupee			1	4.875%	\$148,441.00	\$148,441.00	0.05%	\$151,180.00	\$67,466.40	1.00
	FY 2016	1	1	4.875%	\$148,441.00	\$148,441.00	0.05%	\$151,180.00	\$67,466.40	1.00
Rapides			58	4.690%	\$7,023,371.00	\$121,092.60	2.29%	\$124,300.84	\$47,936.55	2.03



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2015	3	1	4.500%	\$163,265.00	\$163,265.00	0.05%	\$163,000.00	\$55,545.00	1.00
		4	3	4.458%	\$340,549.00	\$113,516.33	0.11%	\$114,800.00	\$38,269.32	2.67
	FY 2016	1	4	4.781%	\$564,852.00	\$141,213.00	0.18%	\$144,787.50	\$43,625.39	1.50
		2	2	4.813%	\$293,250.00	\$146,625.00	0.10%	\$152,500.00	\$64,246.74	2.00
		3	5	4.550%	\$489,014.00	\$97,802.80	0.16%	\$99,919.80	\$43,942.80	2.40
		4	3	4.375%	\$289,556.00	\$96,518.67	0.09%	\$98,300.00	\$40,474.96	3.33
	FY 2017	1	5	4.300%	\$474,350.00	\$94,870.00	0.15%	\$94,400.00	\$40,304.04	2.00
		2	8	4.375%	\$892,495.00	\$111,561.88	0.29%	\$113,862.50	\$48,866.08	2.25
		3	7	4.357%	\$932,200.00	\$133,171.43	0.30%	\$135,642.86	\$60,391.53	2.29
		4	7	5.054%	\$1,008,789.00	\$144,112.71	0.33%	\$148,214.29	\$54,973.16	1.86
	FY 2018	1	5	5.050%	\$456,025.00	\$91,205.00	0.15%	\$101,700.00	\$37,374.71	1.80
		2	3	4.917%	\$469,224.00	\$156,408.00	0.15%	\$160,000.00	\$53,452.72	1.67
		3	3	5.167%	\$442,876.00	\$147,625.33	0.14%	\$150,833.33	\$36,897.15	1.33
		4	1	5.750%	\$140,650.00	\$140,650.00	0.05%	\$145,000.00	\$52,893.00	1.00
	FY 2019	2	1	5.875%	\$66,276.00	\$66,276.00	0.02%	\$67,500.00	\$55,015.08	1.00
Sabine			9	4.722%	\$806,952.00	\$89,661.33	0.26%	\$91,744.44	\$47,486.45	1.89
	FY 2016	1	2	4.625%	\$184,594.00	\$92,297.00	0.06%	\$94,000.00	\$46,622.82	1.00
		3	1	4.750%	\$74,100.00	\$74,100.00	0.02%	\$78,000.00	\$27,876.96	1.00
	FY 2017	2	1	3.875%	\$103,098.00	\$103,098.00	0.03%	\$105,000.00	\$58,442.64	2.00
		3	2	4.500%	\$190,852.00	\$95,426.00	0.06%	\$97,850.00	\$53,174.28	1.50
	FY 2018	1	1	4.875%	\$78,551.00	\$78,551.00	0.03%	\$80,000.00	\$31,026.72	4.00
		4	1	5.875%	\$97,206.00	\$97,206.00	0.03%	\$99,000.00	\$52,275.36	2.00
	FY 2019	1	1	4.875%	\$78,551.00	\$78,551.00	0.03%	\$80,000.00	\$58,162.20	3.00
St. Bernard			29	4.655%	\$4,002,034.00	\$138,001.17	1.30%	\$141,806.90	\$48,843.34	1.45
	FY 2016	1	1	4.500%	\$119,790.00	\$119,790.00	0.04%	\$122,000.00	\$28,643.16	2.00
		3	2	4.563%	\$275,692.00	\$137,846.00	0.09%	\$142,500.00	\$54,293.64	2.00
	FY 2017	1	5	4.450%	\$737,558.00	\$147,511.60	0.24%	\$150,980.00	\$51,194.66	1.60
		2	7	4.232%	\$970,459.00	\$138,637.00	0.32%	\$141,428.57	\$46,563.99	1.00
		3	4	4.844%	\$480,550.00	\$120,137.50	0.16%	\$124,125.00	\$47,054.25	1.25
		4	2	4.875%	\$294,566.00	\$147,283.00	0.10%	\$150,000.00	\$39,382.20	2.00
	FY 2018	1	4	4.906%	\$545,699.00	\$136,424.75	0.18%	\$142,875.00	\$50,855.55	1.50
		2	3	5.000%	\$416,215.00	\$138,738.33	0.14%	\$142,000.00	\$47,476.20	1.33
		4	1	5.750%	\$161,505.00	\$161,505.00	0.05%	\$166,500.00	\$84,472.92	2.00
St. Charles			12	5.042%	\$1,739,176.00	\$144,931.33	0.57%	\$147,895.83	\$55,056.20	2.50



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2016	1	2	4.625%	\$328,366.00	\$164,183.00	0.11%	\$168,250.00	\$56,453.40	1.50
		2	2	4.875%	\$301,608.00	\$150,804.00	0.10%	\$150,500.00	\$65,458.20	3.50
	FY 2017	4	3	4.833%	\$491,736.00	\$163,912.00	0.16%	\$167,916.67	\$60,354.00	2.33
	FY 2018	1	1	4.875%	\$117,826.00	\$117,826.00	0.04%	\$120,000.00	\$34,324.08	2.00
		2	1	5.125%	\$134,830.00	\$134,830.00	0.04%	\$139,000.00	\$78,948.00	4.00
		3	1	5.375%	\$106,700.00	\$106,700.00	0.03%	\$110,000.00	\$28,683.12	1.00
		4	1	5.750%	\$130,465.00	\$130,465.00	0.04%	\$134,500.00	\$62,400.00	5.00
	FY 2019	2	1	5.875%	\$127,645.00	\$127,645.00	0.04%	\$130,000.00	\$31,434.00	1.00
St. John the Baptist			24	4.776%	\$3,656,566.00	\$152,356.92	1.19%	\$155,409.92	\$57,643.93	1.79
	FY 2015	3	1	4.375%	\$101,134.00	\$101,134.00	0.03%	\$103,000.00	\$67,500.00	1.00
		4	2	4.375%	\$231,721.00	\$115,860.50	0.08%	\$115,450.00	\$46,052.46	2.00
	FY 2016	1	3	4.417%	\$414,270.00	\$138,090.00	0.13%	\$138,833.33	\$50,081.24	2.67
		3	2	4.875%	\$263,390.00	\$131,695.00	0.09%	\$134,125.00	\$42,213.12	1.00
		4	1	4.625%	\$174,115.00	\$174,115.00	0.06%	\$179,500.00	\$67,087.92	2.00
	FY 2017	1	2	4.500%	\$467,941.00	\$233,970.50	0.15%	\$240,000.00	\$75,055.50	1.50
		2	3	4.250%	\$492,152.00	\$164,050.67	0.16%	\$167,833.33	\$55,051.44	1.67
		3	2	4.625%	\$348,569.00	\$174,284.50	0.11%	\$177,500.00	\$64,659.42	3.00
	FY 2018	1	2	5.000%	\$300,968.00	\$150,484.00	0.10%	\$154,250.00	\$59,259.12	2.50
		2	1	5.125%	\$159,747.00	\$159,747.00	0.05%	\$164,688.00	\$96,171.60	1.00
		3	1	5.750%	\$135,500.00	\$135,500.00	0.04%	\$138,000.00	\$40,479.72	1.00
		4	3	5.750%	\$484,581.00	\$161,527.00	0.16%	\$166,000.00	\$58,754.64	1.33
	FY 2019	1	1	4.750%	\$82,478.00	\$82,478.00	0.03%	\$84,000.00	\$46,073.88	1.00
St. Landry			2	4.313%	\$393,557.00	\$196,778.50	0.13%	\$200,500.00	\$70,078.02	3.00
	FY 2016	2	1	4.375%	\$92,857.00	\$92,857.00	0.03%	\$91,000.00	\$44,156.04	2.00
	FY 2017	1	1	4.250%	\$300,700.00	\$300,700.00	0.10%	\$310,000.00	\$96,000.00	4.00
St. Martin			5	4.550%	\$458,435.00	\$91,687.00	0.15%	\$93,000.00	\$51,385.85	2.20
	FY 2016	1	1	4.500%	\$45,166.00	\$45,166.00	0.01%	\$46,000.00	\$41,799.36	1.00
		3	2	4.375%	\$202,779.00	\$101,389.50	0.07%	\$101,000.00	\$48,543.72	1.50
	FY 2017	3	1	4.625%	\$74,690.00	\$74,690.00	0.02%	\$77,000.00	\$45,824.76	6.00
	FY 2018	2	1	4.875%	\$135,800.00	\$135,800.00	0.04%	\$140,000.00	\$72,217.68	1.00
St. Mary			1	4.500%	\$66,326.00	\$66,326.00	0.02%	\$65,000.00	\$41,599.92	4.00
	FY 2016	2	1	4.500%	\$66,326.00	\$66,326.00	0.02%	\$65,000.00	\$41,599.92	4.00
St. Tammany			71	4.815%	\$10,838,352.00	\$152,652.85	3.53%	\$156,593.92	\$50,202.72	2.11



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
	FY 2015	3	1	4.375%	\$87,387.00	\$87,387.00	0.03%	\$89,000.00	\$38,896.80	5.00
		4	1	4.375%	\$195,296.00	\$195,296.00	0.06%	\$198,900.00	\$49,836.00	1.00
	FY 2016	1	5	4.650%	\$540,328.00	\$108,065.60	0.18%	\$110,060.00	\$37,636.18	1.40
		2	3	4.583%	\$578,260.00	\$192,753.33	0.19%	\$197,500.00	\$47,351.44	1.00
		3	1	4.375%	\$105,061.00	\$105,061.00	0.03%	\$107,000.00	\$49,920.00	1.00
		4	1	4.625%	\$213,400.00	\$213,400.00	0.07%	\$220,000.00	\$77,979.00	2.00
	FY 2017	1	4	4.531%	\$608,887.00	\$152,221.75	0.20%	\$156,020.00	\$58,469.40	2.50
		2	9	4.250%	\$1,383,611.00	\$153,734.56	0.45%	\$156,833.33	\$49,730.99	2.89
		3	8	4.484%	\$1,250,224.00	\$156,278.00	0.41%	\$160,112.50	\$45,346.73	1.63
		4	7	4.893%	\$931,828.00	\$133,118.29	0.30%	\$135,414.29	\$41,989.08	1.86
	FY 2018	1	11	4.932%	\$1,964,788.00	\$178,617.09	0.64%	\$184,208.00	\$58,860.01	2.55
		2	6	5.042%	\$922,968.00	\$153,828.00	0.30%	\$157,166.67	\$52,497.99	2.17
		3	3	5.083%	\$478,014.00	\$159,338.00	0.16%	\$163,633.33	\$56,404.04	2.00
		4	7	5.607%	\$934,224.00	\$133,460.57	0.30%	\$137,785.71	\$48,436.59	2.00
	FY 2019	1	4	5.406%	\$644,076.00	\$161,019.00	0.21%	\$167,850.00	\$52,163.97	2.00
Tangipahoa			37	4.615%	\$5,484,272.00	\$148,223.57	1.79%	\$150,768.24	\$50,527.39	2.22
	FY 2015	3	1	4.375%	\$97,206.00	\$97,206.00	0.03%	\$99,000.00	\$36,924.16	1.00
		4	1	4.375%	\$154,891.00	\$154,891.00	0.05%	\$157,750.00	\$43,825.44	1.00
	FY 2016	1	1	4.375%	\$162,011.00	\$162,011.00	0.05%	\$165,000.00	\$47,117.76	1.00
		2	3	4.500%	\$438,877.00	\$146,292.33	0.14%	\$148,991.67	\$48,761.52	2.33
		3	2	4.375%	\$310,176.00	\$155,088.00	0.10%	\$157,950.00	\$61,356.00	1.00
		4	4	4.438%	\$595,328.00	\$148,832.00	0.19%	\$150,500.00	\$56,827.77	2.50
	FY 2017	1	5	4.500%	\$828,794.00	\$165,758.80	0.27%	\$169,180.00	\$52,469.41	3.00
		2	3	4.208%	\$420,045.00	\$140,015.00	0.14%	\$140,000.00	\$40,131.80	1.67
		3	5	4.075%	\$731,577.00	\$146,315.40	0.24%	\$149,420.00	\$48,441.53	3.00
		4	1	4.375%	\$127,645.00	\$127,645.00	0.04%	\$130,000.00	\$39,311.88	5.00
	FY 2018	1	1	4.875%	\$171,690.00	\$171,690.00	0.06%	\$177,000.00	\$76,212.00	4.00
		2	1	5.125%	\$145,500.00	\$145,500.00	0.05%	\$150,000.00	\$62,748.60	1.00
		4	6	5.292%	\$899,054.00	\$149,842.33	0.29%	\$151,716.67	\$48,078.72	1.67
	FY 2019	1	3	5.333%	\$401,478.00	\$133,826.00	0.13%	\$137,166.67	\$51,214.47	1.67
Terrebonne			2	4.688%	\$300,459.00	\$150,229.50	0.10%	\$154,000.00	\$36,891.12	1.50
	FY 2015	4	1	4.375%	\$140,409.00	\$140,409.00	0.05%	\$143,000.00	\$34,179.00	1.00
	FY 2018	2	1	5.000%	\$160,050.00	\$160,050.00	0.05%	\$165,000.00	\$39,603.24	2.00
Union			1	4.375%	\$106,150.00	\$106,150.00	0.03%	\$110,000.00	\$25,201.32	2.00
	FY 2016	3	1	4.375%	\$106,150.00	\$106,150.00	0.03%	\$110,000.00	\$25,201.32	2.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Vermilion			2	4.688%	\$269,346.00	\$134,673.00	0.09%	\$138,250.00	\$59,028.00	2.50
	FY 2016	2	1	4.500%	\$94,261.00	\$94,261.00	0.03%	\$96,000.00	\$38,400.00	1.00
		3	1	4.875%	\$175,085.00	\$175,085.00	0.06%	\$180,500.00	\$79,656.00	4.00
Vernon			6	5.125%	\$852,424.00	\$142,070.67	0.28%	\$146,166.67	\$62,714.08	2.17
	FY 2016	2	1	5.000%	\$97,000.00	\$97,000.00	0.03%	\$100,000.00	\$77,989.31	2.00
	FY 2017	3	1	4.375%	\$172,175.00	\$172,175.00	0.06%	\$177,500.00	\$72,322.44	2.00
	FY 2018	2	2	4.750%	\$359,384.00	\$179,692.00	0.12%	\$185,250.00	\$69,275.16	1.00
	FY 2019	1	2	5.938%	\$223,865.00	\$111,932.50	0.07%	\$114,500.00	\$43,711.20	3.50
Washington			4	5.063%	\$453,268.00	\$113,317.00	0.15%	\$116,125.00	\$47,477.19	1.75
	FY 2016	4	1	4.375%	\$133,536.00	\$133,536.00	0.04%	\$136,000.00	\$58,800.00	3.00
	FY 2018	3	1	5.250%	\$103,790.00	\$103,790.00	0.03%	\$107,000.00	\$51,950.04	1.00
		4	1	5.875%	\$89,842.00	\$89,842.00	0.03%	\$91,500.00	\$21,192.00	2.00
	FY 2019	2	1	4.750%	\$126,100.00	\$126,100.00	0.04%	\$130,000.00	\$57,966.72	1.00
Webster			7	4.875%	\$943,321.00	\$134,760.14	0.31%	\$139,100.00	\$65,938.58	2.57
	FY 2016	1	1	4.375%	\$84,693.00	\$84,693.00	0.03%	\$83,000.00	\$50,000.04	2.00
		4	1	4.750%	\$125,850.00	\$125,850.00	0.04%	\$130,000.00	\$77,504.16	2.00
	FY 2017	1	1	4.250%	\$116,400.00	\$116,400.00	0.04%	\$120,000.00	\$66,804.00	3.00
		3	1	4.625%	\$95,000.00	\$95,000.00	0.03%	\$100,000.00	\$47,006.88	2.00
	FY 2018	3	2	5.188%	\$434,850.00	\$217,425.00	0.14%	\$227,500.00	\$89,878.68	4.00
	FY 2019	1	1	5.750%	\$86,528.00	\$86,528.00	0.03%	\$85,700.00	\$40,497.60	1.00
West Baton Rouge			15	4.467%	\$2,651,761.00	\$176,784.07	0.86%	\$180,356.00	\$53,543.65	2.20
	FY 2015	3	2	4.438%	\$361,470.00	\$180,735.00	0.12%	\$184,070.00	\$44,980.02	1.00
		4	1	4.375%	\$190,387.00	\$190,387.00	0.06%	\$193,900.00	\$43,800.00	2.00
	FY 2016	1	1	4.375%	\$182,041.00	\$182,041.00	0.06%	\$185,400.00	\$34,227.24	1.00
		4	2	4.500%	\$327,228.00	\$163,614.00	0.11%	\$167,450.00	\$56,810.04	2.00
	FY 2017	1	1	4.875%	\$128,627.00	\$128,627.00	0.04%	\$131,000.00	\$41,911.68	3.00
		2	1	4.375%	\$250,381.00	\$250,381.00	0.08%	\$255,000.00	\$69,453.60	2.00
	FY 2018	1	1	5.125%	\$180,420.00	\$180,420.00	0.06%	\$186,000.00	\$75,372.00	1.00
		2	2	4.875%	\$341,461.00	\$170,730.50	0.11%	\$175,000.00	\$62,533.20	3.00
		3	1	5.000%	\$162,011.00	\$162,011.00	0.05%	\$165,000.00	\$50,844.71	3.00
		4	3	3.750%	\$527,735.00	\$175,911.67	0.17%	\$178,666.67	\$52,966.32	3.00
Winn			1	4.500%	\$41,729.00	\$41,729.00	0.01%	\$42,500.00	\$59,901.96	2.00
	FY 2016	2	1	4.500%	\$41,729.00	\$41,729.00	0.01%	\$42,500.00	\$59,901.96	2.00



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Parish	Fiscal Year	Fiscal Quarter	Loans	Average Interest Rate	Total Loan Amount	Average Loan Amount	Percentage of Total Loan Amount	Average Purchase Price	Average Total Household Income	Average Household Size
Totals			1490		\$214,114,637.00		69.74%			
Averages				4.749%		\$143,701.10		\$147,397.36	\$50,214.20	1.90

Top Parishes by Loans

Parish	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
Jefferson	1	\$123,250.00	\$123,250.00	4.750%
Totals	1	\$123,250.00		
Averages			\$123,250.00	4.750%

Top Parish by Reservation

Parish	Loans	Total Loan Amount	Average Loan Amount
East Baton Rouge	51	\$7,531,458.00	\$147,675.65



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Lender

1/1/2015 to 12/31/2018

Lender	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
American Financial Network	4	\$378,515.00	\$94,628.75	4.438%
Bancorp South	43	\$5,769,587.00	\$134,176.44	4.663%
Bank of Ruston	6	\$813,212.00	\$135,535.33	4.979%
Citizens Bank	2	\$146,300.00	\$73,150.00	3.250%
DHI Mortgage Company, LTD	27	\$4,712,901.00	\$174,551.89	4.444%
Envoy Mortgage	30	\$4,528,235.00	\$150,941.17	4.833%
Eustis Mortgage Corp.	1	\$130,465.00	\$130,465.00	5.750%
Fairway Independent Mortgage Corporation	149	\$21,153,289.00	\$141,968.38	4.854%
FBT Mortgage, L.L.C.	19	\$2,446,580.00	\$128,767.37	4.493%
Fidelity Bank	369	\$55,225,256.00	\$149,661.94	4.778%
First NBC	2	\$323,906.00	\$161,953.00	5.063%
Franklin American Mortgage Company	37	\$6,005,793.00	\$162,318.73	4.774%
Gateway Mortgage Group	40	\$5,883,265.00	\$147,081.63	4.647%
Georgetown Mortgage	2	\$326,476.00	\$163,238.00	4.688%
Gold Financial Services	1	\$128,783.00	\$128,783.00	4.750%
Gulf Coast Bank & Trust	185	\$27,894,163.00	\$150,779.26	4.843%
Hancock Whitney Bank	28	\$3,786,608.00	\$135,236.00	4.674%
Home Bank	1	\$115,371.00	\$115,371.00	4.375%
Home Federal Bank	90	\$11,392,193.00	\$126,579.92	4.549%
Iberia Bank	47	\$6,949,629.00	\$147,864.45	4.644%
InterLine Mortgage Services, LLC	25	\$3,991,506.00	\$159,660.24	4.855%
Investar Bank	15	\$1,783,523.00	\$118,901.53	4.492%
Movement Mortgage	21	\$3,145,459.00	\$149,783.76	5.190%
Nation's Reliable Lending	17	\$2,505,931.00	\$147,407.71	4.551%
NFM Lending	1	\$148,441.00	\$148,441.00	4.875%
Pacific Union Financial LLC	1	\$176,150.00	\$176,150.00	0.000%
Prime Lending, Inc.	74	\$10,911,038.00	\$147,446.46	4.961%
Progressive Bank	1	\$131,435.00	\$131,435.00	5.000%
Red River Bank	76	\$8,427,978.00	\$110,894.45	4.678%
Sabine State Bank & Trust Co.	71	\$8,312,037.00	\$117,070.94	4.713%
Standard Mortgage Corp. (Lender)	75	\$12,128,982.00	\$161,719.76	4.700%
SWBC Mortgage Corporation	30	\$4,341,630.00	\$144,721.00	4.638%
Totals	1490	\$214,114,637.00		
Averages			\$143,701.10	4.749%



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Top Lenders by Loans

December, 2018

Loan Officer	Parish	Lender	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
2018A SF MRB PROGRAM						
Patrick Holder	Jefferson	Fidelity Bank	1	\$123,250.00	\$123,250.00	4.750%
Totals			1	\$123,250.00		
Averages					\$123,250.00	4.750%



Single Family Pooled Loans by Parish, Lenders, and Loan Type

Loans by Loan Type

1/1/2015 to 12/31/2018

Loan Type	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
FHA	180	\$24,549,025.00	\$136,383.47	4.551%
FHA 203(b)	753	\$101,692,711.00	\$135,050.08	4.684%
FNMA HFA Preferred 95%	61	\$10,788,270.00	\$176,856.89	4.842%
FNMA HFA Preferred 97%	421	\$66,993,913.00	\$159,130.43	4.978%
FNMA HomeReady	2	\$326,250.00	\$163,125.00	4.125%
Freddie HFA Choice 97%	24	\$3,660,608.00	\$152,525.33	5.010%
Freddie HFA Choice 97% + \$1500	1	\$85,845.00	\$85,845.00	5.750%
USDA-RD	39	\$4,687,915.00	\$120,202.95	4.311%
VA	9	\$1,330,100.00	\$147,788.89	4.125%
Totals	1490	\$214,114,637.00		
Averages			\$143,701.10	4.749%

Top Loan Types by Loans

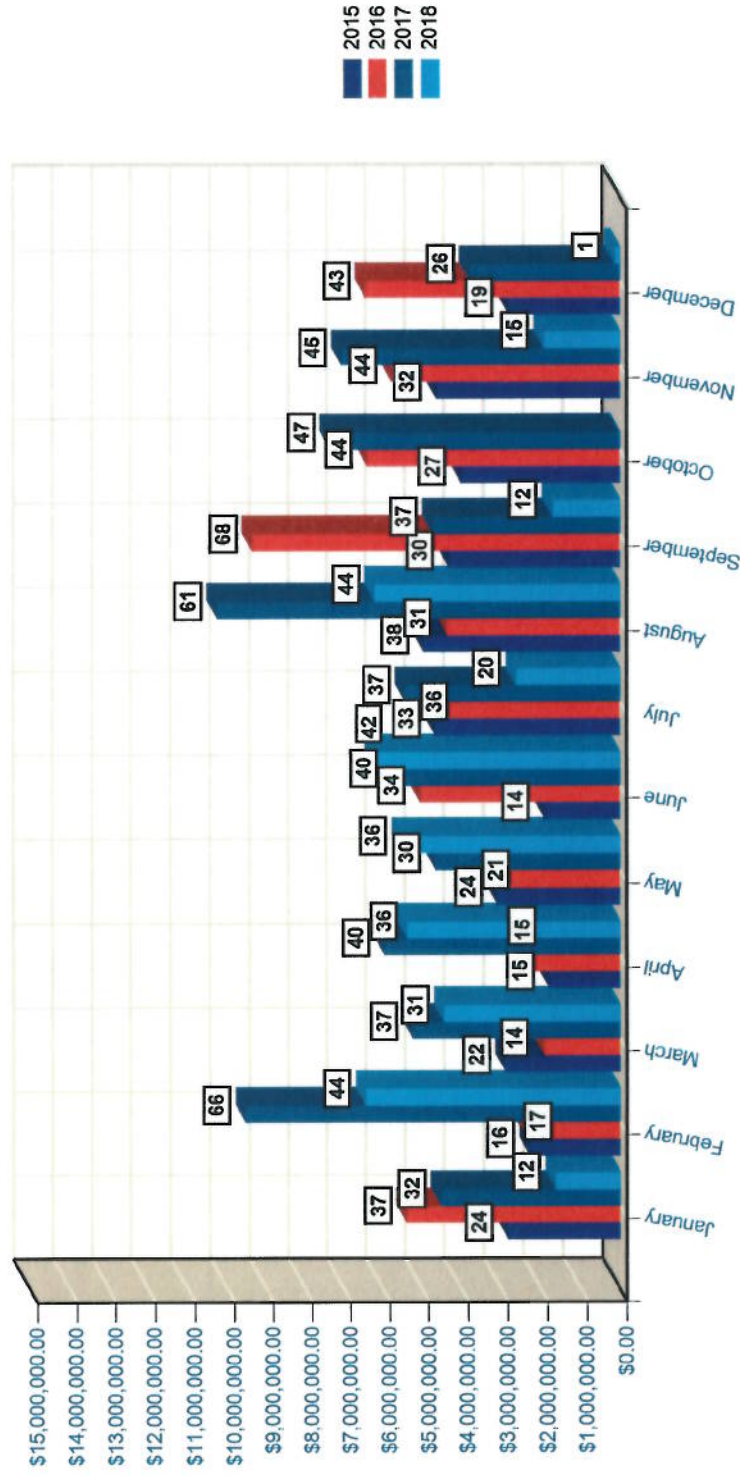
December, 2018

Loan Type	Loans	Total Loan Amount	Average Loan Amount	Average Interest Rate
Freddie HFA Choice 97%	1	\$123,250.00	\$123,250.00	4.750%
Totals	1	\$123,250.00		
Averages			\$123,250.00	4.750%



Single Family Production Trend Chart

Single Family Production by Pooled Loans



Production Trend by Pooled Loans

1/1/2015 to 12/31/2018

FY Year	Month	Allotment	Total Count	Total Amount	
FY 2015	January	Market Rate GNMA	24	\$2,806,314.00	
		Monthly Total	24	\$2,806,314.00	
	February	Market Rate GNMA	16	\$2,271,184.00	
		Monthly Total	16	\$2,271,184.00	
	March	Market Rate GNMA	22	\$2,874,410.00	
		Monthly Total	22	\$2,874,410.00	
	April	LHC Preferred Conventional	1	\$174,503.00	
		Market Rate GNMA	14	\$1,598,158.00	
		Monthly Total	15	\$1,772,661.00	
	May	Market Rate GNMA	24	\$3,074,799.00	
		Monthly Total	24	\$3,074,799.00	
	June	LHC Preferred Conventional	2	\$246,380.00	
		Market Rate GNMA	12	\$1,642,634.00	
		Monthly Total	14	\$1,889,014.00	
	FY Total			115	\$14,688,382.00
	FY 2016	July	LHC Preferred Conventional	3	\$521,724.00
			Market Rate GNMA	30	\$4,131,346.00
			Monthly Total	33	\$4,653,070.00
August		LHC Preferred Conventional	8	\$1,250,804.00	
		Market Rate GNMA	30	\$3,696,016.00	
		Monthly Total	38	\$4,946,820.00	
September		LHC Preferred Conventional	11	\$2,108,493.00	
		Market Rate GNMA	19	\$2,200,727.00	
		Monthly Total	30	\$4,309,220.00	

1/1/2015 to 12/31/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2016	October	LHC Preferred Conventional	11	\$1,744,699.00
		Market Rate GNMA	16	\$2,251,530.00
		Monthly Total	27	\$3,996,229.00
	November	LHC Preferred Conventional	9	\$1,667,543.00
		Market Rate GNMA	23	\$2,960,892.00
		Monthly Total	32	\$4,628,435.00
	December	LHC Preferred Conventional	7	\$1,104,358.00
		Market Rate GNMA	12	\$1,697,469.00
		Monthly Total	19	\$2,801,827.00
	January	LHC Preferred Conventional	17	\$2,738,667.00
		Market Rate GNMA	20	\$2,640,746.00
		Monthly Total	37	\$5,379,413.00
	February	Market Rate GNMA	17	\$2,347,288.00
		Monthly Total	17	\$2,347,288.00
	March	LHC Preferred Conventional	6	\$911,161.00
		Market Rate GNMA	8	\$998,201.00
		Monthly Total	14	\$1,909,362.00
	April	LHC Preferred Conventional	5	\$880,635.00
		Market Rate GNMA	10	\$1,422,257.00
		Monthly Total	15	\$2,302,892.00
	May	LHC Preferred Conventional	7	\$1,438,413.00
		Market Rate GNMA	14	\$1,962,758.00
		Monthly Total	21	\$3,401,171.00
	June	LHC Preferred Conventional	11	\$1,840,708.00
Market Rate GNMA		23	\$3,192,417.00	
Monthly Total		34	\$5,033,125.00	
FY Total			317	\$45,708,852.00

1/1/2015 to 12/31/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2017	July	LHC Preferred Conventional	10	\$1,513,297.00
		Market Rate GNMA	26	\$3,444,466.00
		Monthly Total	36	\$4,957,763.00
	August	LHC Preferred Conventional	5	\$783,775.00
		Market Rate GNMA	26	\$3,574,869.00
		Monthly Total	31	\$4,358,644.00
	September	LHC Preferred Conventional	27	\$4,236,150.00
		Market Rate GNMA	41	\$5,127,855.00
		Monthly Total	68	\$9,364,005.00
	October	LHC Preferred Conventional	18	\$3,144,470.00
		Market Rate GNMA	26	\$3,242,137.00
		Monthly Total	44	\$6,386,607.00
November	LHC Preferred Conventional	9	\$1,400,297.00	
	Market Rate GNMA	35	\$4,360,752.00	
	Monthly Total	44	\$5,761,049.00	
December	LHC Preferred Conventional	12	\$1,825,928.00	
	Market Rate GNMA	31	\$4,612,547.00	
	Monthly Total	43	\$6,438,475.00	
January	LHC Preferred Conventional	11	\$1,683,860.00	
	Market Rate GNMA	21	\$2,831,703.00	
	Monthly Total	32	\$4,515,563.00	
February	LHC Preferred Conventional	20	\$2,953,078.00	
	Market Rate GNMA	46	\$6,584,146.00	
	Monthly Total	66	\$9,537,224.00	
March	LHC Preferred Conventional	11	\$1,725,631.00	
	Market Rate GNMA	26	\$3,503,225.00	
	Monthly Total	37	\$5,228,856.00	

1/1/2015 to 12/31/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2017	April	LHC Preferred Conventional	10	\$1,595,894.00
		Market Rate GNMA	30	\$4,356,780.00
		Monthly Total	40	\$5,952,674.00
	May	LHC Preferred Conventional	9	\$1,478,862.00
		Market Rate GNMA	20	\$3,041,256.00
		Mortgage Credit Certificate	1	\$128,783.00
		Monthly Total	30	\$4,648,901.00
	June	LHC Preferred Conventional	19	\$2,713,937.00
		Market Rate GNMA	17	\$2,516,065.00
		Mortgage Credit Certificate	4	\$516,700.00
		Monthly Total	40	\$5,746,702.00
	FY Total			511
FY 2018	July	LHC Preferred Conventional	14	\$2,162,769.00
		Market Rate GNMA	21	\$3,076,828.00
		Mortgage Credit Certificate	2	\$180,748.00
		Monthly Total	37	\$5,420,345.00
	August	LHC Choice Conventional	1	\$155,879.00
		LHC Preferred Conventional	35	\$6,165,756.00
		Market Rate GNMA	24	\$3,798,396.00
		Mortgage Credit Certificate	1	\$132,554.00
		Monthly Total	61	\$10,252,585.00
	September	Market Rate GNMA	35	\$4,413,414.00
		Mortgage Credit Certificate	2	\$316,389.00
		Monthly Total	37	\$4,729,803.00
	October	LHC Preferred Conventional	23	\$3,803,728.00
		Market Rate GNMA	22	\$3,263,674.00
		Mortgage Credit Certificate	2	\$291,303.00
		Monthly Total	47	\$7,358,705.00

1/1/2015 to 12/31/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2018	November	LHC Choice Conventional	1	\$205,000.00
		LHC Preferred Conventional	23	\$3,918,800.00
		Market Rate GNMA	21	\$2,940,994.00
		Monthly Total	45	\$7,064,794.00
	December	LHC Choice Conventional	2	\$280,330.00
		LHC Preferred Conventional	9	\$1,450,751.00
		Market Rate GNMA	15	\$2,050,221.00
		Monthly Total	26	\$3,781,302.00
	January	Market Rate GNMA	12	\$1,618,572.00
		Monthly Total	12	\$1,618,572.00
	February	LHC Choice Conventional	1	\$155,325.00
		LHC Preferred Conventional	20	\$3,285,609.00
		Market Rate GNMA	22	\$2,881,880.00
		Mortgage Credit Certificate	1	\$118,340.00
		Monthly Total	44	\$6,441,154.00
	March	LHC Choice Conventional	1	\$241,530.00
		LHC Preferred Conventional	14	\$2,252,339.00
		Market Rate GNMA	15	\$1,784,119.00
		Mortgage Credit Certificate	1	\$155,103.00
		Monthly Total	31	\$4,433,091.00
	April	LHC Advantage	1	\$309,430.00
		LHC Choice Conventional	4	\$533,403.00
		LHC Preferred Conventional	20	\$2,933,035.00
		Market Rate GNMA	11	\$1,595,953.00
		Monthly Total	36	\$5,371,821.00
	May	LHC Advantage	3	\$368,410.00
		LHC Choice Conventional	1	\$107,670.00
		LHC Preferred Conventional	16	\$2,528,489.00
Market Rate GNMA		15	\$2,349,113.00	
Mortgage Credit Certificate		1	\$158,585.00	
Monthly Total		36	\$5,512,267.00	

1/1/2015 to 12/31/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2018	June	LHC Advantage	3	\$589,750.00
		LHC Choice Conventional	5	\$712,550.00
		LHC Preferred Conventional	19	\$2,865,250.00
		Market Rate GNMA	14	\$1,822,865.00
		Mortgage Credit Certificate	1	\$205,000.00
		Monthly Total	42	\$6,195,415.00
FY Total			454	\$68,179,854.00
FY 2019	July	2018A MRB Assisted Non Targeted	2	\$251,263.00
		2018A MRB Assisted Targeted	6	\$762,477.00
		Market Rate GNMA	12	\$1,605,333.00
		Monthly Total	20	\$2,619,073.00
	August	2018A MRB Assisted Non Targeted	13	\$1,398,087.00
		2018A MRB Assisted Targeted	10	\$1,408,626.00
		LHC Advantage	2	\$397,280.00
		LHC Choice Conventional	2	\$279,748.00
		LHC Preferred Conventional	13	\$2,157,697.00
		Market Rate GNMA	3	\$440,507.00
		Mortgage Credit Certificate	1	\$127,272.00
	Monthly Total	44	\$6,209,217.00	
September	Market Rate GNMA	11	\$1,565,980.00	
	Mortgage Credit Certificate	1	\$135,000.00	
	Monthly Total	12	\$1,700,980.00	
November		1	\$73,150.00	
	2018A MRB Assisted Non Targeted	1	\$167,810.00	
	2018A MRB Assisted Targeted	1	\$126,100.00	
	Market Rate GNMA	10	\$1,239,922.00	
	Mortgage Credit Certificate	2	\$308,434.00	
	Monthly Total	15	\$1,915,416.00	

1/1/2015 to 12/31/2018

FY Year	Month	Allotment	Total Count	Total Amount
FY 2019	December	2018A MRB Assisted Non Targeted	1	\$123,250.00
		Monthly Total	1	\$123,250.00
	FY Total		92	\$12,567,936.00

Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance	# of pending draws	Total # of processed loans	Contract Start Dates	Contract End Dates	Program Summary	Comments / Pending Issues
Cameron Parish	Laura Womack	Sonja Smith	\$ 3,000,000.00	\$ 1,112,581.69	\$ 1,887,418.31	0	13	3/19/2009	4/4/2049	FTBHP offering two (2) types of assistance to eligible homebuyers up to 120% AMI. There are two (2) that offer a Soft-Second Mortgage w/zero interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$10,000 or 9% of the sales price, whichever is less. Option #1 provides a possible maximum allowable award of \$75,000 for the purchase of newly constructed properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	Waiting on budget amendment to be approved by OCD
Jefferson Parish Housing	Laura Womack	Sonja Smith	\$ 1,360,000.00	\$ 1,009,397.69	\$ 350,602.31	0	18	8/1/2010	7/30/2014	FTBHP providing assistance for families with income up to 80% AMI and offering a soft second loan up to the lesser of 50% of the sales price of the property or \$50,000 to cover the affordability gap between the sales price and the price allocable to the qualifying borrower. Additionally, part of the allocated CDOS funds will be offered to the qualifying borrower as a grant to cover "reasonable" closing costs and required pre-paid items related to the closing of the first mortgage loan. Borrower is required to invest a minimum of 1% of the purchase price into the transaction.	n/a
Louisiana Housing Corporation	Mary Antoon	All Staff	7,864,603.79	\$ 5,863,913.77	\$2,000,690.02	0	82	9/2/2008	9/1/2014	FTBHP currently offered in conjunction with LHC's Mortgage Revenue Bond Program to assist homebuyers in Acadia, Calcasieu, Cameron, Iberia, Jefferson, Plaquemines, St. Tammany, Tangipahoa, Terrebonne, Vermilion and Washington parishes. The program provides a below market interest rate to homebuyers. Homebuyers may purchase a one-family or two family home and must agree to use the home as their primary residence for at least three (3) years.	n/a
Plaquemines Parish	Cody Henderson	Sonja Smith	\$ 2,676,976.00	\$ 2,506,741.05	\$ 170,234.95	0	23	1/1/2010	12/31/2016	FTBHP providing assistance for families with income up to 120% AMI. The homebuyer will be provided a soft second loan at 0% interest up to 50% of the sales price of the house, or \$125,000, whichever is less. All homebuyers are eligible to receive up to \$10,000 in Closing Cost Assistance.	n/a
St. Bernard Parish Home Mortgage Authority	Laura Womack	Mary Antoon	\$ 3,200,000.00	\$ 3,181,581.00	\$ 18,419.00	0	116	1/11/2011	6/30/15 PE	FTBHP allows household incomes at or below 120% AMI. CBAG Assistance allows for a soft second loan of 20% of the purchase price up to \$50,000 per borrower and a grant up to \$5,000 for Closing Cost. The Soft Second is at 0% interest, no payment required and forgivable 100% after 5 years. Borrower is required to have a minimum investment of 1% of purchase price or \$1,000, whichever is greater.	Final disbursement docs have been sent to OCD. Waiting on confirmation program is officially closed
Terrebonne Parish	Amy York	Mary Antoon	\$ 3,890,000.00	\$ 3,320,362.00	\$ 173,461.62	0	122	3/19/2009	N/A	FTBHP providing for down payment assistance of up to \$15,000 and closing cost assistance not to exceed \$10,000. Property must be a single family residence and purchase price not to exceed \$320,000. Homebuyers are required to invest a minimal contribution of at least 1% of the loan amount or \$1,000, whichever is greater.	n/a
Lafitte Parish	Cody Henderson	TBD	\$ 2,500,000.00	\$ 384,475.00	\$ 2,115,525.00	0	8	5/1/2010	12/31/2017	FTBHP providing a soft second mortgage not to exceed 50% of the sales price of the property or \$50,000. Additional funds will be offered as a grant to cover "reasonable" closing cost. Borrowers must be a 1st time homebuyer with annual household incomes at or below 80% AMI and borrowers total debt may not exceed 45% of the total household income.	n/a
St. John the Baptist Parish	Mary Boudreaux		\$ 2,981,438.00	\$ 388,683.00	\$ 2,592,755.00	0	0	1/29/2013	9/30/2017	Provides soft second mortgage in amount of 50% of sales price up to \$38,000. Closing costs not to exceed the lesser of 9% of sales price or \$10,000, within the \$38k total assistance. Max sales price \$165,000; purchase only existing SF homes. Homebuyers are required to invest a minimal contribution of at least 1% of the loan amount or \$1,000, whichever is greater. Occupancy and insurance coverage (flood, wind, & standard hazard) to be monitored for 3 years. Annual household incomes at or below 80% AMI; 33/43 DTI ratio accepted.	
			\$ 27,473,017.79		\$ 27,473,017.79						
					\$ -						
					\$ -						
					\$ -						

CDBG Soft Second Mortgage (SSM) Program Update

SSM											
Parish	Assigned Staff Member	Back-up Staff Member	Grant Amount	Amount Expended	Remaining Balance	# of pending draws	Total # of processed loans	Contract Start Dates	Contract End Dates	Program Summary	Comments/Pending Issues
Cameron Parish	Laura Womack	Sonja Smith	\$ 525,000.00	\$ 146,154.74	\$ 379,845.26	0	2	1/1/2013 6/30/15		SSMP offering two (2) types of assistance to eligible homebuyers up to 120% AMI. There are two (2) that offer a Soft-Second Mortgage w/zero interest and zero payments. In addition the borrower may receive Closing Cost assistance up to \$10,000 or 9% of the sales price, whichever is less. Option #1 provides a possible maximum allowable award of \$75,000 for the purchase of newly constructed properties and Option #2 provides up to \$25,000 for the purchase of existing properties.	n/a
City of New Orleans	Mary Antoon	Laura Womack	\$ 52,275,000.00	\$ 51,829,525.37	\$ 445,474.63	0	907	1/13/2013 Contract is renewed annually	12/31/2015	SSMP providing for a Soft Second Mortgage at 0% interest up to \$65,000 depending upon the borrower's AMI and location of property. A borrower with an AMI at or below 80% is provided up to \$10,000 and up to \$5,000 for homebuyers earning above 80% AMI for Closing Cost Assistance.	n/a
Jefferson Parish Community Development	Sonja Smith	Mary Antoon	\$ 9,600,000.00	\$ 7,357,556.00	\$ 1,928,909.05	0	178	12/1/2011	7/31/2015	SSMP allows first time homebuyers with household income up to 120% AMI. The Soft Second Assistance maximum is determined based on the homebuyers AMI with assistance ranging from \$40,000 to \$60,000. Closing Costs Assistance up to \$10,000 is provided to cover reasonable closing cost and prepaid expenses. The homebuyer must contribute the greater of \$1500 or 1% of the purchase price of the property to be acquired.	n/a
St. Bernard Parish Home Mortgage Authority	Laura Womack	Mary Antoon	\$ 6,000,000.00	\$ 5,832,752.19	\$ 167,247.81	0	158	3/1/2013	2/28/2015	FTFBP allows household incomes at or below 120% AMI. CDBG Assistance allows for a soft second loan or 20% of the purchase price up to \$30,000 per borrower and a grant up to \$5,000 for Closing Cost. The Soft Second is at 0% interest, no payment required and forgivable 100% after 5 years. Borrower is required to have a minimum investment of 1% of purchase price or \$1000, whichever is greater. Program has yet to begin.	n/a
St. Tammany (administered thru St. Bernard HMA)	Laura Womack	Amy York	\$ 2,625,000.00	\$ 2,624,848.15	\$ 151.85	0	85	6/1/2013	5/31/15	SSMP allowing 20% of the purchase price up to \$30,000 per borrower and up to \$5,000 loan per borrower for closing cost. 1st timehomebuyer with household income up to 120% AMI is allowed and requires the borrower to have a minimum credit score of 640. Additionally, borrowers are required to invest 1% of the purchase price or \$1,000 whichever is greater into the transaction.	In closing stage, need to do final budget revision to CCD to reallocate the unused funds.
			\$ 71,025,000.00		\$ 71,025,000.00						
					\$ -						
					\$ -						
					\$ -						
					\$ -						
					\$ -						

SINGLE FAMILY PROGRAMS

Servicers Monthly Delinquency Totals

		US Bank		Carrington	=	Standard Mortgage	
2018	December	8.780%	↑	12.500%	=	13.451%	↑
	November	7.710%		12.500%		12.471%	
	October	9.170%		12.500%		12.521%	
	September	8.080%		12.400%		13.260%	
	August	8.080%		9.836%		12.284%	
	July	9.040%		9.836%		12.409%	
	June	9.040%		9.890%		12.500%	
	May	7.260%		7.921%		12.140%	
	April	8.240%		7.979%		11.630%	
	March	8.060%		7.979%		11.962%	
	February	10.010%		14.080%		14.077%	
	January	10.460%		14.080%		15.125%	
2017	December	10.460%		14.080%		15.405%	
	November	10.460%		14.080%		14.862%	
	October	10.460%		14.080%		14.307%	
	September	10.460%		14.080%		14.064%	
	August	9.020%		10.730%		13.583%	
	July	9.340%		9.270%		14.191%	
	June	8.410%		8.290%		12.830%	
	May	8.120%		7.210%		13.175%	
	April	8.490%		7.210%		13.675%	
	March	6.930%		6.700%		12.308%	
	February	9.840%		8.530%		15.081%	
	January	9.920%		9.430%		15.289%	
Total	Average	8.993%		10.633%		13.442%	



LHC Trial Summary

Servicing Portfolio

Category	Count	Principal Balance	Days Delinquent					%Total	%Cat	FC	BK
			30	60	90	120	Total				
Bond Program											
LHC 2018A MRB	148	\$20,737,796.16	2	0	1	0	3	0.098	2.027	0	0
LHC Conv 0% M	33	\$5,872,992.64	0	0	0	0	0	0.000	0.000	0	0
LHC Conv 2015	69	\$10,927,908.39	2	1	0	1	4	0.131	5.797	0	0
LHC Conv 3% M	181	\$30,197,706.19	6	0	1	0	7	0.229	3.867	0	1
LHC Conv 4% M	241	\$35,748,900.92	3	2	0	1	6	0.196	2.490	0	1
LHC FHA 0% MR	8	\$1,022,552.54	0	0	0	0	0	0.000	0.000	0	0
LHC FHA 2% MR	14	\$2,025,661.58	0	0	0	0	0	0.000	0.000	0	0
LHC FHA 2012A	85	\$8,383,504.94	3	2	3	5	13	0.424	15.294	2	5
LHC FHA 2013	449	\$52,111,261.93	33	11	9	24	77	2.514	17.149	7	11
LHC FHA 3% MR	277	\$36,603,219.70	12	1	2	4	19	0.620	6.859	0	3
LHC FHA 4% MR	293	\$39,189,367.98	21	6	3	4	34	1.110	11.604	1	3
LHC Freddie H	44	\$6,617,713.35	0	0	0	0	0	0.000	0.000	0	0
LHC RHS 0% MR	3	\$437,374.99	0	0	0	0	0	0.000	0.000	0	0
LHC RHS 2012A	29	\$3,483,478.44	1	1	0	0	2	0.065	6.897	0	1
LHC RHS 2013	38	\$4,233,779.86	2	1	0	6	9	0.294	23.684	4	0
LHC RHS 3% MR	12	\$1,484,198.54	1	0	0	1	2	0.065	16.667	1	0
LHC RHS 4% MR	1	\$137,036.55	0	0	0	0	0	0.000	0.000	0	0
LHC VA 2012A	2	\$279,732.01	0	0	0	0	0	0.000	0.000	0	0
LHC VA 2013	7	\$851,244.87	0	0	0	0	0	0.000	0.000	0	0
LHC VA 3% MRP	4	\$539,431.43	0	0	0	0	0	0.000	0.000	0	0
LHC VA 4% MRP	2	\$320,334.02	0	0	0	0	0	0.000	0.000	0	0
LHFA 2007	6	\$445,483.50	2	0	0	0	2	0.065	33.333	0	0
LHFA 2007B	182	\$16,402,349.43	16	4	6	10	36	1.175	19.780	2	2
LHFA 2007C	241	\$22,164,760.70	19	9	4	21	53	1.730	21.992	8	9
LHFA 2008A	59	\$5,330,042.01	4	0	0	2	6	0.196	10.169	1	4
LHFA 2008B	119	\$11,784,558.76	24	7	5	7	43	1.404	36.134	2	9

Category	Count	Principal Balance	Days Delinquent				%Total	%Cat	FC	BK	
			30	60	90	120					
LHFA 2008T	1	\$142,361.52	1	0	0	0	1	0.033	100.000	0	0
LHFA 2009A	202	\$20,407,138.68	18	2	5	12	37	1.208	18.317	6	10
LHFA 2010A	106	\$10,466,460.82	8	3	5	4	20	0.653	18.868	1	1
LHFA 2011A	147	\$15,522,964.02	11	5	1	11	28	0.914	19.048	2	3
LHFA 2012A	60	\$5,700,363.43	3	0	1	6	10	0.326	16.667	2	3
Total	3,063	\$369,571,679.90	192	55	46	119	412	13.451		39	66

Investor

	2	\$121,187.74	0	0	1	0	1	0.033	50.000	0	0
FHLMC	434	\$47,862,827.24	23	7	4	21	55	1.796	12.673	7	4
GNMA	2,106	\$241,217,577.44	163	44	38	90	335	10.937	15.907	28	58
SMC/FNMA	521	\$80,370,087.48	6	4	3	8	21	0.686	4.031	4	4
Total	3,063	\$369,571,679.90	192	55	46	119	412	13.451		39	66

Loan Type

Conv w/ PMI	728	\$107,007,517.91	17	6	3	13	39	1.273	5.357	4	6
Conv w/o PMI	109	\$9,459,451.56	5	1	2	5	13	0.424	11.927	2	0
Farm Loan	174	\$19,247,028.22	14	5	2	11	32	1.045	18.391	7	3
FHA	2,023	\$230,270,487.99	153	42	39	90	324	10.578	16.016	26	57
VA	29	\$3,587,194.22	3	1	0	0	4	0.131	13.793	0	0
Total	3,063	\$369,571,679.90	192	55	46	119	412	13.451		39	66

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>Days Delinquent</i>				<i>Total</i>	<i>%Total</i>	<i>%Cat</i>	<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>					
Parish											
ACADIA	13	\$965,457.49	1	0	0	1	2	0.065	15.385	0	0
ALLEN	4	\$420,792.53	0	0	0	1	1	0.033	25.000	1	0
ASCENSION	90	\$13,157,402.59	7	0	2	4	13	0.424	14.444	2	1
AVOUELLES	10	\$766,247.25	1	0	0	0	1	0.033	10.000	0	1
BEAUREGARD	10	\$1,126,202.75	0	0	0	0	0	0.000	0.000	0	0
BIENVILLE	2	\$209,463.92	0	0	0	0	0	0.000	0.000	0	0
BOSSIER	139	\$18,701,592.92	7	0	2	6	15	0.490	10.791	0	2
CADDO	464	\$51,419,232.12	27	11	11	12	61	1.992	13.147	2	18
CALCASIEU	33	\$3,991,541.88	1	0	0	1	2	0.065	6.061	0	1
CLAIBORNE	4	\$339,813.68	0	0	0	0	0	0.000	0.000	0	0
DE SOTO	10	\$1,254,287.30	0	0	1	1	2	0.065	20.000	0	1
EAST BATON ROUGE	631	\$73,802,585.17	42	14	15	33	104	3.395	16.482	13	7
EAST FELICIANA	2	\$152,890.56	0	0	0	0	0	0.000	0.000	0	0
EVANGELINE	2	\$99,691.46	0	0	0	0	0	0.000	0.000	0	0
FRANKLIN	1	\$116,986.88	0	0	0	0	0	0.000	0.000	0	0
GRANT	11	\$1,116,496.43	0	1	0	1	2	0.065	18.182	1	1
IBERIA	21	\$1,556,356.26	1	0	0	1	2	0.065	9.524	1	0
IBERVILLE	9	\$965,860.46	1	1	0	0	2	0.065	22.222	0	0
JACKSON	1	\$44,119.04	0	0	0	0	0	0.000	0.000	0	0
JEFFERSON	354	\$44,955,436.10	21	5	2	11	39	1.273	11.017	2	12
JEFFERSON DAVIS	3	\$355,748.96	0	0	0	0	0	0.000	0.000	0	0
LA SALLE	2	\$153,514.71	0	0	0	0	0	0.000	0.000	0	0
LAFAYETTE	92	\$10,400,464.23	5	2	2	2	11	0.359	11.957	0	2
LAFOURCHE	7	\$835,553.75	0	0	0	0	0	0.000	0.000	0	0
LINCOLN	6	\$720,219.61	1	0	0	0	1	0.033	16.667	0	0
LIVINGSTON	144	\$19,010,894.83	12	5	1	7	25	0.816	17.361	3	4
NATCHITOCHE	9	\$1,004,902.06	1	0	0	2	3	0.098	33.333	1	0
ORLEANS	421	\$53,543,515.31	27	9	6	19	61	1.992	14.489	5	7
OUACHITA	16	\$2,136,936.24	0	0	0	0	0	0.000	0.000	0	0
PLAQUEMINES	4	\$923,835.14	0	0	0	0	0	0.000	0.000	0	0
POINTE COUPEE	6	\$531,956.62	0	0	0	1	1	0.033	16.667	0	0

Category	Count	Principal Balance	Days Delinquent				Total	%Total	%Cat	FC	BK
			30	60	90	120					
RAPIDES	89	\$9,338,772.86	4	1	1	3	9	0.294	10.112	1	3
SABINE	12	\$1,131,780.08	0	0	0	0	0	0.000	0.000	0	0
ST. BERNARD	47	\$5,674,195.78	3	0	0	2	5	0.163	10.638	1	0
ST. CHARLES	28	\$3,370,360.89	3	1	0	0	4	0.131	14.286	0	1
ST. HELENA	1	\$54,247.87	0	0	0	0	0	0.000	0.000	0	0
ST. JAMES	7	\$743,898.60	2	0	0	0	2	0.065	28.571	0	0
ST. JOHN THE BAPTIST	70	\$8,673,796.24	4	2	1	4	11	0.359	15.714	2	3
ST. LANDRY	8	\$794,870.06	1	0	0	0	1	0.033	12.500	0	0
ST. MARTIN	17	\$1,502,623.78	0	0	0	1	1	0.033	5.882	0	0
ST. MARY	5	\$334,763.58	0	0	0	0	0	0.000	0.000	0	0
ST. TAMMANY	132	\$17,228,405.40	6	0	1	2	9	0.294	6.818	1	1
TANGIPAHOA	58	\$7,673,790.41	6	2	1	1	10	0.326	17.241	0	0
TERREBONNE	5	\$572,955.67	0	0	0	1	1	0.033	20.000	1	0
VERMILION	7	\$736,449.38	2	0	0	1	3	0.098	42.857	1	1
VERNON	9	\$1,095,552.02	0	0	0	0	0	0.000	0.000	0	0
WASHINGTON	10	\$983,563.98	1	0	0	0	1	0.033	10.000	0	0
WEBSTER	8	\$982,010.96	1	0	0	0	1	0.033	12.500	0	0
WEST BATON ROUGE	28	\$3,860,353.72	4	1	0	1	6	0.196	21.429	1	0
WINN	1	\$39,290.37	0	0	0	0	0	0.000	0.000	0	0
Total	3,063	\$369,571,679.90	192	55	46	119	412	13.451		39	66

Category	Count	Principal Balance	Days Delinquent				Total	%Total	%Cat	FC	BK
			30	60	90	120					
Interest Rate											
1.99	2	\$210,841.97	0	0	0	0	0	0.000	0.000	0 0	
2	3	\$346,649.80	0	0	0	1	1	0.033	33.333	0 1	
2.45	44	\$3,961,139.66	3	1	2	3	9	0.294	20.455	1 2	
2.95	63	\$5,560,704.70	6	2	2	2	12	0.392	19.048	1 0	
2.99	12	\$1,503,328.63	0	1	0	0	1	0.033	8.333	0 0	
3	1	\$156,442.46	0	0	0	0	0	0.000	0.000	0 0	
3.15	2	\$187,023.34	0	0	0	0	0	0.000	0.000	0 0	
3.25	7	\$981,240.98	0	0	0	0	0	0.000	0.000	0 0	
3.4	2	\$248,076.36	0	0	0	0	0	0.000	0.000	0 0	
3.49	104	\$10,782,850.39	4	0	1	5	10	0.326	9.615	1 6	
3.5	13	\$1,785,518.58	4	1	1	0	6	0.196	46.154	0 0	
3.625	5	\$460,978.72	1	0	0	1	2	0.065	40.000	0 0	
3.7	1	\$108,558.88	0	1	0	0	1	0.033	100.000	0 0	
3.75	13	\$1,440,320.58	2	0	0	2	4	0.131	30.769	0 3	
3.875	72	\$9,443,836.33	7	1	1	4	13	0.424	18.056	1 1	
3.95	77	\$8,185,047.54	7	1	0	6	14	0.457	18.182	0 2	
3.99	4	\$398,528.34	0	0	0	0	0	0.000	0.000	0 0	
4	22	\$2,625,643.13	2	1	1	5	9	0.294	40.909	1 1	
4.1	21	\$1,956,473.00	1	0	1	3	5	0.163	23.810	2 0	
4.11	12	\$1,129,043.09	0	0	0	0	0	0.000	0.000	0 0	
4.125	19	\$2,220,654.35	3	2	1	3	9	0.294	47.368	0 3	
4.215	1	\$143,559.28	0	0	0	0	0	0.000	0.000	0 0	
4.25	62	\$6,877,760.51	7	4	2	3	16	0.522	25.806	2 2	
4.375	499	\$60,585,135.11	45	12	7	21	85	2.775	17.034	10 10	
4.45	2	\$331,103.81	0	0	0	0	0	0.000	0.000	0 0	
4.5	134	\$16,411,969.65	5	2	2	9	18	0.588	13.433	3 3	
4.59	2	\$217,163.45	0	0	0	0	0	0.000	0.000	0 0	
4.625	64	\$8,673,942.49	0	1	1	4	6	0.196	9.375	2 0	
4.75	208	\$31,356,111.65	6	2	0	3	11	0.359	5.288	0 1	
4.84	28	\$2,127,083.09	1	2	0	2	5	0.163	17.857	1 0	
4.85	33	\$2,667,585.78	1	0	0	2	3	0.098	9.091	1 0	

Category	Count	Principal Balance	Days Delinquent				Total	%Total	%Cat	FC	BK
			30	60	90	120					
4.875	357	\$47,203,951.48	15	3	4	9	31	1.012	8.683	2	4
4.95	37	\$4,034,454.54	1	0	2	2	5	0.163	13.514	0	1
4.99	8	\$766,447.96	0	1	0	0	1	0.033	12.500	0	0
5	158	\$21,204,048.18	6	4	2	1	13	0.424	8.228	1	1
5.125	99	\$15,417,046.95	3	0	0	1	4	0.131	4.040	0	0
5.25	50	\$7,408,850.09	1	0	0	0	1	0.033	2.000	0	0
5.34	1	\$118,203.67	0	0	0	0	0	0.000	0.000	0	0
5.375	48	\$6,367,945.26	1	0	0	0	1	0.033	2.083	0	1
5.44	16	\$1,664,675.58	3	0	1	0	4	0.131	25.000	0	2
5.49	23	\$1,811,324.05	4	2	1	1	8	0.261	34.783	0	0
5.5	112	\$11,745,631.30	11	1	2	4	18	0.588	16.071	2	4
5.59	1	\$81,073.07	0	0	0	0	0	0.000	0.000	0	0
5.6	6	\$687,196.78	0	0	1	0	1	0.033	16.667	0	0
5.625	5	\$849,016.83	0	0	0	0	0	0.000	0.000	0	0
5.75	81	\$11,741,902.74	0	1	0	0	1	0.033	1.235	0	0
5.84	19	\$1,684,915.67	1	0	0	0	1	0.033	5.263	0	0
5.875	64	\$9,570,029.97	1	0	0	1	2	0.065	3.125	0	0
5.95	15	\$1,142,616.63	1	3	0	1	5	0.163	33.333	0	0
6	21	\$2,830,954.76	0	1	0	0	1	0.033	4.762	0	1
6.09	2	\$203,026.71	0	0	0	0	0	0.000	0.000	0	0
6.1	37	\$3,825,304.52	2	0	1	3	6	0.196	16.216	1	3
6.125	24	\$3,315,708.38	0	0	0	0	0	0.000	0.000	0	0
6.25	24	\$3,440,635.71	0	0	0	0	0	0.000	0.000	0	0
6.3	86	\$7,887,622.78	12	3	2	6	23	0.751	26.744	3	2
6.34	91	\$7,975,380.43	9	1	5	5	20	0.653	21.978	1	1
6.375	4	\$581,562.85	0	0	0	0	0	0.000	0.000	0	0
6.5	61	\$5,075,708.71	4	0	2	3	9	0.294	14.754	1	4
6.625	30	\$2,880,676.12	3	0	0	1	4	0.131	13.333	1	3
6.99	51	\$4,971,452.53	9	1	1	2	13	0.424	25.490	1	4
Total	3,063	\$369,571,679.90	192	55	46	119	412	13.451		39	66

Category	Count	Principal Balance	Days Delinquent				Total	%Total	%Cat	FC	BK
			30	60	90	120					
Originating Lender											
<i>A-1 Mortgage Services, LLC</i>	29	\$2,593,734.36	4	0	1	2	7	0.229	24.138	2	2
<i>Acadian Residential Mortgage</i>	1	\$163,313.24	1	0	0	0	1	0.033	100.000	0	0
<i>Ace Mortgage Services</i>	1	\$88,359.92	0	0	0	0	0	0.000	0.000	0	0
<i>AHW - Main</i>	44	\$5,909,559.72	1	1	1	0	3	0.098	6.818	0	0
<i>Allegro Mortgage, Inc</i>	1	\$102,338.56	0	0	0	0	0	0.000	0.000	0	0
<i>Ancor Mortgage</i>	2	\$146,060.35	1	0	0	0	1	0.033	50.000	0	0
<i>American Financial Network, Inc. 5/4/15</i>	2	\$183,026.47	0	0	0	0	0	0.000	0.000	0	0
<i>America's Mortgage Resource, Inc</i>	38	\$3,738,050.89	6	2	1	2	11	0.359	28.947	1	0
<i>AmSouth Bank, NA</i>	1	\$89,098.74	0	0	0	0	0	0.000	0.000	0	0
<i>Area Home Lending</i>	10	\$993,657.97	1	1	0	1	3	0.098	30.000	0	1
<i>Arrow Mortgage, LLC</i>	1	\$80,086.08	0	1	0	0	1	0.033	100.000	0	0
<i>Assurance Financial Group</i>	8	\$659,359.43	0	0	0	0	0	0.000	0.000	0	0
<i>Bancorp South</i>	55	\$6,838,000.90	4	0	1	2	7	0.229	12.727	0	2
<i>Bank of America</i>	16	\$1,749,757.46	0	1	0	1	2	0.065	12.500	1	1
<i>Bank of Ruston</i>	7	\$931,766.48	0	0	0	0	0	0.000	0.000	0	0
<i>BAUDIER, GRACE & KINLER-WB</i>	1	\$61,532.51	0	0	0	0	0	0.000	0.000	0	0
<i>Britton & Koontz Bank N.A.</i>	21	\$2,099,394.93	0	0	0	2	2	0.065	9.524	1	0
<i>Capital Lending, LLC</i>	25	\$2,427,081.64	4	0	0	2	6	0.196	24.000	2	2
<i>Capital One Bank</i>	9	\$565,867.21	0	0	0	1	1	0.033	11.111	0	0
<i>CAPITAL ONE NATIONAL ASSOCIATION</i>	2	\$104,757.03	0	1	0	0	1	0.033	50.000	0	0
<i>Capital Trust Mortgage</i>	1	\$68,566.94	0	0	0	1	1	0.033	100.000	0	0
<i>Central Progressive Mortgage</i>	6	\$540,112.05	0	0	0	0	0	0.000	0.000	0	0
<i>CHASE MANHATTAN MORTGAGE CORP.</i>	14	\$1,296,756.88	0	0	0	1	1	0.033	7.143	0	0
<i>Citizens Bank, N.A. (Virginia 10/2018)</i>	5	\$655,813.30	0	0	0	0	0	0.000	0.000	0	0
<i>Coast Capital Mortgage</i>	48	\$3,945,549.79	6	1	1	4	12	0.392	25.000	1	0
<i>Cornerstone Mortgage Company dba Cornerst</i>	7	\$711,397.73	0	0	0	1	1	0.033	14.286	0	0
<i>Countrywide Bank, FSB</i>	28	\$2,742,042.29	3	2	0	2	7	0.229	25.000	1	1
<i>COUNTRYWIDE HOME LOANS</i>	9	\$869,610.08	0	0	0	0	0	0.000	0.000	0	0
<i>Cross Country Equity, LLC</i>	28	\$2,603,622.46	2	0	0	0	2	0.065	7.143	0	2
<i>DHI Mortgage Company</i>	36	\$5,619,858.99	5	1	0	0	6	0.196	16.667	0	0
<i>DRYADES MORTGAGE</i>	10	\$1,152,932.03	2	0	0	1	3	0.098	30.000	1	0

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
<i>Envoy Mortgage, Ltd</i>	31	\$4,554,671.15	0	0	0	0	0	0.000	0.000	0	0
<i>ESSENTIAL MORTGAGE COMPANY, L.L.C.</i>	34	\$4,199,963.15	2	0	1	1	4	0.131	11.765	0	3
<i>Eustis Mortgage</i>	35	\$4,031,363.51	2	0	1	1	4	0.131	11.429	0	3
<i>Fairway Independent Mortgage Corporation</i>	203	\$26,365,523.45	11	5	3	7	26	0.849	12.808	3	3
<i>Fakouri Mortgage Company</i>	4	\$593,974.83	0	0	0	1	1	0.033	25.000	0	0
<i>Fidelity Homestead Association</i>	5	\$509,442.54	0	0	0	1	1	0.033	20.000	0	0
<i>Fidelity Homestead Savings Bank 4/03/14</i>	420	\$60,936,055.11	18	3	1	9	31	1.012	7.381	2	0
<i>FIRST BANK AND TRUST</i>	29	\$3,463,700.73	2	0	0	1	3	0.098	10.345	0	0
<i>First Choice Funding</i>	11	\$1,048,060.32	0	0	0	0	0	0.000	0.000	0	0
<i>First Choice Mortgage, LLC</i>	40	\$3,925,527.55	6	2	3	3	14	0.457	35.000	0	3
<i>First Federal Bank of Louisiana</i>	1	\$33,346.07	0	0	0	0	0	0.000	0.000	0	0
<i>First Mississippi Capital Corp. dba FMC Mort</i>	2	\$233,349.78	1	0	0	0	1	0.033	50.000	0	0
<i>First Mortgage Services, Inc.</i>	7	\$763,226.87	2	1	0	0	3	0.098	42.857	0	0
<i>First National Bank</i>	5	\$662,831.30	1	0	0	0	1	0.033	20.000	0	0
<i>FIRST NATIONAL BANK *U*S*A*</i>	17	\$1,827,054.12	1	1	1	1	4	0.131	23.529	0	2
<i>First NBC Mortgage, LLC</i>	3	\$477,441.42	0	0	0	0	0	0.000	0.000	0	0
<i>Franklin American Mortgage Company</i>	38	\$6,089,622.40	2	0	0	1	3	0.098	7.895	1	0
<i>Gateway Mortgage Group</i>	47	\$7,175,030.31	4	0	0	0	4	0.131	8.511	0	0
<i>Georgetown Mortgage, LLC</i>	2	\$315,222.13	0	0	0	0	0	0.000	0.000	0	0
<i>GULF COAST BANK & TRUST COMPANY</i>	333	\$44,615,191.88	19	4	1	15	39	1.273	11.712	3	4
<i>Hancock Bank of Louisiana</i>	48	\$5,848,150.43	2	2	0	0	4	0.131	8.333	0	1
<i>Home Bank</i>	1	\$106,606.23	0	0	0	0	0	0.000	0.000	0	0
<i>Home Federal Bank</i>	109	\$13,229,080.88	3	0	1	1	5	0.163	4.587	0	1
<i>Home Loan Corporation</i>	7	\$736,988.74	1	0	0	1	2	0.065	28.571	1	0
<i>Home Mortgage Asso, Inc.</i>	5	\$386,505.31	0	0	0	0	0	0.000	0.000	0	1
<i>Homebuyer's Resource Group, LLC</i>	4	\$396,599.95	1	0	0	0	1	0.033	25.000	0	0
<i>Hope Community Credit Union</i>	6	\$589,585.75	0	0	0	0	0	0.000	0.000	0	0
<i>IBERIABANK</i>	30	\$2,875,737.34	1	1	1	3	6	0.196	20.000	1	3
<i>Indy Mac Bank</i>	1	\$134,670.66	0	0	0	0	0	0.000	0.000	0	0
<i>Interlinc Mortgage Services, LLC</i>	32	\$4,529,532.83	0	0	0	2	2	0.065	6.250	1	1
<i>International Mortgage Corporation of MD</i>	6	\$671,068.95	0	0	0	1	1	0.033	16.667	0	1
<i>Intertrust Mortgage</i>	1	\$81,705.29	0	0	0	0	0	0.000	0.000	0	0

Category	Count	Principal Balance	D a y s				D e l i n q u e n t			FC	BK
			30	60	90	120	Total	%Total	%Cat		
Investar Bank	44	\$5,099,228.89	3	1	2	3	9	0.294	20.455	1	1
JABEZ Financial Services, LLC dba AmCor M	2	\$172,778.68	0	0	0	0	0	0.000	0.000	0	0
Jefferson Financial Credit Union	1	\$119,664.96	0	0	0	0	0	0.000	0.000	0	0
JOHNSON MORTGAGE CORPORATION	103	\$10,011,996.95	11	5	4	5	25	0.816	24.272	1	3
JP Morgan Chase	7	\$635,050.09	1	0	1	0	2	0.065	28.571	0	0
Key Lending Solutions, LLC	1	\$139,442.66	0	0	0	0	0	0.000	0.000	0	0
Landmark Mortgage Corporation	1	\$112,632.58	0	0	0	0	0	0.000	0.000	0	0
LIBERTY BANK	13	\$1,341,046.66	1	1	2	2	6	0.196	46.154	0	0
Liberty Bank & Trust	23	\$2,352,590.18	0	0	3	0	3	0.098	13.043	0	0
Louisiana Real Estate Mortgage, Inc	6	\$503,098.33	0	0	0	0	0	0.000	0.000	0	0
Magnolia Mortgage, Inc.	1	\$62,141.75	0	0	0	0	0	0.000	0.000	0	0
Market Street Mortgage Corporation	2	\$175,437.03	0	0	0	0	0	0.000	0.000	0	0
MORTGAGE FACTORY	5	\$501,234.18	0	0	0	1	1	0.033	20.000	0	1
MORTGAGE MARKET, INC.	1	\$126,622.55	0	0	0	0	0	0.000	0.000	0	0
Movement Mortgage 4/03/14	25	\$3,706,871.11	2	1	1	0	4	0.131	16.000	0	0
Nations Reliable Lending, LLC 4/03/14	18	\$2,176,567.36	1	0	1	3	5	0.163	27.778	2	0
NEW SOUTH FEDERAL SAVINGS BANK	13	\$1,200,643.26	2	0	0	0	2	0.065	15.385	0	0
NFM, Inc.	1	\$148,096.89	0	0	0	0	0	0.000	0.000	0	0
NOLA Lending Group, LLC dba NOLA Fundi	31	\$3,512,640.06	1	1	0	2	4	0.131	12.903	0	3
Pacific Union Financial, LLC	12	\$1,818,153.67	0	1	0	0	1	0.033	8.333	0	0
PARISH NATIONAL BANK	2	\$170,336.71	0	0	0	0	0	0.000	0.000	0	0
Pinnacle Mortgage Group	4	\$378,368.23	0	0	0	0	0	0.000	0.000	0	0
Primelending 04/03/14	88	\$12,475,262.06	7	1	2	0	10	0.326	11.364	0	1
Progressive Bank	2	\$291,194.49	0	0	0	0	0	0.000	0.000	0	0
Pulaski Mortgage DBA IberiaBank Mortgage	119	\$12,578,009.11	8	3	4	6	21	0.686	17.647	2	7
RED RIVER BANK	136	\$14,178,817.87	7	5	3	7	22	0.718	16.176	2	8
REGIONS MORTGAGE, INC.	72	\$6,010,865.41	8	1	3	3	15	0.490	20.833	2	0
Sabine State Bank & Trust Co. Inc.	93	\$9,993,274.42	3	1	0	4	8	0.261	8.602	3	1
SB Hardie Financial Services	4	\$415,587.28	1	0	0	0	1	0.033	25.000	0	0
SMC Baton Rouge	18	\$1,923,684.80	0	0	0	0	0	0.000	0.000	0	0
SMC Lafayette	32	\$4,567,618.88	0	0	0	0	0	0.000	0.000	0	0
SMC Metairie	33	\$3,836,378.12	4	0	0	0	4	0.131	12.121	0	0

<i>Category</i>	<i>Count</i>	<i>Principal Balance</i>	<i>Days Delinquent</i>				<i>Total</i>	<i>%Total</i>	<i>%Cat</i>	<i>FC</i>	<i>BK</i>
			<i>30</i>	<i>60</i>	<i>90</i>	<i>120</i>					
<i>SMC Retention Center</i>	13	\$1,411,168.63	0	1	0	1	2	0.065	15.385	0	2
<i>SMC Slidell</i>	9	\$767,428.01	0	0	0	0	0	0.000	0.000	0	0
<i>Southwest Funding, LP</i>	1	\$96,066.11	0	0	0	1	1	0.033	100.000	0	0
<i>St Tammany Homestead Savings & Loan Asso</i>	5	\$600,530.57	0	0	0	0	0	0.000	0.000	0	0
<i>State Bank & Trust Co</i>	2	\$137,837.26	0	0	0	1	1	0.033	50.000	0	0
<i>Sun Cap Mortgage, Inc.</i>	2	\$234,036.09	0	0	0	0	0	0.000	0.000	0	0
<i>SWBC Mortgage Corporation</i>	86	\$9,658,516.78	7	3	2	6	18	0.588	20.930	4	0
<i>The Mortgage Lending Group, LLC</i>	6	\$495,224.69	2	0	0	0	2	0.065	33.333	0	0
<i>The Mortgage Link</i>	2	\$268,378.06	1	0	0	0	1	0.033	50.000	0	0
<i>U.S. Bank, N.A</i>	1	\$113,109.81	0	0	0	0	0	0.000	0.000	0	0
<i>Universal Lending Services</i>	3	\$220,005.09	0	0	0	0	0	0.000	0.000	0	0
<i>Wells Fargo Bank, N.A.</i>	2	\$239,214.84	1	0	0	1	2	0.065	100.000	0	1
<i>WELLS FARGO HOME MORTGAGE</i>	7	\$668,437.60	1	0	0	1	2	0.065	28.571	0	0
<i>WHITNEY NATIONAL BANK</i>	28	\$2,788,493.73	1	0	0	0	1	0.033	3.571	0	1
Total	3,063	\$369,571,679.90	192	55	46	119	412	13.451		39	66

PLACEHOLDER

SINGLE FAMILY

HOME BUYER COUNSELING

DECEMBER 31, 2018



LOUISIANA HOUSING CORPORATION

Financial Advisor's Report
By: L. Gordon King and Katie Lanclos
Government Consultants, Inc.

January 4, 2019

SINGLE FAMILY PROGRAMS

➤ TBA PROGRAMS

- Market Rate GNMA Program (Raymond James). In December, 9 loans (15 last month) totaling \$1.2mm were reserved (with 2 cancellations). For the month, 11 loans (11 last month) were closed providing revenues of \$6,591. Currently, the rates are 4.375% (unassisted), 5.875% (2% DPA), and 6.125% (3% DPA). See RJ pipeline report attached.
- Market Rate FNMA HFA Preferred and FHLMC HFA Choice Programs (George K. Baum). In December, 16 loans (28 last month) totaling \$2.2mm were reserved (with 2 cancellations). For the month, 23 loans (21 last month) were closed providing revenues of \$14,090 (\$18,319 last month). Currently, the rates in this program are 4.75% (unassisted), 5.875% (3% DPA), and 6.50% (4% DPA). See GKB pipeline report attached.

SINGLE FAMILY TEAM

- The MRB I program is closed out, and work continues on the MRB II program. Currently, we have reservations totaling \$18.0mm in that program. Anticipate closing on the bond financing (\$50mm new money and \$7mm refunding) by June 1st.
- Continue to make reservations in the LHC Soft Second Government/Conventional Program. 20% DPA (CDBG monies) and up to \$5K closing costs.

NATIONAL HOUSING NEWS

- Housing issuances in December totaled \$1.1Bn. Of that amount, \$315.9mm was for Single Family (Massachusetts, Utah, Wisconsin, Montana, Idaho, and Minnesota), and \$788.3mm was for multifamily deals. There were 2 HFA Single Family pass-through deals in December. See attached from JPM.

GENERAL

- US Treasury rates. The 10-year UST was 2.98% on 12/3 and 2.69% on 12/31. With the partial government shutdown, the 10-year UST was down to 2.55% on 1/3. It was as high as 3.24% on 11/8/18. In addition, there were only 48 basis points between the 1-year UST and the 30-year UST – incredible rate compression!
- FOMC. The Fed met December 18-19 and bumped the rate 25 bps. Most economist are predicting two more bumps this year (down from 3 estimated last year).

Thanks to the Housing bankers at JP Morgan, Raymond James and George K Baum for their input.

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Louisiana Housing Corporation
Market Rate GNMA Program
Loan Reservations and Status
Through 12/31/18



Reservation Month	Reservation		Compliance Approved		Servicer Purchased		GNMA Settled		Cancelled		Total Reservations		Total Excluding Cancelled	
	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount
July '13							1	116,503			1	116,503	1	116,503
August '13							2	260,199	3	338,171	5	598,370	2	260,199
September '13							8	924,656	9	1,183,594	17	2,108,250	8	924,656
October '13							19	2,502,308	6	583,957	25	3,086,265	19	2,502,308
November '13							16	1,813,026	7	734,204	23	2,547,230	16	1,813,026
December '13							13	1,510,920	6	801,120	19	2,312,040	13	1,510,920
January '14							24	2,857,637	12	1,265,175	36	4,122,812	24	2,857,637
February '14							29	3,648,377	4	508,168	33	4,156,545	29	3,648,377
March '14							24	2,862,362	8	820,462	32	3,682,824	24	2,862,362
April '14							22	2,185,195	10	1,176,542	32	3,361,737	22	2,185,195
May '14							37	5,089,924	10	1,135,001	47	6,224,925	37	5,089,924
June '14							22	2,889,988	11	1,241,406	33	4,131,394	22	2,889,988
FY 2014 Total							217	26,661,095	86	9,787,800	303	36,448,895	217	26,661,095
July '14							30	3,818,407	11	1,211,120	41	5,029,527	30	3,818,407
August '14							29	3,423,242	10	1,128,021	39	4,551,263	29	3,423,242
September '14							22	2,833,826	4	459,817	26	3,293,643	22	2,833,826
October '14							24	2,953,117	21	2,594,887	45	5,548,004	24	2,953,117
November '14							14	1,670,776	1	83,460	15	1,754,236	14	1,670,776
December '14							27	3,506,957	6	579,694	33	4,086,651	27	3,506,957
January '15							18	2,015,192	7	855,432	25	2,870,624	18	2,015,192
February '15							18	2,420,828	6	682,246	24	3,103,074	18	2,420,828
March '15							22	2,936,116	8	880,683	30	3,816,799	22	2,936,116
April '15							22	3,075,369	7	939,701	29	4,015,070	22	3,075,369
May '15							26	3,273,154	3	460,504	29	3,733,658	26	3,273,154
June '15							24	3,043,767	7	882,267	31	3,926,034	24	3,043,767
FY 2015 Total							276	34,970,751	91	10,757,832	367	45,728,583	276	34,970,751
July '15							21	2,733,239	6	790,529	27	3,523,768	21	2,733,239
August '15							20	2,447,032	7	821,861	27	3,268,893	20	2,447,032
September '15							20	2,828,302	6	835,048	26	3,663,350	20	2,828,302
October '15							20	2,790,966	4	591,405	24	3,382,371	20	2,790,966
November '15							7	771,759	8	1,187,074	15	1,958,833	7	771,759
December '15							13	1,956,813	5	753,258	18	2,710,071	13	1,956,813
January '16							16	2,144,876	5	757,073	21	2,901,949	16	2,144,876
February '16							12	1,588,610	6	849,922	18	2,438,532	12	1,588,610
March '16							21	2,911,009	7	955,579	28	3,866,588	21	2,911,009
April '16							26	3,309,059	10	1,363,076	36	4,672,135	26	3,309,059
May '16							34	4,546,647	19	2,417,126	53	6,963,773	34	4,546,647
June '16							47	6,125,806	16	2,298,703	63	8,424,509	47	6,125,806
FY 2016 Total							257	34,154,118	99	13,620,654	356	47,774,772	257	34,154,118

Louisiana Housing Corporation
Market Rate GNMA Program
Loan Reservations and Status
Through 12/31/18



Reservation Month	Reservation		Compliance Approved		Servicer Purchased		GNMA Settled		Cancelled		Total Reservations		Total Excluding Cancelled	
	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount	# Loans	\$ Amount
July '16							25	3,153,835	8	1,303,053	33	4,456,888	25	3,153,835
August '16							29	3,976,094	12	1,548,175	41	5,524,269	29	3,976,094
September '16							21	2,711,202	10	1,398,800	31	4,110,002	21	2,711,202
October '16							30	4,312,003	7	935,398	37	5,247,401	30	4,312,003
November '16							41	5,883,513	10	1,422,103	51	7,305,616	41	5,883,513
December '16							22	3,033,404	2	420,491	24	3,453,895	22	3,033,404
January '17							18	2,337,664	6	794,806	24	3,132,470	18	2,337,664
February '17							15	2,275,413	16	2,507,178	31	4,782,591	15	2,275,413
March '17							26	4,368,455	9	1,257,940	35	5,626,395	26	4,368,455
April '17							18	2,310,682	8	1,070,150	26	3,380,832	18	2,310,682
May '17							27	4,205,879	10	1,295,226	37	5,501,105	27	4,205,879
June '17							32	4,201,408	8	1,190,265	40	5,391,673	32	4,201,408
FY 2017 Total	-	-	-	-	-	-	304	42,769,552	106	15,143,585	410	57,913,137	304	42,769,552
July '17							22	3,175,598	2	358,396	24	3,533,994	22	3,175,598
August '17							21	2,934,036	4	517,548	25	3,451,584	21	2,934,036
September '17							22	3,193,416	12	1,438,545	34	4,631,961	22	3,193,416
October '17							15	1,884,762	2	373,768	17	2,258,530	15	1,884,762
November '17							16	2,159,552	6	600,988	22	2,760,540	16	2,159,552
December '17							14	1,641,806	6	701,575	20	2,343,381	14	1,641,806
January '18							13	1,652,855	7	1,033,906	20	2,686,761	13	1,652,855
February '18							13	1,894,534	2	337,932	15	2,232,466	13	1,894,534
March '18					1	176,641	13	1,783,552	6	675,752	20	2,635,945	14	1,960,193
April '18			2	238,499			13	1,772,400	1	121,655	16	2,132,554	15	2,010,899
May '18			1	130,275	1	117,826	12	1,698,524	1	153,174	15	2,099,799	14	1,946,625
June '18							5	828,710	4	608,611	9	1,437,321	5	828,710
FY 2018 Total	-	-	3	368,774	2	294,467	179	24,619,745	53	6,921,850	237	32,204,836	184	25,282,986
July '18			7	909,125	3	366,733	5	756,935			15	2,032,793	15	2,032,793
August '18	1	191,468	5	726,888	1	124,699	6	660,217	4	544,946	17	2,248,218	13	1,703,272
September '18	1	158,585	6	844,165	1	157,003			2	203,551	10	1,363,304	8	1,159,753
October '18	3	490,099	4	563,859	1	155,138					8	1,209,096	8	1,209,096
November '18	7	935,259	8	1,007,212							15	1,942,471	15	1,942,471
December '18	5	636,597	2	332,481					2	285,721	9	1,254,799	7	969,078
FY 2019 Total	17	2,412,008	32	4,383,730	6	803,573	11	1,417,152	8	1,034,218	74	10,050,681	66	9,016,463
Grand Total	17	2,412,008	35	4,752,504	8	1,098,040	1,244	164,592,413	443	57,265,939	1,747	230,120,904	1,304	172,854,965



**Louisiana Housing Corporation
Market Rate GNMA Program
GNMA Purchase Proceeds**

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
9/18/2013	AF7897	116,503	1	1,220.95	1.05%
11/20/2013	AF7915	350,759	3	3,997.92	1.14%
12/18/2013	AF7922	1,051,174	8	8,731.09	0.83%
12/18/2013	AF7923	759,026	6	15,157.76	2.00%
12/18/2013	AF7924	115,732	1	3,052.77	2.64%
1/17/2014	AI0468	1,098,561	9	8,599.27	0.78%
1/17/2014	AI0469	708,699	6	14,173.78	2.00%
2/19/2014	AI0480	1,292,357	11	10,999.27	0.85%
2/19/2014	AI0481	1,087,037	9	18,885.24	1.74%
3/19/2014	AI0486	2,016,179	16	40,067.84	1.99%
4/21/2014	AI0497	3,445,588	29	86,129.05	2.50%
5/19/2014	AI0504	2,773,325	22	72,952.22	2.63%
6/18/2014	AI0507	2,116,215	18	50,498.62	2.39%
FY 2014		\$ 16,931,154	139	\$ 334,465.78	1.98%
7/18/2014	AI9447	646,004	5	4,343.20	0.67%
7/18/2014	AI9448	1,457,119	14	38,025.57	2.61%
8/20/2014	AI9439	980,006	10	25,127.22	2.56%
8/20/2014	AI9440	3,353,347	24	25,526.81	0.76%
9/17/2014	AJ5269	80,315	1	1,890.10	2.35%
9/17/2014	AJ5270	4,418,905	34	43,283.26	0.98%
10/22/2014	AJ5263	2,860,671	23	23,825.25	0.83%
11/19/2014	AK1537	3,582,325	28	28,589.98	0.80%
11/19/2014	AK1538	341,696	3	10,369.14	3.03%
12/17/2014	AL1052	1,986,821	17	16,446.64	0.83%
12/17/2014	AL1053	335,871	3	10,171.85	3.03%
1/20/2015	AL1062	2,800,980	24	32,692.79	1.17%
2/18/2015	AL8757	2,267,280	16	32,355.66	1.43%
3/20/2015	AL8747	2,869,071	22	42,606.31	1.49%
4/21/2015	AL8739	1,595,050	14	21,801.74	1.37%
5/19/2015	AM6653	1,746,239	13	31,259.97	1.79%
5/19/2015	AM6654	1,322,917	11	17,655.13	1.33%
6/17/2015	AM6644	1,640,013	12	21,987.54	1.34%
FY 2015		\$ 34,284,630	274	\$ 427,958.16	1.25%

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
7/17/2015	AN9200	2,460,059	17	35,882.15	1.46%
7/17/2015	AN9209	1,662,653	13	29,430.09	1.77%
8/19/2015	AP0334	548,691	4	13,719.68	2.50%
8/19/2015	AP0335	3,141,021	26	48,598.02	1.55%
9/18/2015	APO322	1,483,842	13	36,209.67	2.44%
9/18/2015	APO323	713,405	6	9,345.83	1.31%
10/20/2015	AP0369	2,165,592	15	53,230.60	2.46%
10/20/2015	AQ2070	81,524	1	894.05	1.10%
11/18/2015	AQ2067	931,957	7	23,674.32	2.54%
11/18/2015	AQ2068	2,022,086	16	28,921.97	1.43%
12/16/2015	AQ2052	233,112	2	5,435.89	2.33%
12/16/2015	AQ2053	1,460,008	10	17,855.01	1.22%
1/28/2016	AR3208	2,359,234	18	32,899.43	1.39%
1/28/2016	AR3209	275,356	2	6,603.64	2.40%
2/18/2016	AR3216	1,394,529	10	18,395.28	1.32%
2/18/2016	AR3217	945,902	7	21,972.89	2.32%
3/21/2016	AS6587	768,316	6	9,637.76	1.25%
3/21/2016	AS6588	227,305	2	5,256.58	2.31%
4/18/2016	AS6595	1,569,208	11	18,893.85	1.20%
5/20/2016	AS6604	1,958,185	14	29,330.47	1.50%
6/20/2016	AU3392	1,465,400	8	25,492.49	1.74%
6/20/2016	AU3393	116,119	1	2,635.89	2.27%
6/20/2016	AU3396	1,602,790	14	28,656.89	1.79%
FY 2016		\$ 29,586,294	223	\$ 502,972.45	1.70%
7/19/2016	AU3405	1,874,685	16	30,877.96	1.65%
7/19/2016	AU3406	287,864	3	3,986.05	1.38%
7/19/2016	AU3407	1,274,504	7	18,872.55	1.48%
8/17/2016	AU3412	3,383,792	25	54,954.96	1.62%
8/17/2016	AU3413	184,139	1	2,860.02	1.55%
9/19/2016	AV6302	97,678	1	1,414.66	1.45%
9/19/2016	AV6303	1,113,457	6	15,115.33	1.36%
9/19/2016	AV6304	2,903,830	26	44,908.12	1.55%
9/19/2016	AV6305	999,307	8	9,637.24	0.96%
10/18/2016	AV6285	989,853	6	12,548.44	1.27%
10/18/2016	AV6286	1,881,858	17	25,744.98	1.37%
10/18/2016	AV6287	361,319	3	4,415.56	1.22%
11/18/2016	AV6279	2,224,985	20	27,606.96	1.24%
11/18/2016	AV6280	1,043,860	9	13,652.48	1.31%
11/18/2016	AV6281	671,487	4	9,109.57	1.36%
11/18/2016	AV6282	407,068	2	5,545.00	1.36%
12/21/2016	AV6272	1,323,609	11	17,581.80	1.33%
12/21/2016	AY5472	1,778,863	12	22,787.15	1.28%
12/21/2016	AY5473	1,499,331	8	17,914.46	1.19%
1/20/2017	AY5842	1,496,684	11	17,522.78	1.17%

Original Pool Face					
Delivery Date	GNMA Pool	Amount	# of Loans	LHC Proceeds ¹	LHC Profit % ¹
1/20/2017	AY5843	1,327,752	10	18,362.43	1.38%
2/16/2017	AY5490	2,491,669	17	26,632.62	1.07%
2/16/2017	AY5491	2,748,675	20	34,115.36	1.24%
2/16/2017	AY5492	1,327,983	9	20,589.79	1.55%
3/17/2017	AY5481	273,827	2	2,667.72	0.97%
3/17/2017	AY5488	1,713,526	14	18,264.39	1.07%
3/17/2017	AT5489	1,507,985	10	21,040.65	1.40%
4/18/2017	AY5508	1,464,118	10	13,783.66	0.94%
4/18/2017	AY5509	2,883,661	20	43,196.81	1.50%
5/17/2017	AY5516	497,625	4	8,145.17	1.64%
5/17/2017	AY5517	2,539,054	16	32,543.90	1.28%
6/19/2017	BA8810	319,640	3	3,781.07	1.18%
6/19/2017	BA8811	2,025,125	13	25,103.89	1.24%
6/19/2017	BA8812	167,698	1	1,618.36	0.97%
FY 2017		\$ 47,086,511	345	\$ 626,901.89	1.33%
7/18/2017	BA8821	432,581	3	6,327.82	1.46%
7/18/2017	BA8822	897,717	7	8,385.70	0.93%
7/18/2017	BA8823	1,741,608	11	17,126.09	0.98%
8/17/2017	BA8831	1,118,238	7	15,689.20	1.40%
8/17/2017	BA8832	2,673,752	17	29,035.65	1.09%
9/19/2017	BA8838	1,064,341	9	14,307.44	1.34%
9/19/2017	BA8839	689,481	4	8,050.92	1.17%
9/19/2017	BA8840	2,190,259	19	23,188.11	1.06%
9/19/2017	BA8841	297,930	2	3,443.03	1.16%
9/19/2017	BA8844	161,912	1	2,074.09	1.28%
10/19/2017	BD7874	620,390	4	8,670.17	1.40%
10/19/2017	BD7875	548,131	5	8,273.13	1.51%
10/19/2017	BD8851	2,084,395	13	20,294.92	0.97%
11/16/2017	BD7880	138,271	1	1,681.14	1.22%
11/16/2017	BD7881	1,549,838	9	15,713.59	1.01%
11/16/2017	BD7882	1,249,340	11	13,382.15	1.07%
12/15/2017	BD7887	132,554	1	1,200.94	0.91%
12/15/2017	BD7888	142,193	1	1,551.12	1.09%
12/15/2017	BD7889	713,628	4	8,812.68	1.23%
12/15/2017	BD7893	1,058,669	9	11,918.73	1.13%
1/18/2018	BD7900	131,896	1	903.32	0.68%
1/18/2018	BD7901	768,117	5	9,098.41	1.18%
1/18/2018	BD7902	716,313	6	10,635.19	1.48%
2/16/2018	BD7905	1,236,469	9	11,808.51	0.96%
2/16/2018	BD7906	1,640,961	13	20,303.48	1.24%
3/16/2018	BD7912	715,126	5	3,571.94	0.50%
3/16/2018	BD7913	1,065,664	10	11,261.17	1.06%
4/17/2018	BD7919	143,491	1	1,066.11	0.74%
4/17/2018	BD7920	1,309,525	9	11,795.62	0.90%

Delivery Date	GNMA Pool	Original Pool Face		LHC Proceeds ¹	LHC Profit % ¹
		Amount	# of Loans		
4/17/2018	BD7921	140,409	1	834.02	0.59%
5/17/2018	BG8856	491,658	3	3,063.32	0.62%
5/17/2018	BG8857	822,535	6	3,980.86	0.48%
5/17/2018	BG8858	1,032,127	6	3,850.01	0.37%
6/18/2018	BG8862	309,287	3	1,615.03	0.52%
6/18/2018	BG8863	452,870	3	2,579.43	0.57%
6/18/2018	BG8864	1,234,665	9	13,985.82	1.13%
FY 2018		\$ 31,716,341	228	\$ 329,478.86	1.04%
7/17/2018	BG8870	238,021	2	1,706.06	0.72%
7/17/2018	BG8871	655,488	5	3,913.25	0.60%
7/17/2018	BG8872	947,665	7	2,525.73	0.27%
9/18/2018	BG8893	130,989	1	1,658.75	1.27%
9/18/2018	BG8894	308,498	2	2,203.19	0.71%
9/18/2018	BG8895	1,562,657	11	8,128.68	0.52%
10/16/2018	BK0627	164,673	1	1,360.06	0.83%
10/16/2018	BK0628	1,401,443	11	7,195.15	0.51%
11/15/2018	BK0636	1,236,986	10	6,777.77	0.55%
11/15/2018	BK0635	191,232	1	3,077.52	1.61%
12/17/2018	BK0645	1,284,088	9	5,550.70	0.43%
12/17/2018	BK0657	108,363	1	474.62	0.44%
12/17/2018	BK0658	130,317	1	566.01	0.43%
FY 2019		\$ 8,360,420	62	\$ 45,137.49	0.54%
Grand Totals		\$ 167,965,349	1,271	\$ 2,266,914.63	1.35%

¹ LHC Proceeds and Profit % are net of DPA Reimbursement and do not reflect any transfer of funds to SMC.



Monthly Update

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LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Program Summary - Stage Summary by Reservation Date		Since Inception		December	
	Loan Count	Loan Amount	Loan Count	Loan Amount	
Total Pipeline:	836	\$133,459,416.00	16	\$2,292,024.00	
<i>Snapshot Stage Summary - as of 12/31/2018</i>					
Reservation	36	\$6,204,173.00	8	\$1,174,562.00	
Underwriting	2	\$208,000.00	0	\$0.00	
Compliance	99	\$15,440,459.00	6	\$891,462.00	
Purchased/Servicer	38	\$6,137,918.00	0	\$0.00	
Pooled	0	\$0.00	0	\$0.00	
Investor/Trustee	492	\$79,543,795.00	0	\$0.00	
Cancelled	169	\$25,925,071.00	2	\$226,000.00	
<i>Cumulative Stage Summary - as of 12/31/2018</i>					
Reservation	836	\$133,459,416.00	16	\$2,292,024.00	
Underwriting	631	\$101,330,172.00	6	\$891,462.00	
Compliance	629	\$101,122,172.00	6	\$891,462.00	
Purchased/Servicer	530	\$85,681,713.00	0	\$0.00	
Pooled	492	\$79,543,795.00	0	\$0.00	
Investor/Trustee	492	\$79,543,795.00	0	\$0.00	
Cancelled	169	\$25,925,071.00	2	\$226,000.00	

Loan Progression Summary Since Inception		
Stage Progression	Average # of Days	# of Loans
From Reservation to Underwriter Certification	14.09 days	629
From eHP Compliance to Loan Purchase	46.59 days	530
From Reservation to Loan Purchase	58.23 days	530

Days to Purchase By Purchase Month		
Purchase Month	Days From Reservation	# of Loans
January 2018	57.83 days	18
February 2018	63.07 days	15
March 2018	50.27 days	15
April 2018	60.30 days	10
May 2018	59.07 days	14
June 2018	57.67 days	3
July 2018	64.50 days	6
August 2018	60.47 days	12
September 2018	71.43 days	7
October 2018	61.80 days	5
November 2018	71.00 days	4
December 2018	68.40 days	5

*Data provided by LHC

LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Monthly Pipeline Summary for December FNMA Preferred & FHLMC Choice Loans - as of Dec 31, 2018

Loan First Stage Date	Loan Number	Loan Amount	Approved Stage	Interest Rate	UW Deadline	Loan Purchase Deadline
12/06/18	PC690	125,362	Reservation	6.375%	12/26/18	02/14/19
12/06/18	SS52	135,000	Reservation	5.125%	12/26/18	02/14/19
12/06/18	SS51	118,000	Compliance Approved	5.125%	12/26/18	02/14/19
12/07/18	SS53	120,000	Reservation	5.125%	12/27/18	02/15/19
12/10/18	PC691	102,820	Compliance Approved	6.375%	12/30/18	02/18/19
12/10/18	AD47	196,910	Compliance Approved	5.125%	12/30/18	02/18/19
12/10/18	SS54	106,000	Preliminary File Received	5.125%	12/30/18	02/18/19
12/13/18	PC692	143,492	Compliance Approved	6.500%	01/02/19	02/21/19
12/13/18	SS55	106,100	Reservation	5.125%	01/02/19	02/21/19
12/17/18	SS57	124,000	Reservation	5.125%	01/06/19	02/25/19
12/17/18	SS56	114,000	Reservation	5.125%	01/06/19	02/25/19
12/18/18	PC693	166,840	Compliance Approved	6.125%	01/07/19	02/26/19
12/18/18	SS60	107,100	Reservation	5.125%	01/07/19	02/26/19
12/19/18	PC694	163,400	Compliance Approved	6.000%	01/08/19	02/27/19
12/26/18	AD48	324,000	Reservation	5.125%	01/15/19	03/06/19
12/28/18	SS61	139,000	Reservation	5.125%	01/17/19	03/08/19

*Data provided by LHC
7

LHC FNMA HFA Preferred & FHLMC HFA Choice Program

Settlement Details						
Settlement Date	Loan ID	Reservation Date	Current Prin	LHC Fee (%)	LHC Fee (\$)	Settlement Total
12/11/18	SS13	09/12/18	104,877	0.595%	624.02	
12/11/18	CC55	09/10/18	159,786	0.410%	654.92	
12/11/18	CC57	10/03/18	179,570	0.463%	830.63	
12/11/18	CC51	08/10/18	72,542	0.533%	386.38	
12/11/18	CC53	08/16/18	81,470	0.533%	433.93	
12/11/18	SS16	10/09/18	118,800	0.364%	431.84	
12/11/18	SS15	09/26/18	92,000	0.371%	341.38	
12/11/18	AD34	09/05/18	125,073	0.404%	505.53	
12/11/18	SS14	09/13/18	99,084	0.587%	581.81	
12/11/18	AD39	09/26/18	233,496	0.371%	866.42	
12/11/18	PC655	09/06/18	104,651	0.457%	477.99	
12/11/18	PC663	09/18/18	177,814	0.406%	721.70	
12/11/18	PC659	09/12/18	173,449	0.308%	534.76	
12/11/18	PC652	08/29/18	173,449	0.449%	778.68	
12/11/18	PC656	09/07/18	190,445	0.449%	854.98	
12/11/18	PC658	09/11/18	150,035	0.332%	497.74	
12/11/18	PC653	08/31/18	125,878	0.300%	377.63	
12/11/18	PC634	07/26/18	179,109	0.486%	870.02	
12/11/18	PC651	08/28/18	50,342	0.340%	171.32	
12/11/18	PC654	09/06/18	199,304	0.411%	818.39	
12/11/18	PC666	09/27/18	134,830	0.486%	655.27	
12/11/18	PC668	10/02/18	137,319	0.486%	667.37	
12/11/18	PC665	09/26/18	214,070	0.470%	1,006.93	14,089.63

	Current Prin	LHC Fee (\$)
Since Inception	\$96,851,545.53	\$538,692.42
FYTD	\$18,120,485.37	\$79,593.33
December 2018	\$3,277,389.45	\$14,089.63

December 2018 Negotiated Fixed Rate Housing Transactions

Sale Date	Taxable Code	Issuer	General Use of Proceeds	Amount of Issue (\$ mils)	Series	Lead Manager
12/04/18	Tax-Exempt	Fort Wayne, City-Indiana	Multi Family Housing	15,700	Series 2018	D A Davidson & Co
12/05/18	Tax-Exempt	NYS Housing Fin-Mortgage Agcy	Multi Family Housing	12,430	2018 Series J	Morgan Stanley
12/05/18	Tax-Exempt	NYS Housing Fin-Mortgage Agcy	Multi Family Housing	29,465	2018 Series I	Bank of America Merrill Lynch J P Morgan Securities LLC
12/05/18	Tax-Exempt	NYS Housing Fin-Mortgage Agcy	Multi Family Housing	32,570	2018 Series I	Morgan Stanley
12/05/18	Tax-Exempt	NYS Housing Fin-Mortgage Agcy	Multi Family Housing	40,080	2018 Series J	Bank of America Merrill Lynch
12/05/18	Tax-Exempt	NYS Housing Fin-Mortgage Agcy	Multi Family Housing	46,450	2018 Series I	Morgan Stanley
12/05/18	Tax-Exempt	NYS Housing Fin-Mortgage Agcy	Multi Family Housing	79,265	2018 Series I	Bank of America Merrill Lynch J P Morgan Securities LLC
12/06/18	Tax-Exempt	Massachusetts Housing Fin Agcy	Single Family Housing	3,610	Series 202	J P Morgan Securities LLC
12/06/18	Tax-Exempt	Massachusetts Housing Fin Agcy	Single Family Housing	12,325	Series 203	Morgan Stanley
12/06/18	Tax-Exempt	Massachusetts Housing Fin Agcy	Single Family Housing	12,400	Series 201	Morgan Stanley
12/06/18	Tax-Exempt	Massachusetts Housing Fin Agcy	Multi Family Housing	32,900	Series 2018 A	Wells Fargo & Co
12/06/18	Tax-Exempt	Utah Housing Corporation (UHC)	Single Family Housing	26,075	Series 2018 J	Stifel Nicolaus & Co Inc
12/07/18	Tax-Exempt	NYC Housing Dev Corp	Multi Family Housing	271,585	2018 Series K	J P Morgan Securities LLC
12/07/18	Tax-Exempt	Wisconsin Hsg & Econ Dev Auth	Single Family Housing	66,845	2018 Series A	Wells Fargo & Co
12/10/18	Tax-Exempt	Orange Co Housing Finance Auth	Multi Family Housing	17,605	2018 Series A-1	Dougherty & Company LLC
12/11/18	Tax-Exempt	Shenandoah Co Indus Dev Auth	Multi Family Housing	8,292	Series 2018	Stifel Nicolaus & Co Inc
12/12/18	Tax-Exempt	Arizona Industrial Dev Auth	Multi Family Housing	130,000	Series 2018	Hilltop Securities Inc
12/12/18	Tax-Exempt	Harrison Co Housing Finance Corp	Multi Family Housing	23,079	Series 2018	Stifel Nicolaus & Co Inc
12/12/18	Tax-Exempt	Montana Board of Housing	Single Family Housing	40,000	2019 Series A	Stifel Nicolaus & Co Inc
12/13/18	Tax-Exempt	Idaho Housing & Fin Assoc	Single Family Housing	28,044	2018 Series F (G2)	RBC Capital Markets
12/13/18	Tax-Exempt	Minnesota Housing Fin Agency	Single Family Housing	22,972	2018 Series I	Stifel Nicolaus & Co Inc
12/13/18	Tax-Exempt	Minnesota Housing Fin Agency	Single Family Housing	37,500	2018 Series J	RBC Capital Markets
12/14/18	Tax-Exempt	Massachusetts Housing Fin Agcy	Single Family Housing	51,235	2018 Series D	RBC Capital Markets
12/14/18	Tax-Exempt	Massachusetts Housing Fin Agcy	Multi Family Housing	18,510	Series 2018	Barclays
12/14/18	Tax-Exempt	Mishawaka City-Indiana	Single Family Housing	14,875	Series 2019	KeyBanc Capital Markets
12/19/18	Tax-Exempt	King Co Housing Authority	Single Family Housing	18,037	Series 2018 A	KeyBanc Capital Markets
12/20/18	Tax-Exempt	Colorado Hsg & Fin Auth (CHFA)	Multi Family Housing	14,300	Series 2018 A	Stifel Nicolaus & Co Inc
12/21/18	Tax-Exempt	Kingsport Housing & Redevelopment Authority	Multi Family Housing	14,300	Series 2018 A	Stifel Nicolaus & Co Inc

1,104,149

Source: Thomson Reuters Securities Data Corporation, 1/3/2019

- Housing issuance in December remained the same as November with issuance totaling \$1.1 billion of bonds. Of the \$1.1 billion, \$315.9 million was for single family and \$788.3 million was for multifamily.
- Single family pass-through deals total \$41.0mm (Utah and King County); Multifamily pass-through deals total \$97.5mm (Fort Wayne City, Orange County, Shenandoah County, Harrison County, Mishawaka, and Kingsport)

Source: Thomson Reuters, 868,969,8373 Date: 1/3/2019

Closed Loans Month to Month

December 2018				November 2018				October 2018			
Closing Date	Number Closed	Amount	Revenue	Closing Date	Number Closed	Amount	Revenue	Closing Date	Number Closed	Amount	Revenue
2018A SF MRB PROGRAM											
12/4/2018	1	\$117,826.00	\$0.00	11/2/2018	3	\$322,644.00	\$0.00	10/4/2018	1	\$252,200.00	\$0.00
12/6/2018	1	\$130,494.00	\$0.00	11/5/2018	1	\$108,640.00	\$0.00	10/5/2018	2	\$185,571.00	\$0.00
12/7/2018	2	\$183,330.00	\$0.00	11/6/2018	2	\$199,323.00	\$0.00	10/12/2018	3	\$385,582.00	\$0.00
12/10/2018	1	\$103,098.00	\$0.00	11/7/2018	1	\$157,140.00	\$0.00	10/15/2018	2	\$206,195.00	\$0.00
12/11/2018	1	\$90,824.00	\$0.00	11/8/2018	1	\$208,453.00	\$0.00	10/16/2018	1	\$187,540.00	\$0.00
12/12/2018	1	\$121,250.00	\$0.00	11/9/2018	2	\$363,750.00	\$0.00	10/17/2018	2	\$276,196.00	\$0.00
12/14/2018	3	\$493,733.00	\$0.00	11/13/2018	3	\$523,495.00	\$0.00	10/18/2018	1	\$80,514.00	\$0.00
12/18/2018	1	\$153,000.00	\$0.00	11/14/2018	1	\$173,695.00	\$0.00	10/22/2018	1	\$125,130.00	\$0.00
12/19/2018	1	\$163,287.00	\$0.00	11/16/2018	4	\$685,529.00	\$0.00	10/23/2018	1	\$152,192.00	\$0.00
12/20/2018	1	\$150,350.00	\$0.00	11/19/2018	4	\$556,236.00	\$0.00	10/25/2018	2	\$258,110.00	\$0.00
12/21/2018	5	\$766,728.00	\$0.00	11/20/2018	1	\$199,323.00	\$0.00	10/26/2018	5	\$853,493.00	\$0.00
12/27/2018	1	\$147,283.00	\$0.00	11/21/2018	1	\$103,098.00	\$0.00	10/30/2018	1	\$160,050.00	\$0.00
12/31/2018	1	\$121,754.00	\$0.00	11/26/2018	4	\$581,708.00	\$0.00	10/31/2018	3	\$524,294.00	\$0.00
Sub Total	20	\$2,742,957.00	\$0.00	Sub Total	7	\$1,091,528.00	\$0.00	Sub Total	25	\$3,647,067.00	\$0.00
LHC ADVANTAGE PROGRAM			\$0.00	LHC ADVANTAGE PROGRAM			\$0.00	LHC ADVANTAGE PROGRAM			\$0.00

LHC ADVANTAGE PROGRAM			
12/20/2018	1	\$196,910.00	\$982.58
Sub Total	1	\$196,910.00	\$982.58

LHC PREFERRED CONVENTIONAL PROGRAM

12/4/2018	2	\$362,198.00	\$1,659.55
12/5/2018	1	\$278,390.00	\$1,300.08
12/12/2018	1	\$102,820.00	\$322.85
12/13/2018	1	\$134,830.00	\$457.07
12/14/2018	2	\$261,876.00	\$893.05
12/17/2018	1	\$274,510.00	\$1,515.30
12/19/2018	1	\$133,860.00	\$512.68
12/27/2018	2	\$225,740.00	\$685.47
12/28/2018	3	\$419,457.00	\$1,438.12
Sub Total	14	\$2,193,681.00	\$8,784.18

MARKET RATE GNMA PROGRAM

12/12/2018	1	\$119,790.00	\$336.61
12/18/2018	1	\$120,772.00	\$1,584.53
12/20/2018	1	\$98,090.00	\$1,164.33
12/31/2018	1	\$200,206.00	\$1,001.03
Sub Total	4	\$538,858.00	\$4,086.50

LHC ADVANTAGE PROGRAM

11/21/2018	1	\$327,750.00	\$1,366.72
Sub Total	1	\$327,750.00	\$1,366.72

LHC PREFERRED CONVENTIONAL PROGRAM

11/9/2018	1	\$222,130.00	\$1,208.39
11/19/2018	1	\$171,690.00	\$551.12
11/27/2018	1	\$179,850.00	\$688.83
Sub Total	3	\$573,670.00	\$2,448.34

MARKET RATE GNMA PROGRAM

11/19/2018	1	\$122,735.00	\$1,246.99
11/27/2018	1	\$109,971.00	\$1,357.04
11/30/2018	1	\$196,377.00	\$2,270.12
Sub Total	3	\$429,083.00	\$4,874.15

MORTGAGE CREDIT CERTIFICATE

11/1/2018	1	\$132,284.00	\$0.00
Sub Total	1	\$132,284.00	\$0.00

10/19/2018	1	\$85,405.00	\$356.99
10/23/2018	1	\$117,000.00	\$534.69
10/31/2018	1	\$135,800.00	\$492.95
Sub Total	3	\$338,205.00	\$1,384.64

LHC CHOICE CONVENTIONAL PROGRAM

10/5/2018	1	\$159,953.00	\$655.81
10/15/2018	2	\$338,821.00	\$1,598.97
10/26/2018	2	\$296,820.00	\$1,152.97
Sub Total	5	\$795,594.00	\$3,407.74

LHC PREFERRED CONVENTIONAL PROGRAM

10/5/2018	1	\$214,273.00	\$1,007.08
10/10/2018	1	\$134,830.00	\$655.27
10/12/2018	3	\$501,587.00	\$1,823.65
10/22/2018	2	\$281,970.00	\$1,063.98
10/23/2018	1	\$185,672.00	\$547.73
10/26/2018	1	\$239,590.00	\$934.40
10/31/2018	1	\$166,840.00	\$907.61
Sub Total	10	\$1,724,762.00	\$6,939.73

MARKET RATE GNMA PROGRAM

11/1/2018	1	\$132,284.00	\$0.00
Sub Total	1	\$132,284.00	\$0.00

**SOFT SECOND PROGRAM CONV
FIRST MORTGAGE**

12/7/2018	1	\$106,000.00	\$481.24
12/11/2018	1	\$110,500.00	\$493.94
12/21/2018	1	\$174,900.00	\$741.58
12/26/2018	1	\$108,800.00	\$423.23
12/27/2018	2	\$177,600.00	\$800.27
12/28/2018	1	\$146,900.00	\$691.90
Sub Total	7	\$824,700.00	\$3,632.15

**SOFT SECOND PROGRAM GNMA
FIRST MORTGAGE**

12/10/2018	1	\$126,617.00	\$376.05
12/20/2018	1	\$132,275.00	\$1,219.58
Sub Total	2	\$258,892.00	\$1,595.63
Grand Total	48	\$6,755,998.00	\$19,081.04

**SOFT SECOND PROGRAM CONV
FIRST MORTGAGE**

11/15/2018	2	\$210,800.00	\$772.56
11/30/2018	2	\$221,000.00	\$838.98
Sub Total	4	\$431,800.00	\$1,611.54

**SOFT SECOND PROGRAM GNMA
FIRST MORTGAGE**

11/16/2018	2	\$246,946.00	\$1,144.29
11/28/2018	2	\$222,831.00	\$742.24
Sub Total	4	\$469,777.00	\$1,886.53
Grand Total	52	\$7,827,538.00	\$12,187.28

10/1/2018	1	\$133,536.00	\$438.00
10/10/2018	2	\$287,594.00	\$2,093.35
10/15/2018	1	\$158,585.00	\$1,362.25
10/17/2018	1	\$133,075.00	\$502.09
10/18/2018	1	\$155,138.00	\$556.95
Sub Total	6	\$887,928.00	\$4,952.62

**SOFT SECOND PROGRAM CONV
FIRST MORTGAGE**

10/5/2018	1	\$105,000.00	\$624.75
10/11/2018	1	\$99,200.00	\$582.30
10/31/2018	1	\$120,000.00	\$530.40
Sub Total	3	\$324,200.00	\$1,737.45
Grand Total	52	\$7,717,756.00	\$18,422.19

December 2017

Closing Date	Number Closed	Amount	Revenue
12/8/2017	1	\$155,325.00	\$851.18
Sub Total	1	\$155,325.00	\$851.18
LHC CHOICE CONVENTIONAL PROGRAM			
LHC PREFERRED CONVENTIONAL PROGRAM			
12/5/2017	1	\$114,460.00	\$548.26
12/7/2017	1	\$105,730.00	\$446.18
12/8/2017	3	\$618,860.00	\$3,985.03
12/11/2017	2	\$280,718.00	\$1,592.66
12/15/2017	5	\$859,905.00	\$5,054.90
12/18/2017	2	\$437,664.00	\$2,626.02
12/21/2017	2	\$338,530.00	\$1,876.47
12/22/2017	2	\$355,990.00	\$1,893.05
12/29/2017	4	\$636,416.00	\$3,447.99
Sub Total	22	\$3,748,273.00	\$21,470.57

MARKET RATE GNMA PROGRAM

November 2017

Closing Date	Number Closed	Amount	Revenue
11/10/2017	1	\$134,830.00	\$755.05
11/15/2017	1	\$102,600.00	\$504.79
11/22/2017	1	\$151,320.00	\$626.46
Sub Total	3	\$388,750.00	\$1,886.30
LHC CHOICE CONVENTIONAL PROGRAM			
LHC PREFERRED CONVENTIONAL PROGRAM			
11/3/2017	1	\$152,000.00	\$769.12
11/9/2017	2	\$222,130.00	\$925.26
11/10/2017	1	\$118,340.00	\$640.22
11/13/2017	4	\$518,975.00	\$2,917.95
11/14/2017	1	\$155,200.00	\$960.69
11/15/2017	1	\$157,140.00	\$960.13
11/20/2017	2	\$263,840.00	\$1,527.38
11/27/2017	1	\$252,200.00	\$1,442.58
11/29/2017	1	\$82,450.00	\$404.01
11/30/2017	4	\$675,090.00	\$3,679.33
Sub Total	18	\$2,597,365.00	\$14,226.67

MARKET RATE GNMA PROGRAM

October 2017

Closing Date	Number Closed	Amount	Revenue
10/6/2017	1	\$145,500.00	\$906.47
Sub Total	1	\$145,500.00	\$906.47
LHC CHOICE CONVENTIONAL PROGRAM			
LHC PREFERRED CONVENTIONAL PROGRAM			
10/2/2017	2	\$283,143.00	\$1,075.22
10/4/2017	1	\$193,903.00	\$829.90
10/5/2017	1	\$169,750.00	\$991.34
10/9/2017	1	\$160,050.00	\$577.78
10/16/2017	1	\$97,000.00	\$505.37
10/19/2017	1	\$211,944.00	\$1,282.26
10/25/2017	1	\$243,470.00	\$1,516.82
10/26/2017	1	\$188,665.00	\$645.23
10/30/2017	1	\$199,500.00	\$1,071.32
10/31/2017	1	\$149,150.00	\$911.31
Sub Total	11	\$1,896,575.00	\$9,406.56

MARKET RATE GNMA PROGRAM

12/1/2017	1	\$63,723.00	\$249.16
12/8/2017	6	\$823,743.00	\$4,273.22
12/15/2017	2	\$225,834.00	\$881.88
12/18/2017	2	\$249,300.00	\$1,240.84
12/22/2017	4	\$488,290.00	\$2,814.32
12/29/2017	4	\$482,105.00	\$3,971.45
Sub Total	19	\$2,332,995.00	\$13,430.87
Grand Total	42	\$6,236,593.00	\$35,752.63

MARKET RATE GNMA PROGRAM

11/1/2017	1	\$156,120.00	\$633.85
11/3/2017	2	\$267,072.00	\$1,400.43
11/6/2017	1	\$132,063.00	\$578.44
11/10/2017	2	\$295,548.00	\$2,602.70
11/13/2017	1	\$176,641.00	\$1,104.01
11/15/2017	1	\$84,343.00	\$592.93
11/16/2017	1	\$208,650.00	\$1,466.81
11/17/2017	3	\$404,946.00	\$2,522.01
11/20/2017	1	\$137,464.00	\$1,245.42
11/21/2017	2	\$259,217.00	\$2,515.82
11/30/2017	2	\$227,515.00	\$1,924.68
Sub Total	17	\$2,349,579.00	\$16,587.09

**MORTGAGE CREDIT
CERTIFICATE**

11/10/2017	1	\$118,340.00	\$0.00
Sub Total	1	\$118,340.00	\$0.00
Grand Total	39	\$5,454,034.00	\$32,700.07

10/2/2017	1	\$127,645.00	\$578.23
10/3/2017	1	\$162,011.00	\$531.40
10/5/2017	1	\$65,247.00	\$346.46
10/10/2017	3	\$310,271.00	\$2,043.82
10/13/2017	2	\$347,341.00	\$1,162.06
10/16/2017	3	\$393,735.00	\$1,626.86
10/18/2017	1	\$125,681.00	\$530.37
10/23/2017	1	\$134,518.00	\$567.67
10/24/2017	1	\$176,739.00	\$1,076.34
10/27/2017	3	\$363,295.00	\$2,516.21
10/30/2017	1	\$135,807.00	\$890.89
10/31/2017	3	\$446,609.00	\$3,399.14
Sub Total	21	\$2,788,899.00	\$15,269.45

**MORTGAGE CREDIT
CERTIFICATE**

10/3/2017	1	\$162,011.00	\$0.00
Sub Total	1	\$162,011.00	\$0.00
Grand Total	34	\$4,992,985.00	\$25,582.47

December 2016

Closing Number Amount Revenue
Date Closed

LHC PREFERRED
CONVENTIONAL PROGRAM

12/1/2016	1	\$167,810.00	\$936.38
12/2/2016	3	\$410,120.00	\$1,828.19
12/7/2016	1	\$143,560.00	\$647.46
12/9/2016	2	\$285,100.00	\$1,458.43
12/14/2016	2	\$310,399.00	\$1,711.03
12/15/2016	1	\$130,950.00	\$594.51
12/16/2016	1	\$166,509.00	\$677.66
12/19/2016	2	\$329,703.00	\$1,757.01
12/21/2016	1	\$177,413.00	\$888.84
12/22/2016	2	\$241,486.00	\$1,598.49
12/29/2016	1	\$94,050.00	\$659.29
12/30/2016	3	\$466,858.00	\$2,384.70
Sub Total	20	\$2,923,949.00	\$15,141.98

MARKET RATE GNMA PROGRAM

12/2/2016	3	\$482,007.00	\$4,638.41
12/5/2016	1	\$177,622.00	\$1,387.23
12/6/2016	4	\$564,742.00	\$2,770.86

November 2016

Closing Number Amount Revenue
Date Closed

LHC PREFERRED
CONVENTIONAL PROGRAM

11/3/2016	1	\$74,690.00	\$321.17
11/7/2016	1	\$121,250.00	\$597.76
11/15/2016	1	\$169,750.00	\$729.93
11/17/2016	1	\$119,019.00	\$695.07
11/18/2016	1	\$150,350.00	\$646.51
11/21/2016	3	\$610,265.00	\$3,459.39
11/22/2016	1	\$266,750.00	\$2,590.14
Sub Total	9	\$1,512,074.00	\$9,039.97

MARKET RATE GNMA PROGRAM

11/4/2016	1	\$162,011.00	\$1,164.86
11/7/2016	1	\$181,649.00	\$1,618.49
11/10/2016	2	\$309,195.00	\$2,196.73
11/14/2016	4	\$592,663.00	\$4,564.88
11/16/2016	1	\$91,313.00	\$799.01
11/18/2016	5	\$718,754.00	\$4,878.59
11/21/2016	3	\$342,678.00	\$2,184.12
11/23/2016	5	\$652,927.00	\$4,083.85

October 2016

Closing Number Amount Revenue
Date Closed

LHC PREFERRED
CONVENTIONAL PROGRAM

10/3/2016	1	\$103,550.00	\$486.69
10/5/2016	1	\$130,950.00	\$619.39
10/14/2016	2	\$222,130.00	\$1,228.38
10/17/2016	1	\$150,350.00	\$654.02
10/24/2016	1	\$90,210.00	\$386.10
10/26/2016	1	\$96,418.00	\$638.29
10/28/2016	1	\$64,990.00	\$361.34
10/31/2016	2	\$404,102.00	\$1,865.06

Sub Total 10 \$1,262,700.00 \$6,239.27

MARKET RATE GNMA PROGRAM

10/3/2016	1	\$113,898.00	\$818.93
10/4/2016	2	\$218,862.00	\$1,655.41
10/5/2016	1	\$81,496.00	\$726.13
10/7/2016	1	\$127,645.00	\$1,296.87
10/11/2016	1	\$112,917.00	\$969.96
10/13/2016	1	\$99,613.00	\$559.83
10/14/2016	4	\$664,736.00	\$5,703.15

11/4/2019 2:07:03 PM

12/8/2016	2	\$253,817.00	\$2,370.42	11/23/2016	2	\$367,225.00	\$1,606.31	10/17/2016	1	\$159,556.00	\$1,421.64
12/9/2016	4	\$631,843.00	\$4,360.10	11/28/2016	2	\$376,454.00	\$1,758.55	10/18/2016	2	\$352,496.00	\$2,378.38
12/12/2016	1	\$137,286.00	\$1,887.68	11/29/2016	2	\$320,094.00	\$2,005.00	10/19/2016	1	\$137,464.00	\$988.37
12/15/2016	3	\$438,902.00	\$2,113.67	11/30/2016	3	\$373,606.00	\$2,211.25	10/20/2016	1	\$98,188.00	\$859.15
12/16/2016	1	\$147,283.00	\$575.88	Sub Total	31	\$4,488,571.00	\$29,071.62	10/21/2016	2	\$350,041.00	\$2,894.29
12/19/2016	1	\$120,772.00	\$415.46	Grand Total	40	\$6,000,645.00	\$38,111.59	10/24/2016	3	\$338,651.00	\$2,496.71
12/21/2016	4	\$604,251.00	\$4,887.95					10/26/2016	2	\$298,493.00	\$2,184.65
12/23/2016	3	\$402,081.00	\$4,347.10					10/27/2016	1	\$144,485.00	\$992.61
12/27/2016	1	\$122,735.00	\$594.04					10/28/2016	4	\$546,549.00	\$4,286.95
12/28/2016	2	\$209,305.00	\$1,066.15					10/31/2016	6	\$777,604.00	\$7,166.36
12/30/2016	4	\$574,324.00	\$6,665.99					Sub Total	34	\$4,622,694.00	\$37,399.39
Sub Total	34	\$4,866,970.00	\$38,080.94					Grand Total	44	\$5,885,394.00	\$43,638.65
Grand Total	54	\$7,790,919.00	\$53,222.92								

1/4/2019 2:07:03 PM