



Louisiana Housing
Corporation

Board of Directors

Agenda Item #7

Resolution accepting the proposal of Walker and Dunlop, Inc. or such other purchaser as may be designated by the Taxpayer for the purchase of a not to exceed Twelve Million Four Hundred Thousand Dollars (\$12,400,000) Multifamily Housing Governmental Note (Cypress at Gardere Project located at 501 Gardere Lane, Baton Rouge, East Baton Rouge Parish, Louisiana 70820); fixing the parameter terms of said governmental note and otherwise providing with respect to said governmental note; and providing for other matters in connection with the foregoing.

June 10, 2020

Cypress at Gardere Senior Housing

Baton Rouge, Louisiana

East Baton Rouge Parish

Construction Type: New Construction

Total Development Costs: \$20,804,662.00

Developer Contact:

Total Cost / Sq. Ft: \$312.62

Trey Williams - Integral Development, LL
191 Peachtree Street, Ste. 4100
Atlanta, GA 30303

Total Cost /Unit: \$210,148.10

*Excluded from TDC - Reserves and
Community Facilities

Buildings / Units: 1 / 99

Narrative

Cypress at Gardere Senior Housing will be a new construction elderly development located in Baton Rouge, Louisiana. The project will consist of 99 units that will preserve the affordable housing units at Sharlo Terrace and Turner Plaza. One hundred percent (100%) of the units will have Project Based Vouchers and will be restricted to households earning 60% or less of the area median income.

**CYPRESS AT GARDERE AFFORDABLE SENIOR HOUSING
BATON ROUGE, LOUISIANA**

Reason for Requested Approval

Final approval of sale of:

- \$12,400,000 in Multifamily Housing Revenue Bonds

Project History and Previous Board Action

Multifamily Revenue Bonds approved at the February 2020 Board Meeting
Awarded \$3,845,000 in CDBG funds from the 2018 Piggyback NOFA 2nd Round

Development Team

Developer - Trey Williams - Integral Development, LLC
 Syndicator - Boston Financial
 Accountant - Aprio Atlanta
 Management Company - Integral Property Management
 Architect - Coleman Partners Architects, LLC

Project Specifics

Construction Costs	Amount
Total Hard Costs	\$15,138,800.00
Construction Contingency	\$780,000.00
Total Developer's Fee	\$2,275,000.00
Soft Costs/ Other	\$3,948,493.00
Total Development Costs	\$22,142,293.00
Less Community Facilities	(\$630,000.00)
Less Reserves	(\$707,631.00)
Maximum TDC Limit	\$175,000.00
*Adjusted TDC	\$20,804,662.00

Unit Mix

0 BR	1 BR	2 BR	3 BR	4 BR
	88	11		

Development Costs	
* Total Development Costs	\$20,804,662
Total Units	99
Total Buildings	1
Total Cost/Unit	\$210,148
Total Square Feet	66,550
Total Cost/Sqft	\$313

*Excluded from TDC - Reserves and Community Facilities

Funding Sources

Bond Take Out Loan	\$5,500,000.00
Tax Credit Equity	\$7,560,162.00
LHC CDBG Loan	\$3,845,000.00
EBR Housing Authority	\$4,900,000.00
Deferred Developer Fee	\$337,131.00
Total Sources of Funds	\$22,142,293.00

2017 Application / 2018 Piggyback
Cypress at Gardere

Total Development Cost		\$ 22,142,293.00	
Less:	Acquisition	0.00	
	Developer Fee	(2,275,000.00)	
	Reserves:	(707,631.00)	
	Builder Profit/OH IOI	<u>0.00</u>	
Developer Fee Base		19,159,662.00	
Developer Fee	18%	\$ 3,448,739.16	<i>Non-Profit Partnership</i>
Developer Fee Acquisition	5% or 8%	<u>\$ -</u>	
Total Allowable Developer Fee		\$ 3,448,739.16	

LOUISIANA HOUSING CORPORATION

The following resolution was offered by Board Member _____ and seconded by Board Member _____:

RESOLUTION

A resolution accepting the proposal of Walker and Dunlop, Inc. or such other purchaser as may be designated by the Taxpayer for the purchase of a not to exceed Twelve Million, Four Hundred Thousand Dollars (\$12,400,000) Multifamily Housing Governmental Note (Cypress at Gardere Project) for the Cypress at Gardere Project located at 501 Gardere Lane, Baton Rouge, East Baton Rouge Parish, Louisiana; fixing the parameter terms of said governmental note and otherwise providing with respect to said governmental note; and providing for other matters in connection with the foregoing.

WHEREAS, the Board of Directors (the “**Board**”) of the Louisiana Housing Corporation (the “**LHC** or the “**Corporation**”) on February 12, 2020, adopted a resolution approving and authorizing the issuance of not exceeding Twelve Million, Four Hundred Thousand Dollars (\$12,400,000) of Louisiana Housing Corporation Multifamily Housing Revenue Bonds (Cypress at Gardere Project) (the “**Bonds**”) in one or more series and authorized the publication of a Notice of Intention to Sell at Private Sale (the “**Notice**”) in connection therewith; and

WHEREAS, said Bonds are being issued and designated as a “Louisiana Housing Corporation Multifamily Housing Governmental Note (Cypress at Gardere Project)” in the aggregate principal amount not to exceed Twelve Million, Four Hundred Thousand Dollars (\$12,400,000) (the “**Governmental Note**”) for the purpose of providing funds to (i) pay the cost for the acquisition, construction, and/or equipping of a multifamily housing facility located at 501 Gardere Lane in Baton Rouge, East Baton Rouge Parish (the “**Project**”), (ii) fund such reserve accounts as may be required and (iii) pay the costs of issuance associated with the Governmental Note; and

WHEREAS, as set forth in said resolution, the Notice of Sale was published on June 3, 2020 in “*The Advocate*” for an amount not to exceed Twelve Million, Four Hundred Thousand Dollars (\$12,400,000); and

WHEREAS, in accordance with the aforesaid resolution adopted by the LHC on May February 12, 2020, the sale of the Governmental Note was scheduled for June 10, 2020; and

WHEREAS, the LHC did meet on June 10, 2020, at 10:00 a.m., Louisiana time, for the purpose of receiving and considering the proposal of Walker and Dunlop, Inc. or such other purchaser (the “**Purchaser**”) as may be designated by Cypress at Gardere, LP, a Louisiana limited partnership (the “**Taxpayer**”), and taking action with respect to the parameter sale of a

not exceeding Twelve Million, Four Hundred Thousand Dollars (\$12,400,000) of the Governmental Note pursuant thereto;

NOW, THEREFORE, BE IT RESOLVED by the Board of Directors of the LHC, acting as the governing authority of said LHC, that:

SECTION 1. The parameter written terms submitted this day by Walker and Dunlop, Inc. or such other purchaser as may be designated by the Taxpayer, for the purchase of the Governmental Note designated “Louisiana Housing Corporation Multifamily Housing Governmental Note (Cypress at Gardere Project)” in on more series in the aggregate principal amount not exceeding Twelve Million, Four Hundred Thousand Dollars (\$12,400,000), at an interest rate not exceeding twelve percent (12%) *per annum*, and for a maturity not exceeding forty (40) years, authorized under and pursuant to the provisions of a Funding Loan Agreement (the “**Funding Loan Agreement**”), by and between the LHC, the Purchaser, and to-be-determined fiscal agent, as fiscal agent (the “**Fiscal Agent**”), and the LHC be, and the same are hereby awarded to the Purchaser; provided, however, that the sale and delivery of the Governmental Note are conditioned upon approval by the State Bond Commission and compliance with any and all approvals and/or certifications required by the Louisiana Attorney General. The sale of the Governmental Note in accordance with said Funding Loan Agreement is hereby authorized and approved. The Chairman, Executive Director and/or Secretary of the Corporation are hereby authorized and directed for, on behalf of and in the name of the LHC, to execute, deliver and approve such instruments, documents and certificates as may be required or necessary, convenient or appropriate to the financing described herein, including, but not limited to, the following described documents for the Governmental Note on file with the LHC:

- (i) Funding Loan Agreement,
- (ii) Project Loan Agreement, and
- (iii) Tax Regulatory Agreement.

The aforesaid officers are additionally authorized to approve any changes in the aforementioned documents provided such changes are in accordance with Chapter 3-G of Title 40 of the Louisiana Revised Statutes of 1950, as amended, and with the approval of Counsel to the LHC or Bond Counsel. As provided in the resolution adopted by the LHC on February 12, 2020, the costs of financing the Project will be paid out of the proceeds from the sale of the Governmental Note, in one or more series, which shall be special, limited obligations of the LHC, payable solely out of the revenues derived by the LHC with respect to the Project for which financing is made available, and the Governmental Note and the interest thereon shall never constitute the debt or indebtedness of the LHC, the State of Louisiana (the “**State**”), or any political subdivision thereof within the meaning of any provision or limitation of the Constitution or statutes of the State, nor shall the same give rise to a pecuniary liability of the LHC or the State or any political subdivision thereof or a charge against their general credit or taxing power, and such limitation shall be plainly stated on the face of the Governmental Note.

SECTION 2. The Fiscal Agent has been designated by the Taxpayer or LHC as Fiscal Agent and Paying Agent with respect to the Governmental Note in accordance with the provisions of the Funding Loan Agreement.

SECTION 3. In order to accomplish the sale of the Governmental Note in accordance with the terms of this resolution, either the Chairman, Executive Director and/or Secretary of the Corporation, are hereby authorized and directed to execute and deliver, for and on behalf of the LHC, the Funding Loan Agreement in substantially the form thereof which is now before this LHC and filed with the Secretary of this Board of Directors with such revisions or changes as may be approved by Bond Counsel.

SECTION 4. The Governmental Note will be dated, will be in the denominations and will have all the terms set forth in the Funding Loan Agreement. The Governmental Note is a limited obligation of the Corporation and will be payable solely out of the income, revenues and receipts derived from the Project and funds and accounts held under and pursuant to the Funding Loan Agreement and pledged therefor.

SECTION 5. The Governmental Note shall be subject to repayment in accordance with the Funding Loan Agreement.

SECTION 6. The Chairman, Executive Director and/or Secretary of the Corporation are hereby approved, authorized and directed to execute and deliver or cause to be executed and delivered all documents required to be executed on behalf of the LHC and delivered to effect delivery of the Governmental Note to the Purchaser or deemed by any of them necessary or advisable to implement this resolution or the Funding Loan Agreement, or to facilitate the sale of the Governmental Note.

By virtue of LHC's application for, acceptance and utilization of the benefits of the Louisiana State Bond Commission's approval(s) resolved and set forth herein, it resolves that it understands and agrees that such approval(s) are expressly conditioned upon, and it further resolves that it understands, agrees and binds itself, its successors and assigns to, full and continuing compliance with the "State Bond Commission Policy on Approval of Proposed Use of Swaps, or other forms of Derivative Products Hedges, Etc.", adopted by the Commission on July 20, 2006, as to the borrowing(s) and other matter(s) subject to the approval(s), including subsequent application and approval under said Policy of the implementation or use of any swap(s) or other product(s) or enhancement(s) covered thereby.

SECTION 7. The Chairman, Executive Director and/or Secretary of the Corporation shall cause to be executed for and on behalf of the LHC the aforementioned Governmental Note in accordance with the Funding Loan Agreement, and shall effect the delivery thereof to the Purchaser in accordance with the Funding Loan Agreement. The Chairman, Executive Director and/or Secretary of the Corporation of the LHC shall receive from the Purchaser for the account of the LHC the purchase price of the Governmental Note and shall deposit the same with the Fiscal Agent under the Funding Loan Agreement in accordance with the provisions thereof.

SECTION 8. This resolution shall take effect immediately.

This resolution having been submitted to a vote, the vote thereon was as follows:

YEAS:

ABSTAIN:

NAYS:

ABSENT:

And the resolution was declared adopted on this, the 10th day of June 2020.

Chairman

Secretary

STATE OF LOUISIANA

PARISH OF EAST BATON ROUGE

I, the undersigned Secretary of the Board of Directors of the Louisiana Housing Corporation (the “LHC”), do hereby certify that the foregoing pages constitute a true and correct copy of a resolution adopted by said Board of Directors on June 10, 2020, entitled: “A resolution accepting the proposal of Walker and Dunlop, Inc. or such other purchaser as may be designated by the Taxpayer for the purchase of a not to exceed Twelve Million, Four Hundred Thousand Dollars (\$12,400,000) Multifamily Housing Governmental Note (Cypress at Gardere Project) for the Cypress at Gardere Project located at 501 Gardere Lane, Baton Rouge, East Baton Rouge Parish, Louisiana; fixing the parameter terms of said governmental note and otherwise providing with respect to said governmental note; and providing for other matters in connection with the foregoing.”

IN FAITH WHEREOF, witness my official signature and the impress of the official seal of the LHC on this, the 10th day of June 2020.

Secretary

(SEAL)